**Henrique Aniano Ramos Martinho**São Paulo — SP | +55 (11) 9 7330-7953  
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**Professional Goals**

Back-end developer with knowledge in Java, Spring Boot, PostgreSQL, MySQL, Docker, Git, Android, CSS, JavaScript, and a strong desire to keep learning and growing. I’m currently seeking new opportunities to break into the tech industry.  
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**Technical Skills**

**Back-end:** Java, Spring Boot, Python  
**Databases:** PostgreSQL, MySQL **DevOps/Version:** AWS, Docker, Git **Front-End:** HTML, CSS, JavaScript  
**Mobile:** Android (Java)

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**Graduation**

**Information Technology  
FMU — São Paulo, SP**Jan/2022 **—** Nov/2024

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**Complementary Activities**

* Java: Object Oriented Programming **—** Udemy
* Spring Boot Expert: JPA, REST, JWT, OAuth2 with Docker and AWS **—** Udemy
* Android Development **—** Udemy

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**Personal Projects**

**tripgas-api-springboot  
—** [Github](https://github.com/HenriqueMartinho/tripgas-api-springboot)

**login-app-springboot  
—** [Github](https://github.com/HenriqueMartinho/login-app-springboot)

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**Languages**

**English:** Advanced (Reading, writing and general communication)

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**Professional Background**

**Sales Advisor  
DryWash — São Paulo, SP** | Aug/2024 **—** Now

* Team management
* Qualification and identification of customer needs
* Negotiation of values and management of deadlines
* Communication with other units in the network to align expectations with the customer

**Autonomus (E-Commerce)  
Mart Ecom — São Paulo, SP** | Jan/2021 **—** Now

* Purchase and sale of national and imported products focusing on retail trade through the largest marketplaces
* Market research, product selection and pricing
* Creation of designs and offers
* Financial an tax management

**Comercial Saler  
Bottons & Cia — São Paulo, SP** | Jan/2019 **—** Aug/2019

* Negotiation of values and alignment of deadlines
* Prospecting for new customers and after-sales service
* Negotiation and quotation of freight with carriers
* Organization and launch of orders for the warehouse and finance department