

## PERSONAL INFORMATION

## CALITOIU MIHAI



📍 Via Matteotti, no. 14A, Lavagna, 16033, GE, Italy

☎ 0039 3483222102

✉ [mihaicalitoiu59@gmail.com](mailto:mihaicalitoiu59@gmail.com)

Sex Male | Date of birth 21.06.1984 | Nationality Romanian

## PRESENT JOB

From 2019 –

- Present

Football Coach at Virtus Entella Youth System, Italy

## JOB - RELATED SKILLS

- Young but experienced coach. Collected and well organized, dedicated and always trying to improve myself and the players I work with.  
A fan of Arsene Wenger's and Zdenek Zeman's coaching philosophy, I try to create an attacking and combining style of play. Also very interested in the development of young players as good footballers and characters. I consider that my most important ability.
- I am very interested and aware of the latest football related modern and scientific publications that include the latest methodologies.
- I build my game model according to the game culture of the country and the club and I leave my mark in the team's development in training and official matches. I focus on transition play, high pressing, possession and combining style of play and I encourage and support players creativity.
- As a professor I consider education the most important value for an individual, a field that relates to everything; some of the most important skills that every good professor must have and I think I possess are empathy, passion, communication, the ability to understand and support others, creativity, adaptability, teamwork and leadership.

## FOOTBALL COACHING MANAGERIAL ACTIVITY

2019 – Present

Coach at Virtus Entella Youth System, Italy

2018 – 2019

C.S.S. Drobeta U19, Romania

2017 - 2016

General Director at C.S.S. Drobeta, Romania

2016

C.S. Pandurii Cerneti 4th League, Romania

|             |   |
|-------------|---|
| 2014 – 2017 | C.S.S. Drobeta U17, Romania                   |
| 2013 – 2014 | A.C.S. Sporting Stars Drobeta U10, Romania    |
| 2011 – 2013 | C.S.S. Turnu Severin U15, Romania             |
| 2009 – 2011 | F.C. Stiinta Drobeta U13, U15, Romania        |
| 2006 - 2009 | F.C. Ripensia Timisoara U8, U10, U12, Romania |

## HONOURS AND AWARDS AS A FOOTBALL COACH

|             |   |
|-------------|---|
| 2023 – 2024 | Participated with Virtus Entella U14 at the Professional National Italian Championship  |
| 2022 – 2023 | Participated with Virtus Entella U14 at the Professional National Italian Championship  |
| 2021 – 2022 | Participated with Virtus Entella U19 at the Primavera Proffesional Italian Championship |
| 2020 - 2021 | Participated with Virtus Entella U19 at the Primavera Professional Italian Championship |
| 2019 - 2020 | Participated with Virtus Entella U14 at the Professional National Italian Championship  |
| 2016 - 2017 | Promoted with the C.S.S. Drobeta U17 in the „Elite League”, Romania                     |
| 2015 - 2016 | 4th place C.S.S. DROBETA U17 at "National U17 Championship", Romania                    |
| 2015 - 2016 | 1st place C.S. PANDURII CERNETI 4th League, Romania                                     |
| 2014 - 2015 | 2nd place C.S.S. DROBETA U17 at "Regions Cup" at National Level, Romania                |
| 2013 - 2014 | 1st place A.C.S. SPORTING DROBETA U10, Mehedinti county                                 |
| 2012 - 2013 | 1st place C.S. TURNU SEVERIN U15, Mehedinti county                                      |
| 2011 - 2012 | 1st place C.S. TURNU SEVERIN U15, Mehedinti county                                      |
| 2009 - 2010 | 2nd place F.C. STIINTA DROBETA U13, Mehedinti county                                    |
| 2006 - 2007 | 1st place F.C. RIPENSIA U10, Timisoara county   |

## EDUCATION AND TRAINING

|             |  |
|-------------|--|
| 2017 – 2019 | Post University studies at „University of Craiova” <ul style="list-style-type: none"> <li>• Master in Athletic preparation</li> </ul>                    |
| 2018        | Ministry of National Education Romania <ul style="list-style-type: none"> <li>• „Romanian National Body of Experts in Educational Management”</li> </ul> |
| 2017        | U.E.F.A. „A” <ul style="list-style-type: none"> <li>• Football Coaching License A</li> </ul>   |
| 2017        | Course organized in Kladovo, Serbia <ul style="list-style-type: none"> <li>• „Educational Management”</li> </ul>   |
| 2017        | Ministry of National Education Romania <ul style="list-style-type: none"> <li>• „Didactic Degree II” in Education</li> </ul>                             |
| 2016        | U.E.F.A. <ul style="list-style-type: none"> <li>• Anual Coaching Course</li> </ul>   |

|             |  |
|-------------|--|
| 2016        | Course organized by C.C.D. Mehedinti, Romania  |
|             | <ul style="list-style-type: none"> <li>• „Management in Education”</li> </ul>                                    |
| 2016        | Course organized by C.C.D. Mehedinti, Romania  |
|             | <ul style="list-style-type: none"> <li>• „Leadership in Education”</li> </ul>                                    |
| 2015        | U.E.F.A.   |
|             | <ul style="list-style-type: none"> <li>• Annual Coaching Course</li> </ul>                                       |
| 2014        | U.E.F.A.   |
|             | <ul style="list-style-type: none"> <li>• Annual Coaching Course</li> </ul>                                       |
| 2014        | Course organized by C.C.D. Mehedinti, Romania  |
|             | <ul style="list-style-type: none"> <li>• „Performance and quality - Beginning in the teaching career”</li> </ul> |
| 2013        | U.E.F.A.   |
|             | <ul style="list-style-type: none"> <li>• Annual Coaching Course</li> </ul>                                       |
| 2012        | U.E.F.A. „B”   |
|             | <ul style="list-style-type: none"> <li>• Football Coaching License B</li> </ul>                                  |
| 2011        | Ministry of National Education Romania   |
|             | <ul style="list-style-type: none"> <li>• „Definitely Title” in Education</li> </ul>                              |
| 2003 – 2007 | Physical Education and Sports University of Timisoara -  |
|             | <ul style="list-style-type: none"> <li>• Degree in Football Coaching and Physical Education</li> </ul>           |
| 1999 – 2003 | High School With Sports Programme of Arad  |

## PROFESSOR AND TEACHING CAREER

|             |  |
|-------------|--|
| 2017 - 2016 | General Director at C.S.S. Drobeta, Romania  |
| 2014 – 2019 | Professor at C.S.S. Drobeta, Romania   |
| 2013 – 2014 | Counselling Expert on education matters<br>at „Deputy Viorel Palasca Office” Romanian Parliament |
| 2012 – 2013 | Professor at „Traian” High School Drobeta, Romania   |
| 2009 – 2012 | Professor at „Petre Sergescu” School Drobeta, Romania  |

## PROFESSIONAL FOOTBALL PLAYER CAREER

|             |  |
|-------------|--|
| 2004 – 2006 | A.S.U. POLITEHNICA Timisoara, 3rd League<br>and 4th League, Romania      |
| 2003 – 2004 | C.S. INEU, 2nd League, Romania   |
| 2002        | U.T.A. Arad U19, 5th place<br>at "Coppa Carnevale" Viareggio,, Italy     |
| 2001        | U.T.A. Arad, Winner 1st place<br>in „Romanian Football Championship U19” |
| 2001        | U.T.A. Arad, Promoted in „Romanian 1st League”                           |
| 2000 – 2001 | Played 4 matches for „Romania U17 National Team”                         |
| 2000 – 2003 | U.T.A. Arad, 2nd League, promoted in 2001 in 1st League                  |
| 1998 – 2000 | L.P.S. BANATUL Timisoara, youth, Romania                                 |
| 1994 – 1998 | F.C. DROBETA Turnu Severin, youth, Romania                               |

## PUBLICATIONS

|      |   |
|------|---|
| 2017 | Scientific book with reference<br>„Selection and preparation of children in athletics”<br>ISBN978-606-8332-74-1 |
| 2017 | International Specialized Magazine<br>„Improving basic motor quality, speed”<br>ISSN-2066-3382                  |
| 2017 | Methodological guide<br>„Preventing and combating phisycal deficienties”  |
| 2017 | Orsova City Monography ISBN-978-606-8332-75-8   |

## PERSONAL SKILLS

- Self-motivated and always seeking new challanges.  
Adaptive and driven by great energy and passion in every project I invest my time in.
- Every day I try to improve myself and learn something new in the field that I work and also in complimentary domains.
- I think that reading, constantly trying to improve yourself and applied actions towards your vision are the most important skills for anyone who wants to achieve something.
- I am a quick learner and I use reading as my superpower to develop my strengths and influence the enviroment I'm in.

## COMMUNICATION SKILLS

- Very good comunications skills gained with my experience in working with players of all categories from U8 to first team.
- Ability to skilfully navigate through the most different and complex personalities and guide the energy into a common team purpose.
- I was also fortunate to learn and develop comunication skills in one prestigious institute, the Romanian Parliament.

## ORGANISATIONAL / MANAGERIAL SKILLS

- 13 years of developing my organisational and managerial skills while working as a head coach and as a professor at different levels.
- 9 months of developing and practicing these skills in a complex and diverse enviroment, as a General Director at C.S.S. Drobeta, a club that has 4 fields of sports (football. handball, wrestling and athletics) and over 300 sportsmen, between the ages of 10 to 19.

|                   |               |         |                    |                   |         |
|-------------------|---------------|---------|--------------------|-------------------|---------|
| Mother language   | Romanian      |         |                    |                   |         |
| Other language(s) | UNDERSTANDING |         | SPEAKING           |                   | WRITING |
|                   | Listening     | Reading | Spoken interaction | Spoken production |         |
| English           | C2            | C2      | C2                 | C2                | C2      |
| Italian           | C2            | C2      | C2                 | C2                | C2      |
| French            | C1            | C1      | C1                 | C1                | C1      |
| Spanish           | B2            | B2      | B2                 | B2                | B2      |
| German            | A1            | A1      | A1                 | A1                | A1      |

|                 |        |
|-----------------|--------|
| Driving licence | Cat. B |
|-----------------|--------|

|                    |                        |                  |                  |                  |                  |
|--------------------|------------------------|------------------|------------------|------------------|------------------|
| Digital competence | SELF-ASSESSMENT        |                  |                  |                  |                  |
|                    | Information processing | Communication    | Content creation | Safety           | Problem solving  |
|                    | Independent user       | Independent user | Independent user | Independent user | Independent user |

## ANNEXES

- UEFA A License Diploma
- UEFA B License Diploma
- Romanian Coaching Diploma
- Sports University Diploma