



Lorenzo Mezzanotte

Date & Place of Birth: 25/07/1998- Rome, Italy

Nationality: Italian

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EDUCATION

2024-2025 – Luiss Business School – Rome, Italy

Master in Sport Management

Main Courses: Strategy in the Sports Industry; Sports Branding and Marketing; Management of Sports Facilities and Major Events; Sustainability and Impact Management in the Sports Industry; Sports and Media.

2022- Current – University of Rome “Foro Italico” – Rome, Italy

Master's Degree in Sports Science and Techniques

Thesis: Sports sponsorship, integrating sustainability into corporate strategy

Main courses: Sports Legislation and Health & Safety.

2017-2022 – University of Rome “Foro Italico” – Rome, Italy

Bachelor's Degree in Sport and Exercise Sciences

Main courses: Foundations of Business Economics and Public Law; Theory and Methodology of Training and Quality of Sports Facilities; General and Sport Pedagogy; General and Sport Psychology.

WORK EXPERIENCE

2024 – Present | FIPAV Territorial Committee – Rome, Italy

FIPAV Territorial Committee → Regional branch of the Italian Volleyball Federation, managing local referees and competitions.

Referee Observer and Mentor

- Evaluation of referees' performance during official matches.
- Tutoring and mentoring of young referees in their development pathway.
- Support to technical commissions in referee training programs.

2018 – Present | Italian Volleyball Federation (FIPAV) – Rome, Italy

Italian Volleyball Federation (FIPAV) → National governing body for volleyball in Italy

National Volleyball Referee (National Level B)

- Officiating national-level matches, ensuring compliance with rules and fair play.
- Managing match dynamics and communication between teams, coaches, and officials.
- Participation in professional development and technical training programs.

June 2018 – September 2018 | Due Ponti Sporting Club – Rome, Italy

Due Ponti Sporting Club → Multi-sport facility offering tennis, padel, swimming, football, fitness, and wellness services.

Role: **Lifeguard Assistant**

LANGUAGES

Italian - native speaker; **English** – good.

IT SKILLS

Good Knowledge of: **Office Package** (Excel, Word, PowerPoint); **Graphic Tools** (Canva); **Social media Management** (LinkedIn, Instagram).

Additional Information

2025 – Certifications: “**Company 2030 – Opportunities of Sustainable Development**”; “**The 2030 Agenda and the Sustainable Development Goals (SDGs)**”

2022 – 2023 | University of Rome “Foro Italico” – Rome, Italy

Role: **Student Tutor – Collaboration Grant (Part-Time)**

- Provided peer tutoring and academic support to students with specific learning disorders (SLD).
- Assisted undergraduate students (mainly in the Bachelor's in Sport Sciences) in study planning and exam preparation.

2022 – 2023– Ecosantagata Civita Castellana – Civita Castellana, Italy

Ecosantagata Civita Castellana (Serie B Club) → Italian volleyball club competing in the **Serie B national championship** and managing youth teams in different age categories.

Role: **Volleyball Coach**

- Head coach of U13 and U15 male teams.
- Responsible for training sessions, technical development, and match preparation.
- Promoted teamwork, discipline, and motivation among young athletes.

2018 – 2023 | Ecosantagata Civita Castellana – Civita Castellana, Italy

Ecosantagata Civita Castellana (Serie B Club) → Italian volleyball club competing in the Serie B national championship and managing youth teams in different age categories.

Role: **Volleyball Player**

- Competed in the Italian Serie B championship.
- Contributed to team performance through commitment, discipline, and resilience.
- Balanced athletic career with academic studies in sport sciences.