## linear-ecom-customers

## March 19, 2024

```
[1]: import pandas as pd
     import warnings
     warnings.filterwarnings('ignore')
[2]: df = pd.read_csv("ecomm-customers.csv")
     df
[2]:
                                   Email
     0
              mstephenson@fernandez.com
     1
                      hduke@hotmail.com
     2
                       pallen@yahoo.com
     3
                riverarebecca@gmail.com
     4
          mstephens@davidson-herman.com
     495
           lewisjessica@craig-evans.com
     496
                    katrina56@gmail.com
     497
                     dale88@hotmail.com
     498
                    cwilson@hotmail.com
     499
              hannahwilson@davidson.com
                                                      Address
                                                                          Avatar
     0
               835 Frank Tunnel\nWrightmouth, MI 82180-9605
                                                                          Violet
     1
             4547 Archer Common\nDiazchester, CA 06566-8576
                                                                       DarkGreen
     2
          24645 Valerie Unions Suite 582\nCobbborough, D...
                                                                        Bisque
     3
           1414 David Throughway\nPort Jason, OH 22070-1220
                                                                     SaddleBrown
     4
          14023 Rodriguez Passage\nPort Jacobville, PR 3...
                                                             MediumAquaMarine
     495
         4483 Jones Motorway Suite 872\nLake Jamiefurt,...
                                                                           Tan
     496
         172 Owen Divide Suite 497\nWest Richard, CA 19320
                                                                  PaleVioletRed
     497
          0787 Andrews Ranch Apt. 633\nSouth Chadburgh, ...
                                                                      Cornsilk
          680 Jennifer Lodge Apt. 808\nBrendachester, TX...
     498
                                                                          Teal
     499
          49791 Rachel Heights Apt. 898\nEast Drewboroug...
                                                                  DarkMagenta
                                                               Length of Membership \
          Avg. Session Length
                                Time on App
                                             Time on Website
     0
                    34.497268
                                  12.655651
                                                    39.577668
                                                                            4.082621
                                  11.109461
     1
                    31.926272
                                                    37.268959
                                                                            2.664034
     2
                    33.000915
                                  11.330278
                                                    37.110597
                                                                            4.104543
     3
                    34.305557
                                  13.717514
                                                    36.721283
                                                                            3.120179
```

```
4
                    33.330673
                                  12.795189
                                                    37.536653
                                                                            4.446308
                    33.237660
                                  13.566160
     495
                                                    36.417985
                                                                            3.746573
     496
                                                    37.190268
                    34.702529
                                  11.695736
                                                                            3.576526
     497
                    32.646777
                                  11.499409
                                                    38.332576
                                                                            4.958264
     498
                    33.322501
                                  12.391423
                                                    36.840086
                                                                            2.336485
     499
                    33.715981
                                  12.418808
                                                    35.771016
                                                                            2.735160
          Yearly Amount Spent
     0
                   587.951054
                   392.204933
     1
     2
                   487.547505
     3
                   581.852344
     4
                   599.406092
                   573.847438
     495
     496
                   529.049004
     497
                   551.620145
     498
                   456.469510
     499
                   497.778642
     [500 rows x 8 columns]
[3]: df.shape
[3]: (500, 8)
[4]:
     df.isnull().sum()
[4]: Email
                              0
     Address
                              0
     Avatar
                              0
     Avg. Session Length
                              0
     Time on App
                              0
     Time on Website
                              0
     Length of Membership
                              0
     Yearly Amount Spent
                              0
     dtype: int64
[5]: x = df.drop(columns=["Email", "Address", "Avatar", "Yearly Amount_
      ⇔Spent"],axis=1)
     X
[5]:
          Avg. Session Length Time on App Time on Website Length of Membership
                    34.497268
     0
                                  12.655651
                                                    39.577668
                                                                            4.082621
     1
                    31.926272
                                  11.109461
                                                    37.268959
                                                                            2.664034
     2
                    33.000915
                                  11.330278
                                                    37.110597
                                                                            4.104543
```

```
33.237660
                                                                            3.746573
      495
                                   13.566160
                                                    36.417985
      496
                     34.702529
                                   11.695736
                                                    37.190268
                                                                            3.576526
      497
                     32.646777
                                   11.499409
                                                    38.332576
                                                                            4.958264
      498
                     33.322501
                                   12.391423
                                                    36.840086
                                                                            2.336485
      499
                     33.715981
                                   12.418808
                                                    35.771016
                                                                            2.735160
      [500 rows x 4 columns]
 [6]: y = df["Yearly Amount Spent"]
      У
 [6]: 0
             587.951054
      1
             392.204933
      2
             487.547505
      3
             581.852344
             599.406092
      495
             573.847438
      496
             529.049004
      497
             551.620145
      498
             456.469510
      499
             497.778642
      Name: Yearly Amount Spent, Length: 500, dtype: float64
 [7]: from sklearn.model_selection import train_test_split
 [8]: x_train, x_test, y_train, y_test = train_test_split(x, y, test_size=0.2,_
       →random_state=42)
 [9]: from sklearn.linear_model import LinearRegression
[10]: model = LinearRegression().fit(x train, y train)
      model
[10]: LinearRegression()
[11]: y_pred = model.predict(x_test)
      y_pred
[11]: array([402.86230051, 542.53325708, 426.62011918, 501.91386363,
             409.6666551 , 569.92155038, 531.50423529, 505.94309188,
             408.10378607, 473.45942928, 441.18668812, 424.52463471,
             424.83341694, 527.12061508, 430.87985533, 423.47062047,
             575.8751518 , 484.6563331 , 457.77896975 , 481.58742311 ,
             501.56110993, 513.12815188, 507.49166899, 646.63377343,
```

3

4

34.305557

33.330673

13.717514

12.795189

36.721283

37.536653

3.120179

4.446308

```
449.70050586, 496.26290484, 556.18523776, 554.78684161,
             399.1582784 , 325.16921284, 532.62732659, 477.73025415,
             500.76491535, 305.09971374, 505.46811902, 483.52069444,
             519.09464122, 437.75549737, 456.25005245, 470.63517876,
             494.11207805, 444.65549239, 508.57079732, 500.88197484,
             488.35128728, 535.34025218, 594.58301773, 513.59474408,
             279.69877702, 432.71590835, 421.06976164, 480.94327496,
             584.59481888, 608.61734059, 564.42312991, 494.47224504,
             393.95593318, 456.11321352, 572.92228417, 499.27385693,
             512.42973545, 391.56170305, 479.60705887, 481.05023229,
             474.71926117, 546.37716047, 430.11675694, 601.91418143,
             422.26508516, 493.11622454, 528.10614863, 581.06630842,
             620.60774498, 512.47838603, 411.2147464, 498.07095351,
             461.44587681, 445.63453258, 447.63898998, 534.81030495,
             598.85091016, 619.46554961, 494.43362232, 672.2442837,
             532.15516513, 438.41740681, 514.80907179, 546.73893548,
             331.73069072, 510.33949236, 536.21660556, 499.50696031,
             375.86919792, 573.61952185, 479.18212334, 588.32862943,
             485.18137257, 455.93070091, 398.67820721, 451.70869105])
[12]: from sklearn.metrics import mean_absolute_error, mean_squared_error, r2_score
[13]: r2\_sc = r2\_score(y\_test, y\_pred)
[14]: print(f"R2 Score = ", r2_sc)
     R2 Score = 0.9778130629184127
     OPTIMIZATION
[15]: from sklearn.model_selection import GridSearchCV
[16]: model = LinearRegression()
      model
[16]: LinearRegression()
[17]: param grid = {
           'fit_intercept':[True,False],
          'copy_X':[True, False],
          'n_jobs':[-1, None],
          'positive': [False, True]
      }
[18]: grid_search = GridSearchCV(model, param_grid, cv=5, n_jobs=-1)
      grid_search.fit(x_train, y_train)
```

```
[18]: GridSearchCV(cv=5, estimator=LinearRegression(), n_jobs=-1,
                   param_grid={'copy_X': [True, False],
                               'fit_intercept': [True, False], 'n_jobs': [-1, None],
                               'positive': [False, True]})
[19]: best_params = grid_search.best_params_
      print("Best Parameters :", best_params)
     Best Parameters : {'copy_X': True, 'fit_intercept': True, 'n_jobs': -1,
     'positive': False}
[20]: best_model = LinearRegression(**best_params)
      best_model.fit(x_train, y_train)
      best_model
[20]: LinearRegression(n_jobs=-1)
[21]: y_pred = best_model.predict(x_test)
      y_pred
[21]: array([402.86230051, 542.53325708, 426.62011918, 501.91386363,
             409.6666551 , 569.92155038, 531.50423529, 505.94309188,
             408.10378607, 473.45942928, 441.18668812, 424.52463471,
             424.83341694, 527.12061508, 430.87985533, 423.47062047,
             575.8751518 , 484.6563331 , 457.77896975 , 481.58742311 ,
             501.56110993, 513.12815188, 507.49166899, 646.63377343,
             449.70050586, 496.26290484, 556.18523776, 554.78684161,
             399.1582784 , 325.16921284, 532.62732659, 477.73025415,
             500.76491535, 305.09971374, 505.46811902, 483.52069444,
             519.09464122, 437.75549737, 456.25005245, 470.63517876,
             494.11207805, 444.65549239, 508.57079732, 500.88197484,
             488.35128728, 535.34025218, 594.58301773, 513.59474408,
             279.69877702, 432.71590835, 421.06976164, 480.94327496,
             584.59481888, 608.61734059, 564.42312991, 494.47224504,
             393.95593318, 456.11321352, 572.92228417, 499.27385693,
             512.42973545, 391.56170305, 479.60705887, 481.05023229,
             474.71926117, 546.37716047, 430.11675694, 601.91418143,
             422.26508516, 493.11622454, 528.10614863, 581.06630842,
             620.60774498, 512.47838603, 411.2147464, 498.07095351,
             461.44587681, 445.63453258, 447.63898998, 534.81030495,
             598.85091016, 619.46554961, 494.43362232, 672.2442837,
             532.15516513, 438.41740681, 514.80907179, 546.73893548,
             331.73069072, 510.33949236, 536.21660556, 499.50696031,
             375.86919792, 573.61952185, 479.18212334, 588.32862943,
             485.18137257, 455.93070091, 398.67820721, 451.70869105])
[22]: r2_sc = r2_score(y_test, y_pred)
```

```
[23]: print(f"R2 Score = ", r2_sc)
    print("Best Parameters :", best_params)

R2 Score = 0.9778130629184127
    Best Parameters : {'copy_X': True, 'fit_intercept': True, 'n_jobs': -1,
    'positive': False}
[]:
```