HIBA **ADJMI**

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Skills

- Apex, Java, C++, JavaScript, HTML&CSS, XML, SOQL.
- Aura and Lightning Web Component (LWC).
- Third-Party integration Systems with Salesforce through REST/SOAP/BULK and Streaming APIs.
- Continuous Integration and Continuous Deployment (CI/CD) procedures with AutoRABIT and Copado platforms.
- Goal-oriented with excellent team work

Experience

Salesforce Developer   **02/2023 to 06/2023**
Clear Align   **Eagleville, PA**

- Integrated a dynamic sales process cycle within Salesforce, in close collaboration with the sales team, resulting in an impressive 20% surge in new lead generation.
- Implemented automated process tracking opportunities stages using Triggers and Approval process, contributing to improved on-time delivery.
- Optimized the efficiency of sales teams in generating new sales by configuring opportunity Record Types, Page Layouts, and implementing Validation Rules.
- Executed the creation of Reports and Dashboards to enhance the monitoring of sales activities, opportunities lifecycles and prospective clients.
- Created and managed User Accounts, Profiles, Permission sets and the security access control.

Salesforce Developer (Consultant)   **09/2021 to 01/2023**
Capgemini   **Nantes, France**
Client : National Society of the French Railways (SNCF).

- Effectively migrated the Salesforce app monitoring cleanliness in French train stations from Visualforce pages to Lightning Web Components (LWC).
- Implemented Triggers and Flows for data accuracy, leading to 20% improved accuracy and 15% less manual data entry.
- Overcame the challenge of implementing direct REST API link between Salesforce and the accounting system, streamlining daily reporting.
- Led Salesforce automation Process implementation for train ticket refunds, cutting waiting time to 24 hours and reducing complaints by 50%.
- Built the Apex Batch classes for case treatment, the logic for coupon generation, set up a Batch scheduler for nighttime case processing, and established the mechanism for sending coupons through emails.
- Trained 20+ users on Salesforce functionality and best practices, achieving a 90% user adoption rate within the first month.

Research Engineer   **02/2019 to 06/2021**
Georgia Institute of Technology annex in France   **Metz, France**

- Led a research project dedicated to optimizing the performance of conventional Blue and UV Light Emitting Diodes (LEDs) through simulation studies. Employed Python for generating TCAD input files and executed comprehensive data analysis using custom scripts.

Certifications

- Salesforce Platform **Developer I**.
- Application Security and Secure Coding Training JAVA, Codebashing.

Education and Training

Master of Science: **Mathematics And Computer Science**   **09/2019**
Lorraine University   Metz, France

Languages

- English : Full professional proficiency
- French : Native proficiency