Presentation of 'Employer Consolidation and Wages: Evidence from the Hospital Industry'

Written by: Elena Prager and Matt Schmitt

Tate Mason
Tate.Mason@uga.edu

September 15, 2025

Your Name September 15, 2025 1 / 15

Outline

- Introduction
- Methodology
- Results
- Conclusion

Your Name

Research Question

Main Question

What is the effect of hospital mergers on the wages of hospital workers?



Research Question

Main Question

What is the effect of hospital mergers on the wages of hospital workers?

Key Findings

The authors find that hospital mergers lead to decreases in wages for certain categories of hospital workers, particularly nurses and technicians.



Data

- Datasets:
 - CMS Health Care Cost Report Information System (HCRIS)
 - BLS Current Population Survey (CPS) and Quarterly Census of Employment and Wages (QCEW)
 - American Hospital Association (AHA) Annual Survey
 - Mergers and Acquisitions data from Irving Levin Associates
 - Census data for commuting zones
- Sample Period: 2000 2010



HCRIS and AHA Annual Survey

- HCRIS:
 - Provides hospital-level financial and operational data
 - Key variables: number of employees by occupation, wages, hospital characteristics
- AHA: Provides detailed information on hospital characteristics, services, and ownership

CPS and QCEW

- CPS: Individual-level data on employment, wages, demographics
- QCEW: Establishment-level data on employment and wages by industry



Mergers and Acquisitions Data and Commuting Zones

- Mergers data from Irving Levin Associates
 - Data on hospital mergers from Irving Levin Associates
 - Key variables: merger date, involved hospitals, market definitions
- Commuting Zones (CZ)
 - Used to define local labor markets
 - Based on commuting patterns from Census data



Empirical Strategy

- Difference-in-Differences (DiD) approach
- Commuting zones which experienced a single merger-induced concentration increase
 - Treatment group: CZs with a hospital merger (84 CZ)
 - Control group: CZs without a hospital merger (293 CZ)



Summary Statistics

summar



Model

$$ln(wage_{imt}) = \delta_i + \tau_t + \alpha post_{mt} + X_{imt}\beta + \epsilon_{imt}$$
 (1)



Identification

- Parallel trends assumption
- Control for time-invariant differences across CZs and common time shocks
- Robustness checks: varying control groups, alternative specifications



Parallel Trends Check

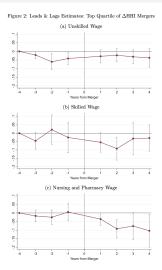


Figure: Wage trends in treatment and control CZs pre-merger

Main Results

Figure: Main empirical finding



Table of Results

Variable	Coef.	Std. Error
X	0.45	0.12
Ζ	-0.23	0.08

Table: Regression results

Conclusion

- Summarize findings
- Contributions
- Future work

