

# **Patrick Todd**

## **IT Director**

## **Software Engineer**

## **Sales**

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### **Summary**

**IT Problem-Solving**

**IT Procurement**

**Expert Python Developer**

**Expert Go Developer**

**Proficient in C and ASM for x86-64  
and ARM**

**Server Virtualization**

**Automation Tooling**

**Server Hardware and Software**

**Maintenance**

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### **Technical Skills**

Linux, Docker, Windows, WSL (Windows Subsystem for Linux), Amazon Web Services (AWS), Nginx, Flask, PostgreSQL, peewee3, SQLAlchemy, GraphQL, OpenVPN, Wireguard, Svelte, Javascript, Microsoft Office / LibreOffice, Active Directory, Microsoft Dynamics 365 Business Central, AL Language

Information Technology Manager skilled in guiding navigation of modern technology. Accustomed to driving efficiency and effectiveness by developing, delivering and supporting strategic plans. Demonstrated skill in translating technical requirements to business solutions. Successful 11-year record of building positive relationships with internal and external stakeholders. Complex problem-solver with analytical and driven mindset. Dedicated to achieving demanding development objectives according to tight schedules while producing impeccable code.

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### **Experience**

#### **Cloud Consultant**

Sept 2013 – Current

##### **Self-employed, Remote**

- Coordinated large-scale technology migrations to minimize disruption while enhancing overall system capabilities.
- Managed the procurement process for IT hardware and software, ensuring timely delivery of necessary equipment to support ongoing projects.
- Spearheaded the development and implementation of innovative software solutions, resulting in increased operational efficiency.
- Identified computer hardware and network system issues, performing troubleshooting techniques for remediation.
- Maintained existing software systems by identifying and correcting software defects.
- Worked with software development team members to design and develop robust solutions to meet requirements for functionality, scalability, and performance.
- Implemented virtualization technologies, leading to reduced physical server footprint and improved efficiency.
- Provided expert advice during hardware selection processes, ensuring optimal compatibility with existing infrastructure.

#### **Retail Sales Manager**

August 2005-March 2008

##### **Suit Depot, San Diego, CA**

- Handled difficult situations with a diverse customer base, in a challenging downtown environment.
- Managed inventory and negotiated with suppliers to get the right products for the best margins.
- Created advertisement campaigns to attract customer traffic and increase sales.
- Managed customer experiences with expert advice on color, style, and fit.

#### **B2B Sales**

September 2005-April 2006

##### **Platinum Wireless, San Diego, CA**

- Created custom plans and solutions for businesses wireless communication needs.
- Interacted with businesses to understand their needs and to offer innovative solutions to solve daily communications between employees.
- Understanding of a wide range of customizable products and services.
- Interaction with complex computer systems to activate services and start billing.