

# **Company Profile**

Amakozi Technologies was established in 2005. Amakozi's two founders have a combined 44 years experience in the IT industry.

The company specializes in Web technologies, with a strong focus on web content management, portal technologies and communications.

We have a proven track record in providing our customers with effective solutions, customized to their needs on enterprise strength Web Content Management software.

As a result we have built up a respectable volume of expertise with these technologies.

Several add-on products to SDL Tridion have also been developed.

## **Divisions**

As from January 2011, the company has reorganized into two separate, but complementary divisions:

**Professional Services** is dedicated to implementation projects and consulting services. The PS Division makes use of the pool of consultants that operate from South Africa and the USA. For USA projects, the consultants use New York as base.

**Product Development** operates from the South African office. This division concentrates on developing new web based products for selected vertical markets.

Production Support (HR, administration and accounting) is centralized in South Africa.





## **Consultants**

Amakozi Technologies employs a small core of experienced permanent employees with SDL Tridion certification.

Staffing of large projects is done via established partnerships with Cape Town and US based contracting houses.

This business model allows Amakozi Technologies to concentrate on their core competencies, while having access to a wide range of specialized and scarce skills, as well as a larger pool of human resources.

# **Our Approach**

We have an established, cost effective, flexible onsite/offsite model where our development teams work on implementation projects in partnership with the client's business and technical teams.

The engagement can range from 100% offsite at our own premises, to 100% onsite at the client, with any mix between the extremes as dictated by the client and particular project. Non-US consultants onsite with US clients are fully covered by our business insurance.

With the offsite model, the work is done remotely. This saves our customers travel and accommodation expenses, and allows Amakozi to offer lower rates.

We have a very low staff turnover, which ensures good continuity with any project.

Outsourcing is an established business model and is gaining popularity. It allows any company to concentrate on it's core business, while freeing itself from staffing problems, as well as the overheads of equipment, software licenses, and human resource administration and overheads such as pension, medical insurance and holiday and sick leave.



# **Products**

#### **SDL Tridion Reporting**

The unique architecture and real time archiving of the SDL Tridion Reporting add-on allows customers to consume any data source to report on, including access to Tridion data that has never before been available.

Out of the box, we deliver preconfigured data sources that consume data from Omniture, Google Analytics, direct database queries, and a wide range of SDL Tridion libraries.

### **SDL Tridion ClayTablet Integration**

SDL Tridion ClayTablet Integration provides a secure and flexible integration service between a Content Management system (CMS) and a Translation Management system (TMS). Theoretically any combination of CMS and TMS is possible.

## **Contact Us**

For more information about the company, please send an email to:

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To find out more about our products, please send an email to:

sales@amakozi.com

