Question 1

Question 1. (A)

Memory

We first get an insight into the data by looking at our base model including all the features, looking at the corelation matrix, OOS R^2, and identifying which features are significant, highly corelated, etc.

```
library(tidyverse)
library(dplyr)
train <- read.csv("laptop_train.csv")</pre>
test <- read.csv("laptop_test.csv")</pre>
train$Company <- factor(train$Company)</pre>
train$TypeName <- factor(train$TypeName)</pre>
               <- factor(train$GPU)
train $GPU
# These should stay numeric
num_vars <- c("Screen", "Memory", "Weight", "Rating", "Price")</pre>
train[num vars] <- lapply(train[num vars], as.numeric)</pre>
# correlation matrix
cor(train[, num_vars], use = "complete.obs")
##
               Screen
                          Memory
                                                                Price
                                       Weight
                                                   Rating
## Screen 1.00000000 0.09940796 0.81150314 -0.03097351 -0.1306660
## Memory 0.09940796 1.00000000 0.29239722 0.02431015 0.7224164
## Weight 0.81150314 0.29239722 1.00000000 -0.01924711 0.1167789
## Rating -0.03097351 0.02431015 -0.01924711 1.00000000 -0.0290045
## Price -0.13066597 0.72241635 0.11677891 -0.02900450 1.0000000
# Base Model
model1 <- lm(Price ~ InventoryID + Screen + Memory + Weight + Rating + Company + TypeName + GPU, data =
summary(model1)
##
## Call:
## lm(formula = Price ~ InventoryID + Screen + Memory + Weight +
       Rating + Company + TypeName + GPU, data = train)
##
##
## Residuals:
                1Q Median
                                 3Q
##
       Min
                                        Max
## -975.88 -188.34 -35.98 161.98 1523.80
##
## Coefficients:
##
                       Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     1421.95846 289.06648 4.919 1.10e-06 ***
## InventoryID
                        0.06703
                                   0.08057
                                              0.832 0.40572
## Screen
                     -120.38632 21.81619 -5.518 4.94e-08 ***
```

4.40165 19.822 < 2e-16 ***

87.25133

```
270.53619 49.45684 5.470 6.41e-08 ***
## Weight
                -11.66999 4.61720 -2.528 0.01172 * 77.66116 44.30153 1.753 0.08007 .
## Rating
## CompanyDell
## CompanyHP
                 147.04460 51.77867 2.840 0.00465 **
                  -1.75199 61.33453 -0.029 0.97722
## CompanyLenovo
## TypeNameNotebook -81.93259 59.12440 -1.386 0.16629
## TypeNameUltrabook 405.48355 76.00576 5.335 1.32e-07 ***
                  164.06650 39.70629 4.132 4.06e-05 ***
## GPUIntel
## GPUNvidia
                 217.76478
                           46.46989 4.686 3.39e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 337.7 on 652 degrees of freedom
## Multiple R-squared: 0.6601, Adjusted R-squared: 0.6538
## F-statistic: 105.5 on 12 and 652 DF, p-value: < 2.2e-16
library(olsrr)
ols_step_backward_p(model1, p_val = 0.05, progress = TRUE)
## Backward Elimination Method
##
## Candidate Terms:
##
## 1. InventoryID
## 2. Screen
## 3. Memory
## 4. Weight
## 5. Rating
## 6. Company
## 7. TypeName
## 8. GPU
##
## Variables Removed:
## => InventoryID
##
## No more variables to be removed.
##
##
##
                           Stepwise Summary
## -----
                   AIC
                                SBC SBIC
## Step Variable
                                                    R2
                                                            Adj. R2
## -----
## 0
       Full Model 9645.396 9708.393 7750.566 0.66009
                                                            0.65383
       InventoryID 9644.102 9702.599 7749.215 0.65973 0.65399
##
## Final Model Output
##
##
                        Model Summary
```

```
## R
                              0.812
                                           RMSE
                                                                   334.527
                                           MSE
## R-Squared
                              0.660
                                                               111908.165
## Adj. R-Squared
                              0.654
                                           Coef. Var
                                                                   32.882
## Pred R-Squared
                              0.644
                                           AIC
                                                                  9644.102
##
                            247.405
                                           SBC
                                                                  9702.599
##
   RMSE: Root Mean Square Error
##
   MSE: Mean Square Error
##
    MAE: Mean Absolute Error
##
    AIC: Akaike Information Criteria
    SBC: Schwarz Bayesian Criteria
##
##
                                        ANOVA
##
                         Sum of
##
                        Squares
                                         DF
                                                Mean Square
                                                                              Sig.
##
## Regression
                 144284374.791
                                         11
                                               13116761.345
                                                                115.095
                                                                            0.0000
## Residual
                  74418929.460
                                        653
                                                 113964.670
## Total
                  218703304.251
                                        664
##
##
##
                                             Parameter Estimates
##
##
               model
                             Beta
                                      Std. Error
                                                     Std. Beta
                                                                                          lower
                                                                                                       upper
##
                                                                             0.000
                                                                                                    2000.984
         (Intercept)
                         1434.247
                                         288.621
                                                                   4.969
                                                                                        867.510
                                                                  -5.547
##
              Screen
                         -120.932
                                          21.801
                                                        -0.249
                                                                             0.000
                                                                                       -163.741
                                                                                                     -78.123
##
                                           4.398
                                                         0.574
                                                                             0.000
                                                                                         78.736
              Memory
                           87.373
                                                                  19.866
                                                                                                      96.009
              Weight
##
                          271.099
                                          49.441
                                                         0.287
                                                                   5.483
                                                                             0.000
                                                                                        174.017
                                                                                                     368.180
##
              Rating
                          -11.821
                                           4.613
                                                        -0.059
                                                                   -2.563
                                                                             0.011
                                                                                        -20.878
                                                                                                      -2.763
##
         CompanyDell
                           86.725
                                          42.931
                                                         0.069
                                                                   2.020
                                                                             0.044
                                                                                          2.426
                                                                                                     171.025
##
           CompanyHP
                          170.395
                                          43.502
                                                         0.131
                                                                   3.917
                                                                             0.000
                                                                                         84.974
                                                                                                     255.816
##
       CompanyLenovo
                                                                                        -47.396
                           35.328
                                          42.129
                                                         0.028
                                                                   0.839
                                                                             0.402
                                                                                                     118.052
##
    TypeNameNotebook
                          -76.295
                                          58.721
                                                        -0.061
                                                                   -1.299
                                                                             0.194
                                                                                       -191.600
                                                                                                      39.009
   {\tt TypeNameUltrabook}
##
                          416.394
                                          74.848
                                                         0.265
                                                                   5.563
                                                                             0.000
                                                                                        269.421
                                                                                                     563.366
##
            GPUIntel
                          165.430
                                          39.663
                                                         0.144
                                                                   4.171
                                                                             0.000
                                                                                         87.547
                                                                                                     243.312
##
           GPUNvidia
                          218.139
                                          46.457
                                                         0.173
                                                                   4.696
                                                                             0.000
                                                                                        126.916
                                                                                                     309.361
# out-of-sample R^z for base model
pred_test <- predict(model1, newdata = test)</pre>
```

[1] 0.5506981

R2_out

R2 out <- 1 - sse/sst

sse <- sum((test\$Price - pred_test)^2)</pre>

sst <- sum((test\$Price - mean(test\$Price))^2)</pre>

Looking at the correlation matrix, I observed that Screen and Weight are highly correlated (0.81). This high collinearity inflates variances of coefficient estimates and makes interpretation unstable. Indeed, in the full regression output, both Screen and Weight appeared significant, but their strong correlation makes it difficult to separate their individual contributions. To avoid redundancy and multicollinearity, I decided to drop Weight and retain Screen, which has a closer correlation to our dependent variable (price), low p-value (statistically significant), and which is more directly

interpretable as a feature consumers see when buying laptops. Next, I examined the coefficient for InventoryID. This variable is simply an internal stock identifier and has no managerial meaning for pricing. Its coefficient was very small (0.067), with a p-value of 0.406, confirming it was not statistically significant. Including InventoryID risks overfitting without adding explanatory value. Therefore, I chose to exclude InventoryID from the second model.

```
# 2nd Model to compare with
model2 <- lm(Price ~ Screen + Memory + Rating + Company + TypeName + GPU, data = train)
summary(model2)
##
## Call:
##
   lm(formula = Price ~ Screen + Memory + Rating + Company + TypeName +
##
       GPU, data = train)
##
## Residuals:
##
        Min
                   1Q
                        Median
                                     30
                                              Max
                        -36.05
##
   -1040.73 -194.38
                                 166.39
                                         1559.87
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      823.027
                                  272.079
                                            3.025 0.00258 **
## Screen
                       -36.598
                                   15.791
                                           -2.318
                                                    0.02077 *
## Memory
                        90.206
                                    4.464
                                           20.208
                                                   < 2e-16 ***
## Rating
                       -12.815
                                    4.710
                                            -2.721
                                                    0.00669 **
## CompanyDell
                                   43.294
                                             2.885 0.00404 **
                       124.905
## CompanyHP
                       175.313
                                   44.449
                                            3.944 8.87e-05 ***
## CompanyLenovo
                        60.894
                                   42.790
                                            1.423 0.15519
## TypeNameNotebook
                      -234.455
                                   52.273
                                            -4.485 8.60e-06 ***
## TypeNameUltrabook
                      203.684
                                            3.114 0.00193 **
                                   65.418
## GPUIntel
                                   40.534
                                             4.037 6.05e-05 ***
                       163.638
## GPUNvidia
                       227.598
                                   47.445
                                             4.797 2.00e-06 ***
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Residual standard error: 345 on 654 degrees of freedom
## Multiple R-squared: 0.6441, Adjusted R-squared: 0.6386
## F-statistic: 118.3 on 10 and 654 DF, p-value: < 2.2e-16
# out-of-sample R^2 for model2
pred test <- predict(model2, newdata = test)</pre>
sse <- sum((test$Price - pred_test)^2)</pre>
sst <- sum((test$Price - mean(test$Price))^2)</pre>
R2 out <- 1 - sse/sst
R2_out
```

[1] 0.5216836

Here we notice that our OOS R² value and Multiple R-squared values have dropped. Although removing InventoryID and Weight reduces the OOS R² of our model (from 0.5506981 to 0.5216836), InventoryID was removed for the above mentioned reasons as it was not significant and also has no managerial insight or impact on the model. However, removing Weight was a tradeoff between predictive power and interpretability given that it is highly corelated with Screen. If our emphasis was purely on predictive power, one could make a case to include it in the model.

```
# 3rd Model to compare with
model3 <- lm(Price ~ Screen + Memory + Company + TypeName + GPU, data = train)
summary(model3)
##
## Call:
  lm(formula = Price ~ Screen + Memory + Company + TypeName + GPU,
##
       data = train)
##
##
  Residuals:
                       Median
                                     30
##
        Min
                  1Q
                                             Max
##
  -1094.55
            -205.66
                       -29.65
                                 159.11
                                         1543.68
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
                                  270.578
                                            2.649 0.00826 **
## (Intercept)
                      716.852
## Screen
                      -34.580
                                   15.850
                                           -2.182 0.02949 *
## Memory
                       90.349
                                    4.485
                                           20.144
                                                  < 2e-16 ***
## CompanyDell
                      127.121
                                   43.497
                                            2.923 0.00359 **
                                   44.660
## CompanyHP
                      177.134
                                            3.966 8.11e-05 ***
## CompanyLenovo
                       64.252
                                   42.981
                                            1.495 0.13542
## TypeNameNotebook
                     -228.566
                                   52.483
                                           -4.355 1.54e-05 ***
## TypeNameUltrabook
                      209.510
                                   65.702
                                            3.189 0.00150 **
## GPUIntel
                      162.281
                                   40.728
                                            3.985 7.52e-05 ***
## GPUNvidia
                      223.443
                                   47.652
                                            4.689 3.34e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 346.7 on 655 degrees of freedom
## Multiple R-squared:
                         0.64, Adjusted R-squared: 0.6351
## F-statistic: 129.4 on 9 and 655 DF, p-value: < 2.2e-16
# out-of-sample R^2 for model3
pred_test <- predict(model3, newdata = test)</pre>
sse <- sum((test$Price - pred_test)^2)</pre>
sst <- sum((test$Price - mean(test$Price))^2)</pre>
R2_out <- 1 - sse/sst
R2 out
```

[1] 0.5225497

Here I noticed that in the 3rd model, removing rating improves our OOS R^2 but worsens our Multiple R-squared. But I still chose to include it as it remains statistically significant in our model and also provides managerial impact and is intuitively a factor that consumers consider when thinking about price.

After considering the models, I decided to go ahead with Model2 (i.e dropping InventoryID and Weight, but not dropping Rating) as this configuration provides much more interpretability at a slightly low prediction power. It's important to know the requirements of our client so we can decide the tradeoff between predictive power and explainability/managerial sense.

```
model2 <- lm(Price ~ Screen + Memory + Rating + Company + TypeName + GPU, data = train)
summary(model2)
##
## Call:</pre>
```

```
## lm(formula = Price ~ Screen + Memory + Rating + Company + TypeName +
##
       GPU, data = train)
##
## Residuals:
##
       Min
                  1Q
                       Median
                                    3Q
                                             Max
  -1040.73 -194.38
                       -36.05
                                166.39
                                        1559.87
##
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      823.027
                                 272.079
                                            3.025
                                                  0.00258 **
## Screen
                      -36.598
                                  15.791
                                          -2.318
                                                   0.02077 *
                                   4.464
                                          20.208
                                                  < 2e-16 ***
## Memory
                       90.206
## Rating
                      -12.815
                                   4.710
                                          -2.721 0.00669 **
                                  43.294
## CompanyDell
                      124.905
                                           2.885 0.00404 **
## CompanyHP
                                  44.449
                                           3.944 8.87e-05 ***
                      175.313
## CompanyLenovo
                       60.894
                                  42.790
                                            1.423 0.15519
## TypeNameNotebook
                     -234.455
                                  52.273
                                           -4.485 8.60e-06 ***
## TypeNameUltrabook
                      203.684
                                  65.418
                                           3.114 0.00193 **
## GPUIntel
                                  40.534
                                           4.037 6.05e-05 ***
                      163.638
## GPUNvidia
                      227.598
                                  47.445
                                           4.797 2.00e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 345 on 654 degrees of freedom
## Multiple R-squared: 0.6441, Adjusted R-squared: 0.6386
## F-statistic: 118.3 on 10 and 654 DF, p-value: < 2.2e-16
```

In the final model, the effects of Screen, Memory, Company, Rating, Ultrabook type, and GPU are managerially sensible, as they align with expectations that screen size, RAM, premium designs, brand value, GPUs have a strong impact on laptop prices. However, the negative effect of Screen size and Rating seems to be conterintuitive. So it is imperative to investigate those features further in depth and look carefully at the feature data provided. But the other variables included do follow expectations based on their estimates and their impact on price.

(C)

Based on the model, HP has the highest effect on laptop price adding 175.313 more than Asus holding other factors constant, commanding the largest premium over the other brands. Even though Lenovo's coefficients are the lowest among the listed coefficients, one can argue that Asus has the smallest effect, since it is the baseline and all other manufacturers have higher estimated coefficients. While Lenovo's effect is positive (60.894), it is not statistically significant, which suggests Lenovo laptops are priced similarly to Asus on average.

(D)

```
pred_test <- predict(model2, newdata = test)
sse <- sum((test$Price - pred_test)^2)
sst <- sum((test$Price - mean(test$Price))^2)
R2_out <- 1 - sse/sst
R2_out # out-of-sample R2</pre>
```

[1] 0.5216836

Interpretation: This means that when predicting laptop prices on unseen test data, the model explains about 52.16836% of the variation in prices compared to simply predicting the mean price for all laptops.

Formally, out-of-sample R^2 is defined as $R^2 = 1$ - (SSE/SST), where SSE is the sum of squared prediction errors on the test set and SST is the total sum of squared deviations of the test set prices from their mean. An out-of-sample R^2 of 0.5216836 indicates that the model explains 52.16836% of the variation in laptop prices in the test data, compared to a baseline model that always predicts the average price.

(E)

```
newlap <- data.frame(</pre>
  InventoryID = 950,
  Screen = 15.6,
  Memory = 6,
  Weight = 3,
  Rating = 8,
  Company = factor("Asus", levels = levels(train$Company)),
  TypeName = factor("Ultrabook", levels = levels(train$TypeName)),
  GPU = factor("Intel", levels = levels(train$GPU))
# Prediction with prediction interval (includes error variance)
pred <- predict(model2, newdata = newlap, interval = "prediction", level = 0.95)</pre>
pred
##
          fit
                    lwr
                              upr
## 1 1058.133 371.3338 1744.931
p <- predict(model2, newdata = newlap, se.fit = TRUE)</pre>
sigma2 <- summary(model2)$sigma^2</pre>
se_pred <- sqrt(p$se.fit^2 + sigma2)</pre>
df <- model2$df.residual</pre>
t_stat <- (1100 - p$fit) / se_pred
prob_gt_1100 \leftarrow 1 - pt(t_stat, df = df)
prob_gt_1100
##
## 0.4523782
```

For this laptop, the model predicts an average price of 1,058.133 euros, with a 95% prediction interval ranging from 371.3338 euros to 1,744.931 euros. The probability that the actual price exceeds epsilon1,100 is 45.23782%. This calculation is based on the assumptions that regression errors are normally distributed (so the t-distribution approximation for the probability is valid), homoscedastic, and independent, and that the model is correctly specified.

(F)

```
model_mem_gpu <- lm(Price ~ Screen + Memory + Rating + TypeName + Company +
                      GPU + Memory:GPU, data = train)
summary(model_mem_gpu)
##
## Call:
## lm(formula = Price ~ Screen + Memory + Rating + TypeName + Company +
##
       GPU + Memory:GPU, data = train)
##
## Residuals:
##
       Min
                  1Q
                     Median
                                    3Q
                                            Max
## -1086.71 -194.71 -30.79
                              158.38 1569.31
```

```
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     1044.932
                                 277.494
                                           3.766 0.000181 ***
## Screen
                      -38.107
                                  15.765
                                          -2.417 0.015915 *
## Memory
                                   9.964
                                           6.046 2.5e-09 ***
                       60.243
## Rating
                                   4.675 -2.792 0.005384 **
                      -13.055
## TypeNameNotebook -211.650
                                  54.205 -3.905 0.000104 ***
## TypeNameUltrabook 213.135
                                  69.884
                                           3.050 0.002382 **
## CompanyDell
                      121.588
                                  42.982
                                           2.829 0.004816 **
## CompanyHP
                      165.627
                                  44.206
                                           3.747 0.000195 ***
## CompanyLenovo
                                  42.503
                       61.037
                                           1.436 0.151466
## GPUIntel
                      -70.059
                                  90.786 -0.772 0.440573
## GPUNvidia
                                 101.655 -0.777 0.437557
                      -78.966
## Memory:GPUIntel
                       32.854
                                  11.941
                                           2.751 0.006102 **
## Memory:GPUNvidia
                       39.956
                                  11.632
                                           3.435 0.000631 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 342.4 on 652 degrees of freedom
## Multiple R-squared: 0.6505, Adjusted R-squared: 0.6441
## F-statistic: 101.1 on 12 and 652 DF, p-value: < 2.2e-16
pred_test <- predict(model_mem_gpu, newdata = test)</pre>
sse <- sum((test$Price - pred_test)^2)</pre>
sst <- sum((test$Price - mean(test$Price))^2)</pre>
R2 out <- 1 - sse/sst
R2 out # out-of-sample R^2
```

[1] 0.5180113

The interaction terms show that the effect of Memory depends on the GPU type installed. For AMD laptops, each extra unit of memory adds about 60.243 euros to price. For Intel and Nvidia laptops, the memory premium is much higher, about 93.097 euros and 100.199 euros per memory unit, respectively. This suggests that additional RAM is valued more when paired with stronger GPUs. Compared to the model in part (a), this specification highlights brand-technology complementarities, and shows that consumers value memory more when paired with GPUs, though overall model fit (adjusted R^2) is slightly lower. When I added the Memory \times GPU interaction, the adjusted R^2 increased slightly (0.639 to 0.644), but the out-of-sample R^2 decreased marginally (0.522 to 0.518) which suggests no predictive gain, but the model provides richer interpretation: the price premium for additional RAM depends on GPU type.

(G)

```
train$Company <- factor(train$Company, levels = c("Asus","Dell","HP","Lenovo"))
train$TypeName <- factor(train$TypeName, levels = c("Gaming","Notebook","Ultrabook"))
train$GPU <- factor(train$GPU, levels = c("AMD","Intel","Nvidia"))

# Model with GPU × Company interaction
model_gpu_company <- lm(
    Price ~ Screen + Memory + Rating + TypeName + GPU + Company + GPU:Company,
    data = train
)
summary(model_gpu_company)</pre>
```

##

```
## Call:
## lm(formula = Price ~ Screen + Memory + Rating + TypeName + GPU +
##
       Company + GPU:Company, data = train)
##
##
  Residuals:
##
                1Q
                    Median
                                 3Q
       Min
                                         Max
##
   -1162.7
            -201.0
                      -16.2
                              176.6
                                     1515.5
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                            1101.353
                                         293.294
                                                   3.755 0.000189 ***
## Screen
                             -36.089
                                          15.640
                                                  -2.307 0.021343 *
## Memory
                              88.693
                                           4.388
                                                  20.212 < 2e-16 ***
## Rating
                             -12.318
                                           4.623
                                                  -2.665 0.007901 **
## TypeNameNotebook
                            -163.473
                                          53.046
                                                  -3.082 0.002145 **
## TypeNameUltrabook
                             295.321
                                          66.385
                                                   4.449 1.02e-05 ***
## GPUIntel
                            -270.926
                                         141.486
                                                  -1.915 0.055950
## GPUNvidia
                             -56.560
                                         135.229
                                                  -0.418 0.675900
## CompanyDell
                            -253.432
                                         138.346
                                                  -1.832 0.067429
## CompanyHP
                            -186.109
                                         143.655
                                                  -1.296 0.195600
## CompanyLenovo
                            -297.136
                                         151.692
                                                  -1.959 0.050563
## GPUIntel:CompanyDell
                                         151.783
                             394.962
                                                   2.602 0.009476 **
## GPUNvidia:CompanyDell
                             517.452
                                         153.830
                                                   3.364 0.000814 ***
## GPUIntel:CompanyHP
                             472.646
                                         155.538
                                                   3.039 0.002471 **
## GPUNvidia:CompanyHP
                             178.070
                                         162.639
                                                   1.095 0.273978
## GPUIntel:CompanyLenovo
                             490.746
                                         163.354
                                                   3.004 0.002766 **
## GPUNvidia:CompanyLenovo
                                         162.478
                             242.211
                                                   1.491 0.136519
## --
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 337.5 on 648 degrees of freedom
## Multiple R-squared: 0.6625, Adjusted R-squared: 0.6541
## F-statistic: 79.49 on 16 and 648 DF, p-value: < 2.2e-16
pred_test <- predict(model_gpu_company, newdata = test)</pre>
sse <- sum((test$Price - pred_test)^2)</pre>
sst <- sum((test$Price - mean(test$Price))^2)</pre>
R2_out <- 1 - sse/sst
R2_out # out-of-sample R^2
```

[1] 0.5331728

The GPU * Company interaction terms show that the price impact of GPUs varies by manufacturer. For Asus (baseline), Intel and Nvidia GPUs do not add value, but for Dell, HP, and Lenovo, Intel GPUs command strong positive premiums of about 394-491 euros. Nvidia GPUs also add large premiums at Dell but not at HP or Lenovo. Compared to the model in part (a), this specification provides richer insight into brand-specific GPU pricing and slightly improves both adjusted R^2 (0.639 to 0.654) and out-of-sample R^2 (0.522 to 0.533).

Problem 2

Hindy Rossignol, Riya Parikh, Mrugank Pednekar, Ioannis Panagiotopoulos 2025-09-11

R setup

```
library(readr)
library(dplyr)
##
## Attaching package: 'dplyr'
## The following objects are masked from 'package:stats':
##
##
       filter, lag
## The following objects are masked from 'package:base':
##
##
       intersect, setdiff, setequal, union
library(fitdistrplus)
## Loading required package: MASS
##
## Attaching package: 'MASS'
## The following object is masked from 'package:dplyr':
##
       select
##
## Loading required package: survival
```

Problem 2

Part a

```
# loading df
df_insurance <- read_csv("/Users/riyaparikh_computeracct/Downloads/MIT/15.072_AdvancedAn
alyticsEdge/deliverable1-analyticsedge-mit/Data/insurance.csv", show_col_types = FALSE)</pre>
```

Part b

```
mean_charges = mean(df_insurance$charges)
sd_charges = sd(df_insurance$charges)
```

Mean = 13270.42, SD = 12110.01

Part c

```
probability_between_values = pnorm(14000, mean_charges, sd_charges) - pnorm(8000, mean_c
harges, sd_charges)
```

The probability of being between \$8000 and \$14000 based on the Normal distribution is 0.19.

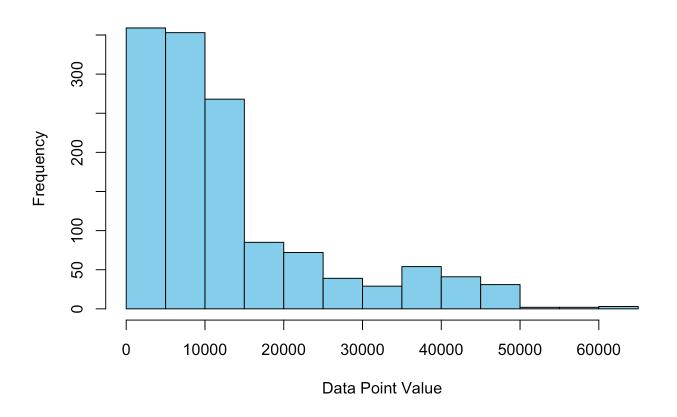
Part d

```
count_in_range <- sum(df_insurance$charges >= 8000 & df_insurance$charges <= 14000)
total_vals = length(df_insurance$charges)
true_prop_between_values = count_in_range/total_vals
median(df_insurance$charges)</pre>
```

```
## [1] 9382.033
```

hist(df_insurance\$charges, main = "Histogram of Charges Data Points", xlab = "Data Point
Value", col = "skyblue")

Histogram of Charges Data Points



```
# to see overlapping stats plots - ours vs normal model
# calculate values for comparison
count_in_range <- sum(df_insurance$charges >= 8000 & df_insurance$charges <= 14000)
total_vals <- length(df_insurance$charges)
true_prop_between_values <- count_in_range / total_vals
print(true_prop_between_values)</pre>
```

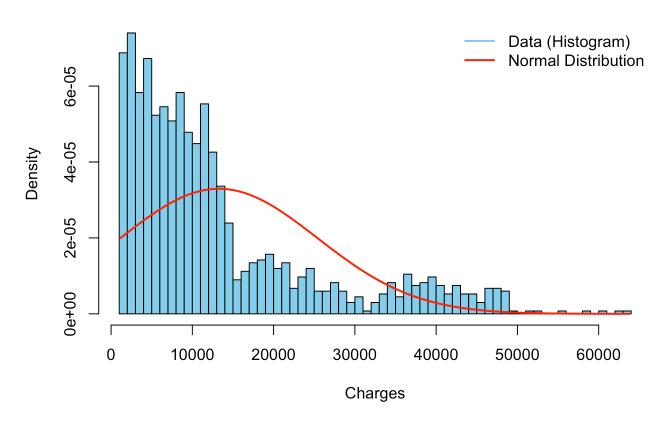
[1] **0.**2825112

median(df_insurance\$charges)

[1] 9382.033

```
# histogram of charges (empirical distribution)
hist(df insurance$charges,
     breaks = 50,
                                   # more detail
     freq = FALSE,
                                  # scale histogram to density
     main = "Skewed Charges vs Normal Model",
     xlab = "Charges",
     col = "skyblue")
# overlay fitted normal distribution curve
x_vals <- seq(min(df_insurance$charges), max(df_insurance$charges), length.out = 1000)</pre>
y_norm <- dnorm(x_vals, mean = mean_charges, sd = sd_charges)</pre>
lines(x_vals, y_norm, col = "red", lwd = 2)
# add legend
legend("topright", legend = c("Data (Histogram)", "Normal Distribution"),
       col = c("skyblue", "red"), lwd = 2, bty = "n")
```

Skewed Charges vs Normal Model



Actual proportion of charges between \$8000 and \$14000 is 0.28. This is not the same as the probability we got when assuming the charges follow a Normal distribution in part c. Our initial assumption is that the charges do not follow a Normal distribution. The histogram we plotted of charges data points shows that the distribution is right skewed towards higher charges. We also see that the median charge is lower than the mean charge (\$9382.033 vs \$13270.42).

Part e

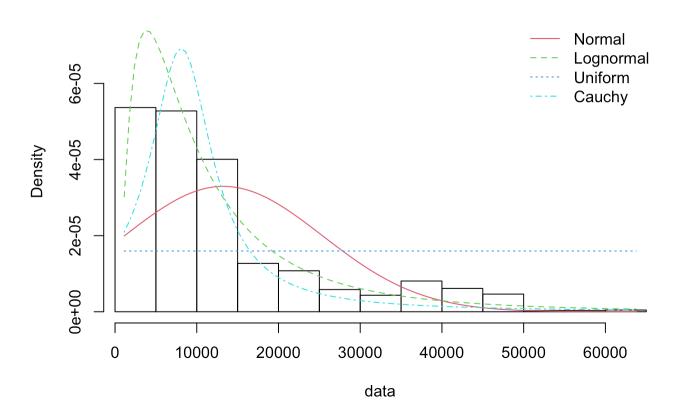
```
fit_norm <- fitdist(df_insurance$charges, "norm")
fit_lognorm <- fitdist(df_insurance$charges, "lnorm")
fit_unif <- fitdist(df_insurance$charges, "unif")
fit_cauchy <- fitdist(df_insurance$charges, "cauchy")
gofstat(list(fit_norm, fit_lognorm, fit_unif, fit_cauchy))</pre>
```

```
## Goodness-of-fit statistics
##
                                1-mle-norm 2-mle-lnorm 3-mle-unif 4-mle-cauchy
## Kolmogorov-Smirnov statistic
                                  0.188462
                                              0.0365844
                                                          0.5147556
                                                                        0.185312
## Cramer-von Mises statistic
                                 14.829729
                                              0.3973136 155.5524079
                                                                        9.501239
## Anderson-Darling statistic
                                 85.138872
                                             3.9424972
                                                                Inf
                                                                       65.856208
##
## Goodness-of-fit criteria
##
                                  1-mle-norm 2-mle-lnorm 3-mle-unif 4-mle-cauchy
## Akaike's Information Criterion
                                    28959.26
                                                 27923.58
                                                            29561.21
                                                                         28716.76
## Bayesian Information Criterion
                                                            29571.61
                                                                         28727.16
                                    28969.66
                                                 27933.98
```

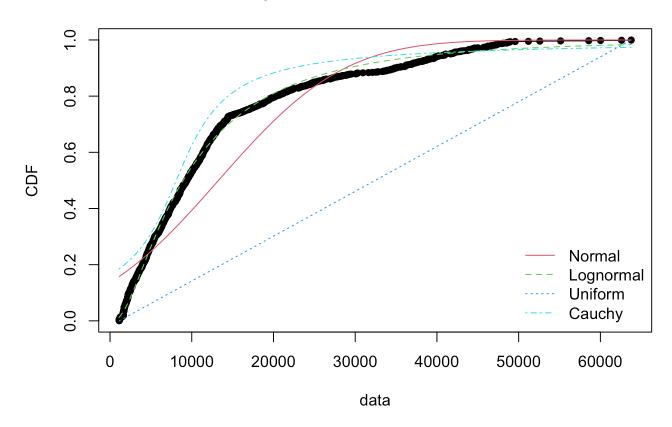
```
plot.legend <- c("Normal", "Lognormal", "Uniform", "Cauchy")

denscomp(list(fit_norm, fit_lognorm, fit_unif, fit_cauchy), legendtext = plot.legend)</pre>
```

Histogram and theoretical densities

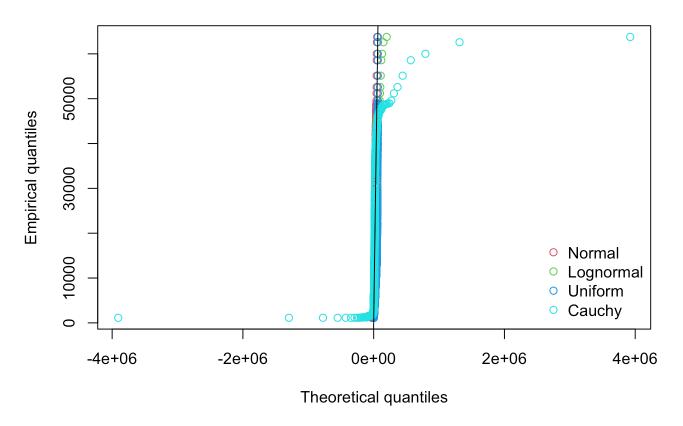


Empirical and theoretical CDFs



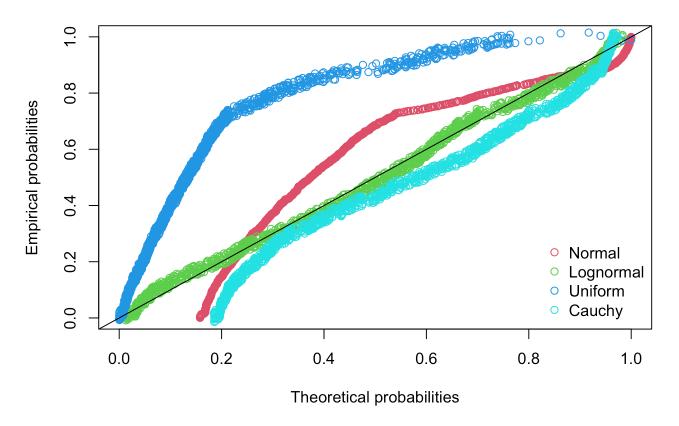
qqcomp(list(fit_norm, fit_lognorm, fit_unif, fit_cauchy), legendtext = plot.legend)

Q-Q plot



ppcomp(list(fit_norm, fit_lognorm, fit_unif, fit_cauchy), legendtext = plot.legend)

P-P plot



```
quantile(df_insurance$charges, probs = c(0.25, 0.5, 0.75))
```

```
## 25% 50% 75%
## 4740.287 9382.033 16639.913
```

```
qlnorm(c(0.25, 0.5, 0.75),
    meanlog = fit_lognorm$estimate["meanlog"],
    sdlog = fit_lognorm$estimate["sdlog"])
```

```
## [1] 4811.090 8943.289 16624.595
```

Based on both statistical metrics and visual diagnostics, the lognormal distribution is the best fit for the insurance charges data. It consistently outperforms alternatives across goodness-of-fit statistics, with a notably lower KS statistic indicating a closer match between empirical and theoretical distributions. The quantile comparison confirms that lognormal quantiles align tightly with the actual data, especially in the right tail.

To support this conclusion, we examine four key plots:

Histogram with Density Curves: The histogram reveals a pronounced right skew in the data. Among the
overlaid theoretical curves, the lognormal density (green dashed line) hugs the histogram most closely,
especially in the peak and tail regions. The Normal and uniform curves fail to capture the asymmetry, while
the Cauchy curve overestimates the tail.

- Empirical vs. Theoretical CDFs: The lognormal CDF tracks the empirical CDF almost perfectly across the entire range. The Normal CDF diverges in the upper tail, underestimating high charges. Uniform and Cauchy distributions show poor alignment, with noticeable deviations throughout.
- Q-Q Plot: The lognormal quantiles (green triangles) lie closest to the diagonal, indicating strong agreement
 with the empirical quantiles. The Normal distribution shows curvature, especially in the tails, while the
 Cauchy and uniform quantiles deviate substantially, suggesting poor fit.
- P-P Plot: Lognormal points cluster tightly around the diagonal, confirming that the predicted probabilities match the observed proportions well. Normal distribution points begin to drift in the upper range, and both uniform and Cauchy show systematic deviations.

Taken together, these plots reinforce the statistical conclusion: the lognormal distribution best captures the shape, spread, and tail behavior of the insurance charges data. It accommodates the skewness and heavy upper tail, which the normal distribution fails to model adequately.

Part f

```
mod <- lm(charges ~ age + factor(sex) + bmi + children + factor(smoker) + factor(regio
n) , data = df_insurance)
summary_mod = summary(mod)
summary_mod</pre>
```

```
##
## Call:
## lm(formula = charges ~ age + factor(sex) + bmi + children + factor(smoker) +
##
       factor(region), data = df_insurance)
##
## Residuals:
##
        Min
                  10
                       Median
                                    30
                                            Max
## -11304.9 -2848.1
                       -982.1
                                1393.9 29992.8
##
## Coefficients:
##
                           Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                           -11938.5
                                         987.8 -12.086 < 2e-16 ***
                              256.9
                                          11.9 21.587 < 2e-16 ***
## age
## factor(sex)male
                             -131.3
                                         332.9 -0.394 0.693348
## bmi
                              339.2
                                          28.6 11.860 < 2e-16 ***
## children
                              475.5
                                         137.8
                                               3.451 0.000577 ***
## factor(smoker)yes
                            23848.5
                                         413.1 57.723 < 2e-16 ***
## factor(region)northwest
                            -353.0
                                         476.3 -0.741 0.458769
## factor(region)southeast -1035.0
                                         478.7 -2.162 0.030782 *
## factor(region)southwest
                             -960.0
                                         477.9 -2.009 0.044765 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 6062 on 1329 degrees of freedom
## Multiple R-squared: 0.7509, Adjusted R-squared: 0.7494
## F-statistic: 500.8 on 8 and 1329 DF, p-value: < 2.2e-16
```

Part g

It is important to note that for the following interpretations, the change per unit that is being described only holds true if all other factors are held constant.

Age: for every increase of 1 yr in age, the charges are predicted to increase by \$256.9, holding other variables constant. this variable is statistically significant as the pvalue is <0.05 at 2e-16.

Factor(sex)male: being a male, the charges are predicted to be lower by \$131.3 compared to their equivalent female counterparts, holding other variables constant. this variable is not statistically significant as the pvalue is >0.05 at 0.693348.

BMI: for every increase of 1 unit in bmi, the charges are predicted to increase by \$339.2, holding other variables constant. this variable is statistically significant as the pvalue is <0.05 at 2e-16.

Children: for every additional child the customer has, the charges are predicted to increase by \$475.5, holding other variables constant. this variable is statistically significant as the pvalue is <0.05 at 0.000577.

Factor(smoker)yes: being a smoker, the charges are predicted to be higher by \$23848.5 compared to their nonsmoking counterparts, holding other variables constant. this variable is statistically significant as the pvalue is <0.05 at 2e-16.

Factor(region)northwest: if a customer lives in the northwest, their charges are predicted to be lower by \$353.0 holding all other variables constant. this variable is not statistically significant as the pvalue is <0.05 at 0.458769.

Factor(region)southeast: if a customer lives in the southeast, their charges are predicted to be lower by \$1035.0 holding all other variables constant. this variable is statistically significant as the pvalue is <0.05 at 0.030782.

Factor(region)southwest: if a customer lives in the southwest, their charges are predicted to be lower by \$960.0 holding all other variables constant. this variable is statistically significant as the pvalue is <0.05 at 0.044765.

Part h

```
mod2 <- lm(charges ~ factor(sex) + bmi + children + factor(smoker) + factor(region) , d
ata = df_insurance)
summary_mod2 = summary(mod2)
summary_mod2</pre>
```

```
##
## Call:
## lm(formula = charges \sim factor(sex) + bmi + children + factor(smoker) +
       factor(region), data = df_insurance)
##
##
## Residuals:
##
     Min
              10 Median
                            30
                                  Max
## -15013 -4646
                   -945
                          3652
                               32122
##
## Coefficients:
                           Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                            -3953.0
                                        1064.1 -3.715 0.000212 ***
## factor(sex)male
                             -310.9
                                         386.7 -0.804 0.421590
                                          33.0 12.464 < 2e-16 ***
## bmi
                              411.3
## children
                              597.5
                                                 3.735 0.000196 ***
                                         160.0
## factor(smoker)yes
                            23658.9
                                         479.9 49.303 < 2e-16 ***
## factor(region)northwest
                             -392.4
                                                -0.709 0.478359
                                         553.3
## factor(region)southeast
                            -1410.3
                                         555.7 -2.538 0.011274 *
## factor(region)southwest
                            -1031.9
                                         555.2 -1.859 0.063312 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 7043 on 1330 degrees of freedom
## Multiple R-squared: 0.6636, Adjusted R-squared: 0.6618
## F-statistic: 374.8 on 7 and 1330 DF, p-value: < 2.2e-16
```

The first model had an r^2 of .751 meaning that 75.1% of the variation in charges is accounted for by the model built on all the factors. the adj r^2 is .749. The second model (built without age) has an r^2 of .664 meaning that 66.4% of the variation in charges is accounted for by the model built on all the factors without age. the adj r^2 is .662. When age is not considered as an independent variable, the model is forced to "spread" the influence of age across other variables like BMI, smoking status, and region. Younger individuals are likely to be overcharged: without age, the model can't distinguish between a healthy 25-year-old and a 55-year-old with similar BMI and smoking status. Older individuals are likely to be undercharged: older individuals typically incur higher medical costs, which the model without age can't fully capture.

Part i

I would recommend applying a log transformation to the charges variable, and then redoing the analysis using the transformed variable to assess linear relationships and model assumptions more effectively.

Problem 3

Hindy Rossignol, Riya Parikh, Mrugank Pednekar, Ioannis Panagiotopoulos

2025-09-11

```
library(ggplot2)
library(tidyverse)
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
## v dplyr
           1.1.4
                    v readr
                                   2.1.5
## v forcats 1.0.0
                                   1.5.1
                        v stringr
## v lubridate 1.9.4
                                   3.3.0
                        v tibble
## v purrr
              1.1.0
                        v tidyr
                                   1.3.1
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                    masks stats::lag()
## i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts
\hookrightarrow to become errors
# Load the mtcars dataset
data(mtcars)
# Display basic information about the dataset
head(mtcars)
##
                     mpg cyl disp hp drat
                                             wt qsec vs am gear carb
## Mazda RX4
                    21.0 6 160 110 3.90 2.620 16.46 0 1
## Mazda RX4 Wag
                    21.0
                           6 160 110 3.90 2.875 17.02
## Datsun 710
                    22.8 4 108 93 3.85 2.320 18.61 1 1
                    21.4 6 258 110 3.08 3.215 19.44 1 0
## Hornet 4 Drive
                                                                   1
## Hornet Sportabout 18.7 8 360 175 3.15 3.440 17.02
                                                       0
                                                                    2
## Valiant
                    18.1 6 225 105 2.76 3.460 20.22 1 0
summary(mtcars)
##
                        cyl
                                       disp
        mpg
                                                        hp
         :10.40
                        :4.000
                                  Min. : 71.1
                                                  Min. : 52.0
## Min.
                   Min.
  1st Qu.:15.43
                   1st Qu.:4.000
                                  1st Qu.:120.8
                                                  1st Qu.: 96.5
## Median :19.20
                   Median :6.000
                                                  Median :123.0
                                  Median :196.3
         :20.09
                         :6.188
                                        :230.7
## Mean
                   Mean
                                  Mean
                                                  Mean
                                                       :146.7
## 3rd Qu.:22.80
                   3rd Qu.:8.000
                                  3rd Qu.:326.0
                                                  3rd Qu.:180.0
```

:472.0

qsec

Min. :14.50

1st Qu.:16.89

Median :17.71

Max.

Min.

:335.0

:0.0000

VS

1st Qu.:0.0000

Median :0.0000

##

##

Max.

:33.90

drat

Min. :2.760

1st Qu.:3.080

Median :3.695

Max.

:8.000

wt.

Min. :1.513

1st Qu.:2.581

Median :3.325

Max.

```
:3.597
                 Mean :3.217 Mean :17.85
                                                    :0.4375
## Mean
                                              Mean
   3rd Qu.:3.920
                               3rd Qu.:18.90
##
                 3rd Qu.:3.610
                                              3rd Qu.:1.0000
  Max.
##
        :4.930
                 Max. :5.424
                               Max. :22.90
                                              Max. :1.0000
##
                      gear
                                     carb
        am
                        :3.000
## Min.
        :0.0000
                               Min.
                                       :1.000
                  Min.
                  1st Qu.:3.000
                                1st Qu.:2.000
## 1st Qu.:0.0000
                  Median :4.000
## Median :0.0000
                               Median :2.000
## Mean
        :0.4062
                  Mean :3.688
                                Mean :2.812
## 3rd Qu.:1.0000
                  3rd Qu.:4.000
                                3rd Qu.:4.000
## Max.
        :1.0000
                  Max. :5.000
                                Max. :8.000
```

Sanity Check for our Models

To make sure our models are correct we will use a function to visualize their equation explicity.

```
# This is our function to visualize the equations
eq_print <- function(mod, digits = 4, mult_sign = " * ") {
  b <- coef(mod)
  fmt <- function(x) formatC(x, digits = digits, format = "f")
  parts <- Map(function(name, val) {
    if (name == "(Intercept)") return(fmt(val))
    nm <- gsub(":", mult_sign, name, fixed = TRUE)
    pasteO(ifelse(val >= 0, " + ", " - "), fmt(abs(val)), " ", nm)
}, names(b), b)
  intercept <- parts[[which(names(b) == "(Intercept)")[1]]]
  others <- parts[names(b) != "(Intercept)"]
  pasteO("y_hat = ", intercept, pasteO(others, collapse = ""))
}</pre>
```

Part a) Fit Model 1 and show summary

```
# Model 1: mpg ~ hp + wt + hp*wt
model1 <- lm(mpg ~ hp + wt + hp*wt, data = mtcars)
summary(model1)

##
## Call:
## lm(formula = mpg ~ hp + wt + hp * wt, data = mtcars)</pre>
```

```
##
## Residuals:
               1Q Median
                               3Q
## -3.0632 -1.6491 -0.7362 1.4211 4.5513
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 49.80842
                       3.60516 13.816 5.01e-14 ***
## hp
             -0.12010
                          0.02470 -4.863 4.04e-05 ***
## wt
              -8.21662
                       1.26971 -6.471 5.20e-07 ***
## hp:wt
              0.02785
                          0.00742
                                  3.753 0.000811 ***
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 2.153 on 28 degrees of freedom
## Multiple R-squared: 0.8848, Adjusted R-squared: 0.8724
## F-statistic: 71.66 on 3 and 28 DF, p-value: 2.981e-13

cat(sprintf("Model %d's equation: %s\n", 1, eq_print(model1)))
```

```
## Model 1's equation: y_hat = 49.8084 - 0.1201 \text{ hp} - 8.2166 \text{ wt} + 0.0278 \text{ hp} * \text{wt}
```

Part b) Interpretation of coefficients in Model 1

The interpretation of the coefficients in Model 1:

• hp coefficient (-0.12010): This is the effect of horsepower when weight is equal to zero. While a car cannot realistically weigh zero, this coefficient combines with the interaction term to determine the true effect of hp at different weights. Formally, the marginal effect of horsepower on mpg is:

$$\frac{\partial mpg}{\partial hp} = -0.12010 + 0.02785 \cdot wt$$

This means that for each additional unit of horsepower, mpg decreases by about 0.12 miles per gallon, but this negative effect becomes less severe as weight increases.

• wt coefficient (-8.21662): This is the effect of weight when horsepower is equal to zero. Again, this is not realistic in practice, but together with the interaction term, it determines how the slope changes at different hp levels. Formally, the marginal effect of weight on mpg is:

$$\frac{\partial mpg}{\partial wt} = -8.21662 + 0.02785 \cdot hp$$

This means that for each additional unit of weight (1000 lbs), mpg decreases by about 8.22 miles per gallon, but this negative effect becomes less severe as horsepower increases.

- hp wt interaction coefficient (0.02785): The positive interaction means that the effect of horsepower depends on weight (and vice versa). Specifically:
 - For heavier cars, the negative effect of horsepower on mpg becomes less severe.
 - For more powerful cars, the negative effect of weight on mpg becomes less severe.

In other words, extra horsepower is more harmful for light cars than for heavy cars, while extra weight is more harmful for low-power cars than for high-power ones. To better understand this, we can plot the following graph:

```
# Visualising the interaction effect

# Create a grid of values for predictions
newdata <- expand.grid(
  hp = seq(min(mtcars$hp), max(mtcars$hp), length.out = 100),
  wt = c(2, 3.5, 5) # choose three representative weights (1000 lbs units)
)

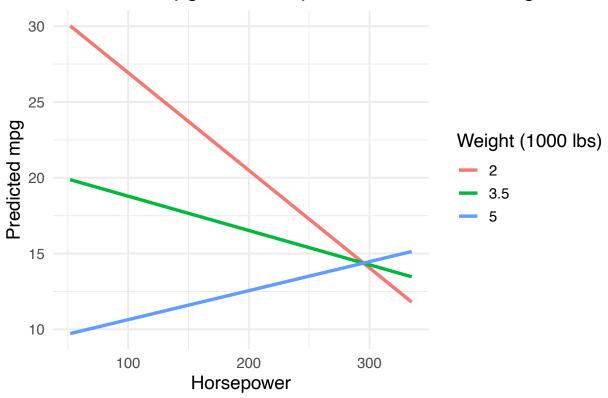
# Add predictions</pre>
```

```
newdata$mpg_pred <- predict(model1, newdata)

# Plot
ggplot(newdata, aes(x = hp, y = mpg_pred, colour = factor(wt))) +
    geom_line(size = 1.2) +
    labs(
        title = "Predicted mpg vs. Horsepower at Different Weights",
        x = "Horsepower",
        y = "Predicted mpg",
        colour = "Weight (1000 lbs)"
    ) +
    theme_minimal(base_size = 14)</pre>
```

```
## Warning: Using `size` aesthetic for lines was deprecated in ggplot2 3.4.0.
## i Please use `linewidth` instead.
## This warning is displayed once every 8 hours.
## Call `lifecycle::last_lifecycle_warnings()` to see where this warning was
## generated.
```

Predicted mpg vs. Horsepower at Different Weights



As you can see in the above, the effect of increasing horsepower for the lightest car (in red) is clearly leading to a bigger decrease in the predicted miles per gallon (mpg) than it is for a car slightly heavier (in green). Additionally, for a car much heavier, we can see that increasing power can even lead to an increase in the predicted mpg!

Part c) Model 2 with mean-centered variables

1Q Median

3Q

Max

##

Residuals:
Min

```
# Create mean-centered variables
mtcars$hp_centered <- mtcars$hp - mean(mtcars$hp)
mtcars$wt_centered <- mtcars$wt - mean(mtcars$wt)

# Model 2: mpg ~ hp_centered + wt_centered + hp_centered*wt_centered
model2 <- lm(mpg ~ hp_centered + wt_centered + hp_centered*wt_centered, data = mtcars)

# Summary of stats of model2
summary(model2)

##
## Call:
## lm(formula = mpg ~ hp_centered + wt_centered + hp_centered *
## wt_centered, data = mtcars)</pre>
```

```
## -3.0632 -1.6491 -0.7362 1.4211 4.5513
## Coefficients:
                           Estimate Std. Error t value Pr(>|t|)
                                      0.495703 38.124 < 2e-16 ***
## (Intercept)
                          18.898400
                                               -4.066 0.000352 ***
## hp_centered
                          -0.030508
                                      0.007503
## wt_centered
                          -4.131649
                                      0.529558
                                               -7.802 1.69e-08 ***
## hp_centered:wt_centered 0.027848
                                      0.007420
                                                 3.753 0.000811 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 2.153 on 28 degrees of freedom
## Multiple R-squared: 0.8848, Adjusted R-squared: 0.8724
## F-statistic: 71.66 on 3 and 28 DF, p-value: 2.981e-13
cat(sprintf("Model %d's equation: %s\n", 2, eq_print(model2)))
```

```
## Model 2's equation: y_hat = 18.8984 - 0.0305 hp_centered - 4.1316 wt_centered + 0.0278 \rightarrow hp_centered * wt_centered
```

Comparison of coefficients between Model 1 and Model 2:

The underlying objective in centering the values taken by hp and wt around their mean is that, now, the hp coefficient represents the effect of horsepower on mpg when weight is at its average value, which is a much more realistic model than model 1. Similarly, the wt coefficient represents the effect of weight on mpg when horsepower is at its mean value.

- The interaction coefficient remains exactly the same (0.02784815) in both models. This is a key property of mean-centering: it preserves the interaction coefficient (see question e).
- The main effect coefficients change significantly:

```
hp coefficient: -0.12010 (Model 1) vs -0.03051 (Model 2)
wt coefficient: -8.21662 (Model 1) vs -4.13165 (Model 2)
```

• The **intercept** changes from 49.80842 (Model 1) to 18.89840 (Model 2)

Key insight: The main effect coefficients in Model 2 represent the marginal effects at the mean values of the other variable. For example, the hp coefficient in Model 2 (-0.03051) is the effect of horsepower when weight equals its mean (3.21725), which can be verified by calculating the marginal effect from Model 1: -0.12010 + $0.02785 \times 3.21725 = -0.03051$.

R-squared Analysis for Models 1 and 2: Both models have identical R-squared values (≈ 0.8848) and adjusted R-squared values (≈ 0.8724), which confirms that mean-centering does not change the model's explanatory power. This is expected because: - Mean-centering is a linear transformation that preserves the linear relationships - The interaction coefficient remains unchanged - The model fit is mathematically equivalent, just with different coefficient interpretations

Part d) Model 3 with only interaction term

```
# Model 3: mpg ~ hp_centered:wt_centered (only interaction, no main effects)
model3 <- lm(mpg ~ hp_centered:wt_centered, data = mtcars)</pre>
summary(model3)
##
## Call:
## lm(formula = mpg ~ hp_centered:wt_centered, data = mtcars)
##
## Residuals:
##
       Min
                  1Q
                       Median
                                    3Q
                                            Max
##
  -11.3892 -4.0066 -0.3153
                                2.8009
                                        12.7062
## Coefficients:
                           Estimate Std. Error t value Pr(>|t|)
##
                                       1.39189
## (Intercept)
                           19.41692
                                                 13.95 1.19e-14 ***
## hp centered:wt centered 0.01574
                                       0.02072
                                                  0.76
                                                          0.453
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 6.068 on 30 degrees of freedom
## Multiple R-squared: 0.01887,
                                    Adjusted R-squared:
## F-statistic: 0.5771 on 1 and 30 DF, p-value: 0.4534
cat(sprintf("Model %d's equation: %s\n", 3, eq_print(model3)))
```

```
## Model 3's equation: y_hat = 19.4169 + 0.0157 hp_centered * wt_centered
```

Comparison of coefficients across all three models:

Model 3 results

- Intercept: 19.41692
- hp_centered wt_centered: 0.01574

```
# Create a comparison table of R-squared values
r squared comparison <- data.frame(
 Model = c("Model 1", "Model 2", "Model 3"),
 R_squared = c(summary(model1) $r.squared, summary(model2) $r.squared,

    summary(model3)$r.squared),

 Adj_R_squared = c(summary(model1)$adj.r.squared, summary(model2)$adj.r.squared,

    summary(model3)$adj.r.squared),
 F_statistic = c(summary(model1) fstatistic[1], summary(model2) fstatistic[1],

    summary(model3)$fstatistic[1]),
 P_value = c(pf(summary(model1) $fstatistic[1], summary(model1) $fstatistic[2],
  pf(summary(model2)$fstatistic[1], summary(model2)$fstatistic[2],

    summary(model2)$fstatistic[3], lower.tail = FALSE),

             pf(summary(model3)$fstatistic[1], summary(model3)$fstatistic[2],

    summary(model3)$fstatistic[3], lower.tail = FALSE))

)
print(r_squared_comparison)
```

R-squared Comparison Across All Models

Key R-squared Observations:

- 1. Models 1 and 2 are mathematically equivalent:: Both achieve $R^2 \approx 0.8848$ and adjusted $R^2 \approx 0.8848$, confirming that mean-centering preserves model fit. They produce identical predictions despite different coefficient interpretations.
- 2. Model 3 shows dramatic decline: R^2 drops to ≈ 0.0189 (only 1.89% of variance explained), demonstrating the critical importance of including main effects.
- 3. Model 2 coefficients represent marginal effects at means: The hp coefficient in Model 2 exactly equals the marginal effect of hp when wt equals its mean, calculated from Model 1.
- 4. Statistical significance:
 - Models 1 and 2: Highly significant (p < 0.001)
 - Model 3: Not statistically significant (p ≈ 0.454)
- 5. **Practical interpretation:** The interaction alone explains almost nothing about mpg variation, while the full model (with main effects) explains nearly 88% of the variance in mpg.
- 6. Main effects are crucial: Removing them causes an 86+ percentage point drop in R², demonstrating that individual effects of hp and wt are far more important than their interaction alone.

Comparison with Models 1 and 2

- Interaction coefficient: The interaction term changes significantly across models:
 - Model 1: 0.02784815
 - Model 2: 0.02784815 (identical to Model 1)
 - Model 3: 0.01573639 (significantly different!)

This shows that **removing main effects DOES impact the interaction coefficient**, contrary to what one might expect. This is because the interaction term in Model 3 is forced to capture both the true interaction effect AND compensate for the missing main effects.

• Main effects:

- Models 1 and 2 include main effects for hp and wt. In Model 1 these are defined at unrealistic baselines (hp = 0, wt = 0), while in Model 2 they are defined at realistic baselines (mean hp, mean wt).
- Model 3 excludes the main effects entirely, meaning the model assumes hp and wt only affect mpg through their joint interaction. This is an oversimplification that costs the R-squared value to drop drastically, barely reaching 2% (i.e. 2% of the variations in mpg can be explained by the joint interaction of horsepower and weight).

• Intercept:

- Model 1: 49.80842 (predicted mpg when hp = 0 and wt = 0, not meaningful).
- Model 2: 18.89840 (predicted mpg at mean hp and mean wt, interpretable).
- Model 3: 19.41692 (close to Model 2, but adjusted upward because the main effects are missing).

Interpretation Model 3 preserves the interaction effect but ignores the independent contributions of horsepower and weight. While its intercept represents predicted mpg at average hp and wt (similar to Model 2), excluding main effects makes it a weaker and less realistic specification. Importantly, the interaction coefficient in Model 3 (0.01574) is different from Models 1 and 2 (0.02785), indicating that the interaction term is absorbing some of the effect that should be attributed to the main effects.

Part e) Mathematical explanation

See the following:

Model 1:

$$mpg = \beta_0 + \beta_1 h_p + \beta_2 w_t + \beta_3 (h_p \cdot w_t) + \epsilon$$

Model 2:

Let $(h_{pc} = hp - \bar{h_p})$ and $(w_{tc} = wt - \bar{w_t})$ be the mean-centered variables.

$$mpg = \beta_0 + \beta_1 h_{pc} + \beta_2 w_{tc} + \beta_3 (h_{pc} w_{tc}) + \epsilon$$

$$mpg = \beta_0 + \beta_1(hp - \bar{h_p}) + \beta_2(wt - \bar{w_t}) + \beta_3((hp - \bar{h_p})(wt - \bar{w_t})) + \epsilon$$

$$mpg = \beta_0 + \beta_1 (h_p - \bar{h_p}) + \beta_2 (w_t - \bar{w_t}) + \beta_3 (h_p - \bar{h_p}) (w_t - \bar{w_t}) + \epsilon$$

$$mpg = h_p (\beta_1 - \beta_3 \bar{w_t}) + w_t (\beta_2 - \beta_3 \bar{h_p}) + \beta_0 - \beta_1 \bar{h_p} - \beta_2 \bar{w_t} + \beta_3 \bar{h_p} \bar{w_t} + \epsilon$$
(2)

Let's match coefficients of model 1 with model 2. Let's set betas in (1) to alphas instead and keep the current notation for equation (2).

$$\begin{split} \alpha_0 &= \beta_0 - \beta_1 \bar{h_p} - \beta_2 \bar{w_t} + \beta_3 \bar{h_p} \bar{w_t} + \epsilon \\ \alpha_1 &= \beta_1 - \beta_3 \bar{w_t} \\ \alpha_2 &= \beta_2 - \beta_3 \bar{h_p} \\ \alpha_3 &= \beta_3 \end{split}$$

Then we solve the above for the betas in terms of alphas:

$$\beta_0 = \alpha_0 + \alpha_1 \bar{h_p} + \alpha_2 \bar{w_t} + \alpha_3 \bar{h_p} \bar{w_t} - \epsilon$$
$$\beta_1 = \alpha_1 + \alpha_3 \bar{w_t}$$
$$\beta_2 = \alpha_2 + \alpha_3 \bar{h_p}$$
$$\beta_3 = \alpha_3$$

By identification we see that the coefficient of the interaction term remains the exact same from model 1 to model 2. $\alpha_3 = \beta_3$ with α_3 and β_3 being the exact same value. For the rest of the coefficients we simply observe that there is a change of basis, which is why we get the same R² value.

Model 3:

(3)

$$mpg = \beta_0 + \beta_3 h_p c w_t c + \epsilon$$

$$mpg = \beta_0 + \beta_3 (h_p - \bar{h_p}) (w_t - \bar{w_t}) + \epsilon$$

$$mpg = \beta_0 + (\beta_3 h_p - \beta_3 \bar{w_t}) (w_t - \bar{w_t}) + \epsilon$$

$$mpg = \beta_0 + \beta_3 h_p w_t - \beta_3 h_p \bar{w_t} - \beta_3 \bar{h_p} w_t + \beta_3 \bar{h_p} \bar{w_t} + \epsilon$$

As we can see, the model 3 only contains 2 free parameters β_0 and β_3 , lowering the overall flexibility and complexity of the model and decreasing R^2 value drastically.

Problem 4

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R setup

1. Load Data

```
# NOTE: Data files must be in a 'Data' subdirectory relative to this R Markdown file
# Expected structure:
   - prob4.Rmd
#
  - Data/
     /- laptop_train.csv
     /- laptop test.csv
setwd(dirname(rstudioapi::getSourceEditorContext()$path))
# Read CSV files using relative paths
df_train <- read_csv("Data/laptop_train.csv")</pre>
## Rows: 665 Columns: 9
## -- Column specification -------
## Delimiter: ","
## chr (3): Company, TypeName, GPU
## dbl (6): InventoryID, Screen, Memory, Weight, Rating, Price
## i Use `spec()` to retrieve the full column specification for this data.
## i Specify the column types or set `show_col_types = FALSE` to quiet this message.
df_test <- read_csv("Data/laptop_test.csv")</pre>
## Rows: 280 Columns: 9
## -- Column specification -------
## Delimiter: ","
## chr (3): Company, TypeName, GPU
## dbl (6): InventoryID, Screen, Memory, Weight, Rating, Price
## i Use `spec()` to retrieve the full column specification for this data.
## i Specify the column types or set `show_col_types = FALSE` to quiet this message.
```

2. Data Exploration

```
head(df_train)
## # A tibble: 6 x 9
     InventoryID Company TypeName GPU
                                         Screen Memory Weight Rating Price
           <dbl> <chr>
                         <chr>
                                  <chr>
                                          <dbl> <dbl> <dbl> <dbl> <dbl> <dbl> <
## 1
              6 Asus
                                  Nvidia
                                           17.3
                                                         2.9
                                                                   1 2122
                         Gaming
                                                    16
## 2
              15 Asus
                         Gaming
                                  Nvidia
                                           17.3
                                                    16
                                                         2.73
                                                                   3 2050.
                                                                   4 1799
## 3
                                  Nvidia
              17 Asus
                         Gaming
                                           15.6
                                                    16
                                                         2.5
## 4
                                  Nvidia
              18 Asus
                         Gaming
                                           17.3
                                                    16
                                                         4
                                                                  10 998
## 5
                                                         2.3
              38 Asus
                         Gaming
                                  Nvidia
                                           15.6
                                                    8
                                                                   6 1649
## 6
              40 Asus
                         Gaming
                                  Nvidia
                                           17.3
                                                     8
                                                         3
                                                                   9 1168
head(df_test)
## # A tibble: 6 x 9
     InventoryID Company TypeName GPU
                                         Screen Memory Weight Rating Price
##
           <dbl> <chr>
                         <chr>
                                  <chr>
                                          <dbl> <dbl> <dbl> <dbl> <dbl> <
                                                         2.2
## 1
              1 Asus
                         Gaming
                                  Nvidia
                                           15.6
                                                    16
                                                                   8 1449
## 2
              29 Asus
                         Gaming
                                  AMD
                                           15.6
                                                     8
                                                         2.45
                                                                  10 699
## 3
              30 Asus
                         Gaming
                                  Nvidia
                                           17.3
                                                     8
                                                         3
                                                                   7 938
                                                                   5 1039
## 4
              35 Asus
                                           17.3
                                                         3
                         Gaming
                                  Nvidia
                                                     8
## 5
              56 Asus
                         Notebook Intel
                                           15.6
                                                     4
                                                         2.37
                                                                   6 399.
## 6
              62 Asus
                         Notebook Intel
                                           15.6
                                                         2
                                                                   5 559
# We want to know the dimensions of our dataset.
dim(df_train) # there are 9 features and 665 observations
## [1] 665
dim(df_test) # there are 9 features and 280 observations
## [1] 280
str(df_train) # structure (variable types, first few entries)
## spc_tbl_ [665 x 9] (S3: spec_tbl_df/tbl_df/tbl/data.frame)
   $ InventoryID: num [1:665] 6 15 17 18 38 40 41 45 46 47 ...
                 : chr [1:665] "Asus" "Asus" "Asus" "Asus" ...
## $ Company
                 : chr [1:665] "Gaming" "Gaming" "Gaming" "Gaming" ...
## $ TypeName
                 : chr [1:665] "Nvidia" "Nvidia" "Nvidia" "Nvidia" ...
## $ GPU
## $ Screen
                 : num [1:665] 17.3 17.3 15.6 17.3 15.6 17.3 15.6 15.6 15.6 15.6 ...
## $ Memory
                 : num [1:665] 16 16 16 16 8 8 8 8 8 16 ...
                 : num [1:665] 2.9 2.73 2.5 4 2.3 ...
## $ Weight
##
   $ Rating
                 : num [1:665] 1 3 4 10 6 9 4 6 8 4 ...
## $ Price
                 : num [1:665] 2122 2050 1799 998 1649 ...
   - attr(*, "spec")=
##
##
     .. cols(
##
    . .
          InventoryID = col_double(),
##
         Company = col_character(),
```

```
##
          TypeName = col_character(),
##
          GPU = col_character(),
     . .
         Screen = col double(),
##
     . .
         Memory = col_double(),
##
##
         Weight = col_double(),
     . .
##
         Rating = col double(),
##
         Price = col double()
     . .
##
     ..)
   - attr(*, "problems")=<externalptr>
str(df_test) # structure (variable types, first few entries)
## spc_tbl_ [280 x 9] (S3: spec_tbl_df/tbl_df/tbl/data.frame)
   $ InventoryID: num [1:280] 1 29 30 35 56 62 143 146 158 160 ...
## $ Company
                 : chr [1:280] "Asus" "Asus" "Asus" "Asus" ...
                 : chr [1:280] "Gaming" "Gaming" "Gaming" "Gaming" ...
## $ TypeName
                 : chr [1:280] "Nvidia" "AMD" "Nvidia" "Nvidia" ...
## $ GPU
## $ Screen
                 : num [1:280] 15.6 15.6 17.3 17.3 15.6 15.6 15.6 15.6 15.6 15.6 ...
                 : num [1:280] 16 8 8 8 4 4 16 16 8 8 ...
## $ Memory
## $ Weight
                 : num [1:280] 2.2 2.45 3 3 2.37 2 3.49 2.62 2.62 2.62 ...
## $ Rating
                 : num [1:280] 8 10 7 5 6 5 3 1 7 4 ...
                 : num [1:280] 1449 699 938 1039 399 ...
##
   $ Price
   - attr(*, "spec")=
##
##
     .. cols(
##
          InventoryID = col_double(),
     . .
##
          Company = col_character(),
     . .
         TypeName = col_character(),
##
##
        GPU = col_character(),
##
         Screen = col_double(),
##
         Memory = col_double(),
     . .
##
         Weight = col_double(),
     . .
##
         Rating = col_double(),
##
         Price = col_double()
     . .
##
     ..)
   - attr(*, "problems")=<externalptr>
summary(df_train) # summary statistics by column
                                                               GPU
##
     InventoryID
                      Company
                                         TypeName
##
  Min. : 2.0
                    Length:665
                                       Length:665
                                                          Length:665
   1st Qu.:226.0
                    Class :character
                                       Class :character
                                                          Class : character
                    Mode :character
                                       Mode :character
                                                          Mode : character
## Median :461.0
## Mean :461.9
   3rd Qu.:693.0
##
##
  Max.
          :945.0
```

```
##
       Screen
                                      Weight
                                                    Rating
                      Memory
##
                  Min. : 4.000
  Min.
         :12.50
                                         :0.91
                                                 Min. : 1.000
                                   Min.
   1st Qu.:14.00
                  1st Qu.: 4.000
                                   1st Qu.:1.70
                                                 1st Qu.: 3.000
## Median :15.60
                  Median : 8.000
                                  Median :2.06
                                                 Median : 5.000
## Mean :15.21
                  Mean : 7.829
                                   Mean
                                         :2.09
                                                 Mean : 5.402
## 3rd Qu.:15.60
                  3rd Qu.: 8.000
                                   3rd Qu.:2.30
                                                 3rd Qu.: 8.000
## Max. :17.30
                  Max. :16.000
                                  Max.
                                       :4.60
                                                 Max. :10.000
##
       Price
```

```
##
    Min.
           : 224
##
    1st Qu.: 589
    Median: 899
##
    Mean
           :1027
##
    3rd Qu.:1280
##
    Max.
           :3154
summary(df_test)
                   # summary statistics by column
                                                                  GPU
##
     InventoryID
                       Company
                                           TypeName
##
           : 1.0
                     Length: 280
                                         Length: 280
                                                              Length: 280
    1st Qu.:254.0
                     Class :character
##
                                         Class : character
                                                              Class : character
##
    Median :491.5
                     Mode :character
                                         Mode :character
                                                              Mode : character
##
    Mean
           :499.3
##
    3rd Qu.:750.8
   Max.
           :944.0
##
##
        Screen
                                           Weight
                                                            Rating
                         Memory
           :12.50
##
   Min.
                            : 4.000
                                               :0.990
                                                        Min.
                                                                : 1.000
                     Min.
                                       Min.
    1st Qu.:14.00
                     1st Qu.: 4.000
                                       1st Qu.:1.700
                                                        1st Qu.: 3.000
   Median :15.60
                     Median: 8.000
                                       Median :2.040
                                                        Median : 5.000
##
##
    Mean
           :15.24
                            : 7.486
                                               :2.053
                                                                : 5.354
                     Mean
                                       Mean
                                                        Mean
##
    3rd Qu.:15.60
                     3rd Qu.: 8.000
                                       3rd Qu.:2.300
                                                        3rd Qu.: 8.000
##
    Max.
           :17.30
                     Max.
                             :16.000
                                       Max.
                                               :4.600
                                                        Max.
                                                                :10.000
##
        Price
##
    Min.
           : 274.9
   1st Qu.: 598.7
##
    Median: 897.5
##
    Mean
           : 998.5
##
    3rd Qu.:1268.0
           :2999.0
##
    Max.
colSums(is.na(df_train))
                            # number of NAs per column
                                                  GPU
## InventoryID
                    Company
                                TypeName
                                                            Screen
                                                                        Memory
##
                          0
                                       0
                                                    0
                                                                 0
                                                                              0
##
        Weight
                     Rating
                                   Price
##
             0
                          0
                                       0
anyNA(df_train)
                             # check if dataset has any missing values
```

[1] FALSE

3. Create Binary Target Variable

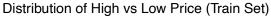
We are creating a new binary column high for both the test and train dataframes which is 1 if the price is 500 Euros or higher, and 0 otherwise If a laptop's price is \geq 500 Euros, it gets high = 1 (expensive). If it's \leq 499.99 Euros, it gets high = 0 (not expensive).

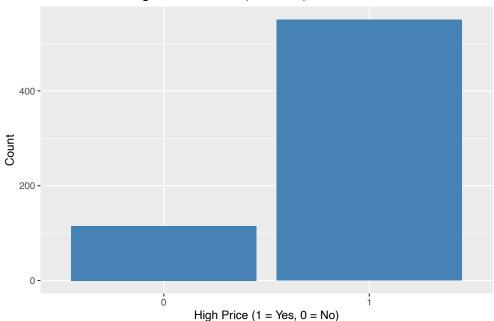
```
# Add binary column 'high' to training and test datasets

df_train <- df_train %>%
  mutate(high = ifelse(Price >= 500, 1, 0))
```

```
df_test <- df_test %>%
  mutate(high = ifelse(Price >= 500, 1, 0))
# Check the distribution of the new binary variable in training set
table(df_train$high)
##
##
    0
## 115 550
prop.table(table(df_train$high))
##
##
## 0.1729323 0.8270677
# Check distribution in test set
table(df_test$high)
##
##
     0
  53 227
##
prop.table(table(df_test$high))
##
##
           0
## 0.1892857 0.8107143
```

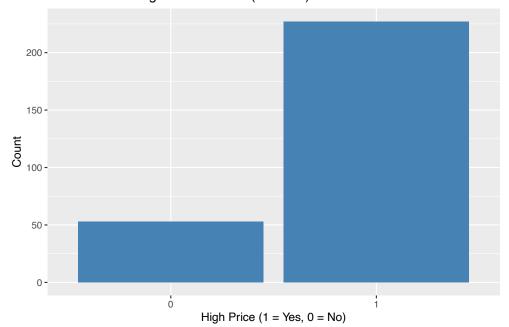
The following plot shows the count of laptops in the training set that are classified as high price (1) or low price (0). The bars are colored steel blue for better visualization.





We do the same for the test set.

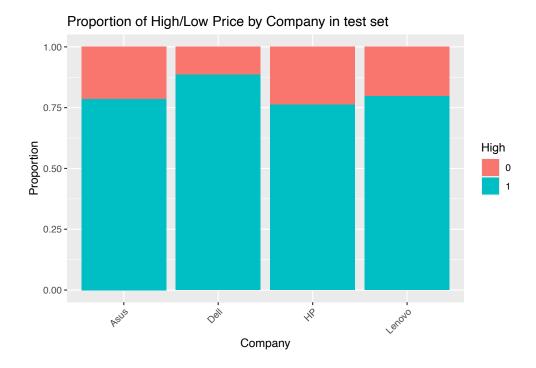
Distribution of High vs Low Price (Test Set)



From the above plots, we can see that the classes are inbalanced, with more high price laptops (1) than low price laptops (0). The following plot shows the proportion of high price (1) and low price (0) laptops for each company in the training set. Each bar is stacked and filled by the 'high' variable: different colors for high (1) and low (0).



We are doing the same for the test set.



Based on the above plots, we can see whether some manufacturers (Dell, HP, Lenovo, Asus) are more likely to sell high-priced laptops. It just gives us an intuition before we build our model.

[Optional] Make the dataset balanced

Here we will use caret package to upsample the minority class (low price laptops) in the training set to make the classes balanced. Since it is not asked, we will just present it here and continue with the original unbalanced dataset for modeling.

```
# Make copies of the original datasets
df_train_orig <- df_train</pre>
df_test_orig <- df_test</pre>
# Set seed for reproducibility
set.seed(123)
# Convert 'high' to factor for classification
df_train_orig$high <- factor(df_train_orig$high, levels = c(0,1), labels = c("low","high"))</pre>
df_test_orig$high <- factor(df_test_orig$high, levels = c(0,1), labels = c("low","high"))</pre>
# Upsample the minority class (low price laptops)
df_train_orig_balanced <- upSample(x = subset(df_train_orig, select = -high),</pre>
                               y = df_train_orig$high,
                               yname = "high")
# Convert 'high' back to 0/1 for easier analysis
df_train_orig_balanced$high <- ifelse(df_train_orig_balanced$high == "high", 1, 0)
# Check the distribution of the new binary variable in balanced training set
table(df_train_orig_balanced$high)
```

```
##
## 0 1
## 550 550

prop.table(table(df_train_orig_balanced$high))

##
## 0 1
## 0.5 0.5
```

Problem 4

Question (a) Build Model

```
##
## Call:
## glm(formula = high ~ InventoryID + Company + TypeName + GPU +
      Screen + Memory + Weight + Rating, family = "binomial", data = df_train)
## Coefficients:
##
                     Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                     2.647e+01 8.091e+02 0.033 0.973901
## InventoryID
                    5.577e-04 9.390e-04 0.594 0.552571
                    1.184e+00 5.108e-01 2.318 0.020473 *
## CompanyDell
## CompanyHP
                     1.309e+00 5.531e-01 2.367 0.017912 *
## CompanyLenovo
                    -3.677e-01 6.915e-01 -0.532 0.594867
## TypeNameNotebook -1.464e+01 8.091e+02 -0.018 0.985562
## TypeNameUltrabook -1.326e+01 8.091e+02 -0.016 0.986925
## GPUIntel
                   -1.077e-01 3.544e-01 -0.304 0.761111
## GPUNvidia
                    2.031e+00 6.074e-01 3.344 0.000826 ***
                   -1.198e+00 3.121e-01 -3.839 0.000124 ***
## Screen
## Memory
                    7.337e-01 9.354e-02 7.843 4.39e-15 ***
## Weight
                    1.560e+00 9.069e-01 1.720 0.085373 .
## Rating
                   -9.092e-02 4.924e-02 -1.846 0.064823 .
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 612.47 on 664 degrees of freedom
## Residual deviance: 334.40 on 652 degrees of freedom
## AIC: 360.4
##
## Number of Fisher Scoring iterations: 18
```

Question (b) Which variables are significant in predicting the probability of a price's being high?

```
# Which variables are significant in predicting the probability of a
# price's being high? Variables with p-values less than 0.05 are considered
# statistically significant
significant_vars <- summary(logistic_model)$coefficients
significant_vars[significant_vars[,4] < 0.05, ]</pre>
```

```
## Estimate Std. Error z value Pr(>|z|)
## CompanyDell 1.1838020 0.51079418 2.317571 2.047263e-02
## CompanyHP 1.3094383 0.55310260 2.367442 1.791153e-02
## GPUNvidia 2.0311573 0.60738742 3.344089 8.255339e-04
## Screen -1.1981472 0.31212375 -3.838693 1.236912e-04
## Memory 0.7336737 0.09354129 7.843313 4.388113e-15
```

Interpretation of Results The p-value is the probability of observing a sample with results as extreme as, or more extreme than, the observed data, assuming the null hypothesis is true. A lower p-value indicates stronger evidence against the null hypothesis. In this analysis, we use a threshold of 0.05, meaning variables with p-values below this level are considered statistically significant.

Significant predictors (p < 0.05):

- CompanyDell (p = 0.020) \rightarrow Dell laptops are more likely to be high-priced vs. Asus.
- CompanyHP (p = 0.018) \rightarrow HP laptops are also more likely to be high-priced.
- GPUNvidia (p < 0.001) \rightarrow Nvidia GPUs strongly increase the likelihood of high-priced laptops.
- Screen (p < 0.001) → Larger screen size reduces the probability of being high-priced.
- Memory $(p < 0.001) \rightarrow More RAM$ strongly increases the likelihood of being high-priced.

Not significant predictors (p ≥ 0.05):

- Weight
- Rating
- InventoryID

- CompanyLenovo
- TypeName
- GPUIntel

Interpretation:

Practical factors influencing price:

- More RAM (+), Nvidia GPU (+), Dell/HP branding (+) increase odds of being expensive.
- Larger screens (-) reduce odds (perhaps because gaming/ultrabooks with smaller but more powerful components are pricey).

Baseline/reference categories:

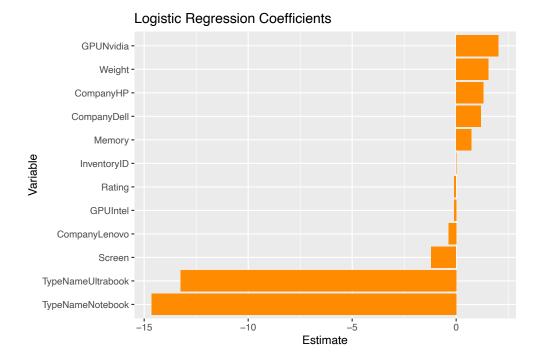
- Company baseline = Asus.
- Type baseline = Gaming.
- GPU baseline = AMD.

So, coefficients are relative to these baselines.

Visualize Coefficients (optional) Visualize model coefficients (excluding intercept). This horizontal bar plot shows the estimated coefficients from the logistic regression model (excluding the intercept). Each bar represents a variable, and the length and direction indicate the effect size and sign.

```
# Bars are colored dark orange for better visibility.
coefs_df <- as.data.frame(summary(logistic_model)$coefficients)
coefs_df$Variable <- rownames(coefs_df)
coefs_df <- coefs_df[coefs_df$Variable != "(Intercept)", ]

ggplot(coefs_df, aes(x = reorder(Variable, Estimate), y = Estimate)) +
    geom_bar(stat = "identity", fill = "darkorange") +
    coord_flip() +
    labs(title = "Logistic Regression Coefficients", x = "Variable", y = "Estimate")</pre>
```



Question (c) Comparison with the linear regression model

Logistic Regression Model We give a short summary of the logistic regression model here:

- Significant predictors (p < 0.05) included: Company (Dell, HP), GPU (Nvidia), Screen size, and Memory.
- Results suggest that **Dell/HP branding**, **more RAM**, **and Nvidia GPUs** increase the odds of a laptop being high-priced, while **larger screen sizes reduce** those odds.
- Baseline categories are: Asus (Company), Gaming (TypeName), AMD (GPU). Coefficients for other categories are interpreted relative to these baselines.

Linear Regression Model The linear regression model directly predicts **laptop price** as a continuous outcome.

Key results:

- Screen size (-36.60, p = 0.021): Larger screens are associated with slightly lower prices.
- Memory (+90.21, p < 0.001): Each additional GB of RAM increases price on average by about €90.
- Rating (-12.82, p = 0.0067): Higher ratings are associated with slightly lower prices.
- CompanyDell (+124.91, p=0.004) and CompanyHP (+175.31, p<0.001): Dell and HP laptops are priced higher compared to Asus.

- TypeNameNotebook (-234.46, p < 0.001): Notebooks are significantly cheaper than Gaming laptops.
- TypeNameUltrabook (+203.68, p=0.0019): Ultrabooks are significantly more expensive than Gaming laptops.
- GPUIntel (+163.64, p < 0.001) and GPUNvidia (+227.60, p < 0.001): Both Intel and Nvidia GPUs increase price compared to AMD GPUs.

Comparison and Insights

- Logistic regression provides a binary view (is the laptop high-priced or not), while linear regression quantifies *how much* each factor contributes to price in Euros.
- Both models consistently highlight Memory and GPU type as important price drivers.
- Company (Dell, HP) is significant in both models, reinforcing the strong effect of branding on price.
- Linear regression suggests **Ultrabook type** is also strong price determinant, which is insignificant in the logistic model.
- The negative effect of **Screen size** appears in both models, reinforcing that larger screens may not always mean higher-priced laptops (likely due to mid-range notebooks with larger but less powerful builds).

Question (d) Interpretation of Significant Variables

Variable	Effect on Probability of Being High-Priced	Possible Explanation
CompanyDell	Increases → Dell laptops are more likely to be high-priced compared to Asus.	Dell often offers premium business and gaming models at higher prices.
CompanyHP	Increases \rightarrow HP laptops are more likely to be high-priced compared to Asus.	HP has strong enterprise and premium product lines.
GPUNvidia	Increases \rightarrow Laptops with Nvidia GPUs are more likely to be high-priced compared to AMD.	Nvidia GPUs are powerful and common in high-end gaming/professional laptops.
Screen	Decreases \rightarrow Larger screen size reduces the likelihood of being high-priced.	Counterintuitive, but many premium laptops (e.g., gaming/ultrabooks) favor performance/portability over large displays.
Memory	Increases \rightarrow More RAM increases the likelihood of being high-priced.	Higher RAM is directly linked to better performance.

Question (e) Comparison of coefficient signs between models

When comparing the logistic regression (high-priced vs. low-priced) with the linear regression (continuous price), most predictors show consistent directions of effect, while a few differ.

Same sign in both models:

- Memory: Positive in both \rightarrow more RAM increases the likelihood of being high-priced and also raises the price level in Euros.
- **GPUNvidia:** Positive in both → Nvidia GPUs are associated with higher odds of being expensive and increase absolute price.
- CompanyDell / CompanyHP: Positive in both → Dell and HP branding raises both the odds of being high-priced and the absolute price compared to Asus.
- Screen: Negative in both → larger screens reduce odds of being high-priced and are associated with lower prices.

Different signs between models:

- **GPUIntel:** Negative in logistic regression (though not significant) but positive in linear regression → Intel GPUs are linked with slightly lower odds of being in the high-price group, yet contribute positively to price as a continuous outcome.
- **TypeNameUltrabook:** Negative in logistic regression (not significant) but strongly positive in linear regression → Ultrabooks are not clearly more likely to cross the 500 price threshold, but when they do, their absolute prices are much higher.
- TypeNameNotebook: Negative in both, but only significant in linear regression.

Key takeaway

- The consistent predictors across both models are Memory, Nvidia GPUs, Weight, and Screen size, all showing the same directional effect.
- The main divergences are for Intel GPUs and Ultrabook type, where logistic and linear models disagree. This suggests that these features influence absolute pricing levels but may not cleanly separate laptops into high- vs. low-price categories.

Question (f) Predicting for a Specific Laptop

We want to predict the probability that a given laptop is **high-priced** (≥ 500 Euros). The logistic regression model gives this probability using the logistic function:

$$P(\text{high} = 1) = \frac{1}{1 + e^{-(\beta_0 + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_k X_k)}}$$

Given Laptop Characteristics

- InventoryID = 4096
- Company = Lenovo
- TypeName = Ultrabook
- GPU = Intel

- Screen = 8
- Memory = 8
- Weight = 4.2
- Rating = 7

Step 1: Extract Coefficients From the logistic regression model:

- (Intercept) = 26.47131
- InventoryID = 0.0005577
- CompanyLenovo = -0.3677
- TypeNameUltrabook = -13.25963
- GPUIntel = -0.1077
- Screen = -1.1981
- Memory = 0.7337
- Weight = 1.5602
- Rating = -0.0909

(Other coefficients are not included since they do not apply to this laptop's profile.)

Step 2: Compute the Logit (Z)

$$Z = \beta_0 + \beta_1(\text{InventoryID}) + \beta_{\text{Lenovo}} + \beta_{\text{Ultrabook}} + \beta_{\text{Intel}} + \beta_{\text{Screen}} \cdot \text{Screen} + \beta_{\text{Memory}} \cdot \text{Memory} + \beta_{\text{Weight}} \cdot \text{Weight} + \beta_{\text{Rating}} \cdot \text{Rating}.$$

Substituting the values:

$$Z = 26.47131 + 0.0005577 \times 4096 - 0.3677 - 13.25963 - 0.1077 - 1.1981 \times 8 + 0.7337 \times 8 + 1.5602 \times 4.2 - 0.0909 \times 7.$$

$$Z \approx 22.9$$

Step 3: Apply Logistic Function

$$P(\text{high} = 1) = \frac{1}{1 + e^{-Z}} = \frac{1}{1 + e^{-22.9}} \approx 1$$

Final Prediction

- Manual calculation: Probability ≈ 1.0000
- Using predict() in R: Probability ≈ 1.0000

Explanation of Implementation

- 1. Created a new observation (new_laptop) with the given laptop's features.
- 2. Extracted coefficients from the fitted logistic regression model.
- 3. Calculated the logit (Z) by plugging in the observation's values.
- 4. Applied the logistic function to transform Z into a probability.
- 5. Validated with R's predict() function, which confirmed the manual result.

The model predicts with near certainty that this Lenovo Ultrabook would be high-priced.

```
# Create a new observation
new laptop <- data.frame(</pre>
  InventoryID = 4096,
  Company = "Lenovo",
  TypeName = "Ultrabook",
  GPU = "Intel",
  Screen = 8,
 Memory = 8,
  Weight = 4.2,
  Rating = 7
# Show the equation for probability:
\# pr(hiqh = 1) = 1 / (1 + exp(-(B0 + B1*InventoryID + ... + B7*Rating)))
coefs <- coef(logistic_model)</pre>
coefs
##
         (Intercept)
                           InventoryID
                                            CompanyDell
                                                                  CompanyHP
##
       2.647131e+01
                          5.576561e-04
                                            1.183802e+00
                                                               1.309438e+00
##
       CompanyLenovo TypeNameNotebook TypeNameUltrabook
                                                                  GPUIntel
       -3.677291e-01
                                                             -1.077326e-01
##
                      -1.464189e+01 -1.325963e+01
##
           GPUNvidia
                                Screen
                                                  Memory
                                                                     Weight
##
        2.031157e+00
                         -1.198147e+00 7.336737e-01
                                                              1.560218e+00
##
              Rating
##
       -9.092252e-02
# Calculate logit (Z) manually
Z <- coefs["(Intercept)"] +</pre>
     coefs["InventoryID"] * new_laptop$InventoryID +
     coefs[paste0("Company", new_laptop$Company)] +
     coefs[paste0("TypeName", new_laptop$TypeName)] +
     coefs[paste0("GPU", new_laptop$GPU)] +
     coefs["Screen"] * new_laptop$Screen +
     coefs["Memory"] * new_laptop$Memory +
     coefs["Weight"] * new_laptop$Weight +
     coefs["Rating"] * new_laptop$Rating
# Calculate probability
prob <- 1 / (1 + \exp(-Z))
print(paste("Predicted probability (manual):", round(prob, 4)))
```

```
## [1] "Predicted probability (manual): 1"
# Or use predict()
prob_predict <- predict(logistic_model, newdata = new_laptop, type = "response")</pre>
print(paste("Predicted probability (predict):", round(prob_predict, 4)))
## [1] "Predicted probability (predict): 1"
Question (g) Model Evaluation on Test Set
# Generate predictions on test set
test_predictions <- predict(logistic_model, newdata = df_test, type = "response")</pre>
# Convert probabilities to binary predictions using 0.5 cutoff
predicted_classes <- ifelse(test_predictions >= 0.5, 1, 0)
# Calculate accuracy
accuracy <- mean(predicted_classes == df_test$high)</pre>
# Create confusion matrix
conf_matrix <- table(Predicted = predicted_classes, Actual = df_test$high)</pre>
# Display results
print("Confusion Matrix:")
## [1] "Confusion Matrix:"
print(conf_matrix)
##
            Actual
## Predicted 0
           0 29 16
##
##
           1 24 211
print(paste("Accuracy:", round(accuracy * 100, 2), "%"))
## [1] "Accuracy: 85.71 %"
We applied the logistic regression model to the test dataset and evaluated performance using a 0.5
probability cutoff.
  • True Negatives (TN): 29
  • False Negatives (FN): 16
  • False Positives (FP): 24
  • True Positives (TP): 211
```

Accuracy

$$Accuracy = \frac{TP + TN}{TP + TN + FP + FN}$$

Accuracy =
$$\frac{211 + 29}{211 + 29 + 24 + 16} = \frac{240}{280} \approx 85.71\%$$

Interpretation

- The model achieves an accuracy of 85.71% on the test dataset.
- Most high-priced laptops (class = 1) were correctly identified (211 true positives), showing the model is strong at predicting expensive laptops.
- Some errors occur in predicting low-priced laptops, as seen in the 24 false positives and 16 false negatives.

Visualization The following heatmap provides a visual representation of the confusion matrix for the test set predictions. This heatmap shows the confusion matrix for the test set predictions. The fill color (from sky blue to navy) indicates the number of laptops in each cell (Predicted vs Actual).

```
# Visualize confusion matrix as heatmap
cm_df <- as.data.frame(conf_matrix)
colnames(cm_df) <- c("Predicted", "Actual", "Freq")
cm_df$Predicted <- factor(cm_df$Predicted, levels = c(1, 0))
cm_df$Actual <- factor(cm_df$Actual, levels = c(0, 1))

ggplot(cm_df, aes(x = Actual, y = Predicted, fill = Freq)) +
    geom_tile() +
    geom_text(aes(label = Freq), color = "white", size = 8) +
    scale_fill_gradient(low = "skyblue", high = "navy") +
    labs(
        title = "Confusion Matrix (Test Set)",
        x = "Actual",
        y = "Predicted"
    ) +
    scale_x_discrete(position = "top") # Put Actual labels on top to match table</pre>
```

Confusion Matrix (Test Set)

