HIGHBAR TECHNOCRAT LTD.

VII

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Key Result Area (KRA)

KRA Submittd On 27-06-2022

Employee Code S-136 Employee Name Mr. Kunal Mamtura Band

Designation Head - Marketing and Communication Head Office - Navi Mumbai (HO)

Narketing Project/Location Head Office - Navi Mumbai (HO)

Period 2022-2023 From Date 01-04-2022 To Date 31-03-2023

KRA Approved On 27-06-2022

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Kunal Mamtura Name Name

Date 27-06-2022 01:42:02 PM Date

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Key Result Area (KRA)

Employee Code S-136

Employee Name Mr. Kunal Mamtura Band VII

Designation Head - Marketing and Communication Department Marketing Project/Location Head Office - Navi Mumbai (HO)

Period 2022-2023 From Date 01-04-2022 To Date 31-03-2023

KRA Submittd On 27-06-2022 KRA Approved On 27-06-2022

Sr.No	Goal Title	Weightage	Measurement Details	Unit	Quantity
1	Improving Highbar Brand Visibility	50.00	1. Improving Highbar Brand Visibility from the current Brand Survey from 45 % in current client base to 65% and approx 5% in prospect client base to 10%	Adherence to Completion	As agreed
			Social media post increment from current avg 60 per month to avg 100 Month	No's	100
			Press Release (3 per Quater) starting from July	No's	12
			Floor: 70% and Target 90%	Adherence to Completion	As agreed
2	Strengthening Internl Communication	15.00	Creating a charter of Internal communication and execute as per plan increase Highbuzz frequence from 1 per quarter to 2 per quarter starting July	No's	7
			Floor: 70% and Target 90%		
3	Strengthening External / Client Communication	15.00	Improve and increase the client communication from current approx 8 year to 20 per year	No's	20
			Floor: 70% Target Target 90%		
4	Website	20.00	Redesign and improve website performance and traffic currently 5000 per month to 7500 per month at the end of the year	% to Completion	70
			Floor: 70% Target Target 90%		
	Total	100.00			

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Kunal Mamtura Name Name

Date 27-06-2022 01:42:02 PM Date Date