

Filters

region All
 market All
 division All
 customer All
 FY 2019

P & L**By Fiscal Years**

Note : Do not modify the pivot table

	Quarters												
	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	₹ 6.5 M	₹ 8.0 M	₹ 10.7 M	₹ 11.4 M	₹ 6.5 M	₹ 6.1 M	₹ 6.4 M	₹ 6.3 M	₹ 6.5 M	₹ 6.2 M	₹ 6.5 M	₹ 6.3 M	₹ 87.5 M
COGS	₹ 3.8 M	₹ 4.7 M	₹ 6.3 M	₹ 6.7 M	₹ 3.9 M	₹ 3.5 M	₹ 3.8 M	₹ 3.7 M	₹ 3.8 M	₹ 3.6 M	₹ 3.8 M	₹ 3.7 M	₹ 51.2 M
Gross Margin	₹ 2.6 M	₹ 3.4 M	₹ 4.5 M	₹ 4.7 M	₹ 2.7 M	₹ 2.6 M	₹ 2.7 M	₹ 2.6 M	₹ 2.6 M	₹ 2.6 M	₹ 2.7 M	₹ 2.6 M	₹ 36.2 M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

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P & L**By Fiscal Years**

	Quarters												
	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	₹ 17.1 M	₹ 20.6 M	₹ 28.7 M	₹ 29.9 M	₹ 17.1 M	₹ 15.9 M	₹ 2.1 M	₹ 7.8 M	₹ 9.9 M	₹ 14.9 M	₹ 16.1 M	₹ 16.5 M	₹ 196.7 M
COGS	₹ 10.6 M	₹ 12.8 M	₹ 18.1 M	₹ 18.9 M	₹ 10.7 M	₹ 9.9 M	₹ 1.3 M	₹ 4.8 M	₹ 6.2 M	₹ 9.3 M	₹ 10.2 M	₹ 10.5 M	₹ 123.4 M
Gross Margin	₹ 6.5 M	₹ 7.8 M	₹ 10.6 M	₹ 11.0 M	₹ 6.5 M	₹ 6.0 M	₹ 0.8 M	₹ 2.9 M	₹ 3.7 M	₹ 5.5 M	₹ 5.9 M	₹ 6.1 M	₹ 73.3 M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

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P & L**By Fiscal Years**

	Quarters												
	Q1			Q2			Q3			Q4			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
Net Sales	₹ 44.8 M	₹ 54.6 M	₹ 74.3 M	₹ 78.1 M	₹ 44.8 M	₹ 41.8 M	₹ 44.0 M	₹ 43.5 M	₹ 44.4 M	₹ 41.5 M	₹ 44.0 M	₹ 43.0 M	₹ 598.9 M



COGS	₹ 28.4 M	₹ 34.7 M	₹ 47.4 M	₹ 49.8 M	₹ 28.4 M	₹ 26.5 M	₹ 28.0 M	₹ 27.7 M	₹ 28.1 M	₹ 26.4 M	₹ 28.0 M	₹ 27.4 M	₹ 380.7 M
Gross Margin	₹ 16.4 M	₹ 19.9 M	₹ 27.0 M	₹ 28.3 M	₹ 16.4 M	₹ 15.3 M	₹ 16.0 M	₹ 15.8 M	₹ 16.3 M	₹ 15.1 M	₹ 16.0 M	₹ 15.6 M	₹ 218.2 M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Net Sales
Comparison

2021 vs 2020	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
2020 vs 2019	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%