



FEDERAȚIA ROMÂNĂ
DE FOTBAL

Gabriel Glăvan

SCOUTING & ANALYSIS
SPECIALIST



About Me

Recruitment Specialist with a background in Scouting, Analysis, Education, Sporting Directorship and Mentoring.

MS in Scouting and Video Analysis
MSc in Sporting Directorship



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Gabriel Glăvan



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Skills

Leadership	Scouting
Communication	Video Analysis
Management	Data Analysis
Problem Solving	Public Speaking
Adaptability	
Negotiation	

Bio

Date of Birth

01.05.1988

Nationality

Romanian

Languages

Romanian	<div></div>
English	<div></div>
Spanish	<div></div>
French	<div></div>

Education

2024 - Present

MBA in Football - Focus
Management -Enrollment

Master Of Business Administration with
focus on Leadership, Management,
Academy, Data Analytics and Scouting

2023-2024

**Director of Football - Dinamo
Bucharest**

Leading and developing the
sporting department
Built the largest scouting
department in Eastern Europe,
having 60 scouts attracted, trained
and mentored



Education

- 2023** **Sporting Director Certificate** - Focus Management
- 2021-2023** **Master in Scouting and Video Analysis** - FutbolLab - Universidad Catolica de Avila - Madrid
- 2016** **Sports Psychology Program**
- 2015** **Professional Football Scouts Association** Level 2 - Manchester
- 2015** **Professional Football Scouts Association** Safeguarding
- 2007-2010** **Universitatea Crestina Dimitrie Cantemir** - International Economic Relationships - Bucharest

Activity

AI and Engine Machine Software Building

Developing a data based scouting model software to find players based on the game model of own team







Studies on the Human and Social Factor in Football's Data revolution

Wrote a paper on the impact of the cultural DNA influence on the style of play in relationship with the data driven era

Online Courses for Scouting - Poland

Developed a scouting course that was made for a start-up in Poland

Experience

- 2023-2024** **UEFA Pro, A, B License Lecturer - Romanian Football Federation**
Presenting the Scouting and Analysis Module for the UEFA Licenses Courses 
- 2021-2024** **Scouting and Analysis Lecturer - Romania National Football Academy**
Developing and Leading the only Scouting and Analysis Course in the National Football Academy 
- 2021-2023** **Head Of Scouting UTA Arad**
Forming and developing the scouting department at UTA Arad, having 40 scouts attracted, trained and mentored 
- 2021-2023** **Performance Analyst UTA Arad**
Head of Video and Data Analysis for the First Team. 
- 2021-2023** **Performance Analyst National Team Romania U21**
Head of Video and Data Analysis for the Romanian U21 Squad 
- 2020-2021** **Head Of Scouting&Performance - FC Voluntari**
Forming and developing the scouting department at FC Voluntari, having 20 scouts attracted, trained and mentored . Head of Video Analysis for the First Team 

Technical Skills

Hudl SportsCode
Hudl Studio
Wyscout
Microsoft Excel + Office
Google Spreadsheets

Achievements

Romanian Cup Winner-
FC Voluntari

Managed to win the
Romanian Cup with one
of the lowest budgets in
the league

Experience

2019-2020 Scout - Universitatea Craiova
Forming a database for the First
Team. Individual reports based on
Video and Live Scouting



2015-2019 Scout - FC Voluntari
Forming a database for the First
Team. Individual reports based on
Video and Live Scouting



2014-2015 Scout - Otelul Galați
Forming a data base for the First
Team. Individual reports based on
Video and Live Scouting



2016-2017