



# IRENE TODISCO

## MASTER'S DEGREE IN LAW

 08/21/1997

 Bisceglie (BT), Italy

## PROFILE

Ambitious, adaptable, and passionate about football management. Skilled communicator with a proactive and innovative mindset. Ready to contribute and grow within dynamic teams.

## LANGUAGES

English - Fluent

French - Basic

## HOBBY

Former football player

## CONTACTS

 (+39) 3929115164

 irenetodisco@gmail.com

## FORMATION/UNIVERSITY

### LUM GIUSEPPE DE GENNARO | 2018-2023

Master's Degree in Law

Relevant Courses:

- Sport Law
- Company Law and Corporate Governance
- Corporate crisis law and management

### UNIVERSITÀ DEGLI STUDI DI BARI "ALDO MORO" | 2024- NOW

Post degree studies in Sports Law and Sport Management.

Arguments:

- Italian Sport Law
- International Sport Law
- Sport Management

### LUM SCHOOL OF MANAGEMENT | 2025 - NOW

Advanced Training Course in "Management of Professional Football Clubs" which requires passing the final exam for access to the Special List of Sports Directors of the FIGC (Italian Football Association)

## PROFESSIONAL EXPERIENCES

### TELEMARKETING OPERATOR 04/2022 - 06/2022

#### Network Contacts

- Managed customer interactions effectively, enhancing communication and negotiation skills
- Demonstrated persistence and adaptability in achieving targets within a high-pressure environment

## SKILLS

- MS Office;
- Sales and negotiation skills;
- SO;
- Analytical ability;
- Problem solving;
- Leadership,
- Teamwork;
- Python and data analysis (basic);

## EXTRACURRICULAR PROJECTS

Active participation in local youth associations regarding political and environmental matters. I played in various football clubs at high levels which shaped my character, especially in moments of strong emotional pressure.