# **Hisham Salem**

419-450-7098 | hisham.salem@mail.mcgill.ca | www.linkedin.com/in/hisham-salem

#### **EDUCATION**

McGill University, Desautels Faculty of Management

Master of Management in Analytics

Montreal, Canada Aug 2021 - Dec 2022

• GPA: 3.51; Merit Entrance Scholarship (\$4000) and Directors Award (\$2000)

Analytics Consulting Project with McKesson, CoE (Top 6 Project), Data Scientist

Oct 2021 – May 2022

- Built an end-to-end SOTA solution for timeseries forecasting for neural networks, machine learning, and statistical models while achieving less than a 2% Annual APE Error. Final Project Value up to 20 million in revenue accuracy
- Conducted data preprocessing, feature engineering, feature selection and outlier detection to deal with erratic timeseries data.
- Integrated External Data and Conducted advanced statistical to detect causal relationships in McKesson

University of Toledo, John B and Lillian E. Neff College of Business

Toledo, United States

BBA, Concentration in Information Systems, Minor in Accounting

Aug 2017 - May 2021

• GPA: 3.8; International Rocket Scholarship; Financial Mgmt. Association scholarship (Beta Alpha Psi)

### **TECHNICAL SKILLS**

Programming Skills/Languages: Python, R-Programming Language, SQL, PHP, VBA, SAS, ASP, Git, Unix Tools: Excel, Access, MySql, Databricks, R Studio, Azure, Pulp, Gurobi, Optuna, Sktime, Numba (developing), NLTK, Jira, Confluence, Bitbucket, GDAP.

Skills: Data Cleaning, Machine Learning (R & Python), Timeseries Forecasting, Synthetic Data Generation, Statistical Data Imputation, CI-CD, Agile project management, Prescriptive Analytics & Decision Optimization, Deep Learning (Keras), Causal Inference, Natural Language Processing and Sentiment Analysis.

## PROFESSIONAL EXPERIENCE

**Scotiabank** 

Toronto, Canada

Data Scientist (Code Lead)

May 2022 – August 2022

- Build an end-to-end Scalable model for ABM cash forecasting for Scotiabank in Canada (2150 ABMs).
- Build a data sanity reporting pipeline for model maintenance and development.
- Evaluate and implement academic literature (Ensemble Forecasting, Neural Networks, Tree Based Models)

**University of Toledo** IT Helpdesk Specialist Toledo. United States

June 2019 - Mar 2020

Expedited project efficiency by utilizing my project management skills to update 200+ computers promptly while actively managing other tasks in a fast-paced environment.

University of Toledo, Department of Accounting

Toledo, United States

Research Assistant

Jan 2018 - May 2018

Sourced, collected, consolidated, and wrangled data from large samples; enabled the lead researcher to conduct accurate hypothesis testing on the efficacy of online learning for accounting.

PROJECT EXPERIENCE (Portfolio Website) (GitHub for smaller scale projects)

## University of Toronto, Rotman Datathon/Hackathon Competitor/Modeler

Toronto, Canada

Oct 2020

Identified the business case, determined the statistical question, applied Recursive Features Elimination method for Logistic regressions, Chi-Square, Decision Trees, and KNN; developed Machine Learning models that identified 7 out of 10 fraudulent healthcare providers in the United States to the IRS.

### LEADERSHIP AND EXTRACURRICULAR

Beta Alpha Psi, University of Toledo

Toledo, United States

Vice President of Operations

Jan 2019 - May 2020

- Improved member retention of the professional fraternity and recruitment by 80% through challenging the status quo and implementing new organization practices to optimize company recruiters' events coordination.
- Innovative ideas allowed us to reach a record-high of 95% full-time job offers to students upon graduation and to rank as top 3 Beta Alpha Psi best practices in the Midwest.

## **SKILLS AND INTERESTS**

Languages: English (fluent), Arabic (native)

Interests: History, Cooking, Soccer, and Gaming.