

# CURRICULUM VITAE

## Luis Rodríguez del Teso

**Place and date of birth:** Zamora (Spain), 20/08/1990.

**Residence place:** Cracow (Poland).

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### PROFESSIONAL EXPERIENCE

**Freelance** (Zamora, Spain), (Gdansk, Poland) & (Cracow, Poland)

**Football Consultant**

(September 2014- present).

Responsibilities: Consulting & scouting services. Representation, intermediation, scouting reports, opposition analysis, advice, etc. Key markets: Europe & Latin America.

**Racing Club Benavente** (Zamora, Spain)

**First Team Head Coach – Amateur First Division**

(July 2017- May 2019).

Responsibilities: Training, scouting and institutional relations.

Statistics: Season 2018/2019: 9<sup>th</sup> classified in a league of 13 teams: 7 wins – 4 draws – 13 defeats. Season 2017/2018: 9<sup>th</sup> classified in a league of 14 teams: 10 wins – 4 draws – 12 defeats.

**Arandina C.F.** (Zamora, Spain)

**External advisor**

(July 2017- December 2017).

Responsibilities: Advice on the planning of the squad for the Summer transfer window of the season 2017/2018, finishing at the 2<sup>nd</sup> position in a league of 20 teams at the Group VIII from Third Division.

**Soccerex** (London, United Kingdom)

**International Account Executive** (January 2014-September 2014).

Responsibilities: Component of the Sales Department.

**Sales & Marketing assistant** (September 2013-December 2013).

**Club Atlético de Madrid** (Antwerp, Belgium)

**International Scout**

(September 2011-June 2012).

Responsibilities: Scouting of professional and young players especially in Belgium and The Netherlands and other European countries such as Germany, France, Switzerland, Sweden, etc.

Achievements/Recommended players being hired: Toby Alderweireld (Ajax; Belgium) & Yannick Ferreira-Carrasco (AS Monaco 'B'; Belgium).

**Zamora C.F.** (Salamanca, Spain)

**External advisor**

(January 2011-May 2011).

Responsibilities: Advice on the planning of the squad and technical staff for the Winter transfer window of the season 2010/2011.

Achievements: Remaining in the 2<sup>nd</sup> Group of the Second 'B' Division finishing in the 13<sup>th</sup> position after starting in the 16<sup>th</sup> position in a league of 20 teams.

**C.D. San Roque de Lepe** (Salamanca, Spain)

**External advisor**

(January 2010-August 2010).

Responsibilities: Advice on the planning of the squad and technical staff during the Winter transfer window of the season 2009/2010 and for the season 2010/2011.

Achievements: Winning the RFEF Cup in the season 2009/2010 and finishing in the 5<sup>th</sup> position in a league of 20 teams (4<sup>th</sup> group of the Second 'B' Division) in the season 2010/2011.

**U.D. Salamanca** (Salamanca, Spain)

**Second coach and delegate of the Infant Team (U14) – Regional League**

(July 2009-May 2010).

Responsibilities: Training, scouting and institutional relations.

### EDUCATION

#### Academic qualifications

- **UEFA Pro Coaching Football Licence**, Spanish Football Federation (RFEF) (2018-2019). Internship as Head Coach at Racing Club Benavente (First Team-Amateur First Division). International stage at Waasland-Beveren (First Team-Belgian First Division).

- **UEFA 'A' Coaching Football Licence**, Spanish Football Federation (RFEF) (2016-2017). Internship as Head Coach at Racing Club Benavente (First Team-Amateur First Division).

- **UEFA 'B' Coaching Football Licence**, Spanish Football Federation (RFEF) (2015-2016). Internship as Assistant Coach at Puente Castro FC (Youth Team U19-National League).

- **Master in International Trade Management**, ESIC Business & Marketing School (April 2015-July 2015).

- **Certified as 'Sporting Director'**, RFEF & Camilo José Cela University (September 2009-December 2009).

- **Bachelor's Degree in Business Administration and Management (BBA)**, University of Salamanca (2008-2013). Academic year 2011/2012 at University of Antwerp (Belgium). Erasmus programme.

#### Additional education

Technical courses about sports management, football law, marketing, event management, negotiation, team management, time management, etc.

### OTHER COMPETENCES

#### Languages

Spanish (mother tongue), English (advanced), French and Portuguese (intermediate), Polish, Italian, Swedish and Dutch (basic).

#### Computer skills

Microsoft Office and experience in the field of the sports management with several softwares.

### OTHERS

- Driving licence 'B'.

- Willing to travel.

#### International stays

- Antwerp, Belgium (11/12). 10 months.

- Stockholm, Sweden (13). 3 months.

- London, U.K. (13/14). 10 months.

- Gdansk, Poland (2019). 1 month.

- Cracow, Poland (20/23). 4 years and 1 month.