

“Néné” Reis

CURRICULUM VITAE

Personal data

NOME COMPLETO / FULL NAME

Artur Manuel de Sousa Reis

CC / ID

6977350

BIRTH PLACE AND DATE

Porto – Portugal, 01-09-1964

NATIONALITY

Portugal.

MARITAL STATUS

Married/2 Children

ADDRESS

Rua do Falcão, nº 580
4300-178 Porto – Portugal

CONTACT DATA

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Academic degrees

2010 –METHODOLOGY TRAINING SPORT

Alto Rendimento - Porto

1992 –PhD BIOETHICS

Universidade Católica Porto - Instituto de Bioética

1988 – GRADUATION HEALTH SCIENSES

Faculdade de Medicina da Universidade de Coimbra, Coimbra

Previous and current scientific and/or professional activities

23-02-2022 – PRESENT	GUEST LECTURER SCOUTING Universidade Europeia (European University)
23-02-2022 – PRESENT	VICE PRESIDENT National Association of Football Scouts Portugal
01-07-2016 – PRESENT	SENIOR CONSULTANT (Big Five Leagues) Head Scout High Performance World Analysis Scouting Football
01-05-2023 – 30.12.2024	HEAD SCOUT 1 st Team & Academy FC Universitatea Cluj
01-06-2020 – 01-08-2022	SCOUTING DIRECTOR Head Scout & Performance Analysis & Recruitment Sport Clube Beira-Mar
01.10.2017 – 01.10.2019	PORTUGAL NATIONAL SCOUTING MANAGER Head Scout High Performance Futbico Sports Management Agency (USA)
01-07-2015 – 01-10-2017	CONSULTANT SCOUTING Leicester City Football Club
01-07-2008 – 01-06-2015	SUB COORDINATOR SCOUTING DEPARTAMENT Head Scout High Performance Futebol Clube Porto SAD
01-07-2014 – 01-06-2015	SUPERVISOR NATIONAL TEAM U15.21 PORTUGAL Futebol Clube Porto SAD
01-07-2014 – 01-06-2016	TEAM MANAGER U13 – U23 Futebol Clube Porto SAD
01-07-2008 – 30.06.2009	SCOUTING TEAMS AND REPORTING & SCOUT OF PLAYERS U6/23 Futebol Clube Porto SAD
01-07-2009 – 30.06.2010	SCOUTING DVD U17/23 Futebol Clube Porto SAD
01-07-2003 – 30-06-2008	SCOUT OF PLAYERS Futebol Clube Porto SAD
01-10-2014 – 30-07-2015	FC PORTO AMBASSADOR Museum FC Porto by BMG - Porto

Scouting Training

2022 - PRESENT	UNIVERSIDADE EUROPEIA MASTERCLASS SCOUTING POSTGRADUATE (TRAINER)
29/06/2023	WORKSHOP SCOUTING PROFESSIONIST UNIVERSITATEA BABES-BOLYAI ROMANIA (TRAINER)
25/02/2023	NATIONAL ASSOCIATION SCOUTS FOOTBALL WORLD SCOUTING DAY – GENERAL MANAGER
17/07/2022 – 23/07/2022	ASSOCIAÇÃO NACIONAL SCOUTS FUTEBOL ORGANIZATION SCOUTING DEPARTMENT COURSE DIRECTOR)
27/02/2022	SPORT CLUBE BEIRA-MAR SCOUTING SPECIALIZATION COURSE U16/U19(COURSE DIRECTOR)
13/02/2022	SPORT CLUBE BEIRA-MAR SCOUTING SPECIALIZATION COURSE U12/U15(COURSE DIRECTOR)
30/01/2021	SPORT CLUBE BEIRA-MAR SCOUTING SPECIALIZATION COURSE U06/U11(COURSE DIRECTOR)
28/05/2020	SOCCER HUB PROFESSIONAL SCOUTING (TRAINER)
29/05/2020	RUSSIA FEDERATION INTERNATIONAL SEMINAR SCOUTING (TRAINER)
13/03/2020 – 04/07/2020	SPORT CLUBE BEIRA-MAR PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
09/12/2019 – 04/04/2020	SPORTING CLUBE ESPINHO PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
07/12/2019 – 09/03/2020	ASSOCIAÇÃO ACADÉMICA DE COIMBRA OAF PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
28/10 – 16/12/2019	ASSOCIAÇÃO PROFESSORES EDUCAÇÃO FISICA DESPORTO PORTO PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
18.19-05-2019	ASSOCIAÇÃO DESPORTIVA OVARENSE PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
14.15-04-2019	SCOUTS FOR FOOTBALL PROFESSIONAL SCOUTING POLAND (COURSE DIRECTOR)
23.24-02-2019	ASSOCIAÇÃO ACADÉMICA SANTARÉM PROFESSIONAL SCOUTING PORTUGAL (COURSE DIRECTOR)
17/11-22/11/2018	FOOTBALL INTERMEDIARIES ASSOCIATION OF NIGERIA PROFESSIONAL SCOUTING NIGERIA (COURSE DIRECTOR)
04/10-13/10/2018	ANTALYA & JUNIOR FS PROFESSIONAL SCOUTING TURKEY (TRAINER)
20/09-28/09/2018	FUTBOLOGIKA RUSSIA PROFESSIONAL SCOUTING MOSCOW (TRAINER)
02.03-06-2018	INTERNATIONAL PROFESSIONAL SCOUTING ORGANISATION PROFESSIONAL SCOUTING PORTUGAL (TRAINER)
13-15/02/2018	FC INTERNAZIONALE PROFESSIONAL SCOUTING ITALY (TRAINER)
23-29/10/2017	RED BULL SALZBURG

	PROFESSIONAL SCOUTING AUSTRIA (TRAINER)
07-12/06/2017	U.S.SOCCER PROFESSIONAL SCOUTING UNITED STATES OF AMERICA (TRAINER)
08-12/05/2017	FC KAIRAT ALMATY PROFESSIONAL SCOUTING KAZAKHSTAN (TRAINER)
17.18.19-05-2016	INTERNATIONAL PROFESSIONAL SCOUTING ORGANISATION PROFESSIONAL SCOUTING (LEICESTER)
01-12-2014 - 02-05-2014	FUTEBOL CLUBE DO PORTO MODULES TRAINING SOCCER - Julen Lopetegui (FC Porto)
01-11-2013 - 20-09-2014	FUTEBOL CLUBE DO PORTO MODULES TRAINING SOCCER (Course Director)
01-09-2012 - 01-06-2013	FUTEBOL CLUBE DO PORTO FOOTBALL TRAINING Luis Castro (FC Porto B) Wil Coort (GK Coach)
03-10-2001 - 13-07-2002	WOSM GENEVA PEDAGOGICAL DEEPENING COURSE
01-01-1995 - 01-05-1995	IPDJ OFFICERS TRAINING COURSE
09-09-1992 - 10-06-2004	WOSM LONDON SCOUTING LEADER

Personal Skills and Competences

LANGUAGES	<ul style="list-style-type: none"> ▪ Portuguese (native) ▪ English/Spanish (fluent)
LEADERSHIP & TALENT IDENTIFICATION	<ul style="list-style-type: none"> ▪ Proven experience as Head Scout, with expertise in identifying, selecting, and recruiting football talent across all levels. ▪ Natural leader, capable of taking responsibility across football operations. ▪ Skilled in managing multidisciplinary teams in elite performance or talent identification environments.
STRATEGIC & OPERATIONAL MANAGEMENT	<ul style="list-style-type: none"> ▪ Expertise in human and material resources management. ▪ Planning and coordinating club activities, development programs, and organizational strategies. ▪ Optimizing sports, administrative, and operational sustainability. ▪ Experience designing organizational structures that inspire trust and respect while handling sensitive matters. ▪ Operational experience in player recruitment, scouting program management, and institutional relations.
DEVELOPMENT & PERFORMANCE	<ul style="list-style-type: none"> ▪ Design and implementation of performance plans for players and scouts, including management skills programs. ▪ Scouting budgets and administrative oversight. ▪ Alignment with club game models, planning, and evaluation of scouting activities.
SCOUTING & METHODOLOGY	<ul style="list-style-type: none"> ▪ Player profiling from U6 to First Team. ▪ Proficient with multiple scouting software platforms and observation techniques. ▪ Design and organization of sporting events and talent evaluation sessions. ▪ Strong network and knowledge of clubs in Portugal, major European leagues, South America, and Africa.
TECHNICAL ANALYTICAL SKILLS	& <ul style="list-style-type: none"> ▪ Highly computer literate; advanced knowledge of databases and football analysis programs. ▪ Skilled in leveraging social media and digital platforms for scouting intelligence. ▪ Detail-oriented, accurate, autonomous, and capable of maintaining full confidentiality.

Prizes and Awards

1996	Merit Sports City of Porto: excellent services to city events
2003/2004	Champions League Winner Futebol Clube do Porto
2003/2004	International Cup Winner Futebol Clube do Porto
2003/2004 2005/2006 2006/2007 2007/2008 2008/2009 2010/2011 2011/2012 2012/2013	Portuguese Premier League Champion Futebol Clube do Porto
2010/2011	Europa League Winner Futebol Clube do Porto
2008/2009 2009/2010 2010/2011	Portuguese Cup Winner Futebol Clube do Porto
2009 2010 2011 2012 2013	Portuguese Supercup Winner Futebol Clube do Porto
2015 - 2016	Premier League Champion Leicester City Football Club
2011	Blue Stars/Fifa Youth Cup Winner Futebol Clube Porto
2006/2007 2010/2011 2015/2016	Portuguese U19 League Champion Futebol Clube do Porto
2008/2009 2009/2010 2011/2012	Portuguese U17 League Champion Futebol Clube do Porto
2006/2007 2010/2011	Portuguese U15 League Champion Futebol Clube do Porto

Participation in projects

- 1. 1995**
Manager Portugal in World Youth Day – Manila;
- 2. 1997**
Manager of the World Day against Drugs – Portugal;
- 3. 2000**
Manager Portugal in World Youth Day – Roma