

## ACTIVE SALES ANALYSIS

### STEP 1 🖱️

In [203...

```
#Lets import the required libraries required
#As well as importing the data inform of a csv file as shown below
#In form of a dataframe
import numpy as np
import pandas as pd
orders = pd.read_csv("orders.csv")
orders.head()
```

Out[203...

	Name	Email	Proc
0	PERSON_1	PERSON_1@gmail.com	PRODUCT
1	PERSON_2	PERSON_2@tataprojects.com	PRODUCT
2	PERSON_3	PERSON_3@gmail.com	PRODUCT
3	PERSON_4	PERSON_4@gmail.com	PRODUCT
4	PERSON_5	PERSON_5@gmail.com	PRODUCT_34,PRODUCT_86,PRODUCT_57,PRODUCT

### STEP 2 🖱️

In [205...

```
#Need to investigate the data we have
#Or any incorrect row or columns that have to be delt with
orders.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 581 entries, 0 to 580
Data columns (total 4 columns):
#   Column                Non-Null Count  Dtype
---  -
0   Name                   581 non-null    object
1   Email                  581 non-null    object
2   Product                581 non-null    object
3   Transaction Date       581 non-null    object
dtypes: object(4)
memory usage: 18.3+ KB
```

### STEP 3 🖱️

In [265...

```
# Creating a new column Time from Transaction Date
orders["Time"] = pd.to_datetime(orders["Transaction Date"],errors="coerce")
#From the Time column above we need to
# Make a nHour column out of it
# We import the DATETIME Library
from datetime import datetime
```

```
orders["Hour"] = pd.DatetimeIndex(orders["Time"]).hour
orders.head()
```

Out[265...

	Name	Email	Proc
0	PERSON_1	PERSON_1@gmail.com	PRODUCT
1	PERSON_2	PERSON_2@tataprojects.com	PRODUCT
2	PERSON_3	PERSON_3@gmail.com	PRODUCT
3	PERSON_4	PERSON_4@gmail.com	PRODUCT
4	PERSON_5	PERSON_5@gmail.com	PRODUCT_34,PRODUCT_86,PRODUCT_57,PRODUCT

**STEP 4** 🖱️

In [262...

```
#From the Hour column,we need to identify
#The busiest Hour
busiest_time1 = orders["Hour"].value_counts().index.tolist()
busiest_time2 = orders["Hour"].value_counts().values.tolist()
```

**STEP 5** 🖱️

In [249...

```
#We to make the above data into a stack of two columns
overall_time = np.column_stack((busiest_time1,busiest_time2))
print(" Hour of day"+"\\t"+"Cummulative number of purchases\\n")
for row in overall_time:
    print("\\t\\t".join(map(str, row)))
#Lets sort the above data
time_required = orders["Hour"].value_counts().sort_index()
busiest_time1 = []
for time in range(0,23):
    busiest_time1.append(time)
busiest_time2 = time_required.sort_index()
busiest_time2.tolist()
busiest_time2 = pd.DataFrame(busiest_time2)
```

Hour of day	Cummulative number of purchases
23	51
12	51
22	45
19	42
21	41
15	41
20	39
11	37
13	33
18	33
16	29
14	28
17	27
10	24
0	17
9	14
8	10
7	6
1	4
2	3
5	3
6	2
3	1

**STEP 6** 📌

In [348...

```
plt.figure(figsize=(30,10))
plt.title("Sales Happening per hour through the week",fontsize =20)
plt.ylabel("Number of purchases",fontsize=20)
plt.xlabel("Hour",fontsize=20)
plt.grid()
plt.plot(busiest_time1,busiest_time2,color = "g")
plt.show()
```

