

Agenda

- 1. Introduction
- 2. Data Description
- 3. Methodology
- 4. Analysis Results and Interpretation
- 5. Managerial Implications



Introduction

- ➤ Austin-Bergstrom International Airport's customer surveys
- >Surveys are reported to
 - 1. Improve general customer satisfaction
 - 2. Target specific areas for improvement
- >Analyze the key drivers of customer satisfaction



Data Description

- > Data.Gov, csv file, 2450 rows
- 33 survey questions with overall satisfaction, plus Date Recorded and Flight Departure Time
- Customer satisfaction scores for each attribute on a scale of 1-5
- Missing value and zero satisfaction (no opinion)

Α	В	C	D	E	F	G	Н	1	J	K	L	М	N
Quarter	Date record	Departure	Ground tra	Parking fac	Parking fac	Availabilit	Efficiency	Check-in v	Courtesy	Wait time	Courtesy	c Courtesy o	Thoroughr Wa
1Q15	2/5/2015	14:26	5	0	0	5	3	5	5	5	į	5 5	5
1Q15	2/5/2015	14:26	4	0	0	0	0	0	0	5	į	5 5	5
1Q15	2/5/2015	14:26	4	4	5	0	5	0	0	5	4	4 4	4
1Q15	2/5/2015	14:26	0	0	0	0	4	4	4	. 0	(3	4
1Q15	2/5/2015	14:26	4	4	3	0	4	4	4	0	(5	4
1Q15	2/5/2015	14:26	4	4	4		4	4	4	4	. 4	4 4	4
1Q15	2/5/2015	14:26	5	0	0	0	5	5	5	5		5 0	5
1Q15	2/5/2015	14:26	4	3	3	0	4	4	4	4	. 4	4 5	2
1Q15	2/5/2015	14:26	0	0	0	0	3	3	4	. 4		5 5	5
1Q15	2/5/2015	14:26	0	0	0	0	5	5	5	5		5 3	3
1Q15	1/12/2015	14:26	5	4	0	5	5	5	5	5		5 5	5
1Q15	1/12/2015	14:26	0	0	0	4	5	5	5	0	(5	5
1Q15	1/12/2015	14:26	3	0	0	0	3	3	3			4	3
1Q15	1/12/2015	14:26	5	0	0	5	5	5	5	5		5 5	5
1Q15	1/12/2015	14:26	5	0	0	0	5	5	5	5		5 5	5
1Q15	1/12/2015	14:26	5	5	3	0	4	4	4	. 3		3 3	3
1Q15	1/12/2015	14:26	4	4	3	4	5	5	5	5	į	5 5	5
1Q15	1/12/2015	14:26	0									4	4
1Q15	1/12/2015	14:26	0	0	0	0	5	4	5	5		5 4	4
1Q15	1/12/2015	14:26	0	0	0	0	5	5	5	5	(0 0	0
1Q15	2/5/2015	16:45	4	0	0	0	4	4	4	5	į	5 5	4
1Q15	2/5/2015	16:45	5	0	0	0	5	5	5	4	. 4	4 4	4
1Q15	2/5/2015	16:45	0	0	0	0	3	3	3	3		3 2	3
1Q15	2/5/2015	16:45	0	0	0	0	4	4	4	4	. 4	4 4	4
1Q15	2/5/2015	16:45	4	0	4	0	5	5	4	5	į	5 5	
1Q15	2/5/2015	16:45	5	0	0	0	5	5	5	5		5	5
1Q15	3/1/2015	17:05	3	0	0	0	4	4	4	4	. 4	4 4	4
1Q15	3/1/2015	17:05	0	0	0	4	5	5	5	5	į	5 5	5
>	Airport_Quarte	erly_Passen	ger_Sur	(+)	_			_	_	_	:	1	

Methodology

- >Imputing value for missing feature scores
 - "MICE" R package
 - Predictive mean matching (pmm)
- Deleting records with missing or zero (no opinion) overall satisfaction
 - Final dataset: 365 rows with 33 survey features, plus overall satisfaction, date recorded and flight departure time

Α	В	С	D	Е	F	G	Н	ı	J	K	L	М
Quarte	r Date.reco	Departure	Ground.tr	Parking.fac	Parking.fac	Availability	Efficiency.	Check.in.v	Courtesy.c	Wait.time	.Courtesy.c	Courtesy.c
1Q15	2/5/2015	14:26	5	0	0	5	3	5	5	5	5	5
1Q15	2/5/2015	14:26	4	0	0	0	0	0	0	5	5	5
1Q15	2/5/2015	14:26	4	4	5	0	5	0	0	5	4	4
1Q15	2/5/2015	14:26	0	0	0	0	4	4	4	0	0	3
1Q15	2/5/2015	14:26	4	4	3	0	4	4	4	0	0	5
1Q15	2/5/2015	14:26	4	4	4	0	4	4	4	4	4	4
1Q15	2/5/2015	14:26	5	0	0	0	5	5	5	5	5	0
1Q15	2/5/2015	14:26	4	3	3	0	4	4	4	4	4	5
1Q15	2/5/2015	14:26	0	0	0	0	3	3	4	4	5	5
1Q15	2/5/2015	14:26	0	0	0	0	5	5	5	5	5	3
1Q15	#######	14:26	5	4	0	5	5	5	5	5	5	5
1Q15	#######	14:26	3	0	0	0	3	3	3	3	4	4
1Q15	#######	14:26	5	0	0	5	5	5	5	5	5	5
1Q15	#######	14:26	5	0	0	0	5	5	5	5	5	5
1Q15	#######	14:26	5	5	3	0	4	4	4	3	3	3
1Q15	#######	14:26	4	4	3	4	5	5	5	5	5	5
1Q15	#######	14:26	0	5	3	0	5	5	5	4		4
1Q15	#######	14:26	0	0	0	0	5	4	5	5	5	4
1Q15	#######	14:26	0	0	0	0	5	5	5	5		0
1Q15	2/5/2015		4	0	0	0	4	4		5	5	5
1Q15	2/5/2015		5	0	0	0	5			4		4
1Q15	2/5/2015		0	0	0	0	3	3	3	3	3	2
1Q15	2/5/2015		0	0	0	0	4		4	4	4	4
1Q15	2/5/2015	16:45	4	0	4	0	5	5	4	5	5	5
1Q15	2/5/2015		5		0	0	5			5	5	5
1015	3/1/2015 Airport_small	17:05	3	0	0	0	4	4	4	4	4	4

Methodology

- ➤ Factor Analysis
- ➤ Regression (overall satisfaction as DV)
- ➤ K-means Clustering

Factor Analysis Result

≥11 factors were selected

	F= ===1		F= === 2	F= === 1		F+C	Factor	Factor8	Factor9	Factor10	Factor11
Ground.transportation.to.from.airport	Factori	0.125	Factor3	Factor4	0.148	Factors	0.276	raccoro	raccors	14000110	14000111
Parking.facilities					(0.963)		0.143				
Parking.facilitiesvalue.for.money.					0.922		0.136				
Availability.of.baggage.carts		0.114		0.101	0.127		0.591				
Efficiency.of.check.in.staff	0.230	0.817									
Check.in.wait.time	0.171	0.948					0.115				
Courtesy.of.of.check.in.staff	0.163	0.918									
Wait.time.at.passport.inspection	0.210	0.115							0.962		
Courtesy.of.inspection.staff	0.313	0.112							0.778		
Courtesy.of.security.staff	0.697	0.153							0.119		0.110
Thoroughness.of.security.inspection	0.848	0.111							0.125		0.132
Wait.time.of.security.inspection	0.763	0.188						0.174	0.191		
Feeling.of.safety.and.security	0.889	0.135						0.150			
Ease.of.finding.your.way.through.the.airport	0.123						:	0.756			0.140
Flight.information.screens	0.106					0.137		0.562			
walking.distance.inside.terminal	0.145							0.791			0.120
Ease.of.making.connections			0.114	0.105		0.240	0.281				
Courtesy.of.airport.staff	0.239	0.101	0.130	0.186		0.246	0.149				0.203
Restaurants						0.973	0.138				
Restaurantsvalue.for.money.			0.117			0.801	0.179	0.181			
Availability.of.banks.ATM.money.changing			0.407				0.536				
Shopping.facilities			0.909			0.125	0.222				
Shopping.facilitiesvalue.for.money.			0.837			0.123	0.298			0.100	
Internet.access			0.186	0.167			0.379		-0.171		
Business.executive.lounges			0.182				(0.731)				
Availability.of.washrooms				0.741			0.111	0.115			0.164
Cleanliness.of.washrooms				0.906				0.128			
Comfort.of.waiting.gate.areas	0.123	0.105		0.519			0.114				0.401
Cleanliness.of.airport.terminal	0.194			0.227				0.297			0.649
Ambience.of.airport	0.180			0.156		0.105		0.170		(0.854
Arrivals.passport.and.visa.inspection										0.947	
Speed.of.baggage.delivery	0.156	0.159	0.172	0.132			0.143			0.242	
Customs.inspection							0.154			0.740	

Factor Analysis Result

- > We are able to name all the 11 factors
 - 1. Security (security checking process)
 - 2. Check in (Check in / ticketing process)
 - 3. Shopping
 - 4. Washroom
 - 5. Parking
 - 6. Restaurants
 - 7. Convenience (ATM, baggage carts, etc.)
 - 8. Navigability (ease of finding way, info screens, etc.)
 - 9. Inspection (ID inspection before security checking)
 - 10. Immigration (customs, etc.)
 - 11. Cleanliness

Factor Analysis Result

```
Uniquenesses:
       Ground.transportation.to.from.airport
                                                                      Parking.facilities
                                                                                   0.041
        Parking.facilities..value.for.money.
                                                           Availability.of.baggage.carts
                                      0.121
                Efficiency.of.check.in.staff
                                                                      Check.in.wait.time
                                      0.261
                                                                                   0.044
               Courtesy.of.of.check.in.staff
                                                        Wait.time.at.passport.inspection
                                      0.108
                Courtesy.of.inspection.staff
                                                              Courtesy.of.security.staff
         Thoroughness.of.security.inspection
                                                        Wait.time.of.security.inspection
              Feeling.of.safety.and.security
                                            Ease.of.finding.your.way.through.the.airport
                                      0.153
                                                                                   0.378
                  Flight.information.screens
                                                        Walking.distance.inside.terminal
                                       0.625
                 Ease.of.making.connections
                                                               Courtesy.of.airport.staff
                                                                                   0.750
                                      0.815
                                                           Restaurants..value.for.money.
                                Restaurants
                                      0.005
    Availability.of.banks.ATM.money.changing
                                                                     Shopping.facilities
                                      0.519
                                                                                   0.082
       Shopping.facilities..value.for.money.
                                                                         Internet.access
                                      0.171
                  Business.executive.lounges
                                                               Availability.of.washrooms
                                      0.412
                                                           Comfort.of.waiting.gate.areas
                    cleanliness.of.washrooms
                                       0.139
                                                                                   0.512
             Cleanliness.of.airport.terminal
                                                                     Ambience.of.airport
       Arrivals.passport.and.visa.inspection
                                                               Speed.of.baggage.delivery
                          Customs.inspection
                                      0.415
                 Factor1 Factor2 Factor3 Factor4 Factor5 Factor6 Factor7 Factor8 Factor9
ss loadings
                    3.079
                             2.626
                                       1.894
                                                1.892
                                                         1.859
                                                                   1.831
                                                                            1.827
                                                                                      1.804
                                                                                               1.691
Proportion Var
                    0.093
                             0.080
                                       0.057
                                                0.057
                                                          0.056
                                                                   0.055
                                                                            0.055
                                                                                      0.055
                                                                                               0.051
Cumulative Var
                    0.093
                             0.173
                                       0.230
                                                0.288
                                                          0.344
                                                                   0.399
                                                                            0.455
                                                                                      0.509
                                                                                               0.561
                 Factor10 Factor11
ss loadings
                     1.581
                               1.491
Proportion Var
                     0.048
                               0.045
Cumulative Var
                     0.609
                                0.654
```

Regression Results

Regression with 33 Features

```
Coefficients:
                                                   Estimate Std. Error t value Pr(>|t|)
                                                   1.050607 0.189883 5.533 6.41e-08 ***
(Intercent)
x smallGround.transportation.to.from.airport
                                                            0.012133 0.146 0.88393
x_smallParking.facilities
                                                  -0.009425
                                                            0.033685 -0.280 0.77981
x_smallParking.facilities..value.for.money.
                                                  0.002348
                                                             0.035492 0.066 0.94729
x_smallAvailability.of.baggage.carts
                                                   0.006142
                                                             0.016112
                                                                       0.381 0.70331
x_smallEfficiency.of.check.in.staff
                                                   0.024692
                                                             0.030107
                                                                        0.820 0.41272
x_smallCheck.in.wait.time
                                                             0.041544
                                                                       0.099
                                                  0.004094
                                                                              0.92156
                                                  -0.009341 0.038729
x_smallCourtesy.of.of.check.in.staff
                                                                       -0.241 0.80956
x_smallwait.time.at.passport.inspection
                                                  -0.024326
                                                            0.026743 -0.910 0.36367
x_smallCourtesy.of.inspection.staff
                                                   0.040320
                                                             0.028927
                                                                      1.394 0.16430
x_smallCourtesy.of.security.staff
                                                  0.006820
                                                            0.027554 0.248 0.80467
x_smallThoroughness.of.security.inspection
                                                  -0.016820
                                                             0.038378 -0.438
                                                                               0.66147
x_smallWait.time.of.security.inspection
                                                  0.056516
                                                             0.036537
                                                                       1.547
                                                                               0.12286
x_smallFeeling.of.safety.and.security
                                                  -0.003639
                                                             0.043243
                                                                       -0.084
                                                                               0.93298
x_smallEase.of.finding.your.way.through.the.airport 0.006658
                                                             0.038965
                                                                       0.171
                                                                               0.86443
x_smallFlight.information.screens
                                                  -0.003050
                                                             0.024301 -0.126 0.90019
x_smallWalking.distance.inside.terminal
                                                   0.062079
                                                             0.038709
                                                                               0.10972
x_smallEase.of.making.connections
                                                  0.024993
                                                             0.012767
                                                                       1.958 0.05112
x_smallCourtesy.of.airport.staff
                                                  -0.009629
                                                             0.015529 -0.620 0.53566
x smallRestaurants
                                                  0.010541
                                                             0.025428
                                                                       0.415 0.67875
x_smallRestaurants..value.for.money.
                                                  -0.013690
                                                             0.026472 -0.517 0.60539
x_smallAvailability.of.banks.ATM.money.changing
                                                  -0.023630
                                                             0.018824 -1.255 0.21024
x_smallShopping.facilities
                                                  0.025351
                                                            0.025235 1.005 0.31582
                                                             0.028848 -0.274 0.78416
x_smallShopping.facilities..value.for.money.
                                                  -0.007908
x_smallInternet.access
                                                  0.013696
                                                             0.014092 0.972 0.33179
                                                  -0.010975
                                                             0.020982 -0.523 0.60128
x_smallBusiness.executive.lounges
x_smallAvailability.of.washrooms
                                                  -0.002423
                                                             0.028704 -0.084
                                                                              0.93278
x_smallCleanliness.of.washrooms
                                                             0.027090
                                                                       -0.460
                                                  -0.012452
                                                                               0.64607
                                                             0.032751 3.137
                                                                              0.00186 **
x_smallComfort.of.waiting.gate.areas
                                                  0.102725
                                                  0.100394
                                                             0.047911 2.095 0.03689 *
x_smallCleanliness.of.airport.terminal
x_smallAmbience.of.airport
                                                   0.446561
                                                            0.050837
                                                                      8.784 < 2e-16 ***
x_smallArrivals.passport.and.visa.inspection
                                                  -0.118101
                                                             0.028021 -4.215 3.23e-05 ***
x_smallSpeed.of.baggage.delivery
                                                  0.002710
                                                             0.013558
                                                                       0.200 0.84168
x_smallCustoms.inspection
                                                  0.039604
                                                             0.033443 1.184 0.23718
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.4691 on 331 degrees of freedom
Multiple R-squared: 0.5801, Adjusted R-squared: 0.5383
F-statistic: 13.86 on 33 and 331 DF, p-value: < 2.2e-16
```

 Overall model is significant, only 5 out of 33 features are significant.

Regression with 11 Factors

```
coefficients:
                      Estimate Std. Error t value Pr(>|t|)
                                  0.02447 181.014 < 2e-16 ***
(Intercept)
                      4.43014
fx_smallsecurity
                      0.15708
                                  0.02328
                                           6.747 6.20e-11 ***
fx_smallcheck in
                      0.08060
                                  0.02402
                                           3.356 0.000878 ***
fx_smallShopping
                      0.04658
                                  0.02334
                                           1.996 0.046731 *
fx_smallWashroom
                      0.11758
                                  0.02291
                                           5.133 4.71e-07 ***
fx_smallParking
                      -0.01129
                                  0.02403 -0.470 0.638851
fx_smallRestaurants
                      0.05689
                                  0.02438
                                           2.333 0.020205 *
fx_smallConvenience
                       0.03163
                                  0.02060
                                           1.535 0.125607
fx_smallNavigability
                                           6.772 5.31e-11 ***
                      0.14726
                                  0.02174
fx_smallID Inspection 0.03556
                                  0.02437
                                           1.459 0.145470
fx_smallImmigration
                      -0.11726
                                  0.02345
                                         -5.000 9.05e-07 ***
fx_smallCleanliness
                      0.38792
                                  0.02226 17.423 < 2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.4676 on 353 degrees of freedom
Multiple R-squared: 0.5551, Adjusted R-squared: 0.5412
F-statistic: 40.04 on 11 and 353 DF, p-value: < 2.2e-16
```

 Overall model is significant, 8 out of 11 factors are significant.

Regression with Factor Scores

- ➤TOP 6 significant factors:
 - 1) Cleanliness, 2) Security Process,
 - 3) Navigability, 4) Washroom,
 - 5)Immigration, 6)Check in process
- ➤ Insignificant factors:

 Parking, Convenience, ID Inspection

```
Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
(Intercept)
                      4.43014
                                 0.02447 181.014 < 2e-16 ***
fx_smallSecurity
                      0.15708
                                 0.02328
                                          6.747 6.20e-11 ***
fx_smallCheck in
                                 0.02402
                      0.08060
                                          3.356 0.000878 ***
                                 0.02334
fx_smallShopping
                      0.04658
                                          1.996 0.046731 *
fx_smallWashroom
                                 0.02291
                      0.11758
                                          5.133 4.71e-07 ***
fx_smallParking
                                 0.02403 -0.470 0.638851
                     -0.01129
fx_smallRestaurants
                                 0.02438
                      0.05689
                                          2.333 0.020205 *
fx_smallConvenience
                      0.03163
                                 0.02060
                                          1.535 0.125607
fx_smallNavigability
                      0.14726
                                 0.02174
                                          6.772 5.31e-11 ***
                                 0.02437
fx_smallID Inspection 0.03556
                                          1.459 0.145470
fx_smallImmigration
                                 0.02345 -5.000 9.05e-07 ***
                     -0.11726
fx smallCleanliness
                      0.38792
                                 0.02226 17.423 < 2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 0.4676 on 353 degrees of freedom
Multiple R-squared: 0.5551, Adjusted R-squared: 0.5412
F-statistic: 40.04 on 11 and 353 DF, p-value: < 2.2e-16
```

Cluster Analysis Result

>Total 6 clusters were formed

Clusters	Security	Check in	Shopping	Washroom	Parking	Restaurants	Con	venience	Navigability	ID Inspection	Immigration	Cleanliness	N of Clusters	% of Tota
Class 1	0.039	-0.026	-0.988	0.436	-0.056	-0.104		-0.158	0.062	0.621	-0.294	-0.053	107	29%
Class 2	-0.056	-0.045	0.400	0.068	-0.143	0.106		2.520	0.070	0.121	-0.339	-0.214	42	12%
Class 3	-0.159	-0.173	-0.285	0.330	-0.101	0.024	1	-0.259	0.126	-1.979	-0.381	0.070	53	15%
Class 4	0.113	0.223	1.126	0.225	0.096	0.179		-0.670	-0.099	0.341	-0.367	-0.081	94	26%
Class 5	-0.162	-0.091	0.082	0.066	0.212	-0.067		-0.049	-0.099	-0.080	3.060	-0.042	36	10%
Class 6	0.054	-0.119	-0.144	-2.745	0.022	-0.271		-0.317	-0.103	0.125	-0.296	0.609	33	9%
% of Positive	50%	17%	50%	83%	50%	50%		17%	50%	67%	17%	33%		
% of Negative	50%	83%	50%	17%	50%	50%		83%	50%	33%	83%	67%		

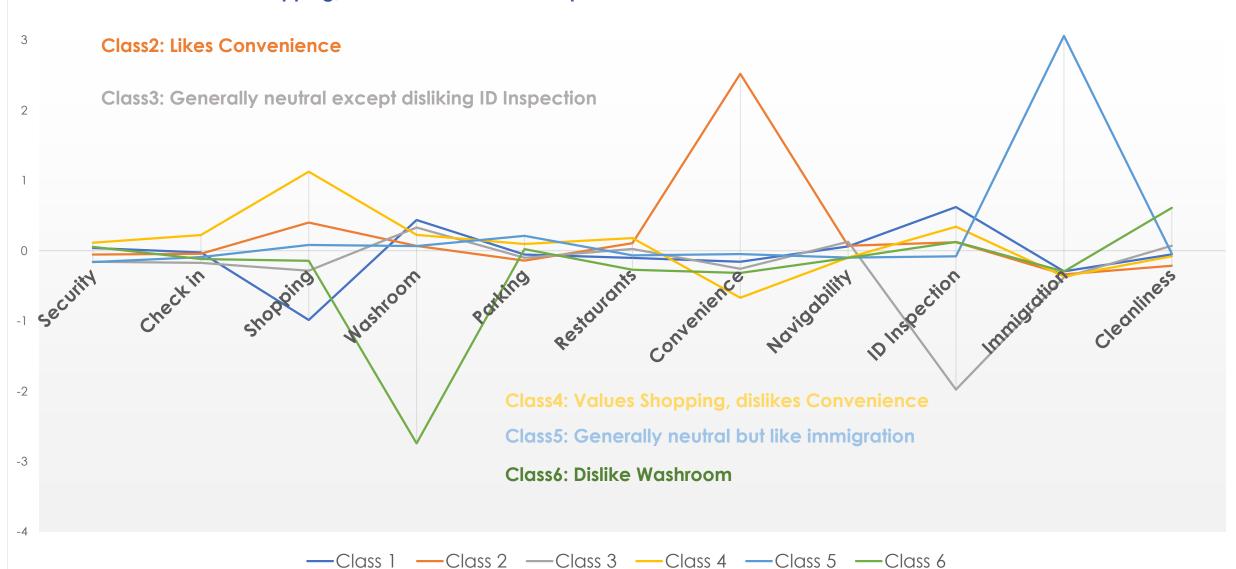
Only cluster 2 likes Convenience

Washroom is overall good, but cluster 6 dislikes it.

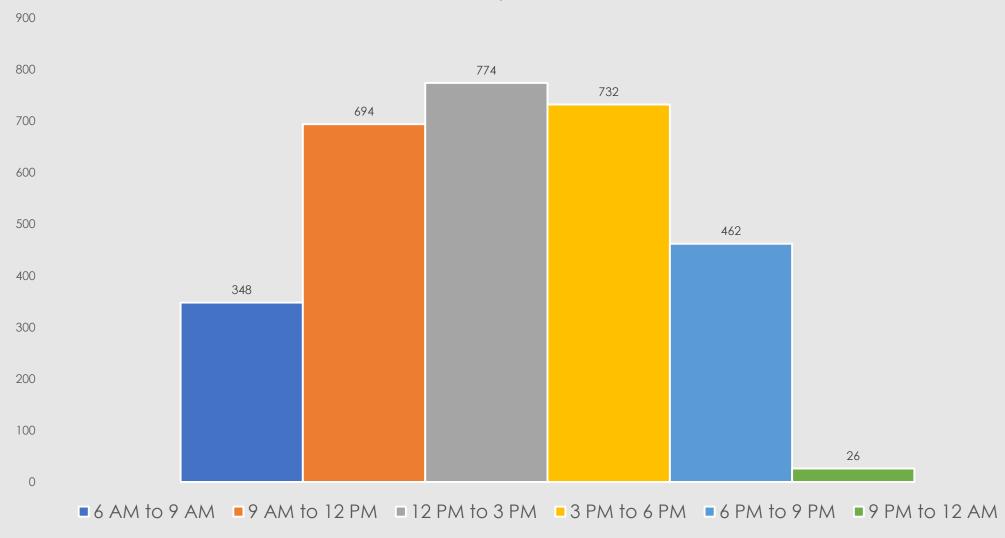
Only cluster 5 likes immigration

Factor Scores across Clusters

• Class 1: Dislikes Shopping, like washroom and ID Inspection







Cluster Analysis Result

➤Overall Satisfaction

	2	3	4	5	N of Clusters	% of Total
Class 1	0	9	41	57	107	29%
Class 2	0	5	10	27	42	12%
class 3	0	2	24	27	53	15%
Class 4	0	6	32	56	94	26%
Class 5	2	9	13	12	36	10%
Class 6	0	5	10	18	33	9%
	2	3	4	5	N of Clusters	% of Total
Class 1	0%	8%	38%	53%	107	29%
Class 2	0%	12%	24%	64%	42	12%
Class 3	0%	4%	45%	51%	53	15%
Class 4	0%	6%	34%	60%	94	26%
Class 5	6 %	25%	36%	33%	36	10%
Class 6	0%	15%	30%	55%	33	9%

Class 5 has most even satisfaction distribution.

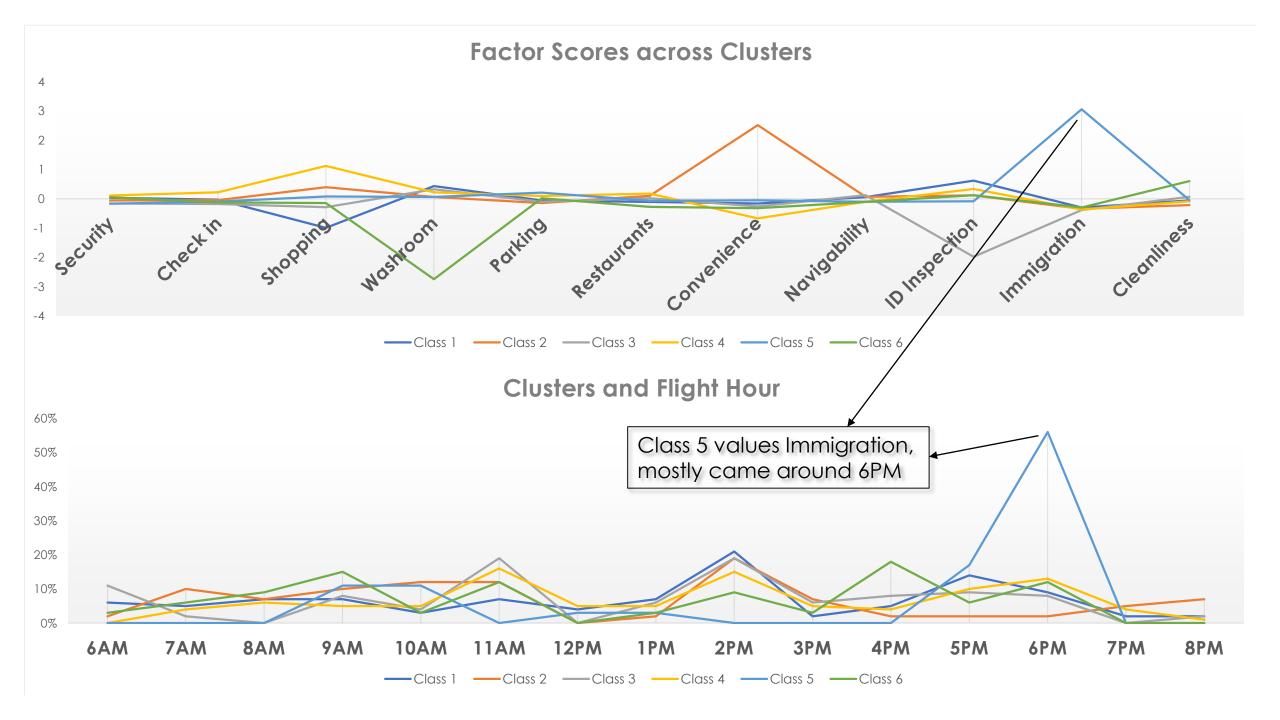
Class 2, who is the only one like our "Convenience", has highest overall satisfaction.

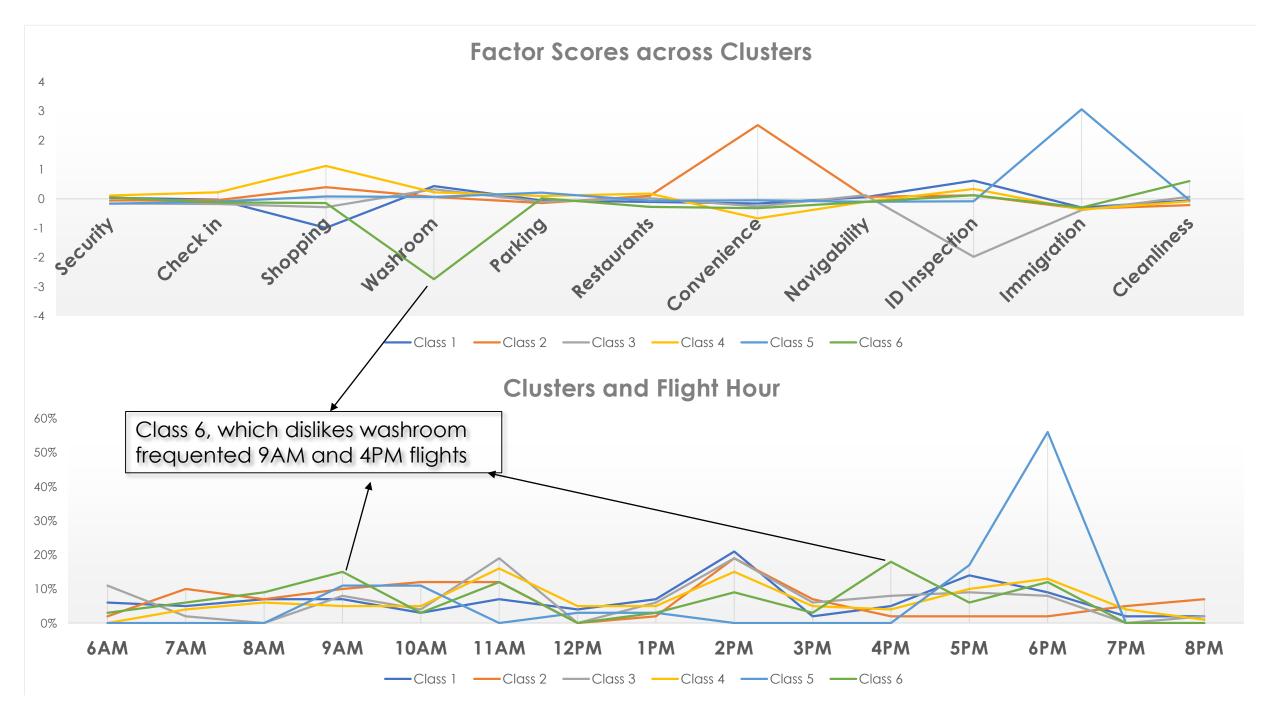
Cluster Analysis Result

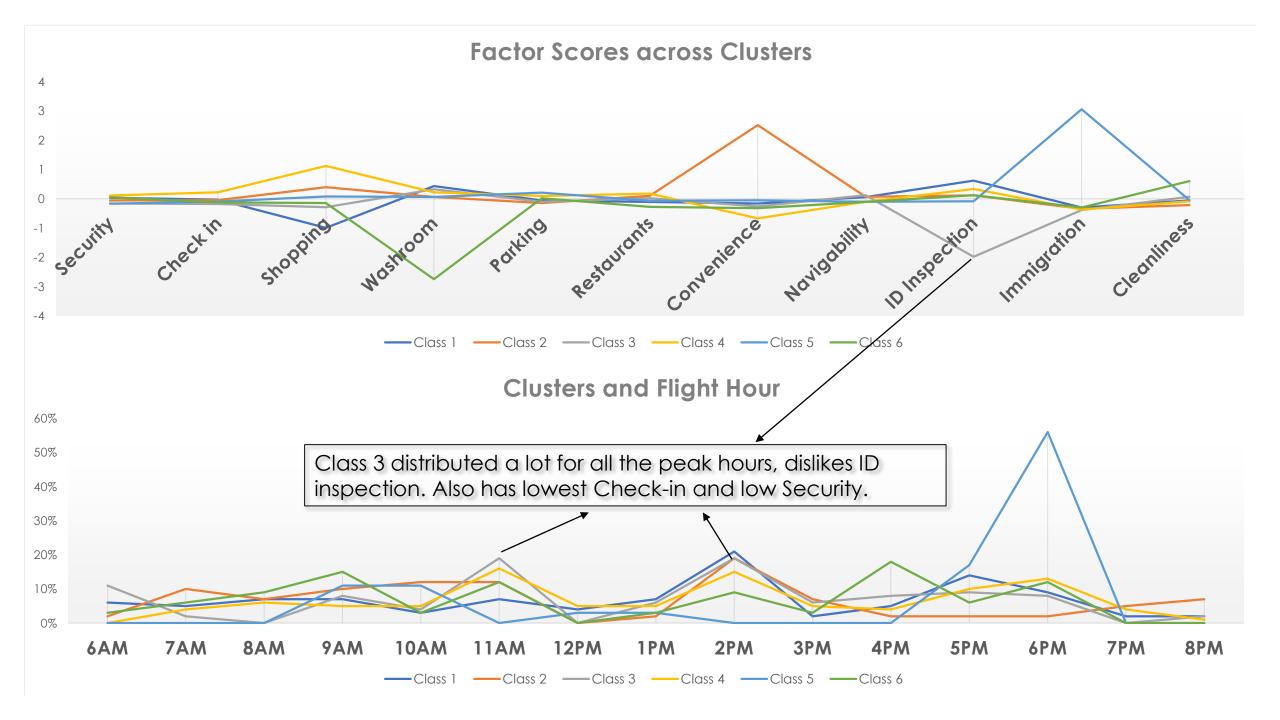
>Flight Hour

	6AM-9AM	9AM-12AM	12PM-3PM	3PM-6PM	6PM-9PM	N of Clusters	% of Total
Class 1	19	18	34	22	14	107	29%
Class 2	8	14	9	5	6	42	12%
Class 3	7	16	13	12	5	53	15%
Class 4	10	25	24	18	17	94	26%
Class 5	0	8	2	6	20	36	10%
Class 6	6	10	4	9	4	33	9%
	6AM-9AM	9AM-12AM	12PM-3PM	3PM-6PM	6PM-9PM	N of Clusters	% of Total
Class 1	18%	17%	32%	21%	13%	107	29%
Class 2	19%	33%	21%	12%	14%	42	12%
Class 3	13%	30%	25%	23%	9%	53	15%
Class 4	11%	27%	26%	19%	18%	94	26%
Class 5	0%	22%	6%	17%	56%	36	10%
Class 6	18%	30%	12%	27%	12%	33	9%

Class 5, who like our "immigration", 56% arrived/departure at airport at around 6pm.







Managerial Implications

- >Keep improving significant factors, such as cleanliness, security checking process, and navigability (info screens, etc.)
- It is necessary to improve "Convenience" and "Immigration" (overall unsatisfied factors)
- >We can use time breakdowns to judge how shifts perform
- >Work shifts of "Immigration" (customs, arrival passport inspection, etc.) at around 6pm are doing well (Class 5)
- ➤ Check with washroom at around 9AM and 4PM (Class 6)

Question?

