



# RAFFAELE MESSINA

## FOOTBALL MANAGER

 +39 3509338855

 lellomes@hotmail.it

 Monza, Italia

 [https://www.linkedin.com/in/raffaele-messina-884a038b/?locale=it\\_US](https://www.linkedin.com/in/raffaele-messina-884a038b/?locale=it_US)

## SKILLS

- Leadership
- Planning
- Problem-Solving
- Project Management
- Development
- Strong Communication
- Performance

## EDUCATION

### BACHELOR'S DEGREE

Sports Science from University of Naples "Parthenope", Italy - 2009

### MASTER'S DEGREE

Sports and Technical Sciences with a Specialization in Sports Training Methodology from the University of Rome "Foro Italico", Italy - 2012.

### PUBLICATIONS AND BOOKS

The Role of the Technical Director in Brazilian Football – A Practical Guide for Professional Management- 2025

Evaluation of a shuttle running test in young soccer players - 2012

Analysis of linear sprints performed with a different arrival task in young soccer players - 2012

## LANGUAGE

Italiano -Native

Portuguese - Fluente

English - Intermediary

I am a football management professional with a strong background in both strategic planning and operational execution. My experience spans from youth academy development to first-team management, with a consistent focus on optimizing human and financial resources to ensure the sustainable growth of sports organizations.

I am the author of "The Role of the Technical Director in Brazilian Football – A Practical Guide for Professional Management", a book that shares insights on football planning, structural development, and long-term club sustainability.

I am currently open to new challenges and connections, eager to contribute to the growth of football through club leadership, talent development, or strategic consulting.

## EXPERIENCE

### CLUB MANAGEMENT CONSULTANT

F.C.D. COLOGNO - ITALY | 09/2022 - 01/2025

- Collaborated with the executive team to implement strategic improvements in club management.
- Focusing on processes, funding initiatives, and support to the technical staff.
- Coordinated development programs in partnership with AC Milan Academy, enhancing youth training structure and club visibility.

### HEAD OF FOOTBALL

FIGUEIRENSE F.C. - BRAZIL | 02/2020 - 12/2021

- Collaborated with the executive team to implement strategic improvements in club management.
- Focusing on processes, funding initiatives, and support to the technical staff.
- Coordinated development programs in partnership with AC Milan Academy, enhancing youth training structure and club visibility.

### ACADEMY DIRECTOR

CLUBE ATLETICO TUBARÃO - BRAZIL | 01/2016 - 01/2020

- Led the strategic development of the youth academy, implementing structured programs for talent identification, technical training, and player progression across all age categories.
- Oversaw the integration of academy operations with the club's sporting philosophy and first-team objectives, ensuring long-term alignment and sustainability.
- Achieved key results including the U17 State Championship title (2018), U20 State Championship runner-up (2018), and U17 runner-up (2019).
- Managed national tournament participation such as the Copa do Brasil U17 and U20, and the Copa São Paulo de Futebol Júnior (2018 and 2019).
- Supervised multidisciplinary staff, optimized internal processes, and elevated the club's reputation in youth football development at regional and national levels.

## COURSES AND CERTIFICATIONS

### Coaching Licence UEFA B

F.I.G.C. , Italy - 2012

### Football Management

CBF ACADEMY , Brazil - 2022

# TOP PLAYERS RIVEALED

CURRENT MARKET VALUE  
(SOURCE TRANSFERMARKT)

25.000.000€

3.000.000€

300.000€

200.000€



**WESLEY FRANÇA**

Right Back – Born in 2003  
Club: Flamengo  
Acquired from Tubarão on a free transfer and later traded for 80.000 R\$



**ITALO**

Defender – Born in 2002  
Club: Ural  
Promoted from Figueirense's youth academy to the first team and transferred for 900,000 R\$



**ZÉ VITOR**

Center Forward – Born in 1998  
Club: Vasco da Gama  
Acquired from Tubarão on a free transfer and later traded for 100,000 R\$.



**LUIS EDUARDO GASPAR**

Second Striker – Born in 2002  
Club: Avaí  
Acquired from Tubarão on a free transfer and later traded for 200,000 R\$

400.000€

100.000€

300.000€

300.000€



**MARCOS VINICIUS**

Right Back – Born in 1997  
Club: Avaí  
Acquired from Tubarão on a free transfer and later traded for 200,000 R\$



**EDINHO**

Midfielder – Born in 2001  
Club: Fluminense  
Acquired from Tubarão on a free transfer and later traded for 60,000 R\$



**EDUARDO TANQUE**

Center Forward – Born in 2002  
Club: Corinthians  
Acquired from Tubarão on a free transfer and later traded for 500,000 R\$



**KELVYN**

Left Back – Born in 1999  
Club: Ceará  
Acquired from Tubarão on a free transfer and later traded for 300,000 R\$