

Absolutely! Let's dissect the provided information about AU Small Finance Bank, breaking it down into a comprehensive explanation, salient points, and a facts & figures section.

### **Comprehensive Explanation:**

AU Small Finance Bank's journey is a story of transformation from a regional vehicle financing company to a rapidly expanding small finance bank. Here's a detailed breakdown:

- **Early Beginnings (Pre-2017):**

- The company started as Au Financiers (India) Limited, focused on commercial vehicle financing.
- Strategic partnerships with HDFC Bank and expansion into Maharashtra and Gujarat laid the foundation for growth.
- Multiple rounds of investments from entities like India Business Excellence Fund, IFC, and Redwood provided crucial capital.
- The company attained "Systemically Important Non-Deposit Taking Asset Finance Company" status, highlighting its growing significance.
- Subsidiaries like AuHFL (housing finance) and Au Insurance Broking Services were established, though later divested as part of the SFB transformation.
- The shift to a public limited company in 2013 was a key step towards its banking ambitions.
- Obtaining the in-principle and final approvals from the RBI to establish a Small Finance Bank in 2015 and 2016, respectively, marked a pivotal moment.
- Divestiture of non core businesses, such as AuHFL, IML, and Au Insurance Broking Services Private Limited, to fulfill RBI requirements for SFB.

- **Transformation to AU Small Finance Bank (2017):**

- The name change to AU Small Finance Bank Limited and the commencement of banking operations in April 2017 signified the official transition.
- The successful IPO, oversubscribed by 54 times, demonstrated strong investor confidence.
- Strategic partnerships with Aditya Birla Health Insurance, SIDBI, and Future Generali India Life Insurance expanded the bank's product offerings and reach.
- Receiving Scheduled Commercial Bank status from the RBI in November 2017 was a major milestone.
- Partnerships with mutual fund houses, and Sahaj E-Village Limited expanded the bank's financial service offerings.
- The bank started offering home loans in 2018.
- Investment from Camas Investments Pte Ltd., a Temasek subsidiary, provided significant capital infusion.

- **Growth and Expansion (2018-Present):**

- Consistent growth in disbursements, AUM, and advances demonstrated the bank's strong performance.
- Expansion of the branch network and ATM footprint across multiple states and union territories.
- Increased focus on digital banking through partnerships with companies like Aurionpro Solutions.
- Successful QIP issuances in 2021 and 2022 bolstered the bank's capital base.
- Issuance of bonus shares in 2022 increased shareholder value.

- Launch of ATM Insurance in 2024.
- Amalgamation of Fincare Small Finance Bank Limited into AU Small Finance bank on April 1st 2024.

### **Salient Points:**

- **Transition from NBFC to SFB:** AU Small Finance Bank's successful transition is a prime example of a well-executed strategy.
- **Strategic Partnerships:** The bank's collaborations with various financial institutions and companies have been crucial for its growth.
- **Focus on Retail Banking:** The bank's strong growth in retail AUM highlights its focus on serving individual customers.
- **Digital Transformation:** AU Small Finance Bank is actively enhancing its digital banking capabilities.
- **Geographic Expansion:** The bank's expanding presence across India demonstrates its commitment to reaching a wider customer base.
- **Capital Raising:** The bank's ability to raise capital through IPOs and QIPs indicates strong investor confidence.
- **Amalgamation:** The amalgamation of Fincare SFB is a major growth step for the bank.

### **Facts & Figures:**

- **Key Dates:**
  - Incorporated as Au Financiers (India) Limited: (Original Document does not specify the exact date)
  - Name changed to AU Small Finance Bank Limited: April 13, 2017
  - Commenced banking operations: April 19, 2017
  - Fincare SFB amalgamation effective date: April 1st 2024.
- **Financials (as of March 31):**
  - 2019: AUM: Rs 24,246 crore; Net advances: Rs 22,819 crore
  - 2020: AUM: Rs 30,893 crore; Deposits: Rs 26,164 crore; Gross advances: Rs 27,233 crore
  - 2021: AUM: Rs 37,712 crore
  - 2022: AUM: Rs. 47,831 crore
- **Network (as of March 31):**
  - 2019: 322 branches, 83 asset centers, 86 banking outlets, 67 business correspondents, 14 offices, 543 ATMs
  - 2020: 406 bank branches, 122 banking outlets, 88 business correspondents, 31 asset centers, 13 offices, 356 ATMs.
  - 2021: 552 bank branches, 177 BCBOs, 15 BCs, 343 ATMs.
  - 2022: 692 Bank Branches, 210 BCBOs, 17 BCs, 514 ATMs.
  - 2023: 474 Bank Branches, 235 BCBOs, 14 BCs, 493 ATMs.
  - 2024: 629 Bank Branches.
- **Capital Raising:**
  - IPO (June 2017): Oversubscribed 54 times
  - QIP (March 2021): Rs 625.5 crore
  - QIP (August 2022): Rs 2,000 crore.
  - Camas Investments Pte Ltd investment: Rs 1000 crore.

- **Bonus Shares:**

- 2022: 1:1 bonus issue

- **Fincare SFB Amalgamation:**

- Share Exchange ratio: 579 AU bank shares for every 2000 Fincare SFB shares.
- 7,35,25,352 equity shares issued.

I hope this detailed explanation is helpful!