



ANDREA LABONIA

1990, 8th November

CONTACT

- +39 349 13 95 045
- andrealabonia@hotmail.it
- ITALY, Rieti, 02100
- <https://www.linkedin.com/in/andrea-labonia-4870a8103>

EDUCATION

High School Graduation in Accountancy and Commercial Expertise
Vote 80/100

SKILLS

PROFESSIONAL

- Leadership
- Team Building
- Communication
- Problem Solving
- Prioritization
- Brainstorming
- Goal Setting

SKILLS

TECHNICAL

- Microsoft Office
- Smart Draw
- Smartsheet

PROFILE

10 years of experience with Supply Chain Management, Lean Six Sigma Expertise, Supply Chain Optimization, Logistic and Customer Service.
Focused on professional growth through passion, teamwork, commitment, and dedication.

WORK EXPERIENCE

BUSINESS SALES SPECIALIST (AMAZON Dedicated)

Fastenal Europe SRL | Oct 2023 - Ongoing
Growing new business and relationship, managing Data and stakeholders for all the Amazon Sites in CE:

- Communication and Relationship
- Guarantee Business Growth
- Ownership and Implementation of all the Projects
- Contract Terms and Obligations
- Teams Supervision and Coordination
- Supply Chain Optimization
- Data Management
- Performing: High Level Presentations, Business Cases, Solution Proposals, Gantt Charts, Updates, Data Reports

LEAN SOLUTIONS PROJECT MANAGER

Fastenal Europe SRL | Feb 2018 – Oct 2023
Focused on Planning and Implementing new business, managing Data and stakeholders:

- Projects Leadership
- Projects Planning
- Communication and Relationship
- Teams Supervision and Coordination
- Lean Programs
- Supply Chain Optimization
- Data Management
- Performing: High Level Presentations, Business Cases, Solution Proposals, Gantt Charts, Updates, Data Reports

OPERATIONS MANAGER ITALY

Fastenal Europe SRL | Oct 2017 – Feb 2018
Responsible for standardizing processes for all Branches in the Area:

- Branch Employee Trainings.
- Branch Quality Standard Operating Procedures Auditor
- Branch Procedure Optimization Planning to reduce Cost Savings
- Inventory Data Management

LANGUAGES

ITALIAN – Native

ENGLISH - B2

CERTIFICATIONS

ECDL – 2005

DRIVE LICENSE (EU):

- **A** - 2017
- **B** - 2009

INTERESTS

Motorcycle

Travel

Health & Fitness

Architecture, Music, Movies

Sports

Cycling

WORK EXPERIENCE CONTINUED

BRANCH OPERATIONS MANAGER

Fastenal Europe SRL | Jan 2017 – Oct 2017

Warehouse Management, branch compliance, and customer service. Manages the day-to-day operations of entire branch:

- Operations Leader
- Inventory Management
- Team Coordination
- Branch Employees Training
- Branch Accounting / Purchasing / Expenses Responsible

ADDITIONAL EXPERIENCES

FOUNDER of UNIEVENTI

Organization, Definition, Supervision and Management of UNISPORT VILLAGE sports Tournament, in collaboration with SABINA UNIVERSITAS.

900 registered athletes per year | 2010 – 2016, Rieti

VOLUNTEER

European Athletics U20 Championships | 2013, Rieti

VOLUNTEER

Civil Defense during post-earthquake operations | 2016, Rieti

SPORT MANAGER

UEFA E Manager at NUOVA RIETI CALCIO Academy | 2024 - Ongoing, Rieti

POLL WORKER

Member of the POLL STAFF during the Municipal/Parliamentary Elections | 2012, Rieti