



# Adolfo Gatti

UEFA B Licensed Football Coach | Youth Football Development Expert  
Skill development Trainer & Team Leadership Expert | HR Professional

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## ● ABOUT ME

Italian UEFA B Licensed Football Coach with 15+ years of experience in youth development, elite training and grass-roots football. Robust background in fostering teamwork and cultivating a positive and inclusive environment for players. Skilled in sports management, coaching strategy, player development, and team organization. Professional background in Psychology and Human Resources Management, blending athletic training with leadership and staff training and development. Proven ability to coordinate teams, engage stakeholders, and foster positive environments.

## ● KEY COMPETENCIES

Strong inclination for teamwork and excellent interpersonal skills allow me to effectively communicate and connect with players, staff and stakeholders. I possess an extensive knowledge of the fundamental technical and tactical aspects of football, which greatly enhances my coaching abilities and allows me to implement effective training programs tailored to the needs of the team. My coaching philosophy is centered on developing players both on and off the field. I believe in creating a supportive and challenging environment that encourages growth, discipline and sportsmanship. By focusing on each player's strengths and areas for improvement, I aim to build a cohesive team that excels in both performance and cooperation.

## ● WORK EXPERIENCE

### 2020-current **Freelance Sport Management & Coaching Consultant**

*Freelance Professional, Italy / International (Remote & On-site)*

- Provide tailored consulting to sports academies and clubs, enhancing coaching strategies, player development, and team organization.
- Support youth programs in designing training curricula, organizing competitive events, and strengthening staff capabilities.
- Advise on sports administration, stakeholder communication, and aligning club vision with operational practices.
- Deliver workshops and mentorship focused on leadership, team dynamics, and inclusive coaching methodologies for coaches.
- Collaborate with international partners to foster sports initiatives and develop talent across diverse regions.

### 2022-current **Operation Manager**

*AC Milan Academy Junior Camp - Italy/Europe*

- Managed all aspects of summer camp operations, including logistics, scheduling, and coordinating a team of coaches to deliver high-quality training programs.
- Designed and implemented age-appropriate football training, enhancing player skills while creating a fun, supportive environment.
- Recruited, trained, and supervised coaching staff, ensuring adherence to AC Milan Academy's coaching standards.
- Oversaw budget planning, financial management, and administrative tasks such as participant registrations and equipment logistics, ensuring smooth operations and fiscal responsibility.



## **2020-2023: AC MILAN**

### *Academy Manager*

- Coordinated practice sessions, seasonal planning, and competition schedules, ensuring player development in a fun and safe environment.
- Developed bespoke individual development plans for players, tailored to their age and skill level.
- Oversaw the performance and professional growth of staff, ensuring all safety protocols were followed.
- Monitored players progress using data-driven assessment methods, leading to targeted academic interventions and support services.



## **2017-2019: FIGC Italian Football Federation**

### *Territorial Federal Center Technical Manager*

- Coordinated federal technical development programs for youth players U14, U15, U16 enhancing grassroots talent and fostering football skills.
- Delivered coaching workshops and training sessions to improve technical proficiency and coaching standards, contributing to the growth of Italian football at all levels.
- Collaborated with regional coaches to implement development strategies, ensuring consistency in training methods and player progression across various regions.
- Monitored and evaluated player and coach performance, providing targeted feedback to drive continuous improvement and excellence.



## **2015-2016: CLUB ATLÉTICO DE MADRID**

### *Summer Camp - Italy*

- Management of weekly sports activities during residential and local summer camps in Italy.
- Implement daily coaching sessions, by ensuring effective, safe, and fun programs.



## **2009-2016: AC MILAN**

### *Football Coach - grassroots youth teams*

- Developed seasonal training programs aligned with club philosophy and age specific needs.
- Implement specialized training path for players, by ensuring effective, safe, and fun programs.
- Led players in local and national competitions, focusing on technical, tactical, and psychological growth.
- Collaborated with technical staff, physical trainers, and academy coordinators to ensure global development.

### *Milan Junior Camp - Italy & Europe*

- Management of weekly sports activities during residential and local summer camps in Italy and Europe
- Implement daily coaching sessions, by ensuring effective, safe, and fun programs.



## **2007-2008: AC MONZA**

### *Football Coach - grassroots youth teams*

- Developed seasonal training programs aligned with club philosophy and age specific needs.
- Implement specialized training path for players, by ensuring effective, safe, and fun programs.
- Led players in local and national competitions, focusing on technical, tactical, and psychological growth.
- Collaborated with technical staff, physical trainers, and academy coordinators to ensure global development.

### *Summer Camp - Italy*

- Management of weekly sports activities during residential and local summer camps in Italy.
- Implement daily coaching sessions, by ensuring effective, safe, and fun programs.



## **2004-2006: Several Italian Football Clubs**

### *Football Coach - elite youth teams competitive and grassroots*

- Management of weekly activities, high quality coaching sessions to enhance players development by progression technical pathways
- Developed seasonal athletic training, technical management and tactical development aligned with club philosophy and age specific needs.
- Players instruction in youth soccer activities, to help kids achieve their soccer and fitness goals.
- Led players in local and national competitions, focusing on technical, tactical, and psychological growth.
- Collaborated with technical staff, physical trainers, and academy coordinators to ensure global development.

## ● EDUCATION

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- 2001-2004 Master of science: Human Resources Management**  
*Palo Alto Business & Management School - Milano, Italy*  
• Key Topics: Decision-making, leadership, team building, project management, change management
- 1997-2000 Bachelor of Science: Social and Organizational Psychology**  
*Social Psychology School - Milano, Italy*  
• Key Topics: Personal interactions, social science research, organizational diagnosis
- 1986-1991 High School Diploma**  
*Liceo Classico Zucchi - Monza, Italy*  
• Key Subjects: Latin, Greek, history, philosophy, classical literature
- Certificates:** International UEFA B license  
Italian Football Federation: - Technical Trainer Diploma  
- Football School Coach Diploma  
AC MILAN Academy: three-year high performance course - Advanced Level  
Atlético de Madrid Academy: entry level

## ● LANGUAGES

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Italian:	Native
English:	Proficient C1
Spanish:	Proficient C1

## ● SOFTWARE

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Microsoft Office:	Advanced
Google:	Advanced

## ● ADDITIONAL INFORMATION & GOALS

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I have a school university degree in psychology and human resource management. I am enthusiastic and energetic person: my strengths are excellent communicator, with high level organisation skills, ability to organise and team motivator.

I am interested in developing new collaborations and living new experiences: I am therefore evaluating job opportunities in new contexts where I can face exciting professional challenges to bring my transversal skills. Seeking international opportunities to apply expertise in coaching and sports management at a forward thinking club or academy.

Youth sports development, coaching education, sports performance analysis, community engagement through sport, international football cultures, fitness and wellness, in youth programs

Willingness to Relocate: Open to relocation and working internationally.

Availability: Currently available for new opportunities.

References: Available upon request.

*I authorize the processing of the data reported here*

Milano, May 4, 2025

Adolfo Gatti