



# STEFANO CALIGNANO



## PERSONAL INFO

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## PROFESSIONAL EXPERIENCES

09/2022 – Ongoing

**SENIOR GLOBAL FINANCIAL PLANNING & CONTROLLING**

NATUZZI GROUP SPA | Bari/Milan

Reporting to the Group Chief Financial Planning & Controlling Officer, my main tasks are:

- Top Line Budgeting & Forecasting Activities (about 470M€ of Revenues in FY 2022).
- Margin & KPI analysis by geography-brand to share with Country Managers worldwide.
- Monthly monitoring on Top Line results of subsidiaries against Budget and Forecast and gathering financial reporting package and business insights to support P&L consolidation process.
- Supporting the implementation of a new reporting system, SAP Analytics Cloud (SAC), to ease the sharing of financial information between worldwide subsidiaries and the Corporate.
- Collaborating with Investor Relations department to provide financial insights to be shared with shareholders in the quarterly and yearly press release and documents for New York Stock Exchange (e.g. 20-F) and with the Board of Directors.
- Working together with all the Planning & Control team to develop 2024-2027 Industrial Plan with a target of 750M€ of Revenues

09/2018 – 08/2022

**GROUP FINANCIAL CONTROLLER**

ESSILORLUXOTTICA GROUP | Milan

Rotating 3 different functions in the Group Financial Controlling team:

**RETAIL CONTROLLER EMEA (01/2020 – 08/2022)**

- Controlling, Margin Analysis and P&L Consolidation of Luxottica's owned stores in EMEA (about 6k stores and 8 B/€ of Revenues in FY 2022).

**HR & G&A CONTROLLER (03/2019 – 12/2019)**

Monthly reporting on headcounts and HR LABOUR and NO LABOUR costs. (About 3k employees all over Italy in 2019).

**MARKETING CONTROLLER (09/2018 – 02/2019)**

- Worldwide P&L calculation by brand (main focus on Ray-Ban).

03/2018 – 08/2018

**RETAIL CONTROLLING INTERN**

PHILIP MORRIS INTERNATIONAL | Rome/Lausanne

INKOMPASS is an international graduate program offering to up to 10 students selected globally the opportunity to work on a company project for 6 months for a final presentation to the Management Team. The scope of my project in the Retail Controlling team was to develop a new tool of performance measuring for Direct Retail Shop Assistants to incentivize them to maximize their effort for reaching sales goals.

## EDUCATION

11/2016 – 02/2019

**MASTER'S DEGREE IN BUSINESS ADMINISTRATION**

UNIVERSITY OF SIENA | Siena

**FINAL GRADE: 110 CUM LAUDE**

10/2013 – 07/2016

**BACHELOR'S DEGREE IN ECONOMICS**

UNIVERSITY OF SIENA | Siena

**FINAL GRADE: 110 CUM LAUDE**



## SKILLS

**Languages:**

Italian (Mother tongue)

English (Fluent, C1 IELTS Certification Level 7)

**Computer skills:**

Advanced knowledge complete Office Suite, SAP/SAP HR/SAP Analytics Cloud and Power BI. Working knowledge of management software like Hyperion, BO, Oracle Enterprise Management, Oracle Business Intelligence, Qlik and Tableau.



## HOBBIES

President of Lions Club Internation of my hometown Nardò (LE) with the responsibility of managing people aged under 30.

During my free time I read books about Economics, Marketing, Finance and History.

Strongly passionate about football.



## PRIVACY

I hereby authorize you to use and process my personal details contained in this document.

Stefano Calignano