

Goran Jerkovic

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Nationality: France/Serbian

Date of birth: 10/11/1986



PROFESSIONAL PROFILE

- A motivated position of Sales Executive in hospitality industry
- Excellent interpersonal, communication, management skills with proven track record of meeting goals and exceeding expectations
- A quick learner and adaptable on working with different cultures as well as working under pressure to achieve necessary targets.
- Successful in building relationships with upper level decision makers,

PROFESSIONAL EXPERIENCE

Sports Agent for football Players freelance, Serbia and France

01/2023-09-2023

(Football Manager)

- Working on getting the licence to open personal sports agency with focus on football.
- Creating 5 year company plan with focus on young players and few I high level individual professional.
- Seeking for investors for the business. Attending and negotiating company share and creating dynamic model for several investors
- Attending football matches and identifying potential talent to work with and represent, Opening new markets female football
- Connecting players with clubs and organisation. Negotiating and managing player's contract.

Sports Agent for football Player at Dynamic Agency Lyon, France

09/2020-12/2022

(Football Manager)

- Representing and manage opportunities to help developing player's career.
- Attending football matches and identifying potential talent to work with and represent.
- Connecting players with clubs and organisation
- Negotiating and managing player's contract.
- Seeking opportunities to advance clients careers based on their professional goals.
- Identifying and negotiating sponsorship and endorsement opportunities for clients.
- Providing personal and professional advice to clients, arranging interviews and media appearances.

Professional football Player Lyon, France

07/2006-03/2020

- Played football professionally in following countries (France, Belgium, Lithuania, Iran, Thailand, Laos, Malaysia, Serbia and Bahrein)

EDUCATION

Faculty of Negotiation Relation Customer Lyon, France

09/2005-05/2007

The Classical High School of Lyon, France

09/2001-05/2005

SPECIAL QUALIFICATIONS

Languages: Fluent written/oral English, native French and Serbian

Computer: Advanced comprehension of Microsoft Office tools, Basic knowledge of Macintosh tools

Key Achievement: Ex-professional football player, representing/captaining teams from Europe, Middle East and Asia,

Driving License: French and Serbian driving licence (convertible in Middle East)

REFERENCES

Reference furnished upon request

