

Pipeline Report

Start Date: 01-04-2025

End Date: 08-05-2025

Selected Stages:

- Proposition
- Won

| No. | Opportunity | Customer | Expected Revenue |
|--------------------|--------------------------------|------------------|------------------|
| Stage: Proposition | | | |
| 1 | Open Space Design | Deco Addict | \$ 11,000.00 |
| 2 | Modern Open Space | | \$ 4,500.00 |
| 3 | Office Design and Architecture | Ready Mat | \$ 9,000.00 |
| 4 | 5 VP Chairs | Azure Interior | \$ 5,600.00 |
| 5 | Customizable Desk | Azure Interior | \$ 15,000.00 |
| 6 | Need 20 Desks | | \$ 60,000.00 |
| Total Revenue: | | | \$ 105,100.00 |
| Stage: Won | | | |
| 1 | Interest in your products | Deco Addict | \$ 2,000.00 |
| 2 | Distributor Contract | Gemini Furniture | \$ 19,800.00 |
| 3 | Access to Online Catalog | Lumber Inc | \$ 2,000.00 |
| Total Revenue: | | | \$ 23,800.00 |