Project: International Expansion

Complete each section. When you are ready, save your file as a PDF document and submit it here: https://classroom.udacity.com/nanodegrees/nd008/parts/91294931-aacb-4887-856f-fd19fe915795/project#

Step 1: Key Decisions

Briefly explain the key decisions and the type of data that you need to conduct this analysis (250 word limit).

Key Decisions:

Answer these three questions

1. What decisions needs to be made?

The decision is to choose which countries are the most similar to United States in term of economic, demographic, education and environment segment.

We need to conduct clustering analysis on these segments to find list of countries which has similar demographic, economy, education and environment, and decided to choose which country to expand to for the retail chain store

2. What data is needed to inform those decisions? Please include 2 examples in each of the following categories: Economic, Environment, Education

Data examples:

Category	Variable	Definition
Education	UIS_EA_6T8_AG25T99	The percentage of population (age 25 and over) with a completed bachelor's or equivalent degree (ISCED 6) or higher.
Education	UIS_EA_7_AG25T99	The percentage of population (age 25 and over) with a completed master's or equivalent degree (ISCED 7) degree as the highest level of educational attainment.
Economic	IC_FRM_ISOC_ZS	Internationally-recognized quality certification is the percentage of firms having an internationally-recognized quality certification, i.e.,

		International Organization for Standardization (ISO) 9000, 9002 or 1400
Economic	IC_TAX_TOTL_CP_ZS	Total tax rate measures the amount of taxes and mandatory contributions payable by businesses after accounting for allowable deductions and exemptions as a share of commercial profits.
Environment:	EN_POP_SLUM_UR_ZS	Population living in slums is the proportion of the urban population living in slum households. A slum household is defined as a group of individuals living under the same roof lacking one or more of the following conditions: access to improved water, access to improved sanitation, sufficient living area, and durability of housing.
Environment:	EG_ELC_ACCS_ZS	Access to electricity is the percentage of population with access to electricity

Step 2: Explore and Cleanup the Data

Explore and cleanup your dataset. Data is provided in a CSV file for 215 countries with 77 variables (250 word limit)

Here are some guidelines to help you cleanup your data:

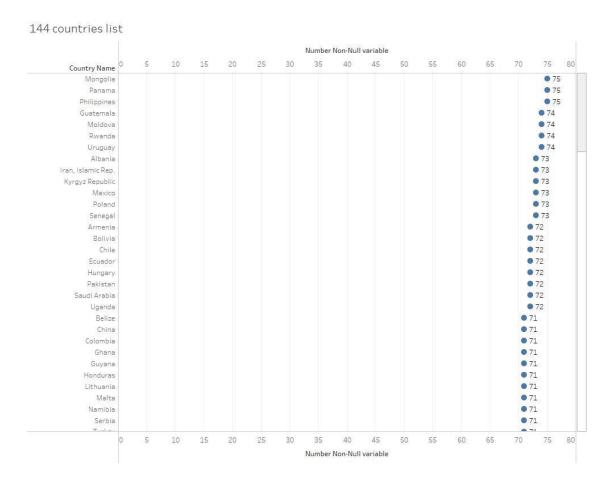
- Country records where most of the variables missing might not be appropriate to be included in the analysis. The lack of accurate reporting could indicate that these countries are probably not similar to the United States. You should remove any country with fewer than 25 missing data points. HINT: You should be left with 144 countries.
- 2. Some variables are closely related and may be candidates for variable reduction through Principal Components Analysis.
- 3. Some variables seem irrelevant for the given analysis involving economy, demographics, education, and environment. Which variables seem irrelevant?

Answer these questions:

- 1. How many countries did you reduce your dataset to? Please include a bar chart of number of non-null data points by country, sorted from most to least.
- 2. Which data categories will be used for Principal Components Analysis (PCA)? There should be three categories that are targeted for PCA.
- Which variables did you decide to be irrelevant for this analysis? Only variables under the education, economic, and environment categories should be included. Hint: There should be a total of nine variables removed from the dataset.

Answer

1. The countries are reduced to 144 countries, which have null variable less than 25 in the dataset.



There are 9 irrelevant variables that need to be removed since these variables are not under the economic, education, demographic, or environment categories.

No	Variable Name	Category	Definition
1			Internet users are individuals
			who have used the Internet
			(from any location) in the
	IT_NET_USER_P2	Background	last 12 months
2			Prevalence of HIV refers to
			the percentage of people
			ages 15-49 who are infected
	SH_DYN_AIDS_ZS	Background	with HIV.
3			Under-five mortality rate is
			the probability per 1,000
			that a newborn baby will die
			before reaching age five, if
			subject to age-specific
			mortality rates of the
	SH_DYN_MORT	Background	specified year.
4			Physicians include generalist
	SH_MED_PHYS_ZS	Health	and specialist medical

			practitioners.
5			Total health expenditure is
			the sum of public and
			private health expenditures
	SH_XPD_PCAP	Health	as a ratio of total population.
6			Population below minimum
			level of dietary energy
			consumption (also referred
			to as prevalence of
			undernourishment) shows
			the percentage of the
			population whose food
			intake is insufficient to meet
			dietary energy requirements
			continuously. Data showing
			as 2.5 signifies a prevalence
			of undernourishment below
_	SN_ITK_DEFC_ZS	Health	2.5%.
7			Age dependency ratio is the
			ratio of dependentspeople
			younger than 15 or older
			than 64to the working-age
	CD DOD DDND	I I o o lith	populationthose ages 15-
8	SP_POP_DPND	Health	64
0			Percentage of women ages 15-49 who believe a
			husband/partner is justified
			in hitting or beating his
			wife/partner when she
	SG VAW PLIPN 75	Health	burns the food.
9	SG_VAW_BURN_ZS	Health	Prevalence of tuberculosis is
9			the estimated number of TB
			cases (all forms) at a given
			point in time, expressed as
			the rate per 100,000
	SH TBS PREV	Health	population
	1 5155_1 115 1		Population

Data Categories for PCA:

- Education Average Years
- Education Percentage
- Education Literacy

Reducing Variables

I. Education Variables

Education Avan Voors (20) variables	Education Pct (15)	Education Literacy (7)
Education Avg Years (30) variables	Luucation Fct (13)	SE ADT 1524 LT FE
FDAD CCIII 1F10	UIS_EA_1_AG25T99	ZS ZS
EBAR_SCHL_1519	013_E/(_1_/(023133	SE_ADT_1524_LT_F
BAR_SCHL_1519_FE	UIS EA 1T6 AG25T99	M ZS
DAN_SCIE_1315_FE	0.0_2, (_2, 0_, 1020, 103	SE_ADT_1524_LT_M
BAR_SCHL_15UP	UIS_EA_2_AG25T99	A ZS
BAR_SCHL_15UP_FE	UIS_EA_2T6_AG25T99	SE_ADT_1524_LT_ZS
BAR SCHL 2024	UIS EA 3 AG25T99	SE ADT LITR FE ZS
B/111_2024		
BAR_SCHL_2024_FE	UIS_EA_3T6_AG25T99	SE_ADT_LITR_MA_ZS
BAR_SCHL_2529	UIS_EA_4_AG25T99	SE_ADT_LITR_ZS
BAR_SCHL_2529_FE	UIS_EA_4T6_AG25T99	
BAR_SCHL_25UP	UIS_EA_5_AG25T99	
BAR_SCHL_25UP_FE	UIS_EA_5T8_AG25T99	
BAR_SCHL_3034	UIS_EA_6_AG25T99	
BAR_SCHL_3034_FE	UIS_EA_6T8_AG25T99	
BAR_SCHL_3539	UIS_EA_7_AG25T99	
BAR_SCHL_3539_FE	UIS_EA_7T8_AG25T99	
BAR_SCHL_4044	UIS_EA_8_AG25T99	
BAR_SCHL_4044_FE		_
BAR_SCHL_4549		
BAR_SCHL_4549_FE		
BAR_SCHL_5054		
BAR_SCHL_5054_FE		
BAR_SCHL_5559		
BAR_SCHL_5559_FE		
BAR_SCHL_6064		
BAR_SCHL_6064_FE		
BAR_SCHL_6569		
BAR_SCHL_6569_FE		
BAR_SCHL_7074		
	1	

Education_ PTR (3)

UIS_PTRHC_2

UIS_PTRHC_3
UIS_PTRHC_5

Total Education Variable: 55

BAR_SCHL_7074_FE
BAR_SCHL_75UP
BAR_SCHL_75UP_FE

II. Economy Variables

Economy (3)	Economy (2)	Economy (5)
IQ_WEF_PORT_XQ	SE_XPD_TOTL_GD_ZS	IC_ELC_TIME
SL_TLF_SECO_ZS	FB_ATM_TOTL_P5	IC_FRM_ISOC_ZS
SL_TLF_TOTL_IN		IC_TAX_TOTL_CP_ZS
		TM_TAX_MANF_SM_FN_ZS
		SL_EMP_TOTL_SP_ZS

Total economy variables: 10

III. Environment (2)

EN _.	POP_SLUM_UR_Z	<u>'</u> S
EG _.	ELC_ACCS_ZS	

Total Environment variable: 2

Step 3: Determine Clusters and Methodology

Determine the optimal clustering method and create four clusters. (100 word limit)

Answer this question:

1. What clustering method did you decide to use? Please justify your answer.

The best clustering method to use is Neural Gas. It can be seen when comparing the three available models on Adjusted Rand and Calinski-Harabasz Indices that Neural Gas performs better with a higher median and mean

Record	Report						
1		K-Means	Cluster Ass	sessment I	Report		
2	Summary Statistics				A SECULAR TO SECULAR S		
3	Adjusted Rand Indices:						
4		2	3	4	5	6	7
	Minimum	0.3351	0.3509	0.5757	0.5407	0.5135	0.5069
	1st Ouartile	0.6982	0.4361	0.8299	0.6388	0.6123	0.5757
	Median	0.8137	0.7125	0.9217	0.7583	0.6793	0.6397
	Mean	0.7916	0.6793	0.8873	0.7519	0.6893	0.6455
	3rd Quartile	0.9381	0.882	0.9741	0.8561	0.7502	0.694
	Maximum	1	1	1	1	0.9409	0.8974
5	Calinski-Harabasz Indice	s:					
6	v.	2	3	4	5	6	7
	Minimum	155.8	165.7	189	173.7	150	143.5
	1st Quartile	178.1	178.7	223.6	196	171.2	154.1
	Median	184.3	189	226.8	202.1	176.4	157
	Mean	181.8	187	224.5	199.9	175.2	157.3
	3rd Quartile	187.3	195.1	229.2	206.4	180.9	161.1
	Maximum	189.7	198.7	232	209.9	187.7	168.7

Record	Report						
1		K-Medians	Cluster As	sessment	Report		
2	Summary Statistics						
3	Adjusted Rand Indices:						
4		2	3	4	5	6	7
	Minimum	0.2424	0.3553	0.4791	0.5532	0.4824	0.4287
	1st Quartile	0.6298	0.4133	0.8146	0.65	0.6034	0.5728
	Median	0.8136	0.5878	0.8909	0.7522	0.6741	0.6161
	Mean	0.7703	0.6465	0.8506	0.7525	0.6734	0.6215
	3rd Quartile	0.9447	0.917	0.9383	0.8368	0.7394	0.6688
	Maximum	1	1	1	0.9657	0.8428	0.8572
5	Calinski-Harabasz Indices	¥					
6		2	3	4	5	6	7
	Minimum	103.5	147.8	102.1	160.4	126.6	127.9
	1st Quartile	155.1	164.6	217.4	187.6	160.5	141.8
	Median	163.4	181.6	225.3	193.8	164.5	146.8
	Mean	162.7	178.2	218.3	192.4	164.9	146.2
	3rd Quartile	171.3	192.7	229.5	199.3	170.5	151
	Maximum	188.5	199.5	237.3	207	181.1	159.9

	Neural Gas	Cluster A	ssessment	Report		
Summary Statistics						
Adjusted Rand Indic	ces:					
	2	3	4	5	6	7
Minimum	0.4981	0.3603	0.5755	0.6001	0.5434	0.5547
1st Quartile	0.7218	0.4836	0.919	0.7074	0.6436	0.6477
Median	0.8521	0.6377	0.9586	0.8518	0.7241	0.7061
Mean	0.8232	0.6495	0.927	0.8156	0.744	0.7075
3rd Quartile	0.9722	0.8677	0.9796	0.9154	0.8603	0.7692
Maximum	1	0.9775	1	0.9727	0.9484	0.9113
Calinski-Harabasz Ir	ndices:					
	2	3	4	5	6	7
Minimum	156.1	165.5	147.6	182.5	164,5	144.8
1st Quartile	179.4	177.5	224.4	199.9	178.7	159.3
Median	185.8	179.4	226.9	204.7	181.1	161.7
Mean	182.4	181.5	224.9	203.1	180.7	161
3rd Quartile	187.6	182.1	229.6	207.4	182.9	163.8
Maximum	189.7	197.5	231.9	211.5	188.1	168.9

Neural Gas Cluster method has the overall higher Mean and median for Adjusted Rand indices and Calinski-Harabasz Indices, therefore we will use Neural Gas cluster method for clustering analysis

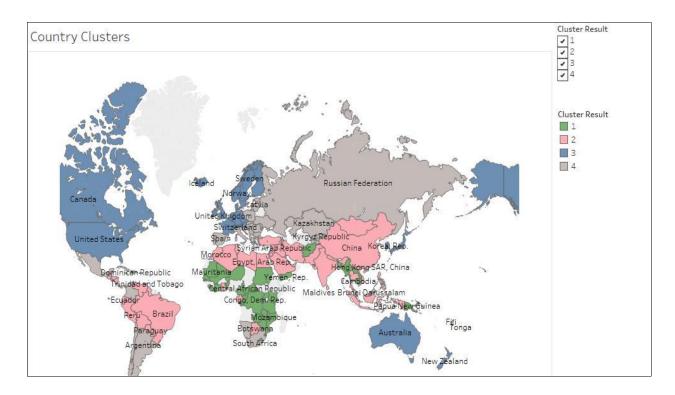
Step 4: Run the Data and Visualize

Run the data through your clustering algorithm and visualize the clusters. (250 words limit)

Include at least 2 visualizations to show the clusters that you came up with. At least one of you visualizations should be a Tableau map.

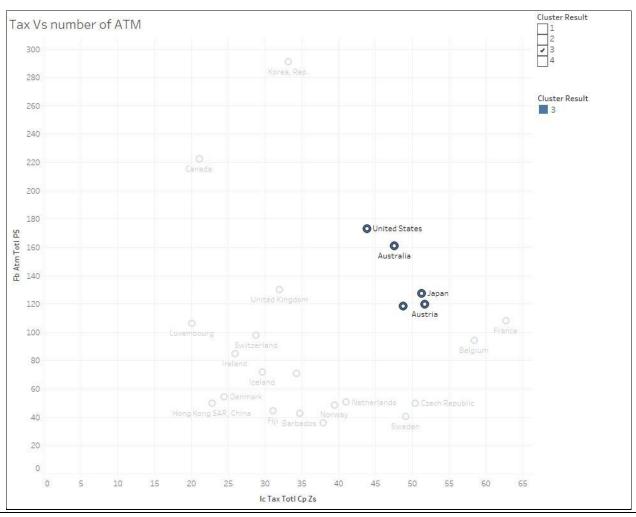
Answer this question.

- 1. Do the clusters make sense?
- What are the four countries in USA's cluster that are closest to the USA in terms of Total Tax Rate by ATM Machines? Hint: Create a scatterplot to graph the relationship between these two variables and color the markers by cluster.



The clustering makes sense if we take a look in education, economy & environment perspective, whereas Cluster 3 along with the United States are more advanced countries and the most established financially such as Australia, Switzerland, Canada,etc. The countries that falls withing Cluster 2 would be emerging countries with high growth such as China, Brazil, Malaysia, Indonesia. Cluster 1 would be more in the lower level of economy & education compared by its peers such as South Aftica, Argentina, Khazakhstan etc. The 4th cluster would be the lowest area consisting most of countries in African continents.

four countries in USA's cluster that are closest to the USA in terms of Total Tax Rate by ATM Machines:



4 countries in the same cluster withh United States that has the closest Tax Total rate:

- 1. Australia
- 2. Japan
- 3. Austria
- 4. Germany

Step 5: Recommendation

Provide your recommended list of countries and justify your recommendation using data from your analysis (250 words limit)

Please list out the country codes in this section here with this format in alphabetical order.

Australia

Austria

Barbados

Belgium

Canada

Czech Republic

Denmark

Finland

France

Germany

Hong Kong SAR,

China

Iceland

Ireland

Japan

Korea, Rep.

Luxembourg

Netherlands

New Zealand

Norway

Sweden

Switzerland

United Kingdom

United States

Answer this question:

1. Why did you decide to choose these countries?

-						10.00		
	lust	or	In	OF	m	ati	On	
	11151	=	111	1111	1111	α	1 21 1	ю

Cluster	Size	Ave Distance	Max Distance	Separation
1	34	1.794894	4.531776	2.087038
2	44	1.876731	7.377666	1.572583
3	24	1.792589	3.600104	2.740278
4	42	1.870649	3.490937	1.325145

No convergence after 201 iterations.

Sum of within cluster distances: 265.19192.

	Edu.PC1	Edu.PC2	Edu.PC3	Econ.PC1	Econ.PC2	Econ.PC3	Env.PC1
1	-1.275171	0.502896	-0.222126	-1.162596	0.471882	0.158352	-1.57418
2	-0.338404	-0.505869	0.241057	-0.248352	0.002986	0.215973	0.126775
3	1.230119	1.738929	0.268525	1.195796	0.035094	0.108569	0.773273
4	0.68029	-0.871058	-0.216919	0.515845	-0.409853	-0.418366	0.692701
	Env.PC2						
1	-0.513196						
2	0.909701						
3	-0.460224						
4	-0.289806						

Plots

United States falls within Cluster 3 categories, which from Edu PC1, Econ PC1, and Env PC1 suggest that United states is in clusters of countries which has the highest level of education (1.23), economy (1.19) and environment component (0.77). These countries that I selected also within the clusters of 3, that's why I recommend above listed countries

Before you Submit

Please check your answers against the requirements of the project dictated by the <u>rubric</u> here. Reviewers will use this rubric to grade your project.