

# **COFFEE SHOP SALES**

## **ANALYSIS**

The main objective of this project is to analyze retail sales data to gain actionable insights that will enhance the performance of the coffee shop.

Problem Statement:

1. How does sales vary by day of the week & hour of the daily?
2. Are there any peak times for the sales activity?
3. What is the total sales revenue for each month?
4. How do sales vary across different store locations?
5. What is the average price/order per person?
6. Which products are the best selling in terms of quantity and revenue?
7. How do sales vary by product category & type?