Interview Tips:

The impression you make on the interviewer often can outweigh your actual credentials. Your poise, attitude, basic social skills, and ability to communicate are evaluated along with your experience and education.

You and the interviewer must engage in a conversation - a mutual exchange of information and ideas. Only through such a dialogue can you both determine if you, the organization, and the job are well matched. Preparation is the key.

1. Be on time.

This often means 10-15 minutes early. Interviewers often are ready before the appointment.

2. Know the interviewer's name, its spelling, and pronunciation.

Use it during the interview. If you don't know the name, call beforehand and ask the secretary. Also, note the secretary's name in case you have to call back. Secretaries can influence the hiring decision!

3. Have some questions of your own prepared in advance.

There is nothing wrong with having a short list of questions and thoughts- it shows you have done your research and want to know more about the organization and the position.

4. Bring several copies of your resume.

Also, bring a copy of your transcript. Carry your papers in an organized manner.

5. Have a reliable pen and a small note pad with you.

But do not take notes during the interview. However, immediately afterward, write down as much as you can remember, including your impression of how well you did.

6. Greet the interviewer with a handshake and a smile.

Remember to maintain eye contact (which does not mean a stare down).

7. Expect to spend some time developing rapport.

Don't jump right in and get down to business. Follow the interviewer's lead.

8. Don't be embarrassed if you are nervous.

As you gain experience you'll become more at ease with the interviewing process.

9.Focus.

On your attributes, your transferable skills, and your willingness to learn; don't apologize for a lack of experience; describe your strengths in terms of what you can do for the organization.