Key Result Area (KRA)

Pages 1 of 3

Employee Code 00630731 Employee Name Mr. Arun Nair Band IV

DesignationManager PlanningDepartmentDelivery - StrategicProject/LocationPune Metro

 Period
 2022-2023
 From Date
 01-04-2022
 To Date
 31-03-2023

KRA Submittd On 24-06-2022 KRA Approved On

Sr.No	Goal Title	Weightage	Measurement Details	Unit	Quantity
1	Project deliverables Manage the OSO / Project Coordinator functionalities at the project.	45.00	 Lead the OSO / Project Coordination team at Project, get the knowhow of the Digital platform. Understand the digital platform customer acceptance. Coordinate with Top management of Client for all strategic meetings on digital platform. Understand the digital platform customer acceptance. 	Adherence to Completion	As agreed
			Prepare the MIS for the Project Progress of Client by coordinating with planning team by carrying out various analysis of the reports. Report to be sent every month	Adherence to Completion	As agreed
			Ensure that the digital platform is used by all relevant stakeholders & the data is updated regularly. Data Entry '90% of modules done - 10 Data entry of 70-90% of module - 5 Date entry of modules less than 70% - Nil	Adherence to Completion	As agreed
			Coordinate with all stakeholders to get the data for RIB - 5D Visulisation. % of the models received as against approved design within 10 days of approval of design. > 80% of models - 5 Between 70-80% of models received - 2.5 Less than 70% of models received - Nil	Adherence to Completion	As agreed

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Arun Nair Name Mr. Rajesh Govindraya Shanbhag Name

Date 24-06-2022 10:22:29 AM Date 26-06-2022 07:47:34 PM Date

HIGHBAR TECHNOCRAT LTD.

Pages 2 of 3

Key Result Area (KRA)

Employee Code 00630731

Employee Name Mr. Arun Nair Band IV

DesignationManager PlanningDepartmentDelivery - StrategicProject/LocationPune Metro

 Period
 2022-2023
 From Date
 01-04-2022
 To Date
 31-03-2023

KRA Submittd On 24-06-2022 KRA Approved On

2	Project Governance 1. Adhenrence to standard templates- plans, review trackers, reports (weekly, fortnightly, daily etc) on time and as directed by Project manager 2. Record of all the meetings, discussions and interactions with customer for all functional and technical points leading to contractual compliance for projects - MOM's, signoffs, reports, letters, mails etc on time. 3. Overall rating by manger and reviewer.	5.00	 No of times deviations found out each template/ tracker wise during reviews should not exceed by>10%. Deviations on number of instances found should not exceed by>10% 	%	>10% =
			Rating on a scale of 1 to 5	No's	<4 = 0
3	Projects Delivery execution	15.00	1. a resilient delivery process and best practices for predictability in delivery: Audit Compliance to the processes defined by P&DTO Floor: 80%, Target 100% 2. Comprehensive solutioning of all the business processes: Ensure solution fitment as per best pratice & meeting customer requirement. Floor: 80%, Target 100%.	%	100
4	Project quality improvement	10.00	Adherence to Quality parameters: Adherence of quality parameters defined for projects as per guidelines provided by Process & Delivery Transformation office (PDTO) Floor: 80%, Target 100%.	%	100
			Quality of deliverables: No escalation from customer on quality of deliverables submitted. Floor 1, Target 0	No's	0

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Arun Nair Name Mr. Rajesh Govindraya Shanbhag Name

Date 24-06-2022 10:22:29 AM Date 26-06-2022 07:47:34 PM Date

HIGHBAR TECHNOCRAT LTD.

Pages 3 of 3

Key Result Area (KRA)

Employee Code 00630731

Employee Name Mr. Arun Nair Band IV

DesignationManager PlanningDepartmentDelivery - StrategicProject/LocationPune Metro

 Period
 2022-2023
 From Date
 01-04-2022
 To Date
 31-03-2023

KRA Submittd On 24-06-2022 KRA Approved On

5	Customer acceptance Enhancing knowledge on the existing /new product / Domain Knowledge	5.00	'- No rejection by prospective customer on account of technical incompetency during interview / presentation - No rejection by customer on deployment to the project >=4 on a scale of 1to5	No's	>=4
6	Customer Excellence	10.00	3.1: CSS score: As defined and result of the CSS survey or outcome of a qualitative survey of the customers, where floor is 4/5 & target is 5/5. 3.2: Customer Value creation: % adherence of the value creation points defined & identified for the customer Floor: 80%, Target 100%.	Adherence to Completion	As agreed
7	Self Development	5.00	Adherence to plan decided during EDD	Adherence to Completion	As agreed
8	Any other assignment given by the Management from time to time	5.00	Complete within time and quality with full ownership and taking it to closure.	Adherence to Completion	As agreed
	Total	100.00			

REVIEWEE REVIEWER FINAL REVIEWER

Name Mr. Arun Nair Name Mr. Rajesh Govindraya Shanbhag Name

Date 24-06-2022 10:22:29 AM Date 26-06-2022 07:47:34 PM Date