

**FOR MORE INFORMATION  
ABOUT THE MENTOR- PROTÉGÉ  
SUPPORT PROGRAM AND FSU**

Contact your agency's Mentor-Protégé Program Manager, the Program Manager for your contract or your agency's SADB. U.

See also DFARS 252.232.7005



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*Mentor Protégé  
Program at FSU a  
Supporting Partnership*

<http://www.uncfsu.edu>



**Mentor-Protégé  
Program Support Services**

*The Mentor-Protégé Program is a WIN-WIN  
opportunity.*

*It provides incentives for mentors and  
development opportunities for protégés.*

## MENTOR-PROTÉGÉ PROGRAM SUPPORT AT FAYETTEVILLE STATE UNIVERSITY (FSU)

The DoD Mentor-Protégé Program created by Public Law 101-510 provides incentives for DoD prime contractors to assist small, disadvantaged businesses, enabling them to successfully compete for government contracts and subcontracts. The program enhances small businesses' technical capabilities and business acumen.

FSU provides a wealth of information technology services and solutions, computer & communications systems knowledge, network software and testing expertise, and various technical training to satisfy a protégé firm's technical requirements.

## DEVELOPMENTAL ASSISTANCE

FSU and its team members can provide courses to the small business protégés. Along with our partners, we can provide certified on-line training anytime and anywhere, onsite training, and video teleconferencing (VTC) for all courses. We will tailor the courses to the specific needs of the protégé. Presently FSU can provide:

- ◆ Marketing
- ◆ ITIL Foundation v3
- ◆ Project Management Professional
- ◆ Six Sigma and Lean
- ◆ Executive Leadership Training
- ◆ CompTIA SECURITY+
- ◆ Linux

## CURRENT FSU PARTNERS

Cognition, LLC  
RLM Communications, Inc.  
Department of Defense  
Prodigy Capital Consulting Group  
NSK Security Management Solutions  
United States Coast Guard Atlantic Area  
Department of Homeland Security  
Urban Preparedness, Inc.  
Newport News Public Schools  
Lockheed Martin  
United States Army  
USAJFKSWCS  
E J White & Associates  
HQ United States Army Garrison, Fort Bragg  
HBCU/MI Project Office  
Fort Bragg Regional Alliance  
Air Force Association  
K2 Solutions, Inc.  
IONICS MSNC  
University of North Carolina General Administration  
K3 Enterprises  
JB Brown Associates  
Tec-Masters, Inc.  
United States Air Force  
G2 Pentagon  
Best Tech and Associates, LLC  
CARM Microsystems Corporation  
Fayetteville Technical Community College  
Oak Ridge Associated Universities  
Battelle Memorial Institute  
Booz Allen Hamilton  
DRS Technical Services, Inc.  
Cumberland County Board of Education

## COURSES FSU CAN OFFER TO THE DoD SMALL BUSINESS PROTÉGÉS (Partial listing)

- ◆ Introduction to Small Business Management
- ◆ Motivation and Work Behavior
- ◆ Human Resource Management
- ◆ Survey of Accounting
- ◆ Survey of Managerial & Cost Accounting
- ◆ Analysis and Interpretation of Financial Statements
- ◆ Career and Life Assessment
- ◆ Organization Communications
- ◆ Principles of Management
- ◆ Group and Organization Dynamics
- ◆ Marketing for Managers
- ◆ Economics for Managers
- ◆ Accounting for Managers
- ◆ Social Issues in Business
- ◆ Audit & Verification
- ◆ Systems Engineering & Analyses
- ◆ Statistical & Data Analyses
- ◆ Computer H/W & S/W Installation & Training
- ◆ LAN/WAN Design
- ◆ Cyber Security
- ◆ ISO 9000 Certification Support
- ◆ Procedural Documentation
- ◆ Business & Marketing Plan Formulation
- ◆ Export control and ITAR
- ◆ STTR/SBIR Proposal Writing

**FSU CAN HELP YOU FIND A COUNTER-  
PART AND COORDINATE WITH YOUR  
PROGRAM MANAGER. WE HAVE ON-  
STAFF GOVERNMENT CONTRACTING EX-  
PERTS WHO CAN ASSIST YOU IN SET-  
TING UP YOUR PROGRAM**