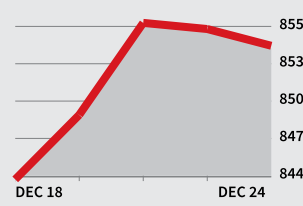


## the hindu businessline

SENSEX 85408.70 (+849.05)



IN FOCUS

	Week's close	Week's change
Nifty 50	26142.10	+323.55
P/E Ratio (Sensex)	23.57	+0.50
US Dollar (in ₹)	89.78	-0.60
Gold Std 10 gm (in ₹)	136080.00	+4293
Silver 1 kg (in ₹)	218983.00	+19342

## GROWTH BLUEPRINT.

**Berger Paints** will focus on southern markets, dealers and applicator partnerships to drive growth, says CEO Abhijit Roy **p2**



## YEAR IN REVIEW.

**The year 2025** saw advertising sector reshaped by campaigns, regulation shocks, AI & mergers **p6**

BENGALURU - CHENNAI - COIMBATORE - HUBBALLI - HYDERABAD - KOCHI - KOLKATA - MADURAI - MALAPPURAM - MANGALURU - MUMBAI - NOIDA - THIRUVANANTHAPURAM - TIRUCHIRAPALLI - VIJAYAWADA - VISAKHAPATNAM

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## QUICKLY.

## GRADUATE GLUT.

States weighing cap on software engineering seats

**Chennai/Hyderabad/Bengaluru:**

Even as engineering graduates grapple with fewer job opportunities and the number of computer science engineering seats continue to rank high, the States are mulling intervention. As authorities in Karnataka mooted the need to cap the number of seats in the computer science stream, officials in Tamil Nadu and Telangana also acknowledged the need to have a serious dialogue with colleges. **p10**

## DIEBACK DISEASE

Infected neem trees fighting for survival

**Hyderabad:** Neem trees, long valued for their antiseptic properties, are in trouble. Over 60 per cent of neem trees in Telangana are infected with the destructive fungus *Phomopsis azadirachtae*. Commonly known as 'Dieback Disease', the infection begins at terminal twigs and progresses downward toward the trunk, draining chlorophyll from the leaves. **p8**

## Govt speeds up action to lease out 11 more airports

**POLICY TAKE-OFF.** Plan sent to PPP appraisal panel, with possible Budget announcement

**Rohit Vaid**  
New Delhi

The proposal to lease 11 airports, including those at Amritsar, Varanasi, Bhubaneswar, Raipur and Tiruchirapalli, has gathered significant momentum.

The plan was recently reviewed and approved by the Ministry of Civil Aviation, and the final parameters of the scheme may be announced in the coming Union Budget, sources said.

## PPP REVIEW

"The Ministry conducted internal assessments on the operational, financial and structural aspects of placing these airports under a public-private partnership (PPP) framework," a source tracking the matter told *businessline*.

The proposal has now been forwarded to the Public Private Partnership Appraisal Committee (PPPAC) for scrutiny, the source added.

"A formula is now being worked out, under which a major airport is paired with a minor one, after which the combined entity is offered to



**LEASE DRIVE.** Under NMP-II, 25 Airports Authority of India-operated facilities, including the Tiruchirapalli airport, are to be leased under the PPP model **MOORTHY M**

prospective lessees through a bidding process," the source said.

## CLUBBING PLAN

In a written reply to the Rajya Sabha on March 17, Minister of State for Civil Aviation Murlidhar Mohol had stated that the five large airports — Amritsar, Varanasi, Bhubaneswar, Raipur and Tiruchirapalli — had been clubbed with six smaller airports for leasing under the PPP model. He also confirmed that this identification was done as part of the National Monetisation Pipeline (NMP).

Some of the smaller paired airports include Kushinagar, Gaya, Hubballi, Chhatrapati Sambhaji Nagar (Aur-

angabad), Jabalpur and Tirupati, the source said, although the official list of all six has not been disclosed.

Under NMP-II, 25 Airports Authority of India (AAI)-operated airports are proposed to be leased under the PPP model.

In her Union Budget speech for 2025-26, Finance Minister Nirmala Sitharaman had outlined the contours of NMP-II, stating that the second phase aims to mobilise additional resources through structured asset-leasing mechanisms across key infrastructure sectors. She had noted that regulatory and fiscal measures would be refined to support its implementation in the coming years.

## SME IPO frenzy defies tighter norms on robust investor demand

**Suresh P Iyengar**  
Mumbai

Despite SEBI and frontline regulators, including stock exchanges, tightening regulations, investor appetite for the initial public offers (IPO) of small and medium companies has not waned.

The over-subscription juggernaut in SME IPOs rolled on even after the minimum retail investment was doubled to ₹2 lakh per application.

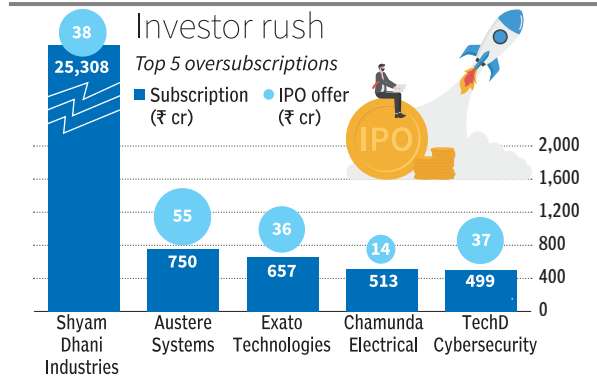
## SPICY DEBUT

The recent SME IPO of Shyam Dhani Industries on NSE Emerge attracted the highest-ever subscription of ₹25,308 crore against the company's share offer of ₹38 crore.

The IPO of the company, which produces premium spices and spice powders, was subscribed 918 times on Wednesday.

Sold in the price band of ₹65-70 a share, the minimum investment by a retail investor in the company was pegged at ₹2.8 lakh.

The retail portion received subscriptions worth ₹14,560 crore for 208 crore shares against an offer of 18.28 lakh shares, while institutional investor bids totalled ₹8,872 crore for 126 crore shares against 7.86



lakh shares on offer.

Earlier this month, Exato Technologies debuted on BSE Emerge at a 90 per cent premium over the issue price after its IPO received bids worth ₹657 crore against plans to raise ₹36 crore.

The company provides technology-driven customer engagement and operational solutions.

Its clients include MakeMyTrip, RBL Bank, IGT Solutions, IKS and WNS, among others.

Exato Technologies traded at ₹391 on Wednesday against the issue price of ₹140 apiece.

TechD Cybersecurity made a stellar debut on NSE Emerge in September at ₹367 apiece against the issue price of ₹193 a share.

The issue was subscribed

718 times, receiving bids worth ₹499 crore against plans to raise ₹37 crore.

## INVESTOR SHIFT

Ashok Holani, Director, Holani Consultants, said investors' perception of SMEs has been changing, given the conducive business environment and the country's economic growth potential.

"While I'm not here to say that all SME IPOs are good, investors should be more selective based on the merchant banker background and do their due diligence before placing their bet," he added.

Ashok Singh, a regular investor in SME IPOs, said that though there are pitfalls, investing in SME IPOs gives the feeling of owning the company as the equity capital is small.

Mumbai Metro Region's 2<sup>nd</sup> airport at Navi Mumbai operational**Aneesh Phadnis**  
Mumbai

Christmas Day heralded a new chapter in the Mumbai Metropolitan Region's airport infrastructure development, with the formal opening of the Navi Mumbai airport.

An IndiGo Airbus A320 aircraft from Bengaluru, which carried 160 passengers, was the first to touch down at 7.32 am.

The first departure was of an IndiGo flight carrying 185 passengers to Hyderabad an hour later.

Built at a cost of over ₹19,650 crore, the airport ad-

dresses the connectivity needs of Navi Mumbai, Thane, Pune and other regions.

"It is a relief for us and makes commuting home easier. The airport will also take pressure off the Mumbai airport," said Hyderabad resident Ashwini Betala.

"I bought a ticket for Goa

just a day before only because it was cheaper from here than Mumbai," said Yukta Pai.

The day began with Adani Group Chairman Gautam Adani greeting airport staff and passengers. He called the airport's opening a proud day for Mumbai and India.

**Read more on p10**

## Budget 2026-27: CII suggests 4-point fiscal plan

**Our Bureau**  
New Delhi

The Confederation of Indian Industry (CII) on Thursday proposed a four-pronged fiscal strategy for the Union Budget 2026-27.

"India has achieved a rare convergence of high growth, low inflation and improving fiscal indicators. The next Union Budget must continue this momentum through disciplined fiscal management and deeper institutional reforms," CII Director-General Chandrajit Banerjee said in a statement.

Keeping this in mind, the industry body came out with a four-point strategy focusing on debt stability, fiscal transparency, revenue mobilisation and expenditure efficiency.

## DEBT STABILITY

On debt management, the industry body suggested maintaining the Centre's debt at 54.5 ± 0.2 per cent of GDP, and the fiscal deficit at 4.2 ± 0.1 per cent of the GDP in FY27 to preserve macro credibility while supporting growth. This is in line with the Centre's glide path for lowering the debt-GDP ratio to 50 per cent (1 per cent more or less).

"Strengthening public finances, however, must extend beyond the Centre to the States and Urban Local Bodies, whose fiscal positions increasingly shape overall debt dynamics and the durability of macroeconomic stability," the CII said.

**Also read p3**

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QUICKLY.

Vedanta Sesa Goa boosts energy efficiency

**New Delhi:** Vedanta's iron ore mining arm Sesa Goa on Thursday said it has saved nearly 8 million units of energy in FY25 and the current fiscal till date through technology upgrades, smarter systems and in-house innovations. The savings could power over 6,000 average Indian households for a year. The company's 65 MW waste heat recovery power plant reduces grid dependence and bolsters circular economy practices and its solar adoption is ramping up, a company statement said.

Delivery workers call for strike on Dec 31

**Bengaluru:** Delivery workers of Zomato, Swiggy, Zepto, Blinkit, Amazon and Flipkart are planning a nationwide strike on December 31, a day that typically sees peak demand. The strike has been called by the Indian Federation of App-Based Transport Workers and the Telangana Gig and Platform Workers Union, citing deteriorating working conditions, declining payouts and the absence of social security protections for gig workers.

VC funding slips 11% in 2025 despite steady deal activity

**INVESTMENT LANDSCAPE.** Deal volumes indicate that entrepreneurial activity remains intact, but investors are deploying capital more cautiously

Yashswani Chauhan

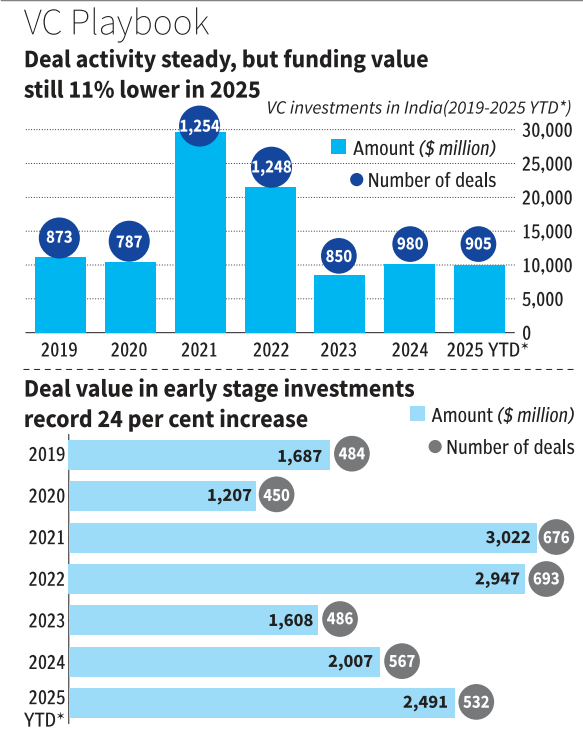
India's venture capital (VC) funding value declined 11 per cent year-to-date (YTD) in 2025 to \$9.9 billion, even as deal activity remained relatively stable, underscoring a shift towards more selective investing and fewer large late-stage bets.

DATA FOCUS.

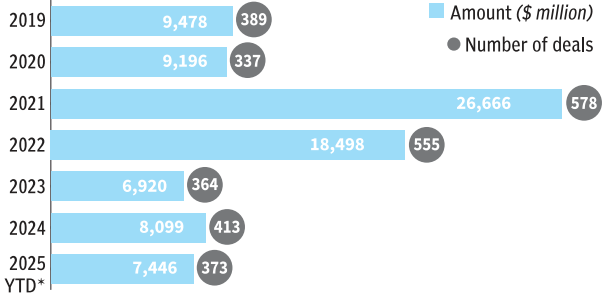
Data from Venture Intelligence show that Indian start-ups raised \$9.94 billion across 905 VC deals in 2025 YTD, compared with \$10.1 billion from 980 deals in 2024.

While the number of transactions rose 3.7 per cent year-on-year, the value of funding remains well below the 2021-peak of nearly \$30 billion, when abundant global liquidity fuelled aggressive risk-taking.

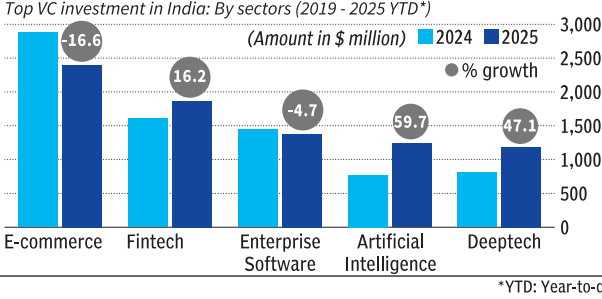
The pull back is increasingly being viewed as a reset rather than a prolonged slowdown. "The funding peaks of 2021 and 2022 were a ZIRP (zero interest rate policy)-driven aberration," said Arun Natarajan, Founder, Venture Intelli-



But growth stage investments record decline in number of deals and value of deals



E-commerce funding cools, while AI and deeptech see sharp value growth



gence. "The 2025 numbers suggest we are comfortably out of the 2023 'funding winter' and have reached a more sustainable base of about \$10 billion."

CAUTIOUS CAPITAL

Deal volumes indicate that

entrepreneurial activity remains intact, but investors are deploying capital more cautiously.

Smaller cheque sizes and tighter milestone-linked funding have become the norm, particularly beyond the early stage.

Early-stage investments recorded a 24 per cent rise in deal value in 2025 YTD to \$2.49 billion, despite a marginal 6 per cent fall in the number of deals to 532.

In contrast, growth-stage funding continued to weaken. Deal value at this

stage declined 8 per cent year on year to \$7.45 billion, while the number of growth-stage deals fell nearly 10 per cent to 373.

IPO SHIFT

Growth-stage funding, which had surged to \$26.7

Quick commerce tests offline play as Swiggy Instamart opens retail outlet in NCR

Jyoti Banthia

Quick commerce (q-comm) platforms are once again testing the boundaries of their core promise — speed and convenience — by stepping into physical retail, even as analysts remain divided on whether such experiments can scale.

Swiggy Instamart's recent opening of a retail outlet in the Delhi-NCR region has triggered fresh debate on whether q-comm firms are exploring an omni-channel future or merely running limited pilots to finetune unit economics.

Unlike dark stores that typically stock 10,000-15,000 SKUs, these outlets carry a sharply curated assortment of about 2,000 products, aimed at giving consumers a touch-and-feel experience alongside app-based ordering.

According to Satish



**KEY ADVANTAGE.** With granular insights into neighbourhood-level demand, q-comm firms can tailor assortments far more precisely than traditional retailers

Meena, analyst at Datum Intelligence, the move should be seen less as a strategic pivot and more as experimentation.

"It's not very clear what the end-objective is at this point. This doesn't look like a new channel that Instamart has opened, but more like a test to understand what works and what doesn't," he said.

He added that the experiment appears to run counter

to the core logic of q-comm, which thrives on customers not having to step out at all. "The q-comm customer is already willing to pay for convenience and 10-minute delivery. That customer is unlikely to walk into a store to buy groceries," he added.

Industry executives point out that the real advantage these firms bring to physical retail is data.

With granular insights into neighbourhood-level

demand, platforms can tailor assortments far more precisely than traditional retailers. This allows smaller-format stores to be optimised for local consumption patterns rather than broad, one-size-fits-all inventories.

BIGGER DRIVER

Beyond customer acquisition, branding and monetisation could be a bigger driver.

As growth in order volumes begins to moderate across the sector, branding is emerging as a meaningful revenue lever, particularly for platforms like Swiggy Instamart. Brands are increasingly willing to pay for visibility closer to the point of purchase, through preferred placement, in-store signage, co-marketing campaigns or even exclusive product launches.

Physical outlets offer another surface for such high-margin advertising-led revenue streams.

Meena believes the experi-

ment may also be testing a franchise-led model, similar to how dark stores evolved. "It could be a way to see if franchise partners can run these stores economically, with Instamart monetising through licensing, branding and brand partnerships," he said.

However, scalability remains a key concern. Footfalls for grocery retail have been declining across malls and high-rent locations, even as online penetration rises.

Competitors such as Blinkit and Zepto are unlikely to rush into similar formats, analysts say, given capital constraints and the lack of clear evidence that offline demand has revived.

For now, Swiggy Instamart's retail outlet appears to be less about bringing customers back to stores and more about exploring new levers to improve margins in an increasingly competitive quick commerce market.

Lenskart Singapore to acquire 29.24% in Korean start-up for ₹18.6 crore

Our Bureau

Mumbai

The Board of Directors of Lenskart Solutions Pte Ltd, Singapore, a wholly-owned subsidiary of Lenskart Solutions, has approved an investment of Korean Won (KRW) 3 billion (about ₹18.6 crore) for the acquisition of 29.24 per cent of the share capital of the South Korea-based iiNeer Corp.

Lenskart Singapore will be investing in the start-up iiNeer, which was incorporated in 2020 and is focused on developing technology-enabled eye-testing and lens-cutting equipment, Lenskart Solutions said in an ex-



This investment supports the company's efforts to build proprietary capabilities in core equipment

change filing. "This investment supports the company's efforts to build proprietary capabilities in

core equipment and is expected to improve operating efficiencies and reduce equipment capital expenditure over time," it added.

IN-HOUSE CAPABILITY

The objective of acquiring shareholding in iiNeer is to enable Lenskart to have in-house optical hardware capabilities — manufacturing of lens edging system comprising of edgers, tracers and blockers.

The Korean start-up had a turnover of KRW 177.7 million in calendar year 2024.

The acquisition of 1,23,945 preference shares in iiNeer is expected to be completed by January 31, 2026.

Vodafone Idea hit with multiple tax penalties during festival season

Vallari Sanzgiri

Mumbai

Vodafone Idea (Vi) on Thursday disclosed that GST demands worth ₹79 crore and ₹3.5 crore were issued by the Maharashtra State tax department and the Bengaluru Office of the Principal Commissioner of CGST, respectively.

On Christmas eve, Deputy Commissioner of State Tax of Mumbai as well as the Principal Commissioner of Central Goods and Services tax Commissionerate of Bengaluru issued penalties to the company under Section 74 of Central Goods and Services Tax Act, 2017.

The Maharashtra State tax department issued a penalty



**ANOTHER PENALTY.** The company was fined ₹4.15 cr by the West Bengal tax department recently

order of ₹79.56 crore, which the company termed as an alleged demand on additional licence fee and spectrum usage charges for FY19.

The Bengaluru Office of the Principal Commissioner of CGST issued a penalty or-

der of ₹3.58 crore for short payment of tax and excess claim of input tax credit (ITC) during FY19-23.

VODA RESPONSE

Responding to both these fines, Vi said, "The company does not agree with the orders and will take appropriate action(s) for rectification/ reversal of the same."

The news comes on the heels of another penalty of ₹4.15 crore levied by the West Bengal tax department on Monday. This order, too, claims excess claim of ITC and payment of tax under wrong head. Vi had responded to the same by stating that the company will take appropriate action(s) to address the order.

Deepak Fertiliser arm to acquire explosives maker

Our Bureau

Mumbai

Deepak Fertilisers and Petrochemicals Corporation, through its subsidiary Deepak Mining Solutions (DMSL), has entered into an agreement to acquire 100 per cent equity shares of an explosives manufacturer from its existing shareholders.

The consideration, agreed to between the parties, has not been made public.

CONDITIONS APPLY

The deal is subject to certain conditions to be completed by the parties before the specified date.

Both details will be shared after the closure of the deal, Deepak Fertilisers said.

The acquisition will help in export of differentiated products to DMSL's mining services subsidiary in Australia

HELP EXPORTS

The acquisition will help in export of value-added products and services, drawing support from the upcoming Technical Ammonium Nitrate (TAN) capacities at DMSL's Gopalpur TAN plant. It will also help in export of differentiated products to DMSL's 100 per cent-owned mining services subsidiary in Australia.

Ola Electric gets ₹366.78 cr PLI for FY25

Our Bureau

Bengaluru

Electric vehicle player Ola Electric has received ₹366.78 crore under the Production Linked Incentive (PLI) Scheme for Automobile and Auto Components for FY25, it said. In its notification to the exchanges, Ola said it received a sanction order from the Ministry of Heavy Industries for the release of incentives amounting to ₹366.78 crore under the PLI scheme for claims pertaining to FY25.



**GREEN INCENTIVE.** Ola said it received a sanction order from the Ministry of Heavy Industries

Earlier in March this year, the company had received an incentive payment of ₹73.74 crore under the PLI scheme for FY24. The current sanc-

tion pertains to the demand incentive for the determined sales value for FY25 and authorises payment to be released through IFCL.

tion in 2021, has since seen a sustained contraction.

**STRUCTURED FUNDING** According to Padmaja Ruparel, Co-Founder, IAN Group, the decline reflects mature start-ups opting for IPOs, pre-IPO routes and structured financing as opposed to than large-state VC rounds, rather than a shortage of capital.

"Several mature start-ups that would earlier have raised large private rounds are now exploring IPOs or pre-IPO routes," she said. Debt and structured financing are also increasingly being used to fund expansion while limiting dilution, she added.

Experts highlighted that the reopening of India's IPO markets has reinforced this shift.

A growing list of growth-stage start-ups, including Urban Company, Lenskart, Groww and Meesho, are tapping or preparing to tap public markets, reducing dependence on late-stage VC capital and allowing investors to focus on exits.

The slowdown in funding value has not dented investor confidence in the

broader ecosystem. "What we're seeing is market rationalisation and recalibration, not a collapse," said Ranjeet Shetye, Venture Partner, YourNest, and MD, Everstream Analytics, pointing to signs of improving deal momentum in parts of 2025.

SECTOR TRENDS

Sectorally, e-commerce, fintech and enterprise software continued to attract the largest share of VC funding in 2025.

E-commerce led with \$2.4 billion, though funding declined 17 per cent from 2024 levels. Fintech funding rose 16 per cent to \$1.87 billion, while enterprise software saw a marginal decline.

Artificial Intelligence (AI) and deeptech stood out, with AI funding jumping nearly 60 per cent to \$1.24 billion and deeptech rising 47 per cent to \$1.19 billion, albeit from a smaller base.

Overall, India's VC market in 2025 is marked by stable deal activity, lower funding values, fewer late-stage rounds and a growing reliance on IPO exits, signalling a more disciplined and maturing investment landscape.

Berger Paints eyes rapid scale-up in south

bl.interview

Aishwarya Kumar

Bengaluru

Berger Paints is ramping up its south India push as it targets stronger dealer networks in Karnataka, Tamil Nadu and Telangana, where its presence lags Kerala and Andhra Pradesh — markets where distribution has historically been weak. Abhijit Roy, Managing Director & CEO, Berger Paints, said that they currently have about 1,200 active dealers in Karnataka and aim to rapidly scale coverage, supported by focused applicator engagement and efficient supply from nearby plants.

Berger has a strong foothold in Kerala and Andhra Pradesh, but a weak presence in Karnataka, Tamil Nadu and Telangana. What led to this gap?

Our south presence has been led by Kerala and Andhra Pradesh, with Kerala almost matching the leader in coverage. But our presence in Karnataka, Tamil Nadu and Telangana has been comparatively weak for years. We are now aggressively addressing this issue, especially in Bengaluru, Chennai and Hyderabad, where urban influence is most significant.

This time, we are taking a different approach by partnering with dealers who genuinely want to scale up business with Berger.

What is the expansion strategy for these markets?

We are strengthening from the ground-up. Paint in India is not a do-it-yourself (DIY) segment; consumers rely on applicators. So the first step was expanding the dealer network. The next step is

Urban penetration is progressing well and upcountry expansion is underway too

ABHIJIT ROY

MD & CEO, Berger Paints



building trust and scale with applicators, because they influence the final brand choice.

We are seeing encouraging results already, but confidence takes time to build. Urban penetration is progressing well and upcountry expansion is underway too.

What does your current dealer strength look like, and what is the ideal coverage you are targeting?

Across India, we have over 50,000 dealers. In Kerala alone, we have more than 2,000. Karnataka should ideally have over 4,000 dealers considering its size, while today we have about 1,200 doing regular business with us. That shows how much headroom exists.

Tamil Nadu and Telangana are also underrepresented and will see rapid scale-up going ahead.

Waterproofing and construction chemicals seem to be gaining traction. What role does this play in your portfolio?

Waterproofing and construction chemicals together now contribute almost 12 per cent of our total revenue. It remains a significantly underserved market in India and a major growth opportunity. Since waterproofing is the first step before painting, we train our applicators extensively in this category, which helps increase adoption and ensures quality execution.

How large is the premium paints segment in your business today?

Roughly 30-35 per cent of our revenue comes from the premium and luxury category, while the rest is from the economy and regular segments.

We expect premiumisation to continue rising as consumption patterns shift.

With a ₹20,000 crore revenue target by 2030, what will drive growth for Berger Paints?

First, closing distribution gaps in decorative paints, particularly in the south, will unlock meaningful growth.

Second, we are the market leader in protective coatings for industrial applications, where infrastructure spending is strong.

Airports like Bengaluru, nuclear and thermal power plants, bridges and flyovers all rely heavily on this category.

Third, waterproofing and construction chemicals, which we entered only about five years ago, continue to grow at a very fast pace and will be a major lever for us.

**businessline.**  
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QUICKLY.

‘India will soon start exporting semiconductors’



**Gwalior:** Union Home Minister Amit Shah on Thursday said India's entry into the semiconductor industry was "strong" though a bit late, but the country would soon be self-reliant in the sector and even start exporting. Speaking at the Abhyudaya Madhya Pradesh Growth Summit here, he praised the BJP government in the State for the registration of 4.57 lakh MSMEs. Thanks to Madhya Pradesh's geographical location and its fertile land, one can earn crores of rupees by investing even a small amount, he said. "We have made a strong entry into the semiconductor industry, although a bit late. Very soon we will not only become self-reliant in the semiconductor sector, but also start exporting," he said. Chief Minister Mohan Yadav, Union Minister Jyotiraditya Scindia and Assembly Speaker Narendra Singh Tomar were among those present at the event. **PTI**

# CPSEs see decline in regular staff, surge in contract hires in last 5 years

**SHRINKING NUMBERS.** Public Enterprises Survey shows a reduction in women’s share of overall jobs

**Shishir Sinha**  
New Delhi

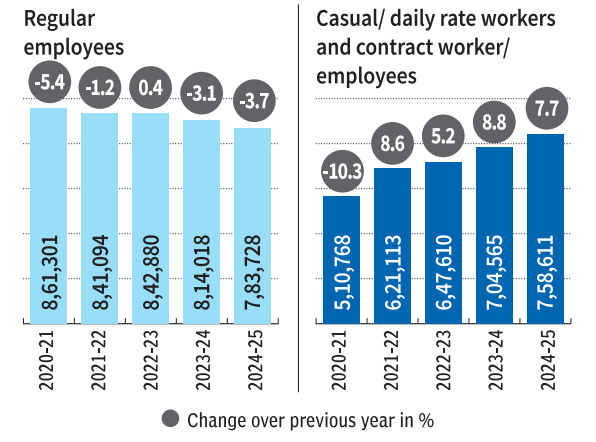
The number of regular employees in Central Public Sector Enterprises (CPSEs) has been on the decline over the last five years, except for one year, according to data from the latest Public Enterprises Survey, compiled by the Public Enterprises Department of the Finance Ministry.

However, during the same period, the number of casual or daily-rated workers and contract employees has been on the rise, except during the Covid year.

As of March 31, 2025, out of 475 CPSEs, 291 are operating. According to the latest edition of the Public Enterprises Survey for FY25, released recently, CPSEs across sectors employed over 15.42 lakh persons as of FY25 against around 15.18 lakh in FY24, showing a growth of just 1.61 per cent.

Even this growth was mainly due to an increase of over 54,000 casual/daily rate

## Changing workforce



Source: Public Enterprises Survey

workers and contract workers/employees. However, the number of regular employees fell by around 30,000.

The trend has been similar over the last 5 years, but one (FY23) was for the regular employees. Even in FY23, the growth was near flat (0.35 per cent).

### CONTRACT WORKERS

At the same time, more and more casual/daily rate work-

ers and contract workers/employees are being employed, except in FY21, due to the Covid pandemic. Although the report has not given any reason for greater reliance on non-regular workers, it appears that the focus is on non-regular employees to rationalise the wage bill.

Also, such a trend helps lower statutory payments, such as contributions to the Employees Provident Fund

(EPF), gratuity and others.

CPSE officials were unwilling to speak on this issue.

During FY25, the petroleum (refinery & marketing) cognate group had the highest percentage of casual/daily-rated workers and contract workers/employees at 82 per cent. It was followed by transport & logistics services (63 per cent), power generation (62 per cent), steel (60 per cent), textiles (58 per cent), heavy & medium engineering (54 per cent) and fertilizers (54 per cent).

At the same time, the power transmission cognate group has the maximum number of regular employees with 91 per cent, followed by telecommunication and information technology (89 per cent), crude oil (89 per cent), agro-based industries (86 per cent), trading & marketing (85 per cent) and financial services (17 per cent).

The report also highlighted that the majority of CPSE employees are skilled. The share of skilled employees as a percentage of total

regular employees stood at around 83 per cent (around 6.48 persons) in FY2024-25.

The power transmission, telecommunication and information technology and heavy & medium engineering cognate groups had the highest share of skilled regular employees, while those in industrial and consumer goods, trading & marketing and coal had the lowest.

### SHARE OF WOMEN

Meanwhile, the share of women in total employment has come down. According to the report, in FY25, women constituted nearly 10 per cent of total employees.

The numbers decreased to 76,685 in FY25 from 77,625 in FY24. Around 1/3rd of women in CPSEs are at the managerial/executive level, while around 9 per cent are at the supervisory level, and the rest at the worker level.

The coal, telecom & information technology, and Defence production cognate groups employed the highest percentage of women among their total employees.

## Engineering exports cross \$11 b in November

**Our Bureau**  
New Delhi

Engineering exports from India crossed the \$11 billion mark in November for the first time this fiscal, posting an increase of 23.76 per cent (year-on-year) despite the US tariffs.

The rebound in engineering exports, after a sharp decline in October, was due to growth in exports to markets such as the EU and the US, as well as a low-base effect, per an analysis by exporters' body Engineering Export Promotion Council of India.

Exporters, however, need to remain cautious given the rising volatility in global trade, the report cautioned.

### POSITIVE TREND

"Engineering exports crossed the \$11-billion mark in November 2025... This is a testament to the relentless effort of the exporting community, which quickly recovered from the 17 per cent year-on-year decline in engineering exports in October 2025," said Pankaj Chadha, Chairman, EEPC India.

Exports to India's top two major destinations, the US and the EU, jumped significantly in November 2025.

Shipments to the US increased 11.4 per cent during the month (year-on-year) after witnessing a decline of 9.4 per cent and 14.5 per cent (year-on-year) in September and October 2025, respectively. Exports to the EU also witnessed a 39 per cent increase in November after declining in the previous two months, the study highlighted.

"We sincerely hope that the upcoming FTAs with the EU and the BTA with the US will also be instrumental for us. Overall, both global and domestic trade indicate positive trends, which is good for the exporters; however, they should remain cautious given the rising volatility in global trade," Chadha said.

Country-wise, the US remained the top destination, followed by the UAE and Germany, but exports to the UAE declined year-on-year in November 2025, the analysis noted. Exports to Saudi Arabia also declined.

In April-November 2025, engineering exports were 4.25 per cent higher at \$79.74 billion. Share of engineering in total merchandise exports rose to 28.9 per cent in November, while in the April-November, it was 27.3 per cent.

## India to chair Kimberly Process for ‘conflict-free’ diamond trade from Jan

**Our Bureau**  
New Delhi

India will chair the Kimberly Process — a global initiative to prevent trade in 'conflict diamonds' — from January 1, 2026, per the government.

Conflict diamonds are rough diamonds used by rebel groups or their allies to finance conflicts that undermine legitimate governments, as defined in the United Nations Security Council resolutions.

The Kimberly Process, which currently has 60 members accounting for over 99 per cent of global rough diamond trade, is a tripartite initiative involving governments, the international diamond industry and civil society to ensure diamond shipments are conflict-free.

"As a leading global hub for diamond manufacturing and trade, India's leadership comes at a time of shifting geopolitics and growing em-



phasis on sustainable and responsible sourcing. During its tenure, India will focus on strengthening governance and compliance, advancing digital certification and traceability, enhancing transparency through data-driven monitoring and building consumer trust in conflict-free diamonds," per a statement issued by the Commerce Department on Thursday.

India will take over as Kimberly Process Vice Chair from December 25, before assuming the chairmanship in the new year. "This will be the third time India has been entrusted with the chair of the Kimberly Process," per a statement

issued by the Commerce Department. Commerce Minister Piyush Goyal said India's selection reflects global trust in the Modi government's commitment to promoting integrity and transparency in international trade.

The Kimberly Process Certification Scheme (KPCS), established pursuant to a UN resolution, came into effect on January 1, 2003 and has since evolved into an effective mechanism for curbing the trade in conflict diamonds, the statement noted.

"As Vice Chair in 2025 and Chair in 2026, India will work closely with all participants and observers to reinforce confidence in the Kimberly Process, ensure rule-based compliance and enhance its credibility, in line with its core objectives and evolving global expectations, while working towards making the KP a more inclusive and effective multilateral framework," the statement added.

## Budget 2026-27: CII proposes 4-point fiscal plan to strengthen India’s macroeconomic stability

**Our Bureau**  
New Delhi

The industry chamber Confederation of Indian Industry (CII) on Thursday proposed a four-pronged fiscal strategy for the Union Budget 2026-27.

"India has achieved a rare convergence of high growth, low inflation and improving fiscal indicators. The next Union Budget must continue this momentum through disciplined fiscal management and deeper institutional reforms," Chandrajit Banerjee, Director General of CII, said in a statement. Keeping this in mind, the industry body has come out with a four-point strategy focussing on debt stability, fiscal transparency, revenue mobilisation and expenditure efficiency.

### DEBT STABILITY

On debt management, the industry body suggested

maintaining central debt at roughly 54.5@0.2 per cent of GDP and the fiscal deficit at 4.2@0.1 per cent of GDP in FY27 will preserve macro credibility while supporting growth. This is in line with the Centre's glide path for lowering debt-GDP ratio to 50 per cent (1 per cent more or less).

"Strengthening public finances, however, must extend beyond the Centre to States and Urban Local Bodies (ULBs), whose fiscal positions increasingly shape overall debt dynamics and the durability of macroeconomic stability," CII said.

### FISCAL TRANSPARENCY

On the second issue of fiscal transparency, it recommended reviving the Medium-Term Fiscal Framework with a rolling 3-5-year roadmap for revenue, expenditure, and debt.

"A Fiscal Performance Index should be institutional-



Chandrajit Banerjee, Director General of CII

ised to assess the quality of public finances across the Centre and States and link performance to fiscal transfers, encouraging prudent and reform-oriented States," it said while adding that this should be complemented by a Fiscal Stability Report that evaluates risks from commodity prices, financial volatility, climate shocks, or other macro disruptions.

### REVENUE MOBILISATION

On the issue of revenue mobilisation, CII recommended

greater use of digital and AI-based tools to expand the tax base through seamless data exchange between GST, income tax, and digital payment systems. "Linking tax returns with high-value transactions and deploying advanced analytics can enable real-time detection of evasion while lowering compliance costs," it said.

Further to unlock value from public assets, government should announce a three-year privatisation pipeline of public sector enterprises (PSEs) in the non-strategic sectors as announced in the 'Strategic Disinvestment Policy'. As an interim measure, CII recommends undertaking calibrated disinvestment, gradually reducing government stake in PSEs to 51 per cent, retaining majority ownership, and eventually to 26-33 per cent over time.

Under the fourth pillar of expenditure efficiency, CII

reminded that Public Distribution System (PDS), covering 813 million people or 57 per cent of the population, faces challenges of outdated data and leakages.

### COST EFFICIENCY

"Updating beneficiary lists using the latest Household Consumption Expenditure Survey (2023-24), narrowing coverage to the bottom 15 per cent, and shifting towards cash or voucher-based transfers can enhance efficiency while also promoting dietary diversification," it said.

Similarly, fertilizer subsidies, which accounts for 39 per cent of total Central subsidies, should transition to a Direct Benefit Transfer (DBT) model to curb misuse and promote balanced fertilizer use. Issuing the DBT amount or fertilizer coupons before sowing can address farmers' concerns about upfront expenses, CII said.

## Entities can use CoalSETU supplies for own consumption and exports

**Rishi Ranjan Kala**  
New Delhi

Coal supplies procured through the CoalSETU window can be utilised by an entity for its own consumption (industrial use), exports and washing. However, the commodity cannot be resold within the country.

In a significant development on December 12, the Cabinet Committee on Economic Affairs (CCEA) approved the Policy for Auction of Coal Linkage for Seamless, Efficient & Transparent Utilisation (CoalSETU) by creating a window — CoalSETU.

This assumes significance as non-regulated sector (NRS) such as cement, steel, sponge iron and captive power units are a critical component of the infrastructure sector. Long-term coal linkages without end use restrictions were a long-standing demand.

The Ministry, last week, finalised the modalities and regulations related to the CoalSETU window.

### AMENDED POLICY

This is part of the amended NRS coal linkage policy of 2016 and 2020, which now aims to utilise the dry fuel for any industrial use and exports. Now, any domestic buyer can participate in the auction and buy coal for up to 15 years without any end



### NEW REGULATIONS

- The government has created a new coal linkage auction window CoalSETU for the non-regulated sector
- It offers long-term coal linkages of up to 15 years without any end use restrictions
- Linkages secured through CoalSETU cannot be resold within the country
- The base or floor price of the coal at any source for the auction in the CoalSETU window will be fixed at reserve price not below the notified price

use requirement. However, traders cannot participate in this newly-created coal linkage auction window.

The new norms specify allocation of coal linkages on auction basis for sectors without the requirement of any specific end use through a separate window in the NRS Linkage Auction Policy of 2016 — wherein any domestic buyer requiring coal can participate in the linkage auction.

The present auction for the specified end-user sub-sectors, as per the NRS Linkage Auction Policy, 2016, shall continue, it added.

"Coal linkage obtained

under CoalSETU window shall be for own consumption, export of coal, or any other purpose (including coal washing) except resale in the country," it added.

### THE MODALITIES

Specifying the modalities, the Ministry said that auction under the CoalSETU window to be held after conducting auctions of end-use specific sub-sectors (as per the NRS Linkage Auction Policy of 2016) in a specific tranche of the NRS linkage auction.

"The base or floor price of the coal at any source for the auction in the CoalSETU

window (is) to be fixed at reserve price not below the notified price, as may be decided by the coal company," it added.

The reserve price for the NRS linkage auctions shall be suitably indexed by Coal India (CIL) or Singareni Collieries Company (SCCL) for subsequent years.

However, the bid premium shall remain constant over the contract period, it clarified.

The tenure of the fuel supply agreements (FSAs) may be for a maximum period of 15 years.

Auctions will be conducted by CIL or SCCL and the procedure including a transparent auction methodology, shall be devised by CIL or SCCL in a manner that induces adequate competition and prevents cartelisation.

"Coal linkage holders may be eligible to export coal up to 50 per cent of their coal linkage quantity. Coal linkage holders may flexibly utilise the coal obtained under this window as per their requirement amongst its Group companies," the modalities said.

Coal offered through the CoalSETU auction window will be subject to CIL and SCCL meeting the linkage requirements of their existing agreements for the specified end users — power and NRS. It also includes future linkages to these specified end use sectors.

## Govt proposes double sided closed auction as bidding mechanism for coal exchange

**Rishi Ranjan Kala**  
New Delhi

The government has proposed that the National Coal Exchange will adopt a double sided closed auction bidding mechanism for price discovery on the platform with the aim to maximise economic surplus.

The proposal forms part of the revised draft Coal Exchange Rules, 2025. The first draft rules were issued in September this year.

### BIDDING MECHANISM

"The bidding mechanism shall be a double sided closed bid auction. The bidding mechanism and price discovery mechanism shall be done in accordance with the mechanism approved by the Authority (Regulator) from time to time, based on the proposal of the coal exchange," the Coal Ministry has proposed.

In a double sided closed bid auction, the buyers and sellers submit their price expectations to the exchange confidentially.

After the auction is over, the exchange operator aggregates the bids and matches the bids through a specialised engine to determine a single market clearing price and market clearing volume.

### MINING REFORM

- The proposal forms part of the revised draft Coal Exchange Rules, 2025
- The first draft rules were issued in September this year
- The Ministry has urged stakeholders to share their responses on the revised draft rules by January 13, 2026



The price discovery mechanism shall adopt the principle of maximisation of economic surplus (sum of buyer surplus and seller surplus), taking into account all bid types, it added.

Coal exchange is a mineral exchange where buyers and sellers of the dry fuel transact, trade and enter into contract on an online platform, which will be regulated by the Coal Controller Organisation (CCO).

The regulator will also register coal exchanges, including conducting market oversight and surveillance of their activities. It will prepare detailed regulations for market oversight and surveillance over the activities of the exchanges to ensure compliance and to check market integrity — prevention of cartelisation, insider trading, circular trading and market manipulation.

### MARKET OVERSIGHT

The regulator (CCO) will work on detecting and pre-

venting market manipulation, insider trading, cartelisation and abuse of dominant position by any market participant.

The regulator will ensure that market participants have confidence in the integrity and fairness of the exchange and will also ensure that prices are discovered in a transparent and competitive manner, the revised draft norms said.

### REGISTRATION NORM

The market oversight includes procedure for registration of market participants, mechanism for collecting data from these participants, details of participants or any other entities who shall furnish information, and measures to prevent any misuse of or unauthorised access to the information furnished by these participants.

It will also conduct analytics and market surveillance based on the data furnished by the market participants.

The creation of an alternative market, away from the dominance of the State-controlled mining PSUs, is critical for a mature coal trading platform that is open, transparent and real time.

The government aims to overhaul the decades-old production and supply structure with greater access to commercial mines through coal exchanges that will eventually offer the dry fuel on an on-demand basis to consuming industries, particularly MSMEs.

The exchange can transform India's old coal sales model from a 'One-to-Many' to 'Many-to-Many' model.

### COAL AVAILABILITY

"With increased availability of domestic coal in the country, it is envisaged that there would be a paradigm shift towards a surplus coal scenario and resultantly the coal sales scenario is expected to undergo a major change from the existing mechanisms of coal sales channels, necessitating a major market reform backed by a regulatory mechanism," the Ministry emphasised while releasing the draft norms.

Therefore, in the scenario of increased availability of domestic coal in the country, further reforms are being carried out in the coal sector with a focus on promoting competitive markets for the sale of coal, and thus, the Ministry proposes to establish coal exchange(s).











YEAR IN REVIEW: **ADVERTISING & MARKETING.**

KEY EVENTS  
**2025.**

- Global advertising revenue grew by 8.8 per cent (excluding US political advertising) in 2025, and will reach \$1.14 trillion, according to WPP's late 2025 forecast
- India's advertising revenue in 2025 estimated at \$20.7 billion, according to WPP
- Omnicom's \$13.5 billion acquisition of Interpublic Group got completed, shaking up the advertising world as it killed storied agencies like DDB, FCB and Mullen Lowe, and led to job losses
- IPL 2025 saw media consolidation (JioStar), regulatory impact (gaming ban) and an advertising reset as a major category of sponsors vanished
- AI became mainstream in advertising, enabling efficient targeting and cross-channel optimisation

THINGS TO WATCH OUT  
FOR **2026.**

- The ad industry is forecast to grow globally at an anticipated rate of 7.1 per cent in 2026, says WPP
- In India, advertising revenues are projected to touch \$22.74 billion in 2026, with growth expected to rise to 9.7 per cent next year, says WPP
- Rise of Gen Z and new behavioural shifts led by this cohort such as digital detox, less consumerism could force ad industry to revisit rules of engagement
- Rise of sporting leagues and events industry cause for optimism for the ad industry

# A big bang merger, end of real money gaming and march of AI

**BACK IN TIME?** 2026 could see the return of stress on emotional connection, feel advertising folks

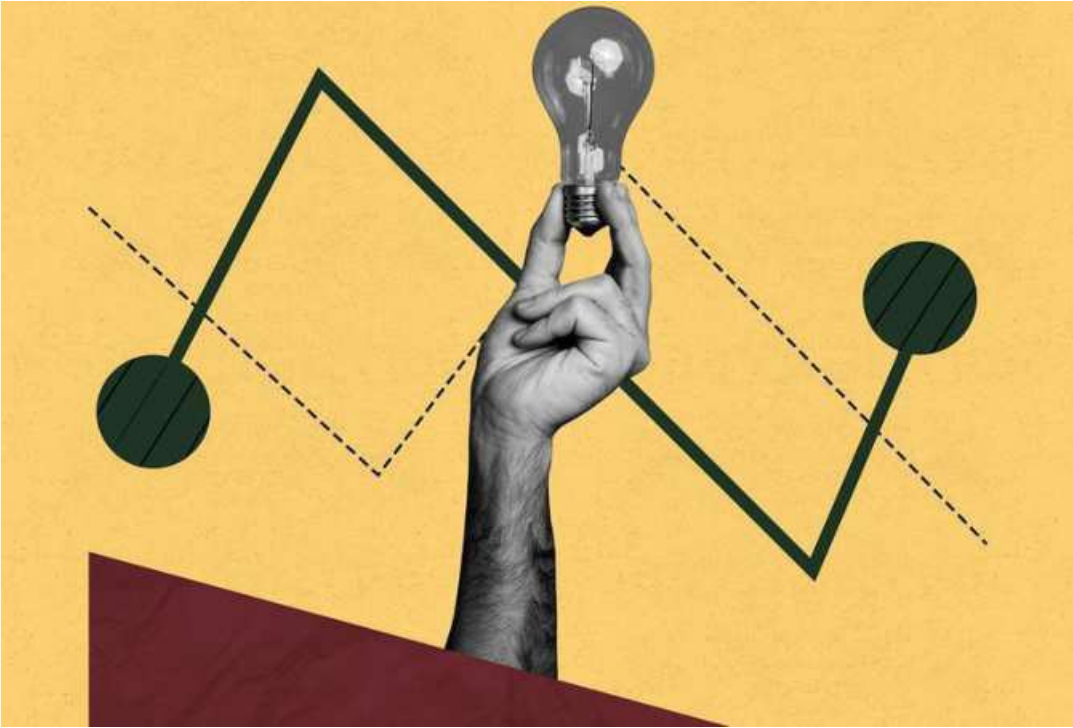
**Chitra Narayanan**  
New Delhi

As you look back on the best ads from 2025, the one campaign that absolutely stood out was the rollickingly funny star-studded ‘Champions ka Game’ made by Tilt Brand Solutions for Dream11 — and ironically, Dream11’s dream run ended this year. The ban on real money gaming (RMG) will impact the advertising industry, especially sports sponsorship and notably the IPL, by as much as ₹5,000 crore, according to some estimates, as this was a category that spent big on campaigns.

“2025 was the year in flux. We saw the most-liked Dream11 campaign for IPL and then saw the whole category disappear. We heard the whole debate on performance marketing over preference marketing,” notes Naresh Gupta, Co-Founder and Managing Partner of Bang in the Middle ad agency.

Ad agencies shouted from the rooftops that brand building should be the preferred route over performance marketing, but the clients still chose to put more than half their money on the bottom of the funnel. This shift had a bearing on the structure of advertising networks. Digital and other services grew; AI became mainstream, and the big networks went into restructuring to meet the new demands of brands.

The year closed with the completion of the big bang merger between Omnicom and Interpublic Group (IPG), creating the largest ad network, while WPP saw a surprising new leader in Cindy Rose, who arrived from Microsoft. The Omnicom-IPG merger also brought in its wake job losses and the elimination of marquee brands



**PERSONAL IS PROFESSIONAL.** The loss of creative genius Piyush Pandey was another poignant moment. But new creative prodigies rose — PG Aditya from Talented and Adarsh Atal from Tilt Brand Solutions

like FCB, DDB and Mullen-Lowe.

“This year, the platforms became the biggest flex; so big that the large networks responded by retiring marquee brand names and that cut across both media agencies and creative agencies,” says Gupta.

**PASSING THE BATON**

For the Indian ad fraternity, the loss of creative genius Piyush Pandey was another poignant moment. While the man who put Bharat in the limelight is no more, new creative prodigies rose — PG Aditya from Talented and Adarsh Atal from Tilt Brand Solutions — to name just two.

The updated year-end forecast from WPP projects that global ad-

vertising revenue will grow 8.8 per cent (excluding US political advertising) in 2025, reaching \$1.14 trillion. WPP forecasts that this momentum will continue in 2026 with an anticipated 7.1 per cent growth (excluding US political advertising). “Over a five-year period, a CAGR of 6.3 per cent is expected, reflecting sustained expansion,” says the report released this December.

**LESSONS AND MORE**

As for India, according to WPP Media late 2025 forecast, advertising revenues are projected to touch \$22.74 billion (around ₹2 lakh crore) in 2026, with growth expected to rise to 9.7 per cent next year, driven by digital, social,

and commerce advertising. Rise of new sporting leagues, even as IPL goes strong, is another cause for optimism. What else does 2026 hold? Big consumer shifts led by Gen Z behaviour, for one. “We’ve realised that this is a generation which is hugely connected, at the same time, hugely lonely,” says Dheeraj Sinha, Group CEO, FCB India (now McCann).

“By the end of the year, AI-generated ads saw backlash and brands had to recalibrate. The brands and CMOs will have to rediscover the rules of engagement as consumers are tired of commercial messages. Perhaps 2026 will see the return of emotional connection and gentler persuasion as themes,” sums up Gupta.

**Q & A.**

## ‘We are going through a phase of storming, norming and forming’

**Chitra Narayanan**  
New Delhi

Consolidation of networks, defragmentation of media and rise and rise of influencer marketing were the big trends of 2025, which was a year of dramatic change, says Dheeraj Sinha, Group CEO of FCB India (now McCann), an agency that itself is in the throes of change as Interpublic group (IPG), which owns it, merged with Omnicom.

*Edited excerpts:*

**What are the big shifts in advertising in 2025?**

One of the mega shifts is the defragmentation of media, and, therefore, the loss of attention. And it is playing havoc with how we are marketing to audiences. Whenever we run campaigns for large brands with budgets of say ₹10 to ₹15 crore, where we are putting some money on traditional media, some on digital advertising, some on influencer marketing, etc. — it is not leading to the kind of discovery and needle shift on business that it used to. The second is a related trend — the huge proliferation of influencer marketing and digital content. Again, there we are realising you may get likes, and you may get forwarded, but that’s not moving the needle on brand purchase.

And, therefore, the need to differentiate the idea of an influencer, who is being followed for a certain type of content, and the idea of brands.

**What about the trend of consolidation among the big ad networks?**

This is a time of storming, norming and forming. We are



One of the mega shifts in 2025 is the defragmentation of media, and, therefore, the loss of attention

**DHEERAJ SINHA**  
Group CEO, FCB India

in the storming phase, where what we do not need will get broken down, and what we need will get added. We will enter a phase of forming where we bring back things which really are required for the future. There’ll be a normalisation process about three years from now, where a new form of advertising and marketing services would have emerged.

**Could you sum up 2025 in one line?**

A year of dramatic change.

**And what will the year 2026 be?**

I think, change for the better.

bl.podcast

Scan the QR to listen to the full interview

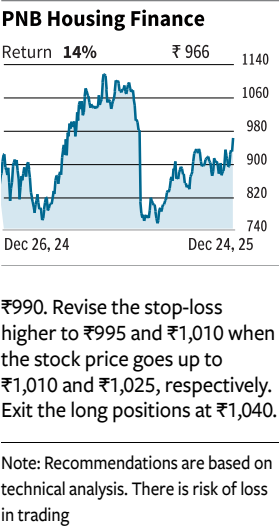
<https://tinyurl.com/2jsmpew>

TODAY'S **PICK.**

**PNB Housing Finance (₹966.55): BUY**

**Gurumurthy K**  
bl. research bureau

The short-term outlook is bullish for PNB Housing Finance. The 3.6 per cent rise on Wednesday has taken the share price above the 200-Day Moving Average (DMA) at ₹936. A rounding pattern on the chart also strengthens the bullish case. Support is in the ₹950-930 region. PNB Housing Finance share price can rise to ₹1,020-₹1,050 in the coming weeks. Traders can buy now at ₹967. Accumulate on dips at ₹952. Keep the stop-loss at ₹915. Trail the stop-loss to ₹975 as soon as the stock goes up to



Day trading guide

26164 » Nifty 50 Futures					
S1	S2	R1	R2	COMMENT	
26100	26060	26250	26330	Wait for dips. Go long at 26120. Keep the stop-loss at 26080	

₹996 » HDFC Bank					
S1	S2	R1	R2	COMMENT	
992	987	1000	1010	Go long only above 1000. Keep the stop-loss at 998	

₹1667 » Infosys					
S1	S2	R1	R2	COMMENT	
1650	1635	1675	1695	Take fresh shorts below 1650 with a stop-loss at 1655	

₹407 » ITC					
S1	S2	R1	R2	COMMENT	
405	403	410	412	Wait for dips. Go long at 406. Keep the stop-loss at 404	

₹234 » ONGC					
S1	S2	R1	R2	COMMENT	
233	231	235	237	Immediate outlook is unclear. Avoid trading this stock	

₹1560 » Reliance Ind.					
S1	S2	R1	R2	COMMENT	
1545	1535	1565	1580	Go short only below 1545. Keep the stop-loss at 1548	

₹968 » SBI					
S1	S2	R1	R2	COMMENT	
967	964	971	974	Take fresh shorts below 967. Keep the stop-loss at 968	

₹3313 » TCS					
S1	S2	R1	R2	COMMENT	
3290	3270	3330	3385	Go long on a break above 3330. Stop-loss can be kept at 3320	

S1, S2: Support 1 & 2; R1, R2: Resistance 1 & 2.

## VoxelGrids builds first indigenous MRI scanner

**Rohan Das**  
Chennai

In a major milestone for Made-in-India medtech VoxelGrids, a Zoho-backed start-up, has developed the country's first indigenous MRI scanner.

The scanner, which has been deployed at the Chandrapur Cancer Care Foundation near Nagpur, is the culmination of a 12-year mission by Founder Arjun Arunachalam and his team to domestically design and build an MRI system, a critical diagnostic tool for hospitals that currently rely mostly on imports.

The machine, with a magnetic field strength of 1.5 tesla, is not just a locally-made version of MRIs from global giants like Siemens or GE Healthcare, but comes with its own technological advancements, he told *businessline*.



Arjun Arunachalam, Founder, VoxelGrids, and (right) the MRI scanner



VoxelGrids' MRI scanners, due to the absence of liquid helium, are around 40 per cent cheaper to build, he added. “Additionally, we have been able to make the electronics around the magnet extremely well-packaged, while maintaining the same bore-size, making it far more power efficient and reducing operating costs exponentially,” he said.

Arunachalam added that the company also offers pay-

per-use models, allowing hospitals to pay for MRI machines dynamically over time. This is particularly important for smaller hospitals that may not be able to afford the high one-time cost, thereby significantly helping expand the MRI footprint in India, he said.

**MARKET DENSITY**

The improved footprint would be crucial as recent industry analyses indicate only

around 5,000 MRI machines in India, an estimated density of 3.5 machines per million. According to a market study by the Competition Commission of India, the top 5 OEMs (Siemens, GE, Philips, United Imaging and Hitachi) have over 91 per cent market share in terms of revenue.

Arunachalam added that the company already has the capacity to make 20-25 such scanners per year at its Bengaluru unit. “We have had a lot of interest from hospitals and are expecting a commercial launch by the fiscal-end,” he said.

The company secured \$5 million in funding from Zoho and will eye a larger round as it approaches volume production, he added.

The VoxelGrids' team is also working on a containerised mobile version.

Arunachalam did not rule out an export market in the long term.

## Exports may grow by 3% to \$850 b this fiscal: GTRI

**Press Trust of India**  
New Delhi

India's goods and services exports are likely to grow by 3 per cent to \$850 billion in 2025-26, think tank GTRI said on Thursday.

In 2024-25, the overall exports touched \$825 billion (\$438 billion in merchandise and \$387 billion in services).

Global Trade Research Initiative (GTRI) said the country's exports in 2026 will face a far tougher global trade environment than it has seen in years.

**WEAK DEMAND**

Rising protectionism in advanced economies, weakening global demand and new climate-linked trade barriers are colliding just as India is trying to scale up exports, it said.

The result is an outlook



marked less by expansion and more by the challenge of holding ground, GTRI Founder Ajay Srivastava said.

“In FY26, goods exports are likely to stay broadly flat, squeezed by weak global demand and renewed US tariff pressure, while services exports may inch past \$400 billion. That would lift total exports to roughly \$850 billion,” he said.

## ‘Risk of AI-led disruptions to white-collar jobs lesser in India’

**Press Trust of India**  
New Delhi

India faces a lower risk of AI-driven disruption to cognitive jobs compared to Western economies, IT Secretary S Krishnan has said, citing the country's relatively lower proportion of white-collar roles in the overall workforce, and highlighted that the dominance of STEM-based employment can yield newer opportunities.

Krishnan said AI's (Artificial Intelligence) real impact will come from building and deploying sector and use-specific applications, a process that will require large numbers of trained professionals.

He added that this is where India's strength lies and where new AI-driven job opportunities will emerge.

“For India, where the number of white-collar jobs



S Krishnan, Secretary, MeitY

relative to other jobs is much lower than in the West, this risk to cognitive jobs, I don't think, is as serious as it is in other places. Also, the fact that most of our white-collar jobs are in the STEM space and that we have an opportunity,” Krishnan told *PTI*.

**ADD TO PRODUCTIVITY**

Krishnan pointed out that AI is the first technology to pose a risk for knowledge workers and cognitive labour, as opposed to industrial and other

revolutions in the past that replaced manual labour with machines. Krishnan said while some may believe AI will eliminate the need for workers entirely, he disagrees.

“I personally don't think we'll reach that stage so soon. What it (AI) would do is, of course, enhance human capability (such) that you can be much more productive in your cognitive tasks and have access to the resources,” he said.

**AI HALLUCINATION**

At the same time, issues such as AI hallucination mean that humans will still be needed to oversee and verify its outputs for a longer time.

The real impact of AI comes from developing and deploying sector-specific, use-case applications, which will require many trained human workers. He believes this is where India can contribute most.

## ‘Domain-led strategy for growth as AI blurs line between engineering, IT’

**Press Trust of India**  
New Delhi

In a changing industrial environment where artificial intelligence (AI) is blurring the lines between engineering and information technology, Tata Technologies is adopting a “domain-led” strategy to drive growth, according to its CTO Sriram Lakshminarayanan.

In view of the changes, the global product engineering and digital services firm is prioritising its service portfolio while maintaining its core strengths in engineering research and digital enterprise solutions, he told *PTI*.

**AI BARRICADE**

Lakshminarayanan noted that major technological shifts keep happening over time, such as the cloud and blockchain, which had an impact on industries.



Sriram Lakshminarayanan, CTO, Tata Technologies

“Now, there is a new wave that is coming, AI, (which is now) at the heart and front and centre of anything that we do. Specific to an automotive or industrial setting, we always looked at it in terms of a siloed approach of engineering, which looked different. IT is looked at differently,” he said.

He further said, “What we are seeing now is that the lines are getting blurred.”

As a result, he said, the offerings and propositions to

the customers are becoming a challenge.

**DEALING STRATEGY**

When asked how the company is responding to the challenge, Lakshminarayanan said the company is emphasising its differentiation from competitors on the basis of its “domain knowledge, which becomes the heart of it”.

With the changes that are happening, he said the company has also adopted a different approach towards addressing its customers' requirements by taking a “more of an account view, a customer view”.

While the base focus of engineering services and digital enterprise solutions for which Tata Technologies is known does not change, he said the company has taken a view on responding to customers' demand of solving their “business problem” in a holistic manner.



QUICKLY.

Magicpin forays into metro ticket booking

**New Delhi:** Hyperlocal e-commerce firm magicpin on Thursday said it has rolled out metro ticket booking service in Delhi and Mumbai, offering users extremely discounted rates on its platform through the government-backed Open Network for Digital Commerce. The service is already available with its peers Paytm, Amazon, PhonePe, Rapido and others. magicpin CEO and Co-founder Anshoo Sharma said the company is working to expand the service in other cities as well. [m](#)

Mits Healthcare sets sights on IPO

**Chandigarh:** Mits Healthcare, the flagship entity of the Mits Group, has initiated a strategic roadmap for a potential initial public offering (IPO), aligning its expansion with enhanced compliance systems, global manufacturing standards and a high-performance work culture, a top company official said on Thursday. [m](#)

# Crypto reset in 2025 shapes 2026 market outlook

**LOOKING AHEAD:** Volatility is unlikely to disappear next year; however, price discovery may become steadier with increased institutional participation

**Sanjana B**  
Bengaluru

Crypto markets in 2025 marked a clear inflection point, with institutional participation, regulatory progress and macro-linked trading redefining price discovery and market behaviour, while expectations for 2026 point to steadier volatility, deeper financial integration, and broader institutional and government engagement across digital assets.

Giottus CEO Vikram Subburaj highlighted that 2025 marked a transition from price-led narratives to structure-led growth.

Regulated access widened, with spot Bitcoin ETFs emerging as a key price-discovery venue. Bloomberg data show cumulative net inflows of about \$25-\$30 billion by mid-2025.

Crypto M&A activity crossed \$8 billion globally, with a tilt towards regulated

platforms and payments-linked firms. Another important development was the global progress on regulation, according to Edul Patel, CEO of Mudrex.

The US adopting a more crypto-friendly stance through initiatives like the GENIUS Act, the EU rolling out MiCA and supportive frameworks in regions like Hong Kong, Singapore and Brazil improved the legitimacy of crypto as an asset class.

**TREASURY ASSET**

A noteworthy shift was also the growing role of institutions. Crypto is increasingly being viewed as a treasury asset, with public companies now controlling around 5 per cent of the supply of Bitcoin and Ethereum.

Building on this momentum, even governments are exploring the idea of strategic crypto reserves.

Patel added that the fear-greed index fell to a low of 10 this year, indicating extreme

fear among investors. Bitcoin fell to a low of about \$75,000 in April 2025 before climbing to a record high above \$124,000 in October.

Long-term conviction among investors remained intact, with exchange reserves of Bitcoin and Ethereum near all-time lows.

**MACRO SIGNALS**

“Volatility in 2025 was sharp but more intelligible than in earlier cycles. Unlike the retail-driven surges of 2017 or the liquidity-fuelled boom of 2021, price swings this year were linked to macro signals. Crypto reacted to US interest-rate expectations, dollar strength, and risk sentiment. Several assets printed new all-time highs, and drawdowns were quicker and more contained. This suggested deeper liquidity and stronger two-way participation,” Subburaj said.

Alongside, institutional participation in 2025 shifted crypto’s centre of gravity. Asset managers, trading



**STRATEGIC SHIFT.** The digital asset industry is also transitioning from experimentation to deeper financial integration and maturity

desks, and custodians brought not just capital but structural discipline, pushing activity toward regulated venues, ETFs, derivatives, and prime brokerage channels.

This steadied markets, narrowing spreads, moderating volatility, and sustaining liquidity during stress.

**CUSTODY STANDARDS**

Higher institutional standards around custody, audit-

ability, and governance rippled across the ecosystem, turning compliance and risk management into competitive advantages.

Crypto prices increasingly reflected allocation, hedging, and macro positioning, signalling the asset class’s transition from the fringe to institutional finance.

Looking ahead to 2026, volatility is unlikely to disappear. However, there will be compression. Price discov-

## Spacetech start-ups emerge as proof point for deeptech investing

**Jyoti Banthia**  
Bengaluru

For years, deeptech investing in India struggled to escape a credibility gap. Founders came armed with impressive science, but little clarity on commercial outcomes. Long gestation cycles clashed with venture fund timelines, and many investors quietly wrote off the sector as ‘lab projects’.

In 2024-25, that perception has begun to change, driven largely by India’s spacetech start-ups.

Spacetech has emerged as a rare proof point that deeptech in India can move beyond slideware to flight-

tested hardware, defensible intellectual property and global markets. Multiple start-ups have crossed key technical milestones, executed ISRO-backed demonstration missions and laid out commercial launch roadmaps extending into 2026, giving investors greater confidence in execution and monetisation.

**NO MORE SCEPTICAL**

“For a long time, I was sceptical about Indian deeptech,” said Anirudh A Damani, Managing Partner at Artha Venture Fund. “Most opportunities were closer to lab projects than businesses. That changed with spacetech.” Damani points

to Agnikul and the ecosystem built around IIT Madras and Sriharikota as an inflection point. “These were no longer projects. These were companies with real customers, real economics and credible timelines,” he said

A key factor has been the role played by ISRO and the Indian National Space Promotion and Authorisation Centre (IN-SPACe), which helped de-risk early experimentation by opening access to testing infrastructure, launch facilities and regulatory pathways.

This reduced capital burn in the riskiest phases, allowing start-ups to focus on engineering execution.

At Chennai-based launch



vehicle start-up Agnikul, investor confidence shifted after the company demonstrated India’s first private large-format 3D-printing facility for metre-scale rocket engines, enabling single-piece Inconel engines to be produced in days instead of months. “The conversation

moved from ‘will it work?’ to ‘how fast can we scale?’,” said Srinath Ravichandran, Co-founder and Chief Executive Officer of Agnikul.

Agnikul’s controlled vertical launch of Agnibaan SOR-TeD from Sriharikota further reinforced that shift, marking the first time an Indian private company demonstrated fully autonomous vertical lift-off without traditional rail launchers. While early validation relied on ISRO infrastructure, the company is now moving towards greater independence with its own additive manufacturing facility and a new space campus in Tamil Nadu, Ravichandran said.

Funds that once avoided

deeptech are now backing semiconductors, electro-optics, robotics and AI-led hardware. “Spacetech wasn’t an outlier,” Damani said. “It was the proof point. It showed deeptech in India had crossed from being technology-led to business-led.”

**COMPLEX SCIENCE**

Whether other deeptech sectors can replicate spacetech’s trajectory remains an open question. But for now, India’s spacetech start-ups have delivered something rare in venture investing: Evidence that complex science, patient capital and commercial discipline can coexist — and scale — from India.

## ‘Export of Russian spirits to India quadruples’

**Press Trust of India**  
Moscow

The exports of Russian spirits to India have nearly quadrupled in the first 10 months of the year compared to the same period last year, making India an attractive emerging market for Russian exporters.

Citing data from the Federal Centre for Agricultural Export Development of the Russian Ministry of Agriculture (Agroexport), leading financial and trade daily *Vedomosti* said India is emerging as an attractive market for Russian exporters of

expected to accelerate.

In 2025, India also reinforced its position as a global crypto adoption leader, topping the Chainalysis Index for the third year running.

Rapid uptake across tier-1, -2 and -3 cities reflected awareness and is backed by a skilled talent pool; 20-30 per cent of global Web3 developers are Indian, with over 1,200 Web3 start-ups. Regulatory uncertainty, however, prompted many builders to move offshore.

Clear frameworks defining roles for exchanges, brokers, and dealers are crucial to anchor talent domestically, enhance consumer protection, and enable structured market growth.

Mudrex CEO Patel noted that major central banks are moving toward quantitative easing, with nearly \$150 billion injected into the global economy in December alone. This improved liquidity environment is expected to push fresh capital into risk assets, pushing prices higher.

## ‘Our approach is closely aligned with India’s priorities around digital sovereignty’

bl.interview

**S Ronendra Singh**  
New Delhi

Idemia Secure Transactions (IST), a long established company for securing payments, SIM cards, cars, and Internet of Things (IoT) devices, is stepping up to redefine the future of cybersecurity. The company is moving from payments and connectivity leader to being a major cybersecurity player with its customers like Bharti Airtel and Reliance Jio. The company said India is entering a phase where IoT adoption will scale at an unprecedented pace across utilities, mobility, payments, logistics, manufacturing and smart-city programmes, and this surge brings a critical need for trusted device identity and hardware-rooted security. Philippe Oliva, Chief Executive Officer, IST, shares more.

*Edited excerpts:*

**What opportunities do you see in India’s rapidly growing IoT and connected-device landscape?**

India is entering a phase where IoT adoption will scale at an unprecedented pace across utilities, mobility, payments, logistics, manufacturing and smart-city programmes. As smart meters, electric vehicle chargers, POS terminals, telematics units and industrial sensors rapidly multiply, every device must be proven and trusted before it connects.

This surge brings a critical need for trusted device identity and hardware-rooted security. These are exactly the strengths that IST has built globally while securing billions of devices. India is building one of the world’s largest connected-device ecosystems and the next wave of growth will depend on security that is reliable, scalable and rooted in hard-



What makes India unique is the combination of regulatory clarity and one of the world’s most advanced digital ecosystems.

**PHILIPPE OLIVA**  
Chief Executive officer,  
Idemia Secure Transactions

ware trust. With its global experience and India-ready technologies, IST is positioned to help the country unlock the full potential of IoT.

**What prompted you to shift towards becoming a visible cybersecurity leader?**

For decades, IST has been known for securing billions of credentials, devices, and transactions around the world. What is changing today is not our expertise, but the scale and urgency of global cybersecurity needs. With the explosion of connected devices, the rise of digital payments, and increasingly sophisticated cyber-attacks, organisations in every sector now need stronger, more resilient cryptographic foundations.

Our evolution towards a more visible cybersecurity leadership position is therefore a natural step. We have built deep capabilities over many years, thanks to 750 R&D experts worldwide.

We have accumulated hundreds of security certifications while issuing 1.4 billion credentials every year.

This long-standing experience has shaped our understanding of how to secure sensitive data and transactions at massive scale. What motivates us today is simple: the security challenges facing organisations in all sectors are unprecedented, and we have the expertise to step forward.

**How is the global**



**hardware security module (HSM) market evolving as digital payments, cloud adoption, and IoT accelerate worldwide?**

We are entering a period where the demand for cryptographic operations is growing exponentially. The rapid rise of eSIM adoption, the expansion of connected cars, and the expansion of tokenised payments expected by 2029 all point in the same direction — organisations need more secure, scalable, and energy-efficient ways to manage and protect data. The industry also needs to prepare now for the emergence of quantum-enabled threats, which will fundamentally challenge today’s cryptographic standards. Organisations will increasingly rely on HSMs that can evolve towards post-quantum algorithms and support the higher computational loads that this new era will require. HSMs are no longer *niche* infrastructure, they are becoming the root of trust for modern digital ecosystems. Today, the global HSM market is valued at around \$1.2 billion and is experiencing strong, sustained growth. But more importantly, its strategic relevance is increasing.

**What is IST’s go-to-market strategy for India? Will you partner with cloud providers, system integrators or governments?**

Our strategy relies on part-

nering with long-term institutional clients, supporting India’s cloud and telecom modernisation, and contributing to the country’s ambition to build sovereign, future-proof cybersecurity capabilities. Our approach is closely aligned with the country’s priorities around digital sovereignty, secure cloud adoption, and the modernisation of financial and telecom infrastructures. We already have long-standing relationships with Indian banks and telcos, and these partners will be central to our go-to-market strategy. Telcos in particular are investing heavily in sovereign cloud platforms and ‘Made-in-India’ software stacks. We also see strong opportunities within India’s manufacturing ecosystem.

**How do emerging Indian regulations around digital payments, cloud, and data sovereignty shape your approach?**

India’s regulatory landscape for digital payments, cloud and data sovereignty is not only evolving but is maturing at a pace matched by few markets globally. For Idemia Secure Transactions, this environment is a catalyst for innovation, not a constraint. What makes India unique is the combination of regulatory clarity and one of the world’s most advanced digital ecosystems. We work closely with this ecosystem including regulators, banks, fintechs, payment networks, telecom providers, cloud partners and data centres, which allows us to co-create security solutions that are both compliant and future ready.

Our approach in India is deliberately “local-by-design”, ensuring that critical data and cryptographic keys stay within the country in alignment with RBI and Ministry of Electronics and IT norms. At every step, we collaborate closely with industry stakeholders to ensure compliance supports innovation.

# NEW YEAR

SPECIAL ISSUE

- Planner for January 2026
- Books & Movies to look out for in 2026
- Important anniversaries in 2026
- Sporting events to look forward to
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QUICKLY.

Coffee supplies  
build up in Vietnam



**Hanoi:** New coffee beans from the current harvest have started to build up in Vietnam, while the market in Indonesia was muted this week ahead of the holidays, traders said. In the Central Highlands, farmers sold beans at 95,200-97,000 dong (\$3.62-3.69) a kg, up from 88,700-90,000 dong a week earlier. Robusta coffee for March delivery gained \$189 from the beginning of this week to \$3,858 a tonne by Wednesday's close. "Vietnam will remain the sole supplier of robusta until Indonesia's mini-harvest begins in April next year. Prices are expected to rise once farmers stop releasing beans in bulk," a trader said. Traders offered 5 per cent black and broken-grade 2 robusta at a discount of \$60 a tonne to the March LIFFE contract. REUTERS

Wheat extends gains on  
short covering, war risk



Chicago Board of Trade (CBOT) wheat futures rose for a fifth session as worries about the escalation of hostilities in the Black Sea export zone and severe cold in the Russian wheat belts encouraged short-covering. Corn futures edged up on robust demand and on strength in the wheat market, while soy also ticked higher. The most-active wheat contract on the CBOT settled 4-3/4 cents higher at \$5.21-3/4 a bushel. REUTERS

# Global iron ore prices poised to drop a tad in 2026

**FUNDAMENTALS UNFAVOURABLE.** Weak demand due to world steel production declining and ore production accelerating is likely to turn market bearish

**Subramani Ra Mancombu**  
Chennai

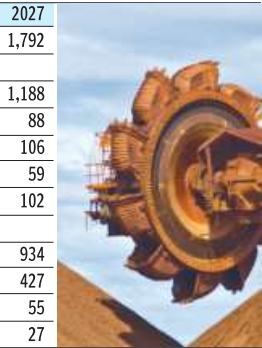
Global iron ore prices will likely decline modestly in 2026 on weak demand and higher production, analysts said. "Looking forward, prices are expected to fall modestly through to end-2027, because of both weak steel demand and higher iron ore supply. From \$93 (free-on-board) a tonne in 2024, the iron ore price is forecast to average \$85 a tonne in 2026, and then \$82 a tonne in 2027," said Australia's Office of the Chief Economist (AOCE). "Fundamentally, the supply-demand structure for iron ore remains better than that of finished steel, continuing to show relative resi-

lience within the industry chain. Overall, iron ore prices are expected to continue a sideways movement in the near term," said *Shanghai Metal Market* (SMM) News. "Over the medium-to-long term, we expect that lower prices will push iron ore production into stagnation and subsequent decline in 2032-34," said BMI's CreditSights, a FitchSolutions Company.

**CURRENT PRICE**  
Iron ore futures on the Dalian Commodity Exchange expiring in May, the most popular contract, ended at 778.5 Chinese yuan (\$110.76) a tonne. Iron has been almost stable this year, with prices dropping by 0.6 per cent. Global iron ore production growth will ac-

World iron ore trade outlook*				
	2024	2025	2026	2027
World trade	1,713	1,735	1,765	1,792
<b>Imports</b>				
China	1,238	1,245	1,194	1,188
Japan	96	94	90	88
European Union	102	102	103	106
South Korea	69	62	60	59
Rest of Asia#	69	82	87	102
<b>Exports</b>				
Australia	902	915	923	934
Brazil	389	398	414	427
South Africa	61	60	56	55
India	36	33	29	27

celerate, averaging 2.7 per cent growth over 2025-29 compared with 1.2 per cent over the previous five years. This is expected to lift annual production by 275.7 million tonnes (mt) by 2029 compared with 2025 levels. CreditSights said it expected iron ore production in



Australia to grow by 2.5 per cent in 2025, driven by expansions and the commencement of production at smaller projects, including the ramp-up of Mineral Resources' Onslow Iron and Fortescue's Iron Bridge. "We believe that Australia's placement at the low-

## Tea production, exports this year likely to surpass 2024 figures

**Mithun Dasgupta**  
Kolkata

The Indian tea industry expects both production and exports to be higher for this year compared with last year. While the output of the brew is likely to grow marginally, export is expected to grow significantly buoyed by higher shipments to Iran, Iraq and China. The country produced 1,284.78 million kg (mkg) of tea in 2024. Production of the brew till October 2025 reached 1,133.41 mkg, registering an increase of 1 per cent compared to the corresponding period of 2024. "I think tea production for this year will be marginally

higher compared to last year. Last year, we closed plucking of tea leaves in the gardens from December 1. This year, we are operating in the whole of December. So, we can expect that this year's production would be around 20-25 mkg higher than last year," Indian Tea Association Chairman Hemant Bangur told *businessline*. Notably, last year, the Tea Board notified that the last plucking date for gardens situated in all elevations in Darjeeling hills, Sikkim, Himachal Pradesh and Uttarakhand, and in the Doora and Terai regions of West Bengal would be November 30, 2024.

**GAINFUL DECEMBER**  
"Based on current trends,



total tea production in 2025 is projected to reach around 1,342 mkg, which would be approximately 3 per cent higher than the previous year," said PK Bhattacharjee, Secretary-General, Tea Association of India. "The increase in crop is attributed to December production this year, as the cropping season was closed

early during the last year as mandated by the Tea Board," he said. "The export situation is good. We should end this year by 15-20 mkg more than last year. It is mainly due to higher shipments to Iran, Iraq and China," Indian Tea Exporters Association Chairman Anshuman Kanoria told *businessline*. India exported 256.17 mkg of the brew last year. Exports till October 2025 stood at 228.52 mkg compared to 214.64 mkg in the same period of 2024. "Until October, export was quite good. Beyond October also, the trend has not been bad. So, I think we should have higher export numbers compared to 2024," Bangur said.

## LT Foods to set up facility in Karnataka for regional rice varieties

**Meenakshi Verma Ambwani**  
New Delhi

LT Foods Ltd is setting up a manufacturing facility in Raichur, Karnataka, for regional rice varieties, including Sona Masoori and Kolam. The company will invest ₹6 crore, which will be funded with internal accruals. The move will enable the company to strengthen its value chain for South India's preferred rice varieties and tap into the rapidly formalising regional rice market. The facility will have an initial estimated production capacity of 30,000 tonnes per annum. The company said that commercial production is expected to commence around February, subject to the receipt of necessary stat-



The unit will have an initial production capacity of 30,000 tonnes per annum

utory and regulatory approvals. **STRATEGIC STEP** Ritesh Arora, CEO-India Business & Far East, LT Foods Ltd, said, "Regional varieties such as Sona Masoori and Kolam have deep-rooted consumer relevance and consistent demand, and this investment allows us to further

strengthen the value chain — from sourcing to processing and delivering a consistent experience to our consumers." Karnataka represents one of India's most vibrant and attractive markets for regional rice, both from a production and consumption standpoint, he added. The State is a significant producer of premium non-basmati rice and is supported by a large, discerning consumer base with a strong affinity for regional specialties. Varieties such as Sona Masoori and Kolam are staples across south Indian households, with the former enjoying widespread acceptance beyond Karnataka in Andhra Pradesh, Telangana and among the global Indian diaspora.

## Agtech start-up Bharat Intelligence aims to become 'Urban Company' in horticulture

**Subramani Ra Mancombu**  
Chennai

Mumbai-based agtech start-up Bharat Intelligence aims to emerge as the "Urban Company" in horticulture by connecting farmers with agricultural workers, its founders, Azhaan Merchant and Gourav Sanghai, have said. As part of this, the company began offering skilled farm workers to grape farmers in the Nashik region two months ago. It plans to do come up with a similar offering for banana farmers from January in Maharashtra's Solapur region, they said in an online interaction with *businessline*. "What we are trying to do is create an end-to-end solution. Think of it like a marketplace, like what Urban Company has done. We are trying to do something sim-



Gourav Sanghai (left) and Azhaan Merchant

ilar for the agrarian economy," said Merchant. Bharat Intelligence has come up with an artificial intelligence-powered platform connecting farmers and agriculture workers through a simple WhatsApp interface, said Sanghai. "The platform aims to make labour availability predictable, fair and efficient, addressing both sides of the crisis. It gives farmers timely access to skilled workers when they need them most. Farm labourers, on the

other hand, get higher income, have increased mobility, with their job profiles matched by data," he said. The workers are now earning on average ₹800 a day compared with around ₹600 earlier. The payment is made the same day. **NO SKILLED HANDS** Merchant and Sanghai benefited a lot from watching India's largest farmer-producer company (FPC), Sahaydri Farms, which re-

cently invested ₹7 crore in the start-up. One of the problems that farmers cultivating grapes in the Nashik region faced was the lack of skilled farmhands. There are at least 7 lakh tribal migrant workers, who come from the interior parts of the region. With Sahaydri Farms increasing the area under grapes to 1.5 lakh acres, the need for agricultural workers increased rapidly. "Labour wages have been increasing 10-15 per cent annually. No one is skilling these labourers. There is no formal player that is, frankly, organising this workforce. So farmers are complaining," said Merchant. Bharat Intelligence has enrolled about 1,000 labourers to work on the grape farms. "We are planning to build that now to about 10,000 in the next 12 months," he said.

### BEAN IN THE SUN



**PRICES PERK UP.** Workers dry coffee beans at a plantation in Chikkamagaluru, Karnataka. India's coffee exports are expected to top \$2 billion in 2025 amid a global supply shortage. Arabica parchment prices have risen to ₹25,500-26,000 per 50 kg bag, while arabica cherry, robusta parchment and robusta cherry remain lower. Many growers are holding back stocks in anticipation of better prices PTI

## Neem trees now fighting for survival

'Dieback disease', which drains chlorophyll from the leaves, has affected 60% of trees in Telangana

**KV Kurmanath**  
Hyderabad

Neem trees, long valued for their antiseptic qualities, are in big trouble. Over 60 per cent of trees in Telangana are infected with the destructive fungus *Phomopsis azadirachtae*, commonly known as "Dieback disease". The disease is named so because it begins at the terminal twigs and progresses downward toward the trunk, draining chlorophyll from the leaves. Though trees are planted at considerable distances, the disease is spreading rapidly as birds carry the spores. The fungus does not harm humans or other plants, but neem plants are likely to succumb.

**HEAVY RAIN** Scientists attribute the virulent attack to persistent heavy rainfall during the monsoon season. Most infected trees can withstand the attack and recover after a few months. B Sadasivaiah, a botany lecturer at the Government Degree College in Jadcherla, said while neem trees are known for their medicinal properties and are generally resistant to many pathogens, they are susceptible to 20-30 types of bacteria, viruses and fungi. "The current surge in the fungal attack is directly linked to heavy and prolonged heavy rain between June and October. Copious moisture levels are an ideal condition for the growth of



the fungus," he told *businessline*. Sadasivaiah and his team studied 3,000 neem trees before and after the fungal attack in the Mahabubnagar and Jadcherla regions when it first surfaced four years ago. "We have noticed that 99 per cent of the mature trees recovered within a few months. However, young trees aged 1-2 years remain

highly vulnerable," he said. **NATURAL REMEDIES** For management, Sadasivaiah advises against using chemical sprays such as Endosulfan or Monocrotophos, as they are ineffective. Instead, he recommends pruning infected branches, specifically those about the thickness of a human forearm. Research has found that applying a henna paste to the pruned areas or watering the roots with a henna extract solution could help combat the pathogen. Sadasivaiah expects the current outbreak in Telangana, Karnataka and Maharashtra to persist for nearly a decade until the trees' genetic structures adapt to the fungus.

## Cardamom auction platform's dealer licence revoked for violating rules

**Our Bureau**  
Kochi

The Spices Board has cancelled the cardamom dealer's Licence of Cardamom-auction.com (trade code DL-253) for violating provisions of the Cardamom (Licensing and Marketing) Rules, 1987. Under the CLM Rules, only registered dealers may purchase cardamom from registered growers and estate owners or participate in the auction system. With the licence revoked, Cardamom-auction.com is no longer authorised to take part in auctions or buy cardamom from growers. The Board advised all auctioneers and growers to refrain from transactions with the entity, the release said.

## Maharashtra's grape hub Sangli to get Raisin Research Centre

**Our Bureau**  
Pune

Sangli, Maharashtra's grape and raisin hub, will soon get a dedicated Raisin Research Centre aimed at strengthening research, quality improvement, processing and value addition in raisin production. The proposal was approved recently at a meeting of the Senate of Shivaji University, Kolhapur, following a demand raised by Sangli MLA Sudhir Gadgil. The Senate accepted the proposal in principle, paving the way for the establishment of the centre under the university's jurisdiction. Gadgil said Sangli is among the leading producers of grapes and raisins in the country, yet Maharashtra



does not have a specialised raisin research centre. **R&D TRAINING** He stressed that such a centre was necessary to support farmers and processors through scientific research and skill development. Gadgil proposed that Shivaji University establish a raisin research and skills

training centre in the district. He said raisins produced in Sangli and nearby areas are of high quality and enjoy strong demand, but producers lack access to dedicated research and development support. Raisin growers have been demanding such a centre in view of increasing competition in export markets and the influx of imports, particularly from China. A research facility, they said, would help improve productivity, quality standards and global competitiveness. The university has decided to start the centre at a temporary location in the initial phase and later shift it to a permanent site. Appointments of required staff to run the centre will also be taken up in due course.



QUICKLY.

**Delhi: Air quality improves as AQI drops to 234**

**New Delhi:** The capital breathed slightly easier for the second consecutive day, with the air quality improving to the 'poor' category with the Air Quality Index at 234 on Thursday. Transport emissions and pollution from neighbouring cities continued to contribute to the capital's air pollution load, according to official data. Delhi's 24-hour average AQI stood at 234 at 4 pm, remaining in the 'poor' category. But, this marked a significant improvement from the 'severe' AQI of 412 recorded at 4 pm on Tuesday. **PTI**

**Logistics space demand hits a high in 24 cities**

**New Delhi:** Demand for industrial and logistics spaces hit an all-time high this year, with leasing volumes rising nearly 19 per cent to 76.5 million sq ft across 24 major cities in India, according to Savills. Real estate consultant Savills India data showed that the manufacturing sector took on lease 29 per cent of spaces, followed by third-party logistics firms (28 per cent) and e-commerce players (12 per cent). **PTI**

# Army is now 91% self-sufficient in ammunition production

**SUPPLY CHAIN.** With 159 of 175 variants indigenised, it can sustain extended conflicts

**Dalip Singh**  
New Delhi

The Army has indigenised 159 of the 175 ammunition variants in its inventory, achieving 91 per cent self-sufficiency and significantly reducing dependence on imports at a time when global insecurity has disrupted supply chains.

The move ensures sustained firepower for a prolonged conflict, if required.

To accelerate *aatmanirbharta* in the production of military-grade ammunition, the Ministry of Defence (MoD) has roped in defence public sector undertakings such as Munitions India Ltd (MIL) and private players, including Solar Industries India Ltd.

The push comes as the three services continue to be at a high level of operational readiness following Operation Sindoor.

## SMART AMMUNITION

Of the remaining 16 ammunition variants, the MoD has initiated in-house pro-



**BUSINESS PROPOSITION.** To ensure viability, India has stepped up exports of military-grade ammunition and explosives to several countries, including the US and Europe

duction of four to seven types of bullets, rockets and missiles to further enhance the Army's fighting capability through smart munitions, sources familiar with the developments said.

These include the Russian-origin armour-piercing fin-stabilised discarding sabot (APFSDS) anti-tank ammunition and Swedish-designed 84 mm ammunition. The projects are expected to be completed shortly, the sources added.

The MoD had sought

transfer of technology (ToT) for the Russian APFSDS as early as 2015-16. Production facilities for the ammunition are now at an advanced stage of establishment at MIL's headquarters in Pune, Maharashtra.

At the same time, the Army, in consultation with the MoD, has decided to club five ammunition variants under "economic order quantities." As the overall requirement for these variants is limited and existing reserves are adequate, domestic pro-

duction is not being pursued for them, sources explained.

## FUTURE WARFARE

"Future wars would be intense and complex. We won't have an edge unless we have smart ammunition that enable precise, deep strikes with reduced collateral damage to take out vital targets," sources stated.

Besides artillery, the Army is also seeking smart ammunition for combat UAVs.

During the current year, the Army procured ammunition worth about ₹6,000 crore under Emergency Procurement-6 to ensure that its operational preparedness and firepower remain intact.

## EXPORT PUSH

While indigenisation remains a strategic priority, the MoD is also examining ways to keep production lines viable during peacetime, sources said.

As part of this effort, India has stepped up exports of military-grade ammunition and explosives to several countries, including the US, and to Europe.

# China accuses US of 'sowing discord' between it and India

**Dalip Singh**  
New Delhi

China on Thursday accused the US of attempting to undermine Beijing's relations with New Delhi, calling a recent Department of War report "irresponsible" and misleading.

Responding to the report at a regular press briefing in Beijing, Chinese Foreign Ministry spokesman Lin Jian said it "distorts China's defence policy, sows discord between China and other countries, and seeks to provide a pretext for the US to perpetuate its own military hegemony," as per a Bloomberg dispatch.

The remarks came after the US Department of War report to the Congress suggested that China could use reduced tensions along the Line of Actual Control (LAC) to stabilise bilateral ties with India while limiting the deepening of India-US relations. Lin rejected the claim, saying China was committed to developing relations with India "along the track of sound and steady development," and added that the situation along the border was "generally stable".



Chinese Foreign Ministry spokesman Lin Jian

China and India have taken steps over the past year to ease strained ties following the prolonged border standoff.

## FRICTION POINTS

In October 2024, the two sides announced an agreement to disengage from remaining friction points along the LAC, days before President Xi Jinping and Prime Minister Narendra Modi met on the sidelines of the BRICS Summit. Direct flights between the countries resumed in October after a gap of more than five years, and Prime Minister Modi visited China in August for the first time in seven years.

The Pentagon's annual re-

**Chinese Foreign Ministry's Lin Jian** said the US seeks to provide a pretext to perpetuate its own military hegemony

port to the US Congress, titled *Military and Security Developments Involving the People's Republic of China 2025*, said Beijing was "probably seeking to capitalise on decreased tension along the LAC" to stabilise ties with India and curb closer strategic cooperation between New Delhi and Washington, *businessline* reported on Thursday. However, it noted that India was likely to remain cautious, adding that "continued mutual distrust and other irritants almost certainly limit the bilateral relationship".

The report also reiterated concerns over what it described as a "historic military build-up" by China, warning that it has made the US homeland "increasingly vulnerable". Beijing has previously rejected such characterisations.

# Gujarat rolls out 3 clean energy policies, eyes over ₹5.75 lakh crore in investments

**Avinash Nair**  
Ahmedabad

Unveiling three major clean energy policies — the Integrated Renewable Energy Policy, Pumped Storage Project Policy and Green Hydrogen Policy, the Gujarat government on Thursday announced policy support for an integrated renewable energy ecosystem.

The green hydrogen roadmap alone is set to unlock over ₹5 lakh crore in investments and generate six lakh jobs by 2030, while pumped storage projects are expected to attract ₹75,000 crore in investments.

A key feature of the Integrated Renewable Energy Policy 2025, unveiled by Gujarat Chief Minister Bhupendra Patel, is the inclusion of rooftop wind projects, wherein mini and micro-scale wind turbines with capacities below 50 kW can be



installed by consumers on rooftops or within their premises.

Small-scale wind projects will also be eligible to participate in Virtual Net Metering (VNM) and Group Net Metering (GNM) schemes, once notified by the Gujarat Electricity Regulatory Commission, enabling collective access and benefit-sharing, particularly for consumers without suitable rooftop space.

Beyond rooftop wind, the

Integrated Renewable Energy Policy covers ground-mounted solar, rooftop solar, floating solar, wind, rooftop wind-solar hybrid and wind-solar hybrid projects, with or without Battery Energy Storage Systems (BESS).

## CAPACITY TARGETS

The policy sets a target of 100 GW of renewable energy capacity by 2030, integrating solar, wind, hybrid and storage projects under a unified framework.

It also encourages geothermal, tidal and wave energy, as well as concentrated solar thermal power projects.

## PUMPED STORAGE PLAN

Complementing renewable generation, the Gujarat Pumped Storage Project Policy, 2025, aims to strengthen the State's energy storage infrastructure.

Under this policy, the government plans to set up 75

GW of pumped storage capacity and attract an investment of ₹75,000 crore by 2035.

With the Green Hydrogen Policy, the government aims to attract investments worth over ₹5 lakh crore and create nearly six lakh direct and indirect jobs in green hydrogen and renewable energy through the policy.

The State plans to establish 3 million tonnes per annum (mtpa) of green hydrogen production capacity, supported by 30 GW of electrolyser capacity and 75 GW of renewable energy capacity.

Currently, Gujarat's demand for green hydrogen stands at 1.3 mtpa, driven mainly by refineries, steel and fertilizer industries.

The demand is expected to increase to 2 mtpa by 2030, further strengthening the State's role in India's clean energy and industrial decarbonisation efforts.

# Private capital has reshaped Chennai's public bus services in 3 years: World Bank

**T E Raja Simhan**  
Chennai

Chennai's public transport bus service has undergone a sea change in the last three years — from waning ridership, a shrinking fleet and eroding public trust to winning the "City with the Best Public Transport System" of the Central government's Ministry of Housing and Urban Affairs.

According to a World Bank blog, thanks to a three-stage blueprint — plan, contract, leverage private sector partners — embedded in the Chennai City Partnership Programme and launched in 2022 supported by the World Bank Group and the Asian Infrastructure Investment Bank, a bankable market for electric buses was created through structured contracts.

Importantly, the city attracted private investment,



An MTC e-bus plying on Chennai roads BUJOY GHOSH

helping to transform the Metropolitan Transport Corporation (MTC) from a State-owned operator waiting for bailouts into a performance-driven service provider. MTC now carries 35 lakh passengers daily, tracks customer satisfaction and is in the process of deploying more than 1,000 privately financed electric buses, said the blog.

## CHARTED PLAN

In 2021, the State government came up with a 10-year

business plan. It was launched in July 2023 with plans to double the fleet from 3,450 to 7,500 buses by 2032 (two-thirds electric), lift daily boardings to 53 lakh from 28 lakh and track customer satisfaction through annual surveys and open data. This was embedded in Chennai's revised multimodal Comprehensive Mobility Plan (November 2025), the blog said.

Chennai tackled its biggest challenge of increasing the number of buses in an

affordable manner with gross cost contracts (GCC) that shifted capital responsibility to private operators while retaining public control over service design and fares. Under the GCC, private operators finance, procure, operate and maintain buses, earning fixed per-km payments, while the MTC retains fare policy and revenue collection, protecting affordability and social programmes such as free travel for women.

As a result, \$150 million in private capital was mobilised under the contracts — one of South Asia's largest urban e-bus procurements; 18-20 per cent lower costs than in-house operations, locking in \$620 million savings over 12 years, which can be reinvested in service expansion and passenger amenities. The government procured 1,025 electric buses and associated services awarded through competitive bidding.

# 6 dead, including a 5-year-old, in bus-truck collision in Karnataka's Chitradurga

**Our Bureau**  
Bengaluru

Six people, including a five-year-old girl, were killed and seven are missing after a container truck collided with a luxury sleeper bus on National Highway 48 near Javanagondanahalli in Chitradurga.

The bus's exit door jammed, hampering evacuation efforts.

The accident adds to a series of recent road tragedies across India, including a December 16 vehicle

pileup on the Yamuna Expressway that left 13 dead and an October 24 sleeper bus fire in Andhra Pradesh that claimed 20 lives.

The bus, carrying 33 passengers en route to Gokarna, caught fire on impact. According to reports, the truck driver allegedly jumped a road divider and crashed into the oncoming bus.

Karnataka Chief Minister Siddaramaiah announced ₹5 lakh compensation each for the families of the deceased and ₹50,000 for the injured.

Prime Minister Modi also announced ex gratia of ₹2

lakh from the Prime Minister's National Relief Fund for the families of the deceased and ₹50,000 for the injured.

## DEMAND FOR PROBE

BJP leader and MLA Basanagouda Patil Yatnal called for government action in Vijayapura.

He urged the Karnataka government to order a through inquiry into bus safety standards and take strict action against companies operating vehicles without adequate safety measures.

# TN to host 4<sup>th</sup> annual technology conference, Umanage, on January 8-9

**Our Bureau**  
Chennai

The Tamil Nadu government will organise the 4<sup>th</sup> edition of Umanage, the State's flagship technology conference, in Chennai on January 8 and 9.

Announcing the conference on X, Palanivel Thiaga Rajan, Minister for Information Technology and Digital Services of Tamil Nadu, said the event will bring world-class innovators together with young professionals

and students. "The intent of the technology conference has always been to bring worldclass thinkers to share their ideas, impact and innovation with the youth of Tamil Nadu," he stated in a video shared on X.

"In an era where trade barriers are being erected and the old world order is being shifted, resilience in human capital and exposure to new ideas will be the catalysts for growth and we hope that all such innovators can come together at the conference to solve both in-

ternational and local problems," he added.

Umanage was launched as an annual tech conference in 2023 to bring together key players of the technology ecosystem and provide a platform for the community of tech-driven companies to flourish both in and outside the State.

It aims to build an ecosystem that will make Tamil Nadu a destination of choice for both global and young tech companies and to build technologies of the future.

# Snowfall revives tourism in Gulmarg after Pahalgam slump

**Gulzar Bhat**  
Srinagar

Following the recent spell of snowfall, Gulmarg, the popular ski resort in north Kashmir, has witnessed a notable revival in tourist footfalls in winter. The uptick comes after tourism in the Valley suffered a major setback following the April 22 attack in Pahalgam.

Hotels in the area are reporting a steady rise in occupancy after weeks of sluggish business.

"Around 50 per cent of hotels are booked at present," said Mohammad Sharif, manager at Hotel Grand Mumtaz, Gulmarg.

He said the snowfall had renewed interest among tourists who were earlier reluctant to travel. "This sea-



**CHILLING OUT.** With fresh snowfall, winter sports and recreation activities are picking up in Gulmarg **ANI**

son was going slow, but snowfall has brought tourists back. Enquiries and bookings have increased significantly after the fresh spell," he said.

## RENEWED RUSH

Tourists visiting Gulmarg echoed similar views. Rahul Sharma, a tourist from Delhi, said he had postponed his

trip earlier due to the prevailing situation but decided to visit after tracking weather updates. "We were unsure earlier, but the snowfall and improved arrangements encouraged us to come," he said, adding that skiing and snow activities were the main attractions.

Rush was also visible at the Gulmarg Gondola, where

increased tourist activity was noticeable throughout the day.

Tourism officials said efforts were being intensified to sustain the momentum.

Deputy Director, Tourism Kashmir, Waseem Raja said the department, in collaboration with other stakeholders, is organising a series of events to attract more visitors. He noted that there had been a gradual improvement in tourist inflow following the fresh snowfall, and expressed the hope that arrivals would pick up further in the coming days.

With peak winter still ahead, stakeholders hope that snowfall-driven tourism will help offset losses suffered earlier in the season.

Official data for 2025 reflects the impact of the April

incident on tourist movement.

## TOURIST INFLOW

The Valley recorded a footfall of 10.47 lakh tourists, including 21,361 international travellers.

Tourist arrivals remained strong during the first four months of the year. For instance, April saw 1.75 lakh domestic tourist arrivals and 4,145 international visitors.

Following the attack, in May, domestic tourist numbers dropped sharply to 18,246, and international arrivals to 607. Although some recovery was seen in the subsequent months, numbers remained largely below average.

In August, domestic tourist arrivals stood at 62,430, while foreign tourist numbers rose to 1,399.

# Seven national waterways totalling 668 km cleared for development in Maharashtra

**Our Bureau**  
Pune

The Centre has identified 14 national waterways in Maharashtra, of which seven, with a navigable length of 662.97 km, have been found feasible for development by the Union Ministry of Ports, Shipping, and Waterways.

They include Godavari river, Arunavati-Aran, Dabhol Creek-Vashishti river, Kalyan-Thane-Mumbai Waterway, Vasai Creek and Ulhas river, Revadanda Creek-Kundalika river, River Tapi and Wainganga-Pranahita.

NW-10 (Amba river), NW-53, NW-83 (Rajpuri Creek), NW-85, NW-89 (Savitri river-Bankot Creek), and NW-91 (Shastri

river-Jaigad Creek) handled 45.35 per cent of the country's total inland water transport cargo in 2024-25.

## LOGISTICS POLICY

The Inland Waterways Authority of India provides assistance to operators to promote cargo and passenger movement. It is responsible for the development and regulation of inland waterways for shipping and navigation, while economic activity and industrialisation along river banks fall under the jurisdiction of the State governments.

The Maharashtra Logistics Policy-2024 envisages several initiatives to strengthen coastal logistics and promote port-led industrialisation, particularly in

Raigad, Ratnagiri and Sindhudurg districts. The policy proposes the development of integrated logistics hubs, improved coastal connectivity and enhanced port infrastructure to ensure efficient cargo movement and support economic growth.

## TO ADVERTISE PLEASE CONTACT

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Trichy : 0431 - 2302801  
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thehindu **businessline.**



QUICKLY.

Sun Pharma arm recalls anti-fungal shampoo in US



**New Delhi:** Taro Pharmaceutical Industries, a unit of Sun Pharma, is recalling over 17,000 units of an anti-fungal medication in the US due to manufacturing issues, according to the US Food and Drug Administration (USFDA). The US health regulator stated that Hawthorne-based Taro is recalling 17,664 units of the Ciclopirox Shampoo that treats seborrheic dermatitis. [PTI](#)

Nvidia to licence Groq tech, hire executives

Nvidia will licence chip technology from start-up Groq and hire its CEO, a veteran of Alphabet's Google. Groq specialises in inference, where AI models have already been trained to respond to requests from users. While Nvidia dominates the market for training AI models, it faces much competition in inference, where traditional rivals such as Advanced Micro Devices have aimed to challenge it as well as start-ups, such as Groq and Cerebras Systems. [REUTERS](#)

# States weighing cap on software engineering seats

**TOO MANY HANDS.** Tech hiring slowdown raises concerns over employability and oversupply of computer science graduates amid high intake in colleges

**Sindhu Hariharan**  
**KV Kurmanath**  
**Aishwarya Kumar**  
Chennai/Hyderabad/Bengaluru

Even as engineering graduates grapple with lower job opportunities, the demand and, consequently, the number of computer science engineering seats, continue to rank high, raising questions around the employability of this pool and leading States to mull intervention.

As the authorities in Karnataka recently mooted the need to cap the number of seats in the computer science stream, officials in Tamil Nadu and Telangana also acknowledged the need to have a serious dialogue with colleges and sensitise students on looking beyond computer science courses.

Experts, however, noted that the States may not be able to mandate this as it is governed by the All India Council for Technical Education (AICTE), and market forces will sooner or later correct this.

**SOUGHT-AFTER**  
In the case of Karnataka, while a formal cap on computer science seats has not yet been implemented, the proposal is under consideration.

A senior Education Department official, who spoke

on the condition of anonymity, told *businessline* that CS seat capacity had nearly doubled in four years — from 20,812 in 2020 to 38,178 last year, with 7,785 new seats added in 2024 alone.

“The slowdown in tech hiring has reduced demand, which is why a cap on CS seats, or even a partial rollback, is being considered to prevent oversupply,” the official said. “Even with the hiring slowdown, CS, ECE and information science continue to be the most sought-after streams and record the lowest vacancy levels compared to others,” the official added.

Karnataka has 245 engineering colleges with a combined intake of about 1.51 lakh seats, including 38,178 in computer science, 20,208 in electronics and communication engineering, 9,108 in information science, and 8,960 in mechanical engineering. Of these, 71,303 seats fall under the government quota, and the remaining are filled through Comed-K, the consortium of private engineering colleges.

A State official in Tamil Nadu said ideally the number of seats should be decided by market forces but given the “herd mentality” of flocking to computer science engineering, sometimes the realisation hits too late. “At best we can convene a meet-



**GROUND REALITY.** Seat capacity has nearly doubled in four years from 20,812 in 2020 to 38,178 last year with 7,785 new seats added in 2024 alone

ing and advise colleges to distribute seats across streams and not go on increasing computer science seats,” the official added.

**AI ADVANCEMENTS**  
Experts estimate Tamil Nadu has over 3 lakh engineering seats with almost 18-20 per cent of this in computer science streams. The top deemed universities alone hold about 10,000-15,000 computer science seats themselves.

The rapid advancements in AI, coupled with recent layoffs should act as a warning call for current and future entry-level jobs in tech,

they added. Telangana is planning to discourage students from joining CSC and allied streams, given the slack in demand from companies.

“We held a meeting with over 800 parents. I told them there is a huge oversupply of CSC candidates and there are no takers in the industry. I told them it is time they join their wards in other engineering disciplines,” Prof (Dr) V Balakista Reddy, Chairman of the Telangana Higher Education Council (TGCHC), said. He hinted that the government might even scrap scholarships for those joining CSC and allied

- FEW JOBS**
- Demand for seats still high amid job woes
  - Karnataka considering cap/partial seat rollback
  - TN & Telangana say interventions needed
  - States may have limited authority to cap seats
  - Colleges cite students’ herd mentality
  - Experts warn AI advancements, tech layoffs are risky

States to take a stance, because if the approval is granted by AICTE based on existing norms, colleges could challenge proceedings.

“The problem is seats setting is based on infrastructure such as number of faculty, computers, and other parameters rather than the job market. The best forum available to the State is to discuss this with college heads in the academic senate of Anna University, and with the Association of Private self financing engineering colleges in Tamil Nadu,” he said.

**NO COORDINATION**  
Career consultant Jayaprakash Gandhi believes there is a lack of coordination among AICTE, universities, and corporations. “State governments and relevant universities should implement appropriate measures to curb the substantial growth in specific fields of study. We previously encountered a similar situation years ago when numerous engineering institutions disproportionately expanded their mechanical engineering programmes,” he said.

For the past two years, the influx of computer science engineering graduates has been higher, and approximately 70 per cent of future graduates will be from computer science and related

disciplines, while the number of available positions in core engineering fields is significantly lower, Gandhi noted.

An official at a large private deemed university based in Tamil Nadu noted while there is some strain in placements in the last couple of years, the demand side has seen no slowing down with students continuing to mention computer science as first preference.

“Computer science seats, including in AI/ML/data science streams, continue to be in high demand even though the placements are not happening big time. On the other hand, the core groups (civil and mechanical) are registering sizeable placements. A good number of our core groups (in a total of 120) placements,” a promoter of an engineering college in Hyderabad told *businessline*.

Prof Jawahar Doraswamy, University Chancellor of PES University, said the intake at its RR Campus is 1,740 seats and 1,260 seats at its EC Campus, with 2,996 seats filled.

“There are only four vacancies, largely due to delayed medical admissions. Demand continues to be strong, especially for Bengaluru-based institutions with consistent placement outcomes,” he said.

## Mumbai Metropolitan Region’s second airport starts operations

**Aneesh Phadnis**  
Mumbai

Christmas day heralded a new chapter in the Mumbai Metropolitan Region’s airport infrastructure development, with the formal opening of the Navi Mumbai airport bringing cheer to air travellers to and from the *Urbs Prima in Indis*.

An IndiGo Airbus A320 aircraft from Bengaluru with 160 passengers was the first to touch down at 7.32 am. The first departure was of IndiGo as well, and it carried 185 passengers to Hyderabad an hour later.

Built at a cost of over ₹19,650 crore, the airport addresses the connectivity needs of Navi Mumbai, Thane, Pune and other regions, and on day one, travellers took full advantage of it.

“It is a big relief for us and makes commute to home easier. The airport will also take the pressure off the existing Mumbai airport,” said Hyderabad resident Ashwini Betala. “We have been waiting for this day for 20 years,” said Kunwar Khanna, who flew in from Delhi.

While most chose to fly for connectivity, some chose for cost. “I bought the ticket for



**NEAR-TERM OUTLOOK.** The Navi Mumbai airport is expected to handle a couple of million domestic passengers in FY26. International flights are expected to start from next March [PTI](#)

Goa a day before only because it was cheaper from here than Mumbai,” said Yukta Pai.

**CELEBRATORY NOTE**  
The day began on a celebratory note with Adani Group chairman Gautam Adani greeting airport staff and passengers. He called the airport opening a proud day for Mumbai and India.

Also present on the occasion were Param Vir Chakra awardees and sports personalities Suryakumar Yadav, Sunil Chhetri and Mithali Raj. Villagers, whose land was acquired for the airport, were felicitated and given a 40-minute joyride in an Air India Express aircraft.

On day one, the Navi Mumbai airport handled 48 flights, serving around 4,000 passengers. The airport is expected to handle a couple of million domestic passengers in FY26. International flights are expected to start from next March.

Jeet Adani, Director, Adani Airports Holding Ltd, said the Navi Mumbai airport establishes a resilient multi-airport system for the Mumbai Metropolitan Region, boosting capacity, enhancing passenger experience and future proofing the region’s aviation growth.

**TEETHING PROBLEMS**  
While finishing and flooring works are still on, day one

operations were largely smooth. There were some teething problems like delays in baggage delivery in arrivals.

One passenger from Kochi named Fatima said her baggage lock was tampered with. Customers complained of patchy mobile networks, which made it difficult for them to book cabs. On its part, an executive from Uber said free rides were given to 150 passengers.

Another sore sight on day one was water leakage near the toilets in the arrival area.

“There is need for more signage on the highway. Google maps, too, need an update,” Uber driver Yogesh Sawatekar complained.

## Bangladesh PM frontrunner returns from exile ahead of polls

**Reuters**  
Dhaka

Bangladesh Nationalist Party acting Chairman Tarique Rahman returned from nearly 17 years in exile on Thursday, a homecoming the party hopes will energise supporters with Rahman poised to be the top contender for prime minister in February.

Hundreds of thousands of supporters lined the route from Dhaka’s airport to a reception venue, waving party flags and carrying placards, banners and flowers, as senior BNP leaders received Rahman at the airport under tight security. Rahman, 60, the son of ailing former Prime Minister Khaleda Zia, has lived in London since 2008 and led the BNP as acting Chairman since 2018.

His return comes as Bangladesh enters a sensitive election period under an interim government led by Nobel laureate Muhammad Yunus. The vote is seen as crucial to restoring political stability after nearly two years of turmoil. While authorities have pledged a free and peaceful election, recent attacks on media outlets and sporadic violence have raised concern.

## Infosys offers up to ₹21 lakh pay packages for specialised fresher roles

**Sanjana B**  
Bengaluru

Infosys is preparing to offer fresher compensation of up to ₹21 lakh per annum for specialised technology roles as part of its campus recruitment drive for the class of 2026, sources said.

In a recruitment banner circulated to engineering colleges, which *businessline* reviewed, Infosys detailed an upgraded campus hiring strategy for the class of 2026, underscoring a stronger push for premium technical talent even as the wider IT services sector remains guarded on fresher hiring.

**TIERED HIRING MODEL**  
The revised compensation framework introduces a tiered pay structure linked to skill depth and role complexity. Specialist Programmer (L1 to L3) trainees are offered packages ranging from ₹10 lakh to ₹21 lakh per annum respectively, while Digital Specialist Engineer trainees will earn ₹6.25 lakh per annum along with a joining bonus.

The recruitment programme is anchored around specialised trainee roles — Specialist Programmer and



Digital Specialist Engineer — reflecting Infosys’ push towards an AI-first services model.

By differentiating compensation across multiple skill tiers, the IT major appears to be formalising a shift away from uniform fresher salaries to a more capability-driven hiring approach.

Infosys had earlier announced its plans to hire 20,000 freshers in FY26.

The recruitment banner also highlighted that the hiring process for 2026 would be conducted entirely through on-campus, in-person evaluations.

Infosys said the evaluation will focus on both technical acumen and behavioural competencies.

Infosys did not respond to a detailed questionnaire sent by *businessline* till the time of going to press.

## Weight-loss drug approval all set to speed up food industry product overhaul in US

**Reuters**  
New York

Packaged food makers and fast-food restaurants may be forced to overhaul more of their products next year as newly approved, appetite-suppressing GLP-1 pills become available in January, analysts say.

More Americans are expected to try the drugs as a pill rather than as a shot because the medication will be cheaper and many patients are hesitant to inject themselves.

The US Food and Drug Administration approved Novo Nordisk’s Wegovy GLP-1 pill on Monday, sending shares of food companies down on Tuesday.

Eli Lilly’s rival medication is expected to gain approval from regulators next year. Food companies, including Conagra Brands and Nestle, are already dealing with shifts in consumer



tastes toward higher protein and smaller portions due to the popularity of weight-loss injections, and analysts believe widespread GLP-1 adoption could mean long-term changes in demand.

**MORE PROTEIN**  
To cope, businesses are promoting products with more protein, tweaking labelling to say they are GLP-1 friendly and working with large retailers to better market products.

“We are seeing people cut (back) specifically on salty snacks, liquor, soda, drinks,

and bakery snacks, and more focussed on protein and fibre, so we expect food companies and also restaurants to cater to this audience that is growing,” said JP Prossard, Consumer Foods Analyst at Rabobank.

“We’ll see more access to those drugs and a higher addressable market for products that have in mind the needs of the GLP-1 user,” he said.

Andrew Rocco, stock strategist at Zacks Investment Research, called Novo’s approval “ground-breaking” because the pill would be cheaper than the injectable version of Wegovy and deliver the same weight-loss metrics.

“High protein, smaller portions, and functional food innovation will be necessary,” he said.

Some 40 per cent of American adults are obese, US government data show, and around 12 per cent of adults say they currently take

GLP-1 drugs, according to a poll published last month by health policy research organization KFF.

Households using GLP-1 medications cut spending at grocery stores by 5.3 per cent and fast-food restaurants by about 8 per cent on average, according to a Cornell Research study published last week that used purchase data collected by Numerator from about 1,50,000 households.

Those reductions largely faded when households stopped using the medication. “The decreases we saw will likely show up in a much broader slice of the population” because of weight-loss pills, said Sylvia Hristakeva, one of the study’s co-authors.

**LONGER USE**  
She said the cheaper price and ease of use of pills will also make it likely that people use the medication for longer.

## Herbal or plant-based infusions cannot be labelled as tea: FSSAI

**Meenakshi Verma Ambwani**  
New Delhi

The Food Safety and Standards Authority of India (FSSAI) on Thursday said the term “tea” cannot be used on the labels of herbal or plant-based infusions as it will amount to misbranding.

It pointed out that only beverages derived from *Camellia sinensis*, including Kangra tea, green tea and instant tea, can be labelled as tea.

It directed food companies, including e-commerce platforms, to comply with the requisite standards and refrain from misbranding. It also asked the States and the UTs to ensure adherence to standards and take action.

“It has come to the notice of FSSAI that some food business operators are marketing products that are not obtained from the plant *Camellia sinensis* under the



**CHAI PE CHARCHA.** Only beverages derived from *Camellia sinensis* including Kangra tea, green tea and instant tea can be labelled as tea

name ‘tea’, such as ‘Rooibos tea’, ‘herbal tea’, ‘flower tea’, among others,” the Authority stated in an advisory.

**TRUE NATURE**  
It clarified that as per standards specified in the Food Safety and Standards (Food Product Standards and Food Additives) Regulations, 2011, the term “tea”, including Kangra tea, green tea and instant tea in solid form, shall be exclusively from the

plant *Camellia sinensis*.

Stating that every food package must carry the “true nature” of the food contained in the package on the front of pack, it added that the use of the word “tea” directly or indirectly for any other plant-based or herbal infusions or blends not derived from *Camellia sinensis* is misleading and amounts to misbranding.

“As per the aforementioned regulation, such

plant-based or herbal infusions or blends, which are not derived from *Camellia sinensis*, do not qualify to be named as tea,” it added.

All food business operators, including e-commerce engaged in manufacturing, packing, marketing, import or sale of such products, are directed to comply with the provisions of the Food Safety and Standards Regulation and refrain from using the term “tea” for any products not derived from *Camellia sinensis*, it added.

The Authority directed Food Safety Commissioners of the States and UTs and Regional Directors to monitor and ensure strict adherence to these provisions by the food business operators, including e-commerce.

“In case of non-compliance, necessary action shall be initiated as per the provisions of the Food Safety and Standards Act, 2006,” it added.