

### What is SelectUSA?

SelectUSA is the U.S. government program to promote and facilitate business investment in the United States.

### How do we help?

We work with companies and U.S. economic development organizations to provide information, facilitate direct connections, and resolve questions regarding federal regulations. We also provide a promotional platform for U.S. state and local governments.

#### **Terminology**

<u>UBO</u>: Ultimate Beneficial Owner; the entity at the top of an affiliate's ownership chain.

<u>Position/Stock</u>: *Snapshot of cumulative FDI taken at year end.* 

<u>Flow</u>: FDI coming into a country over a period of time.

### Reach out to us

write info@selectusa.govcall +1 (202) 482 6800tweet @SelectUSA

www.SelectUSA.gov

## Foreign Direct Investment (FDI):

# **CANADA**

#4

Fourth largest source of FDI in the United States in 2014 (by UBO)



Supporting U.S. Jobs

554,100

Number of U.S. workers employed by U.S. affiliates of Canadian-owned firms in 2013.



Investing in Innovative R&D

# \$549 million

Value of research and development (R&D) spending by U.S. affiliates of Canadianowned firms in 2013.



Expanding U.S. Exports

# \$12.5 billion

Total contribution to U.S. goods exports by Canadian-owned firms operating in the United States in 2013.

### Canadian FDI in the USA (in USD millions)

	2010	2011	2012	2013	2014
Position (UBO)	\$226,128	\$247,219	\$252,747	\$277,259	\$311,383
Flow	\$7,357	\$18,790	\$16,398	\$24,153	\$21,116

U.S. FDI in Canada (in USD millions)

	2010	2011	2012	2013	2014
Position (UBO)	\$295,206	\$330,041	\$366,709	\$390,172	\$386,121
Flow	\$17,594	\$48,598	\$29,608	\$21,800	\$19,847

Source: Bureau of Economic Analysis (latest available as of Dec 2015)

## **TOP 6 INDUSTRY SECTORS**

by # of announced Canadian FDI projects in the USA

#1 Software & #3 Business Services #5 Transportation

#2 Financial Services #4 Metals #6 Industrial Machinery