



NOVEMBER 2019



365
Saturday

FREE TICKETS,
LIMITED CAPACITY

DYNAMICS POWER! TEL AVIV 365

TEL AVIV'S FREE ANNUAL
BUSINESS APPLICATIONS
TECHNICAL CONFERENCE BY
365 SATURDAY





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The BIZ AID logo, featuring the word "BIZ" in grey and "AID" in blue, with a stylized blue triangle above the "A". Below it, the text "TOP MANAGEMENT SOLUTIONS" is written in a smaller, grey, sans-serif font.

BIZ AID
TOP MANAGEMENT SOLUTIONS

GOLD SPONSOR

Empower! Improving business processes with the Power Platform

Victor Dantas
Power Platform Consultant
365 Saturday Ambassador



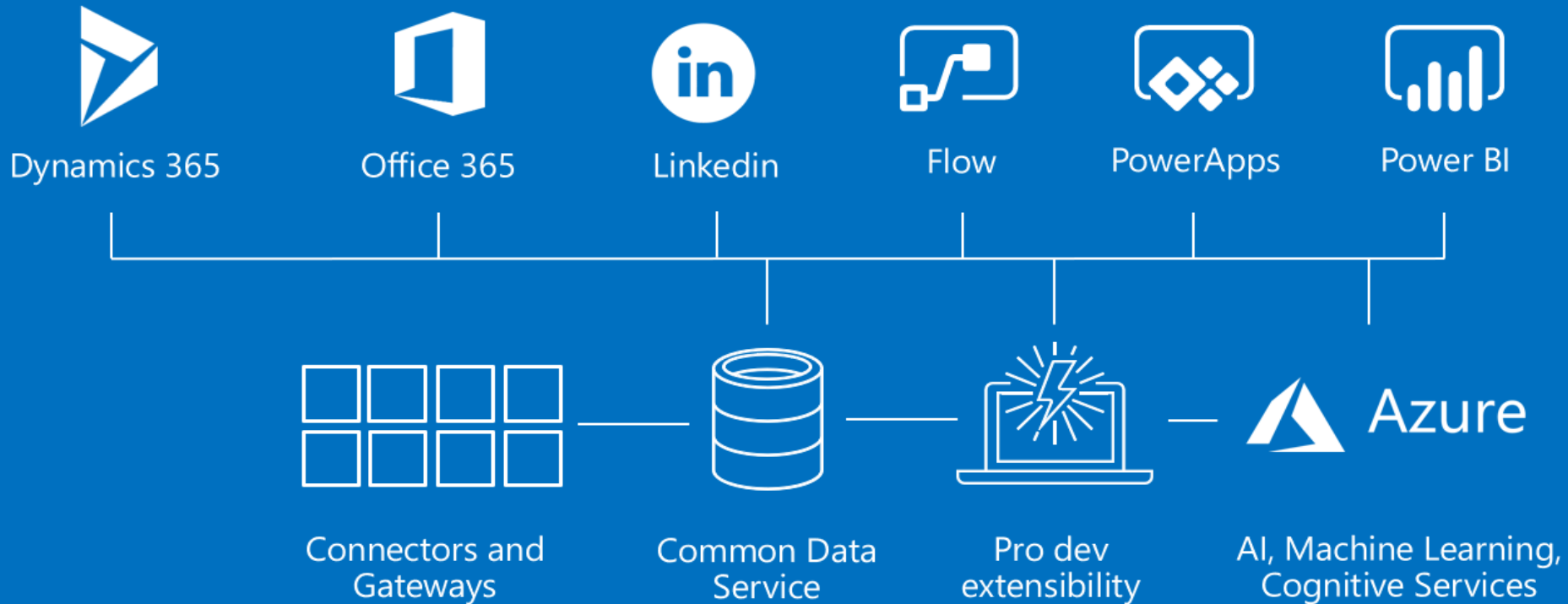
Session Topics Overview

- Intelligent Business Application Platform?
 - Dynamics 365
 - Power Platform
- Samples
- Learning Path
- Success Stories
- Q&A





Intelligent Business Applications platform



Dynamics 365

- Finance & Operations
- Sales
- Customer Service
- Field Service
- Marketing
- Talent
- Commerce
- Project Services Automation
- Guides



Sales Search

+ New Refresh Close as Won Close as Lost Recalculate Opportunity Process Assign Email a Link Delete Share Follow

Interested in new 3D printer line 01/30/2019 \$81,000.00 In Progress Jeff Hay
Opportunity · Opportunity Est.Close Date Est.Revenue Status Owner

Opportunity Sales process Completed in 18 months

Qualify Develop Propose (4 D) Close

Summary Relationship Analytics Product Line Items Quotes Related

Topic	* Interested in new 3D pri..
Contact	Alex Wu
Account	Northwind Traders-JT...
Purchase timeframe	Next Quarter
Currency	* USDollar
Budget amount	\$600,000.00
Purchase process	Committee

Timeline

Enter a note...

- JH Jeff Hay modified a task 3:50 PM
Inquire about products
- RL Ruprecht Thaddeus Longname sent an email 2:25 PM
Discuss next steps
Northwind is building a new wing on their He...
- AW Alex Wu called 8:38 AM
Weekly discussion
- GB Gern Blanston created an appointment 1/24/19
- MOD Administrator created an Opportunity for Northwind Traders. 1/20/19
Auto-post on 10 orders of Product SKU JJ105's wall

Good relationship and Steady

Next interaction
Next activity not scheduled

Last interaction
Saturday, January 5, 2019 4:26 PM
Inquire about products

Predictive Opportunity Scoring

76

Grade A
Improving

Top reasons

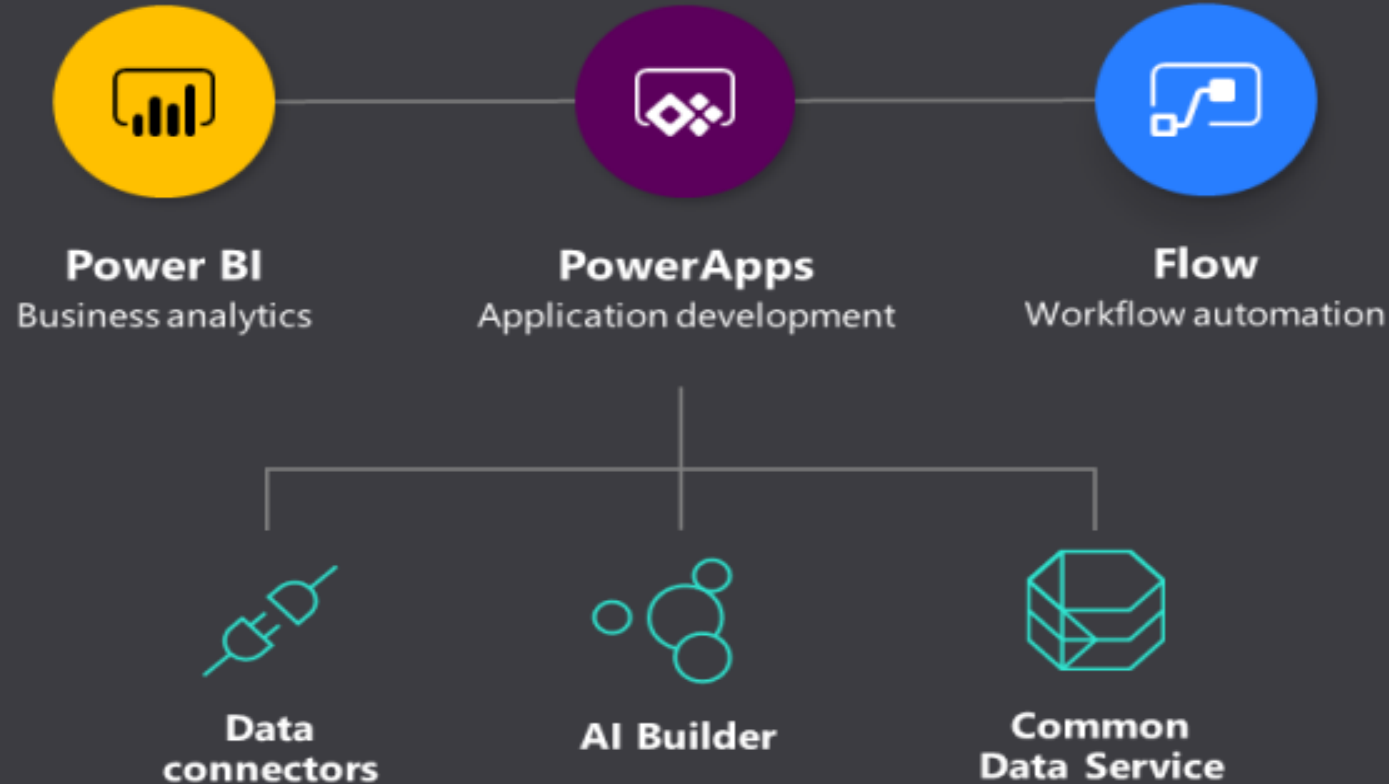
- Budget Amount is 600000
- Final Proposal Ready is no
- Est. Close Date is 2/15/2019



Microsoft Power Platform

One low-code platform that spans Office 365, Dynamics 365, and standalone applications

Analyze. Act. Automate.



PowerApps



PowerApps

Overview

Pricing

Partners

Learn

Community

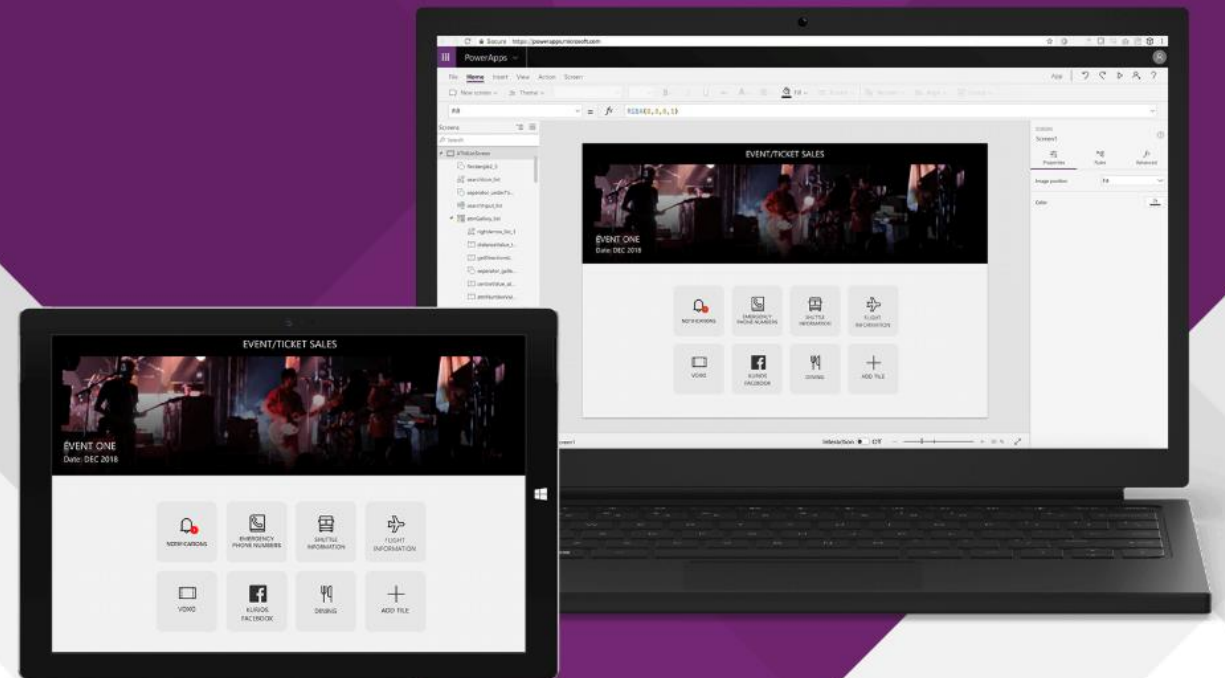
Sign in

Sign up free

Apps that mean business

Easily build the business apps you need and extend or customize the apps you already use.

GET STARTED FREE >



Power Automate

The screenshot displays a Power Automate workflow with the following steps:

- When a new email arrives**: Trigger step with filters for Folder (Inbox), To, From, Importance (Any), Has Attachment (Yes), Include Attachments (Yes), and Subject Filter.
- Apply to each**: Loop step that iterates over the **Attachments** output from the previous step.
- Compose**: Step within the loop that takes the **Name** of the attachment as input.
- folderName**: Step within the loop that uses the **substring(...)** expression to process the output from the Compose step.
- Create file**: Step that creates a file in a SharePoint site, with the Site Address set to `https://wicren.sharepoint.com/sites/alicesite`.

The right-hand pane shows the **Expression** editor for the **folderName** step, containing the following formula:

```
substring(first(skip(split(outputs('Compose')...
```


Sample


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Power Platform Consultant
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Get started with Power Platform

Learn Power Platform

Increase your proficiency with Power Platform and learn more about the apps that interest you.




LEARNING PATH

Dynamics 365 and Power Platform Fundamentals

5 hr 36 min

Beginner Business User




LEARNING PATH

Consume data with Power BI

2 hr 9 min

Beginner Business User Power BI




LEARNING PATH

Use basic formulas to make better PowerApps canvas apps

2 hr 16 min

Intermediate Business User




LEARNING PATH

Master advanced techniques for PowerApps canvas apps

2 hr 30 min

Advanced Functional Consultant


[Browse all Business Application learning paths >](#)



Manage apps in PowerApps

Module • 6 Units


Beginner Business User Power Platform



Get started building with Power BI

Module • 6 Units

Beginner Business User Power Platform



Use and understand Controls in a canvas app in PowerApps

Module • 7 Units

Intermediate Functional Consultant Power Platform

[Browse all Business Application modules >](#)

Learning Path : <https://docs.microsoft.com/en-us/learn/powerplatform/>

Transition to Power Platform as CRM Developer (a.k.a. xRM Ninja)

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Getting Started as a Dev with previous experience

- Prerequisites
 - CDS Environment;
 - <https://admin.powerapps.com>
 - CDS Database;
- PowerApps Portal
 - <https://make.powerapps.com>
- Community Plan
 - <https://powerapps.microsoft.com/en-us/communityplan/>



Solution Management prior in D365 prior to 2019 wave 2

The screenshot shows the Microsoft Dynamics 365 Solution Management interface. The top navigation bar includes Sales, Service, Marketing, Settings, and Training. Below this, the Business and Customization sections are visible. The 'Solutions' option under Customization is highlighted with a red box. The main area displays the 'Solution: Craft3 Customizations' information, including a list of components and a table of managed properties.

Business

- Business Management...
- Templates
- Product Catalog
- Service Management

Customization

- Customizations
- Solutions**
- Plug-In Trace Log

PowerApps

File | Save and Close | Show Dependencies | Export Solution | Translations | Publish All Customizations

Solution: Craft3 Customizations

Information

Managed Properties

Display Name ↑	Name	Type
Account	account	Entity
Activity	activitypointer	Entity
Administrator	craft3_Administrator	Client Extensions
Administrator	craft3_Administrator	App
Commercial	craft3_Craft3Commerc...	App
Commercial	craft3_Craft3Commerc...	Client Extensions
Consumer	craft3_Craft3Consumer	App
Consumer	craft3_Craft3Consumer	Client Extensions

Solution Management prior in Power Platform

The screenshot shows the PowerApps interface for Solution Management. The top navigation bar includes the 'PowerApps' logo and a dropdown menu for the environment, currently set to 'Victor Dantas's Environment'. The left sidebar lists navigation options: Home, Learn, Apps, Create, Data, Flows, AI Builder, and Solutions. The main area displays a table of solutions.

1 Environment
Victor Dantas's Environment

+ New solution ← Import Open AppSource Publish all customizations ... All Search

Solutions

Display name	Name	Created ↓	Version	Managed externally?
Common Data Services Default Solution	Cr2b85b	10/12/2019	1.0.0.0	
Default Solution	Default	10/12/2019	1.0	

2 Solutions

Entity Customization

The screenshot shows the Microsoft PowerApps interface. The top navigation bar includes the PowerApps logo, the environment name 'Victor Dantas's Environment', and various utility icons. The left sidebar contains navigation options: Home, Learn, Apps, Create, Data, Flows, AI Builder, and Solutions (which is currently selected). The main content area displays a list of solutions under the 'Sample' solution. A table lists various entities and processes with columns for Display name, Name, Type, Managed e..., Modified, Owner, and Status. A red box highlights the 'All' filter and search bar in the top right of the table area.

PowerApps

Environment
Victor Dantas's Environment

+ New + Add existing Delete Export Publish all customizations ...

All Search

Solutions > Sample

Display name	Name	Type	Managed e...	Modified	Owner	Status	
Account	...	account	Entity	...	-	-	
Appointment	...	appointment	Entity	...	-	-	
Business Unit	...	businessunit	Entity	...	-	-	
Connection	...	connection	Entity	...	-	-	
Contact	...	contact	Entity	...	-	-	
Address	...	customeraddress	Entity	...	-	-	
Error Code Visibility	...	Error Code Visibility	Process	...	2 d ago	SYSTEM	On
Exception Message Visi...	...	Exception Message Vi	Process	...	2 d ago	SYSTEM	On
Expired Process	...	Expired Process	Process	...	2 d ago	SYSTEM	On
Expired Process	...	expiredprocess	Entity	...	-	-	-
GetKAObjectFromTempl...	...	GetKAObjectFromTen	Process	...	2 d ago	SYSTEM	On

Creating Fields (Attributes)

The screenshot shows the Microsoft PowerApps interface. On the left is a navigation pane with options like Home, Learn, Apps, Create, Data, Flows, AI Builder, and Solutions. The main area displays the 'Solutions > Sample > Account' entity with a 'Fields' tab selected. A table lists existing fields such as 'Account', 'Account Name', 'Account Number', etc. On the right, a 'Test' dialog is open for creating a new field. The dialog contains the following fields:

- Display name ***: A text box containing 'Test'.
- Name ***: A text box containing 'eyedeas_' followed by a 'Test' label.
- Data type ***: A dropdown menu with 'Lookup' selected.
- Related entity ***: A dropdown menu with 'Flow Session' selected.
- Required**: An unchecked checkbox.
- Searchable**: A checked checkbox.
- Advanced options**: A collapsed section.
- Relationship name ***: A text box containing 'eyedeas_' followed by 'Account_Test_flowsession'.
- Description**: An empty text area.

Display name ↑	Name ↓	Data type ↓	Type ↓
Account	accountid	Unique ...	Standard
Account Name Primary Field	name	Text	Managed
Account Number	accountnumber	Text	Managed
Account Rating	accountrating...	Option ...	Managed
Address 1	address1_com...	Multilin...	Managed
Address 1: Address Type	address1_addr...	Option ...	Managed
Address 1: City	address1_city	Text	Managed
Address 1: Country/Region	address1_cou...	Text	Managed
Address 1: County	address1_cou...	Text	Managed
Address 1: Fax	address1_fax	Text	Managed
Address 1: Freight Terms	address1_freig...	Option ...	Managed
Address 1: ID	address1_addr...	Unique ...	Standard
Address 1: Latitude	address1_latit...	Floating...	Managed
Address 1: Longitude	address1_long...	Floating...	Managed
Address 1: Name	address1_name	Text	Managed

Demo new Form and View design experience

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PowerApps Champions



SAMIT SAINI

Security Guard – London Heathrow Airport



NICK GILL

Volunteer at Red Cross

Victor Dantas

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dantas.ca



The Power of Community

“As iron sharpens iron, so a friend sharpens another”

Q&A

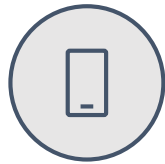
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Thanks!



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