

# “Néné” Reis

## CURRICULUM VITAE

### Personal data

#### **NOME COMPLETO / FULL NAME**

Artur Manuel de Sousa Reis

#### **CC / ID**

6977350

#### **BIRTH PLACE AND DATE**

Porto – Portugal, 01-09-1964

#### **NATIONALITY**

Portugal.

#### **MARITAL STATUS**

Married/2 Children

#### **ADDRESS**

Rua do Falcão, nº 580  
4300-178 Porto – Portugal

#### **CONTACT DATA**

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### Academic degrees

#### **2010 –METHODOLOGY TRAINING SPORT**

Alto Rendimento - Porto

#### **1992 –PhD BIOETHICS**

Universidade Católica Porto - Instituto de Bioética

#### **1988 – GRADUATION HEALTH SCIENCES**

Faculdade de Medicina da Universidade de Coimbra, Coimbra

## Previous and current scientific and/or professional activities

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<b>23-02-2022 – PRESENT</b>	GUEST LECTURER SCOUTING Universidade Europeia (European University)
<b>23-02-2022 – PRESENT</b>	VICE PRESIDENT National Association of Football Scouts Portugal
<b>01-07-2016 – PRESENT</b>	SENIOR CONSULTANT (Big Five Leagues) Head Scout High Performance World Analysis Scouting Football
<b>01-05-2023 – 30.12.2024</b>	HEAD SCOUT 1 <sup>st</sup> Team & Academy FC Universitatea Cluj
<b>01-06-2020 – 01-08-2022</b>	SCOUTING DIRECTOR Head Scout & Performance Analysis & Recruitment Sport Clube Beira-Mar
<b>01.10.2017 – 01.10.2019</b>	PORUGAL NATIONAL SCOUTING MANAGER Head Scout High Performance Futbico Sports Management Agency (USA)
<b>01-07-2015 – 01-10-2017</b>	CONSULTANT SCOUTING Leicester City Football Club
<b>01-07-2008 – 01-06-2015</b>	SUB COORDINATOR SCOUTING DEPARTAMENT Head Scout High Performance Futebol Clube Porto SAD
<b>01-07-2014 – 01-06-2015</b>	SUPERVISOR NATIONAL TEAM U15.21 PORTUGAL Futebol Clube Porto SAD
<b>01-07-2014 – 01-06-2016</b>	TEAM MANAGER U13 – U23 Futebol Clube Porto SAD
<b>01-07-2008 – 30.06.2009</b>	SCOUTING TEAMS AND REPORTING & SCOUT OF PLAYERS U6/23 Futebol Clube Porto SAD
<b>01-07-2009 – 30.06.2010</b>	SCOUTING DVD U17/23 Futebol Clube Porto SAD
<b>01-07-2003 – 30-06-2008</b>	SCOUT OF PLAYERS Futebol Clube Porto SAD
<b>01-10-2014 – 30-07-2015</b>	FC PORTO AMBASSADOR Museum FC Porto by BMG - Porto

# Scouting Training

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<b>2022 - PRESENT</b>	UNIVERSIDADE EUROPEIA MASTERCLASS SCOUTING POSTGRADUATE (TRAINER)
<b>29/06/2023</b>	WORKSHOP SCOUTING PROFESSIONIST UNIVERSITATEA BABES-BOLYAI ROMANIA (TRAINER)
<b>25/02/2023</b>	NATIONAL ASSOCIATION SCOUTS FOOTBALL WORLD SCOUTING DAY – GENERAL MANAGER
<b>17/07/2022 – 23/07/2022</b>	ASSOCIAÇÃO NACIONAL SCOUTS FUTEBOL ORGANIZATION SCOUTING DEPARTMENT COURSE DIRECTOR)
<b>27/02/2022</b>	SPORT CLUBE BEIRA-MAR SCOUTING SPECIALIZATION COURSE U16/U19(COURSE DIRECTOR)
<b>13/02/2022</b>	SPORT CLUBE BEIRA-MAR SCOUTING SPECIALIZATION COURSE U12/U15(COURSE DIRECTOR)
<b>30/01/2021</b>	SPORT CLUBE BEIRA-MAR SCOUTING SPECIALIZATION COURSE U06/U11(COURSE DIRECTOR)
<b>28/05/2020</b>	SOCCER HUB PROFESSIONAL SCOUTING (TRAINER)
<b>29/05/2020</b>	RUSSIA FEDERATION INTERNATIONAL SEMINAR SCOUTING (TRAINER)
<b>13/03/2020 – 04/07/2020</b>	SPORT CLUBE BEIRA-MAR PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
<b>09/12/2019 – 04/04/2020</b>	SPORTING CLUBE ESPINHO PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
<b>07/12/2019 – 09/03/2020</b>	ASSOCIAÇÃO ACADÉMICA DE COIMBRA OAF PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
<b>28/10 – 16/12/2019</b>	ASSOCIAÇÃO PROFESSORES EDUCAÇÃO FÍSICA DESPORTO PORTO PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
<b>18.19-05-2019</b>	ASSOCIAÇÃO DESPORTIVA OVARENSE PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
<b>14.15-04-2019</b>	SCOUTS FOR FOOTBALL PROFESSIONAL SCOUTING POLAND (COURSE DIRECTOR)
<b>23.24-02-2019</b>	ASSOCIAÇÃO ACADÉMICA SANTARÉM PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
<b>17/11-22/11/2018</b>	FOOTBALL INTERMEDIARIES ASSOCIATION OF NIGERIA PROFESSIONAL SCOUTING NIGERIA (COURSE DIRECTOR)
<b>04/10-13/10/2018</b>	ANTALYA & JUNIOR FS PROFESSIONAL SCOUTING TURKEY (TRAINER)
<b>20/09-28/09/2018</b>	FUTBOLOGIKA RUSSIA PROFESSIONAL SCOUTING MOSCOW (TRAINER)
<b>02.03-06-2018</b>	INTERNATIONAL PROFESSIONAL SCOUTING ORGANISATION PROFESSIONAL SCOUTING PORTUGAL (TRAINER)
<b>13-15/02/2018</b>	FC INTERNAZIONALE PROFESSIONAL SCOUTING ITALY (TRAINER)
<b>23-29/10/2017</b>	RED BULL SALZBURG

PROFESSIONAL SCOUTING AUSTRIA (TRAINER)

<b>07-12/06/2017</b>	U.S.SOCCE PROFESSIONAL SCOUTING UNITED STATES OF AMERICA (TRAINER)
<b>08-12/05/2017</b>	FC KAIRAT ALMATY PROFESSIONAL SCOUTING KAZAKHSTAN (TRAINER)
<b>17.18.19-05-2016</b>	INTERNATIONAL PROFESSIONAL SCOUTING ORGANISATION PROFESSIONAL SCOUTING (LEICESTER)
<b>01-12-2014 - 02-05-2014</b>	FUTEBOL CLUBE DO PORTO MODULES TRAINING SOCCER - Julen Lopetegui (FC Porto)
<b>01-11-2013 - 20-09-2014</b>	FUTEBOL CLUBE DO PORTO MODULES TRAINING SOCCER (Course Director)
<b>01-09-2012 - 01-06-2013</b>	FUTEBOL CLUBE DO PORTO FOOTBALL TRAINING Luis Castro (FC Porto B) Wil Coort (GK Coach)
<b>03-10-2001 - 13-07-2002</b>	WOSM GENEVA PEDAGOGICAL DEEPENING COURSE
<b>01-01-1995 - 01-05-1995</b>	IPDJ OFFICERS TRAINING COURSE
<b>09-09-1992 - 10-06-2004</b>	WOSM LONDON SCOUTING LEADER

## Personal Skills and Competences

<b>LANGUAGES</b>	<ul style="list-style-type: none"> <li>▪ Portuguese (native)</li> <li>▪ English/Spanish (fluent)</li> </ul>
<b>LEADERSHIP &amp; TALENT IDENTIFICATION</b>	<ul style="list-style-type: none"> <li>▪ Proven experience as Head Scout, with expertise in identifying, selecting, and recruiting football talent across all levels.</li> <li>▪ Natural leader, capable of taking responsibility across football operations.</li> <li>▪ Skilled in managing multidisciplinary teams in elite performance or talent identification environments.</li> <li>▪ Expertise in human and material resources management.</li> <li>▪ Planning and coordinating club activities, development programs, and organizational strategies.</li> </ul>
<b>STRATEGIC &amp; OPERATIONAL MANAGEMENT</b>	<ul style="list-style-type: none"> <li>▪ Optimizing sports, administrative, and operational sustainability.</li> <li>▪ Experience designing organizational structures that inspire trust and respect while handling sensitive matters.</li> <li>▪ Operational experience in player recruitment, scouting program management, and institutional relations.</li> <li>▪ Design and implementation of performance plans for players and scouts, including management skills programs.</li> </ul>
<b>DEVELOPMENT &amp; PERFORMANCE</b>	<ul style="list-style-type: none"> <li>▪ Scouting budgets and administrative oversight.</li> <li>▪ Alignment with club game models, planning, and evaluation of scouting activities.</li> <li>▪ Player profiling from U6 to First Team.</li> <li>▪ Proficient with multiple scouting software platforms and observation techniques.</li> </ul>
<b>SCOUTING &amp; METHODOLOGY</b>	<ul style="list-style-type: none"> <li>▪ Design and organization of sporting events and talent evaluation sessions.</li> <li>▪ Strong network and knowledge of clubs in Portugal, major European leagues, South America, and Africa.</li> <li>▪ Highly computer literate; advanced knowledge of databases and football analysis programs.</li> </ul>
<b>TECHNICAL ANALYTICAL SKILLS</b>	<p><b>&amp;</b></p> <ul style="list-style-type: none"> <li>▪ Skilled in leveraging social media and digital platforms for scouting intelligence.</li> <li>▪ Detail-oriented, accurate, autonomous, and capable of maintaining full confidentiality.</li> </ul>

## Prizes and Awards

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<b>1996</b>	Merit Sports City of Porto: excellent services to city events
<b>2003/2004</b>	Champions League Winner Futebol Clube do Porto
<b>2003/2004</b>	International Cup Winner Futebol Clube do Porto
<b>2003/2004</b>	
<b>2005/2006</b>	
<b>2006/2007</b>	
<b>2007/2008</b>	Portuguese Premier League Champion
<b>2008/2009</b>	Futebol Clube do Porto
<b>2010/2011</b>	
<b>2011/2012</b>	
<b>2012/2013</b>	
<b>2010/2011</b>	Europa League Winner Futebol Clube do Porto
<b>2008/2009</b>	
<b>2009/2010</b>	Portuguese Cup Winner
<b>2010/2011</b>	Futebol Clube do Porto
<b>2009</b>	
<b>2010</b>	
<b>2011</b>	Portuguese Supercup Winner
<b>2012</b>	Futebol Clube do Porto
<b>2013</b>	
<b>2015 - 2016</b>	Premier League Champion Leicester City Football Club
<b>2011</b>	Blue Stars/Fifa Youth Cup Winner
	Futebol Clube Porto
<b>2006/2007</b>	
<b>2010/2011</b>	Portuguese U19 League Champion
<b>2015/2016</b>	Futebol Clube do Porto
<b>2008/2009</b>	
<b>2009/2010</b>	Portuguese U17 League Champion
<b>2011/2012</b>	Futebol Clube do Porto
<b>2006/2007</b>	
<b>2010/2011</b>	Portuguese U15 League Champion
	Futebol Clube do Porto

## Participation in projects

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### 1. 1995

Manager Portugal in World Youth Day – Manila;

### 2. 1997

Manager of the World Day against Drugs – Portugal;

### 3. 2000

Manager Portugal in World Youth Day – Roma