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Question A: Homogeneous Treatment Effects Model

1. Describe the Unit-Level Treatment Effect (ITE)

• Mathematical Representation:

The individual treatment effect (ITE) is defined as:

$$ITE_i = Y_i(1) - Y_i(0)$$

where $Y_i(1)$ represents the outcome (spending) for customer i if they are a member, and $Y_i(0)$ represents the outcome if they are not.

• Verbal Representation:

The ITE captures the difference in Walmart spending for an individual customer if they are a Sam's Club Plus member versus if they are not.

2. Prove $Y_i = \alpha + \mathbf{ITE}_i D_i + U_i$

Using the Rubin Causal Model (RCM), the observed outcome can be expressed as:

$$Y_i = Y_i(0)(1 - D_i) + Y_i(1)D_i$$

Expanding this equation:

$$Y_i = Y_i(0) + (Y_i(1) - Y_i(0))D_i$$

Let:

- $\alpha = Y_i(0)$: The baseline outcome (spending) for non-members.

- ITE_i = $Y_i(1) - Y_i(0)$: The individual treatment effect.

Substituting these definitions gives:

$$Y_i = \alpha + \text{ITE}_i D_i + U_i$$

where U_i represents the error term, capturing unobserved factors influencing Y_i . Assuming exogeneity, $\mathbb{E}[U_i] = 0$.

Examples of U_i :

 U_i could include factors such as: - Household size. - Income level. - Shopping preferences.

3. Compute the Bias of $\hat{\beta}_n$ for β

Definition of Bias:

$$\operatorname{Bias}_{\theta}(\hat{\theta}_n) = \mathbb{E}[\hat{\theta}_n] - \theta$$

Using the independence assumption $\{Y_i(1), Y_i(0)\} \perp D_i$:

Bias =
$$[\mathbb{E}[Y_i(1) \mid D_i = 1] - \mathbb{E}[Y_i(0) \mid D_i = 0]] - [\mathbb{E}[Y_i(1)] - \mathbb{E}[Y_i(0)]]$$

This simplifies to:

Bias =
$$[\mathbb{E}[Y_i(1)] - \mathbb{E}[Y_i(0)]] - [\mathbb{E}[Y_i(1)] - \mathbb{E}[Y_i(0)]] = 0$$

Thus, under the independence assumption, the bias is zero.

4. Bias with Simplified Expressions

Given $\hat{\beta} = \mathbb{E}[Y_i \mid D_i = 1] - \mathbb{E}[Y_i \mid D_i = 0]$, the bias can be rewritten as:

Bias =
$$[\mathbb{E}[Y_i \mid D_i = 1] - \mathbb{E}[Y_i \mid D_i = 0]] - [\mathbb{E}[Y_i(1)] - \mathbb{E}[Y_i(0)]]$$

Under the overlap condition $0 < \Pr(D_i = 1 \mid X) < 1$, this expression ensures no bias because the treatment and control groups are comparable within strata of X.

Question B: Regression Model for ATU

1. Specify α and U_i

To model the Average Treatment Effect for the Untreated (ATU):

$$Y_i = \alpha + ATU \cdot D_i + U_i$$

Here:

- $\alpha = \mathbb{E}[Y_i(0)]$: The average outcome for non-treated individuals.
- U_i : Captures deviations from the average untreated outcome, including unobserved factors.

2. Exogeneity Condition

The exogeneity condition requires that $\mathbb{E}[U_i \mid D_i] = 0$, ensuring that the treatment assignment does not depend on unobserved confounders.

Question C: Conditional Random Assignment (CRA)

1. Correlation of Variables with Treatment

- Number of Walmart visits (likely correlated): Customers who visit Walmart frequently may perceive higher benefits from membership.
- Amazon spending (uncorrelated): Membership at Walmart likely does not influence spending on Amazon.
- Number of children (likely correlated): Families with children may visit Walmart more often, leading to higher membership uptake.

2. Checking the CRA Assumption

To check CRA:

- Stratify the data by tenure levels.
- Perform t-tests on pre-determined variables (e.g., number of visits, number of children) to assess balance across treatment groups.

3. Identification of CATE

```
CATE is identified when:
```

- 1. Conditional independence: $\{Y(1), Y(0)\} \perp D \mid X$.
- 2. Overlap: $0 < \Pr(D = 1 \mid X = x) < 1$.

4. Lack of Overlap

If $Pr(D = 1 \mid X = x) = 0$ or 1, treatment and control groups are not comparable, making CATE unidentifiable.

5. Estimating ATE

Code Example:

```
estimate_ate <- function(data) {
  tenure_groups <- unique(data$tenureD)

cate_estimates <- sapply(tenure_groups, function(x) {
    group_data <- subset(data, tenureD == x)
    mean(group_data$spend[group_data$scp == 1]) -
    mean(group_data$spend[group_data$scp == 0])
})

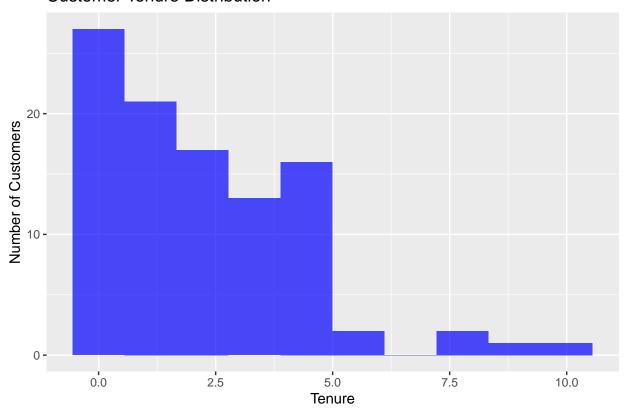
emp_dist <- table(data$tenureD) / nrow(data)
  ate <- sum(cate_estimates * emp_dist)

return(ate)
}</pre>
```

Question D

```
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
library(ggplot2)
walmart_data <- read.csv("SCP_data.csv", stringsAsFactors = FALSE)</pre>
# Part 1: tenure distirbtuion
tenure_plot <- ggplot(walmart_data, aes(x = tenure)) +</pre>
  geom_histogram(bins = 10, alpha = 0.7, fill = "blue") +
  ggtitle("Customer Tenure Distribution") +
  xlab("Tenure") +
  ylab("Number of Customers")
print(tenure_plot)
```

Customer Tenure Distribution



```
# Given the distribution being skewed,
# we would not want to say that the indepdence assumption is gone
# Part 2: discrete assignment
walmart_data <- walmart_data %>% mutate(
 tenureD = case when(
   tenure <= 1 ~ 1,
   tenure > 5 \sim 3,
   TRUE ~ 2
 )
)
# Discrete size tenure should be independence,
# and we could create a more uniform distribution based on so
# Part 3: Conditional Average Treatment Effect Estimation
cate <- lm(spend ~ scp + factor(tenureD), data = walmart_data)</pre>
cate
##
## Call:
## lm(formula = spend ~ scp + factor(tenureD), data = walmart_data)
## Coefficients:
##
        (Intercept)
                                   scp factor(tenureD)2 factor(tenureD)3
##
              17.69
                                36.73
                                                   36.58
                                                                    101.76
# Part 4: Estimator Comparison
# dsicrete partition CATE
d_partition <- walmart_data %>%
 group_by(tenureD) %>%
 summarize(
   mean_spend_scp_1 = mean(spend[scp == 1]),
   mean_spend_scp_0 = mean(spend[scp == 0]),
   partition_ate = mean_spend_scp_1 - mean_spend_scp_0
 )
d_partition
## # A tibble: 3 x 4
     tenureD mean_spend_scp_1 mean_spend_scp_0 partition_ate
##
       <dbl>
                        <dbl>
                                         <dbl>
                                                        <dbl>
## 1
           1
                         55.3
                                          17.5
                                                         37.8
## 2
                                          55.2
           2
                         90.0
                                                         34.8
## 3
           3
                        160.
                                                         47.9
# difference in expectant values (assumes homogeneity)
exp_diff <- mean(walmart_data$spend[walmart_data$scp == 1], na.rm = TRUE) -</pre>
 mean(walmart_data$spend[walmart_data$scp == 0], na.rm = TRUE)
exp_diff
```

The partition/ tenure D is more preferred because we assume heterogeneity effect; # mean difference appraoch may overestiamte the effect of the memership in spending

```
# Part 5: Comparison
true_ate <- mean(walmart_data$spend1 - walmart_data$spend0)

d_partition_value <- mean(d_partition$partition_ate) # Aggregate to a single value
comparison <- data.frame(
   method = c("Discrete CATE", "Difference in Expected Values", "Real ATE"),
   value_estimate = c(d_partition_value, exp_diff, true_ate)
)
print(comparison)</pre>
```