Key Result Area (KRA)

Pages 1 of 5

Employee Code I-027 Employee Name Mr. Sumit Vikas Tawde Band

DesignationInternDepartmentDelivery - PrimeProject/LocationArvind Smartspaces Ltd. -

Ahmedabad

Period 2022-2023 From Date 01-04-2022 To Date 31-03-2023

KRA Submittd On 27-06-2022 KRA Approved On 27-06-2022

Sr.No	Goal Title	Weightage	Measurement Details	Unit	Quantity
1	A) Implementation: 1.For implementation projects - timely and good quality implementation of SAP at client locations adhering to the project plans.	22.50	For Implementation Project Timely Sign off of Blueprint document by customer - Timely Sign off - of RGS from CTM - Timely submission of FS for developments - Timely development sign off by customer - Timely acceptance of UAT (SIT) by customer	Adherence to Completion	As agreed
	Implementation includes design, configuration, testing, training, correct uploading of Master data & Cutover data for smooth functioning 2. For Post implementation support projects - support to be provided as per the contract with		- Timely acceptance of UAT (SIT) by customer - Go-live as scheduled Go-live on schedule - 100% Go-live delay 1 month - 25% Go-live delay 2month & more - NIL	Adherence to Completion	As agreed
	the customer. 3. For other projects - executing the project as per the scope agreed in the contract with the customer.		- Timely document handover for project closure & tiemly issue resolution during post go-live support - Enable Project manager for timely raising of invoice by completing all the milestones & tasks as per project plan.	Adherence to Completion	As agreed

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Sumit Vikas Tawde Name Mr. Mahesh Dharmaji Sawant Name Mr. Shrikant Patil

Key Result Area (KRA)

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Employee Code I-027 Employee Name Mr. Sumit Vikas Tawde Band I

DesignationInternDepartmentDelivery - PrimeProject/LocationArvind Smartspaces Ltd. -

Ahmedabad

Period 2022-2023 From Date 01-04-2022 To Date 31-03-2023

KRA Submittd On 27-06-2022 KRA Approved On 27-06-2022 Rating based on qualitative aspects of BPD A) Implementation: 22.50 Adherence As agreed BPD sign off in 1 iteration -100% to BPD sign off in 2 iterations - 50% Completion BPD sign off in 3 iterations - 25% 1. For implementation projects - timely and good quality implementation of SAP at client BPD sign off in > 3 iterations - 0% locations adhering to the project plans. FS - Rating Based on feedback from Technical head Development acceptance by CTM with Less than 5% of variation UAT (SIT) acceptance by customer Implementation includes design, configuration, No of issues in module not exceeding >10 - 100% testing, training, correct uploading of Master No of issues in module from 11-20 - 50% data & Cutover data for smooth functioning No of issues in module from 21-30 - 25% No of issues in module more than 30 - 0% 2. For Post implementation support projects support to be provided as per the contract with the customer. 3. For other projects - executing the project as per the scope agreed in the contract with the

REVIEWEE REVIEWER FINAL REVIEWER

customer.

Name Mr. Sumit Vikas Tawde Name Mr. Mahesh Dharmaji Sawant Name Mr. Shrikant Patil

No's

0

Key Result Area (KRA)

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Employee Code I-027 Employee Name Mr. Sumit Vikas Tawde Band

DesignationInternDepartmentDelivery - PrimeProject/LocationArvind Smartspaces Ltd. -

Ahmedabad

Period 2022-2023 From Date 01-04-2022 To Date 31-03-2023

KRA Submittd On 27-06-2022 KRA Approved On 27-06-2022 A) Implementation: Project Governance No of times deviations found out each template/ tracker wise during 7.50 No's >10%=0 reviews should not exceed by>10%=0 1. Adherence to standard templates- plans, Deviations on number of instances found should not exceed by>10% % >10%=0 review trackers, reports (weekly, fortnightly, daily etc) on time and as directed by Project Rating on a scale of 1 to 5 No's <4=0 manager 2. Record of all the meetings, discussions and interactions with customer for all functional and technical points leading to contractual compliance for projects - MOM's, signoffs, reports, letters, mails etc on time. 3. Overall rating by manger and reviewer. A) Implementation: Projects Delivery Execution 7.50 Comprehensive solutioning of all the business processes: Ensure solution 100 fitment as per best pratice & meeting customer requirement. Floor: 80%, Target 100%.

Quality of deliverables: No escalation from customer on quality of

deliverables submitted. Floor 1, Target 0

REVIEWEE REVIEWER FINAL REVIEWER

5.00

A) Implementation: Project quality improvement

4

Name Mr. Sumit Vikas Tawde Name Mr. Mahesh Dharmaji Sawant Name Mr. Shrikant Patil

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Employee Code I-027 Employee Name Mr. Sumit Vikas Tawde Band

Key Result Area (KRA)

Designation Intern **Department** Delivery - Prime **Project/Location** Arvind Smartspaces Ltd. -

Ahmedabad

 Period
 2022-2023
 From Date
 01-04-2022
 To Date
 31-03-2023

KRA Submittd On 27-06-2022 KRA Approved On 27-06-2022 1. No rejection by prospective customer on account of technical A) Implementation: Customer acceptance 7.50 No's >=4 incompetency during interview / presentation Enhancing knowledge on the existing /new product / Domain Knowledge 2. No rejection by customer on deployment to the project >=4 on a scale of 1to5 B) Support: SLA Adherence For support projects acceptance by customer within agreed SLA As agreed 15.00 Adherence 6 to Completion B) Support: Quality of Solutioning 7 7.50 Acceptance by the client with SLA Adherence As agreed to Completion Rating by Manager >=4 on a scale of 1 to 5 No's >=4 Comprehensive solutioning of all the business processes: Ensure solution % 100 fitment as per best pratice & meeting customer requirement. Floor: 80%, Target 100%.

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Sumit Vikas Tawde Name Mr. Mahesh Dharmaji Sawant Name Mr. Shrikant Patil

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Key Result Area (KRA)

Employee Code I-027 Employee Name Mr. Sumit Vikas Tawde Band

Designation Intern **Department** Delivery - Prime **Project/Location** Arvind Smartspaces Ltd. -

Ahmedabad

Period 2022-2023 From Date 01-04-2022 To Date 31-03-2023

KRA Submittd On 27-06-2022 **KRA Approved On** 27-06-2022 B) Support: Project Governance No of times deviations found out each template/ tracker wise during 7.50 % >10%=0 reviews should not exceed by>10% 1. Adherence to standard templates- plans, Deviations on number of instances found should not exceed by>10% % >10%=0 review trackers, reports (weekly, fortnightly, daily etc) on time and as directed by Project Rating on a scale of 1 to 5 <4=0 No's manager 2. Record of all the meetings, discussions and interactions with customer for all functional and technical points leading to contractual compliance for projects - MOM's, signoffs, reports, letters, mails etc on time. B) Support: Projects Delivery execution Comprehensive solutioning of all the business processes: Ensure solution 7.50 100 fitment meeting customer for enahchement / new requirement. Floor: 80%, Target 100%. Quality of deliverables: No escalation from customer on quality of B) Support: Project quality improvement 5.00 No's 0 10 deliverables submitted. Floor 1, Target 0 B) Support: Customer acceptance 7.50 - No rejection by prospective customer on account of technical 11 No's >=4 incompetency during interview / presentation Enhancing knowledge on the existing /new product / Domain Knowledge No rejection by customer on deployment to the project Total 100.00

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Sumit Vikas Tawde Name Mr. Mahesh Dharmaji Sawant Name Mr. Shrikant Patil