



# Pierfrancesco Visci (he / him)

Professional Football Manager

Passionate about football since childhood, I have turned this lifelong love into a career. I believe that to bring joy to others through my work, I must first find joy in what I do.

With over 20 years of experience in the professional Italian football industry, I have managed all areas of club operations — from international and domestic matchday organization to procedures, safety and security, licensing and compliance, player status, and transfer-market activities.

I am detail-oriented yet highly collaborative, always driven by the goal of helping my team achieve success.

## EXPERIENCE

<b>PALERMO FOOTBALL CLUB (Italy, Serie B)</b>	2023 – present
Club Secretary	
<b>SPEZIA CALCIO (Italy, Serie A)</b>	2020 - 2023
Chief Football Administration Officer	
<b>F.C. INTERNAZIONALE MILANO (Italy, Serie A)</b>	2016 - 2020
First Team Sports Secretary	
<b>SPEZIA CALCIO (Italy, Serie B)</b>	2015 - 2016
General Secretary	
<b>BRESCIA CALCIO (Italy, Serie B)</b>	2011 - 2015
General Secretary	
<b>U.S. GROSSETO F.C. (Italy, Serie B)</b>	2009 - 2010
Deputy Sports Director	
<b>A.C. AREZZO (Italy, Serie C)</b>	2008 - 2009
Team Manager	
<b>COJM PESCARA 2009 Mediterranean Games</b>	2008 - 2009
Sports Consultant	
<b>POLISPORTIVA VALDISANGRO (Italy, Serie C)</b>	2007
General Manager	
<b>PESCARA CALCIO (Italy, Serie B and Serie C)</b>	2002 - 2007
Head of Communication, Safety and Security Manager	

## REFERENCES

Available upon request

## USPs

- Proven experience in leading projects for football clubs, collaborating with global stakeholders such as FIFA, UEFA, EFC (formerly ECA), domestic leagues, football associations, and licensed agents.
- Extensive network of managers and professionals across football clubs and regulatory bodies within the Italian football industry
- Contributed to stadium development and infrastructure projects, including the renovation of Spezia Calcio's stadium to ensure full compliance with Serie A regulations.
- Professional experience across Italy, which has strengthened my adaptability and readiness to perform effectively in any environment.
- In-depth knowledge of football clubs' management needs across all functional areas.

## SKILLS

- Leadership
- Club Management
- Communication
- Football Compliance and Regulations
- Organization and Budgeting
- Safety & Security
- Strategic Planning
- Media Relations

## EDUCATION

Executive Football Finance	2017
<b>UNIVERSITA' CATTOLICA – Milano</b>	
Exec. Sport Business Academy	2013
<b>SDA BOCCONI – Milano</b>	
Sports Director Pro certificate	2007
<b>FIGC – Coverciano, FIGC Sports HQ</b>	

## CONTACT

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