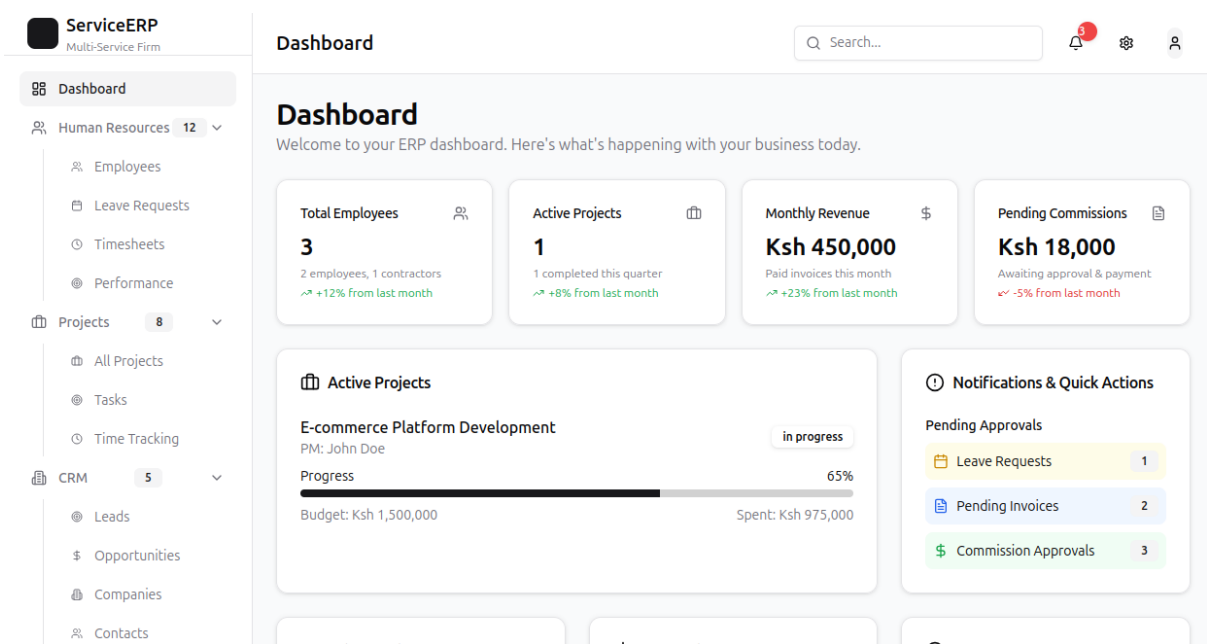
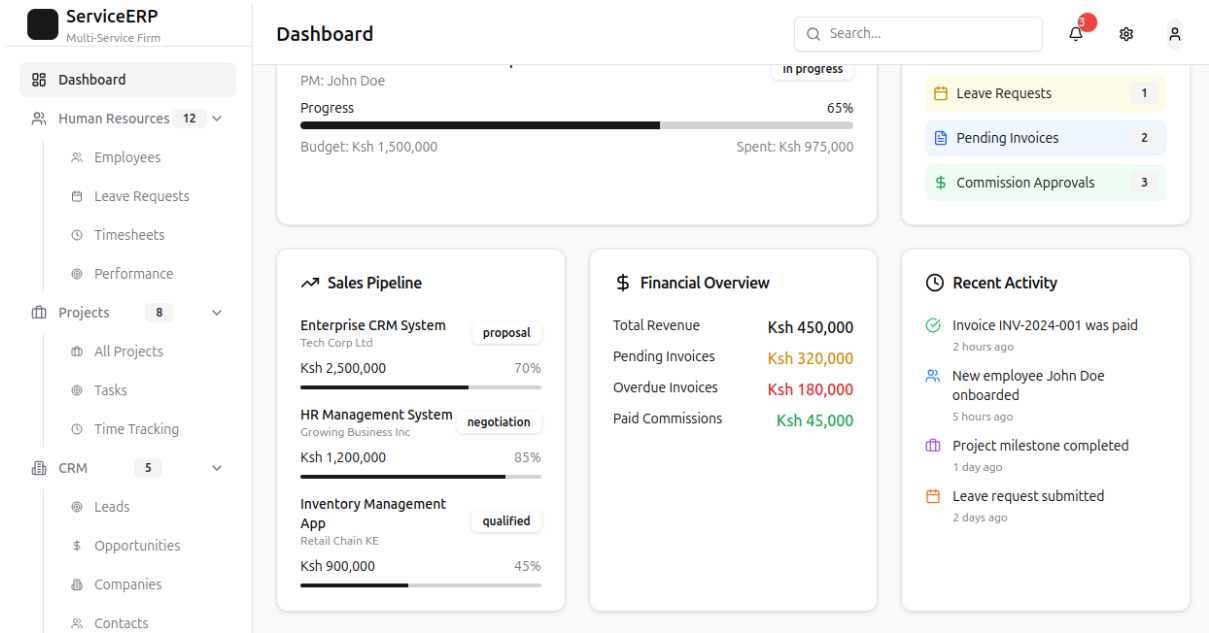
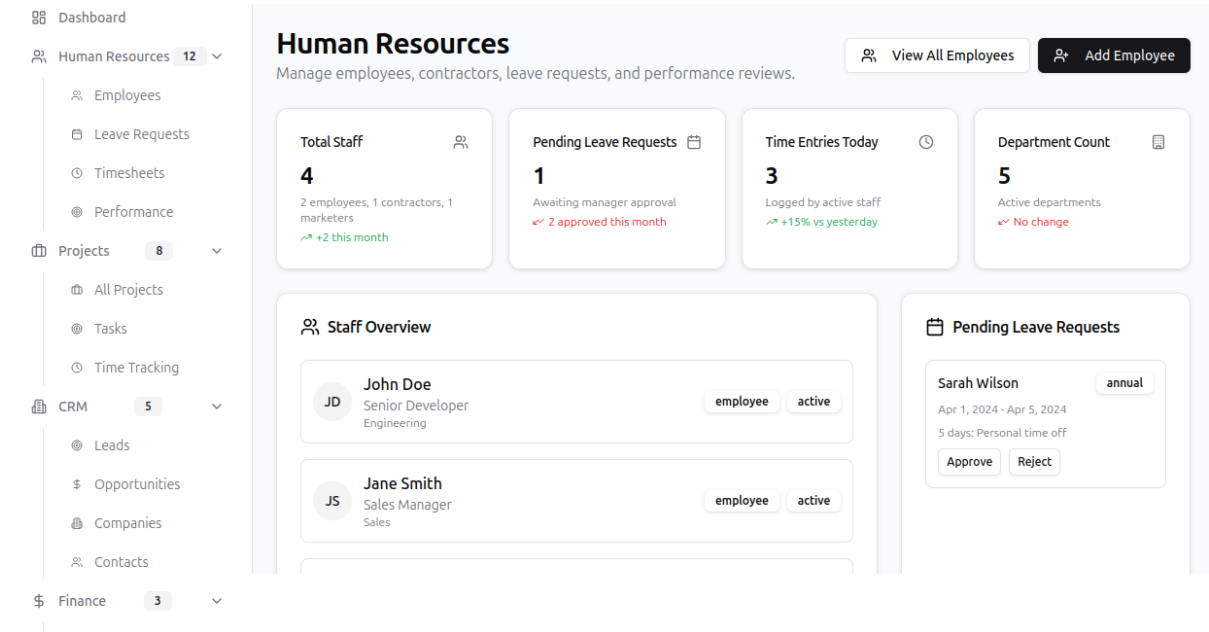


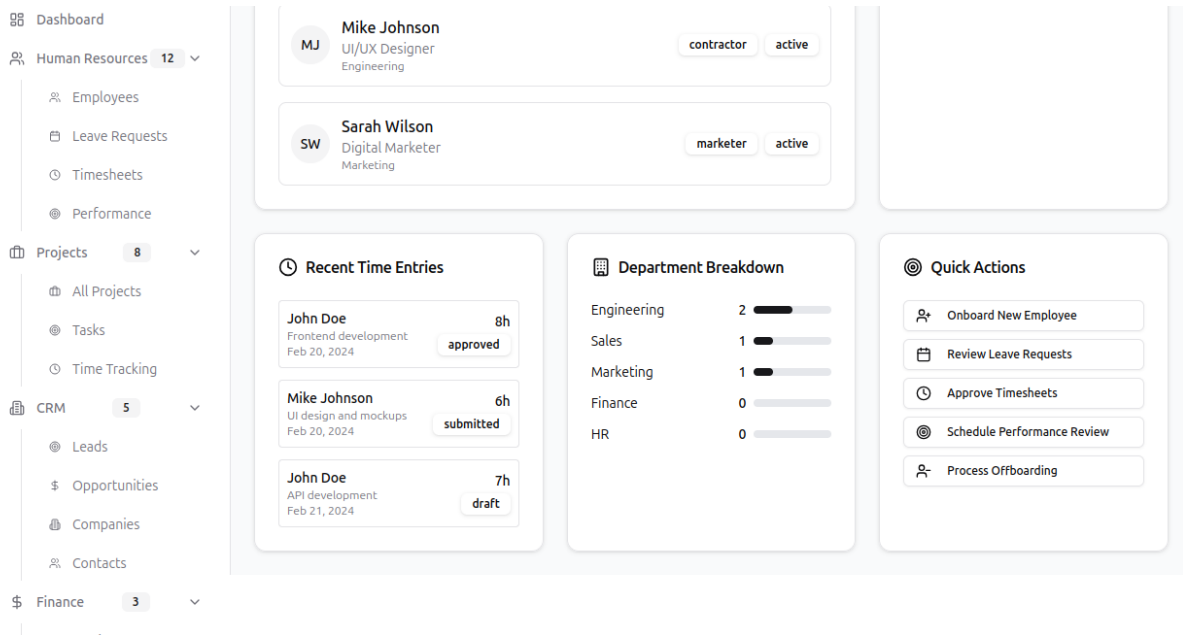
MAIN DASHBOARD



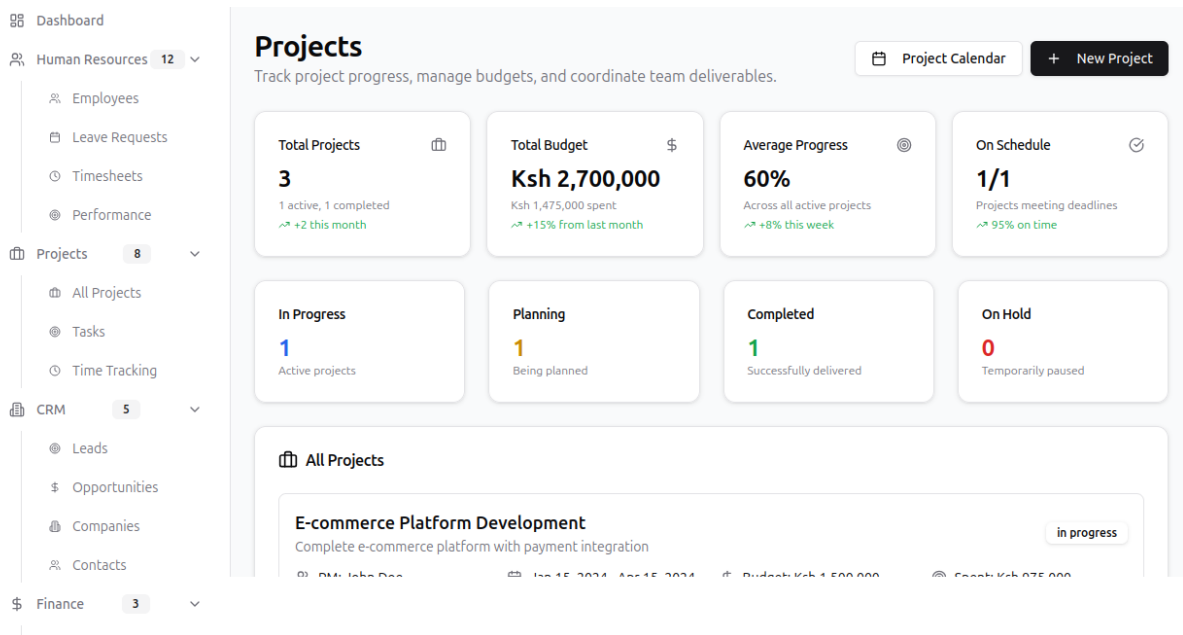


HUMAN RESOURCE





PROJECTS



- Dashboard
- Human Resources12
- Employees
- Leave Requests
- Timesheets
- Performance
- Projects8
- All Projects
- Tasks
- Time Tracking
- CRM5
- Leads
- Opportunities
- Companies
- Contacts
- Finance3

All Projects

E-commerce Platform Development

Complete e-commerce platform with payment integration

in progress

PM: John Doe

Jan 15, 2024 - Apr 15, 2024

Budget: Ksh 1,500,000

Spent: Ksh 975,000

Progress

65%

Budget Utilization

65%

In progress

View Details

Edit

Mobile App Development

Cross-platform mobile application

planning

PM: Jane Smith

Feb 1, 2024 - Jun 1, 2024

Budget: Ksh 800,000

Spent: Ksh 120,000

Progress

15%

Budget Utilization

15%

Just started

View Details

Edit

CRM

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Customer Relationship Management

Track leads, manage opportunities, and nurture client relationships.

View Companies

+ New Opportunity

Total Pipeline Value

Ksh 4,600,000

All active opportunities

+18% from last month

Active Opportunities

3

3 qualified

+3 this week

Average Probability

67%

Weighted pipeline

+5% this month

Closed Won

0

This quarter

+85% win rate

Sales Pipeline Overview

0

Prospect

1

Qualified

1

Proposal

1

Negotiation

0

Closed Won

0

Closed Lost

Active Opportunities

Enterprise CRM System

released

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Inventory Management App

Retail Chain KE

qualified

\$ Value: Ksh 900,000

Probability: 45%

Expected: Apr 20, 2024

Owner: Jane Smith

Probability

45%

Expected Value

Ksh 405,000

Last activity: Feb 10, 2024

Call

Email

View

Recent Activity

- Called Tech Corp Ltd about CRM proposal
2 hours ago by Jane Smith
- Sent proposal to Growing Business Inc
5 hours ago by Sarah Wilson
- Moved Retail Chain KE to qualified stage
1 day ago by Jane Smith
- Added new company: StartupXYZ
2 days ago by Sarah Wilson

Quick Actions

- + Add New Lead
- Create Company
- Add Contact
- Create Opportunity
- Schedule Follow-up

FINANCE

- Dashboard
- Human Resources12
- Employees
- Leave Requests
- Timesheets
- Performance
- Projects8
- All Projects
- Tasks
- Time Tracking
- CRM5
- Leads
- Opportunities
- Companies
- Contacts
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Finance & Accounting

Manage invoices, track expenses, and monitor financial performance.

Generate Report

New Invoice

Total Revenue \$
Ksh 450,000
From paid invoices
+23% from last month

Pending Invoices
Ksh 320,000
1 invoices awaiting payment
+12% from last week

Overdue Amount
Ksh 180,000
1 overdue invoices
-8% from last month

Monthly Expenses
Ksh 315,000
This month's expenses
+5% from last month

Paid Invoices
1
Ksh 450,000

Pending Payment
1
Ksh 320,000

Overdue
1
Ksh 180,000

Draft
0
Awaiting review

Recent Invoices

INV-2024-001
Tech Corp Ltd
Amount: Ksh 450,000

Recent Expenses

Office Rent
Office
Amount: Ksh 150,000

ServiceERP

Multi-Service Firm

Dashboard

Human Resources12

Employees

Leave Requests

Timesheets

Performance

Projects8

All Projects

Tasks

Time Tracking

CRM5

Leads

Opportunities

Companies

Contacts

Dashboard

View

Download

Equipment Purchase

Equipment

Amount:Ksh 120,000

Date:Feb 15, 2024

View

Edit

Financial Summary

Revenue

Total CollectedKsh 450,000

Pending CollectionKsh 320,000

OverdueKsh 180,000

Expenses

Office & AdminKsh 195,000

MarketingKsh 75,000

EquipmentKsh 120,000

Profit & Loss

Gross RevenueKsh 450,000

Total Expenses-Ksh 315,000

Net ProfitKsh 135,000

Quick Actions

Create Invoice

Record Expense

Generate Report

Payment Reminder

COMMISSIONS

Dashboard

Human Resources12

Employees

Leave Requests

Timesheets

Performance

Projects8

All Projects

Tasks

Time Tracking

CRM5

Leads

Opportunities

Companies

Contacts

Finance3

Commission & Incentive Engine

Manage commission rules, track earnings, and process payouts automatically.

Commission Rules

+ Calculate Commissions

Total Pending

Ksh 18,000

1 pending calculations

+15% from last month

Approved Payouts

Ksh 32,000

1 awaiting payment

+8% from last week

Paid This Month

Ksh 45,000

1 completed payouts

+23% from last month

Active Rules

3

Commission rules in use

No changes

Pending Review

1

Ksh 18,000

Awaiting approval

Approved

1

Ksh 32,000

Ready for payout

Paid

1

Ksh 45,000

Completed

Recent Commission Records

Jane Smith

paid

Active Commission Rules

Sales Commission - Standard

active

- Dashboard
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Commission Summary by Person

JD	John Doe Senior Developer	Ksh 0 Pending	Ksh 0 Approved	Ksh 0 Paid	Ksh 0 Total earned
JS	Jane Smith Sales Manager	Ksh 18,000 Pending	Ksh 0 Approved	Ksh 45,000 Paid	Ksh 63,000 Total earned
SW	Sarah Wilson Digital Marketer	Ksh 0 Pending	Ksh 32,000 Approved	Ksh 0 Paid	Ksh 32,000 Total earned

Quick Actions