



Nicola Alberani

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PRESENTATION

My goal is to develop my career aggressively in the world of management and consulting with the highest effort and commitment, while not being afraid of taking new challenges every single day. I would like to remain the C-suite environment with the opportunity for advancement based upon ability and achievement.

PRO EXPERIENCE

03/2020 - PRESENT

SPORT DIRECTOR

SIG STRASBOURG BASKETBALL CLUB – Pro A France

Sport Director for the Senior and Junior program in charge of scouting and managing players, staff, youth programs, contract negotiations. First foreign manager ever to work in a French Basketball Club. Signed Bonzie Colson MVP of French Pro A and Basketball Champions League 20-21, later in Euroleague. Signed Ish Wainright who went directly to NBA. Member of the Board of Directors.

- **2020-2021 Record: 33W-18L** Club Reached French League Semi- finals, Qualified to Basketball Champions League Semifinals.

- **2021-2022 Record: 32W-19L** Club Reached French League playoffs, Qualified to Basketball Champions League top 8.

- **2022-2023 Record: 28W-26L** Club Reached French League playoffs, Qualified to Basketball Champions League top 8

07/2015 – 07/2019

GENERAL MANAGER

SCANDONE AVELLINO BASKETBALL CLUB – Serie A Italy

General Manager in charge of the company, scouting and managing players, youth programs, contract negotiations, ticketing, marketing and HR. Club reached 3rd place in 15-16 season which is best result ever in Club history (since 1948). Signed James Nunnally and Jason Rich who were elected MVP of the Italian Serie A Signed Keifer Sykes that afterword signed in NBA. Signed Dez Wells and Matt Costello while selected as rookies Levi Randolph and Retin Obasohan.

- **2018-2019 Record: 25W-22L** Club Reached Quarter-finals, Qualified to Basketball Champions League

- **2017-2018 Record: 32W-22L** Club Reached Quarter-finals, FIBA Europe Cup Finalist, Qualified to Basketball Champions League
- **2016-2017 Record: 31W-20L** Club Reached Semi-finals, Supercup Finalist, Basketball Champions League top 16 - Qualified to Basketball Champions League
- **2015-2016 Record: 28W-15L** Club Reached Semi-finals, Cup of Italy Finalist - Qualified to Basketball Champions League – Named Executive of the year

07/2012 – 07/2015

GENERAL MANAGER

VIRTUS ROMA BASKETBALL CLUB – Serie A Italy

Served the Club for 3 years as General Manager in Italian basketball League while being the youngest of whole Europe. Fully in charge of HR. Primary responsibilities include, but are not limited to: preparing and consistently implementing the team budget, scouting local and foreign players, negotiating player contracts, and coaching staff selection, Other duties are the design of marketing strategies, community promotions, junior programs, marketing, bookkeeping. Gigi Datome got League MVP and went then to the NBA. Selected rookies like Melvin Ejim, Trevor Mbakwe, Jordan Taylor. Member of the Board of Directors.

- **2014-2015 Record: 26W-22L** - Club reached Top 16 in EuroCup
- **2013-2014 Record: 25W-23L** - Club reached Semi-finals - Qualified to Eurocup
- **2012-2013 Record: 31W-21L** - Club reached Finals - Qualified to Euroleague

1996 – 2012

BUSINESS MANAGER

EXPERIENCES in BASKETBALL, HOTEL, FASHION, RE, BANKING

Served the development of family businesses and gained extensive experience in some specific fields. Among others: acted as integration manager and sales supervisor in a 1.000+ employees Textile company. Participated in real estate development of both residential and commercial properties in Italy and Europe. Managed a 117 rooms business hotel with international brand and standards. In charge of development and board member of a commercial bank. Worked in Forli basketball team in 3rd and 2nd division selecting Brad Wanamaker as a rookie. Attended and earned management certifications at Bocconi University, Lausanne Hotel School, Stanford University.

EDUCATION

2003

MASTER DEGREE IN HOTEL AND RESTAURANT MANAGEMENT

Glion Institute of Higher Education

2002

BA IN INTERNATIONAL BUSINESS

Nottingham Trent University / New York University

LANGUAGES

- **ITALIAN:** mother tongue
- **ENGLISH:** Excellent knowledge of written and spoken English
- **FRENCH:** Excellent knowledge of written and spoken French
- **SPANISH:** intermediate knowledge of written and spoken Spanish

IT COMPETENCE

- MS Office (Excel, Power Point and Word)
- Synergy Sports Technology software

TEACHING AND LECTURING

- Lecturer in 2015, 2016, 2018 and 2018 at the Sport Management Worldwide Conference held during the Portsmouth Invitational Tournament, in Norfolk (Virginia)
- Lecturer at the "Meet the Best annual conference" held in Milano with the topic "How to build a roster: Scouting vs Context" (2018).
- Lecturer for the Italian Basketball Federation at the mandatory online course: "How to organize and manage a basketball Club". Course is mandatory at every Basketball Club in Italy, at any level, needs to have at least one person that passed the Test (2019).
- Lecturer for the I.U.L. University at the online course for Basketball Managers with the topic: "How to approach the NBA events: a guide to Summer Leagues, G-League Showcase and Portsmouth Invitational Tournament" (2020).
- Lecturer for the Grenoble University for the official course for Basketball Sport Directors in order to get the official French license (2021,2022, 2023).
- Speaker for DECATHLON company, training regional managers and shop directors (2021)
- Speaker for BMW Automotive company: teambuilding session.