



# Riccardo Borgato

Proactive Business Administration graduate, holding a Master's in Marketing and Sport Business Strategies. I bring a positive attitude, strong communication skills, and a natural aptitude for analytics. Skilled in project management, market research, and digital marketing, with hands-on experience in client relations and operational optimization. Eager to contribute versatility and a solution-oriented approach to dynamic environments.

## PERSONAL INFO

**Phone:** (+39) 346 682 6699

**Mail:** riccardoborgato@hotmail.it

**LinkedIn:**  
linkedin.com/in/riccardo-borgato

**Residence:**  
Padua (available for relocation)

**Date of Birth:** 09 Nov. 1996

**Driving license:** B

## SKILLS

- Data Analysis
- Project Management
- Digital Marketing
- Customer Relationship
- Problem Solving
- Teamworking

## TECHNICAL TOOLKIT

- Microsoft Office Suite
- Google Workspace
- Trello – Asana

## LANGUAGES

- Italian (mothertongue)
- English (B2)

## EDUCATION

**1<sup>st</sup> Level Master in Sport Business Strategies**  
**Cà Foscari Challenge School**  
10/2022 – 11/2023

**Bachelor's degree in Business Administration**  
**Università Degli Studi di Padova**  
09/2015 – 11/2019

**High School Diploma (Scientific Studies)**  
**Liceo Scientifico E. Fermi Padova**  
09/2010 – 07/2015

## WORK EXPERIENCES

**Project Management Intern**  
**AC Milan S.p.A**  
04/2023 – 10/2023

- Defined and executed the development roadmap for App, websites, smart assistants, and various technological platforms;
- Conducted in-depth market research and data analysis to inform strategic decision-making;
- Managed supplier relationships, fostering collaboration, and ensuring timely and quality deliverables.

**Retail Banker**  
**Unicredit S.p.A**  
08/2021 – 12/2021

- Presented and cross-sold a diverse range of banking services and products to both existing and potential clients, fostering strong client relationships;
- Successfully acquired new clients and provided dedicated support throughout the onboarding process, ensuring a positive experience.

**Administration Assistant**  
**Controvento S.r.l.**  
01/2020 – 07/2021

- Provided crucial support to the Sales and Supply Department, streamlining operations and optimizing efficiency;
- Maintained the company's social media accounts, contributing to a cohesive online presence and brand visibility.

**Internship – Debt Recovery**  
**Avepa – Agenzia Veneta per i pagamenti**  
05/2019 – 08/2019

- Conducted regular updates on account statuses and databases, ensuring accurate and up-to-date financial records;
- Effectively managed customer inquiries and complaints, demonstrating strong interpersonal skills and a solution-oriented approach in debt recovery.

## CERTIFICATES

**English B2** Centro Linguistico di Ateneo Università Cà Foscari Venezia