THOMAS A. EDISON, President.

CHAS. BATCHELOR, Vice-President and Gen't Mgr.
RAMUEL INSULL, Secretary and Treasurer,
JOHN KURUES, Assistant Gen't Mgr.

THE EDISON MACHINE WORKS.

CABLE ADDRESS:

SCHEMECTARY, N. V. July 13 1887.

My dear Edison,

I have your favor of the 10th inst. with relation to the manufacture of arc lights.

I did not understand that Carmen sontrolled the Tesla lamp; I was under the impression that we would be dealing to a certain extent with Tesla, and that I thought, would be most objectionable. We will have the lamps we have got here, tested right away. I agree with you most decidedly, that it is advisable for us to manufacture some kind of an arc lamp, if there is a demand for ome. Our present brush holder and switch board department, would certainly form a nucleus for a fine instrument making department. When we get the tube department into the new building, we will have space available so that we can take these two departments out of the main shop and put them into part of the space at present oc- " cupied by the tube department. Moreover it would place us in a nosition to deal with any small stuff which you may get out in the future. I am confident that you will find it to your interest to place your small work with us; we shall certainly do it cheaper than you have heretofore been in the habit of getting it done, and I think the business relation between you and ourselves as regards

TRETT-STATE THOMAS A. EDISON, President. SAMUEL INSULL, Secretary and Treasurer JOHN KRUESI, Assistant Gen'l Mgr.

THE EDISON MACHINE WORKS.

CABLE ADDRESS: "XYDSUN NEW YORK "

SCHENECTARY, N. Y., July 13 1887.

T.A.E.

this class of work, would be far more satisfactory to you than have been those which you have had heretofore with other people.

We have got the thin sheet iron for the converter. We are now trying some experiments on a thin disc armature under instructions from Mr.Batchelor, before we proceed to put through the converter experiment; as soon as these tests are through, we will send you the result. If you have any directions to give us in relation to the converter experiment, please send them along.

Johnson has not yet obtained the permit to lay tubes; he expoots it at any moment and we have already started shipping mains and feeders to New York.

Yours very truly

Thos. A. Edison Rsu. C/o Edison Lamp Co.

gast Newark, N.J.