

Inferenteation
In Area 1, most consumers lean towards brands other than the two major options, with Brand A being the least chosen and Brand B stilling in the middle In Area 2, there is still an owerall preference for other brands, followed by Brand B, and then Brand A in last place; however, the difference between these choices is not a striking as it is in Area 1. Overall, these results suggest that in both areas, respondents are generally more inclined to look beyond the two main brand.

DATA SET D (Brandprefs.xisx)
As part of a marketing study, samples of tradiciduals in each of two different demographics areas were asked to state flets brandpreferences for a certain type of breakfast cereal. Of particular interest were two brands (A and B) made by a certain manufacturer.

Description Demographic area (1 or 2) Preferred brand (A, B or Other)

Area	Brand
1	В
1	Other
1	A
- 1	- 1
2	A
2	В
2	A