

Luis Rodríguez del Teso

Place and date of birth: Zamora (Spain), 20/08/1990.

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PROFESSIONAL EXPERIENCE

Freelance (Zamora, Spain), (Gdansk, Poland) & (Cracow, Poland)

Football Consultant

(September 2014- present).

Responsibilities: Consulting & scouting services. Representation, intermediation, scouting reports, opposition analysis, advice, etc. **Key markets:** Europe & Latin America.

Racing Club Benavente (Zamora, Spain)

First Team Head Coach – Amateur First Division

(July 2017- May 2019).

Responsibilities: Training, scouting and institutional relations.

Statistics: Season 2018/2019: 9th classified in a league of 13 teams: 7 wins – 4 draws – 13 defeats. Season 2017/2018: 9th classified in a league of 14 teams: 10 wins – 4 draws – 12 defeats.

Arandina C.F. (Zamora, Spain)

External advisor

(July 2017- December 2017).

Responsibilities: Advice on the planning of the squad for the Summer transfer window of the season 2017/2018, finishing at the 2nd position in a league of 20 teams at the Group VIII from Third Division.

Soccerex (London, United Kingdom)

International Account Executive (January 2014-September 2014).

Responsibilities: Component of the Sales Department.

Sales & Marketing assistant (September 2013-December 2013).

Club Atlético de Madrid (Antwerp, Belgium)

International Scout

(September 2011-June 2012).

Responsibilities: Scouting of professional and young players especially in Belgium and The Netherlands and other European countries such as Germany, France, Switzerland, Sweden, etc.

Achievements/Recommended players being hired: Toby Alderweireld (Ajax; Belgium) & Yannick Ferreira-Carrasco (AS Monaco 'B'; Belgium).

Zamora C.F. (Salamanca, Spain)

External advisor

(January 2011-May 2011).

Responsibilities: Advice on the planning of the squad and technical staff for the Winter transfer window of the season 2010/2011.

Achievements: Remaining in the 2nd Group of the Second 'B' Division finishing in the 13th position after starting in the 16th position in a league of 20 teams.

C.D. San Roque de Lepe (Salamanca, Spain)

External advisor

(January 2010–August 2010).

Responsibilities: Advice on the planning of the squad and technical staff during the Winter transfer window of the season 2009/2010 and for the season 2010/2011.

Achievements: Winning the RFEF Cup in the season 2009/2010 and finishing in the 5th position in a league of 20 teams (4th group of the Second 'B' Division) in the season 2010/2011.

U.D. Salamanca (Salamanca, Spain)

Second coach and delegate of the Infant Team (U14) – Regional League

(July 2009-May 2010).

Responsibilities: Training, scouting and institutional relations.

EDUCATION

Academic qualifications

- **UEFA Pro Coaching Football Licence**, Spanish Football Federation (RFEF) (2018-2019). Internship as Head Coach at Racing Club Benavente (First Team–Amateur First Division). International stage at Waasland-Beveren (First Team–Belgian First Division).

- **UEFA 'A' Coaching Football Licence**, Spanish Football Federation (RFEF) (2016-2017). Internship as Head Coach at Racing Club Benavente (First Team–Amateur First Division).

- **UEFA 'B' Coaching Football Licence**, Spanish Football Federation (RFEF) (2015-2016). Internship as Assistant Coach at Puente Castro FC (Youth Team U19–National League).

- **Master in International Trade Management**, ESIC Business & Marketing School (April 2015-July 2015).

- **Certified as 'Sporting Director'**, RFEF & Camilo José Cela University (September 2009-December 2009).

- **Bachelor's Degree in Business Administration and Management (BBA)**, University of Salamanca (2008-2013). Academic year 2011/2012 at University of Antwerp (Belgium). Erasmus programme.

Additional education

Technical courses about sports management, football law, marketing, event management, negotiation, team management, time management, etc.

OTHER COMPETENCES

- Languages

Spanish (mother tongue), English (advanced), French and Portuguese (intermediate), Polish, Italian, Swedish and Dutch (basic).

- Computer skills

Microsoft Office and experience in the field of the sports management with several softwares.

OTHERS

- Driving licence 'B'.

- Willing to travel.

- International stays

- Antwerp, Belgium (11/12). 10 months.

- Stockholm, Sweden (13). 3 months.

- London, U.K. (13/14). 10 months.

- Gdansk, Poland (2019). 1 month.

- Cracow, Poland (20/23). 4 years and 1 month.