

Introducing: Kuroco

The API-centric Headless CMS

Built for developers, by developers



Are you concerned with these issues?

I want to combine the benefits of multiple companies and services.

I am having issues with my current CMS and the vendor could not provide detailed assistance. I have concerns about security...

I've just been introduced to the idea of a CMS - but I don't know which resources to use. I want to create personalized experiences for users across various devices.

I want to link my core systems with marketing tools via API.

Issues arise as your project scales in size. To give your customers the best experience possible, these issues need to be addressed consistently.

Kuroco is a powerful tool that can help you overcome all these challenges, and more.

With Kuroco, you can overcome all the following challenges:

Planning Phase Lack of vision • Indecision Unclear requirements Unnecessary features Security-related uncertainties

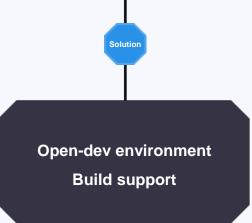
Start small

Security support

Development Phase

Too many man-hours spent

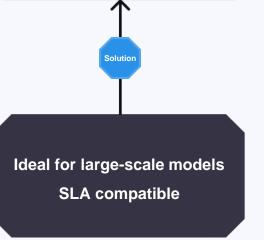
- Difficulties building your own CMS
- Keeping your usual environment
- Switching between GitHub and your CMS
- Having to change the backend as a result of UI changes



Rapid Growth Phase

Operational efforts

- · Delays on large pages
- Vulnerability checks with every update
- Unknown spec details, even after contacting your vendor



Expansion

Breaking Down the Expansion

· Create touch points with customers on

various devices

Increase personalization

Solution

Multi-device support

API management support

What is Kuroco?

A 'behind-the-scenes' helper that lets you deliver the best customer experience possible.

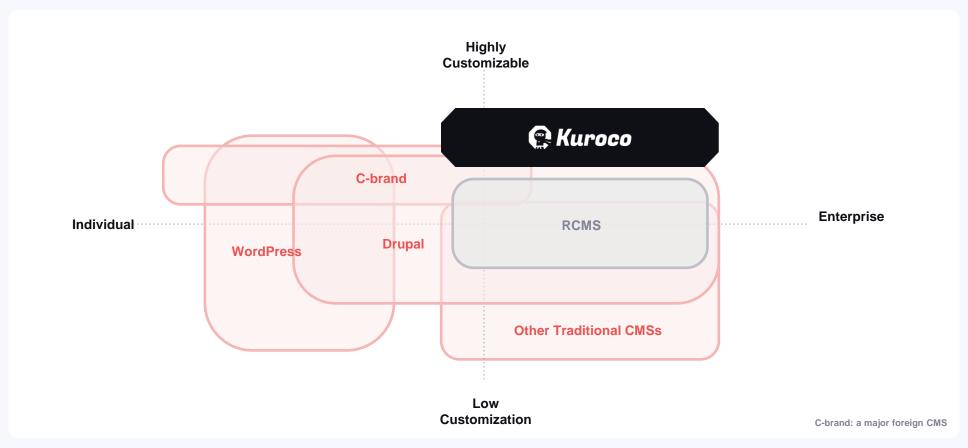
Our API-centric platform lets you deliver content anywhere, without having to make potentially system-breaking changes to the backend. You can continue using the programming languages you are used to, keeping development costs low.

Unlike with a traditional CMS, you won't be dependent on plugins.

Use whichever features you prefer, whenever you want, as much as you like.



Kuroco is highly customizable, and contains many of the most common features* used by enterprises

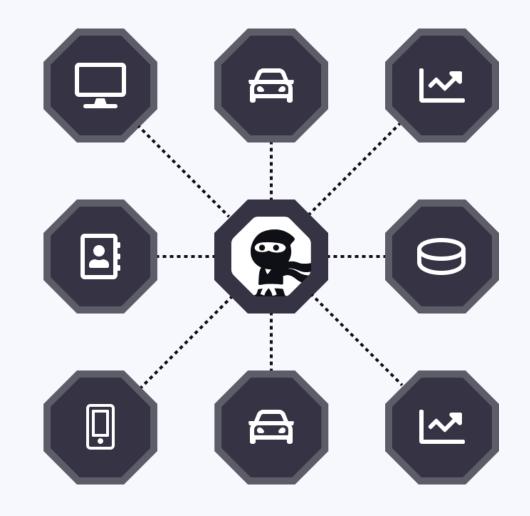


A flexible headless CMS can help your business withstand sudden changes.

Modern systems require agility to stay effective.

Google searches for the term 'headless CMS' have more than doubled in the past 2 years.

In times of technological disruption, many businesses are beginning to recognize the importance of flexibility in responding to constant changes.



Company Performance

Leveraging the power of the legacy RCMS platform – adapted for the 'headless' methodology

Used by large financial institutions and listed companies, RCMS powers some of Japan's most influential organizations.

Kuroco, our new headless CMS, is building on this success, taking the platform into the future.

Name Diverta Co., Ltd.

Address 1-1 Central Casa (6F), Kaguragashi, Shinjuku-ku,

Tokyo, Japan

Founded January 17, 2005

Capital 73,043,000 JPY

Business Content Management System Software

Planning, building, operating Internet websites, development/research of new Internet services



Our Partners

🕵 CyberAgent.

製料 田文社

₩. マイナビBOOKS



YOKOGAWA 横河レンタ・リース

ス 国學院大學



FUÏITSU

GDO

Kuroco helps your business expand into new domains with its rich array of features

With a broad range of enterprise features and a strong focus on API management, our platform greatly reduces the man-hours needed for backend maintenance.

You can quickly and easily deliver personalized experiences to your customers by leveraging their user data.

Scalability

- Define content structures
- Flexible API management
- · Customizable admin panel
- Add your own custom functions

Enterprise

- System environments separation (staging • production • dev)
- Approval workflow feature
- Detailed authentication feature

CRM Functionality

- Manage customer information
- Define detailed member data
- Email newsletter delivery
- Automated email delivery

External Systems

- Slack notifications
- SMS notifications
- External system integrations
 (Salesforce, etc.)

E-commerce

- Billing systems integration
- Product & SKU registration
- Order & sales management
- Subscription system feature

Security

- API authentication feature
- Admin panel IP restrictions
- SAML compliant
- IPA compliant (Japan)

Let's build a new ecosystem, no longer tied to the 'monolith' CMS

Multiple companies can develop at the same time

- APIs greatly reduce the time required to develop and ship code.
- Kuroco lets you design and customize the API/endpoints directly in the admin panel!

Use any tech stack you like

- Create content in your usual dev environment using any language!
- No need to learn new technology to build a CMS on your own.



Personalize & customize

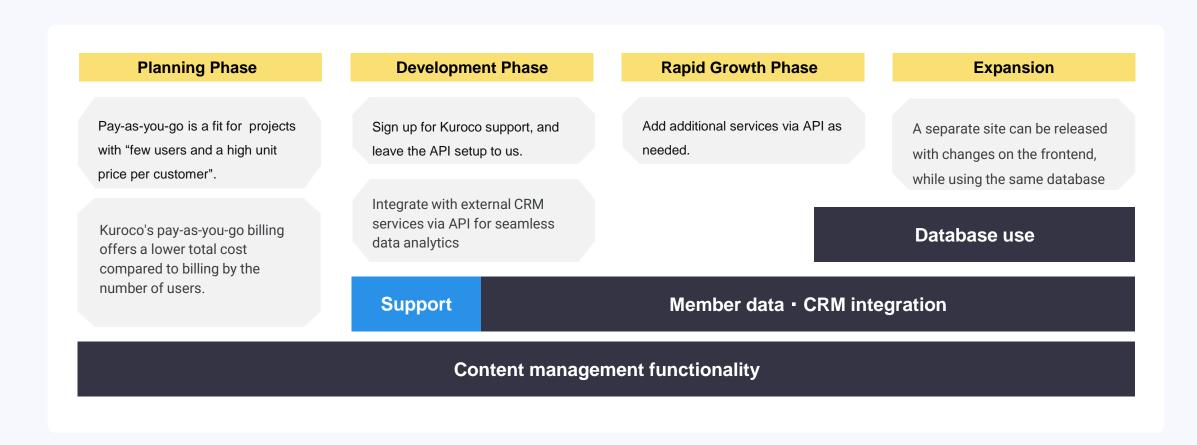
- Create content just once and personalize it for any device.
- Deliver to various customer touch points, greatly improving user experience!



Use Cases ①

Unnamed Systems Integrator: Mainly B2B Clients

When clients say "we're looking for a single product to handle all our customers' needs" – the solution is to leverage Kuroco's broad functionality for support!

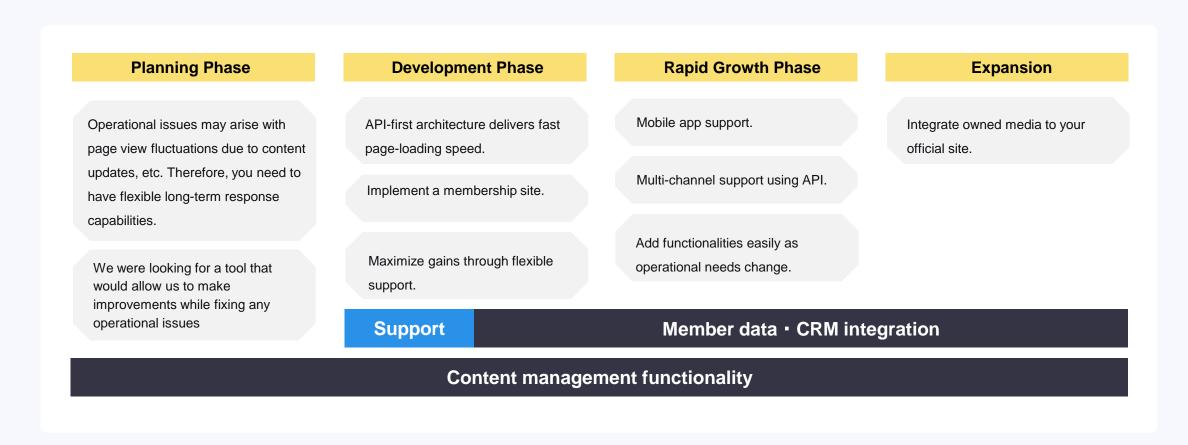


Use Cases 2

TBS Television

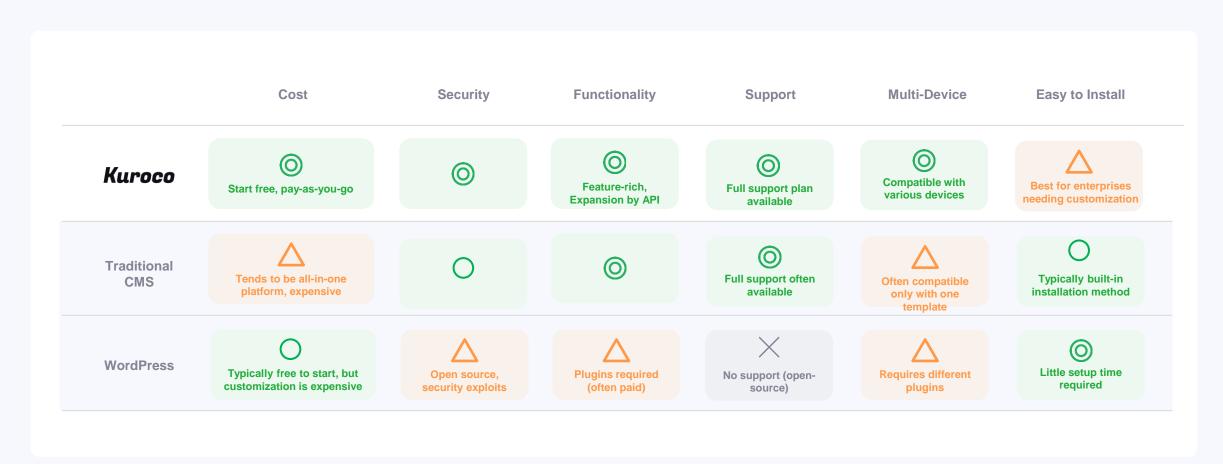
"We want to be able to display content at high-speeds, even on large sites."

"We need to provide flexible response to new issues or requests that will emerge in the long-term."



Comparison with Other Platforms

Receive accurate data from direct sales. Flexibly support a wide variety of devices. The longer you use Kuroco, the better your product will become.



Kuroco users

- Want to display content on multiple devices.
- Want to link with existing or internal company services.
- Want to develop a system with a focus on UI/UX.
- Want designers, engineers, writers to focus on their own tasks.
- Are looking for an enterprisefriendly CMS.



Traditional CMS users

- Don't want to build the frontend from scratch.
- Lack the resources for frontend integration.
- Don't need to integrate with other systems.
- Don't need to work with other companies.

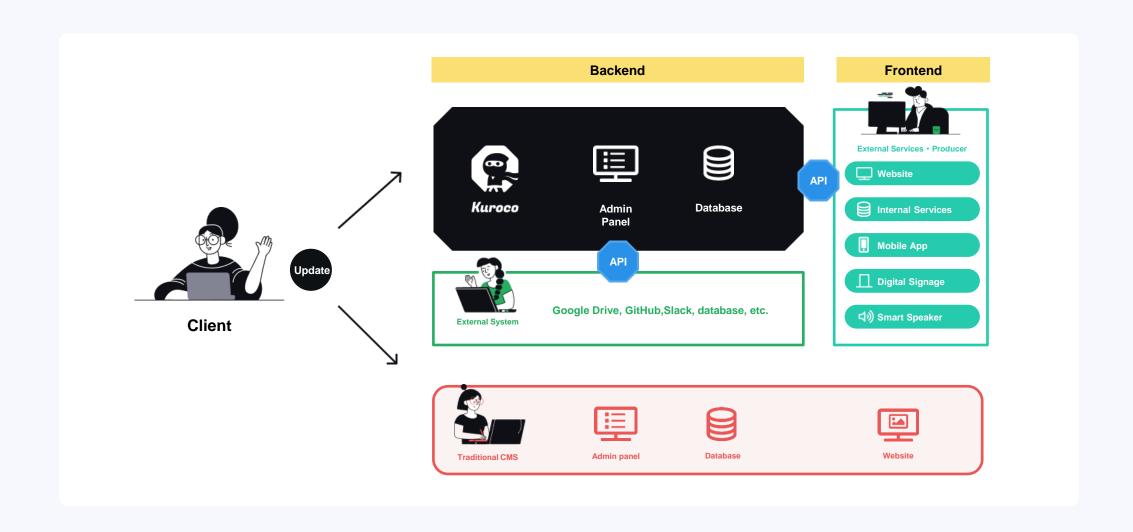


WordPress users

- Want to release their site quickly.
- Tend to be concerned with short term operation of the site.
- Want to build a small site, where scalability is not a concern.
- Expect one person to manage everything.
- · Want to use a familiar tool.



Each team can focus on their area of expertise



We don't want to make a business out of developing systems. We want to focus on how we can support that process

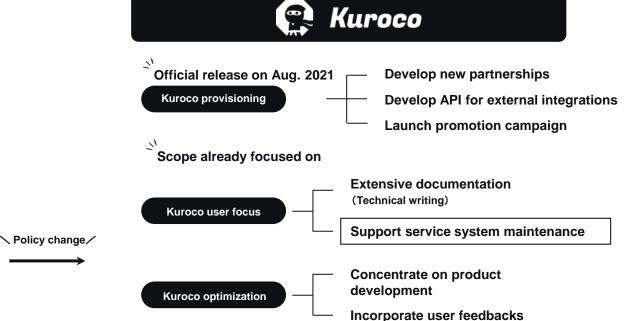
Our previous service policy

Build a web system

RCMS

From web design to coding and system construction, we offer an all-in-one service (incl. server management)

Although the solution provided is complete, the cost and contractual constraints often prevent us from providing additional value to customers



Our new service policy

Focus on your business needs first

As a result, our business goal is to increase the opportunities for using Kuroco.

We optimize support based on each phase of your business's growth

Analysis Phase

Sales support

For Web Development and Systems Companies

We will assist you with proposals and estimates for using Kuroco.

* In principle, we do not create the proposals

Estimated reply in 1 business day

Development Phase

Premium Support

We will handle inquiries regarding frontend development, HTML/JS, best practices, and Kuroco's operations and specifications. Frontend implementation requests are also available upon request.

* This service is offered primarily to our partners.

Technical Support

For Web Development and Systems Companies · System Administrators

We will handle inquiries regarding frontend development, HTML/JS, best practices, and Kuroco's operations and specifications. Frontend implementation requests are also available upon request.

* We can assist with simple admin panel operations.

While we will reply in time, we cannot guarantee urgent requests will be resolved within that time-frame.

Discount system available for customers requiring little
 maintenance from our staff over time (at our discretion)

132,000 JPY / 30 days Estimated reply within 1 day
264,000 JPY / 30 days Estimated reply within 4 hours

396,000 JPY / 30 days Estimated reply within 1 hour

Standard Support

For Web and Systems Companies • Internal Systems Staff

We only accept inquiries about Kuroco-related operations and specifications.

* We can assist with admin panel requests

* We cannot guarantee urgent requests will be resolved on time.

Discount system available for customers requiring little
 maintenance from our staff over time (at our discretion)

99,000 JPY/30 days Estimated reply within 4 hours

165,000 JPY/30 days Estimated reply within 1 hour

Operational Phase

Operational Support

for operations staff

We will be happy to answer any questions you may have after development.

 If we are unable to provide an internal response, a general response may be provided.

※ For explanations of terminology and other companies' services, we will provide links to reference pages, etc. as a general rule of thumb.

Fee calculated as 6% of your monthly Kuroco (pay-as-you-go) bill

※Estimated reply within 1 business day, min cost of 66,000 JPY / 30 days

Or,

Fee calculated as 15% of your monthly Kuroco (pay-as-you-go) bill.

Estimated reply within 4 hours, min cost of 132,000 JPY / 30 days

Ongoing Support Offered by All Diverta Staff

All phases

Standa

Standard Support

We generally only accept inquiries about Kuroco-related operations and specifications.

Estimated reply within 1 business day



Ongoing Service Development Support

For Web Developent and Systems Companies • System Administrators

We will handle inquiries regarding frontend development, HTML/JS, best practices, and Kuroco's operations and specifications. Frontend implementation requests are also available on request.

* This service is offered primarily to our partners.

2,640,000 JPY / 3 months



Priority Request

If there's a feature you want to see implemented in Kuroco, you can request it be developed as a priority

※ Depending on our product roadmap and other factors, we cannot guarantee the implementation of requested or desired features.



Our team of in-house professionals can provide the

most accurate and reliable support.



Director

Web Designer

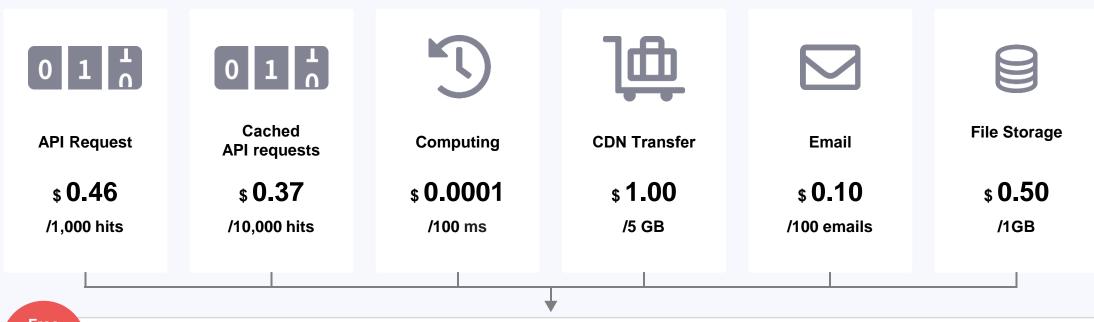
Frontend Engineer

Coder

Backend Engineer

Infrastructure Engineer

Kuroco Uses a Pay-as-You-Go Model



Free up to \$12 /month

You only pay for what you use. Our economical pricing helps you maximize utility while minimizing cost

Examples:

Media site with 1M views /mo : 33,000 JPY/mo

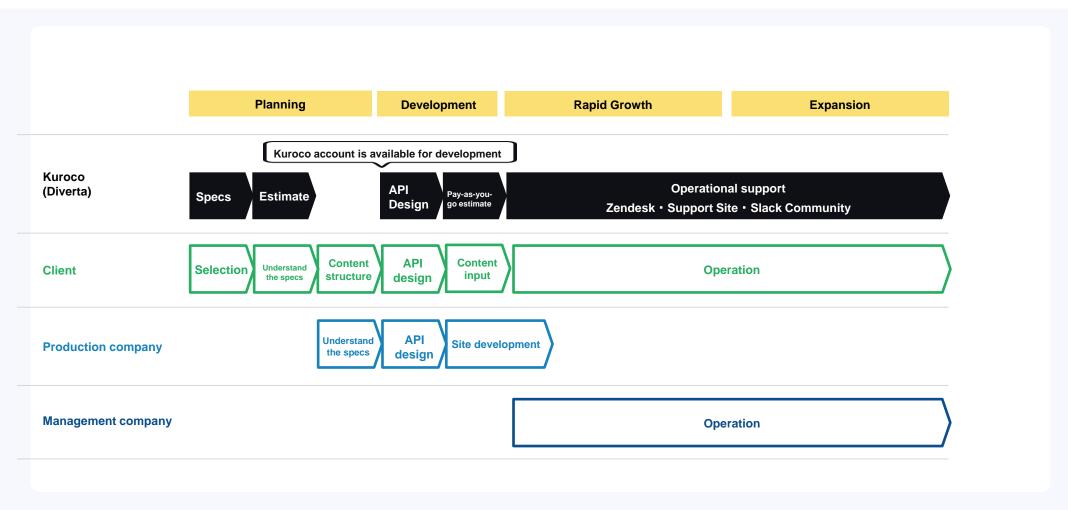
** Assuming 1MB transfer per page

** Assuming that transfer amount and cached API requests mainly used

Active membership site with 1000 members: 22,000 JPY/mo

** Assuming that email transmissions and API requests are mainly used

Standard Plan - Introduction (Example)



Contact Us



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Address Code: 162-0823)

Email <u>business@diverta.co.jp</u> (Sales Team: Sunada, Yoshio, Kuwano)

Thank you!

Try Kuroco for Free



Demo

https://kuroco.app

Consult with us about your specific use case



Inquiry Form

https://kuroco.app

For More Information



Kuroco Official Website

https://kuroco.app