

# PAWAN PRASAD

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## SUMMARY

I'm a self-motivated and hardworking person seeking an opportunity to work in a challenging environment to prove myself and to utilize my knowledge so that I can contribute something to the growth of the organization.

## ACADEMIC DETAILS

Examination	University	Institute	Year	CPI/%
X	CBSE	Netaji Subhas Public School	2011	83.60%
XII	CBSE	Netaji Subhas Public School	2013	74.80%
B.E.	Deemed	Birla Institute Of Technology, Mesra	2018	65.00%

## PROFESSIONAL DETAILS

**Chemical Engineer** (16 May'17 - 6 Jun'17)  
TATA STEEL

- Worked on the Project "**Optimization of Water Consumption in Power House#4**".
- Provided system maintenance and support procedures for Boiler, Cooling Tower and Stored Tank.
- Analysed the operation in the DM Plant.
- Observation of the process in the Control Room.
- Analysis of each step of process undergoes for the Steam Generation in Powerhouse# 4.

**Marketing and sales** (1 Sep'16 - 31 Oct'16)  
Nearbuy Pvt.Ltd

- Did Promotion of the Offers on the Famous and Local Brands Likes-KFC, McDonald's, Pizza Hut, Domino's Pizza etc. And also sold the Products.
- We not only did promotions on the food items but also did for the spa, restaurants and bars, Doctors, GYM, Movie tickets etc.
- Here Customers are allow to purchase as per their Choice at Reasonable Price.
- It's a platform which brings Customers in direct Contact with their Local Merchant.

**Relationship Manager** (3 Dec'18 - 6 Dec'19)  
Kotak Mahindra Bank

- Sales of the term insurance policies.
- Recruit and Management of the team.

## CERTIFICATES

### Virtual experience Program in Strategy Consulting in BCG

Solved the Business Related problem.

- While working there on a Business related problem of a company, I undergo into the Marketing Research, Data Analysis, Client Recommendation also did Business judgement, Stakeholder Management as well.
- I have gained almost an exposure of how any Consultancy firm works, how they deal with any business-related work etc.

### Certificate of internship in Nerabuy Pvt. Ltd

- Awarded in recognition of the dedication and outstanding contribution to the Nearbuy Marketing and Sales Programs.

### Certificate of Digital Campaign

- In the contribution to the digital Diwali marketing Campaign, through Social Media Marketing.

## **TATA Prashikshan**

- OPTIMIZATION OF WATER CONSUMPTION IN POWERHOUSE 4.

## **MAJOR PROJECTS AND SEMINARS**

### **Transient Analysis in Shell and Tube Heat Exchanger**

(1 Feb'18 - 25 May'18)

- Worked in the Crossflow Shell and Tube Heat Exchanger.
- Estimated the value of the Temperature and pressure by varying time.
- The process carried out at unsteady state means varying with respect to time.

## **SKILLS**

- **Tools** - MS Word, MS Excel, MS PowerPoint
- **Programming Languages** - HTML, PHP
- **Databases** - MySQL

## **ACHIEVEMENTS**

- Received the Man of the Match Trophy in the Inter College Cricket Tournament.
- Participated in the Quiz Competition in College Cultural Fest.
- Get certified for winning the Digital Campaign.

## **LANGUAGE**

- English

## **HOBBIES**

- Cooking, Reading Blogs

## **SOCIAL PROFILES**

- **Facebook** - <https://www.facebook.com/pawan.prasad.5494>
- **LinkedIn** - <https://www.linkedin.com/in/pawan-prasad-b62560102/>