



Francesco Filippazzo

GENERAL SECRETARY - CEO
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CONTACT

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PERSONAL INTERESTS

- Travelling
- Reading
- Technology
- Volunteer in the Church
- Gym

PERSONAL DETAILS

- Italian nationality (no visa required)
- Full, clean driver license
- B2 English Level
- A2/B1 Spanish Level
- Europass Advanced Informatic: Office, Excel, Outlook, Web Design, Adobe Suite

OBJECTIVE STATEMENT

I've been working, for the past 3 years, as a General Secretary of an Italian "Serie C" professional football club. In the previous two years I was the Academy Secretary, and then I've been promoted as General Secretary, continuing to take care of the Academy. I also work as a financial supervisor, taking care of the budget's club and reporting directly to the CEO. I'm extremely motivated, and with excellent problem-solving skills, communication skill and able to build strong relationships with the work team. I'm an expert of the rules of federation and UEFA/FIFA. **I'm a TMS Manager and a licensed Sport Director in Italy with FIGC.** I am an advanced user of Word, Excel, Powerpoint and Outlook.

I'm the actual President of my own Football Academy with about 180 children. The Academy has a completely independent staff.

I already decided to move abroad and leave my current club to join a higher-level one, to improve my knowledge and grow professionally.

EXPERIENCE

FC Trapani 1905 Srl | General Secretary - 2025 - Actual

ASD Ragusa Calcio | General Secretary - 2024

Imolese Calcio 1919 Srl | General Secretary - 2022-2024

ASD Akragas 2018 | Vice-President and CEO - 2018 - 2022

SS Akragas Città dei Templi Srl | General Secretary 2015 - 2017

I became General Secretary after two years at the head of the Academy. My main tasks are:

- Contract Management & Negotiations: Handled player and coach contracts, conducted transfer negotiations, and ensured compliance with FIGC regulations.
- Institutional & Match Relations: Managed relationships with sports institutions and organized all aspects of first-team matches.
- Operational Oversight: Supervised the club's operating budget, marketing, and press offices, reporting directly to the CEO.

SS Akragas Città dei Templi Srl | Academy Secretary 2013 - 2015

I was the Academy Secretary for two years, in a very important moment of the club: the entry among professional clubs and division. I rebuilt all the academy, to meet all the new regulations. I worked side-by-side with the Academy Manager to create and manage a totally new work team, with ten new coaches, new medical staff and school tutors for all the boys. I've been safeguarding responsible too in the first two years and managed personally the relationships with schools of the boys.

Key achievements:

- Built five new teams with 100 new players registered in the first year
 - Junior Team (U19)
 - Under 17 National Championship
 - Under 16 Regional Championship
 - Under 15 National Championship
 - Under 14 Regional Championship
- Agreements with the youth clubs of the city and the region
- Built a new scout network to find new players for the various teams
- Improved all the areas of the youth sector, to keep up with the highest level clubs
- Training program for children (even of the city schools) about racism, fair play and respect for the rules
- Organization of International Tournaments

FC Omnia Phoenix | President and CEO

2004 - present

I founded my own academy on 2004 and now we have about 180 children of various age and categories that we select throughout the province. In 14 years we won with selected teams:

- 10 Regional Championships - 5 National Tournaments - 20 International Tournaments in Spain, Germany, UK and Ireland

Meridiana Eventi | Marketing Director and Accountant Manager

2008 - 2013

- Organization of International Fairs and Events, worldwide
- Marketing Direction
- International Relationships with clients and providers
- Coordination of department heads throughout the organization to discuss budgets and expense cuts.

EDUCATION

Pegaso University, Naples

Bachelor's Degree in Economy of Tourism

Pegaso University, Naples

Master's Degree in Economics - 110 *summa cum laude* – Thesis in English and Italian: **From Cambridge rules to Financial Fair Play. Football as mirror of a changing world**

Pegaso University, Naples

Master in Business Management

Pegaso International, Malta

Ph.D. in Law, Education and Development – Research Project: **The influence of professional sport in Global Economy**

Pegaso International, Malta

Master of Science in INFORMATICS

AVAILABILITY & REFERENCES

I am immediately available. I'm committed to move abroad

References are available on request