



Manuel Scrimali

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WORK EXPERIENCE

Head of Scouting

Casarano SSD [10/2023 – 03/2024]

City: Casarano (LE) | **Country:** Italy

During this experience I was in charge of scouting on behalf of Sporting Director Francesco Montervino. I was responsible for the creation of a database containing all the reports on players viewed by myself and external collaborators.

In particular, I was involved in analysing and searching for players functional to the Head Coach's and Sporting Director's requests, following both the first teams and the youth sectors.

The leagues most analysed were

- Serie B (Division II)
- Serie C (III Division)
- Serie D (IV Division)
- U19 National (I-II-III Division)
- U18 National
- U17 National

In addition, I actively collaborated with the Sports Director during the winter market window for the negotiation of players to be purchased and to be sold, interfacing with players' agents and sports directors.

Scout and Team Manager U19

Palermo F.C. [11/2020 – 06/2023]

City: Palermo | **Country:** Italy

In this experience, I had the opportunity to work for Palermo FC, a very important sports club in Italy, especially after its acquisition by City Football Group.

During this experience I acted as team manager and scout for the U19 team.

In particular, I was responsible for analysing and scouting players to meet the requirements of the Head Coach and the Sporting Director, following both the first teams and the youth sectors.

The leagues most analysed were:

- Eccellenza (V Division)
- Serie D (IV Division)
- Serie C (III Division)
- U19 (I and II and III Division)
- U18 National
- U17 National

ACHIVEMENTS:

- In the 22/23 season won the U19 championship.
- Enhancement by the head coach of players from lower leagues recommended by me

As Team Manager my main tasks were:

Team management

Managing relations between staff and players

Management of relations between management and staff

Managing relations between management and players
Managing relations with external collaborators
Management of relations with external employees (agents, sports directors, other clubs)

Sporting Director

APD VILLABATE CALCIO [10/2017 – 10/2020]

City: PALERMO | Country: Italy

Responsible for the entire youth sector and the first team in the Sicilian V Division championship

- Enhancement of the youth sector's youngsters by favouring the development of most of them into the first team, winning three salvations in a row.
- Appropriate allocation of the corporate budget for market activities, salaries.
- Management of documentation on technical priorities, work planning, adherence to schedules, participation and behaviour of club members.
- Constant meeting with sports directors, agents, athletes and coaches to identify new economic and sporting opportunities.
- Cooperation with federations, regional committees.
- Creation of a solid and coherent sports identity in cooperation with the coach and all other management figures.
- Participation in management meetings to define directives, regulations, evaluation methods, performance and team updates.
- Managing labour, sporting and contractual relations between clubs, coaches and athletes.
- Conducting negotiations for the transfer of athletes, the stipulation of contractual assignments and the signing of coaches.
- Coordination of the human resources of competence with periodic drawing up of performance reports to be communicated to ownership.
- Evaluating the technical data sheets, payroll and sporting, administrative and contractual parameters of athletes.

ACHIEVEMENTS

- Enhancement of some players sold to professional clubs
- Enhancement of almost all players in the youth sector with a direct transition from the youth sector to the first team (VI Division)

EDUCATION AND TRAINING

Bachelor Degree - Law and Sport Management

Università del Salento [09/2021 – 22/07/2024]

City: Lecce | Country: Italy | Final grade: 101/110 | Thesis: Strategie di scouting e sostenibilità economica dei club di calcio professionistici

UEFA E

FIGC [2018]

City: Palermo | Country: Italy

LANGUAGE SKILLS

Mother tongue(s): Italian

Other language(s):

English

LISTENING B2 READING B2 WRITING B2

SPOKEN PRODUCTION B2 SPOKEN INTERACTION B2

Spanish

LISTENING B2 READING B2 WRITING B2

SPOKEN PRODUCTION B2 SPOKEN INTERACTION B2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Utilizzo del Programma Canva / Buon utilizzo di MS – Office: Word, Excel, Power Point, Outlook etc. / Wy Scout / Imovie / Google Drive / CupCut / Zoom / StatsBoom / SoccerLab / ISF / IOS

ORGANISATIONAL SKILLS

Ability to work in a team, spirit of adaptation in new contexts, planning, priority management, organisational skills, precision and punctuality

DRIVING LICENCE

Driving Licence: B

HOBBIES AND INTERESTS

Sport, cinema, travel

BACHELOR DEGREE THESIS

Scouting strategies and financial sustainability of professional football clubs

I wrote and defended my dissertation on the importance of scouting in modern football for the economic sustainability of clubs.

I analysed the various scouting strategies of various European clubs and how they have been instrumental in achieving economic and sporting results

Autorizzo il trattamento dei miei dati personali presenti nel CV ai sensi dell'art. 13 d. lgs. 30 giugno 2003 n. 196 - "Codice in materia di protezione dei dati personali" e dell'art. 13 GDPR 679/16 - "Regolamento europeo sulla protezione dei dati personali".

Palermo