# House Prices - Advanced Regression Techniques

- 1. EDA (Univariate, Multivariate, KDE, Pearson Correlation)
- 2. Data Preprocessing (Imputation, create at least 2 new features)
- 3. Cross-validation
- 4. An inference pipeline consisting of Data Preprocessing and prediction.



## **IMPORTING REQUIRED LIBRARIES**

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
import warnings
warnings.filterwarnings('ignore')
```

### LOADING THE DATA SETS

```
In [2]: house_train=pd.read_csv("D:\\data set\\house-prices-advanced-regression-techniques\\ house_test= pd.read_csv("D:\\data set\\house-prices-advanced-regression-techniques\\
```

# **Exploratory Data Analysis (EDA)**

In [3]:	house_train.head() # to display top 5 rows										
Out[3]:		Id	MSSubClass	MSZoning	LotFrontage	LotArea	Street	Alley	LotShape	LandContour	Utilitie
	0	1	60	RL	65.0	8450	Pave	NaN	Reg	Lvl	AllPu
	1	2	20	RL	80.0	9600	Pave	NaN	Reg	Lvl	AllPu
	2	3	60	RL	68.0	11250	Pave	NaN	IR1	Lvl	AllPu
	3	4	70	RL	60.0	9550	Pave	NaN	IR1	Lvl	AllPu
	4	5	60	RL	84.0	14260	Pave	NaN	IR1	Lvl	AllPu

5 rows × 81 columns

```
In [4]: house_train.tail() # to display last 5 rows

Out[4]: Id MSSubClass MSZoning LotFrontage LotArea Street Alley LotShape LandContour
```

ld **1455** 1456 60 RL 62.0 7917 NaN Pave Reg Lvl **1456** 1457 20 RL 85.0 13175 NaN Reg Lvl Pave **1457** 1458 70 RL 66.0 9042 NaN Pave Reg Lvl **1458** 1459 RL 20 68.0 9717 NaN Reg Lvl Pave **1459** 1460 20 RL 75.0 9937 Pave NaN Reg Lvl

5 rows × 81 columns

In [5]: house\_train.info() # to get the information on the different features, its data type

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1460 entries, 0 to 1459
Data columns (total 81 columns):

Data	columns (total	81 columns):	
#	Column	Non-Null Count	Dtype
0	Id	1460 non-null	int64
1	MSSubClass	1460 non-null	int64
2	MSZoning	1460 non-null	object
3	LotFrontage	1201 non-null	float64
4	LotArea	1460 non-null	int64
5	Street	1460 non-null	object
6	Alley	91 non-null	object
7	LotShape	1460 non-null	object
8	LandContour	1460 non-null	object
9	Utilities	1460 non-null	object
10	LotConfig	1460 non-null	object
11	LandSlope	1460 non-null	object
12	Neighborhood	1460 non-null	object
13	Condition1	1460 non-null	object
14	Condition2	1460 non-null	object
15	BldgType	1460 non-null	object
16	HouseStyle	1460 non-null	object
17	OverallQual	1460 non-null	int64
18	OverallCond	1460 non-null	int64
19	YearBuilt	1460 non-null	int64
20	YearRemodAdd	1460 non-null	int64
21	RoofStyle	1460 non-null	object
22	RoofMatl	1460 non-null	object
23	Exterior1st	1460 non-null	object
24	Exterior2nd	1460 non-null	object
25	MasVnrType	1452 non-null	object
26	MasVnrArea	1452 non-null	float64
27	ExterQual	1460 non-null	object
28	ExterCond	1460 non-null	object
29	Foundation	1460 non-null	object
30	BsmtQual	1423 non-null	object
31	BsmtCond	1423 non-null	object
32	BsmtExposure	1422 non-null	object
33	BsmtFinType1	1423 non-null	object
34	BsmtFinSF1	1460 non-null	int64
35	BsmtFinType2	1422 non-null	object

```
36 BsmtFinSF2
                   1460 non-null
                                   int64
37
    BsmtUnfSF
                   1460 non-null
                                  int64
38
    TotalBsmtSF
                   1460 non-null
                                  int64
39
    Heating
                   1460 non-null
                                  object
                                  object
40
    HeatingQC
                   1460 non-null
41
    CentralAir
                   1460 non-null
                                  object
42 Electrical
                   1459 non-null
                                  object
43 1stFlrSF
                   1460 non-null
                                  int64
44 2ndFlrSF
                   1460 non-null
                                  int64
                                  int64
45 LowQualFinSF
                   1460 non-null
46 GrLivArea
                   1460 non-null
                                  int64
47
    BsmtFullBath
                   1460 non-null
                                  int64
48 BsmtHalfBath
                   1460 non-null
                                 int64
49
    FullBath
                   1460 non-null
                                  int64
50 HalfBath
                   1460 non-null
                                  int64
51
    BedroomAbvGr
                   1460 non-null
                                  int64
52
    KitchenAbvGr
                   1460 non-null
                                   int64
53
    KitchenQual
                   1460 non-null
                                  object
54 TotRmsAbvGrd
                   1460 non-null
                                  int64
55 Functional
                   1460 non-null
                                  object
56 Fireplaces
                   1460 non-null
                                  int64
57 FireplaceQu
                   770 non-null
                                  object
 58 GarageType
                   1379 non-null
                                  obiect
59
    GarageYrBlt
                                  float64
                   1379 non-null
60 GarageFinish
                   1379 non-null object
61 GarageCars
                   1460 non-null
                                  int64
                                  int64
62
    GarageArea
                   1460 non-null
                                  object
63
    GarageQual
                   1379 non-null
64
    GarageCond
                   1379 non-null
                                  object
                   1460 non-null
65
    PavedDrive
                                  object
66
    WoodDeckSF
                   1460 non-null
                                  int64
                   1460 non-null
                                  int64
67
    OpenPorchSF
68 EnclosedPorch 1460 non-null
                                  int64
69 3SsnPorch
                   1460 non-null
                                  int64
70 ScreenPorch
                   1460 non-null
                                  int64
71 PoolArea
                   1460 non-null
                                  int64
72 PoolQC
                   7 non-null
                                   object
73 Fence
                   281 non-null
                                  object
74 MiscFeature
                   54 non-null
                                  object
75 MiscVal
                   1460 non-null
                                   int64
76 MoSold
                   1460 non-null
                                   int64
77
    YrSold
                   1460 non-null
                                  int64
78 SaleType
                   1460 non-null
                                  object
79 SaleCondition 1460 non-null
                                  object
80 SalePrice
                   1460 non-null
                                   int64
dtypes: float64(3), int64(35), object(43)
memory usage: 924.0+ KB
```

FROM ABOVE WE CAN OBSERVE THAT OUR DATA SET CONTAINS "43" OBJECT DATA TYPE, "38" NUMERICAL DATA TYPE ("3" FLOAT, "35" INT)

```
In [6]:
          house train.isna().sum().sort values(ascending=False)
         Pool0C
                         1453
Out[6]:
         MiscFeature
                         1406
         Alley
                         1369
                         1179
         Fence
         FireplaceQu
                          690
         ExterQual
                            a
         Exterior2nd
                            0
         Exterior1st
                            0
         RoofMat1
                            0
```

Out[7]:

SalePrice 0 Length: 81, dtype: int64

from above we can observe that column as "PoolQ","MiscFeature","Alley","Fence" and "FireplaceQu" have max no of missing values

In [7]: house\_train.describe() # statistical describtion on numerical columns

:		Id	MSSubClass	LotFrontage	LotArea	OverallQual	OverallCond	YearBuil <sup>-</sup>
	count	1460.000000	1460.000000	1201.000000	1460.000000	1460.000000	1460.000000	1460.000000
	mean	730.500000	56.897260	70.049958	10516.828082	6.099315	5.575342	1971.267808
	std	421.610009	42.300571	24.284752	9981.264932	1.382997	1.112799	30.202904
	min	1.000000	20.000000	21.000000	1300.000000	1.000000	1.000000	1872.000000
	25%	365.750000	20.000000	59.000000	7553.500000	5.000000	5.000000	1954.000000
	50%	730.500000	50.000000	69.000000	9478.500000	6.000000	5.000000	1973.000000
	75%	1095.250000	70.000000	80.000000	11601.500000	7.000000	6.000000	2000.000000
	max	1460.000000	190.000000	313.000000	215245.000000	10.000000	9.000000	2010.000000

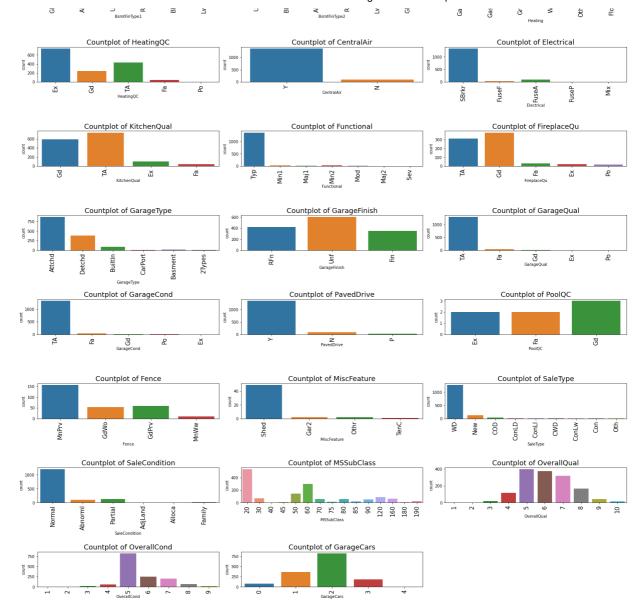
8 rows × 38 columns

FROM THE ABOVE CODE WE CAN FIND THE MIN VALUE AND THE MAX VALUE OF THE RESPECTIVE COLUMN IE THE SPREAD OF DATA. WE CAN OBSERVE THAT IN MANY COLUMNS MEAN IS GREATER THAN MEDIAN SO OUR DATA HAVE POSITIVE/RIGHT SKEW.

```
In [8]:
          house_train.select_dtypes(include=['int64', 'float64']).columns
         Index(['Id', 'MSSubClass', 'LotFrontage', 'LotArea', 'OverallQual',
Out[8]:
                  'OverallCond', 'YearBuilt', 'YearRemodAdd', 'MasVnrArea', 'BsmtFinSF1',
                 'BsmtFinSF2', 'BsmtUnfSF', 'TotalBsmtSF', '1stFlrSF', '2ndFlrSF',
                 'LowQualFinSF', 'GrLivArea', 'BsmtFullBath', 'BsmtHalfBath', 'FullBath', 'HalfBath', 'BedroomAbvGr', 'KitchenAbvGr', 'TotRmsAbvGrd', 'Fireplaces', 'GarageYrBlt', 'GarageCars', 'GarageArea', 'WoodDeckSF',
                 'OpenPorchSF', 'EnclosedPorch', '3SsnPorch', 'ScreenPorch', 'PoolArea',
                 'MiscVal', 'MoSold', 'YrSold', 'SalePrice'],
                dtype='object')
In [9]:
          house_train.select_dtypes(include=['object']).columns
         Out[9]:
                 'BldgType', 'HouseStyle', 'RoofStyle', 'RoofMatl', 'Exterior1st',
                 'Exterior2nd', 'MasVnrType', 'ExterQual', 'ExterCond', 'Foundation',
                 'BsmtQual', 'BsmtCond', 'BsmtExposure', 'BsmtFinType1', 'BsmtFinType2', 'Heating', 'HeatingQC', 'CentralAir', 'Electrical', 'KitchenQual',
                 'Functional', 'FireplaceQu', 'GarageType', 'GarageFinish', 'GarageQual',
                 'GarageCond', 'PavedDrive', 'PoolQC', 'Fence', 'MiscFeature',
                 'SaleType', 'SaleCondition'],
                dtype='object')
```

# **Univariate Analysis (EDA)**

```
col=['MSZoning', 'Street', 'Alley', 'LotShape', 'LandContour',
                                                                                                                 'Utilities',
In [10]:
                           'LotConfig', 'LandSlope', 'Neighborhood', 'Condition1', 'Condition2',
                           'BldgType', 'HouseStyle', 'RoofStyle', 'RoofMatl', 'Exterior1st',
                           'Exterior2nd', 'MasVnrType', 'ExterQual', 'ExterCond', 'Foundation', 'BsmtQual', 'BsmtCond', 'BsmtExposure', 'BsmtFinType1', 'BsmtFinType2', 'Heating', 'HeatingQC', 'CentralAir', 'Electrical', 'KitchenQual',
                           'Functional', 'FireplaceQu', 'GarageType', 'GarageFinish', 'GarageQual', 'GarageCond', 'PavedDrive', 'PoolQC', 'Fence', 'MiscFeature',
                           'SaleType', 'SaleCondition','MSSubClass','OverallQual','OverallCond','GarageC
In [12]:
                plt.figure(figsize=(22,300))
                for i in range(len(col)):
                   plt.subplot(100,3,i+1)
                   sns.countplot(house_train[col[i]])
                   plt.title(f"Countplot of {col[i]}",fontsize=18)
                   plt.xticks(rotation=90, fontsize=15)
                   plt.tight_layout()
                             Countplot of MSZoning
                                                                          Countplot of Street
                                                                                                                        Countplot of Alley
                                                                                                        15 20
                                                                                                                    <u>P</u>
                             Countplot of LotShape
                                                                        Countplot of LandContour
                                                                                                                       Countplot of Utilities
                                                                                      Low
                             Countplot of LotConfig
                                                                         Countplot of LandSlope
                                                                                                                    Countplot of Neighborhood
                                                                                 Mod
                            Countplot of Condition1
                                                                         Countplot of Condition2
                                                                                                                      Countplot of BldgType
                                                                                                              Fam
                            Countplot of HouseStyle
                                                                         Countplot of RoofStyle
                                                                                                                      Countplot of RoofMatl
                            Countplot of Exterior1st
                                                                         Countplot of Exterior2nd
                                                                                                                     Countplot of MasVnrType
                                                                                                       500
250
                                                                         Countplot of ExterCond
                             Countplot of ExterQua
                                                                                                                     Countplot of Foundation
                                                                         Countplot of BsmtCond
                                                                                                                    Countplot of BsmtExposure
                           Countplot of BsmtFinType1
                                                                        Countplot of BsmtFinType2
                                                                                                                      Countplot of Heating
                                                                                                      8 500
                                              9
```

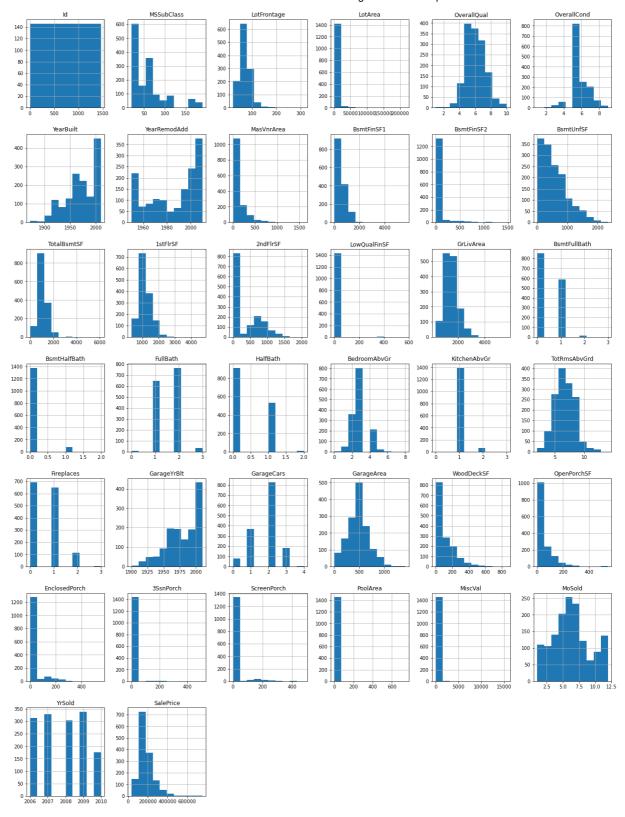


### Observation

From the above graphs we can observe that a) In MSZoning people like to stay where there is low population. b) people like to have their house in Pave street type. c) from lotshape people like Reg and dont like IR2,IR3.etc

```
In [13]:
          house_train.hist(figsize=(22,30))
         array([[<AxesSubplot:title={'center':'Id'}>,
Out[13]:
                  <AxesSubplot:title={'center':'MSSubClass'}>,
                  <AxesSubplot:title={'center':'LotFrontage'}>,
                  <AxesSubplot:title={'center':'LotArea'}>,
                  <AxesSubplot:title={'center':'OverallQual'}>,
                  <AxesSubplot:title={'center':'OverallCond'}>],
                 [<AxesSubplot:title={'center':'YearBuilt'}>,
                  <AxesSubplot:title={'center':'YearRemodAdd'}>,
                  <AxesSubplot:title={'center':'MasVnrArea'}>,
                  <AxesSubplot:title={'center':'BsmtFinSF1'}>,
                  <AxesSubplot:title={'center':'BsmtFinSF2'}>,
                  <AxesSubplot:title={'center':'BsmtUnfSF'}>],
                 [<AxesSubplot:title={'center':'TotalBsmtSF'}>,
                  <AxesSubplot:title={'center':'1stFlrSF'}>,
                  <AxesSubplot:title={'center':'2ndFlrSF'}>,
```

```
<AxesSubplot:title={'center':'LowQualFinSF'}>,
<AxesSubplot:title={'center':'GrLivArea'}>,
<AxesSubplot:title={'center':'BsmtFullBath'}>],
[<AxesSubplot:title={'center':'BsmtHalfBath'}>,
<AxesSubplot:title={'center':'FullBath'}>,
<AxesSubplot:title={'center':'HalfBath'}>,
<AxesSubplot:title={'center':'BedroomAbvGr'}>,
<AxesSubplot:title={'center':'KitchenAbvGr'}>,
<AxesSubplot:title={'center':'TotRmsAbvGrd'}>],
[<AxesSubplot:title={'center':'Fireplaces'}>,
<AxesSubplot:title={'center':'GarageYrBlt'}>,
<AxesSubplot:title={'center':'GarageCars'}>,
<AxesSubplot:title={'center':'GarageArea'}>,
<AxesSubplot:title={'center':'WoodDeckSF'}>,
<AxesSubplot:title={'center':'OpenPorchSF'}>],
[<AxesSubplot:title={'center':'EnclosedPorch'}>,
<AxesSubplot:title={'center':'3SsnPorch'}>,
<AxesSubplot:title={'center':'ScreenPorch'}>,
<AxesSubplot:title={'center':'PoolArea'}>,
<AxesSubplot:title={'center':'MiscVal'}>,
<AxesSubplot:title={'center':'MoSold'}>],
[<AxesSubplot:title={'center':'YrSold'}>,
<AxesSubplot:title={'center':'SalePrice'}>, <AxesSubplot:>,
<AxesSubplot:>, <AxesSubplot:>]], dtype=object)
```



```
In [14]: data=house_train.select_dtypes(exclude='object')
```

In [15]: X\_col=data.columns.values

# **Checking outliner**

```
In [16]:
    plt.figure(figsize=(14,30))
    for i in range(0,len(X_col)):
        plt.subplot(20,5,i+1)
```

ax=sns.boxplot(data[X\_col[i]],color='blue') plt.tight\_layout() 100 MSSubClass 1500 50000 100000150000 200000 4 6 OverallQual LotFrontage LotArea 1950 YearBuilt 2000 1980 2000 YearRemodAdd 500 1000 MasVnrArea 1500 2000 4000 BsmtFinSF1 OverallCond 1000 1500 2000 2ndFlrSF 1000 BsmtUnfSF 1000 2000 3000 4000 1000 1500 2000 4000 6000 BsmtFinSF2 TotalBsmtSF 2000 4 GrLivArea 4000 0.0 1.0 1.5 200 400 600 2.0 LowQualFinSF BsmtFullBath FullBath 0.0 0.5 1.0 1.5 HalfBath KitchenAbvGr TotRmsAbvGrd BedroomAbvGr Fireplaces 200 400 OpenPorchSF 1950 1975 2000 GarageYrBlt 1000 400 600 GarageCars WoodDeckSF GarageArea 5000 MiscVal

200 ScreenPorch

200000 400000 600000 SalePrice

400 PoolArea

10000

15000

There are many outliners we can observe from the above box plot.

2009 2010

200 3SsnPorch

2008 YrSold

## **Treating missing values**

10.0 12.5

2006 2007

200 40 EnclosedPorch

```
In [17]:
          # Show the null values using heatmap
          plt.figure(figsize=(16,9))
          sns.heatmap(house_train.isnull())
         <AxesSubplot:>
Out[17]:
```



```
'Neighborhood', 'Condition1', 'Condition2', 'BldgType', 'HouseStyle',
'OverallQual', 'OverallCond', 'YearBuilt', 'YearRemodAdd', 'RoofStyle',
'RoofMatl', 'Exterior1st', 'Exterior2nd', 'MasVnrType', 'MasVnrArea',
'ExterQual', 'ExterCond', 'Foundation', 'BsmtQual', 'BsmtCond',
'BsmtExposure', 'BsmtFinType1', 'BsmtFinSF1', 'BsmtFinType2',
'BsmtFinSF2', 'BsmtUnfSF', 'TotalBsmtSF', 'Heating', 'HeatingQC',
'CentralAir', 'Electrical', '1stFlrSF', '2ndFlrSF', 'LowQualFinSF',
'GrLivArea', 'BsmtFullBath', 'BsmtHalfBath', 'FullBath', 'HalfBath',
'BedroomAbvGr', 'KitchenAbvGr', 'KitchenQual', 'TotRmsAbvGrd',
'Functional', 'Fireplaces', 'GarageType', 'GarageYrBlt', 'GarageFinish',
'GarageCars', 'GarageArea', 'GarageQual', 'GarageCond', 'PavedDrive',
'WoodDeckSF', 'OpenPorchSF', 'EnclosedPorch', '3SsnPorch',
'ScreenPorch', 'PoolArea', 'MiscVal', 'MoSold', 'YrSold', 'SaleType',
'SaleCondition', 'SalePrice'],
dtype='object')
```

# **Data Processing**

# Fill Missing Values

```
In [24]:
          df['LotFrontage']=df['LotFrontage'].fillna(df['LotFrontage'].mean())
In [25]:
          df['BsmtCond']=df['BsmtCond'].fillna(df['BsmtCond'].mode()[0])
          df['BsmtQual']=df['BsmtQual'].fillna(df['BsmtQual'].mode()[0])
          df['GarageType']=df['GarageType'].fillna(df['GarageType'].mode()[0])
          df['GarageFinish']=df['GarageFinish'].fillna(df['GarageFinish'].mode()[0])
          df['GarageQual']=df['GarageQual'].fillna(df['GarageQual'].mode()[0])
          df['GarageCond']=df['GarageCond'].fillna(df['GarageCond'].mode()[0])
In [26]:
          df.shape
         (1460, 76)
Out[26]:
In [27]:
          df.drop(['Id'],axis=1,inplace=True)
          df.isnull().sum()
         MSSubClass
                           0
Out[27]:
         MSZoning
         LotFrontage
                           0
         LotArea
                           a
         Street
                           a
         MoSold
                           0
         YrSold
                           0
         SaleType
         SaleCondition
                           0
         SalePrice
         Length: 75, dtype: int64
In [28]:
          sns.heatmap(df.isnull(),yticklabels=False,cbar=False,cmap='coolwarm')
         <AxesSubplot:>
Out[28]:
```

In [29]:

In [30]:

Out[30]:

In [31]:

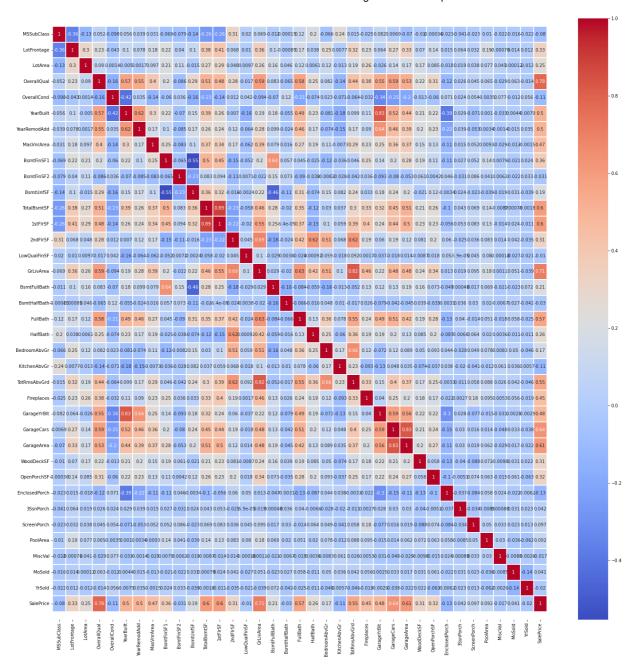
Out[31]:

In [32]:

Out[32]:

```
BsmtFinType2
TotalBsmtSF
       LandContour
                                                             KitchenQual
Fireplaces
                                                                   GarageFinish
                  OverallQual
YearRemodAdd
                         Exterior1st
                            MasVnrArea
                                              CentralAir
                                                     BsmtFullBath
                                                         HalfBath
                                                                       GarageQual
MSSubClass
              Condition2
                                Foundation
                                   BsmtExposure
                                                 2ndFlrSF
                                                                               3SsnPorch
 df.dropna(inplace=True)
 sns.heatmap(df.isnull(),yticklabels=False,cbar=False,cmap='coolwarm')
<AxesSubplot:>
                                       BsmtFinType2 -
TotalBsmtSF -
                                                             KitchenQual
                  OverallQual
fearRemodAdd
                            MasVnrArea
                                Foundation
                                                     BsmtFullBath
                                                         HalfBath
                                                                   GarageFinish
                                                                       GarageQual
                                                                           MoodDeckSF
MSSubClass
                                   3smtExposure
                                              CentralAir
                                                 2ndFIrSF
                                                                               3SsnPorch
       LandContour
           LandSlope
              Condition2
                         Exterior1st
                                                                Fireplaces
 df.shape
(1338, 75)
 # correlation heatmap
 plt.figure(figsize=(25,25))
 ax = sns.heatmap(df.corr(), cmap = "coolwarm", annot=True, linewidth=2)
 # to fix the bug "first and last row cut in half of heatmap plot"
 bottom, top = ax.get ylim()
 ax.set_ylim(bottom + 0.5, top - 0.5)
(37.5, -0.5)
```

localhost:8888/nbconvert/html/House Prices - Advanced Regression Techniques.ipynb?download=false



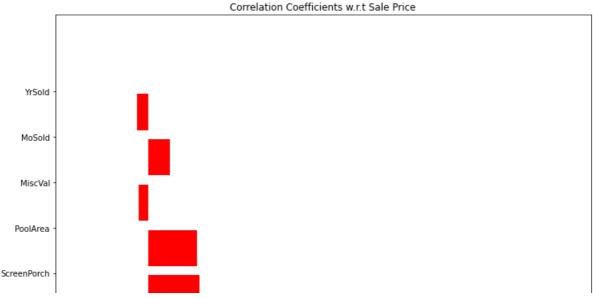
#### Correlation

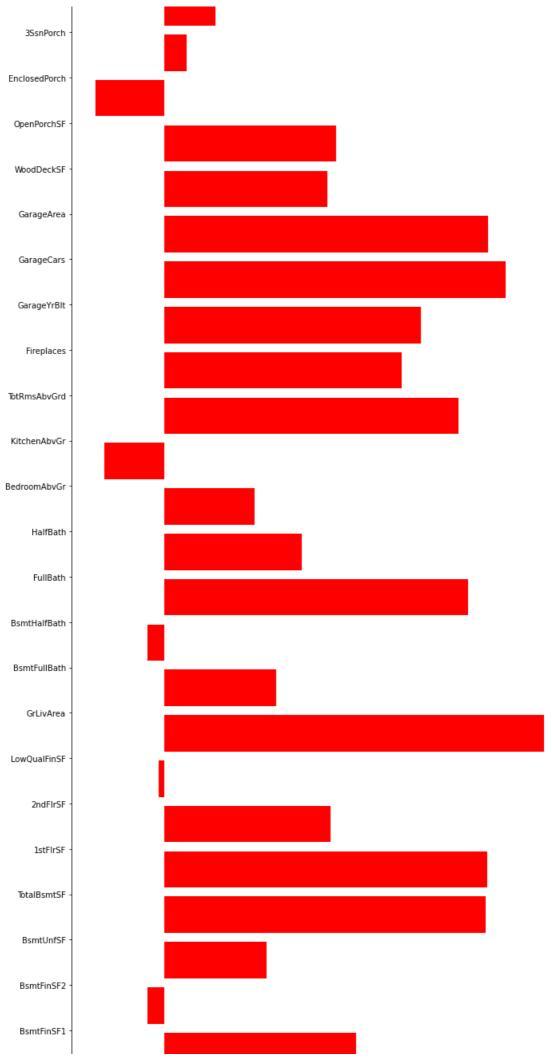
```
In [34]:
           corr=df.corr()["SalePrice"]
           corr[np.argsort(corr, axis=0)[::-1]]
          SalePrice
                            1.000000
Out[34]:
          OverallQual
                            0.783546
          GrLivArea
                            0.711706
                            0.640154
          GarageCars
                            0.607535
          GarageArea
          1stFlrSF
                            0.604714
          TotalBsmtSF
                            0.602042
          FullBath
                            0.569313
          TotRmsAbvGrd
                            0.551821
          YearBuilt
                            0.504297
          YearRemodAdd
                            0.501435
          GarageYrBlt
                            0.481730
                            0.465811
          MasVnrArea
          Fireplaces
                            0.445434
          BsmtFinSF1
                            0.359677
          LotFrontage
                            0.327831
```

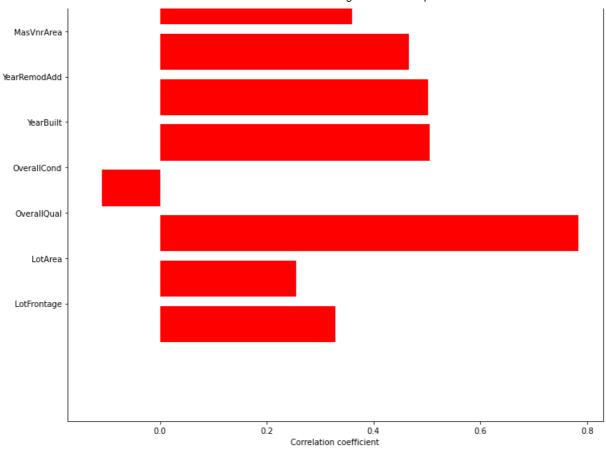
```
OpenPorchSF
                 0.322786
2ndFlrSF
                 0.311354
WoodDeckSF
                 0.305983
HalfBath
                 0.258175
LotArea
                 0.254757
BsmtFullBath
                 0.209695
BsmtUnfSF
                 0.191689
BedroomAbvGr
                 0.169266
ScreenPorch
                 0.096624
PoolArea
                 0.091881
3SsnPorch
                 0.042159
MoSold
                0.041310
LowQualFinSF
                -0.009992
MiscVal
               -0.016990
YrSold
                -0.020451
                -0.030175
BsmtHalfBath
BsmtFinSF2
                -0.031226
MSSubClass
                -0.079599
OverallCond
               -0.108627
KitchenAbvGr
                -0.111408
EnclosedPorch
                -0.127385
Name: SalePrice, dtype: float64
```

from the above table we can find that some columns like "OverallQual ", " GrLivArea ", " GrLivArea " etc have correlation more than 0.5 with sales price. We can make use of such features to predict our target value ie sales price

```
In [37]:
          #plotting correlations
          num_feat=df.columns[df.dtypes!=object]
          num feat=num feat[1:-1]
          labels = []
          values = []
          for col in num feat:
              labels.append(col)
              values.append(np.corrcoef(df[col].values, df.SalePrice.values)[0,1])
          ind = np.arange(len(labels))
          width = 0.9
          fig, ax = plt.subplots(figsize=(12,40))
          rects = ax.barh(ind, np.array(values), color='red')
          ax.set yticks(ind+((width)/2.))
          ax.set_yticklabels(labels, rotation='horizontal')
          ax.set_xlabel("Correlation coefficient")
          ax.set title("Correlation Coefficients w.r.t Sale Price");
```



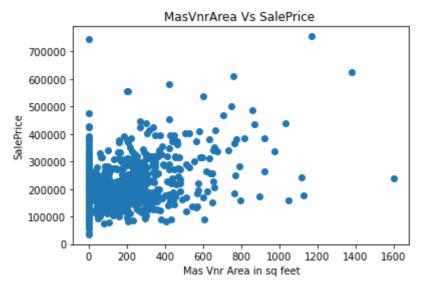




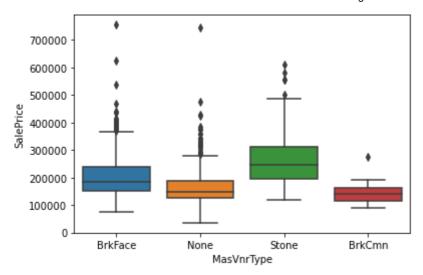
we can find that some columns like "overallcod", "BsmtfinSF2", etc have negative correlation with respect to salesprice.

```
In [41]: # MasVnrArea Vs SalePrice

plt.scatter(df["MasVnrArea"],df["SalePrice"])
  plt.title("MasVnrArea Vs SalePrice ")
  plt.ylabel("SalePrice")
  plt.xlabel("Mas Vnr Area in sq feet");
```

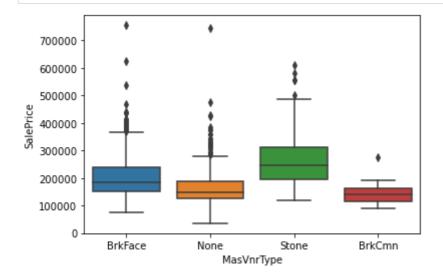


```
In [43]: sns.boxplot("MasVnrType","SalePrice",data=df);
```

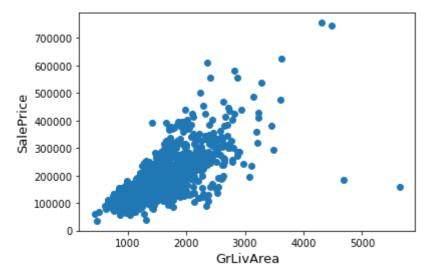


```
In [44]:
    df["MasVnrType"] = df["MasVnrType"].fillna('None')
    df["MasVnrArea"] = df["MasVnrArea"].fillna(0.0)
```

In [45]: sns.boxplot("MasVnrType", "SalePrice", data=df);

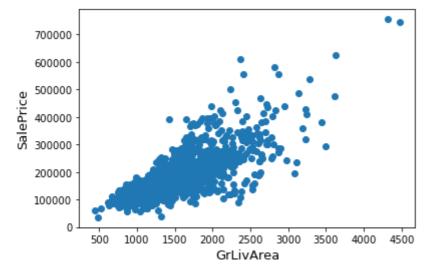


```
fig, ax = plt.subplots()
    ax.scatter(x = df['GrLivArea'], y = df['SalePrice'])
    plt.ylabel('SalePrice', fontsize=13)
    plt.xlabel('GrLivArea', fontsize=13)
    plt.show()
```



```
In [48]: #Deleting outliers
    train = df.drop(df[(df['GrLivArea']>4000) & (df['SalePrice']<300000)].index)

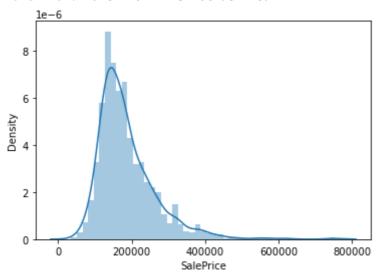
#Check the graphic again
    fig, ax = plt.subplots()
    ax.scatter(train['GrLivArea'], train['SalePrice'])
    plt.ylabel('SalePrice', fontsize=13)
    plt.xlabel('GrLivArea', fontsize=13)
    plt.show()</pre>
```



# **TARGET VALUE**

```
res = stats.probplot(df['SalePrice'], plot=plt)
plt.show()
```

NameError: name 'norm' is not defined



```
In [ ]:
```