Ram Prasad Majhi

📍 Marathali, Banglore, 560037   ✉ ramprasadmajhi99@gmail.com   📞 +91 82491 31163   🔗 Trailhead Profile

in Linkedin Profile

Profile Summary

- Aspiring Salesforce Developer with hands-on experience in Salesforce Administration, Apex development, and Lightning Web Components (LWC). Skilled in data analysis, report generation, and automating workflows to enhance business operations and customer relations. Actively seeking an entry-level Salesforce Developer role to apply my technical skills and grow within a fast-paced environment.

Education

NIST Berhampur   *Sept 2021 – May 2024*
B.tech in Computer Science Engineering

BIET Berhampur   *Sept 2018 – May 2021*
Diploma in Electronic and Teli Communication

SSVM Sridham Padmanavapur   *jun 2018*
Matriculation(10th Grade)

Experience

Machine Learning Intern   *Remote*
Corizo   *jun 2023 - Aug 2023*

- Built a predictive maintenance model to forecast equipment failures, reducing downtime by 20
- Achieved 85 model accuracy by preprocessing sensor data and optimizing Random Forest and SVM models.
- Deployed the model via Flask API, integrating real-time predictions into the client's system.
- Reduced maintenance costs by 15 and improved operational efficiency by 10

Salesforce Developer Intern   *Remote*
SaasGuru   *Mar 2024 – Jun 2024*

- Built a Formula 1 Points Calculator App using Apex, automating race result processing.
- Created custom objects, fields, and Apex Triggers to manage standings and update leaderboards.
- Designed dashboards for real-time standings and integrated Jira for sprint management.
- Improved user efficiency by 30

Projects

Salesforce Contact Management System   *2023*

- Built a custom Salesforce Contact Management System to track and manage customer interactions.
- Automated data entry and contact follow-ups using Workflow Rules, improving task completion by 20
- Tools Used: Salesforce, Workflow Rules, Custom Objects

Salesforce Inventory Management System   *2024*

- Developed a simple Salesforce Inventory Management System to track product stock levels.
- Automated restock alerts using Process Builder, reducing stock-out occurrences by 30%.
- Created custom reports for sales data analysis, enabling better decision-making.

Technologies

Languages: Apex, Java, SQL, JavaScript

Technologies: Salesforce, Visualforce, Process Builder, Lightning Web Components, Jira