

FRANCESCO SALVATI



Nationality: Italian

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PROFILE

My name is Francesco Salvati, I am a 25-year-old man and have been working for four years as a Consultant. For two years at the strategic consulting firm Arthur D Little, then one year at the consulting firm Syscons Interactive, and currently at the consulting firm Accenture. I am seeking a management position in the world of football, wanting to combine my passion for this sport with the skills I have developed over the years working as a consultant. I am precise and punctual and not afraid to commit myself to achieve set goals. I am capable of working and managing a team, maintaining high morale and effectively communicating the objectives to be achieved. I have a bachelor's degree in "Business Management" from the University of Liverpool where I took several courses related to football management, and a master's degree in "Law, Economics & Sustainable Development" from the University of Milan.

EXPERIENCE

Accenture - Management Consultant - Milan, Italy (September 2023 – Now)

Specialized consultant in implementing the Manhattan Active Omni Order Management System (OMS) for Moncler. I focus on implementing new countries for the company and managing change requests for existing markets, working closely with the project team to ensure smooth integration. I handle the configuration of the OMS system to fit the project's needs, defining fulfillment and order management processes to ensure a consistent purchasing experience. I also work on defining workflows, training end-users, and managing go-lives. I have the responsibility to manage resources, coordinate the work and update the client on the status of the project.

Syscons Interactive - Consultant - Milan, Italy (October 2022 – September 2023)

Specialized consultant in implementing the Manhattan Active Omni Order Management System (OMS) for Gucci, one of the leading global luxury brands. I focus on implementing new countries for the company and managing change requests for existing markets, working closely with the project team to ensure smooth integration. I handle the configuration of the OMS system to fit the project's needs, defining fulfillment and order management processes to ensure a consistent purchasing experience. I also work on defining workflows, training end-users, and managing go-lives. With my in-depth knowledge of the Manhattan

Active Omni system and experience in OMS implementation projects, I have contributed to the success of multiple projects.

Arthur D Little - Business Analyst - Milan, Italy (September 2021 – October 2022)

Worked as a consultant for the consulting firm Arthur D Little. Engaged in various projects related to the public sector, particularly for the Lombardy Region. I personally followed and managed the following projects, directly liaising with the client and leading teams:

- Data Architecture & Data Quality: Mapping of data flow and subsequent analysis of the quality of mapped data.
- Integration Scenarios Update: Updating integration scenarios of the Lombardy Socio-Health Information System (SISS) following updates from the Ministry of Economy and Finance (MEF).
- Detailed Requirements Definition: Drafting requirement documents for releases and developments concerning the "Bandi online" platform of the Lombardy Region. I held a position of great responsibility and regularly interacted with clients. For the "Data Architecture and Data Quality" and "Integration Scenarios Update" projects, I also served as a project manager, ensuring that all team members were aligned and able to carry out their activities, and provided the client with weekly updates on the project's status.

Arthur D Little - Research Analyst - Milan, Italy March 2021 – September 2021

Worked as an intern for this consulting firm. Engaged in various projects related to the public sector, particularly for the Lombardy Region. Responsibilities included data collection and management, process flow planning, and document and manual writing. I had significant responsibilities and often had direct contact with clients. This experience provided me with training in the use of computer tools and managing client relationships.

Eligo Milano s.r.l. - Tirocinante Specialistica in Strategia - Milan, Italy June 2020 - January 2021
In this innovative fashion retail startup, I performed various activities. I conducted presentations for the startup's fundraising activities and handled the tax and accounting management of the individuals involved. I conducted group performance analysis with the implementation of related reports, created content and materials for the global sales network, defined administrative KPIs, and managed the monthly analysis file of metrics. I was responsible for developing sustainability reporting systems, defining sustainability strategic plans, and managing the sustainable supply chain.

Prealpi Consulting - Fondatore - Milan, Italy September 2019 - September 2021 I founded a startup called "Prealpi Consulting," which provides support to students who want to enroll in foreign universities. In addition to this, it offers tutoring and essay and thesis editing services. I personally created its website.

Bon Pan Restaurant - Responsabile di Sala (Floor Manager) - Liverpool, United Kingdom September 2018 - July 2019 Part-time floor manager. I was responsible for managing the shifts of the waitstaff and the office, and during my work shifts, I supervised the activities in the dining area.

A.S.D. Summersmile P.I. - Educator - Pineto, Italy June 2018 - September 2018 I worked for this company that hosts children and teenagers aged 4 to 16 during the summer period. My role involved organizing recreational events and providing support to the children in their summer assignments, particularly by giving English lessons. I also handled the translation of documents from Italian to English.

AuraCandles inc. - Co-owner - Liverpool, United Kingdom September 2017 - July 2018 In collaboration with other students from my degree program, I co-founded a company called AuraCandles inc. that produced household products. Initially, we organized the product's sale at small fairs and later expanded to some local stores and supermarkets. We then decided to partner with a charity association by donating 30% of the profit. I learned how to register a trademark, establish a legitimate company, and sell regulated products. I understood the importance of relationships in a real business and developed my problem-solving skills.

Rinascente S.p.a. - Intern - Milan, Italy June 2017 - September 2017 I worked as an intern in the offices of this important department store chain. I assisted the public relations and marketing managers in organizing an event that took place during my time at the Rinascente store in Piazza del Duomo, Milan.

FLSmith Maag Gear S.p.a. - Intern - Milan, Italy June 2015 - August 2015 I assisted the company manager in employee management and material procurement.

United World Schools - Volunteer - Phnom Penh, Cambodia June 2016 - July 2016 I participated in an international collaboration project in Cambodia. My task was to support local educators in teaching the English language. At the same time, I had the opportunity to study the resources of the region and delve into the economic model based on rubber plantations and rural agriculture. The information I gathered allowed me to develop a thesis on the methods used by developing countries to achieve self-sufficiency and improve the living conditions of local populations. An article about this experience was published on the charity association United World Schools' magazine and website. Here is the link:

[HTTPS://MEDIUM.COM/UWS/ARE-YOU-ARE-A-STUDENT-AT-A-PARTNER-SCHOOL-WE-WOULD-LOVE-TO-FIND-OUT-MORE-ABOUT-WHAT-UWS-MEANS-TO-3d08f24b571d](https://medium.com/UWS/ARE-YOU-ARE-A-STUDENT-AT-A-PARTNER-SCHOOL-WE-WOULD-LOVE-TO-FIND-OUT-MORE-ABOUT-WHAT-UWS-MEANS-TO-3d08f24b571d)

EDUCATION

Law, Economics & Sustainable Development University of Milan - Milan, Italy - 2021 Concluded with a thesis on Agro-food industry policy. Final Grade: 108/110

Bachelor in Business Management University of Liverpool - Liverpool, United Kingdom - 2019 Concluded with a report in Strategic Management and Business Policy on Samsung.

International Diploma: International Baccalaureate (IB) St. Louis School of Milan - Milan, Italy - 2016 Equivalent to an Italian Scientific High School diploma in English language.

SKILLS

- Proficient in Microsoft Office Suite (Excel, PowerPoint, Word, Visio)

LANGUAGES

- Italian: Native
- English: Native level
- Spanish: Basic level

HOBBIES & EXTRACURRICULAR ACTIVITIES

- Amateur-level soccer player (Second Category)
- Diet, fitness, and health
- Blood donor

