



# HOME & PERSONAL CARE



## Hair Care



Dabur Sarson Amla Hair Oil

SKU	CS Size (Unit)
30 ml	240
65 ml	120
100 ml	144
140 ml	288
170 ml	72
300 ml	48
500 ml	24
Retail Margin	10%

Dabur Amla Hair Oil



SKU	CS Size (Unit)
28 ml	480
70 ml	240
138 ml	84
225 ml	48
325 ml	36
450 ml	32
550 ml	12
Retail Margin	10%
Retail Margin 28ml	30%



Dabur Badam Amla Hair Oil

SKU	CS Size (Unit)
34 ml	240
65 ml	120
170 ml	72
185+100 ml	48
400 ml	36
500 ml	32
Retail Margin	10%



Dabur Brahmi Amla Hair Oil

SKU	CS Size (Unit)
33 ml	240
65 ml	120
170 ml	36
300 ml	24
500 ml	24
Retail Margin	10%

## Hair Care



**Dabur Cool King Thanda Tel-Green**

SKU	CS Size (Unit)
2.5 ml (Rs 1)	1600
42 ml	60
87 ml	60
187 ml	36
Retail Margin	10%



**Dabur Cool King**

SKU	CS Size (Unit)
2.7 ml (Rs 1)	1600
42 ml	144
87 ml	60
187 ml	36
270 ml	24
470 ml	16
Retail Margin	10%

**Dabur Vatika Neelibhringa Hair Oil**



SKU	CS Size (Unit)
50 ml	24
100 ml	12
Retail Margin	20%



**Dabur Jasmine Hair Oil**

SKU	CS Size (Unit)
35 ml	120
70 ml	60
175 ml	36
Retail Margin	10%

**Dabur Special Hair Oil**



SKU	CS Size (Unit)
100 ml	72
200 ml	36
Retail Margin	10%



**Dabur Almond Hair Oil**

SKU	CS Size (Unit)
2.5 ml Sachet	1600
27ml	220
45 ml	72
95 ml	48
190 ml	24
290 ml	18
485 ml	12
Retail Margin	10%

**Dabur Anmol Coconut Oil**



SKU	CS Size (Unit)
25 ml	336
55 NMY	192
100 NWY	120
100 WMY	96
175 WMY	60
500 WMY	24
Retail Margin	16%



**Dabur Anmol Coconut Oil**

SKU	CS Size (Unit)
25 ml NM	336
55 ml NM	192
100 ml (Jar & Bottle)	120
175 ml (Jar & Bottle)	60
500 ml (Jar & Bottle)	24
600 ml (Jar & Bottle)	24
1 L Bottle	12
Retail Margin	16%

## Hair Care



Dabur Anmol Jasmine Hair Oil

SKU	CS Size (Unit)
30 ml	240
60 ml	120
100 ml	96
200 ml	48
450 ml	16
Retail Margin	10%



Dabur Vatika Hair Oil

SKU	CS Size (Unit)
20 ml (15 ml + 33% Ext)	288
38 ml	240
75 ml	120
150 ml	60
300 ml	30
450 ml	24
Retail Margin	10%



## Shampoo

Vatika Health Shampoo



SKU	CS Size (Unit)
6.24 ml Sachet	960
80 ml	48
180 ml	24
340 ml	12
640 ml	6
Retail Margin	10%
Retail Margin Sachet	25%

Vatika Ayurvedic shampoo



SKU	CS Size (Unit)
6.24 ml Sachet	960
80 ml	48
180 ml	24
340 ml	12
640 ml	6
Retail Margin	10%
Retail Margin Sachet	25%

Vatika Anti Dandruff Shampoo



SKU	CS Size (Unit)
6.24 ml Sachet	960
80 ml	48
180 ml	24
340 ml	12
640 ml	6
Retail Margin	10%
Retail Margin Sachet	25%

Vatika Black Shine Shampoo



SKU	CS Size (Unit)
6.24 ml Sachet	960
80 ml	48
180 ml	24
340 ml	12
640 ml	6
Retail Margin	10%
Retail Margin Sachet	25%

Dabur Almond Shampoo



SKU	CS Size (Unit)
200 ml	24
350 ml	12
650 ml	6
Retail Margin	10%