



Pierfrancesco Visci

(he / him)

Professional Football Manager

Passionate about football since childhood, I have turned this lifelong love into a career. I believe that to bring joy to others through my work, I must first find joy in what I do.

With over 20 years of experience in the professional Italian football industry, I have managed all areas of club operations — from international and domestic matchday organization to procedures, safety and security, licensing and compliance, player status, and transfer-market activities.

I am detail-oriented yet highly collaborative, always driven by the goal of helping my team achieve success.

EXPERIENCE

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| PALERMO FOOTBALL CLUB (Italy, Serie B) | 2023 – present |
| Club Secretary | |
| SPEZIA CALCIO (Italy, Serie A) | 2020 - 2023 |
| Chief Football Administration Officer | |
| F.C. INTERNAZIONALE MILANO (Italy, Serie A) | 2016 - 2020 |
| First Team Sports Secretary | |
| SPEZIA CALCIO (Italy, Serie B) | 2015 - 2016 |
| General Secretary | |
| BRESCIA CALCIO (Italy, Serie B) | 2011 - 2015 |
| General Secretary | |
| U.S. GROSSETO F.C. (Italy, Serie B) | 2009 - 2010 |
| Deputy Sports Director | |
| A.C. AREZZO (Italy, Serie C) | 2008 - 2009 |
| Team Manager | |
| COJM PESCARA 2009 Mediterranean Games | 2008 - 2009 |
| Sports Consultant | |
| POLISPORTIVA VALDISANGRO (Italy, Serie C) | 2007 |
| General Manager | |
| PESCARA CALCIO (Italy, Serie B and Serie C) | 2002 - 2007 |
| Head of Communication, Safety and Security Manager | |

REFERENCES

Available upon request

USPs

- Proven experience in leading projects for football clubs, collaborating with global stakeholders such as FIFA, UEFA, EFC (formerly ECA), domestic leagues, football associations, and licensed agents.
- Extensive network of managers and professionals across football clubs and regulatory bodies within the Italian football industry
- Contributed to stadium development and infrastructure projects, including the renovation of Spezia Calcio's stadium to ensure full compliance with Serie A regulations.
- Professional experience across Italy, which has strengthened my adaptability and readiness to perform effectively in any environment.
- In-depth knowledge of football clubs' management needs across all functional areas.

SKILLS

- Leadership
- Club Management
- Communication
- Football Compliance and Regulations
- Organization and Budgeting
- Safety & Security
- Strategic Planning
- Media Relations

EDUCATION

Executive Football Finance 2017
UNIVERSITA' CATTOLICA – Milano

Exec. Sport Business Academy 2013
SDA BOCCONI – Milano

Sports Director Pro certificate 2007
FIGC – Coverciano, FIGC Sports HQ

CONTACT

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