

Category

Bars

Bites

Other

Austr...

Canada

India

New Zealand

UK

USA

Total Sales  
\$2M

Total Cost  
\$702K

Total Profit  
\$1M

Total Boxes  
115K

Total Shipments  
333

Profit %

62.3%

Measure Selector

Cost

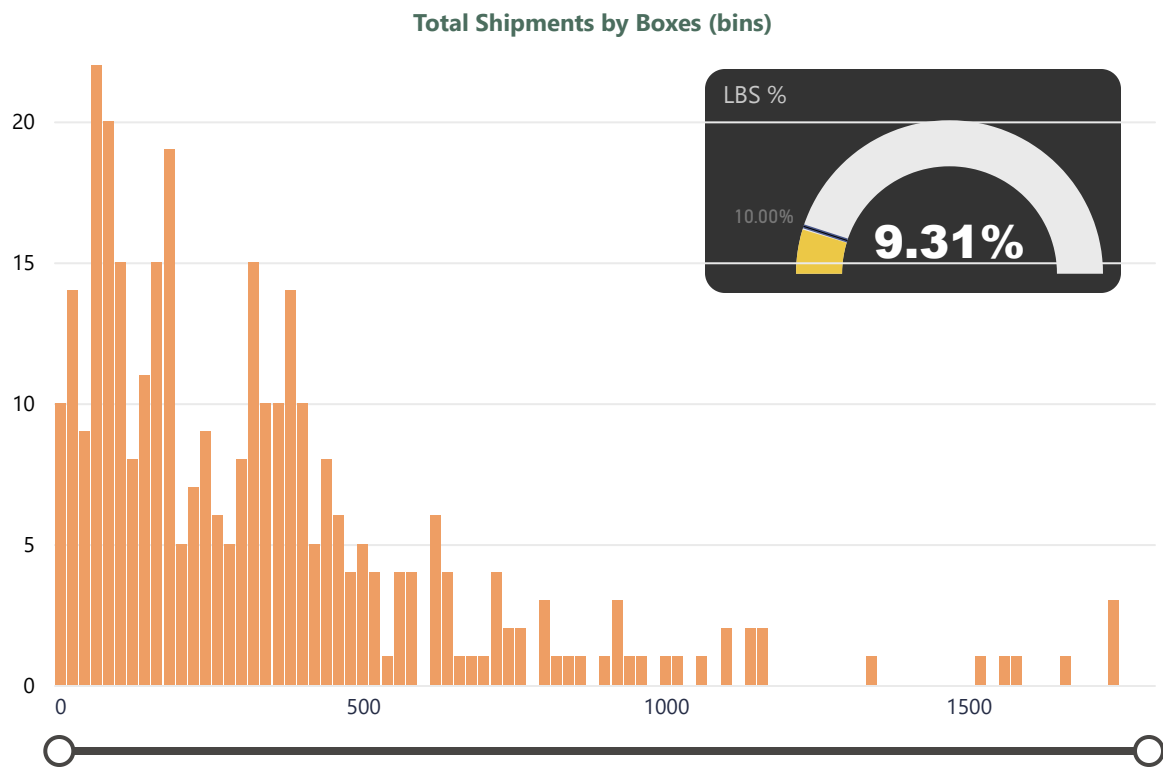
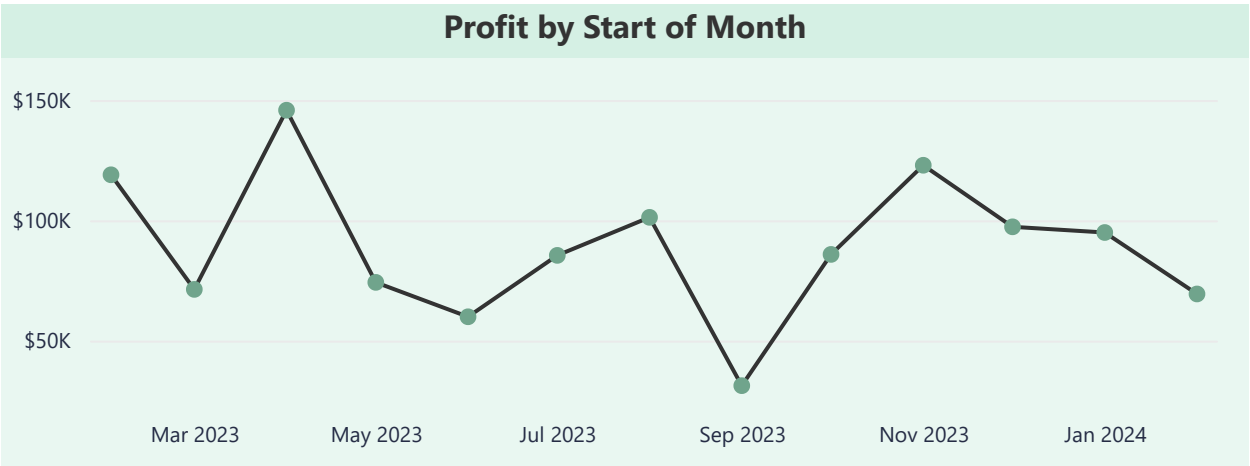
Profit

Sales

Shipments

Boxes

Profit %



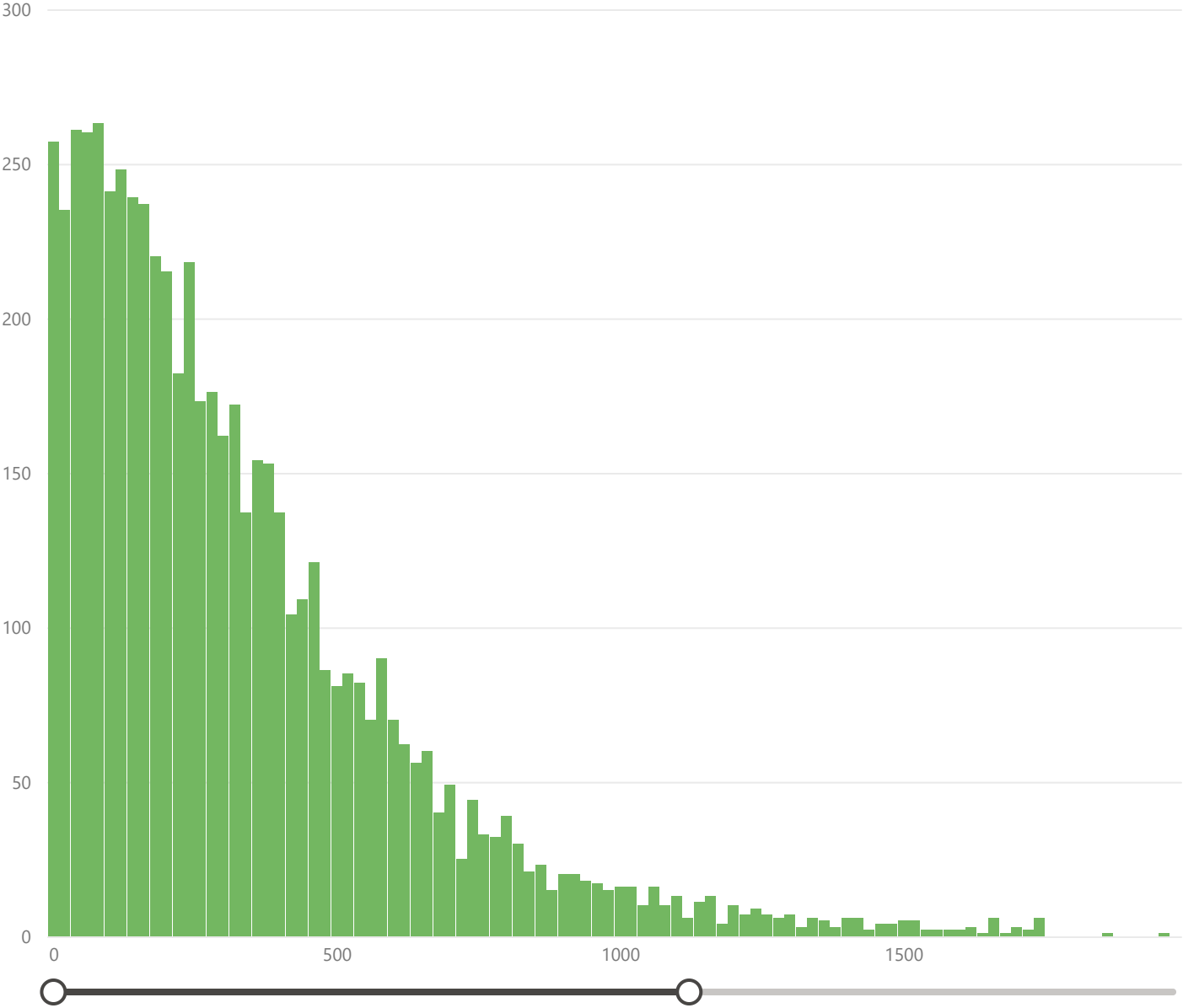
Sales person	SP	Sales	Profit	LBS %	Profit %	
Andria Kimpton		\$72K	\$52K	7.69%	<div></div>	71.7%
Barr Faughny		\$85K	\$42K	7.14%	<div></div>	49.3%
Beverie Moffet		\$73K	\$48K	7.14%	<div></div>	65.9%
Brien Boise		\$74K	\$29K	7.14%	<div></div>	39.3%
Camilla Castle		\$85K	\$58K	7.69%	<div></div>	68.6%
Ches Bonnell		\$85K	\$49K		<div></div>	57.6%
Curtice Advani		\$76K	\$47K	14.29%	<div></div>	61.3%
Dennison Crosswaite		\$72K	\$40K	14.29%	<div></div>	55.4%
Dotty Strutley		\$94K	\$74K	23.08%	<div></div>	78.4%
Gigi Bohling		\$97K	\$75K		<div></div>	78.1%
Gunar Cockshoot		\$83K	\$56K	9.09%	<div></div>	68.2%
Husein Augar		\$58K	\$43K	7.69%	<div></div>	73.2%
Jan Morforth		\$73K	\$36K	14.29%	<div></div>	49.4%
Jehu Rudeforth		\$72K	\$46K	14.29%	<div></div>	64.6%
Kaine Padly		\$77K	\$53K	7.14%	<div></div>	68.8%
Karlen McCaffrey		\$68K	\$33K		<div></div>	48.6%



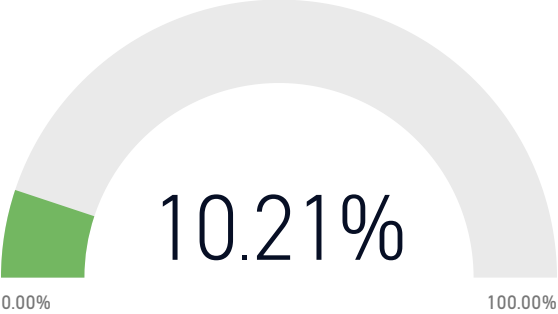
Start of Month ▲	Total Sales	Total Sales (prev month)	MoM Sales Change %	Latest Date	Total Sales Latest Month	Latest Mom Sales Change %
Wednesday, February 01, 2023	\$2,271,726			2/1/2023 12:00:00 AM	2,271,726.00	
Wednesday, March 01, 2023	\$2,769,476	\$2,271,726.0	21.9%	3/1/2023 12:00:00 AM	2,769,475.50	21.9%
Saturday, April 01, 2023	\$2,395,139	\$2,769,475.5	-13.5%	4/1/2023 12:00:00 AM	2,395,138.50	-13.5%
Monday, May 01, 2023	\$2,797,045	\$2,395,138.5	16.8%	5/1/2023 12:00:00 AM	2,797,044.75	16.8%
Thursday, June 01, 2023	\$2,543,715	\$2,797,044.8	-9.1%	6/1/2023 12:00:00 AM	2,543,715.00	-9.1%
Saturday, July 01, 2023	\$2,599,720	\$2,543,715.0	2.2%	7/1/2023 12:00:00 AM	2,599,719.75	2.2%
Tuesday, August 01, 2023	\$2,591,705	\$2,599,719.8	-0.3%	8/1/2023 12:00:00 AM	2,591,705.25	-0.3%
Friday, September 01, 2023	\$2,649,668	\$2,591,705.3	2.2%	9/1/2023 12:00:00 AM	2,649,667.50	2.2%
Sunday, October 01, 2023	\$2,845,233	\$2,649,667.5	7.4%	10/1/2023 12:00:00 AM	2,845,233.00	7.4%
Wednesday, November 01, 2023	\$2,279,050	\$2,845,233.0	-19.9%	11/1/2023 12:00:00 AM	2,279,049.75	-19.9%
Friday, December 01, 2023	\$2,938,829	\$2,279,049.8	28.9%	12/1/2023 12:00:00 AM	2,938,828.50	28.9%
Monday, January 01, 2024	\$2,833,090	\$2,938,828.5	-3.6%	1/1/2024 12:00:00 AM	2,833,089.75	-3.6%
Thursday, February 01, 2024	\$2,528,118	\$2,833,089.8	-10.8%	2/1/2024 12:00:00 AM	2,528,118.00	-10.8%
Total	\$34,042,511			2/1/2024 12:00:00 AM	2,528,118.00	-10.8%






































Total Shipments by Boxes (bins)



LBS %



Sales person	Picture	Total Sales	Total Profit	LBS %	Profit %	Profit target Indicator
Marney O'Brien		\$1,325,385	\$884,148	13.48%	<div><div></div></div>	66.7% <div></div>
Kelci Walkden		\$1,517,603	\$988,320	10.53%	<div><div></div></div>	65.1% <div></div>
Van Tuxwell		\$1,376,532	\$889,938	8.87%	<div><div></div></div>	64.7% <div></div>
Rafaelita Blaksland		\$1,502,559	\$958,816	8.24%	<div><div></div></div>	63.8% <div></div>
Husein Augar		\$1,473,073	\$926,895	13.28%	<div><div></div></div>	62.9% <div></div>
Gigi Bohling		\$1,365,107	\$858,416	9.88%	<div><div></div></div>	62.9% <div></div>
Dotty Strutley		\$1,423,994	\$892,576	12.08%	<div><div></div></div>	62.7% <div></div>
Brien Boise		\$1,307,102	\$814,999	9.62%	<div><div></div></div>	62.4% <div></div>
Gunar Cockshoot		\$1,382,373	\$860,284	10.74%	<div><div></div></div>	62.2% <div></div>
Jehu Rudeforth		\$1,388,151	\$853,163	7.26%	<div><div></div></div>	61.5% <div></div>
Kaine Padly		\$1,380,400	\$844,962	10.93%	<div><div></div></div>	61.2% <div></div>
Camilla Castle		\$1,398,227	\$853,802	11.89%	<div><div></div></div>	61.1% <div></div>
Roddy Speechley		\$1,329,941	\$806,881	8.64%	<div><div></div></div>	60.7% <div></div>
Curtice Advani		\$1,386,668	\$835,607	8.98%	<div><div></div></div>	60.3% <div></div>
Wilone O'Kielt		\$1,341,169	\$800,266	13.64%	<div><div></div></div>	59.7%
Barr Faughny		\$1,334,268	\$792,159	10.04%	<div><div></div></div>	59.4%
Dennison Crosswaite		\$1,337,234	\$782,536	10.36%	<div><div></div></div>	58.5%
Mallorie Waber		\$1,265,632	\$738,898	12.86%	<div><div></div></div>	58.4%
Jan Morforth		\$1,372,491	\$788,685	10.76%	<div><div></div></div>	57.5%
Oby Sorrel		\$1,399,739	\$803,285	9.20%	<div><div></div></div>	57.4%
Karlen McCaffrey		\$1,311,800	\$752,434	9.24%	<div><div></div></div>	57.4%



▼	Product	Sales	Profit	LBS %	Profit %	Δ
	White Choc	\$1,448K	\$881K	6.05%	<div><div></div></div> 60.8%	⬅
	Spicy Special Slims	\$1,456K	\$945K	15.16%	<div><div></div></div> 64.9%	⬅
	Smooth Silky Salty	\$1,717K	\$1,449K	9.25%	<div><div></div></div> 84.4%	⬅
	Raspberry Choco	\$1,409K	\$833K	5.00%	<div><div></div></div> 59.1%	
	Peanut Butter Cubes	\$2,029K	\$1,768K	13.15%	<div><div></div></div> 87.1%	⬅
	Organic Choco Syrup	\$2,107K	\$1,208K	11.03%	<div><div></div></div> 57.3%	
	Orange Choco	\$1,788K	\$1,421K	5.49%	<div><div></div></div> 79.5%	⬅
	Mint Chip Choco	\$881K	\$458K	11.11%	<div><div></div></div> 51.9%	⬆
	Milk Bars	\$1,322K	\$997K	16.49%	<div><div></div></div> 75.5%	⬅
	Manuka Honey Choco	\$1,839K	\$1,452K	14.84%	<div><div></div></div> 78.9%	⬅
	Fruit & Nut Bars	\$1,827K	\$1,155K	5.71%	<div><div></div></div> 63.2%	⬅
	Eclairs	\$1,044K	\$463K	11.87%	<div><div></div></div> 44.3%	⬆
	Drinking Coco	\$1,421K	\$379K	7.49%	<div><div></div></div> 26.7%	⬆
	Choco Coated Almonds	\$1,236K	\$944K	9.39%	<div><div></div></div> 76.4%	⬅
	Caramel Stuffed Bars	\$1,611K	\$623K	9.09%	<div><div></div></div> 38.7%	⬆

