



INTERNATIONAL SALES MANAGER

SAMUELE BIGAZZI

CONTACTS

Mobile: +39 3348801452

samuele.bigazzi@outlook.com

Via Santa Caterina, 34 – 53036, Poggibonsi (SI) Italy

LANGUAGES

Italian :Native

English: C2

Spanish: C1

German: B1

French: B1

SKILLS

- Office 365
- SAP
- AD HOC
- Handling Fill commercial deals.
- Cold calls.
- Problem solving.
- Working under pressure.
- Driving license.
- Available to move abroad.

FURTHER EXPERIENCES

- Various working experiences in Australia from 09/2013 to 09/2014.

WORKING EXPERIENCE

INTERNATIONAL SALES MANAGER
GIOTTI VICTORIA AUTOMOTIVE SRL
01/06/2021 – PRESENT

EXPORT MANAGER
GIOTTI VICTORIA AUTOMOTIVE SRL
29/01/2019 – 31/05/2021
– HANDLING ITALIAN AND EUROPEAN CLIENTS.
– MANAGING A SALES TEAM
– ACHIEVING COMPANY GOALS.
– NEW BUSINESS DEVELOPMENT.

COMMERCIAL BACK OFFICE
FIORENTINI FIRENZE SPA
01/06/2018 – 20/01/2019
– INSERT NEW ORDERS.
– NEW BUSINESS DEVELOPMENT.
– HANDLING INTERNATIONAL CLIENTS.

SALES EXECUTIVE
TOSCANA LAMIERE INDUSTRIE SPA
01/01/2017 – 20/05/2019
– HANDLING LOCAL CLIENTS.
– TECHNICAL QUOTATIONS.

EDUCATION

OCTOBER 2014 – APRIL 2018
BACHELOR IN LINGUISTIC AND CULTURAL MEDIATION.
UNIVERSITÀ PER STRANIERI DI SIENA
SIENA (ITALY)
ERASMUS+ AT RUHR UNIVERSITY
BOCHUM (GERMANY)