



HOME & PERSONAL CARE



Hair Care



Dabur Sarson Amla Hair Oil

| SKU | CS Size (Unit) |
|---------------|----------------|
| 30 ml | 240 |
| 65 ml | 120 |
| 100 ml | 144 |
| 140 ml | 288 |
| 170 ml | 72 |
| 300 ml | 48 |
| 500 ml | 24 |
| Retail Margin | 10% |



Dabur Amla Hair Oil

| SKU | CS Size (Unit) |
|--------------------|----------------|
| 28 ml | 480 |
| 70 ml | 240 |
| 138 ml | 84 |
| 225 ml | 48 |
| 325 ml | 36 |
| 450 ml | 32 |
| 550 ml | 12 |
| Retail Margin | 10% |
| Retail Margin 28ml | 30% |



Dabur Badam Amla Hair Oil

| SKU | CS Size (Unit) |
|---------------|----------------|
| 34 ml | 240 |
| 65 ml | 120 |
| 170 ml | 72 |
| 185+100 ml | 48 |
| 400 ml | 36 |
| 500 ml | 32 |
| Retail Margin | 10% |



Dabur Brahmi Amla Hair Oil

| SKU | CS Size (Unit) |
|---------------|----------------|
| 33 ml | 240 |
| 65 ml | 120 |
| 170 ml | 36 |
| 300 ml | 24 |
| 500 ml | 24 |
| Retail Margin | 10% |

Hair Care



Dabur Cool King Thanda Tel-Green

| SKU | CS Size (Unit) |
|----------------------|----------------|
| 2.5 ml (Rs 1) | 1600 |
| 42 ml | 60 |
| 87 ml | 60 |
| 187 ml | 36 |
| Retail Margin | 10% |

Dabur Cool King



| SKU | CS Size (Unit) |
|----------------------|----------------|
| 2.7 ml (Rs 1) | 1600 |
| 42 ml | 144 |
| 87 ml | 60 |
| 187 ml | 36 |
| 270 ml | 24 |
| 470 ml | 16 |
| Retail Margin | 10% |

Dabur Vatika Neelibhringa Hair Oil



| SKU | CS Size (Unit) |
|----------------------|----------------|
| 50 ml | 24 |
| 100 ml | 12 |
| Retail Margin | 20% |

Dabur Jasmine Hair Oil



| SKU | CS Size (Unit) |
|----------------------|----------------|
| 35 ml | 120 |
| 70 ml | 60 |
| 175 ml | 36 |
| Retail Margin | 10% |

Dabur Special Hair Oil



| SKU | CS Size (Unit) |
|----------------------|----------------|
| 100 ml | 72 |
| 200 ml | 36 |
| Retail Margin | 10% |

Dabur Almond Hair Oil



| SKU | CS Size (Unit) |
|----------------------|----------------|
| 2.5 ml Sachet | 1600 |
| 27ml | 220 |
| 45 ml | 72 |
| 95 ml | 48 |
| 190 ml | 24 |
| 290 ml | 18 |
| 485 ml | 12 |
| Retail Margin | 10% |

Dabur Anmol Coconut Oil



| SKU | CS Size (Unit) |
|----------------------|----------------|
| 25 ml | 336 |
| 55 NMY | 192 |
| 100 NWY | 120 |
| 100 WMY | 96 |
| 175 WMY | 60 |
| 500 WMY | 24 |
| Retail Margin | 16% |

Dabur Anmol Coconut Oil



| SKU | CS Size (Unit) |
|-----------------------|----------------|
| 25 ml NM | 336 |
| 55 ml NM | 192 |
| 100 ml (Jar & Bottle) | 120 |
| 175 ml (Jar & Bottle) | 60 |
| 500 ml (Jar & Bottle) | 24 |
| 600 ml (Jar & Bottle) | 24 |
| 1 L Bottle | 12 |
| Retail Margin | 16% |

Hair Care



Dabur Anmol Jasmine Hair Oil

| SKU | CS Size (Unit) |
|----------------------|----------------|
| 30 ml | 240 |
| 60 ml | 120 |
| 100 ml | 96 |
| 200 ml | 48 |
| 450 ml | 16 |
| Retail Margin | 10% |



Dabur Vatika Hair Oil

| SKU | CS Size (Unit) |
|-------------------------|----------------|
| 20 ml (15 ml + 33% Ext) | 288 |
| 38 ml | 240 |
| 75 ml | 120 |
| 150 ml | 60 |
| 300 ml | 30 |
| 450 ml | 24 |
| Retail Margin | 10% |

Shampoo

Vatika Health Shampoo



| SKU | CS Size (Unit) |
|-----------------------------|----------------|
| 6.24 ml Sachet | 960 |
| 80 ml | 48 |
| 180 ml | 24 |
| 340 ml | 12 |
| 640 ml | 6 |
| Retail Margin | 10% |
| Retail Margin Sachet | 25% |

Vatika Ayurvedic shampoo



| SKU | CS Size (Unit) |
|-----------------------------|----------------|
| 6.24 ml Sachet | 960 |
| 80 ml | 48 |
| 180 ml | 24 |
| 340 ml | 12 |
| 640 ml | 6 |
| Retail Margin | 10% |
| Retail Margin Sachet | 25% |

Vatika Anti Dandruff Shampoo



| SKU | CS Size (Unit) |
|-----------------------------|----------------|
| 6.24 ml Sachet | 960 |
| 80 ml | 48 |
| 180 ml | 24 |
| 340 ml | 12 |
| 640 ml | 6 |
| Retail Margin | 10% |
| Retail Margin Sachet | 25% |

Vatika Black Shine Shampoo



| SKU | CS Size (Unit) |
|-----------------------------|----------------|
| 6.24 ml Sachet | 960 |
| 80 ml | 48 |
| 180 ml | 24 |
| 340 ml | 12 |
| 640 ml | 6 |
| Retail Margin | 10% |
| Retail Margin Sachet | 25% |

Dabur Almond Shampoo



| SKU | CS Size (Unit) |
|----------------------|----------------|
| 200 ml | 24 |
| 350 ml | 12 |
| 650 ml | 6 |
| Retail Margin | 10% |