



CREDIT SCORING PROJECT

For ABC Banks

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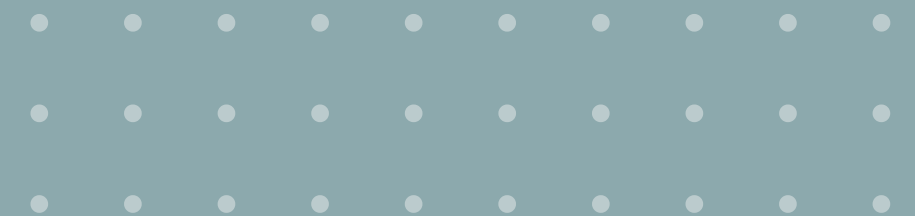
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BUSINESS CASE

ABC Bank intends to build an in-house risk model to make lending decisions for subprime mortgages





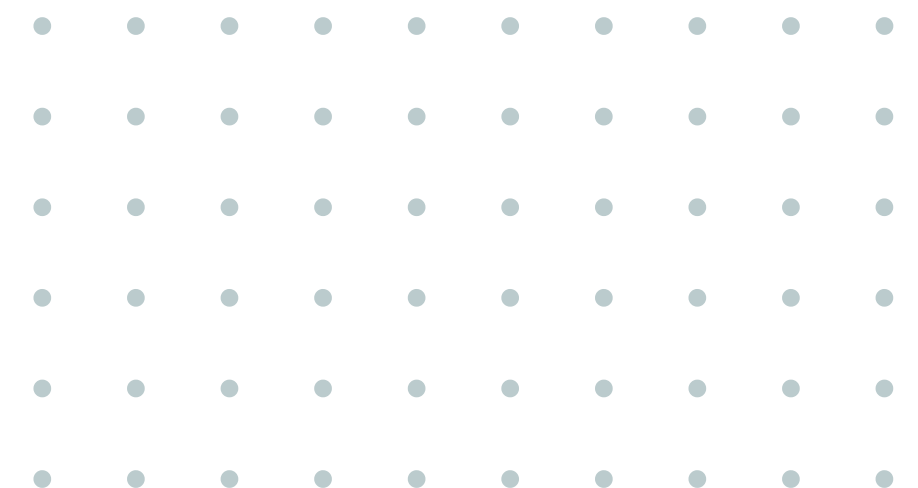
SHARED DATA INCLUDED

- Credit bureau records
- Loan outcomes(paid off or bad loan)

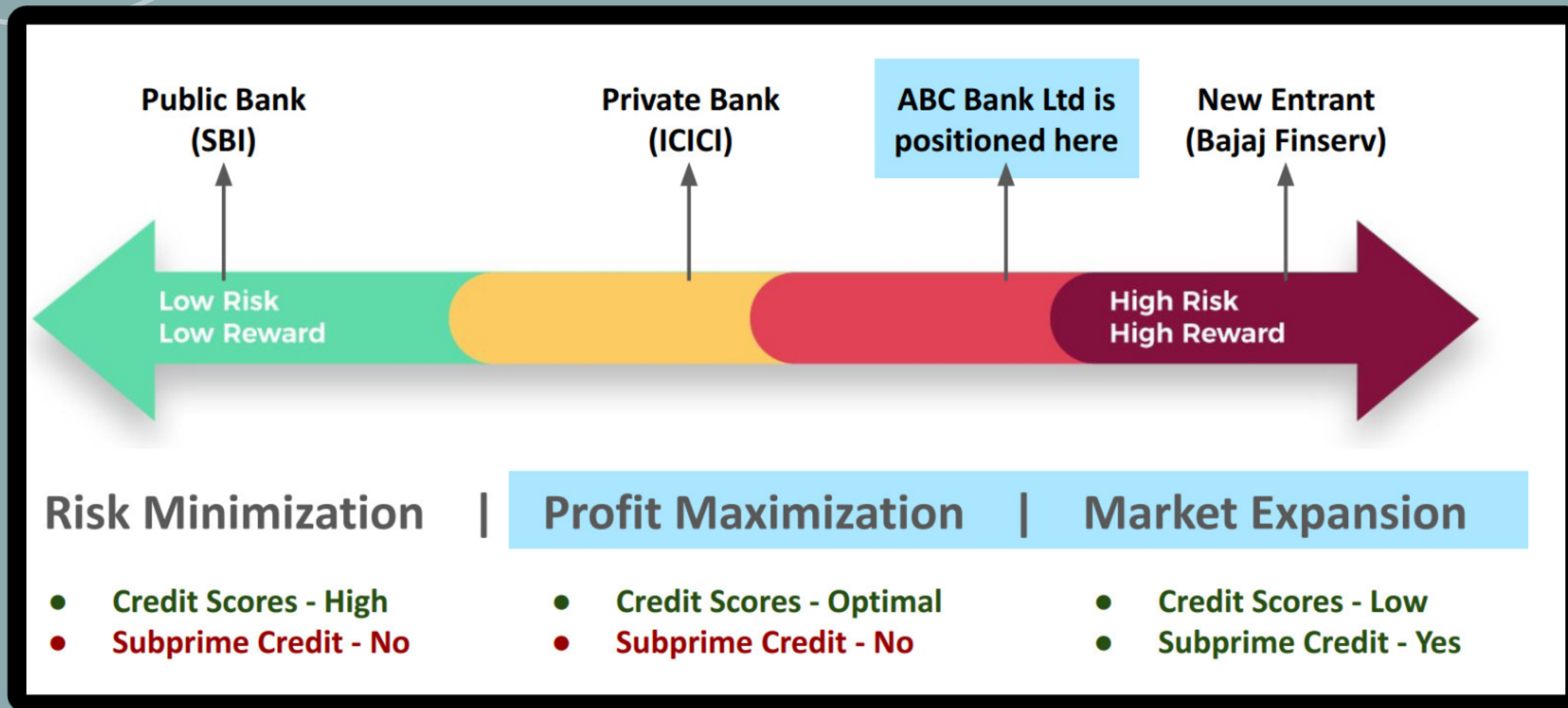
BUSINESS OBJECTIVE

To maximise profitability,
given :

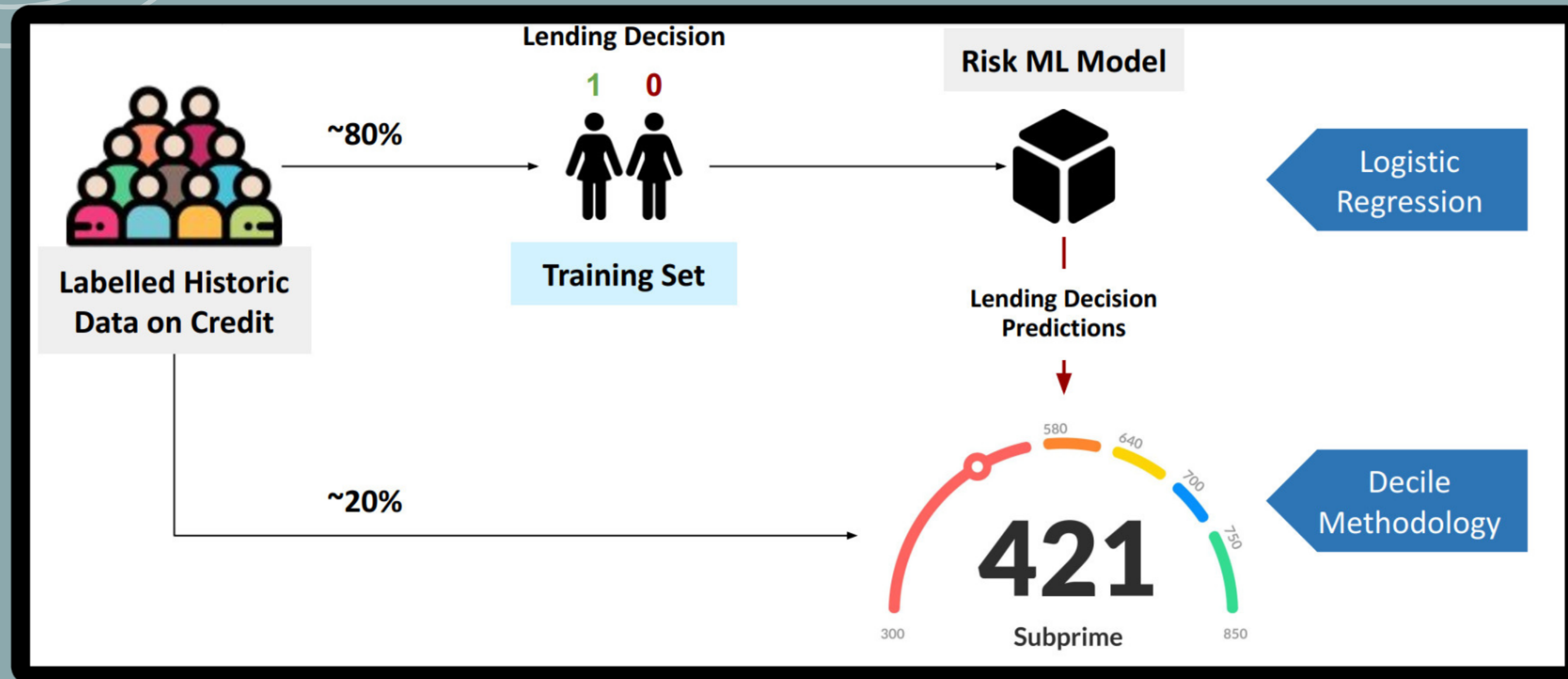
- Profit from a good customer is \$100
- Loss from a bad customer is \$500



UNDERSTANDING OF THE ASSIGNMENT



HIGH - LEVEL SOLUTION ARCHITECTURE



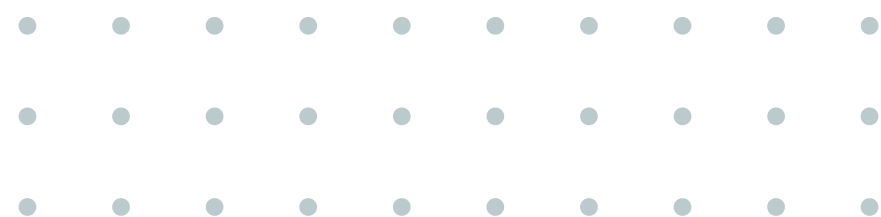
BUILDING MODELS

Assumptions

- missing values imputed with means
- customer ID excluded from analysis

Training a classification models, for

- predicting likelihood of loans being good/bad
- using Logistic Regression Classifier



▼ Risk Model Building

```
[ ] classifier = LogisticRegression()  
    classifier.fit(X_train, y_train)  
    y_pred = classifier.predict(X_test)
```

```
/usr/local/lib/python3.10/dist-packages/sklearn/linear_model/_logistic.py  
STOP: TOTAL NO. of ITERATIONS REACHED LIMIT.
```

Increase the number of iterations (max_iter) or scale the data as shown in <https://scikit-learn.org/stable/modules/preprocessing.html>
Please also refer to the documentation for alternative solver options:
https://scikit-learn.org/stable/modules/linear_model.html#logistic-regression
n_iter_i = _check_optimize_result(

▼ Model performance

```
[ ] print(confusion_matrix(y_test, y_pred))
```

```
[[489   9]  
 [ 93   9]]
```

```
[ ] print(accuracy_score(y_test, y_pred))
```

RESULTS



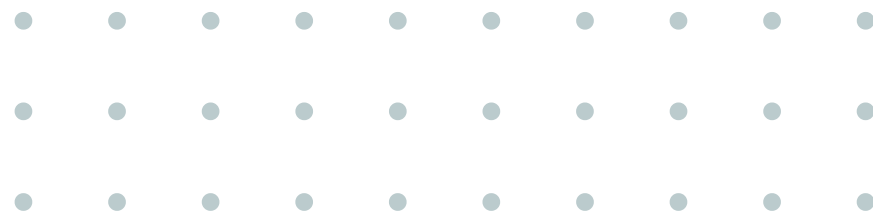
83.3%

Model accuracy acheived



0\$

Operational cost to business



ANALYZING USING EXCELS

Analyzing the results and make pivot table for further analysis

Sensitivity	1-Specificity	Specificity	
Cumm.Good %	Cumm.Bad%	Cumm.Bad Avoided	Profit to Business
11%	6%	94%	2400
21%	14%	86%	3600
32%	19%	81%	6600
43%	25%	75%	9000
54%	32%	68%	10200
65%	35%	65%	14400
75%	47%	53%	13200
84%	60%	40%	11400
93%	77%	23%	6600
100%	100%	0%	-1200



Strategy for Profit
Maximisation

%Good loans
predicted
correctly

54%

%Bad loans
predicted
correctly

68%

Probability
Threshold for
Approval

85.26%



Strategy for
Profit-cum-Market
Expansion

65%

65%

80.89%





THANK YOU

Have any question?

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