



▲ About

Siena, 20 luglio 1979

📞 Contacts

tommaso_refini@hotmail.com

+39 338 460 3590

<https://www.linkedin.com/in/tommaso-refini-5a212110/>

🎓 Education

Sporting Director licensed by FIGC

Scout licensed by FIGC

Degree in Sports Science
(Management of the football sports industry)

Journalist licensed by OdG

💡 Skills

English, French, Spanish speaking

Motivation and Perseverance

Goal orientation

Problem solving

Time management

Attention to detail

Flexibility and Adaptability

Teamwork

Stress resistance

🏆 Business Awards

2023, 2021 | Stats Perform Awards

2019, 2015 | STATS Awards

Tommaso Refini

Manager in the sports industry (+10 years experience)
FIGC licensed Sporting Director, Scout

● Player profile

Sports journalist licensed by Ordine dei Giornalisti, communication and sports marketing consultant in the first 12 years of my career. Since 2013, I have been working as a Country Manager, Business Development Manager and Account Manager for market-leading sports technology companies, such as Amisco - Prozone, STATS and Stats Perform - Opta. I hold a Sporting Director diploma and a Scout diploma, both issued by the Italian football federation, in addition to a degree in Sports Science, with a thesis on Management of the football sports industry.

● Career in the sports tech industry

2019 – present

STATS PERFORM Opta

Senior Business Development Manager – S. Europe, USA & Canada

2015 – 2019

STATS

Business Development Manager – Italy

2013 – 2015

amisco prozone

Football Business Development – Italy

> Main areas covered:

Scouting, match & data analysis

> Key responsibilities:

League Serie A data project, Serie A Clubs data coverage in the UEFA competitions, FIGC National Teams data coverage

● Previous career

2001 – 2013

Freelance worker

Sports journalist, communication and sports marketing consultant

