

# JORGE RODRÍGUEZ SÁNCHEZ

## EDUCATION

**MBA, MBA Sports Management 2019-2020**

European University, Real Madrid University School - Madrid

**Degree in Tourism, Tourism 2014-2018**

Rey Juan Carlos University - Madrid

## WORK HISTORY

**La Liga. Digital Asset Manager. 01/12/2023- 01/08/2024.**

Search for content on social networks, forums, websites.

Monitoring of digital environments and and new form of access to viewing, sporting events, and other audiovisual content illegally.

Management and loading of data from data bases.

**Correos Administration / Logistics Department**

**01/02/2022 - 01/11/2023**

Carry out the reception, payment, collection and settlement of the products that need.

Carry out orders made by other collection departments and delivery of internal documents and correspondence.

**Atlético de Madrid. Administration/ Ticketing Department.**

**01/07/2021- 01/01/2022**

Review everything related to entries and payments.

Stay in touch by phone, email and face-to-face.

Resolution of all types of information and management incidents.

Collaboration with the VIP area on game days, on issues related to boxes and sponsors, in the national league and European competition.

**AD Alcorcón. Scouting and analysis department. Sports**

**Direction. 01/09/2020 - 01/03/2021**

Coordination of the different categories of the club.

Follow-up of the evolution of training sessions and matches different categories, following the same line of methodology.

Review of everything related to the recruitment of players.

**Representation of athletes, 01/01/2017 - 01/09/2020**

**Más Soccer Agency - Madrid, Madrid**

Tracking agency players as well as potential new players.

Stay in contact with the parents and players of the agency.

Attend meetings with sponsors, clubs, etc.

**Reception and events department, 01/09/2018 - 01/01/2019**

**Ilunion Hotels - Madrid, Madrid**

Give general information about the hotel and its surroundings, recommending restaurants, museums, tourist visits, etc.

Design focused on increasing sales and customer satisfaction.

Guarantee excellent quality service. Exceed customer expectations.

Enhance loyalty.

**El Corte Inglés Travel Agency, 01/09/2017 - 01/01/2018 - Madrid, Madrid**

Check the availability of flight and hotel prices, as well as tour packages. Book flights, hotels or trips. Check if there are special promotions available. Stay tuned for future promotions. Sell

insurance policies with international coverage for travelers.



## PROFESSIONAL RESUME

Graduated in Tourism, with an MBA in Sports Management at the Real Madrid University School.

Special interest in sports management models and also interest in everything related to the commercial area, events and protocol.

I speak Spanish, English and French. Full availability in schedules.

Availability to travel.

## CONTACT

**Telephone: +34697236755**

**Email:**

jorge\_10.soc@hotmail.com

## SKILLS

- Teamwork
- Leadership
- Stakeholders
- Project management
- Adaptability,.
- Creativity.
- Orientation to results.
- Problem solving.

## LANGUAGES

**Spanish: Native Language**

**English:** B2

Advanced Intermediate

**French:** B1

Intermediate

