

# ROHAN DEO

CHARTERED ACCOUNTANT

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## PROFESSIONAL EXPERIENCE

CAPGEMINI TECHNOLOGY SERVICES INDIA LIMITED, Associate Consultant - FP&A

12/2024 – Present

- Prepared monthly **Management Review decks** for Top Accounts, including detailed analysis of revenue and contribution margin (CM) compared to the previous month's forecast. Led review calls with stakeholders to discuss updated forecasts, assess risks, identify upsides/downsides, and explore opportunities to improve margins or cover shortfalls.
- Collected **forecast inputs** from Delivery Teams, ensured timely updates, and suggested corrections where needed.
- Developed detailed **direct cost analysis reports** for top accounts, breaking down FTEs, billed hours, and costs by SBU and geography. Identified a case where a resource had been charging at a higher level than their current grade - while compliant, the insight led to proper cost allocation and future savings.
- Validated **internal revenue** working with Project Controller to ensure accurate reflection of revenue and cost in P&L statements; ensured adherence to accounting practices.
- Prepared and tracked **Accounts Receivable and WIP balances**; flagged at-risk items and followed up with Project Controllers and SDMs for timely invoice generation and collections.
- Created financial performance deck at the Market Unit level.

## ARTICLESHIP EXPERIENCE

TND & Co, Articled Assistant

07/2022 – 07/2024

- Independently assigned with the **filing of Tax Returns** for Companies with turnover ranging over Rs.100 Crores, Trusts and Individuals as well.
- Involved in filing **GSTR-1 and GSTR-3** Returns for various entities
- Led filing of **GST Returns 9/9C** for Private Limited entities.
- Led team of junior article trainees on audits of private limited companies from planning to finalization.

B.K KHARE & Co, Articled Assistant

03/2021 – 06/2022

- Assisted in handling end-to-end audit procedures from devising audit programs to drafting audit reports for leading Manufacturing, IT, NBFC with a turnover of over **INR 250 crores** and Freight & Forwarding entities (Group entities of Indian Conglomerate)
- Led **Stock Audit**-Physical Verification & Fixed Asset Audit of various locations across India for Manufacturing Entities as per Standards on Auditing.
- Executed **tax audit** assignments independently for major clients having turnover of over Rs.200 Crores along with filing of tax audit reports.
- Part of a **Due Diligence** Assignment of an agricultural startup company acquired by a major conglomerate in India.
- Part of the team undertaking **Internal Audit Assignment** of a Listed Chemicals & Port Entity wherein we understood the business process, design & implementation of controls, finalizing deliverables & preparing reports for the Top Management.

## EDUCATION

THE INSTITUTE OF CHARTERED ACCOUNTANTS OF INDIA, Chartered Accountant

05/2024

MUMBAI UNIVERSITY, B. Com

04/2022

## LANGUAGES

English (Professional Working) • Hindi (Professional Working) • Marathi (Native)

## INTERESTS

Badminton (District level) • Singing • Writing

## TECHNICAL COMPETENCE

- MS Office (Word, Excel, PowerPoint)
- SAP
- Tally ERP
- Basics of Alteryx, Power BI and Tableau

## ORGANIZATIONS

Thane WICASA (CA Students Council of the ICAI), Committee Member

- Represented over 10,000 CA students in Thane as an elected Committee Member of the Students Council and awarded Western Region's 2nd Prize for Best Students Council by the ICAI.

Shree Ganesh Cultural Academy, Volunteer

- Contributed to organizing 'Gopikrishna Sangeet Mahotsav', an Annual Indian Classical Music Festival in Thane City.