

# EBITDA

## 2010-2013



EXCLUSIVE  RESORTS®

Except as otherwise specified herein, information is current as of 12.31.2013. The numbers discussed are based on our internal management books, which differ somewhat from our financial reports prepared under GAAP accounting. Review the summary financials accessible via ER Compass® for a more complete explanation. This 2013 Year in Review contains forward looking statements that reflect the Club's best judgment as of the date they were made. Such statements are made as of 07.01.2014 based on then-current facts and reasonable assumptions and are subject to change. Financial information presented in this report contains certain differences compared to GAAP-prepared statements and has not been audited. Club membership is subject to terms and conditions of Club Membership Agreement. Gateway cardholder use is subject to terms and conditions of Gateway Purchase Agreement. Reservations for specific days, destinations and events subject to availability. Exclusive Journeys, certain services, amenities and other benefits may require additional fees, may have limited availability and are subject to additional terms and conditions. Current Club destinations, residences and partnerships are subject to change. See [www.exclusiveresorts.com](http://www.exclusiveresorts.com) for more information. Exclusive Resorts and the Exclusive Resorts flower logo are registered service marks of Exclusive Resorts, LLC. ©2014, Exclusive Resorts, LLC. All rights reserved.

# EBITDA YTD

2013  
THRU 5/31

\$17.4M

2014  
THRU 5/31

\$26.6M

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# RESIGNATION LIST

2013  
THRU 5/31

2014  
THRU 5/31

52

GROSS

29

NET

49

10

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## TOTAL REVENUE



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A man in dark swim trunks is performing a handstand on a sandy beach. Next to him is a long, light-colored surfboard standing upright. The background shows the ocean with waves and a clear sky. Overlaid on the image are revenue figures for two periods: 2013 and 2014.

## TOTAL REVENUE YTD

\$60M

2013  
THRU  
5/31

\$70M

2014  
THRU  
5/31

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# UPGRADES

35



2013  
THRU 5/31

82



2014  
THRU 5/31

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