

Otis Earle

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Former collegiate and professional soccer player, now working on Wall Street as an interdealer broker and execution specialist for top tier investment banks and hedge funds. Seeking to transition into an executive role within the soccer industry, by merging a deep-rooted passion for the game with professional financial and business experience. Committed to leveraging my unique skill set to propel teams, leagues and organizations towards sustained success and growth.

PLAYING CAREER

- Youth player at Beecholme Colts F.C *UK 2000 - 2008*
- Regional/County representative for Tandridge Junior Soccer League *UK 2000 - 2008*
- Orange County Revolution, California *US 2010 - 2011*
- NCAA Division 1 collegiate player for University of California, Riverside *US 2011 - 2014*
 - Finished his career with the most assist in the program's Division I history
 - Named to the All-Big West First Team 2014
 - Named to the All-Far West Region Third Team 2014
- Professional player for FC Dallas, MLS, *US 2015 - 2017*
 - Drafted 15th overall in the 1st Round of the 2015 MLS Superdraft

COACHING CAREER

Private & Team Soccer Coach *2014 – Present New York, NY & Southern CA*

PDA Youth League, California *2016-17 Southern CA*

- Extensive coaching experience: Over 10 years of coaching experience at both the youth and professional levels, with a proven track record of developing players and achieving team success.
- Tactical expertise: Proficient in developing and implementing strategic game plans, analyzing opponents' strengths and weaknesses, and making in-game adjustments to maximize team performance.
- Player development focus: Demonstrated commitment to player development through the design and execution of training programs that enhance technical skills, tactical understanding, physical conditioning, and overall player growth. 5 players developed into the top tier within the US, at the MLS NEXT level and competing for 2023 MLS NEXT Cup Championships. Introductions to national scouts and coaches across the U.S and within Europe.
- Achievements and accolades: Documented success in leading teams to championships, tournament victories, and individual player achievements, showcasing the ability to produce results in a competitive environment.
- Currently establishing a core network of 10+ clients at the youth academy level in New York City. Clients from Westchester FC, Downtown United Soccer Club, BW Gottschee and Gjoa Youth Soccer.

FINANCE CAREER

ICAP and BGC Partners *Jan. 2019 – Present New York, NY*

Interest Rates Swaps and Foreign Exchange Broker. Clients have included Bank of America, Goldman Sachs, Morgan Stanley and Barclays.

EDUCATION

University of California, Riverside *Bachelor of Business Administration, English Literature*

NCAA Division 1 Student-Athlete

Soccer Certifications: US Soccer "E" License

Financial Certifications: FINRA Series 3

SKILLS

Player-Performance Analysis, Talent Identification and Scouting, Coaching and Academy Methodology, Player Development, In-game and Off-field Data Analytics, Financial Modeling, Business Forecasting, Communication.