



APPU JOSE

FOOTBALL MANAGEMENT PROFESSIONAL

PROFESSIONAL PROFILE

With over half a decade of years' experience in both the Indian and the European Football Industry , I have interacted, worked and developed lasting relationships with various stakeholders as well as experienced and learnt the workings of different departments within clubs and organizations.

I would strive to further the vision and meet/exceed the goals of the organisation by developing my capabilities through the experience that will help me progress within the company and my career.

CAREER SUMMARY



Hyderabad Football Club (Indian Super League)

Sporting Director
Hyderabad, India

2022 - 2023

- Lead Responsible in Recruitment and Negotiations of Players, Coaches and Technical Staff
- Shepherding the medium to long term objectives of the club
- Synergise the technical departments within the club – First Team, Academy, Loans, Recruitment and Medical



PlayerLENS Limited

Asia Market Specialist
Madrid, Spain

2020 - 2022

- Conceptualizing a direct, secure and transparent medium of communication to facilitate transfers between the key stakeholders in football ecosystem
- Spearheaded the business development of clubs under the AFC Confederation to the global network
- Facilitated league wide deal with K- league (South Korea) on boarding all clubs from first two divisions onto the platform



Kerala Blasters Football Club (Indian Super League)

First Team Scout and Performance Analyst
Kochi, India

2018 - 2019

- Identify, evaluate and visualise incoming player profiles
- Leading Pre Match and Post Match Analysis Sessions to transmit individual and group feedback to coaching staff and players
- Working in tandem with the Sports Science and Medical department using GPS units to optimise physical output of players



NorthEast United Football Club (Indian Super League)

Analyst, Youth Scout and Academy Operations
Guwahati, India

2017-2018

- Technical analysis of the team performance by assisting in post match opposition analysis and well as post match review sessions
- Formulating standard operating procedures for the youth academy working in line with budgets
- Scouting players for the U-15 and U-17 team set to play the respective youth national leagues and invitational tournaments across the country



Just for Kicks, India (Non Governmental Organization)

Program Manager
Bengaluru, India

2016 - 2017

- Technical Head of a Football Program comprising of 2400 kids aged 12-16 across four different states.
- Formulating and developing a football curriculum to maximise the technical development and life skills under the program
- Head Coach of U-12 boys and girls team

CONTACT

- +9198333 63657
 appujose156@gmail.com
 15.02.1995

EDUCATION

Masters Degree

Escuela Universitaria Real Madrid,
Football Management Madrid
Madrid, Spain
2019 – 2020

Bachelors Degree

St. Xaviers College, Mumbai,
Economics
Mumbai, India
2012 - 2015

COACHING LICENSES

AIFF 'C' Licence
Level 2, India
2019

AIFF 'D' Licence
Level 1, India
2017

LANGUAGES

English
Spanish

COMPETENCIES & SKILLS

- Video Scouting Platforms
 - Wyscout, Instat
Video Editing Tools
 - Final Cut Pro and iMovie
Football Analysis Softwares
 - Dartfish, CoachPaint, SportsCode, LongoMatch
CRM Software
 - Pipedrive