

JD – Tianum Network Managers Pvt Ltd. (Arihant Capital)

Business Development Manager/ Wealth Manager – Capital Market

📍 Location: (Pune / Nasik / Nagpur / Kolhapur (On-site / Hybrid / Remote)

🕒 Experience: 3 - 8 Years

About Company -

Tianum Network Managers Pvt. Ltd. is a wealth management firm based in Pune. Specializing in providing end-to-end financial solutions across the entire spectrum of capital market products. We cater to diverse client needs by offering expert advisory and investment services in equity, debt, mutual funds, portfolio management, alternative investments, and other financial instruments. Our focus is on creating sustainable wealth for our clients through strategic planning, personalized solutions, and disciplined execution.

<https://www.tianumnetwork.com/>

we are also Associated with **Arihant Capital**

<https://www.arihantcapital.com/>

Arihant Capital is one of India's fastest-growing financial services companies, headquartered in Indore. Specialize in wealth management, investment advisory, and capital market solutions tailored for HNIs, corporates, and institutions.

Key Responsibilities:

- Client Acquisition & Growth: Identify, onboard, and manage High Net-Worth Individuals (HNIs), family offices, corporate treasuries, and institutional investors.
- Relationship Management: Build and nurture long-term relationships through personalized investment solutions and proactive client servicing.
- Capital Market Advisory: Advise clients on a wide spectrum of products including IPOs, Bonds, Mutual Funds, PMS, AIFs, etc.
- Revenue Generation: Drive business growth via strategic sales planning, referrals, and cross-selling financial products.

Requirements:

Experience: 3–9 years in Capital Markets / Wealth Management / Financial Advisory / Real Estate/ Automobile / FMCG Sales / Pharma Sales

Network: Established network of HNIs, family offices, corporate decision-makers, or institutional investors (mandatory).

Skills:

- Excellent communication, presentation, and interpersonal skills.
- Strong understanding of financial products & capital markets.
- Target-driven, self-motivated, and entrepreneurial mindset.

Why Join Us?

- ✓ Salary no bar for the right candidate.
- ✓ Work with a reputed listed financial services company.
- ✓ Fast-track career growth with performance-based incentives.
- ✓ Access to an exclusive product suite and industry expertise.
- ✓ We work on asset as well as liability side, hence success of work is very high