-:Project Documentation & Report:-

PROJECT TITLE: -

Competitive Analysis of Leading Travel Aggregators

Team: -

TEAM ID : LTVIP2023TMID06418

TEAM SIZE : 5

TEAM LEADER : R Heena Kousar

TEAM MEMBER : V N Rishitha

TEAM MEMBER : N Rekha

TEAM MEMBER : M R Geetha

TEAM MEMBER : S Vasundhara

FACULTY MENTOR : V Sekhar

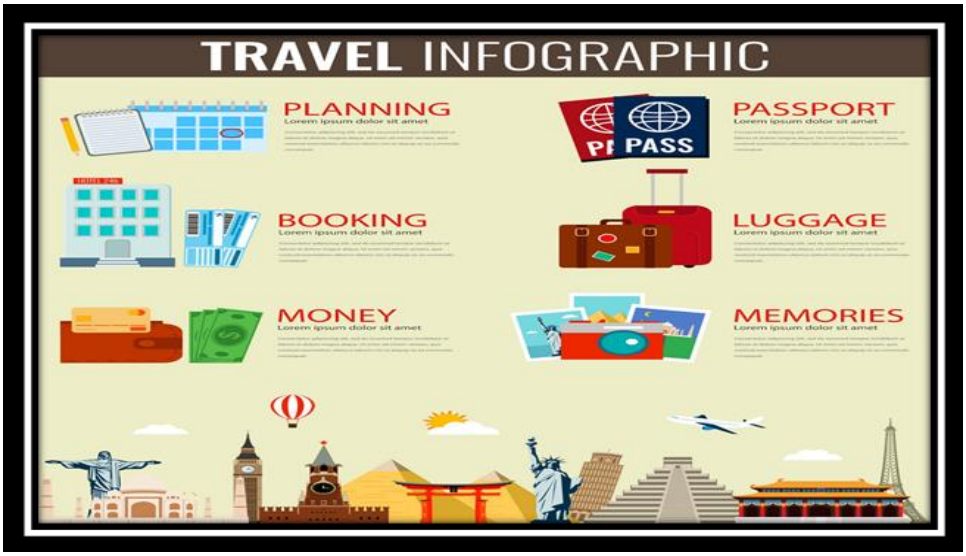
1.INTRODUCTION:

1.1 Overview :

A travel aggregator is a website or platform that allows users to search and compare prices for travel-related products and services, such as flights, hotels, vacation rentals, and car rentals, from multiple providers. Travel aggregators typically provide a simple and convenient way for users to find and book travel products and services, and often offer additional features such as reviews, ratings, and photos to help users make informed decisions.

Like all other industries, online travel aggregators too are going through phases of industry evolution. Typically in the first phase, the industry is fragmented, and both customer and industry participants are in a learning mode. Profitability islow as all stakeholders are spending on marketing and product development. Investors are evaluating businesses on potential,based largely on prospects of product adoption. We are well past this stage both in the Middle East and in India.

This report aims to provide valuable insights for businesses, investors, and industry stakeholders to make informed decisions and stay competitive in the dynamic travel industry.



Data Collection and Preprocessing:-

A comprehensive dataset was collected from kaggle Which includes age,sex,region,charges,smoker,BMl. The collected data underwent thorough preprocessing to handle missing values, remove inconsistencies, and ensure data quality.

Exploratory Data Analysis (EDA):-

EDA was conducted to gain a deep understanding of the dataset. Visualizations and summary statistics helped in understanding the characteristics of the data and guided further analysis.

Creating a Flask web application:-

For Competitive Analysis Of Leading Travel Aggregators data involves building an interface where We can input relevant information,

and the application will use the predictive model to estimate the medical care costs.

References :

www.goibibo.com

www.makemytrip.com

www.sotcindia.com

www.tripadvisor.in

www.yatra.com

www.expedia.com.in

1.2 Purpose :

THE USES OF THE PROJECT :

Travel aggregators are websites or platforms that consolidate and display information from various travel service providers, such as airlines, hotels, car rental companies, and tour operators, making it easier for travelers to compare and book travel options. This project can have several uses and benefits:

Research and Information Gathering:

Students can use travel aggregator platforms to research and gather information about different travel options, destinations, and prices. It can be helpful for students planning educational trips, study abroad programs, or vacations during breaks.

1. Budget-Friendly Travel Planning:

Travel aggregators allow students to compare prices and find the best deals, making travel more budget-friendly. This is particularly important for students who often have limited financial resources.

2. Ease of Booking:

With all travel options available in one place, students can conveniently book flights, accommodation, and other travel services without the need to visit multiple websites.

3. Time-Saving:

Travel aggregator platforms save time for students by presenting all the relevant information in a user-friendly format. This can be especially beneficial when students are juggling their academic commitments and travel planning.

4. Flexibility and Customization:
Some travel aggregators offer customizable search options, allowing students to tailor their travel plans based on their preferences, such as flight timings, layovers, and specific amenities.

5. Travel Inspiration:
Students might use travel aggregator websites to explore new destinations and find travel inspiration for their future plans. 6. Reviews and Recommendations: Many travel aggregators provide user reviews and ratings, which can be valuable for students to assess the quality and suitability of accommodations and services.

6. Learning Experience:
Engaging in a project related to travel aggregators can be a valuable learning experience for students, as it exposes them to the travel industry, digital marketing, user experience design, data analysis, and more.

2. LITERATURE SURVEY :

Define your research objectives: Clearly outline the goals of your literature survey. Identify what specific aspects of travel aggregators you want to explore, such as business models, technological innovations, market trends, user experience, and so on.

1. Gather relevant keywords: Compile a list of keywords related to travel aggregators. This may include terms like "online travel agencies," "travel booking platforms," "travel meta-search engines," "top travel aggregators," and more.

2. Search academic databases: Utilize academic databases like Google Scholar, PubMed, IEEE Xplore, and others to find peer-reviewed articles, conference papers, and research studies related to your topic.

3. Explore industry reports: Look for market research reports and analyses from reputable sources like Forrester, Gartner, Statista, Phocuswright, and Euromonitor International. These reports often contain valuable insights into the travel aggregator industry and its key players.

4. Check out industry publications: Browse through industry specific magazines, journals, and websites that focus on the travel sector. Publications like Skift, Travel Weekly, and Travel Market Report can be good sources of relevant information.

5. Investigate news articles and press releases: Stay updated with the latest news about travel aggregators from reliable news outlets. Press releases from major travel aggregator companies can provide insights into their recent developments and strategies.

6. Analyze case studies: Search for case studies related to leading travel aggregators to understand their success stories, challenges faced, and strategies employed.

7. Examine white papers and research papers from travel aggregator companies: Some travel aggregator companies publish white papers and research papers to showcase their expertise and share insights into the travel industry.

8. Look for user reviews and feedback: Customer reviews and feedback on platforms like Trustpilot, TripAdvisor, and app stores can give you valuable information about the user experience and satisfaction with various travel aggregators.

9. Analyze competitor analyses: Some research firms and industry experts conduct competitor analysis Define your research objectives: Clearly outline the goals of your literature survey. Identify what specific aspects of travel aggregators you want to explore, such as business models, technological innovations, market trends, user experience, and so on. , which can give you a comprehensive overview of how different travel aggregators compare in terms of features, services, and market share.

10. Summarize and synthesize findings: Organize the information you've gathered and summarize the key findings relevant to your research objectives.

11. Draw conclusions: Based on your literature survey, draw conclusions about the strengths, weaknesses, opportunities, and threats faced by leading travel aggregators in the market.

2.1 EXISTING PROBLEM:

1. Web Scraping and Data Aggregation: Travel aggregators collect information from various sources, such asairlines, hotels, car rental agencies, and online travel agencies, through web scraping. They use automated bots toextract data from different websites and aggregate it into their own databases.

2. API Integration: Many travel service providers offer Application Programming Interfaces (APIs) that allow travelaggregators to access their data in a structured and real- time manner. APIs facilitate seamless integration, enabling the aggregator to display up-to-date prices, availability, and booking options.

3. Meta-Search Engines: Travel aggregators often act as meta-search engines, which means they search multiple travel websites simultaneously and present the results inone place. This approach allows users to compare pricesand offerings from different sources and find the best deals.

4. Machine Learning and Personalization: Travel aggregatorsleverage machine learning algorithms to analyze user behavior and preferences. By studying user interactions, they can provide personalized recommendations, targetedpromotions, and tailored search results.

5. Price Comparison Algorithms: Travel aggregators implement sophisticated algorithms to compare prices for flights, hotels, and other travel services. They consider factors like date, time, location, and availability to present users with the most cost-effective options.

6. User Reviews and Ratings: Travel aggregators often integrate user-generated content, such as reviews and ratings, to help travelers make informed decisions. These

reviews can influence a user's choice of hotels, airlines, and other services.

7. Mobile Applications: Many travel aggregators offer mobile apps to provide a seamless and user-friendly experience on smartphones and tablets. Mobile apps enable users to access travel information and make bookings on the go.

8.Cross-Selling and Up-Selling: Travel aggregators employ cross-selling and up-selling techniques to increase revenue. For example, they might suggest additional services like travel insurance or car rentals during the booking process.

9. Loyalty Programs: To encourage repeat business, travel aggregators may implement loyalty programs that offer discounts, rewards, or points for future bookings.

10.User Experience (UX) Design: An intuitive and user-friendly interface is crucial for travel aggregators. They invest in UX design to ensure that users can easily navigate the platform and find the information they need.

11.Dynamic Packaging: Some travel aggregators offer dynamic packaging, allowing users to create custom travelpackages by combining flights, hotels, and other services based on their preferences.

It's essential to note that the approaches and methods used by travel aggregators continue to evolve with advancements in technology and changing market demands. For the latest

developments in this field, conducting further research beyond my knowledge cutoff date would be necessary.

The pandemic with its disruptions has reset theindustry in many ways. This gives industry participants a chance to restart their journey with the added benefit of leveraging lessons from the last few years. OTAs that build onthese learning to build innovative products and drive efficiencies in costs will witness an accelerated path to profitability.

2.2 PROPOSED SOLUTION:

1.Emphasize User Experience: Focus on providing a seamless and user-friendly experience across all platforms, including websites and mobile apps. Streamline the booking process, improve search functionality, and offer personalized recommendations to enhance customer satisfaction.

2. Incorporate Advanced Technologies: Adopt cutting-edge technologies such as artificial intelligence, machine learning, and natural language processing to enhance search algorithms, personalize offers, and improve customer support.

3. Expand Content and Partnerships: Continuously expand the range of travel services offered by forming strategic partnerships with airlines, hotels, car rental companies, and

other travel providers. Expanding content will attract a wider customer base.

4. Invest in Mobile: As mobile usage continues to rise, invest in optimizing mobile apps and websites to cater to the growing number of travelers who prefer booking on their smartphones and tablets.

5. Dynamic Packaging: Offer dynamic packaging options that allow customers to create custom travel packages by combining flights, accommodations, and other services. This flexibility can appeal to travelers seeking tailored experiences.

6. Focus on Customer Loyalty: Implement loyalty programs and offer rewards to encourage repeat bookings and builda loyal customer base. Satisfied customers are more likely to recommend the platform to others.

7.Enhance Customer Support: Invest in responsive and efficient customer support services to address customer queries and concerns promptly. Providing excellent customer service can lead to higher customer satisfaction and retention.

8. Market Expansion: Explore opportunities to expand into new geographic markets or target specific niches in the travel industry. Entering emerging markets or focusing onspecific travel segments can drive growth.

9.Data Security and Privacy: Ensure robust data security and privacy measures are in place to protect customer information and build trust with users.

10. Sustainable Tourism: Promote sustainable travel options and support eco-friendly initiatives. Many travelersare becoming more conscious of their impact on the environment and seek responsible travel options.

11.Monitor Market Trends: Stay informed about industrytrends and evolving customer preferences to adapt and innovate accordingly.

12.Marketing and Branding: Continue to invest in marketing efforts to increase brand awareness and attract new customers. Engaging in effective online marketing, content creation, and social media campaigns can help reach a broader audience.

Remember, the travel industry is highly competitive and constantly evolving. Leading travel aggregators should remain agile and receptive to changing market dynamics to stay aheadof the competition and meet the needs of modern traveler.

3.THEORETICAL ANALYSIS :

1. Project Scope and Objectives: This section outlines the goals and objectives of the project. It defines what the travel aggregator aims to

achieve, such as improving user experience, expanding services, increasing market share, or implementing new technologies.

2. Data Collection and Aggregation: The project involves collecting data from various travel service providers, including airlines, hotels, car rental agencies, and online travel agencies. This data is then aggregated and stored in the aggregator's database.

3. Technology Stack: This section illustrates the technology stack employed by the travel aggregator. It includes the software, tools, and programming languages used to develop and maintain the platform. Common components may include databases, APIs, web scraping tools, cloud infrastructure, and analytics software.

4. User Interface (UI) Design: The project includes the design of an intuitive and user-friendly interface for both web and mobile platforms. The UI design aims to enhance the user experience, making it easy for travelers to search, compare, and book travel services.

5. Search and Recommendation Engine: The travel aggregator incorporates a sophisticated search and recommendation engine powered by algorithms, machine learning, and natural language processing. This engine provides personalized suggestions and filters search results based on user preferences.

6. Dynamic Packaging and Booking: This section shows how the aggregator enables dynamic packaging, allowing users to create customized travel packages by combining different services. It also illustrates the booking process, including real-time availability and secure payment gateways.

7. Data Security and Privacy: The project implements robust data security measures to protect sensitive user information and maintain compliance with data privacy regulations.

8. Customer Support and Feedback: This component outlines the customer support system, including channels for customer inquiries and feedback. It may include options like live chat, email support, and dedicated support staff.

9. Analytics and Insights: The aggregator utilizes data analytics to gain insights into user behavior, market trends, and business performance. This helps in making data driven decisions and optimizing the platform.

10. Marketing and Promotion: The diagrammatic overview includes marketing strategies to promote the platform to a wider audience. It may show digital marketing channels, social media presence, and advertising initiatives.

11. Partnerships and Integration: The travel aggregator may collaborate with various travel service providers, airlines, hotels, and others. The diagram illustrates these partnerships and how their services are integrated into the aggregator's platform.

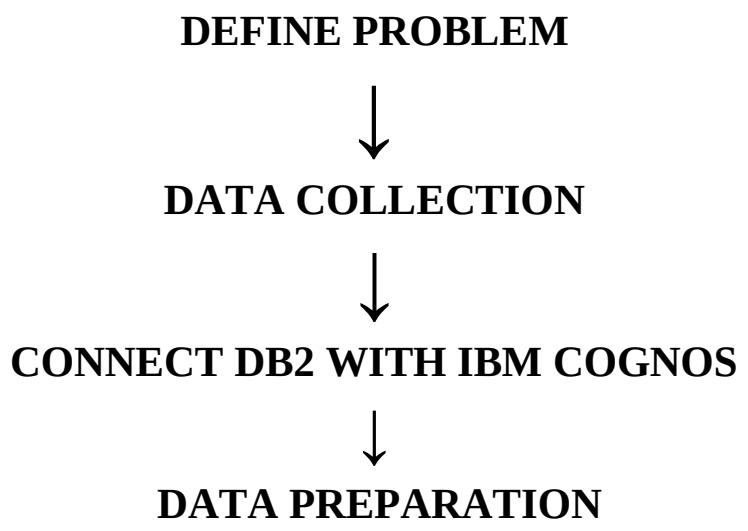
12. Continuous Improvement and Innovation: The project involves a focus on continuous improvement and innovation to stay competitive in the market. This could include regular updates, feature enhancements, and technological advancements.

It's important to remember that the actual diagram may be more complex and detailed, depending on the specific project's requirements

and scale. Additionally, the project overview will evolve as new features, technologies, and market trends emerge.

In today's fast-paced world, planning a vacation can be quite daunting. From booking flights, hotels, and activities to finding the best deals, it can be overwhelming. That's where travel aggregators come in.They make travel planning a breeze by bringing all the necessary information together in one place.

3.1 Block Diagram :



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DATA VISUALISATION

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DASH BOARD STORY

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REPORT PERFORMANCE

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TESTING

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WEB INTEGRATION

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PROJECT DEMONSTRATION AND DOCUMENTATION

3.2 SOFTWARE OR HARDWARE DESIGNING:-

Software Requirements:

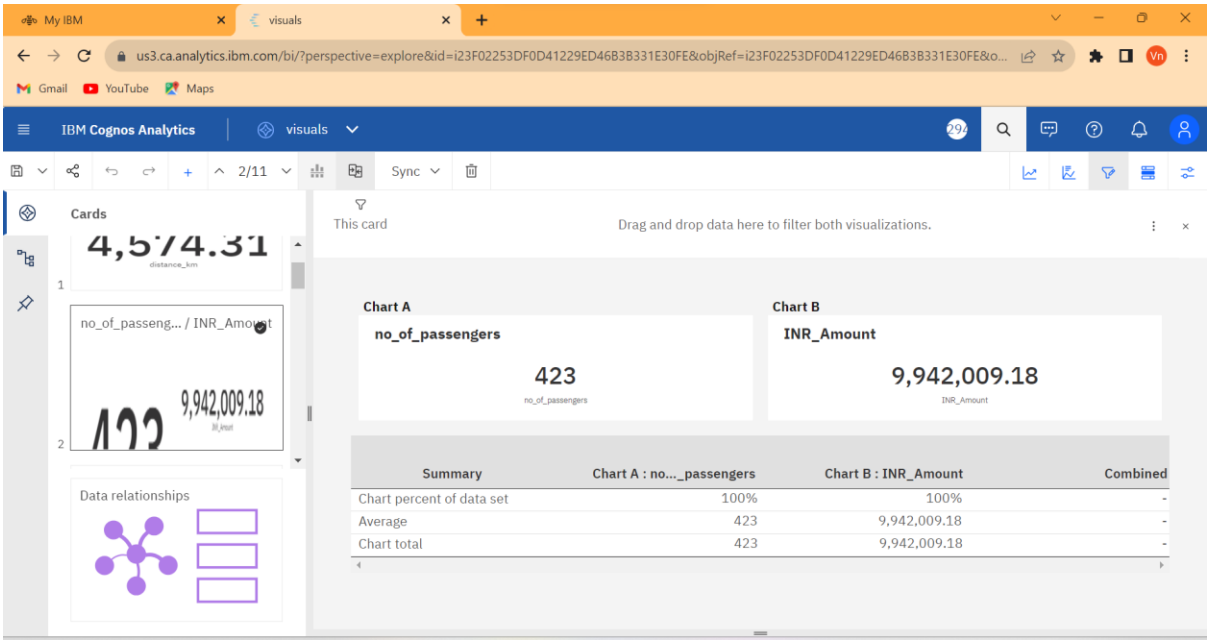
1. IBM cognos analytics Tool.
2. Flask.
3. Integrated Development Environment (IDE)-Spyder.

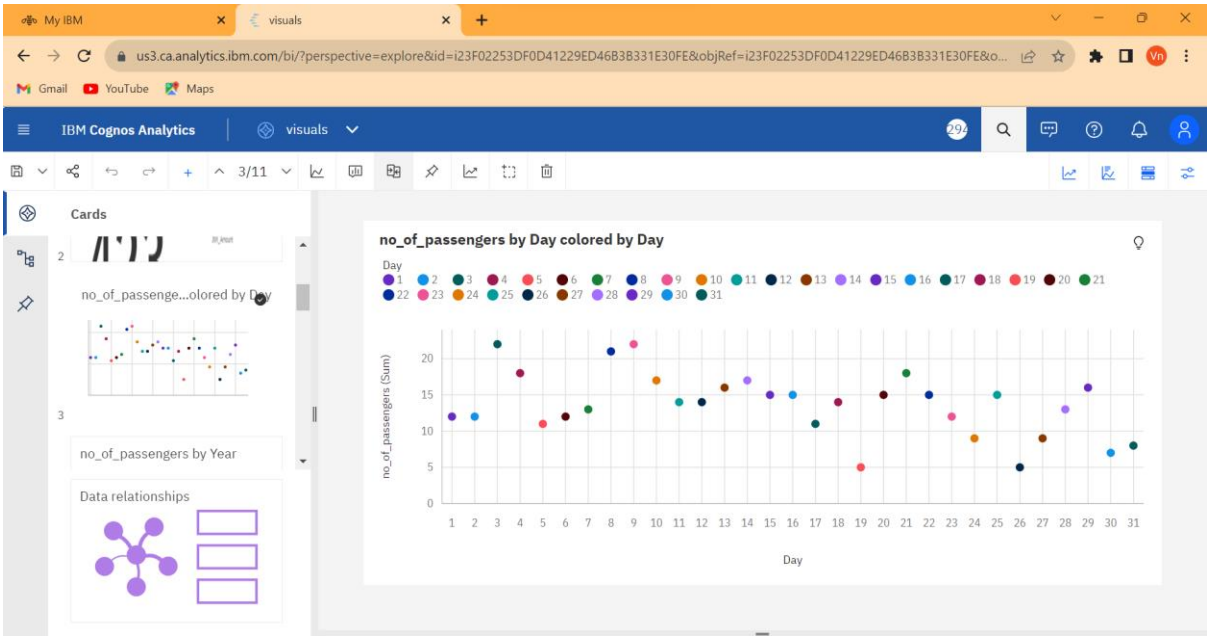
Hardware Requirements:-

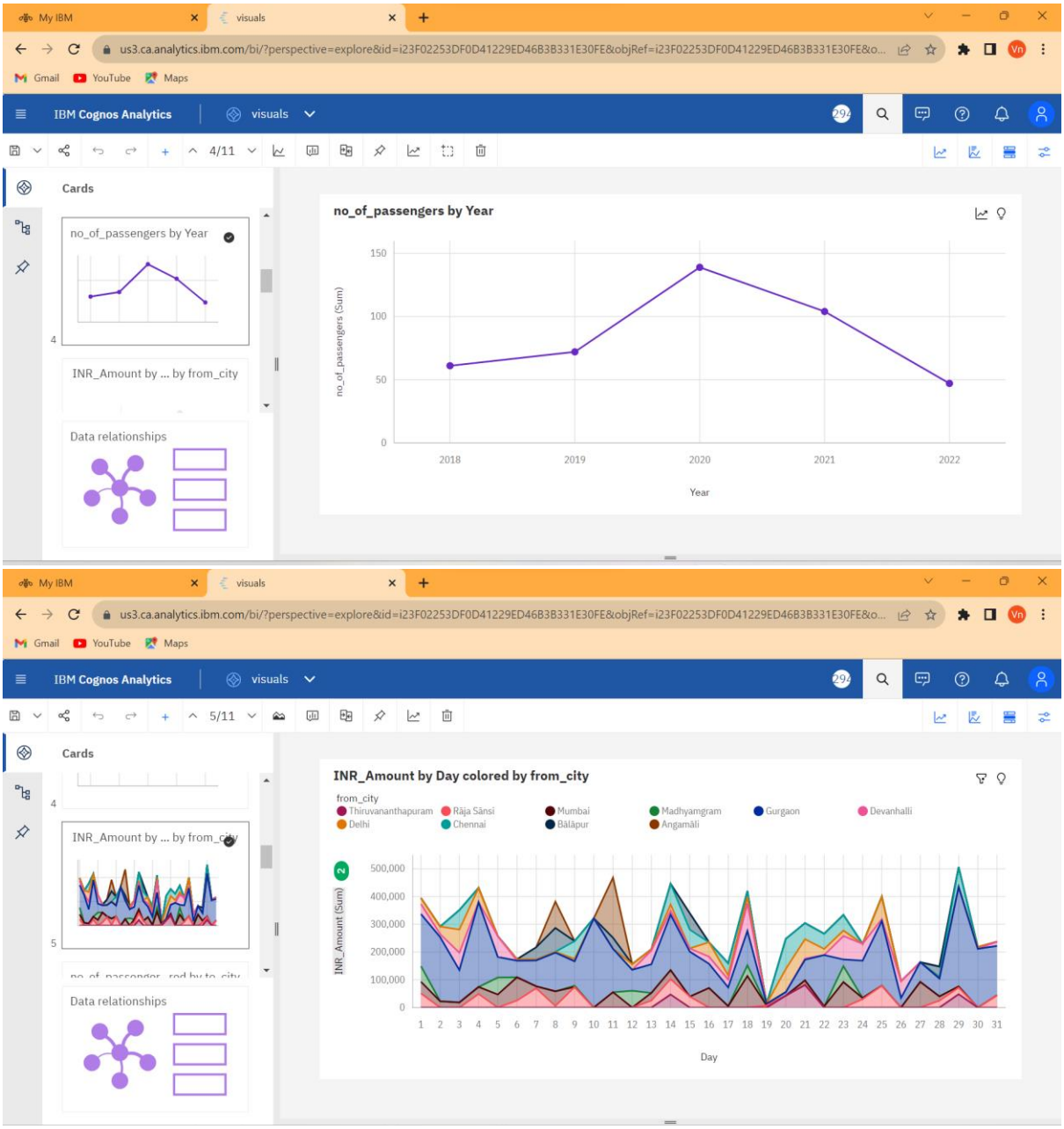
Minimum System Requirements(RAM-4GB,Quad core Processor Or above)

4.RESULT:

DATA VISULIZATIONS:



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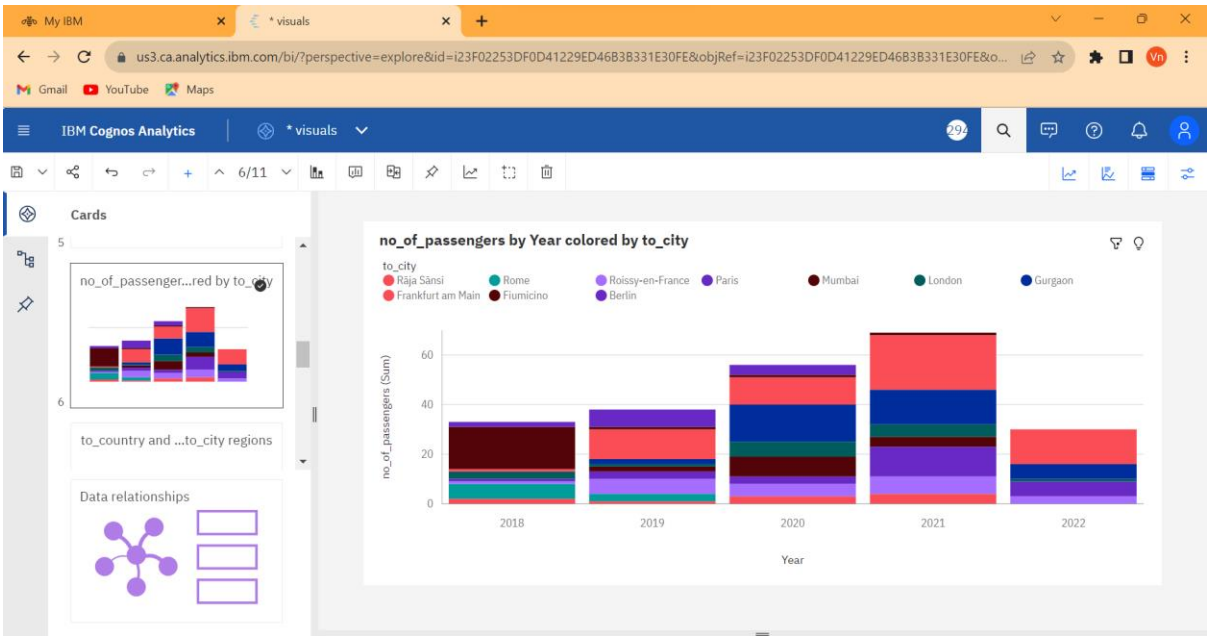
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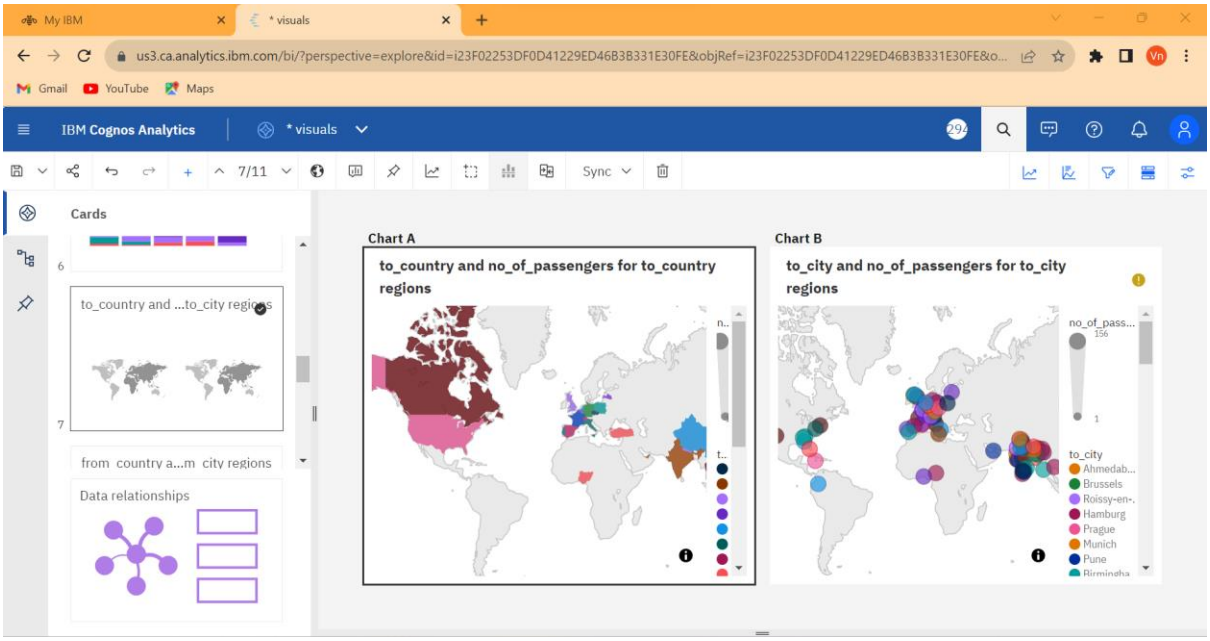
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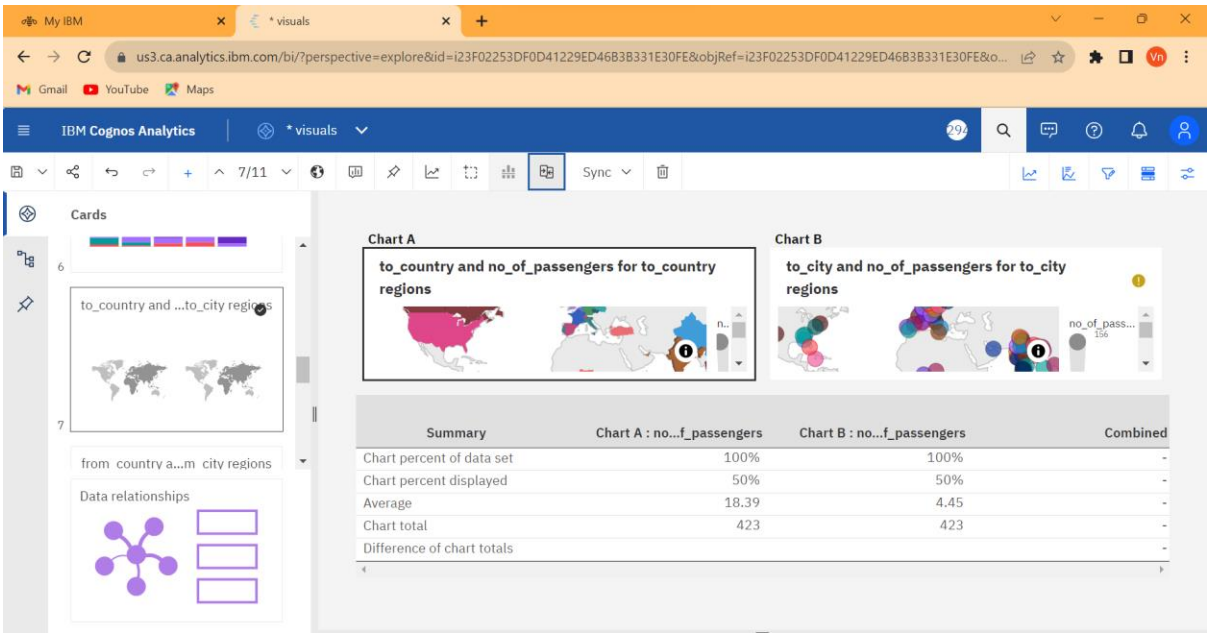
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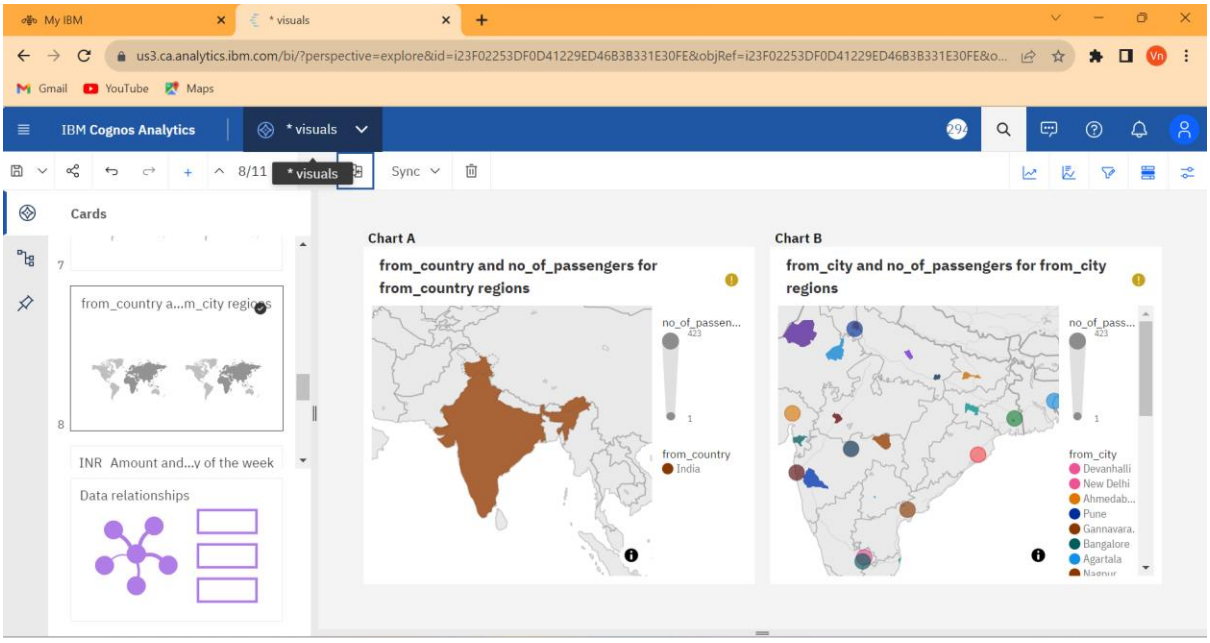
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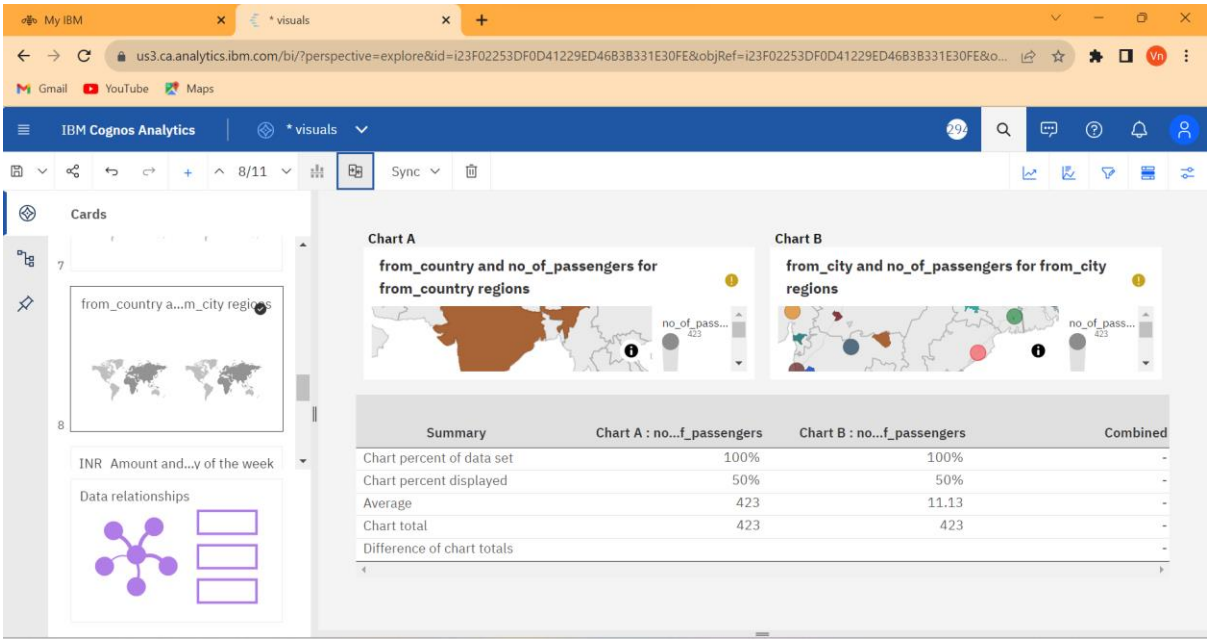
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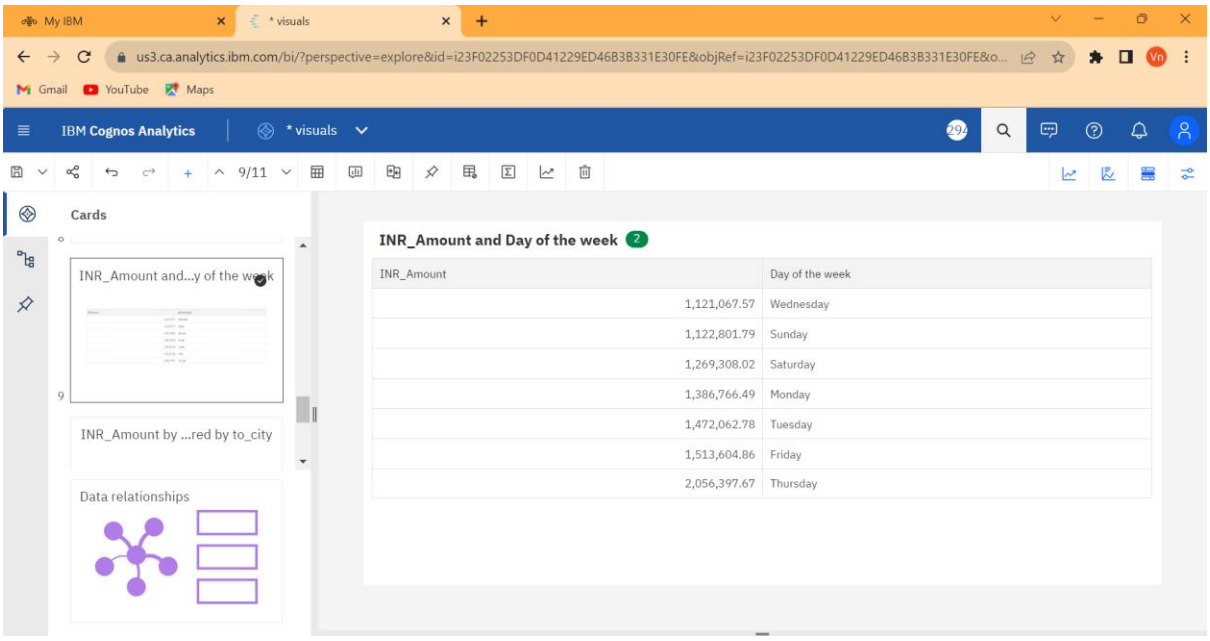
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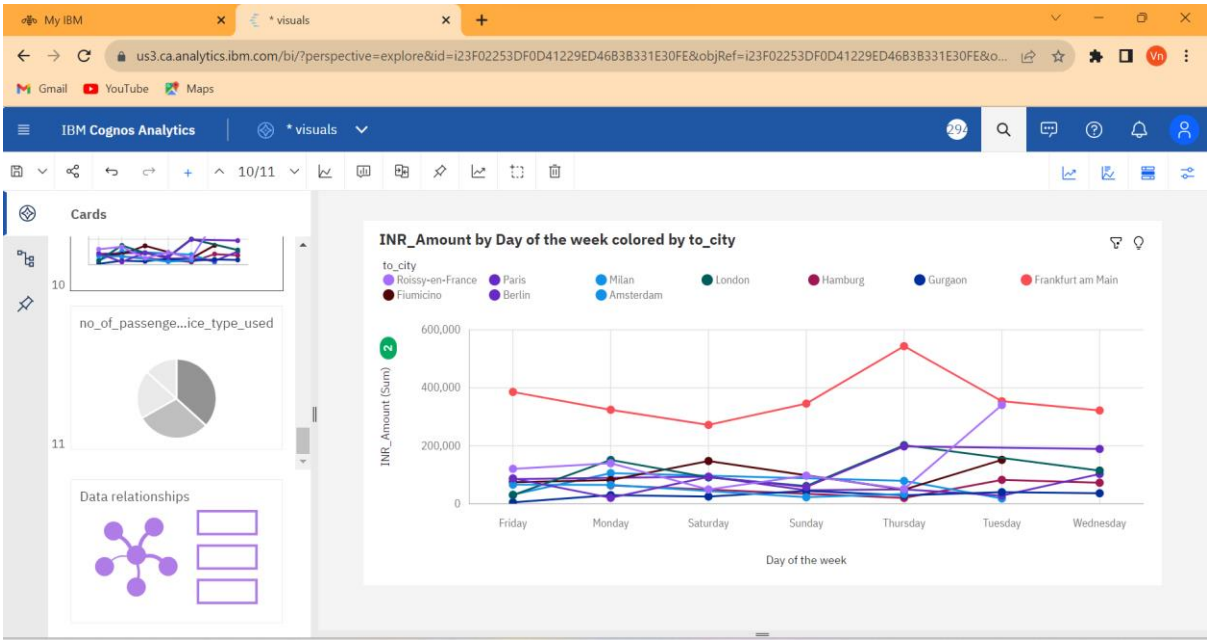
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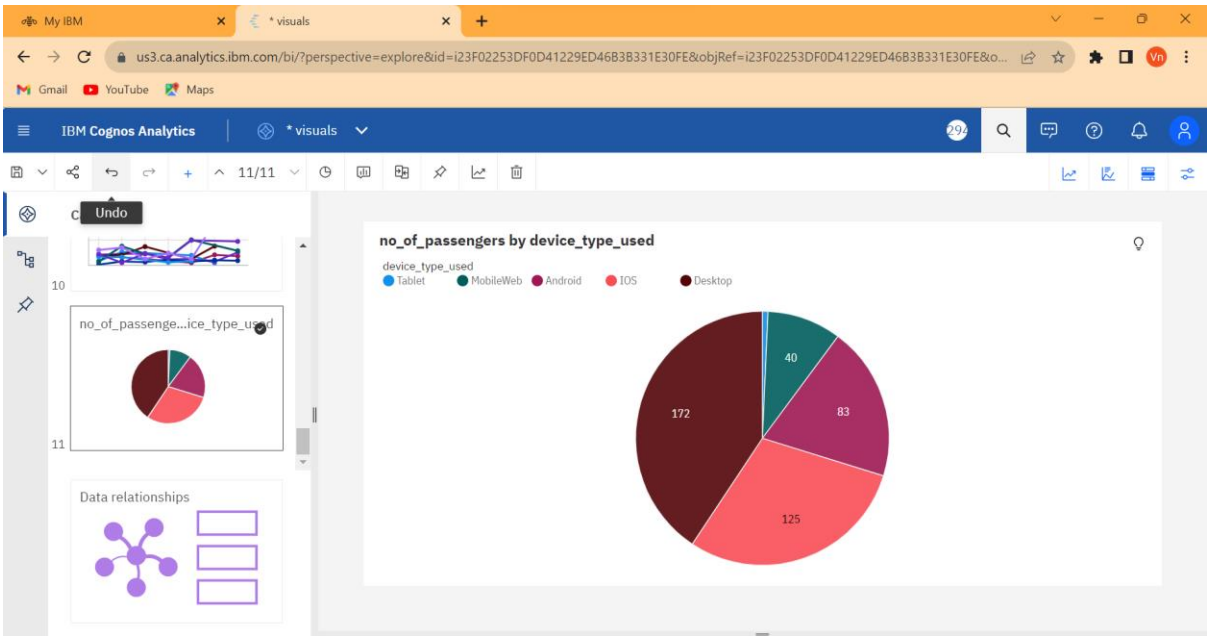
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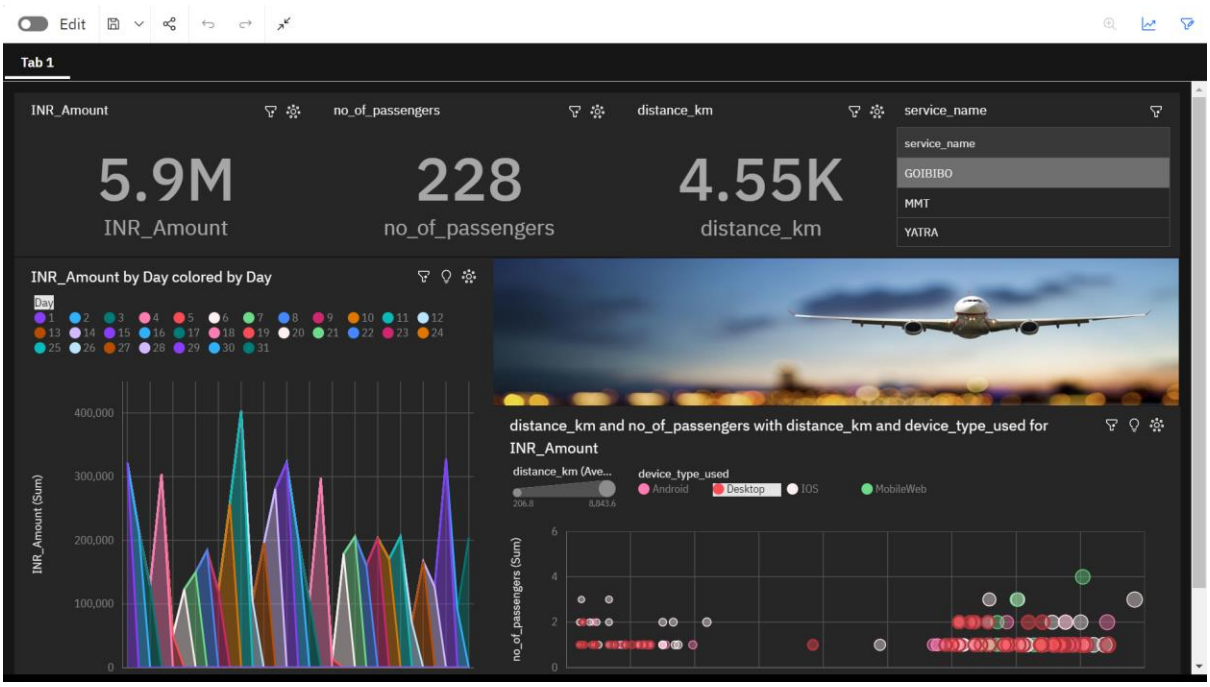
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no_of_passengers (Sum)

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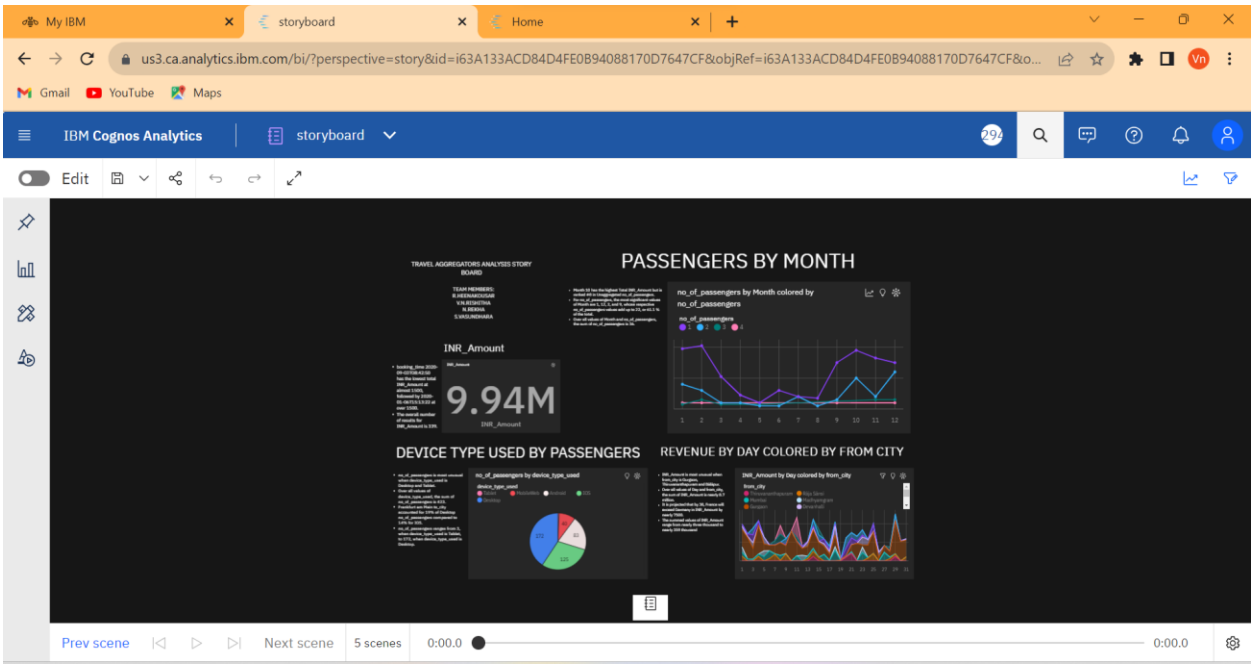
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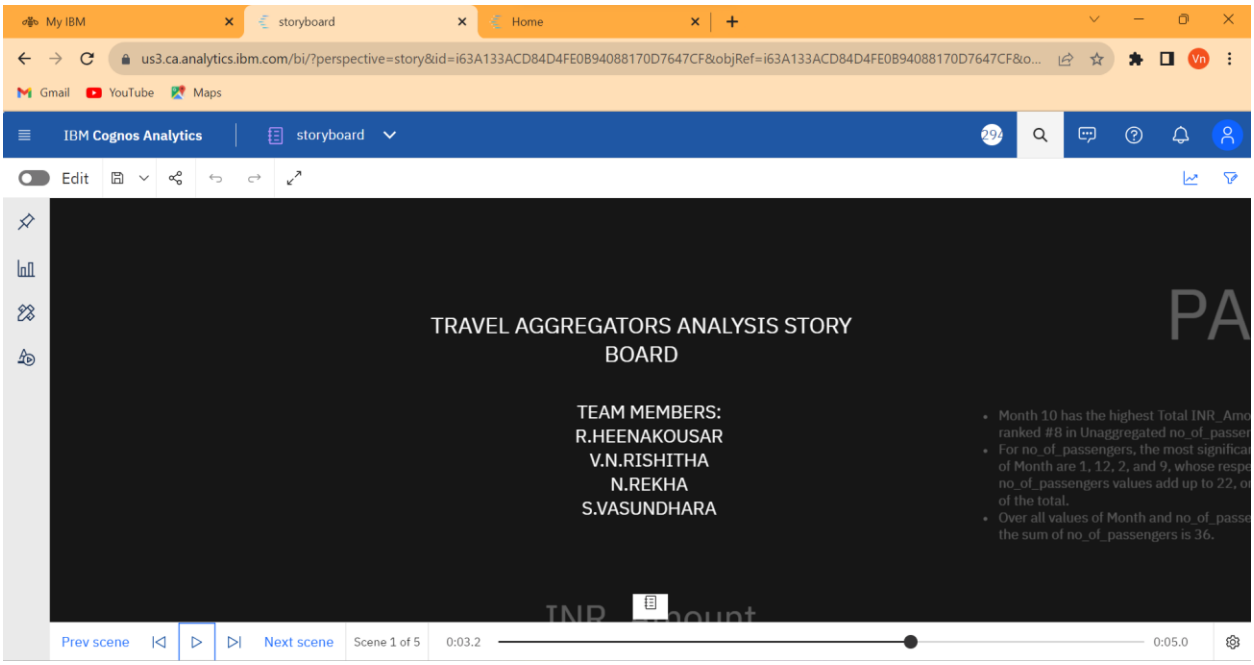
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S.VASUNDHARA
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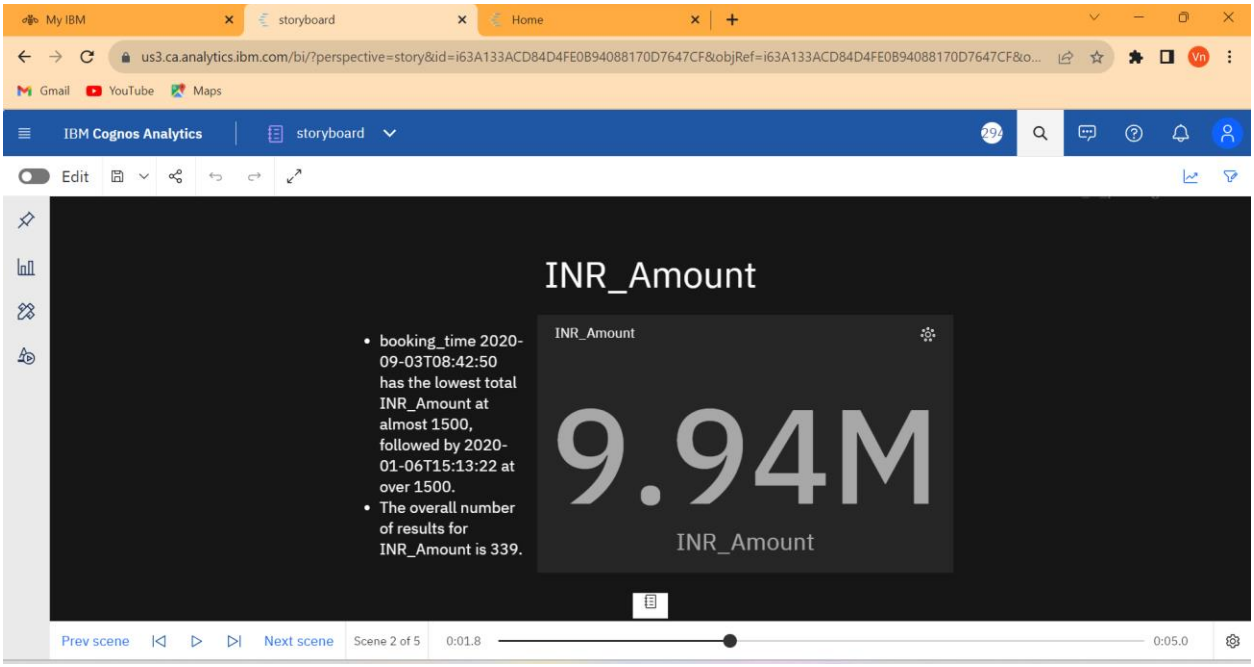
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INR_Amount
booking_time 2020-09-03T08:42:50 has the lowest total INR_Amount at almost 1500, followed by 2020-01-06T15:13:22 at over 1500.
The overall number of results for INR_Amount is 339.
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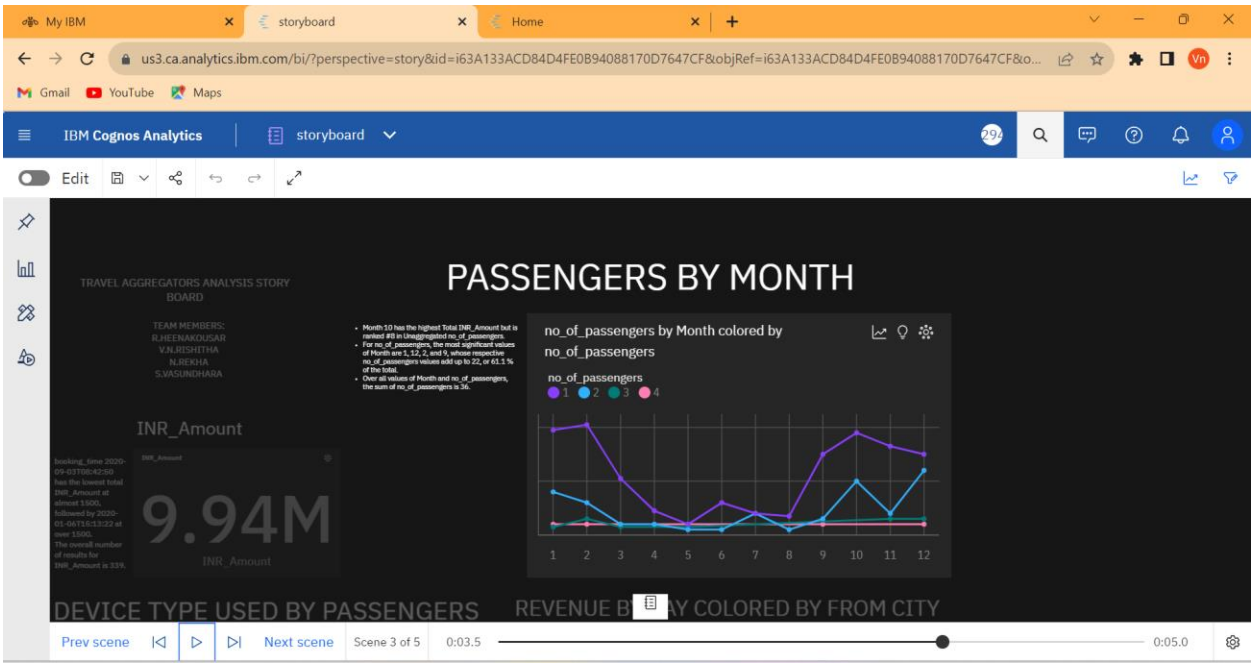
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R.HEENAKOUSAR
V.N.RISHITHA
N.REKHA
S.VASUNDHARA
Month 10 has the highest Total INR_Amount but is ranked #8 in Unaggregated no_of_passengers.
For no_of_passengers, the most significant values of Month are 1, 12, 2, and 9, whose respective no_of_passengers values add up to 22, or 61.1 % of the total.
Over all values of Month and no_of_passengers, the sum of no_of_passengers is 36.
no_of_passengers by Month colored by no_of_passengers
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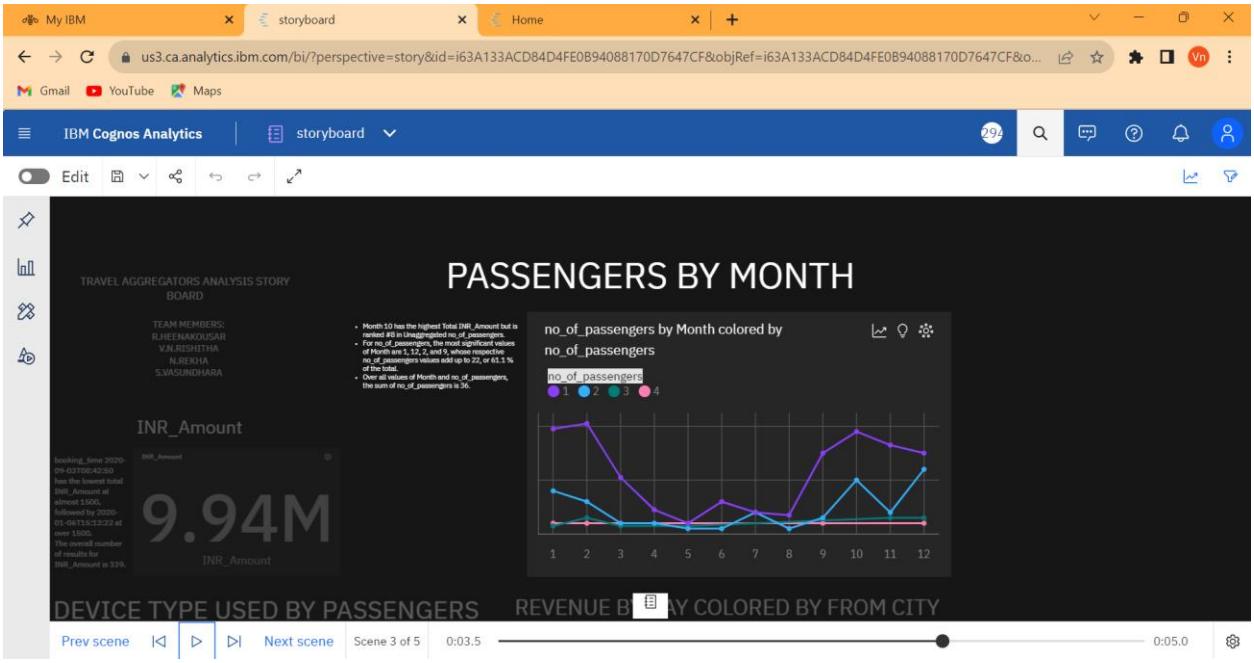
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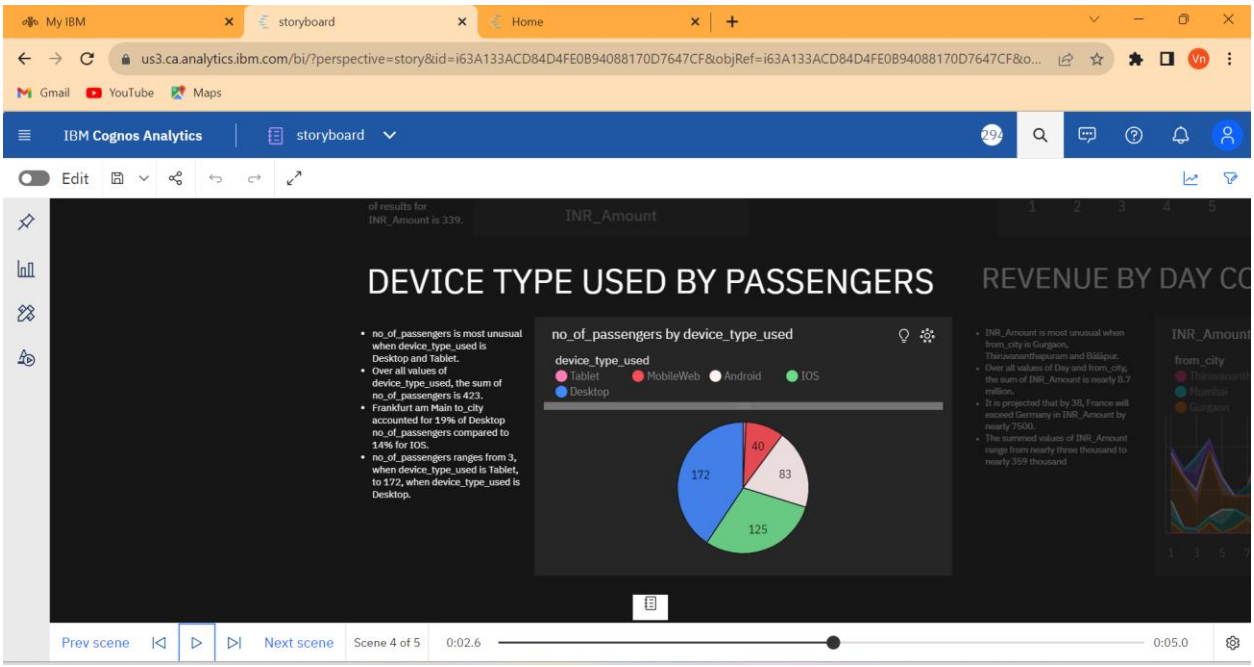
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DEVICE TYPE USED BY PASSENGERS
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no_of_passengers is most unusual when device_type_used is Desktop and Tablet.
Over all values of device_type_used, the sum of no_of_passengers is 423.
Frankfurt am Main to_city accounted for 19% of Desktop no_of_passengers compared to 14% for IOS.
no_of_passengers ranges from 3, when device_type_used is Tablet, to 172, when device_type_used is Desktop.
no_of_passengers by device_type_used
device_type_used
Tablet
MobileWeb
Android
IOS
Desktop
40
83
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172
Prev scene
Next scene
Scene 4 of 5
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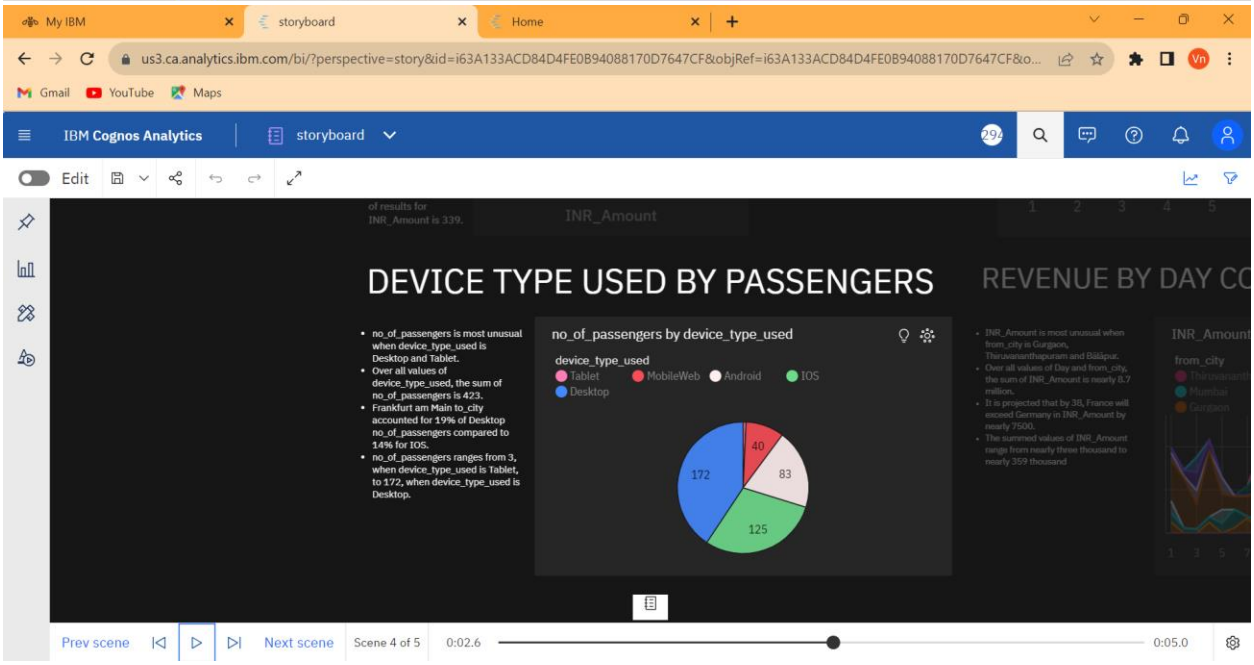
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Over all values of device_type_used, the sum of no_of_passengers is 423.
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no_of_passengers ranges from 3, when device_type_used is Tablet, to 172, when device_type_used is Desktop.
no_of_passengers by device_type_used
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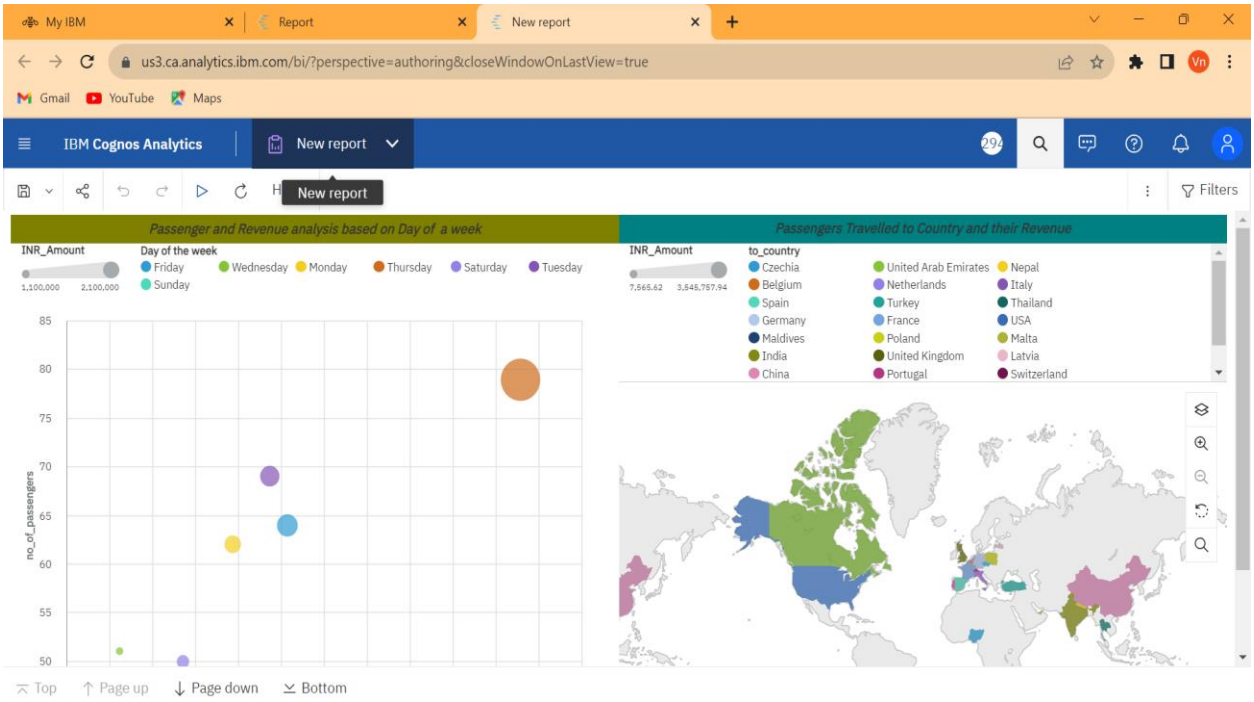

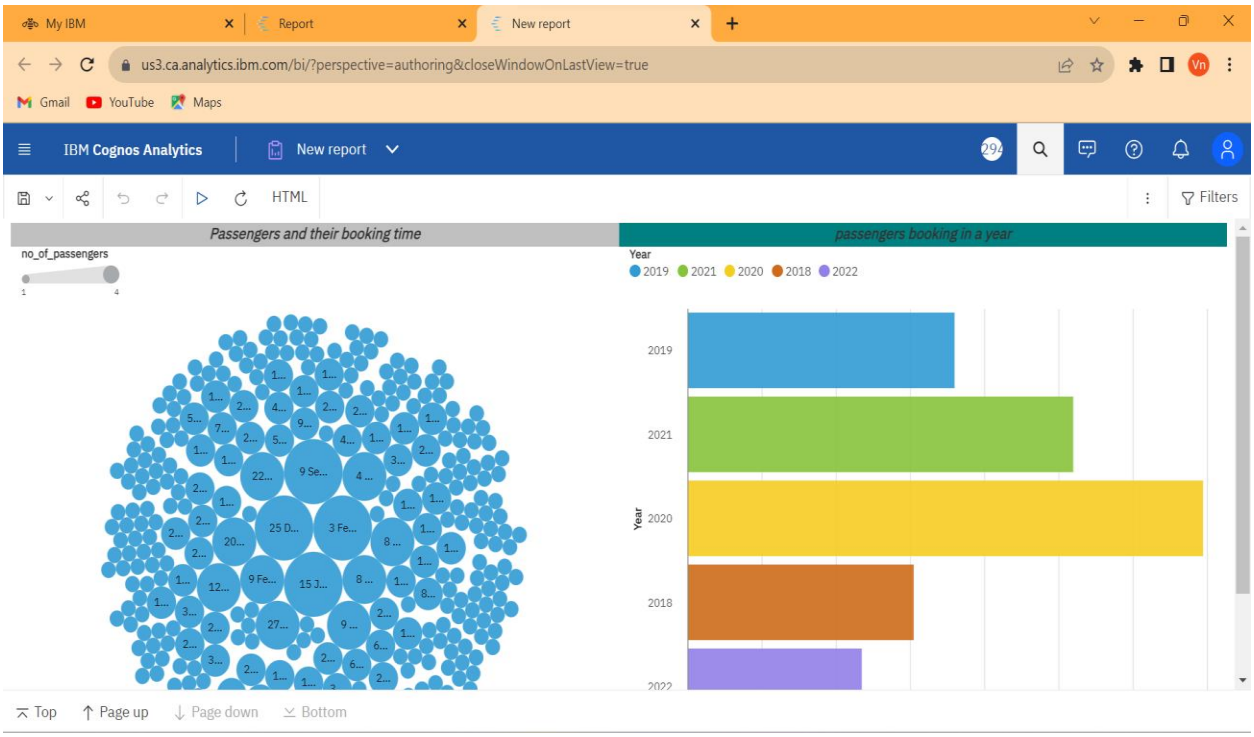

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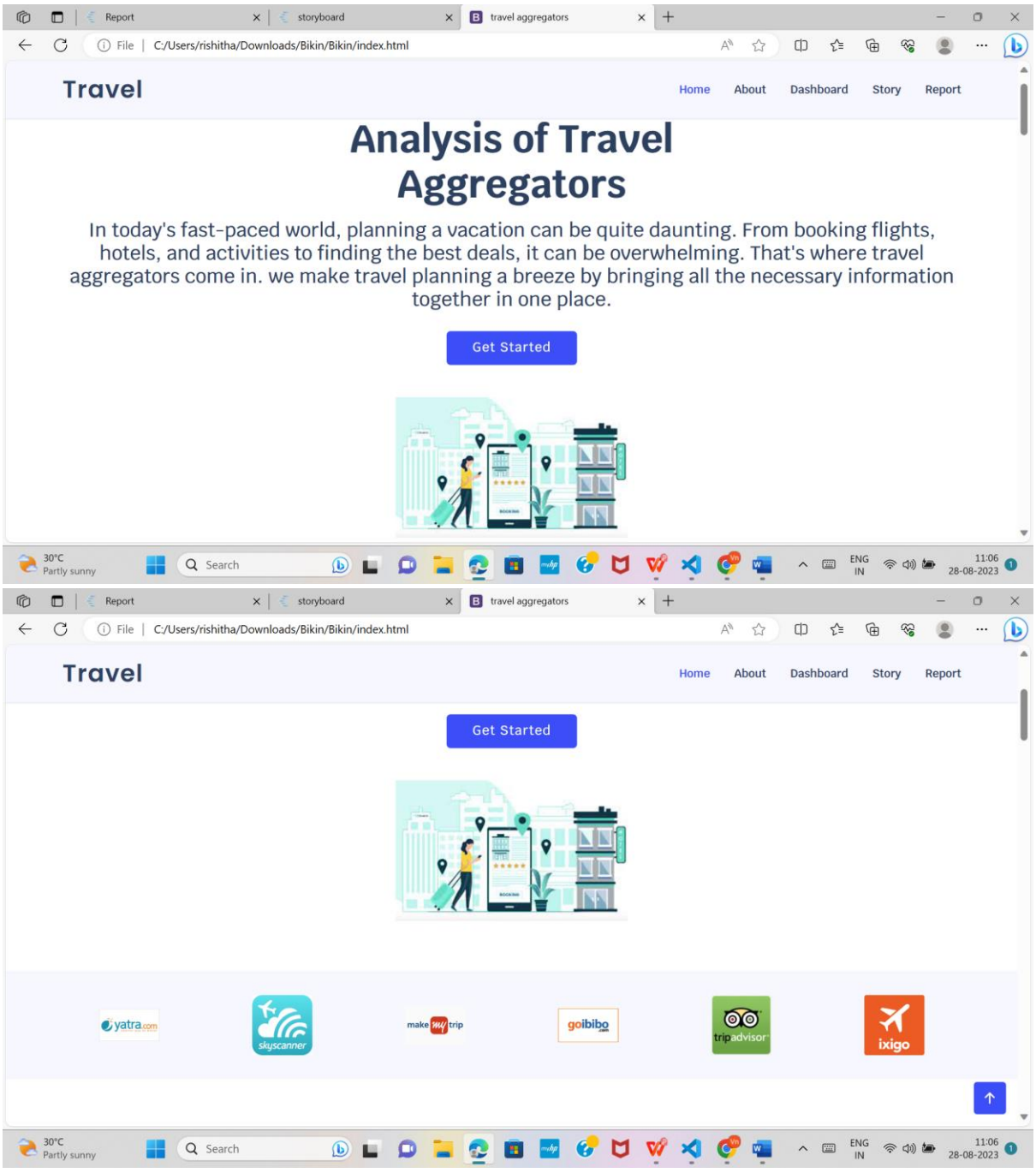
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storyboard
travel aggregators
File | C:/Users/rishitha/Downloads/Bikin/Bikin/index.html
Travel
Home
About
Dashboard
Story
Report
Analysis of Travel Aggregators
In today's fast-paced world, planning a vacation can be quite daunting. From booking flights, hotels, and activities to finding the best deals, it can be overwhelming. That's where travel aggregators come in. we make travel planning a breeze by bringing all the necessary information together in one place.
Get Started
30°C
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storyboard
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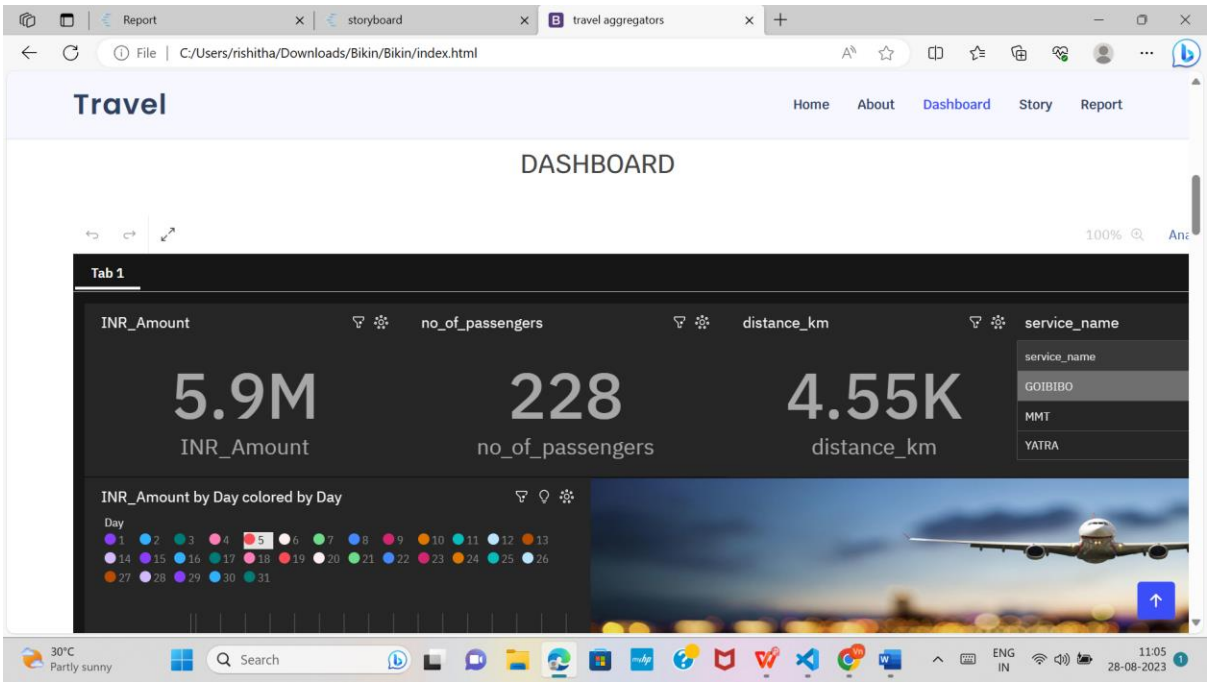
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Travel
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Dashboard
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DASHBOARD
Tab 1
INR_Amount
no_of_passengers
distance_km
service_name
5.9M
INR_Amount
228
no_of_passengers
4.55K
distance_km
service_name
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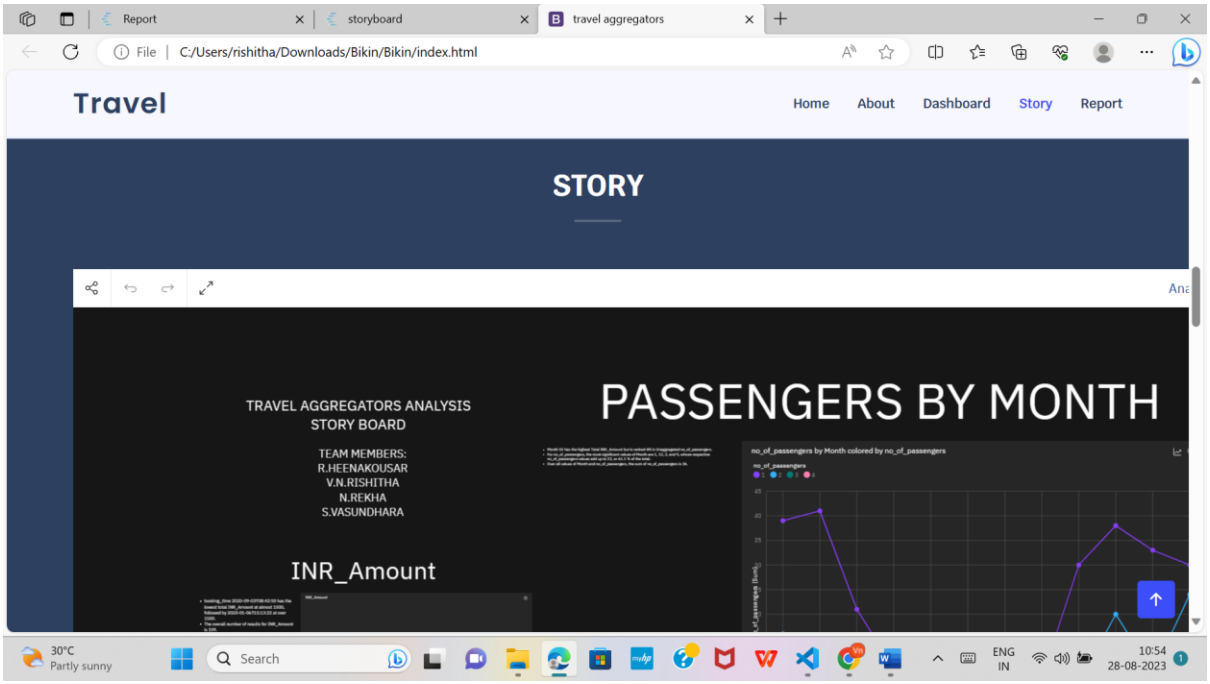
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STORY BOARD
TEAM MEMBERS:
R.HEENAKOUSAR
V.N.RISHITHA
N.REKHA
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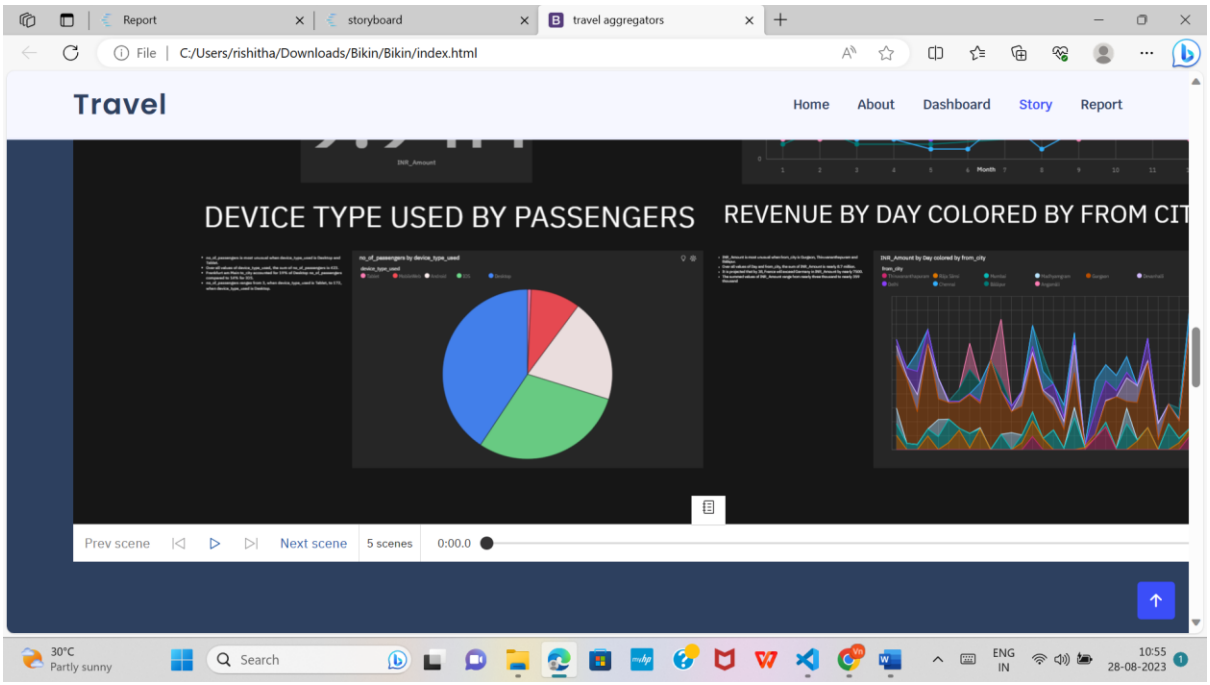
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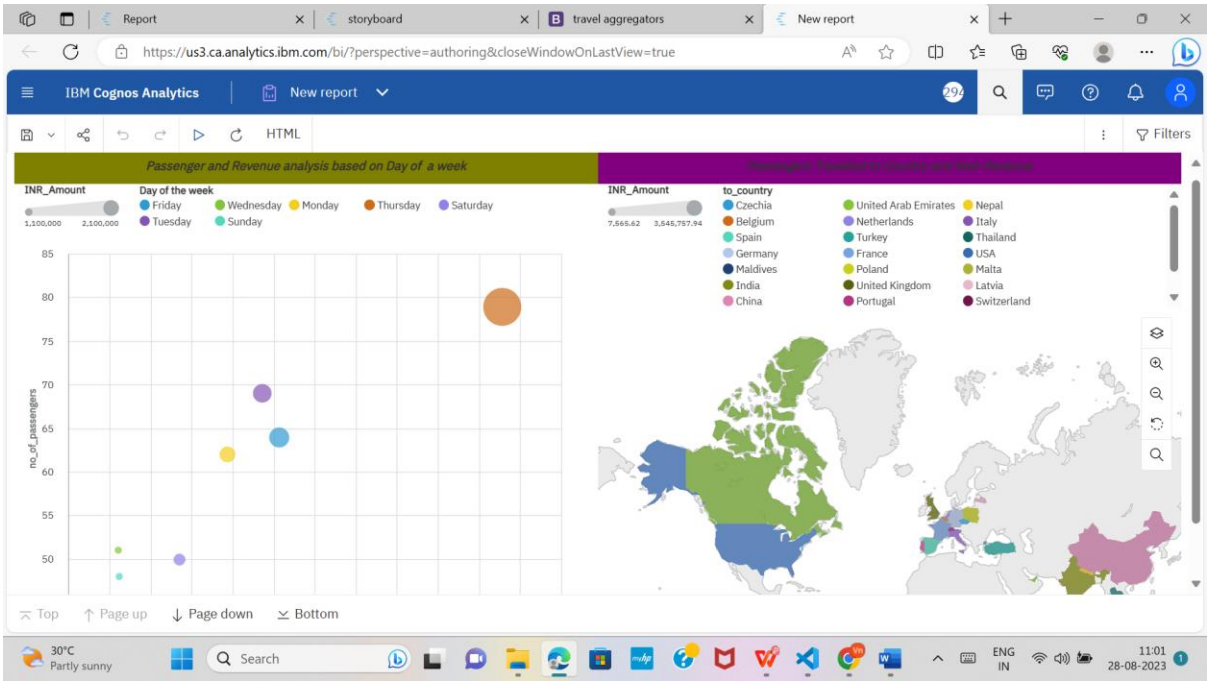
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New report
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IBM Cognos Analytics
New report
HTML
Filters
Passenger and Revenue analysis based on Day of a week
INR_Amount
1,100,000
2,100,000
Day of the week
Friday
Wednesday
Monday
Thursday
Saturday
Tuesday
Sunday
no_of_passengers
85
80
75
70
65
60
55
50
INR_Amount
7,565.62
3,545,757.94
to_country
Czechia
United Arab Emirates
Nepal
Belgium
Netherlands
Italy
Spain
Turkey
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Germany
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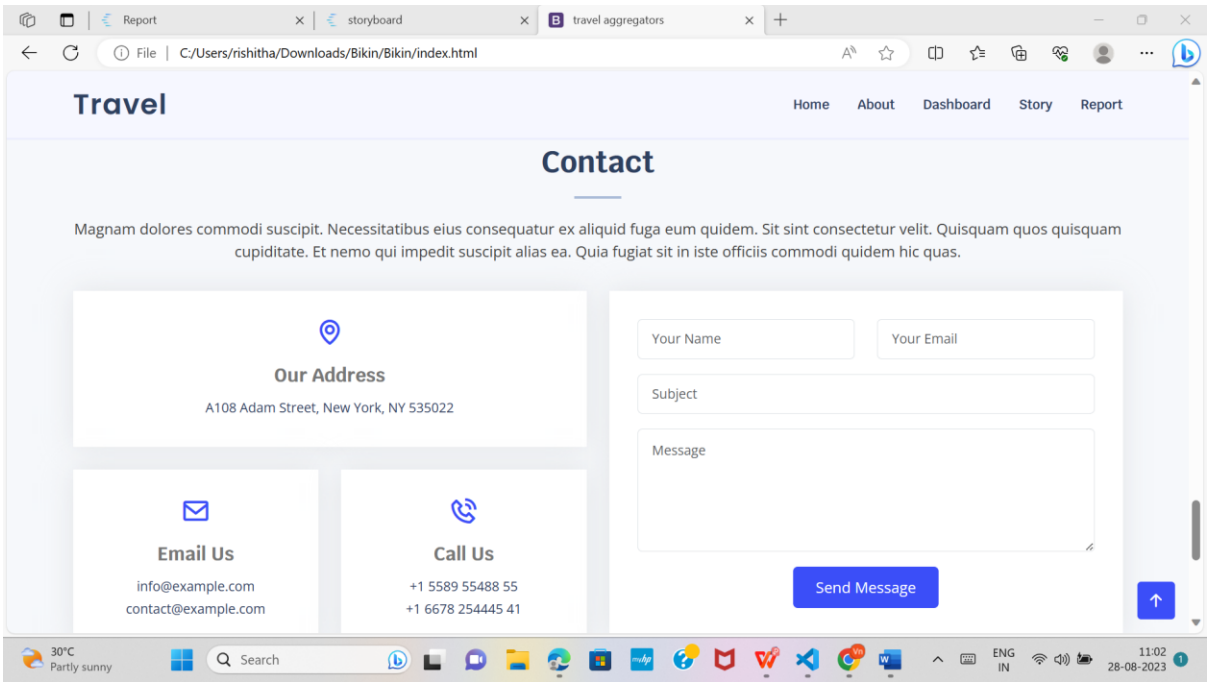


5.ADVANTAGES AND DISADVANTAGES:

ADVENTAGES OF TRAVEL AGGREGATORS :

Leading travel aggregators offer numerous advantages to both travelers and travel service providers, contributing to the popularity and success of their platforms. Some key advantages include:

1.Comprehensive Search and Comparison: Travel aggregators consolidate information from multiple airlines, hotels, car rental companies, and other service providers, allowing travelers to compare prices, amenities,

and availability in one place. This streamlines the booking process and saves time for users.

2. Competitive Pricing: By displaying multiple options side by side, travel aggregators promote competition among service providers, leading to competitive pricing. Users can find the best deals and discounts for their desired travel arrangements.

3. Time and Cost Savings: Travel aggregators eliminate the need for users to visit individual websites or travel agencies to book various services. This saves travelers time and often results in cost savings due to the ability to compare prices.

4. User Reviews and Ratings: Travel aggregators often include user reviews and ratings for hotels, airlines, and other services. These reviews help travelers make informed decisions and choose reputable and reliable options

5. Personalization: Leading travel aggregators use data analytics to offer personalized recommendations based on users' past searches and bookings. This enhances the user experience and makes the platform more relevant to individual preferences.

6. Convenience and Accessibility: Users can access travel aggregators from anywhere at any time, using their smartphones or other devices. This level of accessibility adds to the convenience of booking travel arrangements.

7. Transparency and Information: Travel aggregators provide transparent information about the services, including fees,

taxes, and additional charges. This helps users make informed choices without any hidden surprises.

8. Multilingual Support: Many leading travel aggregators offer their platforms in multiple languages, catering to a global audience and making it easier for users from different regions to use the service.

9. Instant Booking Confirmation: Travel aggregators often provide real-time booking confirmations, giving travelers peace of mind and assurance that their reservations are secure.

10. Loyalty Programs and Rewards: Some travel aggregators offer loyalty programs or reward schemes, encouraging repeat bookings and customer loyalty.

11. Customer Support: Leading travel aggregators typically provide customer support to assist users with any queries or issues they may encounter during the booking process or while traveling.

12. Trend Insights: Aggregators have access to vast amounts of travel data, allowing them to analyze trends in the industry. This information can be valuable to both service providers and travelers for strategic decision making

DISADVANTAGES:

Travel aggregators provide convenience, cost

savings, a vast selection of options, and helpful user reviews. However, it's important to note that these platforms may have drawbacks such as limited personalization, hidden fees, inconsistent customer service, and potential data privacy concerns

Having to pay a commission

commission on every While listing on an OTA is free, OTAs make their money by charging a booking. This can be as much as 20% of the cost of the sale or even higher. Of course, this cost may be offset by selling more tours, faster.

Customer service issues and cancellation rules

One reason some travelers don't like using OTAs is the customer service, or lack thereof. Post-sale, OTAs typically become the main contact for cancellation, booking changes, or issue resolution. If something goes wrong, such as a cancellation due to an unforeseen event, travelers can be left dealing with a large company and the impersonal and unsatisfying customer service that often goes along with that. This may also affect their impression of your business.

Risk of overbooking

Overbookings can be a common problem even if you don't currently list on an OTA. You might already be taking bookings over the phone, at your office, on your website, and through resellers. Adding multiple online travel agents to the mix can create more work to manage overbooking your tours and activities. Doing it manually or using a number of different systems and processes can be unproductive, reducing the many benefits of selling through OTAs. The best solution for overbooking is a centralized booking system with a channel manager that lets you keep track of all your bookings

.Potential loss of business

It is actually possible to hurt revenues by using an OTA due to common OTA marketing strategies. For example, an OTA might favor

some tour companies over others due to them receiving a higher commission. That means your business finds it more difficult to appear in searches, while a competitor appears prominently.

Loss of complete control

The moment you start using an OTA, you face limitations around how you can market your business on their site. This includes restrictions on how tour descriptions are presented, a limited ability to edit and update listings, and so on. The good news is that you can offset this potential disadvantage by connecting to an OTA via a centralized booking system that allows you full control over your content.

Hidden Fees and Charges: Some travel aggregators may not display all fees and charges upfront, leading to surprise costs during the booking process or upon arrival at the travel destination.

Booking Errors: Technical glitches or system errors can occasionally occur on travel aggregator platforms, leading to booking mistakes or failed transactions.
Limited Availability: While travel aggregators aim to provide comprehensive options, some smaller or niche service providers may not be included in their listings, limiting choices for certain destinations or services.

Dependence on Third-Party APIs: Travel aggregators rely on APIs and data feeds from various service providers. If a provider's API experiences downtime or changes its terms of service, it can impact the aggregator's functionality.

Customer Service Issues: When users face problems with bookings made through an aggregator, resolving issues may

involve dealing with multiple parties, leading to potential confusion and delays in support.

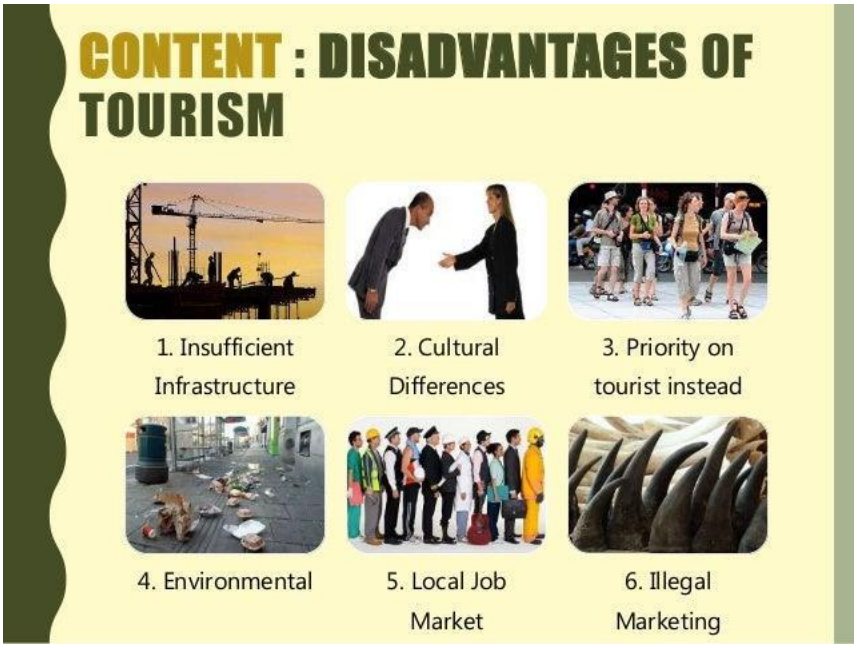
Data Privacy Concerns: Users often provide personal information to travel aggregators during the booking process. There may be concerns about data security and potential misuse of personal data.

Unreliable User Reviews: While user reviews can be helpful, they may not always be accurate or reliable. Some reviews could be biased or manipulated, potentially misleading users.

Lack of Personal Touch: Using a travel aggregator may lack the personal touch and expertise that a dedicated travel agent can offer, especially for complex or specialized travel arrangements.

Dynamic Pricing: Travel aggregator prices can fluctuate rapidly due to dynamic pricing algorithms. This could lead to price variations between the time of initial search and the actual booking.

Integration Issues: Integrating with various third-party service providers can be complex, and updates or changes to APIs may require significant engineering efforts.



6.APPLICATIONS:

Travel aggregator solutions can be applied across various areas and industries to streamline processes, provide convenience, and enhance user experiences. Some of the key areas where these solutions can be applied include:

1. Online Travel Agencies (OTAs): Travel aggregators are commonly used by online travel agencies to offer a wide range of travel services, including flight bookings, hotel reservations, car rentals, vacation packages, and more.

2. Business Travel Management: Travel aggregators can be used to simplify the process of booking and managing business travel arrangements for employees, such as flights, hotels, and transportation.3. Corporate Travel Portals: Companies can create custom travel portals for their employees

to access travel options and discounts, facilitating corporate travel arrangements.

4. Tour Operators: Tour operators can leverage travel aggregator solutions to offer comprehensive travel packages that include flights, accommodations, tours, and activities, all in one place.

5. Hotel Booking Platforms: Aggregators can be used by hotel booking platforms to display a wide selection of hotels with real-time availability and competitive pricing.

6. Flight Comparison Websites: Websites specializing in comparing flight options from various airlines can use travel aggregator APIs to provide users with comprehensive and up-to-date flight information.

7. Car Rental Services: Car rental companies can integrate with travel aggregators to showcase their rental offerings, availability, and pricing to a broader audience.

8. Destination Management Companies (DMCs): DMCs can utilize travel aggregators to design and offer tailor-made travel packages for specific destinations.

9. Event Management: Event organizers can use travel aggregator solutions to help attendees find and book accommodations and transportation for events.
10.
Travel Reward Programs: Loyalty programs and rewards platforms can integrate with travel aggregators to offer exclusive deals and benefits to their members.

11. Government Tourism Agencies: Government agencies responsible for promoting tourism can use travel aggregators to showcase the attractions, accommodations, and services available in their region.

12. Travel Insurance Providers: Insurance companies can collaborate with travel aggregators to offer travel insurance policies during the booking process.

13. Cruise Booking Platforms: Aggregators can be utilized to compare and book cruise vacations with different cruise lines and itineraries.

14. Student and Educational Travel: Educational institutions and student travel organizations can use aggregators to facilitate study tours and educational travel experiences.

15. Travel Planning Apps: Mobile apps focused on travel planning and itinerary management can integrate with travel aggregators to offer comprehensive travel solutions to users.

7.CONCLUSION:

In conclusion, the competitive analysis of leading travel

aggregators has provided valuable insights into the strengths and weaknesses of these platforms. Through this project, we have examined the key players in the travel aggregator industry and compared their offerings, strategies, and market positions. The analysis revealed that leading travel aggregators share several common advantages, such as comprehensive search and comparison, competitive pricing, time and cost savings, and personalized recommendations. These factors have contributed to their widespread popularity and continued growth in the market.

However, we have also identified various disadvantages and challenges faced by these aggregators, including overwhelming choices, potential price discrepancies, hidden fees, and booking errors. Addressing these concerns will be essential for maintaining customer trust and loyalty in a highly competitive landscape.

Each travel aggregator has its unique features and market focus, catering to different segments of travelers. Some platforms might excel in specific regions or travel services, while others might prioritize user experience or customer support. Understanding these distinctions can help businesses and users make informed decisions when choosing a travel aggregator that aligns with their specific needs and preferences.
As the travel industry continues to evolve and technological advancements shape user expectations, leading travel aggregators must stay agile and innovative. Embracing emerging technologies, improving data security measures, and enhancing customer service will be critical for sustained success in this dynamic market.

In conclusion, the competitive analysis of leading travel aggregators has provided valuable insights into the current state of the industry. By considering the strengths and weaknesses of these platforms, businesses can identify opportunities for growth and improvement, while travelers can make more informed choices when planning their trips. As the travel aggregator market continues to evolve, staying attuned to changing trends and customer demands will be vital for maintaining a competitive edge in this fast-paced and exciting industry.

8.FUTURESCOPE:

The future scope of conducting a competitive analysis of leading travel aggregators holds immense potential and value as the travel industry continues to evolve. Some areas of focus for a comprehensive and up-to-date analysis include:

1. Emerging Players: Continuously monitor and analyze the entry of new travel aggregators into the market. Identify emerging players and evaluate their strategies, unique selling points, and potential impact on the competitive landscape.

2. Market Share Analysis: Keep track of market share dynamics among leading travel aggregators over time. Analyze factors influencing shifts in market share and identify growth or decline trends.
3. Technological Innovations: Investigate how leading travel aggregators are leveraging cutting-edge technologies such

as artificial intelligence, machine learning, blockchain, and virtual reality to enhance user experience, personalization, and operational efficiency.

4. Sustainability Initiatives: Examine the efforts of travel aggregators in promoting sustainable travel options and eco-friendly practices. Evaluate their impact on sustainability and social responsibility in the travel industry.

5. Niche Aggregators: Explore the rise of niche travel aggregators that cater to specific segments of travelers, such as luxury travelers, adventure seekers, or eco-tourists. Analyze their value propositions and potential challenges in niche markets.

6. Partnerships and Acquisitions: Investigate the strategic partnerships and acquisitions made by leading travel aggregators to expand their service offerings, global reach, or technological capabilities.

7. Mobile and Digital Transformation: Focus on the mobile-first approach and digital transformation strategies of travel aggregators to adapt to the increasing preference for mobile bookings and virtual experiences.

8. Customer Experience: Conduct in-depth customer satisfaction surveys and user experience analyses to understand travelers' pain points, preferences, and expectations. Identify areas for improvement in the booking process and post-booking support.
9. Data Security and Privacy Compliance: Evaluate the data security measures and privacy compliance of travel

aggregators in light of evolving data protection regulations.

10. Global Market Analysis: Assess how leading travel aggregators are tailoring their services to cater to the needs of specific regions or countries. Compare regional variations in service offerings, partnerships, and pricing strategies.

11. Voice Search and Virtual Assistants: Investigate the adoption of voice search technology and virtual assistants in travel aggregators to cater to voice-activated searches and bookings.

12. Dynamic Pricing Strategies: Analyze the dynamic pricing algorithms employed by travel aggregators and their impact on user behavior and overall profitability.

13. Reviews and User-Generated Content: Analyze the role of user reviews and user-generated content in shaping the reputation and credibility of travel aggregators. Investigate strategies to manage and leverage reviews effectively.

14. Artificial Intelligence in Customer Support: Examine the implementation of AI-powered chatbots and virtual assistants in enhancing customer support efficiency and responsiveness.

15. Travel Aggregator Ecosystem: Study the evolution of travel aggregator ecosystems that encompass additional services beyond booking, such as travel guides, travel insurance, and local experiences.

By focusing on these future aspects, a leading competitive analysis of travel aggregators can provide valuable insights to

industry stakeholders, businesses, and consumers, contributing to informed decision-making and the continued growth and innovation in the travel industry.