

# Practical Exam Sample: Pet Supplies

PetMind is a retailer of products for pets. They are based in the United States.

PetMind sells products that are a mix of luxury items and everyday items. Luxury items include toys. Everyday items include food.

The company wants to increase sales by selling more products for some animals repeatedly.

They have been testing this approach for the last year.


They now want a report on how repeat purchases impact sales.

## Data

The data is available in the table `pet_supplies`.

The dataset contains the sales records in the stores last year.

Column Name	Criteria
product_id	Nominal. The unique identifier of the product. Missing values are not possible due to the database structure.
category	Nominal. The category of the product, one of 6 values (Housing, Food, Toys, Equipment, Medicine, Accessory). Missing values should be replaced with "Unknown".
animal	Nominal. The type of animal the product is for. One of Dog, Cat, Fish, Bird. Missing values should be replaced with "Unknown".
size	Ordinal. The size of animal the product is for. Small, Medium, Large. Missing values should be replaced with "Unknown".
price	Continuous. The price the product is sold at. Can be any positive value, round to 2 decimal places. Missing values should be replaced with the overall median price.
sales	Continuous. The value of all sales of the product in the last year. This can be any positive value, rounded to 2 decimal places. Missing values should be replaced with the overall median sales.
rating	Discrete. Customer rating of the product from 1 to 10. Missing values should be replaced with 0.
repeat_purchase	Nominal. Whether customers repeatedly buy the product (1) or not (0). Missing values should be removed.

i...	...	↑↓	produc...	...	↑↓	cate...	...	↑↓	a...	...	↑↓	s...	...	↑↓	p...	...	↑↓	s...	...	↑↓	r...	...	↑↓	repeat_purchase	...	
	0			1		Food			Bird			large			51.1			1860.62			7					
	1			2		Housing			Bird			MEDIUM			35.98			963.6			6					
	2			3		Food			Dog			medium			31.23			898.3			5					
	3			4		Medicine			Cat			small			24.95			982.15			6					
	4			5		Housing			Cat			Small			26.18			832.63			7					
	5			6		Housing			Dog			Small			30.77			874.58			7					
	6			7		Housing			Dog			Small			31.04			875.07			5					
	7			8		Toys			Cat			medium			28.9			1074.31			4					
	8			9		Equipment			Fish			MEDIUM			17.82			503.67			5					
	9			10		Medicine			Dog			medium			24.93			838.88			8					
Rows: 10																									 Expand	


index	...	↑↓	category	...
		0	Medicine	
		1	Food	
		2	Equipment	
		3	-	
		4	Accessory	
		5	Housing	
		6	Toys	
Rows: 7				↗ Expand

index	...	↑↓	animal	...
		0	Fish	
		1	Cat	
		2	Bird	
		3	Dog	
Rows: 4				↗ Expand

...	↑↓	...	↑↓
0	large		
1	medium		
2	Large		
3	Medium		
4	SMALL		
5	small		
6	LARGE		
7	MEDIUM		
8	Small		
Rows: 9			
			<a href="#">↗ Expand</a>

...	↑↓	...	↑↓
0	unlisted		
1	unlisted		
2	unlisted		
3	unlisted		
4	unlisted		
5	unlisted		
6	unlisted		
7	unlisted		
8	unlisted		
9	unlisted		
10	unlisted		
11	unlisted		
12	unlisted		
13	unlisted		
14	unlisted		
15	unlisted		

Rows: 150

 Expand

Your query ran successfully but returned no results.

...	↑↓	...	↑↓	...	↑↓	avg	...	↑↓	s...	...	↑↓
0		286.94		2255.96		996.5978466667			1494896.77		
Rows: 1											Expand

...	↑↓	...	↑↓
0		8	
1		9	
2			
3		7	
4		1	
5		5	
6		2	
7		4	
8		6	
9		3	

Rows: 10


Expand

...	↑↓	repeat_pu...	...	↑↓
0		0		
1		1		
Rows: 2				

Expand

...	↕	column_n...	...	↕	data_type	...	↕
0		product_id			integer		
1		category			text		
2		animal			text		
3		size			text		
4		price			text		
5		sales			double precision		
6		rating			integer		
7		repeat_purchase			integer		

Rows: 8

 Expand

We have checked each columns for nulls, mistakes, inconsistencies or missing values. Here are the problems we need to solve:

1. Product\_id: PERFECT! just make sure the datatype.
2. Category: Certain products are categorised as '-' which means missing data.
3. Animal: PERFECT!
4. Size: Extra categories - capitalizations issues
5. Price: Certain products are tagged as 'unlisted' which means missing data.
6. Sales: PERFECT! incase any value is missing just give it default median value
7. Rating: Missing Values - No ratings are given for certain products
8. Repeate\_purchase: PERFECT!

Make sure to CAST everything properly!

Task 1

From taking a quick look at the data, you are pretty certain it isn't quite as it should be. You need to make sure all of the data is clean before you start your analysis. The table below shows what the data should look like.

Write a query to return a table that matches the description provided.

Do not update the original table.

Column Name	Criteria
product_id	Nominal. The unique identifier of the product. Missing values are not possible due to the database structure.
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rating	Discrete. Customer rating of the product from 1 to 10. Missing values should be replaced with 0.
repeat_purchase	Nominal. Whether customers repeatedly buy the product (1) or not (0). Missing values should be removed.

...	↑↓	p...	...	↑↓	c.	...	↑↓	...	↑↓	...	↑↓	...	↑↓	...	↑↓	repeat_pu...	...	↑↓
	0			1	Food			Bird				51.1	1860.62			7		1
	1			2	Housing			Bird				35.98	963.6			6		0
	2			3	Food			Dog				31.23	898.3			5		1
	3			4	Medicine			Cat				24.95	982.15			6		1
	4			5	Housing			Cat				26.18	832.63			7		1
	5			6	Housing			Dog				30.77	874.58			7		0
	6			7	Housing			Dog				31.04	875.07			5		0
	7			8	Toys			Cat				28.9	1074.31			4		0
	8			9	Equipment			Fish				17.82	503.67			5		0
	9			10	Medicine			Dog				24.93	838.88			8		0
	10			11	Food			Dog				40.87	1457.22			7		1
	11			12	Medicine			Bird				34.96	1204.6			5		1
	12			13	Food			Dog				31.07	889.73			4		0
	13			14	Food			Dog				40.8	1450.5			6		1
	14			15	Accessory			Bird				33.13	859.29			4		1
	15			16	Accessory			Bird				43.09	1418.72			1		1

Rows: 1,500

Expand

Task 2

You want to show whether sales are higher for repeat purchases for different animals. You also want to give a range for the sales.

Write a query to return the `animal` , `repeat_purchase` indicator and the `avg_sales` , along with the `min_sales` and `max_sales` . All values should be rounded to whole numbers.

You should use the original `pet_supplies` data for this task.

...	↑↓	...	↑↓	repeat_pu...	...	↑↓	a	...	↑↓	π	...	↑↓	π	...	↑↓	
0		Bird				0		1380				858			2255	
1		Bird				1		1408				853			2256	
2		Cat				0		1035				512			1730	
3		Cat				1		998				512			1724	
4		Dog				0		1084				574			1795	
5		Dog				1		1038				574			1797	
6		Fish				0		705				288			1307	
7		Fish				1		693				287			1301	

Rows: 8

Expand

### Task 3

The management team want to focus on efforts in the next year on the most popular pets - cats and dogs - for products that are bought repeatedly.

Write a query to return the `product_id` , `sales` and `rating` for the relevant products.

You should use the original `pet_supplies` data for this task.

...	↑↓	p...	...	↑↓	...	↑↓	...	↑↓	
0				3		898.3		5	
1				4		982.15		6	
2				5		832.63		7	
3				11		1457.22		7	
4				14		1450.5		6	
5				17		1040.51		5	
6				20		1792.63		7	
7				28		1036.72		5	
8				29		1031.11		7	
9				30		1405.4		5	
10				35		1039.58		6	
11				36		879.37		4	
12				37		1034.96		7	
13				41		1074.63		3	
14				43		615.07		5	
15				46		1063.91		5	

Rows: 552

Expand