
WORK EXPERIENCE

FGS Global

Associate Director - Equity Advisory & Investor Relations

London, UK

Jan 2021 – Sept 2023

- Recruited to join a newly established business providing independent advice on companies' equity investment case; supported the team in doubling revenues in its second year of operation
- Advised companies during earnings seasons through preparation and review of presentations, press releases, Q&A and benchmarking analysis (operational, valuation and disclosure), with the aim to optimize communication with stakeholders and the market through equity story substantiation
- Project manager for a Capital Markets Day (c. 2 months project) of a €6bn+ market cap company; provided full support to the IR team in drafting materials and coordinating deliverables with business heads, resulting in a project fee increase of 50% and a doubling of the monthly retainer fee for the firm
- Organized an IR training day for the new IR team of a mid cap company; responsible for coordinating preparation of materials, logistics and follow-ups across all participants involved
- Project managed numerous perception studies with market players on behalf of clients and prepared comprehensive reports including key findings and recommendations for C-suite

Société Générale - Global Banking & Advisory

M&A Senior Analyst - Power, Utilities and Infrastructure

M&A Intern - Power, Utilities and Infrastructure

London, UK

Sept 2017 - Nov 2020

April 2017 - Sept 2017

- Advised Edison on the acquisition of EDFR Italia for a consideration of €172m (c. 340 MW of renewable installed capacity)
 - Built the financial model through regular communication with the client
 - Prepared valuation reports and corporate meeting materials to be presented to the Board of Directors
 - Responsible for sector benchmarks and participated in the due diligence process
- Issued a fairness opinion in the context of a buy-side transaction (c. 1 GW of solar PV brownfield and greenfield assets)
 - Responsible for cost of capital and comparables analysis
- Advised a strategic player on a buy-side deal in the transport infrastructure sector
 - In charge of coordinating the due diligence process with the sell-side advisor
- Member of the junior council committee of analysts and associates (class of 2019/20), where representatives liaise with senior management in order to promote initiatives from junior employees
- Prepared pitch books and marketing material for the origination of M&A activity

Deutsche Bank - Wealth Management Division

Intern - Lending & Deposits

Milan, Italy

Aug 2016 - Nov 2016

UniCredit - Corporate & Investment Banking Division

M&A Intern - Country Coverage

Milan, Italy

Jan 2016 - July 2016

EDUCATION

Bocconi University

Bachelor of International Economics, Management and Finance - Major in Finance

Milan, Italy

Sept 2013 - Dec 2016

- **Final Grade:** 103/110
- **Scholarship:** Full tuition waiver granted by ISU Bocconi
- **Campus Abroad** (July 2015): Northwestern University

Chicago, USA

OTHER

Languages: Fluent in Italian and English, intermediate in Spanish (reading and listening)

Interests: Football business, cooking, travelling