HASNAIN MAHMOOD

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US Citizen

EDUCATION

THE GEORGE WASHINGTON UNIVERSITY, School of Business Washington, DC
Bachelor of Business Administration, Finance & Marketing; Minor: Economics May 2017
GPA: 3.0
Relevant Coursework includes: Financial Accounting, Managerial Accounting, Financial Management, Information Systems, Investment & Portfolio Management, Real Estate Investment, Financial Simulations Analysis

WORK EXPERIENCE

Morgan Stanley Baltimore, MD
Listed Derivatives Operational Support September 2017-Present
- Onboarded clients for various exchanges such as CME, ICE, and LCH & helped setup clients Middleware trading software
- Communicated with Client Service Managers to help resolve issues with client margin accounts
- Resolved commission breaks and Trade Breaks for large clients trading OTC products
- Reconciled FX data for company and resolved FX breaks through the use of Morgan Stanley proprietary software
- Assisted team members in compiling metrics data for senior managers for new OTC client trading accounts

M&T BANK New York, NY
Risk Assessment & Asset Management Summer Intern June 2016-July 2016
REFERENCE: Umair Chaudhry; uchaudhry@mtb.com
- Assisted Portfolio Manager in originating loans greater than $5 million dollars by taking information found in credit report and tax returns and underwriting this information using Excel and Word
- Analyzed client's Cash Flows and Personal Financial Statements, to calculate Debt Service Coverage Ratio and ensure clients had the cash flow necessary to pay back loans
- Reviewed the PD and LGD of outstanding loans to ensure that the Bank was not giving a loan to an over leveraged client

NSR PETRO SERVICES Greenbelt, MD
Junior Associate Intern August 2008–March 2016
- Used QuickBooks to organize the company's tax books of more than $1,000,000 and establish payroll cycle for over 50 employees
- Analyzed ROI for property valued at over $1,000,000 using income capitalization approach
- Projected employee expenses as well as store sales numbers for soft drinks, candy, and other inventory and inputted them into Excel to forecast revenues and expenses for company moving forward
- Communicated with vendors such as Coca Cola, PepsiCo, UTZ, and Frito-Lay to negotiate discounts and enter into contractual agreements on their products that were carried in the company's retail stores
- Utilized SSCS software to oversee the performance across various store sites to help management grasp the effect demographics had on store sales and maximize revenue through proper just in time inventory management

SKILLS/ACTIVITIES

Technical Skills: HTML, CSS, JavaScript, Some SASS & Some Python
Languages: English (fluent), Urdu (fluent), Punjabi (conversational), Hindi (conversational)
Certifications & Training: Breaking into Wall Street Financial Modeling Certification

Leadership Member, Islamic Society of Annapolis Youth Council, Annapolis, MD, 2013-2106

Interests include: Playing Basketball, Reading, Traveling, Eating Fine Cuisine, Spending time with Family