



# FRANCESCO FALCONE

Date of Birth: 10/01/2000

Nationality: Italian and Australian

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## Profile

I am 24 years old and hold a Master's Degree in Business Administration & Management from Carlo Cattaneo University. During my academic journey, I spent a semester in Sydney, Australia, and completed a 10-month professional experience as an auditor at PwC. After my studies, I worked as a Key Account Sales in Dubai and later for an Italian offshore company. I am currently a Trainee Chartered Accountant and Statutory Auditor. My main strengths include a quick learning ability, strong communication, and analytical skills. Moreover, I consider myself ambitious and determined.

## Work

### Experience

#### Trainee Chartered Accountant & Statutory Auditor

sept 2024 – pres

Remigio & Associati – Chartered Accountants and Lawyers, Francavilla al Mare, Italy

Skills: Tax and corporate consulting; M&A; financial planning; investment analysis; accounting.

#### Crew and Logistic assistant Manager

may 2024 – sept 2024

Micoperi SpA, Ortona, Italy

Skills: Data entry, scheduling, crew planning support, English proficiency.

#### Key Account Sales

dec 2023 – jan 2024

LTC Group, Dubai, UAE

Skills: International sales and negotiations, proposal management, Spanish and English language proficiency.

#### Audit Financial Services

jan 2023 – oct 2023

PWC, Milan, Italy

Skills: Financial statement analysis, audit, and certification, MS Excel, teamwork.

## Education

#### Master's Degree in Business Administration and Management

sept 2021 – jul 2023

Carlo Cattaneo LIUC University,

**Grade: 109/110** – Thesis in Corporate Finance – Key Exams: Corporate Finance 30L/30, Quantitative Methods 30/30, Organization and Human Resource Management 30/30, Competition and Economic Policies 30/30, Marketing and CRM 28/30, Corporate Governance 28/30.

#### Bachelor's Degree in Business Administration

sept 2018 – jul 2021

Gabriele d'Annunzio University, Pescara

**Grade: 105/110** – Thesis in Commercial Law – Key Exams: Commercial Law 30/30, Business Organization 28/30, Accounting 27/30, Public Law 27/30, Non-profit Organizations 30/30.

## **High School Diploma in Business Studies**

sept 2013 – jul 2018

Tito Acerbo Technical Commercial Institute, Pescara

**Tecnichal skills** Office suite (Excel, Word, PowerPoint, ecc.)

**Languages** English, B2 Business, fluent  
Spanish, B2, fluent  
Italian, Native

**Soft Skills** Problem-solving, Collaboration, Adaptability, Stress Management, Negotiation, Goal-oriented mindset.

**Communication** I have excellent communication skills, enabling me to interact professionally and personally with different people, both in writing and orally. Examples include university presentations before a young audience as well as professional relationships with colleagues and clients, including international ones.

**Leadership** I generally enjoy taking leadership roles but feel comfortable even when this is not the case. Examples include being more of a follower when dealing with older colleagues at work and taking a leadership role in football, acting as a mentor for younger players.

<b>Certifications</b>	Cambridge – Business English Vantage B2	apr 2023
	iCims Business English B2	may 2024 – may 2024

<b>Achievements</b>	LIUC Merit Scholarship 22-23 Habacus Scholarship 22-23 INPS Scholarship 19-20, 20-21, 21-22 ADSU Scholarship 20-21
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**Hobbies** Football, travel, movies, and music.

**Courses** Sydney English Language Company – Business and General English  
Sydney, Australia NSW- june 2022 – august 2022  
Grade: A

I authorize the processing of my personal data contained in my curriculum vitae in accordance with Legislative Decree 196/2003 and EU Regulation 2016/679.