

Francesco Amato

Pisa, 27/11/1998

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EDUCATION

Master's Degree, LUISS Guido Carli

Rome, Italy

Strategic Management GPA: 28,4 - 3.9

09/2023 – 07/2025

Relevant courses: Corporate Finance (27), Corporate Strategy (29), Financial Analysis (28), Business Model (30L)

Thesis Title: Value Creation and the Impact of Private Equity on Business Models: The Cases of Marino Belotti S.r.l – Alcedo S.g.r and Di Marco Corrado S.r.l – Abenex.

Final vote: 110/110

Bachelor's Degree, Alma Mater Studiorum

Bologna, Italy

Political and international science, Curriculum economic/organizational

10/2020 - 10/2023

Thesis Title: Contingency theories and control of uncertainty: the management of the Pontedera hospital during the Covid-19 pandemic

High School Diploma, F. Buonarroti

Pisa, Italy

09/2012 – 07/2017

WORK EXPERIENCE

Boston Consulting Group S.r.l

Rome, Italy

Visiting Associate

10/25- In progress

I am currently supporting a strategic due diligence project for a metallurgical company with approximately €4 billion in revenues. My responsibilities include preparing monthly and quarterly reports for senior management and the board, providing actionable financial and strategic insights. I collaborate closely with the client, gaining direct exposure to board-level discussions and decision-making processes, while contributing to strategic planning initiatives and corporate finance recommendations.

NTT DATA S.P.A

Milan, Italy

Extracurricular Internship in Strategy Consulting

04/25 – 07/25

Trade Promotion Management and market archotyping for the food & beverage sector, defining market segments and structuring promotion strategies for a global company.

Accenture S.P.A

Milan, Italy

Extracurricular Internship in Industrial Strategy & Consulting

06/24 – 01/25

Led growth and financial impact analyses in the automotive sector, optimizing demand forecasting and supply chain efficiency. Structured budgeting and KPIs to support strategic decisions on warehouse and operational performance. Developed and presented data-driven insights using Excel and PowerPoint for management and client reporting.

Effe S.r.l.s

Pisa, Italy

Co-founder and administrator of "Fioretto" a sustainable Eco-clothing company

01/2023 – In progress

Led corporate strategy development, drafting the business model and conducting market research and growth rate analysis to estimate 5-year cash flow projections for the startup. Crafted market entry and scalability strategies for product expansion, while overseeing financial planning, including breakeven analysis and capital raising efforts.

SKILLS, ACTIVITIES & INTERESTS

Languages: Italian: Native | English: Fluent

Awards:

E.Y Italy

Rome, Italy

04/2024 – 06/2024

Winner of EY Business Case, using the Business Model Canvas framework, I developed an AI-based platform for the National Health System for treatment, prevention of patients, waste reduction of cost for the HNS and the waiting list.

Courses and Certificates:

- AMPLIFYME Mergers & Acquisitions simulation experience in partnership with UBS Bank August 2024
- McKinsey Forward Program Certificate from McKinsey Academy May – July 2024

IT Skills and activities:

- Luiss advanced Excel for finance course certificate June 2024
- Political activism and volunteering, relationship with institution and work with the major 09/2019 – In progress
- Private chef 09/2020 – 12/2024

I hereby authorize the use and processing of My personal data in compliance with the applicable laws and regulations.