# Hassan El Rada

### **SALES AGENT**

A dynamic Sales Agent from Hamzi S.A, I excel in client relations and crafting compelling sales presentations. Renowned for resilience under pressure, I consistently achieved top performer status by employing effective sales strategies and persuasion techniques, significantly boosting sales numbers and enhancing customer satisfaction.

## **WORK EXPERIENCE**

## Sales agent

- Personable and persuasive with natural talent for building relationships and closing deals. Possesses solid understanding of customer needs and proficient in using CRM software to track and manage sales activities. Dedicated to driving revenue growth and delivering exceptional customer experiences.
- Offering strong foundation in communication and negotiation skills, eager to learn and thrive in sales environment. Brings reliable understanding of customer service principles and ability to quickly grasp product knowledge.
   Ready to use and develop persuasive techniques and CRM abilities in sales agent role.
- Developed extensive interpersonal and negotiation skills in fast-paced sales
  environment. Demonstrated ability to understand customer needs and
  provide tailored solutions. Seeking to leverage these transferable skills in new
  field to drive success and foster strong client relationships.
- Sales professional prepared for driving revenue and growth. Proven success in cultivating client relationships and closing deals. Effective team collaborator, adaptable, and focused on achieving results. Skilled in negotiation and communication, valued for reliability and flexibility.

#### CONTACT



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#### **ABILITIES**

- Client relations
- Customer assistance
- Sales training
- Technical support
- Sales presentations
- Resilience under pressure
- Persuasion techniques
- · Social media marketing
- Sales strategies
- Making offers

#### **EDUCATION**

• High school diploma

Caribbean International School

#### **LANGUAGES**

- Spanish (native)
- English (advanced)
- Arabic (basic)