# **Media Buying Intern**

Intern → Full-time Track

100% Work From Home

### **Compensation & Structure**

**Internship (3 months):** ₹20,000/month stipend + up to ₹40,000/month in commissions

**Full-time Conversion:** ₹4 LPA fixed + ₹2 LPA variable (KPI-linked) + performance commissions (up to ₹4,00,000; then 3.5% uncapped)

### **About Elation**

We're a marketing strategy firm based out of Delhi NCR that specializes in generating attention, building recall, and converting that recall into revenue across industries.

You'll be with a young, scrappy, and ambitious team. Our core verticals include Personal Branding (CXOs & Authors), Food & Beverage (cafés & restaurants), Alcobev Brands (surrogate marketing), and Legacy Brands (convenience to intention shift).

We currently work across India, Singapore, and Dubai — with plans to expand further into Asia this year and the Americas next year.

# Some Brands We've Worked With **Social Kibba** India's favourite café-bar-coworking Premium beer brand co-founded by space (55+ outlets) Badshah **Vivek Gambhir** Moooz Ex-CEO Godrej & boAt, Chairperson NCR's fastest-growing vodka brand boAt **Sunder Ramachandran Ankur Mehra** Ex-MD GSK, Leadership Coach Ex-Director Meta (San Francisco) **Burger Bae Einstein Box** Youth-led D2C fashion brand India's #1 early learning subscription box Taj Puri **Courtyard by Marriott** Luxury boutique hospitality Luxury hotel in the heart of NCR

### **Role Overview**

We're hiring a **Media Buying Intern** who will directly manage campaigns across both sales-driven and brand-driven objectives. This isn't a "shadow internship." You'll be responsible for live budgets, scaling campaigns, and driving measurable results.

You'll start with a 3-month internship with revenue incentives, and then step into a full-time **Performance Marketing Manager** role — with a transparent growth ladder leading to **Head of Growth**.

## **Real Responsibility, Real Impact**

Own 8 accounts concurrently with budgets from ₹20,000 → ₹6,00,000/month per account

# **Key Responsibilities**

- Plan, launch, and optimize campaigns for Sales, Engagement, and Awareness
- Own 8 accounts concurrently (approx. 3 sales + 5 engagement/awareness)
- Handle budgets from ₹20,000 → ₹6,00,000/month per account
- Run structured A/B tests, thruplay optimization, and recall lift experiments
- Build & refine audiences (custom/lookalike/retargeting) and maintain UTM hygiene
- Collaborate on ad ideation & scripting for static + video ads; brief creatives with clear hooks/angles
- Stay current with platform shifts (attribution, placements, bidding, policy) and translate into action
- Report performance clearly with learnings and next steps

# **Required Skills & Qualifications**

Hands-on experience managing at least ₹5,00,000 annual Meta ad spend

**Technical proficiency** with Pixel setup, Conversions API (CAPI), and Aggregated Event Measurement (AEM)

Campaign expertise across Sales, Engagement, Lead Gen, and Awareness campaigns

Testing & optimization skills in A/B testing, thruplay optimization, and evaluating recall lift

**Creative collaboration** - contributes to creatives (hooks, scripts, angles) with actionable feedback

**Personal traits** - Analytical, curious, calm under pressure, and biased to execution

**Age requirement** - Must be under 25 and have direct hands-on experience (not just coursework)

# Why Join Elation?

#### **Clear Growth Ladder**

Media Buying Intern

Performance Marketing Manager Head of Growth

#### **Skill Fund**

₹15,000–₹35,000/year for courses/books/certifications

#### **Personal Branding Bonus**

LinkedIn Premium + 15 posts + 15 videos FOC

#### **Time Off**

2 days + 4 Sundays every month

#### **Referral Bonus**

7% of CTC (paid after 60-day retention)

#### **Tools & Access**

Paid tools/software as per role needs

#### **Work Mode**

100% WFH. Choose any 6–8 hour window between 10 AM and 1 AM IST

#### **Premium Network**

Direct exposure to CXOs, D2C founders, and industry leaders

#### **Output Over Hours**

Results-focused culture with flexible working hours

### **How to Apply**

If you thrive on ownership, experiments, and clean execution, we want you. Send your application to **careers@elation.agency** 

#### 1. Video Pitch (3 mins)

Record a short video explaining why you're a great fit for Elation and this role. Focus on your thinking process, not just your achievements.

#### 2. Traditional CV

A clean, updated résumé outlining your experience and skills.

### 3. Meta Ads Screenshot / Case Study

Share a screenshot (with sensitive info hidden) of your best-performing Meta Ads campaign. Along with it, add a 2–3 line breakdown of the objective, strategy, spend, and results.

### **100%** Remote Work

Work from anywhere with flexible hours. We care about results, not where you work from.