

Ref : 190807-R3/WD/KL **Rev 3**

Date : December 13, 2022

M/s. OMNIYAT

Dubai - UAE

T- 04 5115000, F- 04 5115005

Attention : **Mr. Tiago da Gama**
Project Manager
tiago.dagama@omniyat.com

Mr. David Leitch
david.leitch@omniyat.com

Project Name : **Plot 18, Plot BB.B03.018, Business Bay – Dubai**
(Dorchester Collection – Business Bay, Dubai –
United Arab Emirates) – Package 3

Subject : **Variation for Bakery & Staff Dining Area**

Dear Sir,

We thank you for inviting us to submit our **revised variation** offer for the above project and we take pleasure in enclosing our bid for the supply, installation, testing & commissioning of kitchen equipment for a lump sum of **AED. 421,159.00/- (UAE Dirhams Four Hundred Twenty-One Thousand One Hundred Fifty Nine Only).**

Note: VAT 5% Excluded (incase of an awarded, VAT will be applicable extra).

Our Offer is governed by the following Conditions of Sale:-

PRICES : Prices are quoted net in U.A.E. Dirhams for delivery to your sites in UAE.

DELIVERY : As mentioned in the BOQ.

PAYMENT : As per the contract.

WARRANTY : As per the contract.

VALIDITY : **30 Days**

We trust that our offer meets with your approval, and we look forward to your further news.

Yours truly,
for **Elenco General Trading Company**
Sole Proprietorship LLC


Wassim Dagher

Area Sales Director |
Branch Manager Dubai & Northern Emirates
Mobile No. : +971 50 6229233
Email: wassim.dagher@elencogroup.com

VARIATION BOQ

**Project: Plot 18, plot BB.B03.018, Business Bay, Dubai
(Dorchester Collection - Business Bay Dubai, United Arab Emirates)
Subject : Food Service, Waste Management & Laundry Equipment Package**

ITEM No	QTY	DESCRIPTION	MAKE	MODEL REFERENCE	ORIGIN	UNIT PRICE	TOTAL PRICE
ADDITIONAL ITEMS							
BP1.01	1	Mobile Parisien Table	Parisien	Parisien	France	4,189.00	4,189.00
BP1.02	1	7 Grid Gas Combination Oven with Stand and Filter	Unox	Cheftop XEVC-E0711-GPRM	Italy	32,511.00	32,511.00
BP1.03	2	6 Grid Gas Convection Ovens with Stands	Unox	Bakertop XEBC-06EV-GPRM	Italy	33,099.00	66,198.00
BP1.04	1	Universal Mixer	Stephan	UM24	Germany	150,409.00	150,409.00
BP1.05	1	110L Gas Pressure Bratt Pan	Firex	Betterpan DBR110 V1	Italy	105,572.00	105,572.00
BP1.06	1	Floor drain with stainless steel gratings	Not in our scope of work	Custom	UAE	5,038.00	5,038.00
BP1.07	1	Reduced size Wall Mounted Ventilation Canopy	Not in our scope of work	Not in our scope of work		0.00	
BP1.07a	1	Adjusted Existing Fire Suppression Sytem	Not in our scope of work	Not in our scope of work		0.00	
BP1.08	2	Upright Roll In Proofing Cabinets (600x800)	Parisien	CAV1	France	21,594.00	43,188.00
BP1.09	1	Dosing Machine mounted on low height mobile bench	Mac Pan and Custom	MDSE& Custom	Italy	16,864.00	16,864.00
BP1.10	5	600 x 800 Grid Trolleys	Parisien	600X800	France	3,299.00	16,495.00
BP1.11	1	70 Kg Reach in Blast Freezers Note Proposed : Buiflt compresor (Gas R290)- Remote Unit not available	Irinox	Multifresh Next L	Italy	57,426.00	57,426.00
CS.00 CENTRAL STORES							
CS.30	1	Cold Brew Production Unit and Osmosis Unit	Hardtank	Hardtank P	Poland	65,294.00	65,294.00

VARIATION BOQ

**Project: Plot 18, plot BB.B03.018, Business Bay, Dubai
(Dorchester Collection - Business Bay Dubai, United Arab Emirates)
Subject : Food Service, Waste Management & Laundry Equipment Package**

ITEM No	QTY	DESCRIPTION	MAKE	MODEL REFERENCE	ORIGIN	UNIT PRICE	TOTAL PRICE
SD.00 STAFF DINING							
SD.15	1	Hot Servery Counter with Stone top comprising:				-	-
15a	1	Substructure with recesses, kitchplates and tray slide.	Custom	Custom	UAE	45,424.00	45,424.00
15b	2	4 Ceran Heated Plates and Overshelf	Counterline	MHCGH4-GO	United Kingdom	14,873.00	29,746.00
15c	2	Undercounter Hotcupboards	Custom	Custom	UAE	Included in SD.15	Included in SD.15
SD.16	2	Mobile Heated Plate Lowerators	Blanco	TS-H1 18-33 GB	Germany	5,906.00	11,812.00
SD.17	1	Mobile Ventilation Unit	Halton	Mobile Chef	France	175,429.00	175,429.00
SD.18	2	Induction Hobs (Table Top)	Induced Energy	CS300DF-P & Custom	England	9,206.00	18,412.00
SD.18a	2	Stock Pot Trolley for induction Hob	Induced Energy	iStock	England	5,540.00	11,080.00
NET TOTAL AS PER NEW DESIGN							855,087.00

DELETED ITEMS

BP.00 BAKERY AND PASTRY							
BP.03	2	Ingredient Bins	Rubbermaid	FG360088	USA	1,278.00	2,556.00
BP.16	1	Gelato Machine	Omitted	Omitted			
BP.17	1	Blast Chiller/Shock Freezer -10 gn1/1	Infirco / Frulinox	ABT101L+	Spain	21,077.00	21,077.00
BP.29	1	Double Compartment Retarder Prover	Salva	FCX-20/15	France	24,466.00	24,466.00
BP.30	1	5 Deck Compact Gas Deck Oven	Salva	TAV-T-42-8-G/06	France	153,687.00	153,687.00
BP.31	1	Gas Rotary Rack Oven	Salva	SR-21G/14+BSR-18/03	France	98,699.00	98,699.00
BP.32	3	Support Bench (S/S Finish Only) (As per the layout 3nos)	Electrolux (900XP)	391158+391153+206350	Italy	3,462.00	10,386.00
BP.33	1	12.5 Litre Electric Deep Fat Fryer (S/S Finish Only)	Electrolux (900XP)	391337	Italy	10,606.00	10,606.00

VARIATION BOQ

**Project: Plot 18, plot BB.B03.018, Business Bay, Dubai
(Dorchester Collection - Business Bay Dubai, United Arab Emirates)
Subject : Food Service, Waste Management & Laundry Equipment Package**

ITEM No	QTY	DESCRIPTION	MAKE	MODEL REFERENCE	ORIGIN	UNIT PRICE	TOTAL PRICE
BP.34	1	4 Burner Gas Ranges with Electric Ovens Under Oven (S/S Finish Only) - As per Specification Electric Oven	Electrolux (900XP)	391010	Italy	12,857.00	12,857.00
BP.54	1	Wall Cupboards	Elenco Fab	Custom	UAE	3,343.00	3,343.00
SD.00 STAFF DINING ROOM							
SD.03	1	Hot Servery Counter comprising:	Elenco Fab	Custom	UAE	57,722.00	57,722.00
SD.03a	1	Stone Top and Wood Fascia Panels	Elenco Fab	Custom	UAE	Included in SD.03	Included in SD.03
SD.03b	1	Tray Slide	Elenco Fab	Custom	UAE	Included in SD.03	Included in SD.03
SD.03c	1	Recessed Section with Soup Tureen	Elenco Fab	Custom	UAE	Included in SD.03	Included in SD.03
SD.03d	1	Bowl Lowerator	Blanco	TSE-1-ET 18-33	Germany	2,149.00	2,149.00
SD.03e	2	Heated Plate Lowerators	Blanco	TSE-H1 18-33	Germany	3,317.00	6,634.00
SD.03f	2	4 Ceran Heated Plates and Overshelf	Counterline	MHCGH4-GO	United Kingdom	14,873.00	29,746.00
SD.03g	2	Hotcupboards	Elenco Fab	Custom	UAE	Included in SD.03	Included in SD.03
NET TOTAL AS PER CONTRACT BOQ							433,928.00
NET TOTAL VARIATION (NEWDESGN - CONTRACT BOQ)							421,159.00