# Meeting Minutes 0623

1. Focus on the tier A and B clients;
2. Of targeting hospitals: 妇产科和辅助科室要移除, further discussion with Zhang Lei；
3. If the new arrival clients are added into the analysis, the base perception score of them should be 1.0 in the previous phase;
4. The scope of the hospitals should be the same as the new frame of the system;
5. If the clients were not appearing in the middle of the survey process, we can assume that their perception score should maintain the same pervious status;
6. At the REP, HOSP, Department, HCP tier, National or Region, target hospital level, we can generate the reports;
7. The answer of logical question can determine an HCP’s score -- whether 1.0 or 2.0;
8. The GAP of Brand Perception or something else between Region and Nation;