Presales And Technical

POC Start Date | POC End Date | Demo Date

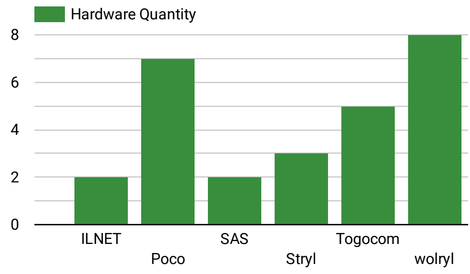
Customer Name | Deal ID | Hardware Vendor Name

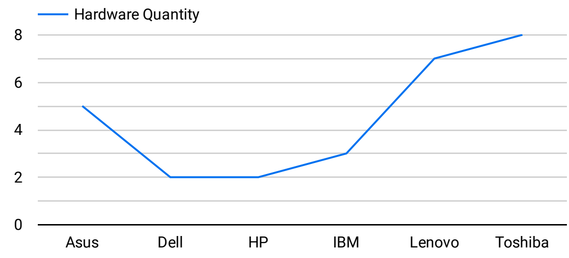
History Log | POC Status | Shipping Status

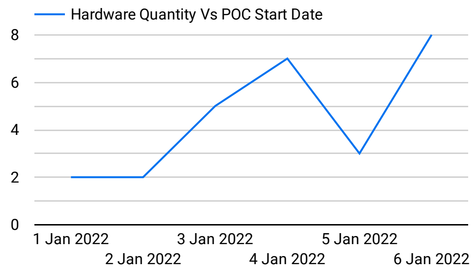
Hardware Quantity
27

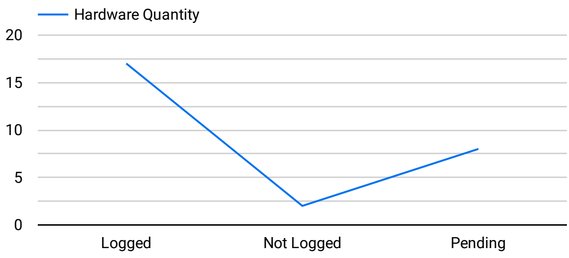
POC Duration (Days)
351

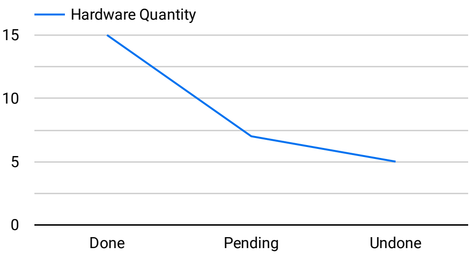
Avg. Days Since Last Update
78

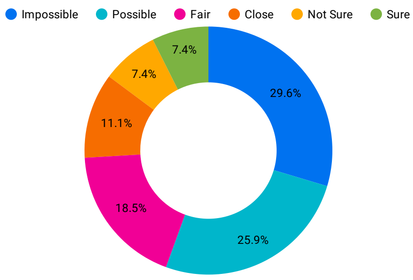


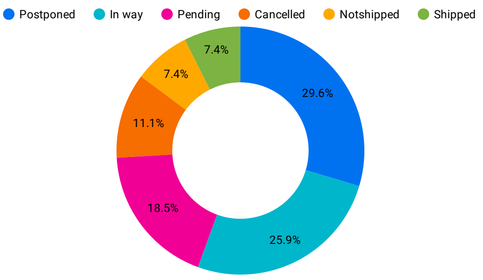


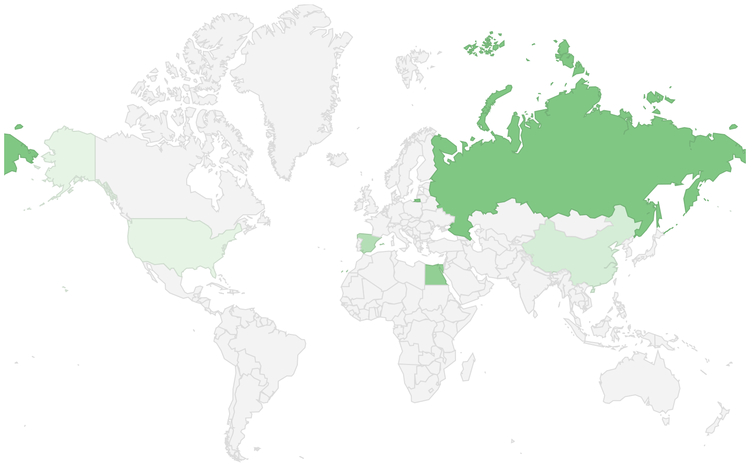












Customer Name	Configuration Complexity	Hardware Vendor Name	Shipping Status	Hardware Quantity	POC Duration
wolryl	above average	Toshiba	Postponed	8	12
Poco	mediocre	Lenovo	In way	7	45
Togocom	Easy	Asus	Pending	5	55
Stryl	below average	IBM	Cancelled	3	89
SAS	Fair	HP	Notshipped	2	90
ILNET	Difficult	Dell	Shipped	2	60