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Founding Engineer

Uniti AI
ID: SRN2025-10526

Founding Engineer
Uniti AI • Full Time • New York, NY • Hybrid • $160k - $190k base + competitive equity

About the Company:
Uniti AI is an AI-powered lead engagement and conversion platform used by businesses like Regus, Space Station, Thrive Coworking, and others. Their AI-powered junior sales agent scales infinitely, automating lead management and improving conversions. Uniti AI recently secured $4M in seed funding and aims for a Series A round in early 2026 after 4-5x company growth.

Roles and Responsibilities:
- Design, build, and scale AI-driven lead management platforms
- Develop backend systems using Python, PostgreSQL, and AWS
- Collaborate with leadership, product teams, and engineers to implement new features
- Build and optimize CRM integrations and AI-driven workflows
- Contribute to technical architecture decisions and system scalability

Job Requirements:
- 2-6 years of experience as an IC software engineer in backend-heavy environments
- Strong experience with Python, PostgreSQL, AWS, Terraform
- Ability to write and ship scalable, production-grade backend systems
- Experience working with React & TypeScript on the frontend (a plus)
- Strong systems integration skills with third-party APIs (e.g., CRM, messaging platforms)
- Ownership mentality – takes initiative and drives projects independently

❌ **Do NOT Apply If You:**
- Require visa sponsorship (H1B, TN, etc.).
- Have a history of frequent short tenures (job hopping).
- Come from only big company experience (e.g., Uber, Intel, etc.) without startup experience.
- Have a background in IT consulting (Infosys, Tata, Capgemini, Cognizant, Wipro, or adjacent companies).
- Graduated from coding bootcamps (Full Stack Academy, Hack Reactor, etc.).
- Have fake or misrepresented profiles.

Interview Process
1. CEO/CTO Culture Fit Interview – Assess interest, communication skills, and past experience
2. Technical Round 1 (Leetcode - 45 min) – Backend-heavy live coding
3. Technical Round 2 (System Design - 60 min) – API integration, scalability, infrastructure
4. Final Round with the CTO – Discussion on technical vision, product direction, leadership skills