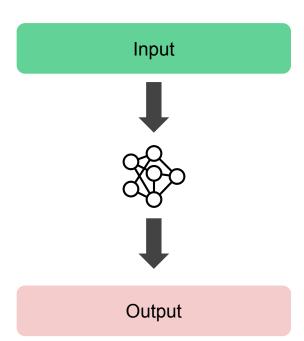
#### NYU FRE 7773 - Week 12

Machine Learning in Financial Engineering
Jacopo Tagliabue

### RecSys 101 (again!)

Machine Learning in Financial Engineering
Jacopo Tagliabue

 RS can be understood easily by use case and input-output:

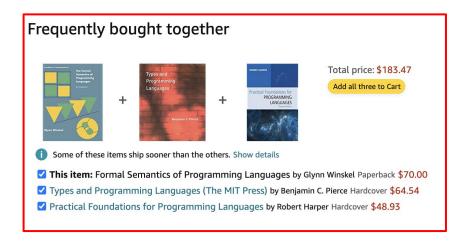


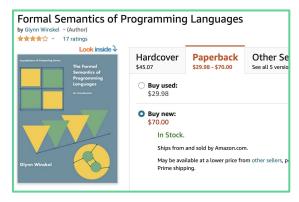
- RS can be understood easily by use case and input-output:
  - Item as input, item as output: similar vs complementary



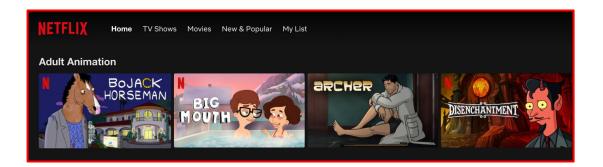


- RS can be understood easily by use case and input-output:
  - Item as input, item as output: similar vs complementary



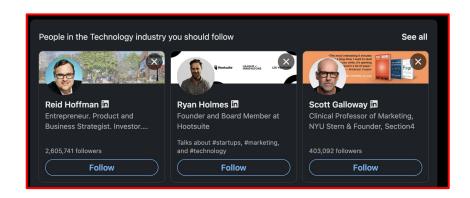


- RS can be understood easily by use case and input-output:
  - Item as input, item as output: similar vs complementary
  - User as input, item as output: "for you"



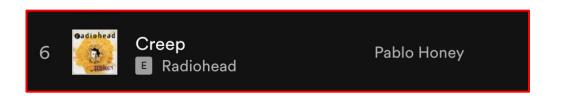


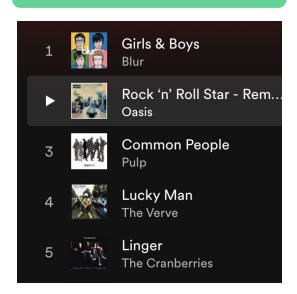
- RS can be understood easily by use case and input-output:
  - Item as input, item as output: similar vs complementary
  - User as input, item as output: "for you"
  - User as input, user as output: people you may know





- RS can be understood easily by use case and input-output:
  - Item as input, item as output: similar vs complementary
  - User as input, item as output: "for you"
  - User as input, user as output: people you may know
  - Session as input, item as output: what are you doing next?





- RS can be understood easily by use case and input-output:
  - Item as input, item as output: similar vs complementary
  - User as input, item as output: "for you"
  - User as input, user as output: people you may know
  - Session as input, item as output: what are you doing next?
  - Item as input, user as output: who should we sell this to?



Input

New Fantastic SaaS Product!

#### RecSys by use case (with refs!)

- RS can be understood easily by use case and input-output:
  - Item as input, item as output: <u>similar</u> vs <u>complementary</u>
  - User as input, item as output: "for you"
  - User as input, user as output: people you may know
  - Session as input, item as output: what are you doing next?
  - Item as input, user as output: who should we sell this to?

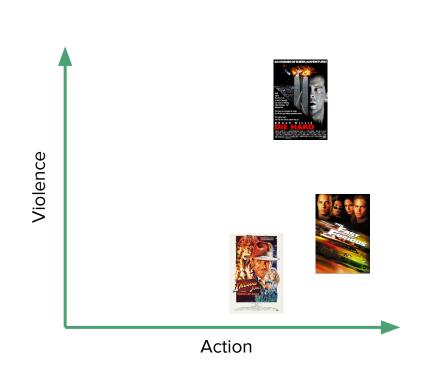
Key intuition: if you like X, you like things similar to X as well!

## What does "similar" mean?

# Similarity and representation

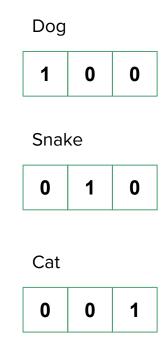
#### Intuition: similarity is "closeness" in a "proper" space

- Let's map movies along two dimensions:
  - O How much action is there?
  - O How much violence is there?
- Observation #1: items as vectors
  - o Indiana Jones: [3, 1]
  - Fast and Furious: [5, 2]
  - o Die Hard: [4, 4]
- Observation #2: similar movies are close in the space
  - Back to RecSys: if you like Indiana
     Jones, you're more likely to like FF then
     Die Hard



#### Intuition: similarity is "closeness" in a "proper" space

- If the space does not represent the underlying concepts well, we are in trouble!
- Machines understand vectors, but not all vectorizations define an appropriate space in this sense.
- For example, let's consider one-hot encoding:
  - Is "cat" more similar to "dog" than "snake"?
  - Note: how big is the vector with 1000 animals? And how sparse?



#### Intuition: similarity is "closeness" in a "proper" space

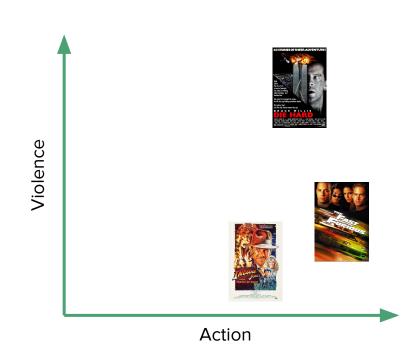
- If the space *represents* the underlying concepts well, <u>items close in the space will be similar</u>, items far apart are not so similar.
- While there are many <u>different ways</u> to characterize "close", cosine distance (or dot product on scaled vectors) is the most common.
- **Corollary**: "similarity inference" is "just" nearest neighbor search in the vector space

$$cosine(\mathbf{v}, \mathbf{w}) = \frac{\mathbf{v} \cdot \mathbf{w}}{|\mathbf{v}||\mathbf{w}|} = \frac{\sum_{i=1}^{N} v_i w_i}{\sqrt{\sum_{i=1}^{N} v_i^2 \sqrt{\sum_{i=1}^{N} w_i^2}}}$$

**Dot Product** 

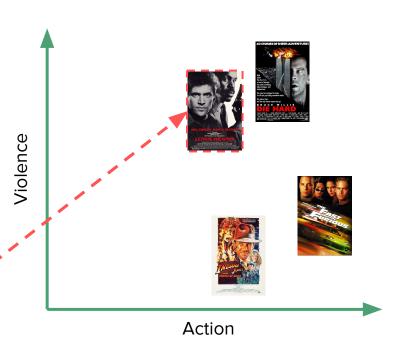
Consider a movie recommendation systems (user-item case)

• **Step 1**: represent movies in a suitable space



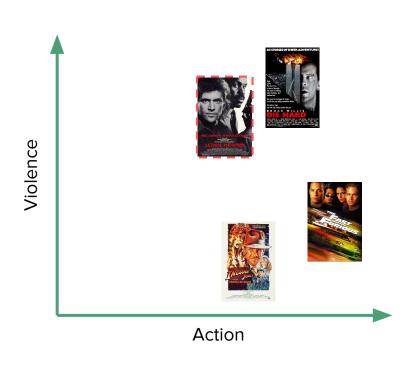
Consider a movie recommendation systems (user-item case)

- Step 1: represent movies in a suitable space
- Step 2: represent the user position in the space
  - For example, Jacopo is "where his last movie is"



Consider a movie recommendation systems (user-item case)

- **Step 1**: represent movies in a suitable space
- Step 2: represent the user position in the space
- Step 3: recommend the closest K items (KNN search) to the user!
  - o Recommendation: Die Hard!

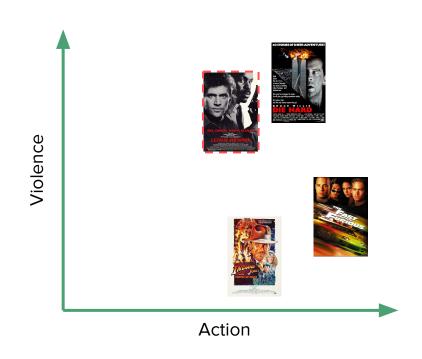


Consider a real life example:

- Jacopo goes on vacation in Maui, Hawaii
  - o Does Jacopo like surfing?
- **Ethan** goes on vacation in Boulder, Colorado
  - O Does Ethan like climbing?
- Intuition: by knowing the position of the users in the space (in this case, Earth), we can tell a lot about their preferences!

A huge part in our success when building recSys boils down to the quality of the representation in our space.

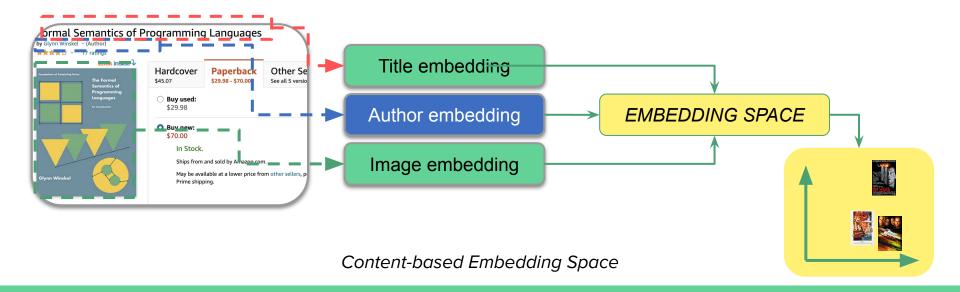
How do we map users and items to vectors, then?



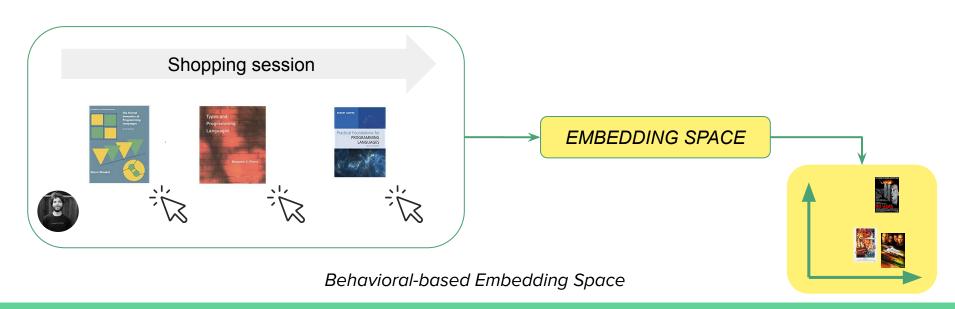
- GOAL: learning a good representation space!
  - A "good" space is a space where items that are indeed similar are close, and items that are far from each other are unrelated.
- While we could ask humans to rate action vs violence vs comedy ... for all movies on Netflix, that is impractical:
  - A ton of manual work (imagine doing this for all the books on Amazon!)
  - Unclear where to stop: should we have a dimension for actors as well? What about movie length? What about cost of production? Etc.
- We typically distinguish between content-based and behavioral-based representations (of course, hybrid are also possible!): e.g. for Netflix
  - Content: analyze the title, script, images from the movie, genre etc. i.e. what do we know about this item in our catalog?
  - Behavioral: analyze the behavior of users wrt the items if users 1 like items A and B, and then likes also C, can we suppose C is similar to A and B?

- **Content-based** representations require only the "catalog" of our target entities: their quality depends on the ability to turn images, text and categories into "good" vectors.
  - Sometimes the meta-data are not good (for example, movies are mis-categorized!)
  - Sometimes, the vectorization is not very good (for example, our language model does not work well in the target language!)
- Behavioral-based representations require real-world data from "users", e.g.:
  - Purchase data from Amazon
  - Streaming data from Netflix
  - Playlist data from Spotify
  - o etc.
- **Note**: a huge lesson of the last 20 years in RecSys is that behavioral-based representations are surprisingly useful in producing good representations (i.e. there is a lot of signals in people behavior!).
  - Q: when a behavioral strategy won't be helpful (we discussed it in class!)?

- We call the process of mapping high-cardinality entities (users, items, words etc.) to a low-dimensional space "embedding":
  - Remember the one-hot encoding, sparse vectors? Embeddings are small (100s dimensions for thousands of items) and dense!



- We call the process of mapping high-cardinality entities (users, items, words etc.) to a low-dimensional space "embedding":
  - Remember the one-hot encoding, sparse vectors? Embeddings are small (100s dimensions for thousands of items) and dense!



Word2Vec, Song2Vec, Everything2Vec

#### The NLP Analogy: similar things appear often together

- Distributional hypothesis: "words that appear in similar contexts have similar meanings"
  - Example 1: if two books are often viewed in the same shopping session, they are probably similar!
  - Example 2: if two songs are often after each other in playlists, they are probably similar!

## Word Embeddings Past, Present and Future

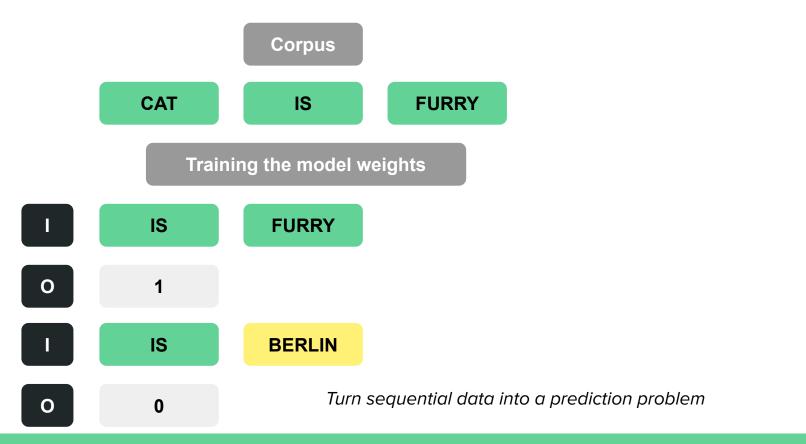
- Outline of the general argument:
  - We need to learn vectors for words to make a "good" space
  - Words which are similar tend to appear in the same sentence
  - If we use vectors as weights for a classifier that tells when two words are likely to appear together, we can learn vectors that encode similarity and therefore produce a good space!
- In other words, the distributional hypothesis gives us a proxy measure of similarity: embeddings that are good in the distributional settings SHOULD therefore be good representations for word similarity.

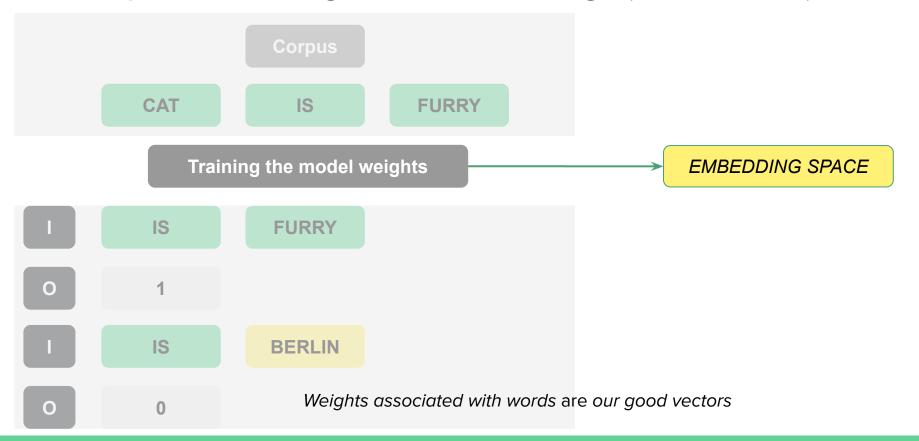
- Outline of the general argument:
  - We need to learn vectors for words to make a "good" space
  - Words which are similar tend to appear in the same sentence
  - If we use vectors as weights for a classifier that tells when two words are likely to appear together, we can learn vectors that encode similarity and therefore produce a good space!
- In other words, the distributional hypothesis gives us a proxy measure of similarity: embeddings that are good in the distributional settings SHOULD therefore be good representations for word similarity.

Training: similar items gets pushed closer! *T<sub>o</sub>:* random weights

BONUS POINT: this actually works in most successful applications of deep learning - if you find an appropriate prediction task, you can learn good representations for anything!

 $T_n$ : final weights





CORPUS: "The furry cat is on the mat"

WINDOW LENGTH: 2

TARGET: "cat"

• INPUT PREPARATION, positive and negative samples

Target	Context	Label
cat	furry	1
cat	the	1
cat	is	1
cat	on	1

Target	Context	Label
cat	Berlin	0
cat	Jacopo	0
cat	ciao	0
cat	table	0

CORPUS: "The furry cat is on the mat"

WINDOW LENGTH: 2

TARGET: "cat"

 $P_{\alpha}(w) = \frac{count(w)^{\alpha}}{\sum_{w'} count(w')^{\alpha}}$ 

INPUT PREPARATION, positive and negative samples (a=0.75)

Target	Context	Label
cat	furry	1
cat	the	1
cat	is	1
cat	on	1

Target	Context	Label
cat	Berlin	0
cat	Jacopo	0
cat	ciao	0
cat	table	0

- We have turned a word prediction problem into a binary classification problem
  - Is the context word likely to appear next to the target word?
- Let's define our <u>learning objective</u>:
  - We want to maximize the similarity of (t,c) drawn from the positive examples
  - We want to minimize the similarity of (t,c) drawn from the negative examples

$$L(\theta) = \sum_{(t,c) \in +} \log P(+|t,c) + \sum_{(t,c) \in -} \log P(-|t,c)$$

6

CHAPTER

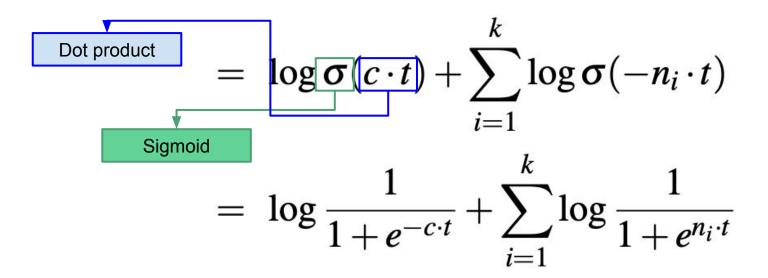
#### Vector Semantics and Embeddings

荃者所以在鱼,得鱼而忘茎 Nets are for fish:
Once you get the fish, you can forget the net.

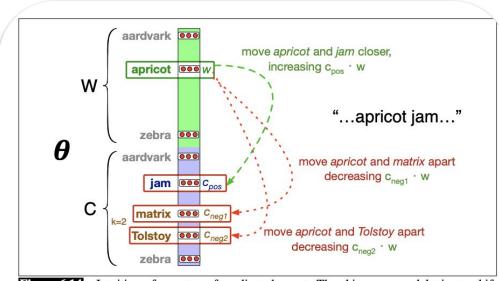
音者所以在意,得意而忘言 Words are for meaning;
Once you get the meaning, you can forget the words meaning.

庄于(Zhuangzi), Chap

- Let's define our learning objective:
  - We want to maximize the similarity of (t,c) drawn from the positive examples
  - We want to minimize the similarity of (t,c) drawn from the negative examples



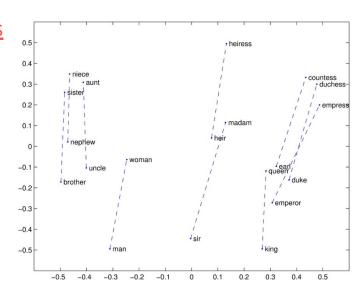
- Remember: we maximize the dot product of the word with the context words, and minimize the dot products of the word with the negative sampled words!
- Training procedure:
  - Random initialization of vectors for N words in the vocabulary.
  - At each step, move embeddings of related words closer in the vector space, and push others further away (using gradient descent).



**Figure 6.14** Intuition of one step of gradient descent. The skip-gram model tries to shift embeddings so the target embeddings (here for *apricot*) are closer to (have a higher dot product with) context embeddings for nearby words (here *jam*) and further from (lower dot product with) context embeddings for noise words that don't occur nearby (here *Tolstoy* and *matrix*)

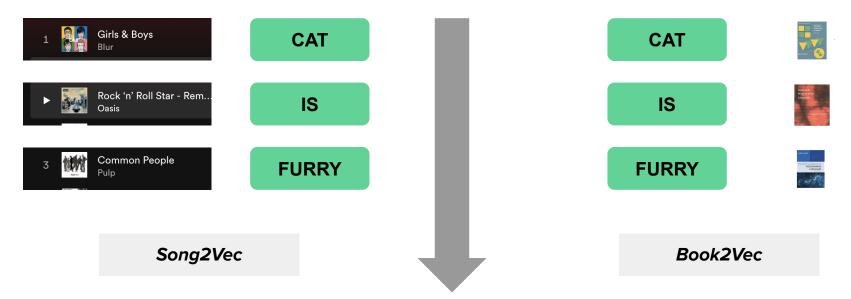
#### Is this a "good" space?

- word2vec tends to capture well similarity
   between words and some <u>analogical relations</u>
  - without any human labels / intervention!
- Once you have a well-trained embedding space, the offsets between vector embeddings can be used to solve analogies such as: "man: king = women: ?" (queen)
  - This is possible since the result of vector('king') vector('man') + vector('woman') is a vector close to vector('queen').



#### From NLP, back to RecSys

**Remember**: the same intuition about "words in a sentence" can be applied whenever we have meaningful sequences of target items (e.g. playlist, shopping sessions etc.)



## Coding time!