

## ✓ Task 16: Forecasting – Time Series Trend & Prediction

### Tools:

- Primary: Python (Colab)
- Libraries: pandas, matplotlib, statsmodels
- Alternatives: Excel Forecast Sheet, Power BI Forecasting (basic)

### Dataset:

- Sales Forecasting Dataset
- Store Item Demand Forecasting
- Walmart Sales Forecasting

### Hints / Mini Guide:

1. Load dataset and convert date column into datetime.
2. Aggregate sales by month/week using groupby.
3. Plot sales trend over time.
4. Check seasonality using rolling mean.
5. Split data into train/test by time.
6. Fit forecasting model (Moving Average / Exponential Smoothing).
7. Predict next period sales and plot forecast.
8. Compute error metrics (MAE/MAPE).
9. Export forecast results to CSV.

### Deliverables:

- task16\_forecasting.ipynb
- forecast\_output.csv
- forecast\_report.txt

### Final Outcome:

- ✓ Intern learns time-series forecasting used in business planning.

### Interview Questions Related To Above Task:

- What is seasonality in time series?
- Why do we split train/test by time?
- What is MAE vs MAPE?
- When is moving average useful?
- What makes a forecast unreliable?

## Task Submission Guidelines

-  **Time Window:**

You can complete the task anytime between 10:00 AM to 10:00 PM on the given day. Submission link closes at 10:00 PM.

-  **Self-Research Allowed:**

You are free to explore, Google, or refer to tutorials to understand concepts and complete the task effectively.

-  **Debug Yourself:**

Try to resolve all errors by yourself. This helps you learn problem-solving and ensures you don't face the same issues in future tasks.

-  **No Paid Tools:**

If the task involves any paid software/tools, do not purchase anything. Just learn the process or find free alternatives.

-  **GitHub Submission:**

Create a new GitHub repository for each task.

Add everything you used for the task — code, datasets, screenshots (if any), and a short README.md explaining what you did.

### Submit Here:

After completing the task, paste your GitHub repo link and submit it using the link below:

-  [\[Submission Link\]](#)

