



**Haseeb Ahmad**  
(Microsoft Dynamics 365 / CRM)

## Contact Information

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## Skills Summary

**Primary roles and responsibilities cover following:**

- Assisted in developing and customizing Microsoft Dynamics 365 solutions to align with customer requirements.
- Supported the creation of functional and technical specifications for basic enhancements and integrations with other business applications.
- Contributed to the preparation of Functional Requirements Documents and Technical Design Packages under supervision, including participating in review sessions with business users.

**Technical and Functional Expertise are following:**

### Microsoft Dynamics 365/CRM

- Custom Workflows and plugins development using C#
- Different Applications integration using Web Services, Web API's and Windows Services
- Customization and Extensions using MS Flow, JavaScript, HTML, CSS, Bootstrap

### Microsoft Power Platform

- Power Automate
- Microsoft Power Apps (Canvas & Model Driven)
- Microsoft Power Portal
- Power BI

## Experience

### Cloud Surge (2024-2025)

As a Microsoft Power Platform Functional Consultant, I specialize in developing and implementing business solutions using Power Apps, Power Automate, and Power BI. With a strong background in cloud technology and process optimization, I create intuitive applications and automated workflows that improve efficiency. I work with various data sources like Excel, SharePoint, and Dataverse to build tailored solutions. My expertise includes customizing Power Apps, developing Canvas and Model-driven apps, creating Power Portals for external users, and implementing custom development using plugins and web resources. Skilled in automation and system integration, I streamline operations to enhance productivity while ensuring solutions

meet user and business needs. I stay updated with the latest Power Platform advancements to deliver effective and innovative solutions.

#### LAMEX Project:

Developed and integrated core functionalities within LAMEX's custom framework to enhance overall system architecture.

- Focused on building and optimizing plugins to extend platform capabilities and improve system performance.
- Collaborated with cross-functional teams to ensure seamless integration of new features with existing components.
- Wrote efficient, maintainable code and conducted thorough testing to ensure feature accuracy and optimal user experience.
- Actively identified and resolved performance bottlenecks, contributing to system efficiency and stability.

**Other Projects :** *HR Management System , Assist Matrix (CRM)*

#### Network Squad (2025 – Present)

##### Junior Technical Consultant – Dynamics 365 Sales | PowerPlatform

- Assisting in the customization and configuration of **Dynamics 365 Sales** to align with business processes, including lead and opportunity management, pipeline tracking, and customer engagement workflows.
- Participated in **Field Service implementations**, working on work orders, service tasks, and resource scheduling optimization.
- Executed **multiple data migration projects**, handling data mapping, transformation, and import using tools like **Dataflows, and Azure Data Factory**.
- Developed and maintained **Power Automate flows** to automate routine business operations and notifications.
- Supported the creation of **custom entities, business rules, forms, and views** within Dynamics 365 to meet unique business requirements.
- Collaborated with senior consultants and cross-functional teams to gather requirements, conduct testing, and deploy solutions.
- Ensured system performance, data integrity, and user adoption through training and ongoing support.

## Certifications

- PL-900: Microsoft Power Platform Fundamentals
- PL-200: Microsoft Power Platform Functional Consultant
- PL-400: Microsoft Power Platform Developer
- PL-600: Microsoft Power Platform Solution Architecture

## Education

*Bachelor|Completedin2023| UAF,*

*Faisalabad· Major: Computer Sciences*

*Intermediate | Govt FareedaBaksh college, Toba Tek*

*Singh· Major: Physics , Mathematics , Computer science*