

Ikshva Rojhe

Keen To Pursue My Career In Marketing And Work In Growth Oriented Environment

I seek to heighten and shape my career path as per my professional interests and to accept and face new challenges, learn new different things in a demanding atmosphere that provides opportunity for learning and growth. Dedicated to effective leadership and detail-oriented work and always being fully committed to any task.



Work History

2019-09 -
2020-03

Senior Relationship Manager

Icici Securities, chandigarh, chandigarh

- Worked with clients to address and respond to client and partnership management issues.
- Did meetings with clients to generate leads.
- Monitored issues carefully and reached out to customers to provide immediate resolution and maintain satisfaction.
- Increased customer satisfaction by resolving financial products issues.
- Handled calls per given time to address customer inquiries and concerns.
- Worked with clients to understand needs and provide portfolio services.

2016-03 -
2017-06

Claims Associate

EXL Services, Noida, Uttar Pradesh

- Worked with U.K. clients and i use to deal with the health claims insurance to sell the policies
- Worked with claims adjusters and examiners to expedite processing in alignment with procedures.
- Evaluated and settled complex insurance claims in strict timeframe.
- Maintained confidentiality of patient finances, records and health status.
- Maintained excellent attendance record, consistently arriving to work on time.



Contact

Address

Dehradun,
UTTARAKHAND, 248198

Phone

902 722 5699

E-mail

irojhe@gmail.com



Skills

Customer interaction

Communications

Team management

MS Office

Sales and marketing



Education

2017-08 -
2019-04

MBA: Marketing

Shoolini University - Solan

2012-04 -
2015-05

BBA: General Studies

Beehive College Of Advance Studies - Dehradun



Additional Information

- Member of placement committee in Shoolini university
- Workshop of Creativity, where I learnt about the creativity techniques and to come up with new ideas
- Team Leader in Writing Seminar in Shoolini University
- Team Leader in Sprints at Shoolini University
- Part of organizing convocation committee



Certifications

2020-05

The Fundamentals of Digital Marketing



projects

- Major project in China on "Social Media as a Marketing Tool and Creating Brand Awareness"
- Minor project on "India China Trade Relations"
- Social Projects "Prayas School" preparing charts for students, lectures to students how to stay clean and provide them stationary for studying, from university.
- Final project report submission on women

empowerment, major parameter was Health and Education of women