Business Case: OLA - Ensemble Learning

Column Profiling:

- 1. MMMM-YY: Reporting Date (Monthly)
- 2. Driver_ID: Unique id for drivers
- 3. Age: Age of the driver
- 4. Gender: Gender of the driver Male: 0, Female: 1
- 5. City: City Code of the driver
- 6. Education_Level: Education level 0 for 10+,1 for 12+,2 for graduate
- 7. Income: Monthly average Income of the driver
- 8. Date Of Joining: Joining date for the driver
- 9. LastWorkingDate: Last date of working for the driver
- 10. Joining Designation: Designation of the driver at the time of joining
- 11. Grade: Grade of the driver at the time of reporting
- 12. Total Business Value: The total business value acquired by the driver in a month (negative business indicates cancellation/refund or car EMI adjustments)
- 13. Quarterly Rating: Quarterly rating of the driver: 1,2,3,4,5 (higher is better)

Problem Statement:

- Recruiting and retaining drivers is seen by industry watchers as a tough battle for Ola.
- Churn among drivers is high and it's very easy for drivers to stop working for the service on the fly or jump to Uber depending on the rates.
- As the companies get bigger, the high churn could become a bigger problem. To find new drivers, Ola is casting a wide net, including people who don't have cars for jobs. But this acquisition is really costly.
- Losing drivers frequently impacts the morale of the organization and acquiring new drivers is more expensive than retaining existing ones.
- You are working as a data scientist with the Analytics Department of Ola, focused on driver team attrition.
- You are provided with the monthly information for a segment of drivers for 2019 and 2020 and tasked to predict whether a driver will be leaving the company or not based on their attributes like
- Demographics (city, age, gender etc.)
- Tenure information (joining date, Last Date)
- Historical data regarding the performance of the driver (Quarterly rating, Monthly business acquired, grade, Income)

Analysing basic metrics

```
In [1]: #importing different libaries
        import numpy as np
        import pandas as pd
        import seaborn as sns
        import matplotlib
        import matplotlib.pyplot as plt
        from scipy import stats
        import regex
        import warnings
        warnings.filterwarnings("ignore")
        import statsmodels.api as sm
In [2]: #Loading of dataset
        df = pd.read_csv("../scaler/ola_driver_scaler.csv")
        df.head()
Out[2]:
           Unnamed:
                        MMM-
                               Driver_ID Age Gender City Education_Level Income Dateof
                                                                                        2
        0
                   0 01/01/19
                                      1 28.0
                                                  0.0 C23
                                                                             57387
        1
                                                  0.0 C23
                   1 02/01/19
                                      1 28.0
                                                                             57387
        2
                                         28.0
                                                  0.0 C23
                                                                                        2
                   2 03/01/19
                                                                             57387
        3
                   3 11/01/20
                                      2 31.0
                                                  0.0
                                                        C7
                                                                             67016
        4
                   4 12/01/20
                                      2 31.0
                                                  0.0
                                                        C7
                                                                             67016
                                                                                        1
        print('No. of Rows in the dataset: ',df.shape[0])
        print('No. of Columns in the dataset: ',df.shape[1])
      No. of Rows in the dataset: 19104
      No. of Columns in the dataset: 14
In [4]: df.info() #to observe the data type
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 19104 entries, 0 to 19103
Data columns (total 14 columns):
   Column
                       Non-Null Count Dtype
---
                        -----
                        19104 non-null int64
   Unnamed: 0
0
                       19104 non-null object
19104 non-null int64
   MMM-YY
1
   Driver_ID
   Age
                        19043 non-null float64
                        19052 non-null float64
   Gender
5 City
                        19104 non-null object
6 Education_Level 19104 non-null int64
7 Income
                        19104 non-null int64
   Dateofjoining 19104 non-null object
LastWorkingDate 1616 non-null object
10 Joining Designation 19104 non-null int64
                        19104 non-null int64
11 Grade
12 Total Business Value 19104 non-null int64
13 Quarterly Rating 19104 non-null int64
dtypes: float64(2), int64(8), object(4)
memory usage: 2.0+ MB
```

Check for Duplicate Values

```
In [5]: df.duplicated().sum()
Out[5]: 0
```

• There are no duplicate instances in the data

```
In [6]: # Check Missing Values
        df.isna().sum()
Out[6]: Unnamed: 0
                                     0
        MMM-YY
                                     0
        Driver_ID
                                    0
        Age
                                    61
        Gender
                                    52
                                    0
        Education_Level
                                    0
        Income
                                    0
        Dateofjoining
                                    0
        LastWorkingDate
                               17488
        Joining Designation
                                    0
        Total Business Value
                                    0
        Quarterly Rating
        dtype: int64
In [7]: df.describe()
```

Out[7]:		Unnamed: 0	Driver_ID	Age	Gender	Education_Level	
	count	19104.000000	19104.000000	19043.000000	19052.000000	19104.000000	19104
	mean	9551.500000	1415.591133	34.668435	0.418749	1.021671	65652
	std	5514.994107	810.705321	6.257912	0.493367	0.800167	30914
	min	0.000000	1.000000	21.000000	0.000000	0.000000	10747
	25%	4775.750000	710.000000	30.000000	0.000000	0.000000	42383
	50%	9551.500000	1417.000000	34.000000	0.000000	1.000000	60087

39.000000

58.000000

1.000000

1.000000

2.000000

2.000000 188418

83969

In [8]: df.describe(include='object')

Out[8]:

75% 14327.250000

max 19103.000000

	MMM-YY	City	Dateofjoining	LastWorkingDate
count	19104	19104	19104	1616
unique	24	29	869	493
top	01/01/19	C20	23/07/15	29/07/20
freq	1022	1008	192	70

2137.000000

2788.000000

Non-Graphical Analysis

```
In [9]: # since unnamed and driver_id columns have the highest correlation and they are
# here, dropping unnamed column
df.drop(columns='Unnamed: 0',axis=1,inplace=True)
In [10]: # unique value Gender column(listed in %)
Gender = df['Gender'].value_counts(normalize=True).map(lambda calc: round(100*ca Gender.columns = ['Gender', 'Count']
```

```
Out[10]: Gender Count

0 0.0 58.13

1 1.0 41.87
```

Gender

```
In [11]: # unique value City column(listed in %)
   City = df['City'].value_counts(normalize=True).map(lambda calc: round(100*calc,2
   City.columns = ['City', 'Count']
   City
```

0+[111].			
Out[11]:		City	Count
	0	C20	5.28
	1	C29	4.71
	2	C26	4.55
	3	C22	4.23
	4	C27	4.11
	5	C15	3.98
	6	C10	3.89
	7	C12	3.81
	8	C8	3.73
	9	C16	3.71
	10	C28	3.58
	11	C1	3.54
	12	C6	3.45
	13	C5	3.43
	14	C14	3.39
	15	C3	3.33
	16	C24	3.21
	17	C7	3.19
	18	C21	3.16
	19	C25	3.06
	20	C19	3.03
	21	C4	3.03
	22	C13	2.98
	23	C18	2.85
	24	C23	2.82
	25	C9	2.72
	26	C2	2.47
	27	C11	2.45
	28	C17	2.30

```
Out[12]:
             Education_Level Count
          0
                          1
                              35.93
          1
                             33.12
          2
                          0
                             30.95
In [13]: # unique value Joining Designation column(listed in %)
          JoiningDesignation = df['Joining Designation'].value_counts(normalize=True).map(
          JoiningDesignation.columns = ['Joining Designation', 'Count']
          JoiningDesignation
Out[13]:
             Joining Designation Count
          0
                             1
                                 51.46
          1
                                 31.17
          2
                             3
                                 14.90
          3
                                  1.78
          4
                             5
                                  0.68
In [14]: # unique value Grade column(listed in %)
          Grade = df['Grade'].value_counts(normalize=True).map(lambda calc: round(100*calc
          Grade.columns = ['Grade', 'Count']
          Grade
Out[14]:
             Grade Count
          0
                 2
                     34.69
                     27.23
          2
                 3
                     25.26
          3
                    11.22
                 5
          4
                      1.60
In [15]: # unique value Quarterly Rating column(listed in %)
          QuarterlyRating = df['Quarterly Rating'].value_counts(normalize=True).map(lambda
          QuarterlyRating.columns = ['Quarterly Rating', 'Count']
         QuarterlyRating
Out[15]:
             Quarterly Rating Count
          0
                              40.20
          1
                              29.07
```

```
In [16]: # Number of unique values in all columns
unique_num = ['MMM-YY','Driver_ID','Age','Gender','City','Education_Level','Inco
```

2

3

3

20.39

10.35

```
for col in unique_num:
            print(f"No. of unique values in {col}: {df[col].nunique()}")
        No. of unique values in MMM-YY: 24
        No. of unique values in Driver_ID: 2381
        No. of unique values in Age: 36
        No. of unique values in Gender: 2
        No. of unique values in City: 29
        No. of unique values in Education Level: 3
        No. of unique values in Income: 2383
        No. of unique values in Dateofjoining: 869
        No. of unique values in LastWorkingDate: 493
        No. of unique values in Joining Designation: 5
        No. of unique values in Grade: 5
        No. of unique values in Total Business Value: 10181
        No. of unique values in Quarterly Rating: 4
In [17]: df.describe().loc[['min', 'max']]
Out[17]:
                                                                                          Tot
                                                                     Joining
               Driver_ID Age Gender Education_Level
                                                                             Grade
                                                        Income
                                                                                       Busine
                                                                 Designation
                                                                                         Valu
                     1.0 21.0
                                   0.0
                                                   0.0
                                                        10747.0
                                                                         1.0
                                                                                1.0
                                                                                     -6000000
          min
                  2788.0 58.0
                                   1.0
                                                   2.0 188418.0
                                                                         5.0
                                                                                5.0 33747720
          max
```

Data Pre-Processing and Feature Engineering

```
In [18]: # Target variable creation: Create a column called target which tells whether th
# driver whose last working day is present will have the value 1
first = (df.groupby('Driver_ID').agg({'LastWorkingDate':'last'})['LastWorkingDate':'last'].replace({True:1,False:0},inplace=True)
first.rename(columns={'LastWorkingDate':'target'},inplace=True)
first.head()
```

```
Out[18]:
               Driver_ID target
            0
                        1
                                 0
            1
                        2
                                 1
            2
                        4
                                 0
            3
                        5
                                 0
            4
                        6
                                 1
```

```
In [19]: # Create a column which tells whether the quarterly rating has increased for tha
# for those whose quarterly rating has increased we assign the value 1
QR1 = (df.groupby('Driver_ID').agg({'Quarterly Rating':'first'})['Quarterly Rat
QR2 = (df.groupby('Driver_ID').agg({'Quarterly Rating':'last'})['Quarterly Rating':'last']
In [20]: QR1.shape,QR2.shape
```

Out[20]: ((2381, 2), (2381, 2))

```
In [21]: QR1.isna().sum()
Out[21]: Driver_ID
                               0
                               0
          Quarterly Rating
          dtype: int64
In [22]: QR2.isna().sum()
Out[22]: Driver_ID
                               0
          Quarterly Rating
                               0
          dtype: int64
In [23]: first = first.merge(QR1,on='Driver_ID')
          first = first.merge(QR2,on='Driver_ID')
In [24]: first.head()
Out[24]:
             Driver_ID target Quarterly Rating_x Quarterly Rating_y
                                                                 2
          0
                    1
                            0
                                              2
                    2
          1
                            1
                                               1
                                                                 1
          2
                                                                 1
                    4
                            0
                                               1
          3
                    5
                                               1
                            0
                                                                 1
          4
                    6
                                                                 2
                            1
                                               1
In [25]: first['Promotion'] = np.where(first['Quarterly Rating_x'] == first['Quarterly Ra
In [26]: first
Out[26]:
                Driver_ID target Quarterly Rating_x Quarterly Rating_y Promotion
                        1
                                                  2
                                                                    2
                                                                                0
             0
                               0
                        2
             1
                                                  1
                                                                                0
                                                  1
                                                                    1
             2
                        4
                               0
                                                                                0
             3
                        5
                               0
                                                  1
                                                                    1
                                                                                0
                                                  1
                                                                    2
             4
                        6
                               1
                                                                                1
          2376
                    2784
                               1
                                                  3
                                                                    4
                                                                                1
          2377
                    2785
                               0
                                                  1
                                                                    1
                                                                                0
          2378
                    2786
                               0
                                                  2
                                                                    1
                                                                                1
          2379
                    2787
                               0
                                                  2
                                                                    1
                                                                                1
                    2788
                               1
                                                  1
                                                                    2
          2380
                                                                                1
```

2381 rows × 5 columns

```
In [27]: # Create a column which tells whether the monthly income has increased for that
         # for those whose monthly income has increased we assign the value 1
         incm1 = (df.groupby('Driver_ID').agg({'Income':'first'})['Income']).reset_index
         incm2 = (df.groupby('Driver_ID').agg({'Income':'last'})['Income']).reset_index()
In [28]: incm1.shape,incm2.shape
Out[28]: ((2381, 2), (2381, 2))
In [29]: incm1.isna().sum()
Out[29]: Driver_ID
         Income
         dtype: int64
In [30]: incm2.isna().sum()
Out[30]: Driver_ID
                       0
         Income
                       0
         dtype: int64
In [31]: first = first.merge(incm1,on='Driver_ID')
         first = first.merge(incm2,on='Driver_ID')
In [32]: first.head()
Out[32]:
                                  Quarterly
                                                Quarterly
             Driver_ID target
                                                          Promotion Income_x Income_y
                                   Rating_x
                                                 Rating_y
                                         2
                                                       2
          0
                    1
                           0
                                                                   0
                                                                         57387
                                                                                   57387
                    2
          1
                           1
                                                                         67016
                                                                                   67016
          2
                    4
                           0
                                         1
                                                        1
                                                                   0
                                                                         65603
                                                                                   65603
          3
                    5
                           0
                                                                         46368
                                                                                   46368
                                                        2
          4
                    6
                           1
                                         1
                                                                   1
                                                                         78728
                                                                                   78728
```

In [33]: first['Raise'] = np.where(first['Income_x'] == first['Income_y'], 0,1)

In [34]: first

Out[34]:		Driver_ID	target	Quarterly Rating_x	Quarterly Rating_y	Promotion	Income_x	Income_y	Raise
	0	1	0	2	2	0	57387	57387	0
	1	2	1	1	1	0	67016	67016	0
	2	4	0	1	1	0	65603	65603	0
	3	5	0	1	1	0	46368	46368	0
	4	6	1	1	2	1	78728	78728	0
	•••								
	2376	2784	1	3	4	1	82815	82815	0
	2377	2785	0	1	1	0	12105	12105	0
	2378	2786	0	2	1	1	35370	35370	0
	2379	2787	0	2	1	1	69498	69498	0

2381 rows × 8 columns

2788

1

2380

```
In [35]: first = first[['Driver_ID','target','Raise','Promotion']]
In [36]: first.head()
Out[36]: Driver_ID target Raise Promotion
```

2

1

70254

70254

1

	Driver_ID	target	Raise	Promotion
0	1	0	0	0
1	2	1	0	0
2	4	0	0	0
3	5	0	0	0
4	6	1	0	1

```
In [37]: functions = {'MMM-YY':'count',
                       'Driver_ID':'first',
                       'Age':'max',
                       'Gender':'last',
                      'City':'last',
                       'Education_Level':'last',
                       'Dateofjoining':'first',
                      'LastWorkingDate':'last',
                       'Grade':'last',
                       'Total Business Value':'sum',
                      'Income':'sum',
                       'Dateofjoining':'first',
                       'LastWorkingDate':'last',
                      'Joining Designation':'last',
                       'Grade':'last',
                       'Quarterly Rating':'first'}
```

```
df = df.groupby([df[f'Driver_ID']]).aggregate(functions)
         df['month'] = pd.to_datetime(df['Dateofjoining']).dt.month
         df['year'] = pd.DatetimeIndex(df['Dateofjoining']).year
         df.rename(columns={'MMM-YY':'Reportings'},inplace=True)
In [38]:
         df.reset_index(drop=True, inplace=True)
         df = df.merge(first,on='Driver_ID')
         df.head()
Out[38]:
            Reportings Driver_ID Age Gender City Education_Level Dateofjoining LastWorki
                     3
                                 28.0
                                          0.0 C23
                                                                2
                                                                                        0
         0
                              1
                                                                       24/12/18
                                                                2
         1
                     2
                              2
                                 31.0
                                          0.0
                                               C7
                                                                       11/06/20
         2
                     5
                              4 43.0
                                          0.0 C13
                                                                2
                                                                       12/07/19
                                                                                        2
         3
                     3
                              5
                                 29.0
                                          0.0
                                               C9
                                                                0
                                                                       01/09/19
                                                                                        0
                     5
         4
                              6 31.0
                                          1.0 C11
                                                                1
                                                                       31/07/20
In [39]:
         df['Age'] = df['Age'].astype('int64')
         df['Cities'] =df['City'].astype('str').str.extractall('(\d+)').unstack().fillna(
In [40]: df.info()
        <class 'pandas.core.frame.DataFrame'>
        Int64Index: 2381 entries, 0 to 2380
       Data columns (total 19 columns):
            Column
        #
                                  Non-Null Count Dtype
            -----
                                  -----
        ---
                                                  ----
        0
            Reportings
                                  2381 non-null
                                                  int64
        1
            Driver ID
                                  2381 non-null
                                                  int64
        2
            Age
                                  2381 non-null
                                                  int64
         3
            Gender
                                  2381 non-null
                                                  float64
                                  2381 non-null
        4
            City
                                                  object
        5
                                  2381 non-null
                                                  int64
            Education_Level
        6
            Dateofjoining
                                  2381 non-null
                                                  object
        7
            LastWorkingDate
                                  1616 non-null
                                                  object
        8
            Grade
                                  2381 non-null
                                                  int64
        9
            Total Business Value 2381 non-null
                                                  int64
        10 Income
                                  2381 non-null
                                                  int64
        11 Joining Designation
                                  2381 non-null
                                                  int64
        12
            Quarterly Rating
                                  2381 non-null
                                                  int64
        13 month
                                  2381 non-null
                                                  int64
        14 year
                                  2381 non-null
                                                  int64
        15 target
                                  2381 non-null
                                                  int64
                                  2381 non-null
                                                  int32
        16 Raise
        17 Promotion
                                  2381 non-null
                                                  int32
        18 Cities
                                  2381 non-null
                                                  int32
        dtypes: float64(1), int32(3), int64(12), object(3)
       memory usage: 344.1+ KB
In [41]: | df.drop(columns=['Dateofjoining','LastWorkingDate','City'],axis=1,inplace=True)
         df['Gender'].replace({'M':0,'F':1},inplace=True)
         df['Gender'] = df['Gender'].astype('int64')
```

In [42]: df.head()

In [44]: df.describe().T

\cap	14-	Γл	2]	١.
Uι	ИL	4	_	١.

	Reportings	Driver_ID	Age	Gender	Education_Level	Grade	Total Business Value	Income	Des
0	3	1	28	0	2	1	1715580	172161	
1	2	2	31	0	2	2	0	134032	
2	5	4	43	0	2	2	350000	328015	
3	3	5	29	0	0	1	120360	139104	
4	5	6	31	1	1	3	1265000	393640	

431:	df.isna().sum()		
ıt[43]:	Reportings	0	
	Driver_ID	0	
	Age	0	
	Gender	0	
	Education_Level	0	
	Grade	0	
	Total Business Value	0	
	Income	0	
	Joining Designation	0	
	Quarterly Rating	0	
	month	0	
	year	0	
	target	0	
	Raise	0	
	Promotion	0	
	Cities	0	
	dtype: int64		

Out[44]:		count	mean	std	min	25%	50%	
	Reportings	2381.0	8.023520e+00	6.783590e+00	1.0	3.0	5.0	
	Driver_ID	2381.0	1.397559e+03	8.061616e+02	1.0	695.0	1400.0	
	Age	2381.0	3.366317e+01	5.983375e+00	21.0	29.0	33.0	
	Gender	2381.0	4.103318e-01	4.919972e-01	0.0	0.0	0.0	
	Education_Level	2381.0	1.007560e+00	8.162900e-01	0.0	0.0	1.0	
	Grade	2381.0	2.096598e+00	9.415218e-01	1.0	1.0	2.0	
	Total Business Value	2381.0	4.586742e+06	9.127115e+06	-1385530.0	0.0	817680.0	41
	Income	2381.0	5.267603e+05	6.231633e+05	10883.0	139895.0	292980.0	6
	Joining Designation	2381.0	1.820244e+00	8.414334e-01	1.0	1.0	2.0	
	Quarterly Rating	2381.0	1.486350e+00	8.343483e-01	1.0	1.0	1.0	

1.0

0.0

0.0

0.0

1.0

2013.0

5.0

0.0

0.0

0.0

8.0

2018.0

7.0

0.0

0.0

0.0

15.0

2019.0

month 2381.0 7.357413e+00 3.143143e+00

year 2381.0 2.018536e+03 1.609597e+00

3.427131e-01

Cities 2381.0 1.533557e+01 8.371843e+00

3.212936e-01 4.670713e-01

1.805964e-02 1.331951e-01

4.747162e-01

Univariate Analysis

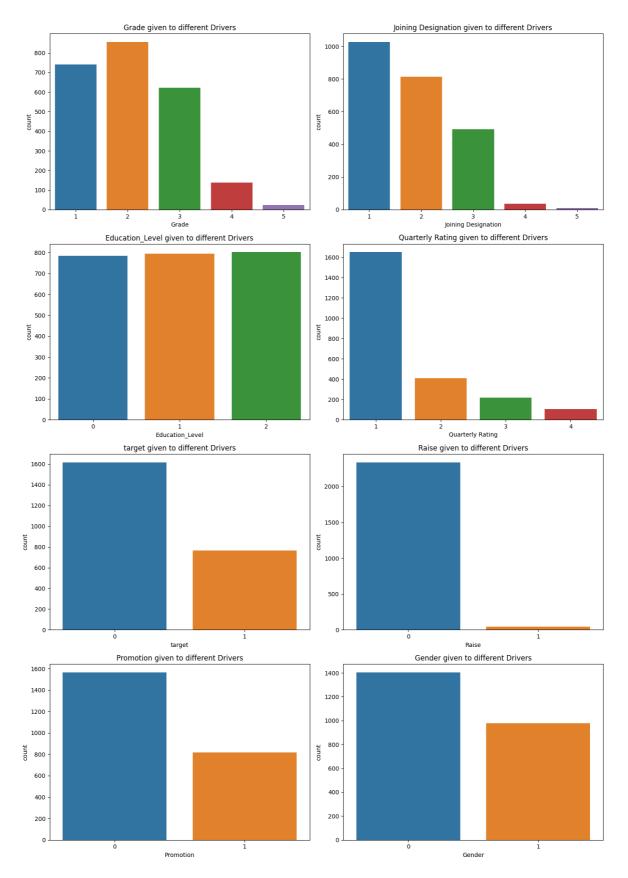
target 2381.0

Raise 2381.0

Promotion 2381.0

```
In [45]: plot = ['Grade','Joining Designation', 'Education_Level' , 'Quarterly Rating', '
    plt.figure(figsize=(14,20))
    i=1
    for col in plot:
        ax=plt.subplot(4,2,i)
        sns.countplot(x=df[col])
    plt.title(f'{col} given to different Drivers')
        i += 1

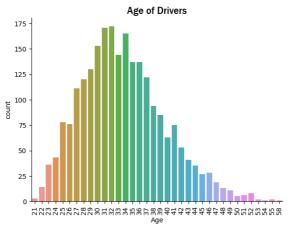
    plt.tight_layout()
    plt.show()
```

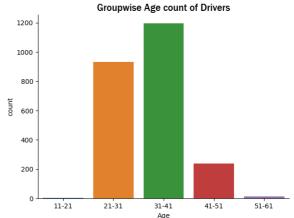


- Male drivers constitute 58.9% of the total driver population.
- There are three education levels among drivers, all of which have nearly equal distributions within the driver community.
- The most frequent grade attained by drivers is Grade 2, with a declining count as the grade level increases.

```
In [46]: fig = plt.figure(figsize=(15,5))
    ax = fig.add_subplot(121)
    sns.countplot(x=df.Age,width=0.8)
    plt.title('Age of Drivers',fontname='Franklin Gothic Medium', fontsize=15)
    plt.xticks(rotation=90)

ax = fig.add_subplot(122)
    a = pd.cut(df.Age,bins=[11,21,31,41,51,61],labels=['11-21','21-31','31-41','41-5 sns.countplot(x=a)
    plt.title('Groupwise Age count of Drivers',fontname='Franklin Gothic Medium', fosns.despine()
    plt.show()
```



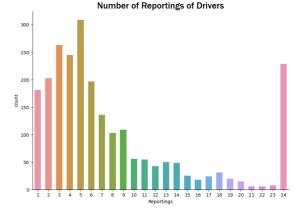


• The majority of drivers fall between 21 and 58 years old, with 32 years being the most common age. Specifically, the peak number of drivers occurs within the age range of 31 to 41 years.

```
In [47]: fig = plt.figure(figsize=(22,7))
    ax = fig.add_subplot(121)
    sns.countplot(x=df.Cities,width=0.6)
    plt.title('Cities alloted to Drivers',fontname='Franklin Gothic Medium', fontsiz
    plt.xticks(rotation=90)

ax = fig.add_subplot(122)
    sns.countplot(x=df.Reportings,width=0.6)
    plt.title('Number of Reportings of Drivers',fontname='Franklin Gothic Medium', f
    sns.despine()
    plt.show()
```

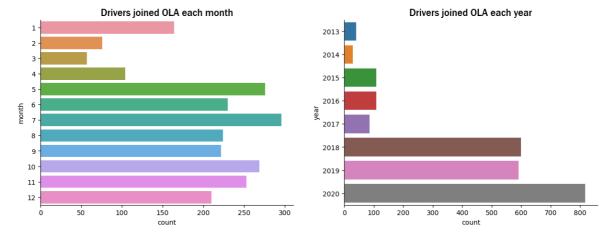




- The highest number of drivers prefer City C20 over other locations.
- Majority number of reportings of drivers prefer R6 over other number of reportings.

```
In [48]: fig = plt.figure(figsize=(15,5))
    ax = fig.add_subplot(1,2,1)
    sns.countplot(y=df.month)
    plt.title('Drivers joined OLA each month',fontname='Franklin Gothic Medium', fon

    ax = fig.add_subplot(1,2,2)
    sns.countplot(y=df.year)
    plt.title('Drivers joined OLA each year',fontname='Franklin Gothic Medium', font
    sns.despine()
    plt.show()
```



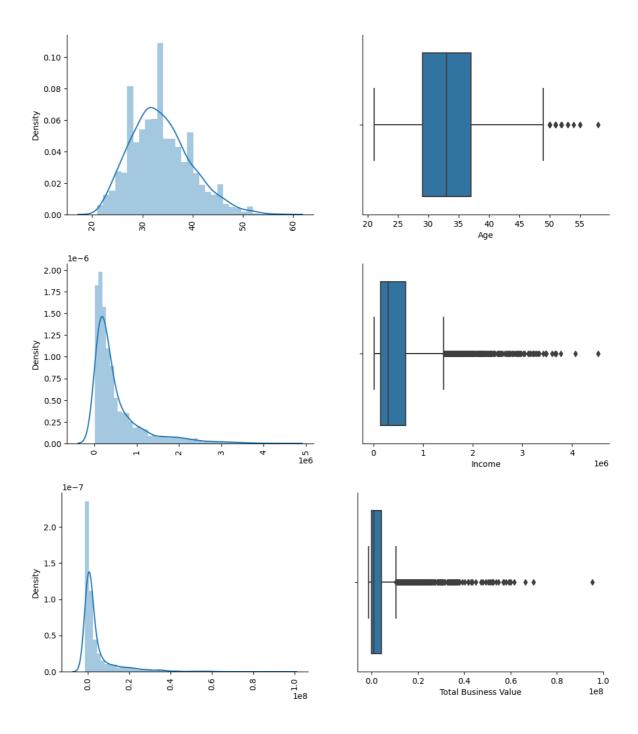
Conclusion:

- July received the maximum number of drivers in 8 years.
- February and March receives the least number of Drivers joining OLA.
- Joining of Drivers receives a boost of about 500% after 2017.

Outlier Detection

```
In [49]: num_vars = df[['Age','Income','Total Business Value']]
for i in num_vars:
    plt.figure(figsize=(12,4))
    plt.subplot(121)
    sns.distplot(x=df[i])
    plt.title('')
    plt.xticks(rotation=90)

    plt.subplot(122)
    sns.boxplot(x=df[i])
    plt.title('')
    sns.despine()
    plt.show()
```



- Most of the distribution is highly skewed which tells us that they might contain outliers
- Almost all the continuous features have outliers present in the dataset.

Outlier Treatment

In [50]: df.describe().T

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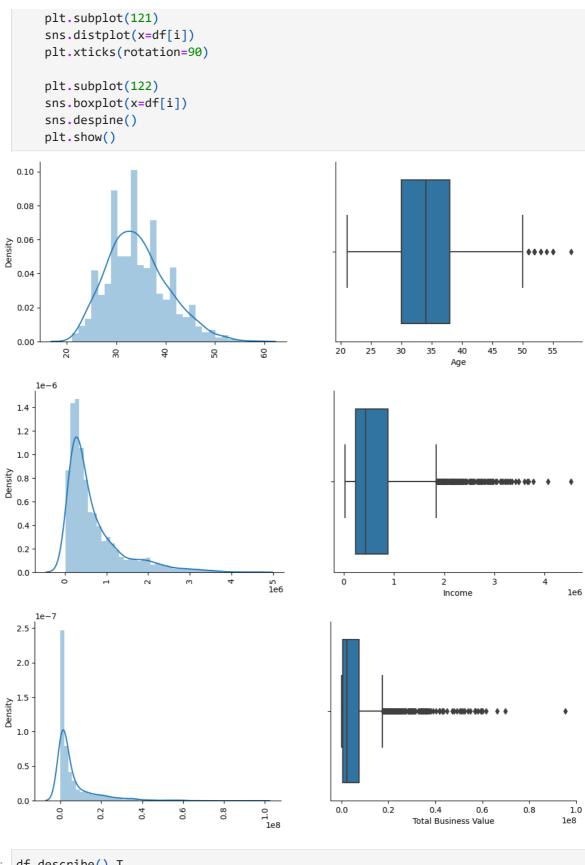
	count	mean	std	min	25%	50%	
Reportings	2381.0	8.023520e+00	6.783590e+00	1.0	3.0	5.0	
Driver_ID	2381.0	1.397559e+03	8.061616e+02	1.0	695.0	1400.0	
Age	2381.0	3.366317e+01	5.983375e+00	21.0	29.0	33.0	
Gender	2381.0	4.103318e-01	4.919972e-01	0.0	0.0	0.0	
Education_Level	2381.0	1.007560e+00	8.162900e-01	0.0	0.0	1.0	
Grade	2381.0	2.096598e+00	9.415218e-01	1.0	1.0	2.0	
Total Business Value	2381.0	4.586742e+06	9.127115e+06	-1385530.0	0.0	817680.0	41
Income	2381.0	5.267603e+05	6.231633e+05	10883.0	139895.0	292980.0	6
Joining Designation	2381.0	1.820244e+00	8.414334e-01	1.0	1.0	2.0	
Quarterly Rating	2381.0	1.486350e+00	8.343483e-01	1.0	1.0	1.0	
month	2381.0	7.357413e+00	3.143143e+00	1.0	5.0	7.0	
year	2381.0	2.018536e+03	1.609597e+00	2013.0	2018.0	2019.0	
target	2381.0	3.212936e-01	4.670713e-01	0.0	0.0	0.0	
Raise	2381.0	1.805964e-02	1.331951e-01	0.0	0.0	0.0	
Promotion	2381.0	3.427131e-01	4.747162e-01	0.0	0.0	0.0	
Cities	2381.0	1.533557e+01	8.371843e+00	1.0	8.0	15.0	

In [51]: len(df[df['Total Business Value'] < 1])</pre>

Out[51]: 729

- The Total Business Value column contains negative values, which we identify as outliers potentially influencing our machine learning model's outcomes.
- Focusing on segments of the dataset where Total Business Value exceeds 1, we observe outliers in the data that fall below this threshold, potentially affecting our model's accuracy.
- Specifically, among the dataset sections with Total Business Value greater than 1, we find precisely 729 drivers with values lower than 1, indicating a subset prone to outlier effects.

```
In [52]: df= df[df['Total Business Value'] > 1]
In [53]: num_vars = df[['Age','Income','Total Business Value']]
for i in num_vars:
    plt.figure(figsize=(12,4))
```



In [54]: df.describe().T

Out[54]:		count	mean	std	min	25%	50%	
	Reportings	1652.0	1.026998e+01	6.967589e+00	1.0	5.0	8.0	
	Driver_ID	1652.0	1.390315e+03	8.082919e+02	1.0	679.5	1385.0	2
	Age	1652.0	3.432385e+01	6.190776e+00	21.0	30.0	34.0	
	Gender	1652.0	4.158596e-01	4.930188e-01	0.0	0.0	0.0	

Driver_ID	1652.0	1.390315e+03	8.082919e+02	1.0	679.5	1385.0	2
Age	1652.0	3.432385e+01	6.190776e+00	21.0	30.0	34.0	
Gender	1652.0	4.158596e-01	4.930188e-01	0.0	0.0	0.0	
Education_Level	1652.0	1.030872e+00	8.093284e-01	0.0	0.0	1.0	
Grade	1652.0	2.144068e+00	9.719606e-01	1.0	1.0	2.0	
Total Business Value	1652.0	6.613094e+06	1.032794e+07	19580.0	663022.5	2242080.0	7418
Income	1652.0	6.864932e+05	6.814522e+05	20886.0	236652.5	428960.0	877
Joining Designation	1652.0	1.759685e+00	8.395129e-01	1.0	1.0	2.0	
Quarterly Rating	1652.0	1.700363e+00	9.237035e-01	1.0	1.0	1.0	
month	1652.0	7.136804e+00	3.067293e+00	1.0	5.0	7.0	
year	1652.0	2.018208e+03	1.730439e+00	2013.0	2018.0	2018.0	2
target	1652.0	3.619855e-01	4.807202e-01	0.0	0.0	0.0	
Raise	1652.0	2.602906e-02	1.592699e-01	0.0	0.0	0.0	
Promotion	1652.0	4.933414e-01	5.001070e-01	0.0	0.0	0.0	
Cities	1652.0	1.545278e+01	8.374318e+00	1.0	8.0	16.0	

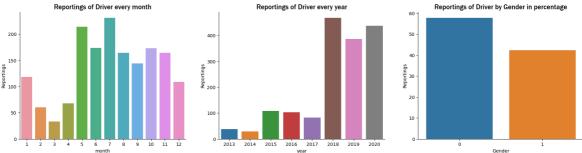
Bivariate Analysis & Multivariate Analysis

```
In [55]:
         grouped_gender = df.groupby('Gender')['Income'].sum().reset_index()
         grouped_education = df.groupby('Education_Level')['Income'].sum().reset_index()
         grouped_grade = df.groupby('Grade')['Income'].sum().reset_index()
         grouped_desig = df.groupby('Joining Designation')['Income'].sum().reset_index()
         grouped_QR = df.groupby('Quarterly Rating')['Income'].sum().reset_index()
         grouped_target = df.groupby('target')['Income'].sum().reset_index()
         grouped_raise = df.groupby('Raise')['Income'].sum().reset_index()
         grouped_promote = df.groupby('Promotion')['Income'].sum().reset_index()
In [56]:
         plt.figure(figsize=(15,15))
         plt.subplot(3,3,1)
         plt.pie(grouped_gender['Income'], labels=grouped_gender['Gender'], explode = [0,
         plt.title('Income with respect to Gender')
         plt.subplot(3,3,2)
         plt.pie(grouped_education['Income'], labels=grouped_education['Education_Level']
         plt.title('Income with respect to Education Level')
         plt.subplot(3,3,3)
         plt.pie(grouped_grade['Income'], labels=grouped_grade['Grade'], explode = [0,0,0]
```

```
plt.title('Income with respect to Grade')
 plt.subplot(3,3,4)
 plt.pie(grouped_desig['Income'], labels=grouped_desig['Joining Designation'], ex
 plt.title('Income with respect to Joining Designation')
 plt.subplot(3,3,5)
 plt.pie(grouped_QR['Income'], labels=grouped_QR['Quarterly Rating'], explode = [
 plt.title('Income with respect to Quarterly Rating')
 plt.subplot(3,3,6)
 plt.pie(grouped_target['Income'], labels=grouped_target['target'], explode = [0,
 plt.title('Income with respect to Target variable')
 plt.subplot(3,3,7)
 plt.pie(grouped_raise['Income'], labels=grouped_raise['Raise'], explode = [0,0.0]
 plt.title('Income with respect to Raise given')
 plt.subplot(3,3,8)
 plt.pie(grouped_promote['Income'], labels=grouped_promote['Promotion'], explode
 plt.title('Income with respect to Promotion Given')
 sns.despine()
 plt.show()
   Income with respect to Gender
                                  Income with respect to Education Level
                                                                      Income with respect to Grade
          57.23%
                                                                            28.22%
                                                                                    15.08%
             42.77%
                 1
Income with respect to Joining Designation
                                  Income with respect to Quarterly Rating
                                                                   Income with respect to Target variable
                                               38.38%
                                                                               45.28%
                                      29.91%
       32.37%
                                                                             54.72%
  Income with respect to Raise given
                                 Income with respect to Promotion Given
                                                   0
                                               39.58%
                                           60.42%
```

- So we see that there are 57% male employees and 43% female employees.
- The percentages of employees with different education levels are almost same for level 1 & 2.
- 97.3% of the employees who did not get a raise.
- Almost 43% of the employees joined at lowest designation 1. 34% joined at level 2, 20% at level 3 and below 2% joined at higher levels.
- Only 54.6% of the employees received a promotion, while 45.4% did not. However, only 5.7% received a raise in income.

```
In [57]: fig = plt.figure(figsize=(22,5))
         ax = fig.add subplot(1,3,1)
         grouped_months = df.groupby(['month'])['Reportings'].count().reset_index()
         sns.barplot(data=grouped_months,x='month',y='Reportings')
         plt.title('Reportings of Driver every month', fontname='Franklin Gothic Medium',
         ax = fig.add_subplot(1,3,2)
         grouped_years = df.groupby(['year'])['Reportings'].count().reset_index()
         sns.barplot(x='year', y='Reportings', data=grouped_years)
         plt.title('Reportings of Driver every year',fontname='Franklin Gothic Medium', f
         ax = fig.add_subplot(1,3,3)
         grouped gender = df.groupby('Gender')['Reportings'].sum().reset index()
         grouped_gender['Reportings'] = (grouped_gender['Reportings']/sum(df.Reportings)*1
         sns.barplot(x=grouped_gender['Gender'],y= grouped_gender['Reportings'])
         plt.title('Reportings of Driver by Gender in percentage', fontname='Franklin Goth
         sns.despine()
         plt.show()
```



- Number of employees has been increase with increase in year as well as number of reportings.
- The number of male employees found in reporting is more than women employees.

Out[58]:		month	Reportings
	0	1	118
	1	2	60
	2	3	33
	3	4	68
	4	5	214
	5	6	174
	6	7	231
	7	8	164
	8	9	144
	9	10	173
	10	11	164
	11	12	109

In [59]: grouped_years

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	year	Reportings
0	2013	38
1	2014	29
2	2015	108
3	2016	103
4	2017	82
5	2018	468
6	2019	387
7	2020	437

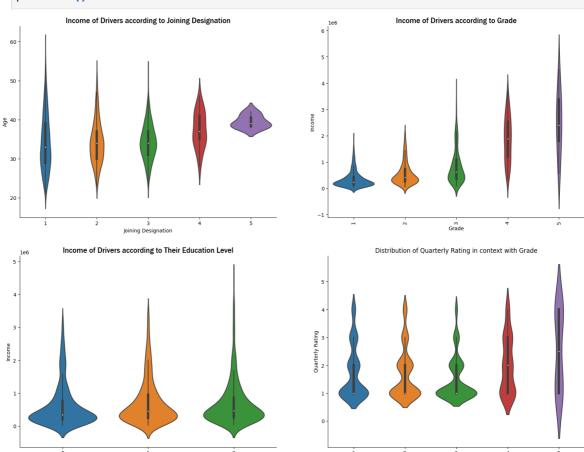
In [60]: grouped_gender

Out[60]:

	Gender	Reportings
0	0	57.74
1	1	42.26

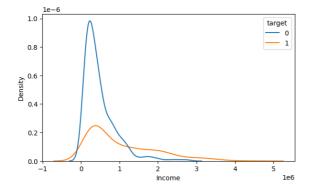
```
In [61]: plt.figure(figsize=(20,15))
   plt.subplot(2,2,1)
   sns.violinplot(y=df.Age,x=df['Joining Designation'])
   plt.title('Income of Drivers according to Joining Designation',fontname='Frankli
   plt.subplot(2,2,2)
   sns.violinplot(x=df.Grade,y=df.Income)
   plt.title('Income of Drivers according to Grade',fontname='Franklin Gothic Mediu
```

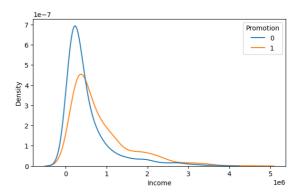
```
plt.xticks(rotation=90)
plt.subplot(2,2,3)
sns.violinplot(x=df.Education_Level,y=df.Income)
plt.title('Income of Drivers according to Their Education Level',fontname='Frank
plt.subplot(2,2,4)
sns.violinplot(x=df['Grade'],y=df["Quarterly Rating"])
plt.title('Distribution of Quarterly Rating in context with Grade')
sns.despine()
sns.despine()
plt.show()
```



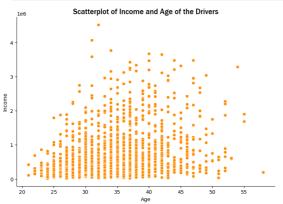
- Income decreses with increase in Destination as about 4% of the employees hold higher designations.
- The median of the Income for employees having higher Grades is greater.
- Distribution of Income for employes at different Education level is about a change of 3-5% with level 0.
- Joining Designation Increases with increase in Grade.

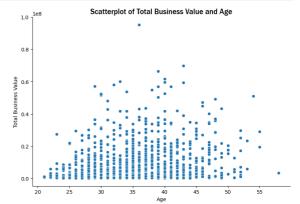
```
In [62]: plt.figure(figsize=(15,4))
    plt.subplot(1,2,1)
    sns.kdeplot(x=df.Income,hue=df['target'])
    plt.subplot(1,2,2)
    sns.kdeplot(x=df.Income,hue=df['Promotion'])
    plt.show()
```





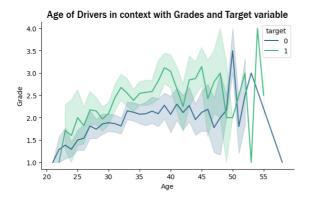
```
In [63]: plt.figure(figsize=(20,6))
  plt.subplot(1,2,1)
  sns.scatterplot(x=df.Age,y=df.Income,color='darkorange')
  plt.title('Scatterplot of Income and Age of the Drivers',fontname='Franklin Goth
  plt.subplot(1,2,2)
  sns.scatterplot(x=df.Age,y=df['Total Business Value'])
  plt.title('Scatterplot of Total Business Value and Age',fontname='Franklin Gothi
  sns.despine()
  plt.show()
```

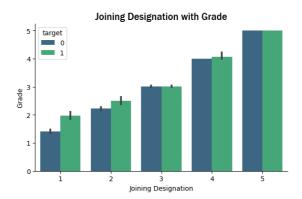




- Scatter plot of Income shows that Income increases with increase in age but after 45-50, we see a subtle decline.
- Scatter plot of Total Business Value shows an increase with increase in Age yet we notice a decline after 45.

```
In [64]: fig = plt.figure(figsize=(15,4))
    ax = fig.add_subplot(1,2,1)
    sns.lineplot(x=df.Age,y=df.Grade,hue=df.target,palette='viridis')
    plt.title('Age of Drivers in context with Grades and Target variable',fontname='
    ax = fig.add_subplot(1,2,2)
    sns.barplot(data=df, x="Joining Designation", y="Grade",palette='viridis',hue='t
    plt.title('Joining Designation with Grade',fontname='Franklin Gothic Medium', fo
    sns.despine()
    plt.show()
```

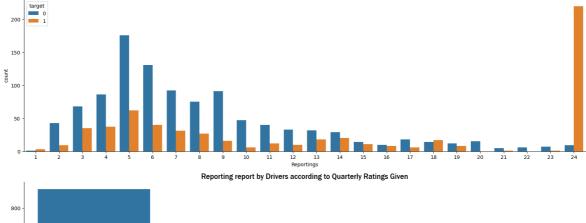




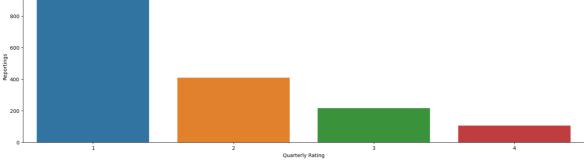
• Joining Designation Increases with increase in Grade.

```
In [65]: plt.figure(figsize=(20,12))
  plt.subplot(2,1,1)
  sns.countplot(x=df['Reportings'],hue=df.target)
  plt.title('Reporting report by Drivers according to Target Variable',fontname='F

  plt.subplot(2,1,2)
  grouped_rating = df.groupby('Quarterly Rating')['Reportings'].count().reset_inde
  sns.barplot(data = grouped_rating,y='Reportings',x='Quarterly Rating')
  plt.title('Reporting report by Drivers according to Quarterly Ratings Given',fon
  sns.despine()
  plt.show()
```



Reporting report by Drivers according to Target Variable



- Max reporting days is 24 days.
- About 55% of the reportings of the employees has got Quarlerly Rating 1.

```
In [66]: plt.figure(figsize=(22,5))
  plt.subplot(1,3,1)
  sns.scatterplot(x=df['Total Business Value'],y=df.Income,hue=df.Raise)
  plt.subplot(1,3,2)
```

```
sns.scatterplot(x=df['Total Business Value'],y=df.Income,hue=df.Reportings)
plt.subplot(1,3,3)
sns.scatterplot(x=df['Total Business Value'],y=df.Income,hue=df.Promotion)
sns.despine()
plt.show()
```

• Number of reportings increases with increase in Income as well as Total Business

```
In [67]: #Correlation between numerical features
               plt.figure(figsize=(15,10))
               sns.heatmap(df.corr(), annot=True, fmt=".1f")
               plt.title('Correlation between Numerical Features')
               plt.show()
                                                             Correlation between Numerical Features
                    Reportings -
                                                                     0.8
                     Driver_ID
                                     1.0
                                                                                                                                              0.8
                                            1.0
                         Age
                                                  1.0
                      Gender
                                                                                                                                              - 0.6
                Education_Level
                                                        1.0
                                                              1.0
                       Grade
             Total Business Value
                                                                     1.0
                                                                           0.8
                                                                                                     -0.5
                      Income -
                               0.8
                                                                     0.8
                                                                           1.0
                                                                                                                                              0.2
                                                                                  1.0
             Joining Designation
                                                                                                                  -0.1
               Quarterly Rating
                                                                                  -0.3
                                                                                        1.0
                                                                                                                                              0.0
                       month
                                                                                              1.0
                                                                                                     1.0
                                                                                                           1.0
                       target
                                                                                                                  1.0
                    Promotion
                                                                                                                                             - -0.4
                                                                                                                              1.0
                       Cities
                                                                     Total Business Value
                                                                                  loining Designation
                                                                                        Quarterly Rating
                                                                                                                               Cities
```

Ensemble learning

Train-Test Split

```
In [69]: X = df.drop('target',axis=1)
    y = df['target']
    X_train, X_test, y_train, y_test = train_test_split(X, y, test_size = 0.2, rando

In [70]: print(f'Shape of x_train: {X_train.shape}')
    print(f'Shape of x_test: {X_test.shape}')

    Shape of x_train: (1321, 15)
    Shape of x_test: (331, 15)

In [71]: print(f'Shape of y_train: {y_train.shape}')
    print(f'Shape of y_test: {y_test.shape}')

    Shape of y_train: (1321,)
    Shape of y_test: (331,)
```

Logistic Regression

	precision	recall	f1-score	support
0	0.71	0.93	0.81	207
1	0.77	0.37	0.50	124
accuracy			0.72	331
macro avg	0.74	0.65	0.65	331
weighted avg	0.73	0.72	0.69	331

```
In [74]: # model.coef [0]
         pd.Series((zip(X.columns, model.coef_[0])))
Out[74]: 0
                          (Reportings, 1.0134385160740076e-07)
         1
                            (Driver_ID, -8.54846070462366e-05)
         2
                                (Age, -1.2905703386145379e-05)
         3
                             (Gender, -2.1053824215102185e-07)
                     (Education_Level, -4.017845332616316e-07)
         4
         5
                               (Grade, -8.489114635038955e-08)
                (Total Business Value, 1.0711198496150669e-07)
         6
         7
                              (Income, 2.5205592749856734e-07)
         8
                  (Joining Designation, 6.335743681384692e-07)
         9
                    (Quarterly Rating, -1.399853966974797e-06)
         10
                              (month, -1.6766034067654838e-06)
                                (year, -0.0006508366149907002)
         11
         12
                                (Raise, 3.681122397707675e-08)
         13
                           (Promotion, 2.2218742635693935e-08)
         14
                             (Cities, -3.2997198671441257e-06)
         dtype: object
```

One Hot Encoding of Categorical Features

```
In [75]: from sklearn.preprocessing import OneHotEncoder
    cat_cols = X.select_dtypes('category').columns
    encoder = OneHotEncoder(sparse=False)
    encoded_data = encoder.fit_transform(X[cat_cols])
    encoded_df = pd.DataFrame(encoded_data, columns=encoder.get_feature_names_out(cat_ x = pd.concat([X,encoded_df], axis=1)
    x.drop(columns=cat_cols, inplace=True)
    x.head()
```

```
Out[75]:
                                                                                     Total
              Reportings Driver_ID Age Gender Education_Level Grade
                                                                                 Business
                                                                                             Income
                                                                                    Value
           0
                      3.0
                                  1.0
                                      28.0
                                                 0.0
                                                                   2.0
                                                                           1.0 1715580.0
                                                                                           172161.0
           2
                      5.0
                                  4.0
                                     43.0
                                                 0.0
                                                                   2.0
                                                                           2.0
                                                                                 350000.0
                                                                                           328015.0
           3
                                  5.0
                                      29.0
                                                 0.0
                                                                           1.0
                                                                                 120360.0
                                                                                           139104.0
                      3.0
                                                                   0.0
                                                 1.0
                                                                                1265000.0
                                                                                           393640.0
                      5.0
                                  6.0
                                      31.0
                                                                   1.0
                                                                           3.0
           7
                                 12.0 35.0
                                                 0.0
                                                                   2.0
                                                                                2607180.0 168696.0
                      6.0
```

```
In [76]: scaler = StandardScaler()
    scaler.fit_transform(X_train)
```

```
Out[76]: array([[-0.61446611, -1.09640018, 1.70794584, ..., -0.16737851,
                  1.023749 , -0.04979913],
                [1.93718866, -1.32951199, 1.54780698, ..., -0.16737851,
                 -0.97680193, -0.5247786 ],
                [-0.18919032, -1.0914666, 0.26669606, ..., -0.16737851,
                  1.023749 , 1.25639439],
                . . . ,
                [-0.75622471, 0.03585718, -1.49483144, ..., -0.16737851,
                -0.97680193, -0.88101319],
                [0.51960268, 1.32105562, -1.33469258, ..., -0.16737851,
                  1.023749 , -1.59348238],
                [-0.33094892, 0.60815284, -0.69413712, ..., -0.16737851,
                 -0.97680193, -0.28728886]])
In [77]: from sklearn.model_selection import cross_validate
         valid1 = cross_val_score(LogisticRegression(),X,y,cv=5)
         print('Logistic Regression:',valid1.round(2))
         print('Mean:',valid1.mean())
         valid2 = cross_val_score( DecisionTreeClassifier(),X,y,cv=5)
         print('Decision Tree:',valid2.round(3))
         print('Mean:',valid2.mean())
         valid3 = cross val score(RandomForestClassifier(), X, y, cv=5)
         print('RandomForestClassifier():',valid3.round(2))
         print('Mean:',valid3.mean())
         valid4 = cross_val_score(GradientBoostingClassifier(),X,y,cv=5)
         print('GradientBoostingClassifier:',valid4.round(3))
         print('Mean:',valid4.mean())
         valid5 =cross_val_score(XGBClassifier(),X,y,cv=5)
         print('XGBoostClassifier:',valid1.round(2))
         print('Mean:',valid5.mean())
       Logistic Regression: [0.7 0.75 0.75 0.75 0.76]
       Mean: 0.7415453629955141
       Decision Tree: [0.894 0.879 0.873 0.885 0.861]
       Mean: 0.878319143092557
       RandomForestClassifier(): [0.93 0.94 0.91 0.91 0.92]
       Mean: 0.9212926851597546
       GradientBoostingClassifier: [0.931 0.937 0.909 0.909 0.909]
       Mean: 0.9188684427355123
       XGBoostClassifier: [0.7 0.75 0.75 0.75 0.76]
       Mean: 0.9243138331960085
         Machine Learning Model
In [78]: # Random Forest Classifier
         rf = RandomForestClassifier(criterion='gini', max_depth=7, max_features='sqrt', n_e
         rf.fit(X train,y train)
Out[78]: \
                          RandomForestClassifier
         RandomForestClassifier(max_depth=7, n_estimators=10)
In [79]: y_pred = rf.predict(X_test)
         proba = rf.predict_proba(X_test)[:,1]
         print("Train data accuracy:",rf.score(X_train, y_train))
         print("Test data accuracy:",rf.score(X_test,y_test))
```

```
print('Accuracy of the model:', accuracy_score(y_test, y_pred))
print("ROC-AUC score test dataset: ", roc_auc_score(y_test, proba))
```

Train data accuracy: 0.9507948523845572
Test data accuracy: 0.8942598187311178
Accuracy of the model: 0.8942598187311178
ROC-AUC score test dataset: 0.9511259155368552

In [80]: # Classification Report
print(classification_report(y_test, y_pred))

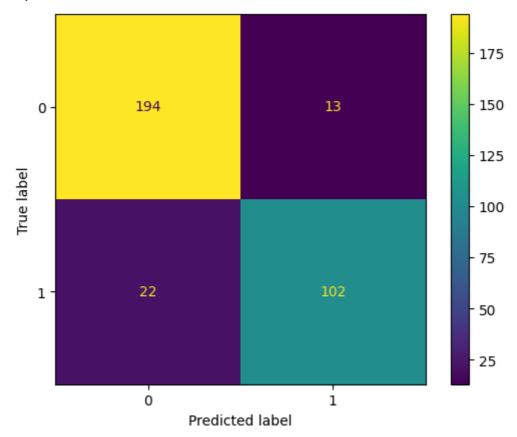
	precision	recall	f1-score	support
0	0.90	0.94	0.92	207
1	0.89	0.82	0.85	124
accuracy			0.89	331
macro avg	0.89	0.88	0.89	331
weighted avg	0.89	0.89	0.89	331

Confusion Matrix

```
In [81]: cm1=confusion_matrix(y_test,y_pred)
    print(cm1)
    ConfusionMatrixDisplay(confusion_matrix=cm1, display_labels=rf.classes_).plot()
```

[[194 13] [22 102]]

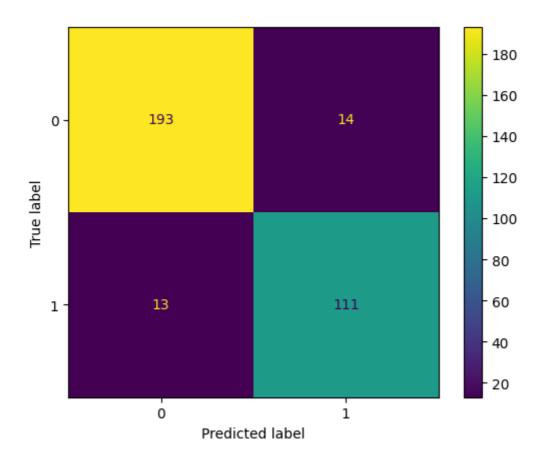
Out[81]: <sklearn.metrics._plot.confusion_matrix.ConfusionMatrixDisplay at 0x1f0563efbb0



```
In [82]: rf_clf_imp1 = rf.feature_importances_
```

XG Boosting Classifier

```
In [83]: gbc1 = GradientBoostingClassifier()
         gbc1.fit(X_train, y_train)
         y_pred = gbc1.predict(X_test)
         proba =gbc1.predict_proba(X_test)[:, 1]
In [84]: gbc_clf_imp1 = gbc1.feature_importances_
In [85]: print('Train Score : ', gbc1.score(X_train, y_train))
         print('Test Score : ', gbc1.score(X_test, y_test))
         print('Accuracy Score : ', accuracy_score(y_test, y_pred))
         print("ROC-AUC score test dataset: ", roc_auc_score(y_test, proba))
       Train Score: 0.9704769114307343
       Test Score: 0.918429003021148
       Accuracy Score : 0.918429003021148
       ROC-AUC score test dataset: 0.9589956365903071
In [86]: print(classification_report(y_test, y_pred))
                     precision recall f1-score
                                                   support
                  0
                          0.94
                                   0.93
                                             0.93
                                                        207
                  1
                          0.89
                                   0.90
                                             0.89
                                                        124
           accuracy
                                             0.92
                                                        331
                                           0.91
                        0.91
                                   0.91
                                                        331
          macro avg
       weighted avg
                         0.92
                                   0.92
                                            0.92
                                                        331
In [87]: cm2=confusion_matrix(y_test,y_pred)
         print(cm2)
         ConfusionMatrixDisplay(confusion_matrix=cm2, display_labels=gbc1.classes_).plot(
       [[193 14]
        [ 13 111]]
Out[87]: <sklearn.metrics._plot.confusion_matrix.ConfusionMatrixDisplay at 0x1f04086c5b0
```

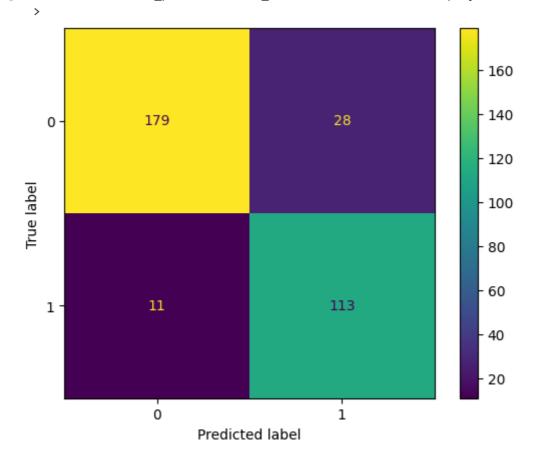


Class Imbalance Treatment

```
plt.figure(figsize=(15,4))
In [88]:
          sns.countplot(x=y_train,palette='Set2')
          plt.title('Class Imbalance in the Data')
          plt.show()
                                             Class Imbalance in the Data
         800
         700
         600
        400
400
         500
         300
         200
         100
                                                    target
In [89]:
          (y_train.value_counts()*100)/len(y_train)
Out[89]: 0
               64.118092
               35.881908
          Name: target, dtype: float64
In [90]: from imblearn.over_sampling import SMOTE
          smot = SMOTE(random_state=42)
          X_train_smot,y_train_smot = smot.fit_resample(X_train,y_train.ravel())
In [91]: print(f'Shape of x_train: {X_train_smot.shape}')
          print(f'Shape of x_test: {X_test.shape}')
```

```
Shape of x_test: (331, 15)
In [92]: print(f'Shape of y_train: {y_train_smot.shape}')
         print(f'Shape of y_test: {y_test.shape}')
        Shape of y_train: (1694,)
       Shape of y_test: (331,)
In [93]: from collections import Counter
         c = Counter(y_train_smot)
         print(c)
       Counter({0: 847, 1: 847})
         Random Forest Classifier
         rf_clf = RandomForestClassifier()
In [94]:
         rf_clf.fit(X_train_smot,y_train_smot)
Out[94]:
        ▼ RandomForestClassifier
         RandomForestClassifier()
In [95]: rf_clf = RandomForestClassifier(criterion='gini',max_depth=8,max_features='sqrt'
         rf_clf.fit(X_train_smot,y_train_smot)
Out[95]:
                          RandomForestClassifier
         RandomForestClassifier(max_depth=8, n_estimators=19)
In [96]: rf_clf_imp2=rf_clf.feature_importances_
In [97]: y_pred = rf_clf.predict(X_test)
         proba = rf_clf.predict_proba(X_test)[:,1]
         print("Train data accuracy:",rf_clf.score(X_train, y_train))
         print("Test data accuracy:",rf_clf.score(X_test,y_test))
         print('Accuracy of the model:', accuracy_score(y_test, y_pred))
         print("ROC-AUC score test dataset: ", roc_auc_score(y_test, proba))
       Train data accuracy: 0.9651778955336866
       Test data accuracy: 0.8821752265861027
       Accuracy of the model: 0.8821752265861027
        ROC-AUC score test dataset: 0.9395356085398162
In [98]: print(classification_report(y_test, y_pred))
                     precision
                                recall f1-score
                                                     support
                  0
                          0.94
                                    0.86
                                              0.90
                                                         207
                  1
                          0.80
                                    0.91
                                              0.85
                                                         124
                                              0.88
                                                         331
           accuracy
                          0.87
                                    0.89
                                              0.88
                                                         331
          macro avg
       weighted avg
                          0.89
                                    0.88
                                              0.88
                                                         331
```

Shape of x_train: (1694, 15)



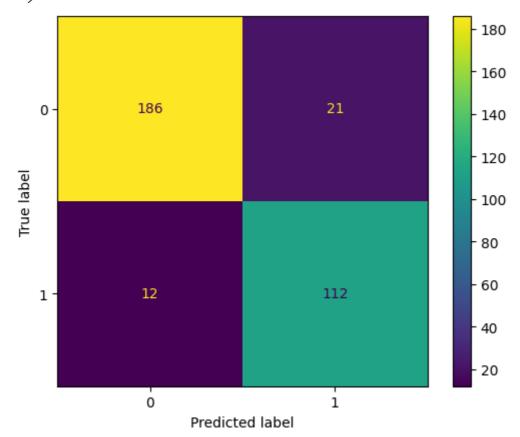
Gradient Boosting

```
1
                    0.84
                              0.90
                                         0.87
                                                     124
    accuracy
                                         0.90
                                                     331
                    0.89
                              0.90
                                         0.90
                                                     331
   macro avg
                    0.90
                              0.90
                                         0.90
weighted avg
                                                     331
```

```
In [101... gbc_clf_imp2 = gbc2.feature_importances_
In [102... cm4=confusion_matrix(y_test,y_pred1)
    print(cm4)
    ConfusionMatrixDisplay(confusion_matrix=cm4, display_labels=gbc2.classes_).plot(
```

```
[[186 21]
[ 12 112]]
```

Out[102]: <sklearn.metrics._plot.confusion_matrix.ConfusionMatrixDisplay at 0x1f055a0dd50



Out[103]:		Column_Name	RandomForestClassifier	XGBClassifier
0		Reportings	0.224529	0.391298
	1	Driver_ID	0.025841	0.008175
	2	Age	0.028662	0.005785
	3	Gender	0.002997	0.000527
4		Education_Level	0.005954	0.000080
	5	Grade	0.017067	0.002119
	6	Total Business Value	0.123392	0.099514
	7	Income	0.154728	0.023946

Joining Designation

Quarterly Rating

month

year

Raise

Cities

Promotion

9

10

11

12

13

14

0.041630

0.082160

0.047856

0.186714

0.012125

0.025327

0.021017

0.003108

0.008600

0.086687

0.345914

0.000000

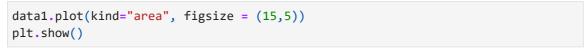
0.017654

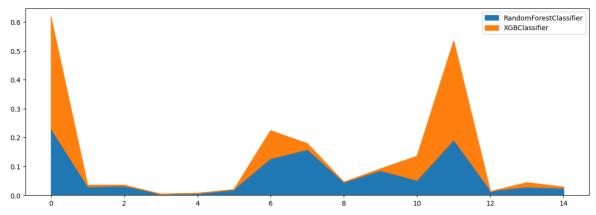
0.006594

Ο.	.+	Γ	1	a	Л	٦	
U	ıι	L	+	U	4	J	4

	Column_Name	RandomForestClassifier	XGBClassifier
0	Reportings	0.179918	0.256746
1	Driver_ID	0.028432	0.007620
2	Age	0.041870	0.006710
3	Gender	0.012411	0.006807
4	Education_Level	0.014206	0.003721
5	Grade	0.024058	0.005191
6	Total Business Value	0.176874	0.196760
7	Income	0.134992	0.024653
8	Joining Designation	0.021441	0.003045
9	Quarterly Rating	0.048033	0.026927
10	month	0.058897	0.080916
11	year	0.203634	0.361113
12	Raise	0.006551	0.000000
13	Promotion	0.020975	0.013952
14	Cities	0.027709	0.005839

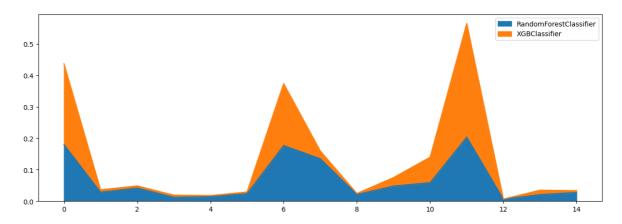
In [105...



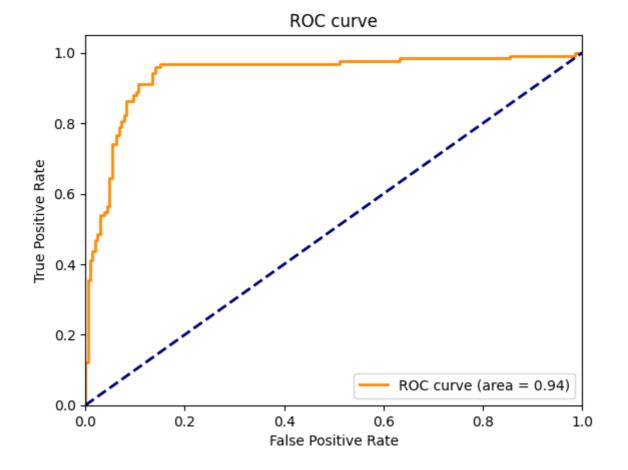


In [106...

```
data2.plot(kind="area", figsize = (15,5))
plt.show()
```



```
In [107...
          # Compute the false positive rate, true positive rate, and thresholds
          fpr, tpr, thresholds = roc_curve(y_test, proba)
          # Compute the area under the ROC curve
          roc_auc = auc(fpr, tpr)
          # Plot the ROC curve
          plt.figure()
          plt.plot(fpr, tpr, color='darkorange', lw=2, label='ROC curve (area = %0.2f)' %
          plt.plot([0, 1], [0, 1], color='navy', lw=2, linestyle='--')
          plt.xlim([0.0, 1.0])
          plt.ylim([0.0, 1.05])
          plt.xlabel('False Positive Rate')
          plt.ylabel('True Positive Rate')
          plt.title('ROC curve')
          plt.legend(loc="lower right")
          plt.show()
```



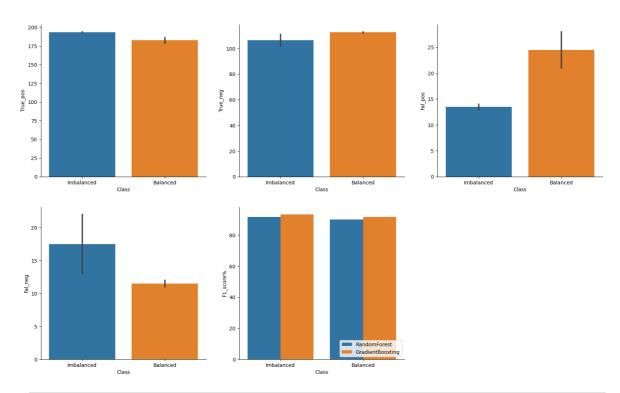
- The ROC AUC of 0.94 signifies that the model is able to discriminate well between the positive and the negative class.
- But it is not a good measure for an imbalanced target variable because it may be high even when the classifier has a poor score on the minority class.
- This can happen when the classifier performs well on the majority class instances, which dominate the dataset. As a result, the AUC may appear high, but the model may not effectively identify the minority class instances.

```
def plot_pre_curve(y_test,proba):
    from sklearn.metrics import precision_recall_curve
    precision, recall, thresholds = precision_recall_curve(y_test, proba)
# Area under Precision Recall Curve
auprc = average_precision_score(y_test, proba)
    plt.plot([0, 1], [0.5, 0.5], linestyle='--')
    plt.plot(recall, precision, marker='.',label='PR curve (area = %0.2f)' % aup
    plt.title("Precision Recall curve")
    plt.xlabel('Recall')
    plt.ylabel('Precision')
    plt.legend(loc="lower left")
    plt.show()
```

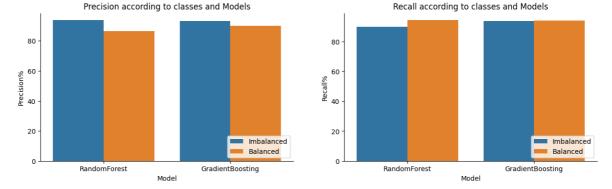
In [109... plot_pre_curve(y_test , proba)

Precision Recall curve 1.0 0.9 0.8 0.7 0.6 0.5 0.4 PR curve (area = 0.90) 0.2 0.4 0.0 0.6 0.8 1.0 Recall

```
precision1 = tp1/(tp1+fp1)
          recall1 = tp1/(tp1+fn1)
          precision2 = tp2/(tp2+fp2)
           recall2 = tp2/(tp2+fn2)
           precision3 = tp3/(tp3+fp3)
           recall3 = tp3/(tp3+fn3)
          precision4 = tp4/(tp4+fp4)
          recall4 = tp4/(tp4+fn4)
          f1_1 = (2*precision1*recall1)/(precision1+recall1)
          f1_2 = (2*precision2*recall2)/(precision2+recall2)
          f1_3 = (2*precision3*recall3)/(precision3+recall3)
          f1_4 =(2*precision4*recall4)/(precision4+recall4)
In [111...
          df = pd.DataFrame({'Model':['RandomForest','GradientBoosting','RandomForest','Gr
                              'Class':['Imbalanced','Imbalanced','Balanced','Balanced'],
                             'True_pos':[tp1,tp2,tp3,tp4],
                             'Fal_pos':[fp1,fp2,fp3,fp4],
                             'Fal_neg':[fn1,fn2,fn3,fn4],
                             'True_neg':[tn1,tn2,tn3,tn4],
                             'F1_score%':[f1_1*100,f1_2*100,f1_3*100,f1_4*100],
                             'Precision%':[precision1*100,precision2*100,precision3*100,pre
                             'Recall%':[recall1*100,recall2*100,recall3*100,recall4*100]})
In [112...
          df
Out[112]:
                       Model
                                          True_pos Fal_pos Fal_neg True_neg F1_score%
                                                                                         Preci
                                                                               91.725768
                RandomForest Imbalanced
                                              194
                                                        13
                                                                22
                                                                         102
                                                                                          93.7
             GradientBoosting
                             Imbalanced
                                              193
                                                        14
                                                                13
                                                                         111
                                                                               93.462470
                                                                                          93.2
           2
                RandomForest
                                Balanced
                                              179
                                                        28
                                                                11
                                                                         113
                                                                               90.176322
                                                                                          86.4
           3 GradientBoosting
                                Balanced
                                              186
                                                        21
                                                                12
                                                                         112
                                                                               91.851852
                                                                                          89.8
          # Representation of True Positives, True Negatives, False Positives, False Negat
In [113...
          plt.figure(figsize=(20,12))
          plt.subplot(2,3,1)
          sns.barplot(x=df.Class,y=df.True_pos)
          plt.subplot(2,3,2)
          sns.barplot(x=df.Class,y=df.True_neg)
          plt.subplot(2,3,3)
          sns.barplot(x=df.Class,y=df.Fal_pos)
          plt.subplot(2,3,4)
          sns.barplot(x=df.Class,y=df.Fal_neg)
          plt.subplot(2,3,5)
          sns.barplot(x=df.Class,y=df['F1_score%'],hue=df.Model)
          plt.legend(loc='lower right')
          sns.despine()
          plt.show()
```



```
In [114... plt.figure(figsize=(15,4))
    plt.subplot(1,2,1)
    sns.barplot(x=df.Model,y=df['Precision%'],hue=df.Class)
    plt.title('Precision according to classes and Models')
    plt.legend(loc='lower right')
    plt.subplot(1,2,2)
    sns.barplot(x=df.Model,y=df['Recall%'],hue=df.Class)
    plt.title('Recall according to classes and Models')
    plt.legend(loc='lower right')
    sns.despine()
    plt.show()
```



Insights

- Male drivers constitute 58.9% of the total driver population.
- There are three education levels among drivers, all of which have nearly equal distributions within the driver community.
- The most frequent grade attained by drivers is Grade 2, with a declining count as the grade level increases.
- The majority of drivers fall between 21 and 58 years old, with 32 years being the most common age. Specifically, the peak number of drivers occurs within the age range of 31 to 41 years.

- The highest number of drivers prefer City C20 over other locations.
- Majority number of reporting of drivers prefer R6 over other number of reporting.
- July received the maximum number of drivers in 8 years.
- February and March receives the least number of Drivers joining OLA.
- Joining of Drivers receives a boost of about 500% after 2017.
- So we see that there are 57% male employees and 43% female employees.
- The percentages of employees with different education levels are almost same for level 1 & 2.
- 97.3% of the employees who did not get a raise.
- Almost 43% of the employees joined at lowest designation 1. 34% joined at level 2, 20% at level 3 and below 2% joined at higher levels.
- Only 54.6% of the employees received a promotion, while 45.4% did not. However, only 2.6% received a raise in income.
- Number of employees has been increase with increase in year as well as number of reporting.
- The number of male employees found in reporting is more than women employees.
- Scatter plot of Income shows that Income increases with increase in age but after 45-50, we see a subtle decline.
- Scatter plot of Total Business Value shows an increase with increase in Age yet we notice a decline after 45.
- Income decreases with increase in Destination as about 4% of the employees hold higher designations.
- The median of the Income for employees having higher Grades is greater.
- Distribution of Income for employees at different Education level is about a change of 3-5% with level 0.
- The ROC AUC of 0.94 signifies that the model is able to discriminate well between the positive and the negative class.
- But it is not a good measure for an imbalanced target variable because it may be high even when the classifier has a poor score on the minority class.
- This can happen when the classifier performs well on the majority class instances, which dominate the dataset. As a result, the AUC may appear high, but the model may not effectively identify the minority class instances.
- Joining Designation Increases with increase in Grade.
- Top reporting days is 24 days.
- About 55% of the reporting of the employees has got quarterly Rating 1.
- Number of reporting increases with increase in Income as well as Total Business Value.
- Recall increased after treatment of data imbalance and is performing better in Gradient Boosting.
- Precision dropped after treatment of data imbalance and is performing better in Random Forest.
- F1_score increased after the treatment of imbalanced data and in Gradient Boosting.