



# Business Planning and Forecasting (BPF)

Part of COINS ERP+, our core financial and operations platform



## Improve the accuracy and timeliness of monthly operational and financial reporting

It's the end of the month and there's much to be done. Where do you start? How do you stay ahead of the books, improve visibility to potential commercial risk, and nail down profitability and cash flow forecasts? The answer is COINS' Business Planning and Forecasting (BPF) module.

COINS BPF assists in the delivery of timely and accurate operational and financial information across your business, providing the insight and competitive edge needed to manage and grow your business with confidence.

## Save time

Less time spent pushing paperwork and managing processes frees up resources, reduces system maintenance, and enables more time to focus on your customers.



Standardised cost value reconciliation (CVR) worksheet model simplifies navigation and improves efficiency of monthly contract review and approval processes.



Improve consistency in performance reviews; review and interrogate any contract type, value, duration, or complexity.



Implement general ledger posting of approved CVR accruals and valuation adjustments to synchronised operational and financial results each month.



# Business Planning and Forecasting (BPF)

Part of COINS ERP+, our core financial and operations platform

## Intuitive analysis

Eliminate paperwork overload and cleanly navigate your construction processes. COINS is your one-stop-shop for end of period processing.



Builds on the proven strengths of COINS' project costing and control features to assist in project-based business growth.



Build in chronological history of planning, performance, and forecasting information to track contract position, actuals, and forward forecasts for each review period.



Rolling forecast logic improves forecasting accuracy and increases accountability on deviations between actual and forecasted contract performance.

## Streamline processes

Integrate systems and simplify the approach – digitise with COINS and you'll experience stronger control of your construction processes.



Utilises 'line in the sand' principles at end of month to provide flexibility to review operational results/forecasts at any level of the business.



Centralise contract profit taking rules, manage profit reserves and profit release while ensuring project-level governance and compliance controls.



Analyse work in progress for complex, high-risk contracts; measure underclaims / overclaims, work completed not invoiced, front loading, advances, profit reserves, and performance variances.

COINS offers industry-specific solutions for supply chain, finance, human resources, operations, opportunity management, project management, asset management, service management, and customer care.

For details, contact your COINS representative or visit  
[www.coins-global.com](http://www.coins-global.com).

