

CAIO MOREIRA SCOUT



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São Paulo-SP - Brazil

I am a seasoned football scout specialized in talent identification and recruitment, with 17 years of experience in the football industry, both as an athlete and in scouting/talent identification roles. I hold a degree in Sports Science from the United States, where I played college soccer and lived for a decade, gaining extensive experience in the sports business. I owned and operated an exchange agency dedicated to placing football players in American Universities, spending over 5 years recruiting and developing young athletes from different countries. My professional journey includes experience with a major Brazilian football agency and currently being part of one of the largest agencies in the world. Working for these agencies has prepared me for all football markets, as I conduct scouting for clubs worldwide. I am passionate about working with the sport I love and committed to leveraging my expertise to drive successful talent acquisition and development.

EDUCATION

Bachelors in Sports Science

Minot State University
North Dakota
USA

Central Baptist College
Conway Arkansas
USA

Golden West College
Huntington Beach California
USA

Coffeyville Community College
Coffeyville Kansas
USA

COURSES

- Sports Coaching SDUIS
San Diego
USA
- Performance Analysis/Scouting
CBF Academy
- Professional Diploma in Football Tactical Analyst
Barça Innovation Hub
- Talent Identification In Football
Level 1 (PFSA)
- Introduction to Talent Identification in Football
THE FA

WORK EXPERIENCE

Professional Football Player
2007 — 2010

College Soccer Player
2010 — 2014

América Intercâmbio Academy - 2015 - 2020
CEO - Scouting & Management

Performance analysis of young athletes, scouting and negotiation of scholarships at American universities.

América Engenharia e Construções Ltda - 2020 - 2023
Manager

Supervising and coordinating projects from planning to completion. This involves setting schedules, defining goals, allocating resources, and ensuring deadlines are met within the established budget.

Think Ball & Sports Consulting - 2023 - 2024

International Scouting Department Coordinator

- Strategic Oversight: Develop and execute comprehensive strategies for global talent acquisition aligned with the organization's objectives. This includes setting short and long-term goals, outlining scouting territories, and determining key performance indicators.
- Scouting Operations: Oversee the scouting operations across diverse regions, conducting player evaluations, analyzing matches, and assessing potential recruits. Utilize a variety of tools, from traditional scouting methods to innovative technological solutions, to gather comprehensive player profiles.

P&P Sport Management - 2024 - Present

Scout

- Identify and recruit promising players across South America, leveraging expertise in talent evaluation and market analysis.
- Handle requests from international clubs, sourcing athletes to fulfill specific demands.
- Scout matches and analyze player performance to identify potential recruits.
- Negotiate contracts with players and clubs to secure favorable terms.
- Provide ongoing support throughout the recruitment process to ensure smooth transitions and successful placements.
- Maintain a comprehensive database of player information and market trends to support informed decision-making.

SOFTWARES

- Wyscout
- Instat
- Microsoft Office
- Metrica Sports
- Longomatch

LANGUAGES

- English - Fluent
- Spanish - Intermediate
- Portuguese - Fluent/Native

