



Riccardo Borgato

Proactive Business Administration graduate, holding a Master's in Marketing and Sport Business Strategies. I bring a positive attitude, strong communication skills, and a natural aptitude for analytics. Skilled in project management, market research, and digital marketing, with hands-on experience in client relations and operational optimization. Eager to contribute versatility and a solution-oriented approach to dynamic environments.

EDUCATION

1st Level Master in Sport Business Strategies

Cà Foscari Challenge School

10/2022 – 11/2023

Bachelor's degree in Business Administration

Università Degli Studi di Padova

09/2015 – 11/2019

High School Diploma (Scientific Studies)

Liceo Scientifico E. Fermi Padova

09/2010 – 07/2015

WORK EXPERIENCES

Project Management Intern

AC Milan S.p.A

04/2023 – 10/2023

- Defined and executed the development roadmap for App, websites, smart assistants, and various technological platforms;
- Conducted in-depth market research and data analysis to inform strategic decision-making;
- Managed supplier relationships, fostering collaboration, and ensuring timely and quality deliverables.

Retail Banker

Unicredit S.p.A

08/2021 – 12/2021

- Presented and cross-sold a diverse range of banking services and products to both existing and potential clients, fostering strong client relationships;
- Successfully acquired new clients and provided dedicated support throughout the onboarding process, ensuring a positive experience.

Administration Assistant

Controvento S.r.l.

01/2020 – 07/2021

- Provided crucial support to the Sales and Supply Department, streamlining operations and optimizing efficiency;
- Maintained the company's social media accounts, contributing to a cohesive online presence and brand visibility.

Internship – Debt Recovery

Avepa – Agenzia Veneta per i pagamenti

05/2019 – 08/2019

- Conducted regular updates on account statuses and databases, ensuring accurate and up-to-date financial records;
- Effectively managed customer inquiries and complaints, demonstrating strong interpersonal skills and a solution-oriented approach in debt recovery.

CERTIFICATES

English B2 Centro Linguistico di Ateneo Università Cà Foscari Venezia