

What is SelectUSA?

SelectUSA is the U.S. government program to promote and facilitate business investment in the United States.

How do we help?

We work with companies and U.S. economic development organizations to provide information, facilitate direct connections, and resolve questions regarding federal regulations. We also provide a promotional platform for U.S. state and local governments.

Terminology

<u>UBO</u>: Ultimate Beneficial Owner; the entity at the top of an affiliate's ownership chain.

<u>Position/Stock</u>: Snapshot of cumulative FDI taken at year end.

<u>Flow</u>: FDI coming into a country over a period of time.

Reach out to us

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Foreign Direct Investment (FDI):

AUSTRALIA

#10

Tenth largest source of FDI in the United States in 2014 (by UBO)



Supporting U.S. Jobs

U.S. Jobs

91,100

Number of U.S. workers employed by U.S. affiliates of Australian-owned firms in 2013.



Investing in Innovative R&D

\$183 million

Value of research and development (R&D) spending by U.S. affiliates of Australianowned firms in 2013.



Expanding U.S. Exports

\$4.5 billion

Total contribution to U.S. goods exports by Australian-owned firms operating in the United States in 2013.

Australian FDI in the USA (in USD millions)

	2010	2011	2012	2013	2014
Position (UBO)	\$36,125	\$60,901	\$55,939	\$54,219	\$53,058
Flow	\$4,047	\$21,163	\$-7,834	\$-4,966	\$94

U.S. FDI in Australia (in USD millions)

	2010	2011	2012	2013	2014
Position (UBO)	\$125,421	\$133,000	\$165,106	\$169,917	\$180,315
Flow	\$19,877	\$12,154	\$21,729	\$20,625	\$16,594

Source: Bureau of Economic Analysis (latest available as of Dec 2015)

TOP 6 INDUSTRY SECTORS

by # of announced Australian FDI projects in the USA

#1 Software & IT Services

#3 Coal, Oil, & Gas

#5 Financial Services

#2 Real Estate #4

Business Services

#6 Alternative Energy

Source: fDi Markets (data from Jan 2003- Jan 2015)