



INTERNATIONAL SALES MANAGER

# SAMUELE BIGAZZI

## CONTACTS

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Via Santa Caterina, 34 – 53036, Poggibonsi (SI) Italy

## LANGUAGES

Italian :Native  
English: C2  
Spanish: C1  
German: B1  
French: B1

## SKILLS

- Office 365
- SAP
- AD HOC
- Handling Fill commercial deals.
- Cold calls.
- Problem solving.
- Working under pressure.
- Driving license.
- Available to move abroad.

## WORKING EXPERIENCE

INTERNATIONAL SALES MANAGER  
GIOTTI VICTORIA AUTOMOTIVE SRL  
01/06/2021 – PRESENT

EXPORT MANAGER  
GIOTTI VICTORIA AUTOMOTIVE SRL  
29/01/2019 – 31/05/2021  
- HANDLING ITALIAN AND EUROPEAN CLIENTS.  
- MANAGING A SALES TEAM  
- ACHIEVING COMPANY GOALS.  
- NEW BUSINESS DEVELOPMENT.

COMMERCIAL BACK OFFICE  
FIORENTINI FIRENZE SPA  
01/06/2018 – 20/01/2019  
- INSER NEW ORDERS.  
- NEW BUSINESS DEVELOPMENT.  
- HANDLING INTERNATIONAL CLIENTS.

SALES EXECUTIVE  
TOSCANA LAMIERE INDUSTRIE SPA  
01/01/2017 – 20/05/2019  
-HANDLING LOCAL CLIENTS.  
-TECHNICAL QUOTATIONS.

## FURTHER EXPERIENCES

- Various working experiences in Australia from 09/2013 to 09/2014.

## EDUCATION

OCTOBER 2014 – APRIL 2018  
BACHELOR IN LINGUISTIC AND CULTURAL MEDIATION.  
UNIVERSITÀ PER STRANIERI DI SIENA  
SIENA (ITALY)  
ERASMUS+ AT RUHR UNIVERSITY  
BOCHUM (GERMANY)