



DIMITAR AMSKI

SALES, MARKETING STRATEGIST & EVENT MANAGEMENT

CONTACT

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- 📍 Nova 269/31 Zelenec, Slovakia
- 🌐 www.cloud9concierge.co

EDUCATION

2017-2019 AMERICAN COLLEGE - SKOPJE

- Master of Business Law

2011-2017 AMERICAN COLLEGE - SKOPJE

- Bachelor of Business law
- GPA: 3..2/ 4.0

SKILLS

- Project Management
- Public Relations
- Teamwork
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

LANGUAGES

- English (Fluent)
- Serbo-Croatian (Fluent)
- Slovak (Intermediate)
- Spanish (Intermediate)

PROFILE

Dynamic entrepreneur with over 7 years of proven success in sales, marketing, and business management. Expert in communication, client acquisition, and revenue generation, with a track record of creating and managing businesses generating yearly revenues exceeding \$100,000. Strong leadership skills, creative marketing strategies, and a keen eye for aesthetics drive business growth and client satisfaction.

WORK EXPERIENCE

Founder & Sales Manager

Multiple Businesses | 2016 – Present

- Developed and managed companies achieving annual revenues of \$100,000+ through innovative sales and marketing strategies.
- Executed end-to-end operations, including marketing campaigns, client acquisition, and financial management.
- Designed and implemented Google Ads and Facebook Ads campaigns, achieving targeted ROI.
- Created impactful visual content using Canva to enhance brand presence and engagement.
- Built and maintained client relationships through exceptional communication and personalized service.

Owner & Manager

Cloud 9 Concierge | Mykonos & Ibiza | Seasonal (2017 – Present)

- Established a luxury concierge business generating \$100,000+ in seasonal revenue.
- Delivered personalized experiences for high-net-worth clients in top destinations.
- Negotiated and collaborated with premium vendors and partners to curate tailored services.
- Planned and executed high-profile events as part of luxury concierge services, managing logistics, vendor coordination, and ensuring exceptional client satisfaction

REFERENCE

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COVER LETTER

I am excited to apply for the this fantastic job role. With my extensive experience in luxury hospitality, event management, and high-level client engagement, I am confident in my ability to represent your company with distinction, both in-person and across strategic initiatives.

I thrive in environments where I can actively contribute—whether at meetings, conventions, or high-profile events—serving as a brand representative, event manager, and client attraction specialist. **My presence is my superpower;** I leave a lasting impression wherever I go. While it may seem superficial, I understand that looks and presentation matter, especially when representing a brand with a strong story and vision.

Beyond appearances, my **impeccable communication skills and ability to learn rapidly** empower me to adapt seamlessly to your company's culture and objectives. Once I understand your business model and aspirations, I am confident I can articulate your message effectively to high-net-worth individuals, potential partners, and stakeholders, driving meaningful connections and long-term growth.

I am excited about the prospect of contributing to your company success story and bringing my energy, dedication, and distinctive presence to your team. I would be delighted to discuss how my background aligns with your vision in more detail.

Thank you for considering my application. I look forward to the opportunity to connect.

Sincerely,