

3220201026 郑慧娴 计算机学院 互评作业-3

# Hotel booking demand, 酒店预订需求

数据集：Hotel booking demand

该数据集包含城市酒店和度假酒店的预订信息，包括预订时间、停留时间，成人/儿童/婴儿人数以及可用停车位数量等信息。

数据量：32列共12W数据。

基于这个数据集，可进行以下问题的探索：

基本情况：城市酒店和假日酒店预订需求和入住率比较； 用户行为：提前预订时间、入住时长、预订间隔、餐食预订情况； 一年中最佳预订酒店时间； 利用Logistic预测酒店预订。 也可以自行发现其他问题，并进行相应的挖掘。

In [263]:

```
from pandas import Series, DataFrame
import numpy
from numpy import nan as NA
import pandas as pd
import matplotlib.pyplot as plt
import warnings
warnings.filterwarnings("ignore")

# 以下代码从全局设置字体为SimHei（黑体），解决显示中文问题【Windows】
# 设置font.sans-serif 或 font.family 均可
plt.rcParams['font.sans-serif'] = ['SimHei']
# 解决中文字体下坐标轴负数的负号显示问题
plt.rcParams['axes.unicode_minus'] = False
```

In [264]:

```
# 加载数据
def load_data(path, filename):
    return pd.read_csv(path + '/' + filename)
root = 'C:/Users/hespe/Desktop/课件/数据挖掘'
data = load_data(root, 'hotel_bookings.csv')
data.head()
```

Out[264]:

	hotel	is_canceled	lead_time	arrival_date_year	arrival_date_month	arrival_date_week_numb
0	Resort Hotel	0	342	2015	July	
1	Resort Hotel	0	737	2015	July	
2	Resort Hotel	0	7	2015	July	
3	Resort Hotel	0	13	2015	July	
4	Resort Hotel	0	14	2015	July	

5 rows × 32 columns



1. 数据预处理

In [249]:

```
print("原始数据集大小:")
print(data.shape)
data.isnull().sum()
print("每列缺失的数据个数分别为:")
print(data.isnull().sum())
```

原始数据集大小:

(119390, 32)

每列缺失的数据个数分别为:

hotel	0
is_canceled	0
lead_time	0
arrival_date_year	0
arrival_date_month	0
arrival_date_week_number	0
arrival_date_day_of_month	0
stays_in_weekend_nights	0
stays_in_week_nights	0
adults	0
children	4
babies	0
meal	0
country	488
market_segment	0
distribution_channel	0
is_repeated_guest	0
previous_cancellations	0
previous_bookings_not_canceled	0
reserved_room_type	0
assigned_room_type	0
booking_changes	0
deposit_type	0
agent	16340
company	112593
days_in_waiting_list	0
customer_type	0
adr	0
required_car_parking_spaces	0
total_of_special_requests	0
reservation_status	0
reservation_status_date	0
dtype:	int64

载入原始数据集hotel\_bookings.csv,该数据集包括119390条酒店预订记录,每条记录含32列(32个属性); 统计缺失值,结果显示children属性缺失的有4条记录,country属性缺失的有488条,agent属性缺失有16340条,company属性缺失有112593条。

接下来对数据进行预处理,包括缺失值的填充和异常值处理. (1)用众数填充children缺失值 (2)为了后续对不同国家进行分析,删除country缺失的记录 (3)agent缺失即预订酒店不通过agent,将其设置为0 (4)company属性缺失记录过多,且杂乱,对于数据分析无意义,因此不对其进行处理 (5)计算每条记录中实际入住的人数总和,若实际入住人数=0,则认为是异常值,删除该条记录 (6)去除重复的记录

In [250]:

```
print("*众数填充children缺失值")
data['children'].fillna(data['children'].mode()[0], inplace=True)

print("*删除country缺失所在的行")
data=data.dropna(axis=0, subset=['country'])

print("*填充agent缺失 = 0 ")
data['agent'].fillna(0, inplace=True)

print("*处理异常值:删除adults+children+babies = 0 即入住总人数为0的数据行")
zero_people=list(
    data['adults']+
    data['children']+
    data['babies']==0
)
data.drop(data.index[zero_people], inplace=True)

print("*删除重复数据行, 保留重复行的第一个")
df=data.drop_duplicates()

print("预处理后的数据集大小:")
print(df.shape)
```

\*众数填充children缺失值

\*删除country缺失所在的行

\*填充agent缺失 = 0

\*处理异常值:删除adults+children+babies = 0 即入住总人数为0的数据行

\*删除重复数据行, 保留重复行的第一个

预处理后的数据集大小:

(86783, 32)

## 2. 数据集探索 (1)不同酒店类型预定需求和入住率比较

In [251]:

```
# 统计不同酒店预定的频数
# 统计不同酒店取消预定和真实入住的频数
rh_all_count=df[df["hotel"]=="Resort Hotel"].groupby('hotel')['hotel'].count()
ch_all_count=df[df["hotel"]=="City Hotel"].groupby('hotel')['hotel'].count()
rh_iscancel_count = df[df["hotel"]=="Resort Hotel"].groupby(["is_canceled"])["is_canceled"].count()
ch_iscancel_count = df[df["hotel"]=="City Hotel"].groupby(["is_canceled"])["is_canceled"].count()

print(rh_all_count)
print(ch_all_count)
print(rh_iscancel_count)
print(ch_iscancel_count)
```

```
hotel
Resort Hotel    33512
Name: hotel, dtype: int64
hotel
City Hotel      53271
Name: hotel, dtype: int64
is_canceled
0    25566
1     7946
Name: is_canceled, dtype: int64
is_canceled
0    37237
1    16034
Name: is_canceled, dtype: int64
```

In [252]:

```

import pyecharts.options as opts
from pyecharts.charts import Pie

inner_x_data = ["Resort Hotel度假酒店", "City Hotel城市酒店"]
inner_y_data = [33512, 53271]
inner_data_pair = [list(z) for z in zip(inner_x_data, inner_y_data)]

outer_x_data = ["度假酒店-取消", "度假酒店-入住", "城市酒店-取消", "城市酒店-入住"]
outer_y_data = [25566, 7946, 37237, 16034]
outer_data_pair = [list(z) for z in zip(outer_x_data, outer_y_data)]

(
    Pie(init_opts=opts.InitOpts(width="1600px", height="800px"))
    .add(
        series_name="酒店分类",
        data_pair=inner_data_pair,
        radius=[0, "30%"],
        label_opts=opts.LabelOpts(position="inner"),
    )
    .add(
        series_name="是否入住",
        radius=["40%", "55%"],
        data_pair=outer_data_pair,
        label_opts=opts.LabelOpts(
            position="outside",
            formatter="{a|{a}}{abg|}\n{hr|}\n {b|{b}: }{c} {per|{d}%} ",
            background_color="#eee",
            border_color="#aaa",
            border_width=1,
            border_radius=4,
            rich={
                "a": {"color": "#999", "lineHeight": 22, "align": "center"},
                "abg": {
                    "backgroundColor": "#e3e3e3",
                    "width": "100%",
                    "align": "right",
                    "height": 22,
                    "borderRadius": [4, 4, 0, 0],
                },
                "hr": {
                    "borderColor": "#aaa",
                    "width": "100%",
                    "borderWidth": 0.5,
                    "height": 0,
                },
                "b": {"fontSize": 16, "lineHeight": 33},
                "per": {
                    "color": "#eee",
                    "backgroundColor": "#334455",
                    "padding": [2, 4],
                    "borderRadius": 2,
                },
            },
        ),
    )
    .set_global_opts(legend_opts=opts.LegendOpts(pos_left="left", orient="vertical"))
    .set_series_opts(
        tooltip_opts=opts.TooltipOpts(
            trigger="item", formatter="{a} <br/>{b}: {c} ({d}%)"

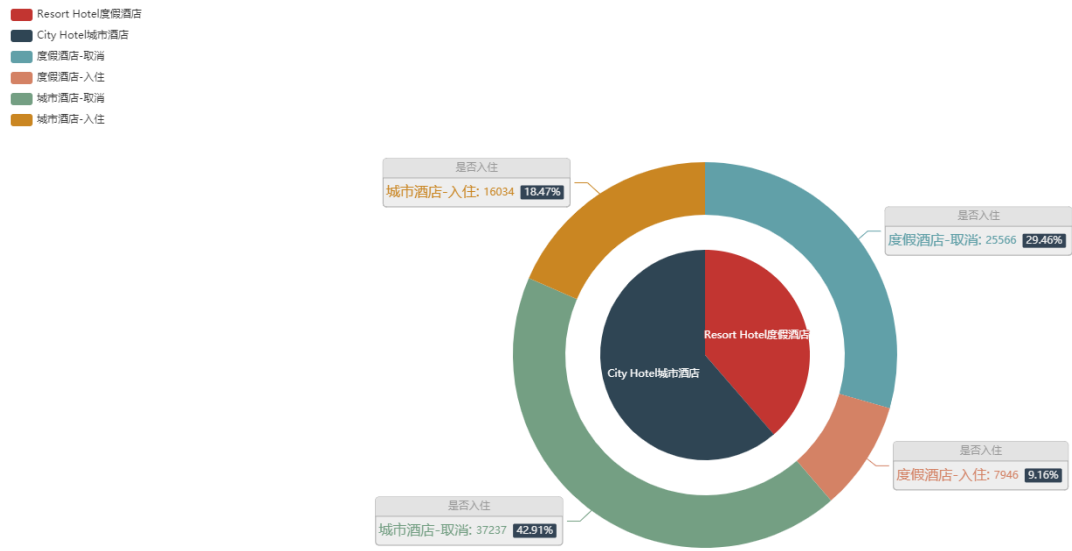
```

```
)
)
.render("预订需求与入住率比较.html")
)
```

Out[252]:

'C:\\Users\\hespe\\Desktop\\课件\\数据挖掘\\预订需求与入住率比较.html'

由于 pyecharts 输出的结果图HTML形式,为了便于查看,下面放一张结果图的截图:



根据统计结果,城市酒店预定总数占61.38%,度假酒店预订总数占38.62%,城市酒店预定需求更高. 城市酒店和度假酒店实际入住数均低于取消数,城市酒店实际入住率为30.09%,度假酒店实际入住率为23.72%,城市酒店入住率稍高.

(2) 用户行为：提前预订时间、入住时长、餐食预订情况、酒店分布地区

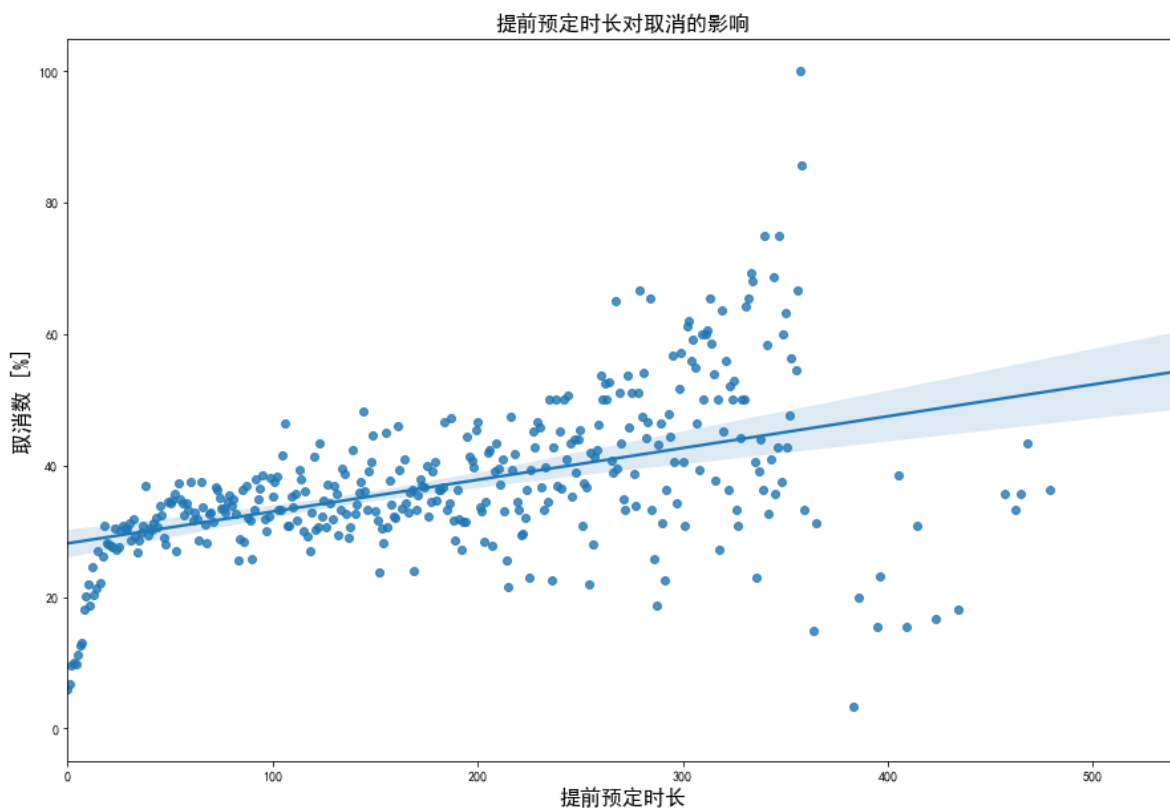
In [253]:

```
import seaborn as sns

# 提前预订时间与是否取消的关系
lead_cancel_data = pd.DataFrame(df.groupby("lead_time")["is_canceled"].describe())
# 因为lead_time中值范围大且数量分布不匀, 所以选取lead_time>10次的数据 (<10的数据不具代表性)
lead_cancel_data_10 = lead_cancel_data[lead_cancel_data["count"]>10]
y = list(round(lead_cancel_data_10["mean"], 4) * 100)
plt.figure(figsize=(15, 10))
sns.regplot(x=list(lead_cancel_data_10.index),
            y=y)
plt.title("提前预定时长对取消的影响", fontsize=16)
plt.xlabel("提前预定时长", fontsize=16)
plt.ylabel("取消数 [%]", fontsize=16)
```

Out[253]:

Text(0, 0.5, '取消数 [%]')



探究提前预订时间与是否取消的关系,因为lead\_time中值范围大且数量分布不匀, 所以选取lead\_time>10次的数据 (<10的数据不具代表性)。结果显示,用户提前预定时间越长,取消率越高。



In [254]:

```

# 不同酒店类型与入住时长的关系
full_data_guests = df[['hotel', 'stays_in_weekend_nights', 'stays_in_week_nights']]
full_data_guests["total_nights"] = full_data_guests["stays_in_weekend_nights"] + full_data_guests["stays_in_week_nights"]

# 新建字段: total_nights_bin——居住时长区间
full_data_guests["total_nights_bin"] = "住1晚"
full_data_guests.loc[(full_data_guests["total_nights"]>1)&(full_data_guests["total_nights"]<=5), "total_nights_bin"] = "2-5晚"
full_data_guests.loc[(full_data_guests["total_nights"]>5)&(full_data_guests["total_nights"]<=10), "total_nights_bin"] = "6-10晚"
full_data_guests.loc[(full_data_guests["total_nights"]>10), "total_nights_bin"] = "11晚以上"

ch_nights_count = full_data_guests["total_nights_bin"][full_data_guests.hotel=="City Hotel"].value_counts()
rh_nights_count = full_data_guests["total_nights_bin"][full_data_guests.hotel=="Resort Hotel"].value_counts()

ch_nights_index = full_data_guests["total_nights_bin"][full_data_guests.hotel=="City Hotel"].value_counts().index
rh_nights_index = full_data_guests["total_nights_bin"][full_data_guests.hotel=="Resort Hotel"].value_counts().index

ch_nights_data = pd.DataFrame({"hotel": "城市酒店",
                              "nights": ch_nights_index,
                              "guests": ch_nights_count})
rh_nights_data = pd.DataFrame({"hotel": "度假酒店",
                              "nights": rh_nights_index,
                              "guests": rh_nights_count})

nights_data = pd.concat([ch_nights_data, rh_nights_data], ignore_index=True)
order = ["住1晚", "2-5晚", "6-10晚", "11晚以上"]
nights_data["nights"] = pd.Categorical(nights_data["nights"], categories=order, ordered=True)

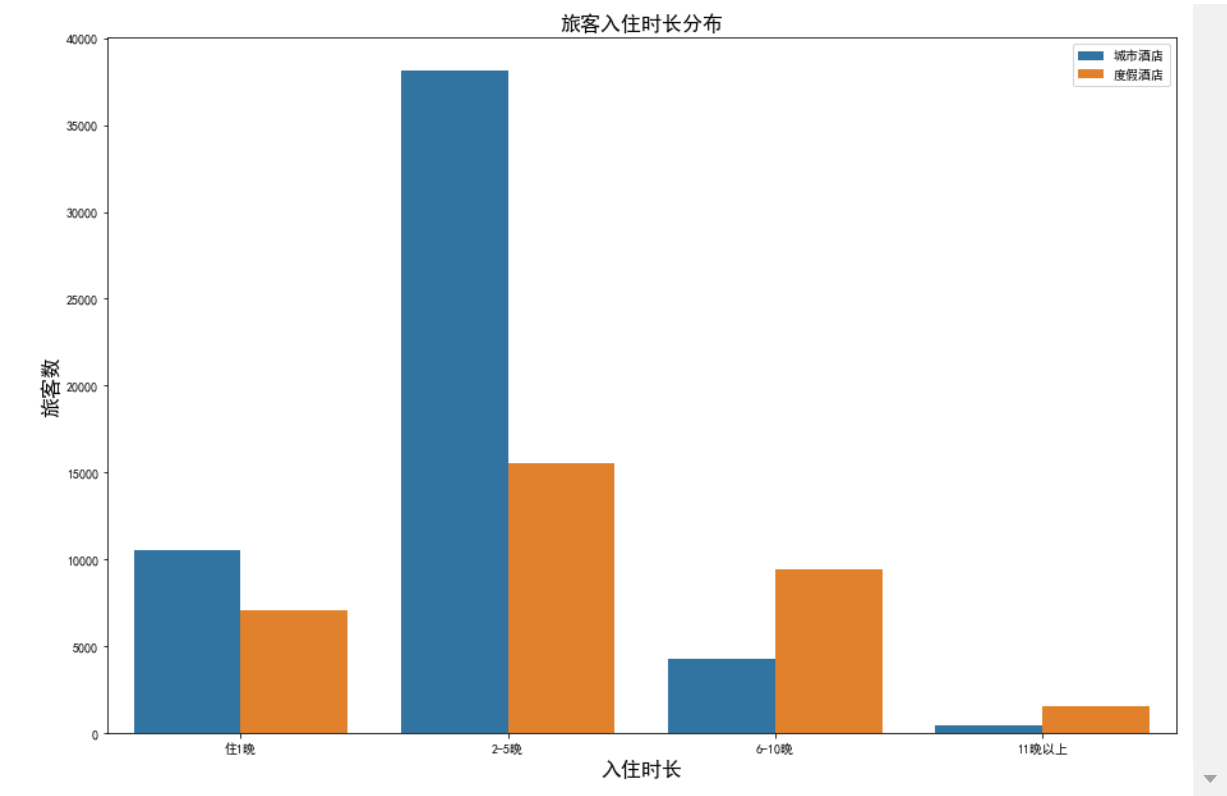
plt.figure(figsize=(15, 10))
sns.barplot(x="nights", y="guests", hue="hotel", data=nights_data)
plt.title("旅客入住时长分布", fontsize=16)
plt.xlabel("入住时长", fontsize=16)
plt.ylabel("旅客数", fontsize=16)

plt.legend()

```

Out[254]:

&lt;matplotlib.legend.Legend at 0x24ec36c49d0&gt;



探究不同酒店类型与入住时长的关系,结果显示,城市酒店旅客入住时长分布不均匀,集中在1晚与2-5晚;度假酒店旅客入住时长分布较为均匀,住1晚,2-5晚,6-10晚均占一定比例.无论是城市酒店还是度假酒店,入住时长为2-5晚均占最大比例.

In [255]:

# 是否取消与餐食预定情况的关系

meal\_data = df[["hotel", "is\_canceled", "meal"]]

colors = ['#99CCCC', '#FFCC99', '#FFCCCC', '#FFFF99', '#CCCCFF', '#CCFFFF']

plt.figure(figsize=(15, 10))

plt.subplot(121)

plt.pie(meal\_data.loc[meal\_data["is\_canceled"]==0, "meal"].value\_counts(), colors=colors, labels=meal\_data.loc[meal\_data["is\_canceled"]==0, "meal"].value\_counts().index, autopct="%.2f%%")

plt.title("未取消预订旅客餐食选择", fontsize=16)

plt.legend(loc="upper right")

plt.subplot(122)

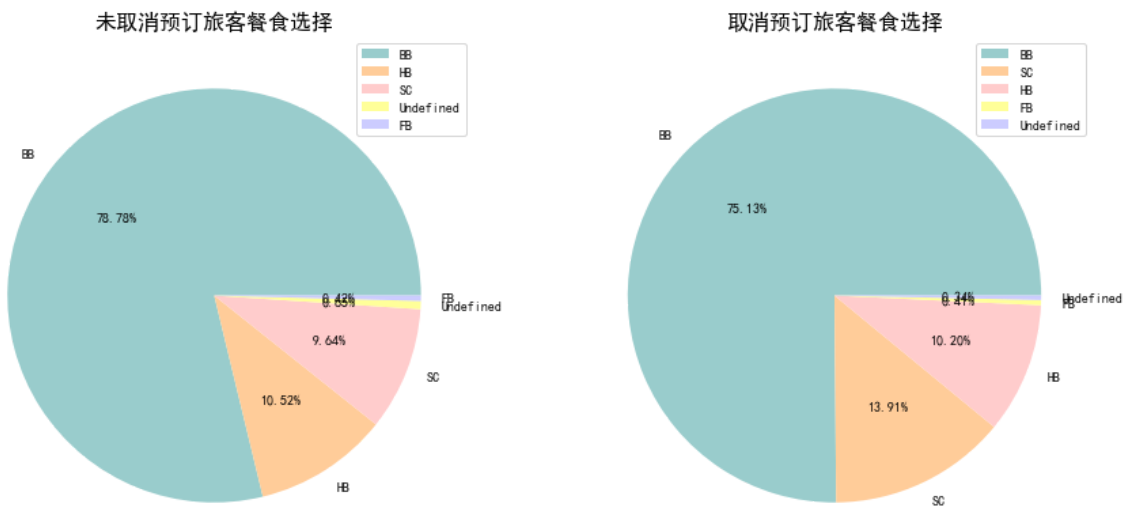
plt.pie(meal\_data.loc[meal\_data["is\_canceled"]==1, "meal"].value\_counts(), colors=colors, labels=meal\_data.loc[meal\_data["is\_canceled"]==1, "meal"].value\_counts().index, autopct="%.2f%%")

plt.title("取消预订旅客餐食选择", fontsize=16)

plt.legend(loc="upper right")

Out[255]:

&lt;matplotlib.legend.Legend at 0x24ec9ebdfa0&gt;



探究是否取消与餐食预定情况的关系.结果表明,取消预订旅客和未取消预订旅客有基本相同的餐食选择。我们不能因为一位游客bed&breakfast选择的是就说他一定会取消预定。

In [256]:

# 酒店分布地区

rh\_country\_count = df[df["hotel"]=="Resort Hotel"].groupby(["country"])["country"].count()

ch\_country\_count = df[df["hotel"]=="City Hotel"].groupby(["country"])["country"].count()

In [257]:

```

import pyecharts.options as opts
from pyecharts.charts import Line

country_name_list = rh_country_count.index.tolist()
rh_country = rh_country_count.values.tolist()
ch_country = ch_country_count.values.tolist()

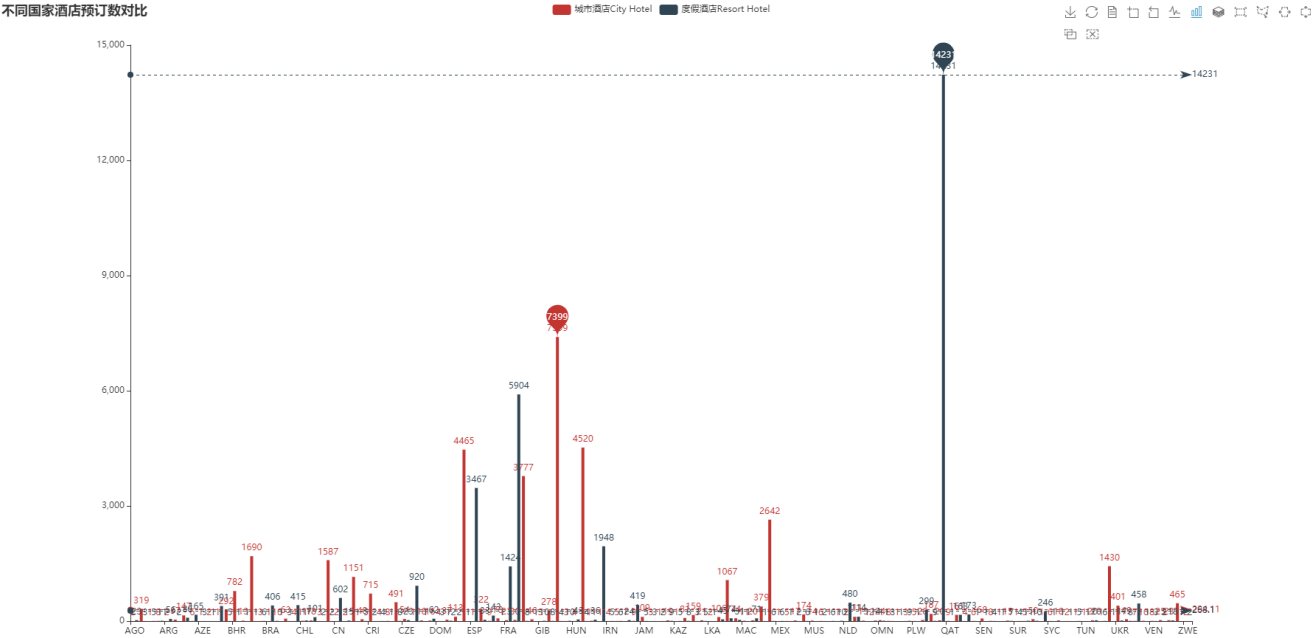
(
    Line(init_opts=opts.InitOpts(width="1800px", height="900px"))
    .add_xaxis(xaxis_data=country_name_list)
    .add_yaxis(
        series_name="城市酒店City Hotel",
        y_axis=ch_country,
        markpoint_opts=opts.MarkPointOpts(
            data=[
                opts.MarkPointItem(type_="max", name="最大值"),
            ]
        ),
        markline_opts=opts.MarkLineOpts(
            data=[opts.MarkLineItem(type_="average", name="平均值")]
        ),
    )
    .add_yaxis(
        series_name="度假酒店Resort Hotel",
        y_axis=rh_country,
        markpoint_opts=opts.MarkPointOpts(
            data=[
                opts.MarkPointItem(type_="max", name="最大值"),
            ]
        ),
        markline_opts=opts.MarkLineOpts(
            data=[
                opts.MarkLineItem(type_="average", name="平均值"),
                opts.MarkLineItem(symbol="none", x="90%", y="max"),
                opts.MarkLineItem(symbol="circle", type_="max", name="最高点"),
            ]
        ),
    )
    .set_global_opts(
        title_opts=opts.TitleOpts(title="不同国家酒店预订数对比"),
        tooltip_opts=opts.TooltipOpts(trigger="axis"),
        toolbox_opts=opts.ToolboxOpts(is_show=True),
        xaxis_opts=opts.AxisOpts(type_="category", boundary_gap=False),
    )
    .render("country_change_line_chart.html")
)

```

Out[257]:

```
'C:\\Users\\hespe\\Desktop\\课件\\数据挖掘\\country_change_line_chart.html'
```

由于 pyecharts 输出结果为HTML格式,为了方便分析,下面附上结果图截图:



根据结果可以看出,度假酒店在PRG预订数最多,城市酒店在HKG预订数最多.

3. 一年中酒店最佳预定时间

In [258]:

# 从月份上看人均平均每晚价格

```

room_price_monthly = df[["hotel", "arrival_date_month", "adr"]].sort_values("arrival_date_month")

ordered_months = ["January", "February", "March", "April", "May", "June", "July", "August",
                  "September", "October", "November", "December"]
month_che = ["一月", "二月", "三月", "四月", "五月", "六月", "七月", "八月", "九月", "十月", "十一月", "十二月"]

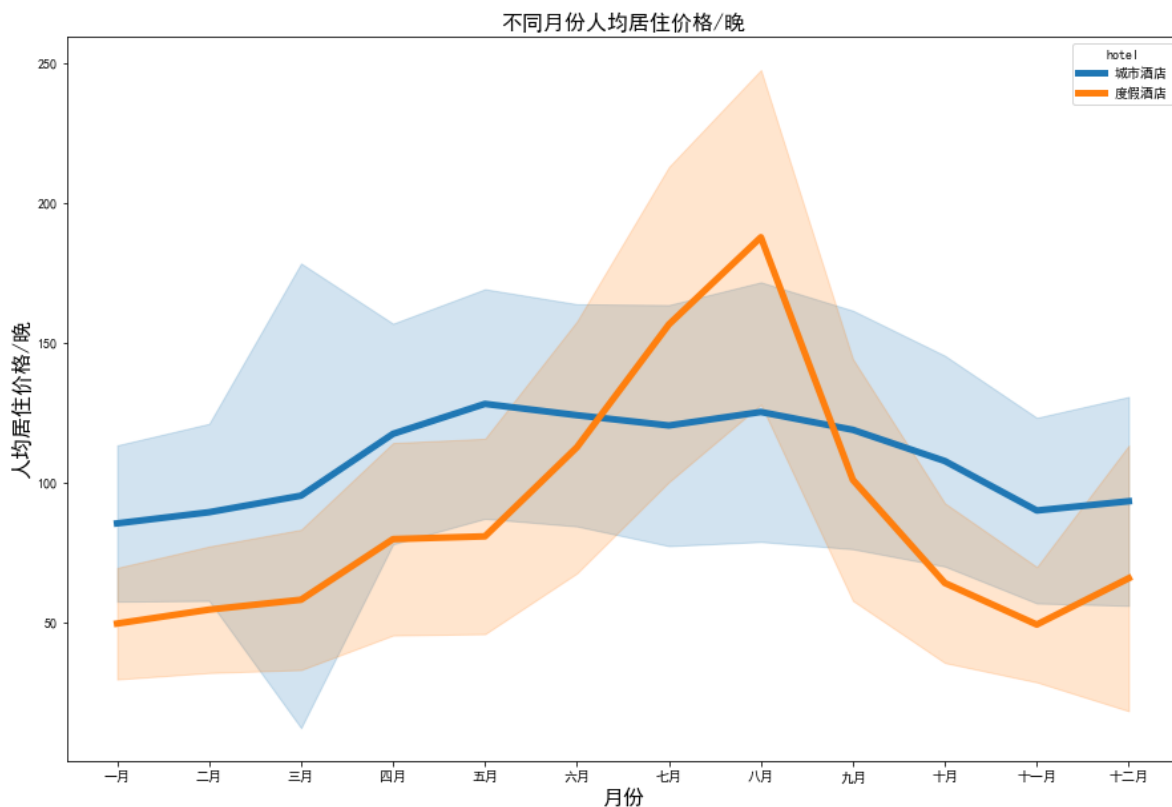
for en, che in zip(ordered_months, month_che):
    room_price_monthly["arrival_date_month"].replace(en, che, inplace=True)
room_price_monthly["arrival_date_month"] = pd.Categorical(room_price_monthly["arrival_date_month"],
                                                         categories=month_che, ordered=True)
room_price_monthly["hotel"].replace("City Hotel", "城市酒店", inplace=True)
room_price_monthly["hotel"].replace("Resort Hotel", "度假酒店", inplace=True)
room_price_monthly.head(15)

plt.figure(figsize=(15, 10))
sns.lineplot(x="arrival_date_month", y="adr", hue="hotel", data=room_price_monthly,
             hue_order=["城市酒店", "度假酒店"], ci="sd", size="hotel", sizes=(5, 5))
plt.title("不同月份人均居住价格/晚", fontsize=16)
plt.xlabel("月份", fontsize=16)
plt.ylabel("人均居住价格/晚", fontsize=16)

```

Out[258]:

Text(0, 0.5, '人均居住价格/晚')



根据不同月份的人均居住价格结果,酒店预订旺季为五月-十月,因此从经济角度考虑,一年中酒店预订最佳时间为十一月,其余一月,二月,三月也可以考虑.

#### 4. 利用Logistic预测酒店预订-用户是否取消订单的概率

In [259]:

```

# 分析不同属性与是否取消预订之间的相关性
# 将非数字的属性进行编码

from sklearn.preprocessing import LabelEncoder
le = LabelEncoder()
data_copy=df.copy()

month_map={'January':1,"February":2,"March":3,"April":4,"May":5,"June":6,"July":7,
           "August":8,"September":9,"October":10,"November":11,"December":12}
data_copy.replace({"arrival_date_month":month_map}, inplace=True)

data_copy['agent']= data_copy['agent'].astype(int)
data_copy['country']= data_copy['country'].astype(str)

data_copy['hotel'] = le.fit_transform(data_copy['hotel'])
data_copy['meal'] = le.fit_transform(data_copy['meal'])
data_copy['country'] = le.fit_transform(data_copy['country'])
data_copy['market_segment']= le.fit_transform(data_copy['market_segment'])
data_copy['distribution_channel']=le.fit_transform(data_copy['distribution_channel'])
data_copy['is_repeated_guest'] = le.fit_transform(data_copy['is_repeated_guest'])
data_copy['reserved_room_type'] = le.fit_transform(data_copy['reserved_room_type'])
data_copy['assigned_room_type'] = le.fit_transform(data_copy['assigned_room_type'])
data_copy['deposit_type'] = le.fit_transform(data_copy['deposit_type'])
data_copy['agent'] = le.fit_transform(data_copy['agent'])
data_copy['customer_type'] = le.fit_transform(data_copy['customer_type'])
data_copy['reservation_status'] = le.fit_transform(data_copy['reservation_status'])

# 计算spearman相关性系数, 按结果从大到小输出
data_corr=data_copy.corr(method='spearman')
np.abs(data_corr['is_canceled']).sort_values(ascending=False)#降序

```

Out[259]:

is_canceled	1.000000
reservation_status	0.913905
lead_time	0.224446
market_segment	0.205334
required_car_parking_spaces	0.185859
deposit_type	0.156113
distribution_channel	0.150440
adr	0.140156
total_of_special_requests	0.129105
previous_cancellations	0.126221
booking_changes	0.124381
previous_bookings_not_canceled	0.101031
stays_in_week_nights	0.094506
country	0.092004
is_repeated_guest	0.089283
adults	0.087090
arrival_date_year	0.086726
hotel	0.069550
customer_type	0.066825
assigned_room_type	0.063970
children	0.060771
stays_in_weekend_nights	0.058679
reserved_room_type	0.045030
meal	0.043292

```

agent          0.026545
babies         0.021425
days_in_waiting_list 0.014973
arrival_date_day_of_month 0.005295
company        0.004837
arrival_date_week_number 0.000191
Name: is_canceled, dtype: float64

```

In [260]:

```

#分离训练集测试集
#取前一年半的数据作为训练集，后一年半的数据作为测试集
test = data_copy[(data_copy['arrival_date_year']==2015) | ((data_copy['arrival_date_year']==2016) &
train = data_copy[(data_copy['arrival_date_year']==2017) | ((data_copy['arrival_date_year']==2016)

d1 = train.groupby('is_canceled').count().iloc[:,0]
d2 = test.groupby('is_canceled').count().iloc[:,0]
print('train:', train.shape, '\ncanceled_rate:', round(d1[1]/(d1[0]+d1[1]), 2))
print('test:', test.shape, '\ncanceled_rate:', round(d2[1]/(d2[0]+d2[1]), 2))

```

```

train: (73608, 32)
canceled_rate: 0.29
test: (13175, 32)
canceled_rate: 0.2

```

reservation\_status是最终入住状态,这与是否取消其实是一致的.除此之外,考虑相关性系数>0.15的几种属性:lead\_time,market\_segment, required\_car\_parking\_spaces, deposit\_type, distribution\_channel

In [261]:

```

corr_list=["is_canceled", "lead_time", "market_segment", "required_car_parking_spaces", "deposit_type",
train_new = train[corr_list]
test_new = test[corr_list]
# 输出训练集的前几行数据
train_new.head()

```

Out[261]:

	is_canceled	lead_time	market_segment	required_car_parking_spaces	deposit_type	distr
3738	0	109	6	0	0	
3739	0	109	6	1	0	
3740	1	2	6	0	0	
3741	0	88	6	0	0	
3742	1	20	6	0	0	



In [262]:

```
train_x=train_new.drop(["is_canceled"],axis=1)
train_y=train_new.loc[:, "is_canceled"]
test_x=test_new.drop(["is_canceled"],axis=1)
test_y=test_new.loc[:, "is_canceled"]

from sklearn.linear_model import LogisticRegression
LR = LogisticRegression()
LR.fit(train_x, train_y) #训练模型
y_predict = LR.predict(test_x)
from sklearn.metrics import accuracy_score
accuracy = accuracy_score(test_y, y_predict)
print(accuracy)
```

0.8079696394686907

结果显示,根据提取的特征向量,logistics预测用户取消预订准确率可达80.80%.