

A. Joseph Dorairaj

During admission season, marks, grades and per-centiles are the talk of the town. A staggering number of students have scored very high marks and outstanding grades. Some have managed to score cen-tum even in arts subjects. But this raises a question: is there a strong correlation between marks and com-pe-tencies? Sadly, the answer is no.

Problems

Where is the gap and how should it be addressed? Most teachers, including those in colleges and universities, are generous in awarding marks and grades so that they do not invite criticism that their students have not per-formed well in exams. The assessment pattern itself al-so subtly promotes high grades. Most questions are remember-recall questions that only test rote memory. There are hardly any higher order questions that test the ability to think, analyse, evaluate and apply concepts and theories learnt in class-rooms to real life. In many institutions, the Continuous Formative or Internal As-sessment, which accounts for close to 40% of the total marks, is not rigorous. Teachers generously award anywhere between 70-90% on the argument that stu-dents need to be helped to come out in flying colours. The key question, there-fore, is: do CGPAs help stu-dents progress to higher stu-dies or in their employment prospects? Many students



Marks are not enough

We need to re-visit and re-define excellence in terms of students' ability to navigate the complex challenges of life

who score excellent marks are unable to secure admis-sion in premier institutions for their Master's and re-search programmes or crack job interviews. This is a re-flection of their cognitive capabilities and the educa-tional system. Their CGPAs have given them a false sense of excellence.

Strategies

How can this be set right? By creating and promoting an ecosystem with a decent cor-relation between student competencies and grades. Bloom's Revised Taxonomy talks about six levels of

knowledge and question papers should deal with all of them. Higher order ques-tions that talk about analysis, critiques and evaluation and the translation of concepts and theories into realities are crucial. When confront-ed regularly with challeng-ing questions that are not memory-based, students will be forced to think and sharpen their cognitive ca-pabilities. Certain key educa-tion outcomes such as mul-ticulturalism and adaptability cannot be quantified and as-sessed using traditional benchmarks of excellence but they are vital to one's

growth and societal development. Students should be helped to think beyond CGPAs and transition to the real world where skills and competencies, both cog-nitive and meta-cognitive, matter. They should realise that critical thinking, prob-lem-solving and communi-cation skills and emotional intelligence are crucial to navigate the complexities of life. They should be encour-aged to go beyond text-books, exams, and grades and step into the real world where they will be assessed not by their marks and

grades but by their cognitive capabilities and humane qualities. This requires student-cen-tric classrooms that promote thinking skills with an em-phasis on analysis, interpre-tation and application and offer adequate space to raise questions and express di-verse points of view on aca-demic and non-academic topics. The obsession with marks and grades should be replaced by a focus on life-skills that will prepare fu-ture-ready citizens who can contribute to making the world a better place to live in. In the final analysis, high-er educational institutions should promote an ecosys-tem that weans students away from a memory-based educational system and nur-tures their thinking capaci-ties. Administrators, teach-ers and parents should realise that there should be a transition from classrooms to the real world fraught with multiple challenges. The whole exercise calls for a re-think on the notion of excellence. Traditionally, ex-cellence in academic circles was equated with enviable CGPAs where students were graded on the basis of pre-de-termined criteria. We need to re-visit and re-define ex-cellence not so much in terms of marks and grades but in terms of students' ability to navigate the com-plex challenges of life. This obviously calls for going beyond marks, grades and percentiles.

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SCHOLARSHIPS

Sightsavers India Fellowship

An initiative from Sightsavers India. **Eligibility:** Students holding an M.S., DNB or DO in Ophthalmology from a recognised institute in India who have a strong foundation in Clinical Ophthalmology and demonstrate a strong commitment to lifelong learning, adaptability, professional ethics, and emotional resilience. **Rewards:** ₹75,000 a month plus benefits. **Application:** Online **Deadline:** August 15 [www.b4s.in/edge/SIFS1](http://www.b4s.in/edge/SIFS1)

Margdarshan Mentorship Programme

An initiative from India Technology Centre (ITC), an entity of CNH Industrial **Eligibility:** B.Tech students (from any year) enrolled in Government or Government-Aided institutions in Delhi, Ghaziabad, Noida, Greater Noida,

Gurugram, or Faridabad who have minimum 60% in their previous academic year and annual family income of ₹600,000 lakh or less. **Rewards:** Exclusive one-on-one mentorships sessions and group webinars **Application:** Online **Deadline:** August 28 [www.b4s.in/edge/MARG1](http://www.b4s.in/edge/MARG1)

OakNorth STEM Scholarship

An initiative by OakNorth **Eligibility:** Female students who are residents of Haryana, Uttarakhand, and Bihar enrolled in a UG STEM course (any year) at government institutions who have scored 75% aggregate or more in Class 12 and minimum 65% in the previous semester and have an annual family income not exceeding ₹300,000. **Rewards:** ₹30,000 **Application:** Online **Deadline:** August 31 [www.b4s.in/edge/ONSS4](http://www.b4s.in/edge/ONSS4)

Courtesy: Buddy4study

TVS Indus Design Honours

The TVS Motor Company has launched the 'TVS Indus' Design Honours, a new annual challenge to nurture design talent and redefine the future of mobility by tapping into blend India's rich design heritage. The 2025 edition of the challenge is theme-based and draws inspiration from four distinctive regions of the country — Thar, Sahyadri, Kutch, and Mumbai. Participants must propose mobility concepts spanning mono-wheel, two-wheeler, and three-wheeler formats, while incorporating environmental,

social, and cultural relevance. Submissions will be evaluated by an expert jury comprising leading names from the world of design and mobility. Judging criteria include originality, contextual relevance, user-centricity, and feasibility. **Eligibility:** Design students (UG or PG) and non-design students between 14 and 20 years. **Deadline:** October 06. The top three winners will receive cash prizes up to ₹500,000, with additional recognition through a Viewers' Choice award and opportunities for internship with the TVSM Design Team. Registration is free. For more details about the challenge and how to enter, visit [www.tvhindus.com](http://www.tvhindus.com)



OFF THE EDGE Nandini Raman

I am a school teacher with a PG and B.Ed. I would like to appear for two government exams: sub-inspector and school assistant. How can I study and work? Should I opt for one exam? Anil

Dear Anil, Managing exam prep with your job is challenging but achievable with discipline and a well-structured plan. Be honest with yourself about the time you can dedicate and your capacity to handle the workload. If the syllabus overlap is significant and the exam dates allow, attempting both is possible. However, if you feel overwhelmed, focusing on one exam might increase your chances of success. Work on a pros and cons list to identify which job you would prefer and prioritise that exam. Create a realistic study schedule. Identify pockets of time to study (e.g., before/after school, during breaks, weekends). Assign dedicated slots for each subject for both exams, considering their weightage and your proficiency. Focus on common subjects first if you are preparing for both. For subjects unique to each exam, allocate time based on the exam date. Break the syllabus down into smaller, achievable weekly and monthly goals to track progress. Review your schedule and adjust it based on your progress. Analyse past papers to identify important topics and strengthen weak areas. Ensure your study space is free from distractions. Take regular mock tests with past question papers. Do not neglect your health. Sleep and eat well, exercise regularly, and maintain a positive attitude.

Identify potential roles

Uncertain about your career options? Low on self-confidence? This column may help

I finished ECE in 2021 and began preparing for the UPSC. I couldn't crack it and am still trying. I don't have a backup and am not interested in coding. How can I find a job? Shaikh

Dear Shaikh, Your ECE degree is valuable, and the skills that you have gained during your UPSC preparation are also an asset. Why is there no backup? Be open to opportunities and consider roles that might not be your ideal but can provide experience and income. Build your network and be open to starting at entry-level positions. Try internships to gain experience and get your foot into the door. Update your resume and LinkedIn profile and highlight the skills and knowledge relevant to the specific job roles you have applied for. Search for jobs on online platforms and specialised engineering job sites. Visit the career pages of companies you are interested in and apply directly. Connect with alumni from your college as they may have leads or insights. Prepare well for the interviews and be ready to answer questions about your technical knowledge, problem-solving approach, and motivation for the specific role and to explain the career gap due to UPSC preparation. Highlight the transferable skills you gained. Explore technical positions in government organisations related to telecommunications, defence, railways, and public sector undertakings (PSUs) that recruit ECE graduates. Keep an eye on notifications from SSC, state PSCs (for

technical roles), and specific PSU recruitments. After my B.Com., I took the UPSC exam twice but couldn't clear it. I cleared the UGC-NET in 2023. I am currently doing an M.A. in Public Administration and a Diploma in Labour Law through correspondence. I want a career that will allow me to balance my preparation for the UPSC exams and support myself. Lakshmi

Dear Lakshmi, Why don't you try teaching, tutoring or part-time administrative roles that provide a steady income and allow time to prepare for the UPSC exams? As you progress in your preparation, you can re-evaluate and potentially transition to a career that aligns with your Public Administration and Labour Law qualifications. Leverage your qualifications for immediate income and flexibility. You could be contract or guest faculty in colleges with your UGC-NET qualification. These roles offer flexible hours and can provide a decent income. You can also consider coaching institutes for UPSC exams, or for commerce and public administration. Consider freelance content writing or creation for educational websites, online learning platforms, or publishing houses or platforms like Upwork or Fiverr. Part-time data entry or administrative roles usually have fixed hours but provide a steady income with potentially less demanding mental effort. Once you complete your Diploma in Labour Law, you could also conduct small paid workshops or seminars

for small businesses or individuals on basic labour laws. I am from Kashmir. I have a B.Sc. (Hons) and M.Sc. Physics, and am doing a B.Ed. I wish to do my Ph.D. at a foreign university while also maintaining a professional career. How can I do this? Musabiah

Dear Musabiah, Do you want to do a Ph.D. as distance learning from a foreign university or move abroad to study? Either way, research and identify universities in countries that interest you and understand the structure of their programmes. What is the time commitment? Are there any mandatory on-campus residencies? What is the mode of communication with faculty? Evaluate the programme reputation and faculty and check eligibility requirements and admission criteria. Once you shortlist the programme, identify professors whose research interest aligns with yours and who will support your ideas. What about funding? If you plan to self-fund through a career, then a part-time or online Ph.D. may be more feasible. Check for scholarships for international students on FindAPhD.com and university websites. Your employer may sponsor a part of your research especially if it aligns with the company's interests. **Disclaimer: This column is merely a guiding voice and provides advice and suggestions on education and careers.**

The writer is a practising counsellor and a trainer. Send your questions to [eduplus.thehindu@gmail.com](mailto:eduplus.thehindu@gmail.com) with the subject line Off the Edge

Prabhu Aggarwal

In business school, reading Environmental, Social, and Governance (ESG) case studies may introduce the concepts, but it does not replicate the real-world pressures of active investing. In today's classrooms, however, students are no longer passive learners but active investors, taking the reins of student-managed ESG funds. At many MBA programmes, students are deciding whether to back a promising energy start-up despite its murky supply chain or divest from a once-stable company now facing climate-related lawsuits. Simulated through student-run ESG funds, these choices are making sustainable investing a lived experience rather than an abstract concept. These initiatives immerse students in live decision-making with donor-backed capital or mock portfolios where every buy and sell carries reputational stakes. Students are placed squarely at the intersection of ethics, analytics, and risk, resulting in an education that's high-stakes while being hands-on at the same time.

Experiential learning

Starting out as extracurricular CSR clubs, experiential ESG has matured into a cornerstone of business education. A decade ago, sustainable investing was often a single elective or a guest lecture within traditional finance modules. Today, the process of building



and managing ESG portfolios that rival professional standards is undertaken by entire cohorts. It reflects both corporate priorities and growing student demand. Programmes like NYU's Impact Investment Fund entrust students with actual donor capital and allow them to vet opportunities, perform due diligence, and track long-term performance. Competitions like the Turner Impact Portfolio Challenge have added a dynamic, competitive edge to ESG literacy. At the heart of these initiatives is a simple but powerful idea: learning by doing. MBA cohorts typically begin by allocating a simulated or real portfolio across sectors. They then apply ESG ratings from agencies such as MSCI and Sustainalytics. Thorough stakeholder mapping and an understanding of corporate net-zero targets is required for each investment decision. Regular re-

views mimic real-world portfolio management, where teams must rebalance holdings in response to market shifts and ESG controversies. Faculty advisors push them to defend positions, manage compliance considerations, and consider risk-adjusted returns. Such immersive setups simulate the complex tensions between profit, ethics, and long-term impact. **Informal incubators** The results can be seen beyond the classroom. Many studies have reported improved job prospects for students involved in such programmes. The ripple effects also move into industry and society. Student-run funds influence asset managers and even corporate boards as their visibility increases. Companies are increasingly aware that tomorrow's leaders — trained through these ESG initiatives — will demand higher transpa-

rency and responsibility. These funds also serve as informal incubators for innovative ESG strategies, which often find their way into mainstream investment frameworks. The demonstrated success of student-run ESG funds shows that immersive learning can close the divide between theory and practice in powerful ways. But these programmes must scale — becoming more accessible across campuses and integrating interdisciplinary expertise from climate science to ethics — to truly prepare leaders for a decarbonising world. As ESG investing becomes more sophisticated, so too must the curricula that shape its stewards. The next frontier is clear: to empower every MBA student to understand sustainable finance and drive it forward with confidence, precision, and purpose.

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SAVE THE DATE

**NNIMS' School of Business Management** invites applications to its MBA programmes with specialisations in Human Resources, Pharmaceutical Management, Business Analytics, and Digital Transformation. Admissions

are through the NMAT by GMAC exam. <https://nmat.nnims.edu/>

**IIM Kozhikode** will conduct the Common Admission Test (CAT) 2025 on November 30 across 170 cities. **Eligibility:** Bachelor's degree with at least 50% (45% for applicants from SC, ST and PwD categories)

**Deadline:** September 13. <https://iimcat.ac.in>

**IIT-Roorkee**, in collaboration with Futureense, launched a six-month PG Certificate in AI-Enabled Digital Marketing and MarTech. **Eligibility:** Graduates above 21 years with minimum 50% in undergraduate degree. <https://tinyurl.com/3mzadf9>

**GMAC** has opened registrations for NMAT by GMAC, which is accepted by 58 institutions in India for admissions to management programmes. The testing window will run from November 5 to December 19. Deadline to register is October 10. <https://www.mba.com/exams/nmat>.



